

**Independent Auditor's Report
To the Members of
M/s Aravon Services Private Limited**

Report on the Ind AS Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **M/s Aravon Services Private Limited** ('the Company') which comprise the Balance Sheet as at **31st March 2018**, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements and a summary of the significant accounting policies and other explanatory information. (Herein after referred to as standalone "Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act, the Rules made thereunder and the Order issued under Section 143(11) of the Act.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the

Vasan & Sampath LLP (LLPIN: AAJ-7762)

by Vasan & Sampath, Chartered Accountants, LLPIN: AAJ-7762

Jupiter-2, #190, 5th Cross, 3rd Main, MICO Layout
BTM 2nd Stage, Bangalore - 560076, INDIA.

Tel : +91 80 3013 4100

+91 80 3677 0016

Fax : +91 80 3013 4199

+91 80 3677 0017

Email: info@vasandsampath.com

www.vasandsampath.com



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31 March 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A", a statement on the matters specified in the paragraph 3 and 4 of the order.

- a. We have sought and obtained all the information and explanations which to the best of knowledge and belief were necessary for the purposes of our audit.
- b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- c. The Balance Sheet, the Statement of Profit and Loss (including other comprehensive income), the Statement of changes in equity and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
- d. In our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e. On the basis of the written representations received from the directors as on March 31, 2018, taken on record by the Board of Directors, none of the directors are disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".



- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its standalone Ind AS financial statements – Refer Note 28.1 to the standalone Ind AS financial statements.
 - ii. The Company did not have any long-term contracts including derivative contracts as at March 31, 2018 for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company during the year ended March 31, 2018.

For Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070


Unnikrishnan Menon
Partner



Membership No. 205703

Place: Bangalore

Date:

9/5/2018

Annexure - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended 31 March 2018, we report that:

- 1) a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - b. The company has a regular programme of physical verification of its fixed assets by which all fixed assets are verified annually. In our opinion, the periodicity is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification during the year.
 - c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the company does not hold any immovable properties as at 31st March 2018.
- 2) Physical verification of inventory has been conducted by the company during the year. The discrepancies noticed on such verification between the physical stock and the book records were not material and these have been properly dealt with in the books of account.
- 3) The Company has not granted any loans to parties covered in the register maintained under Section 189 of the Companies Act, 2013 ('the Act').
- 4) The Company has not made any loans and investments, covered by provisions of Section 185 and 186 of the Act, and accordingly the related clause does not apply.
- 5) The Company has not accepted any deposits from the public.
- 6) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- 7) a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Provident fund, Employees' State Insurance, Income-Tax, Sales tax, Value Added Tax, Duty of customs, Service Tax, Goods and Service Tax, Cess and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. There were no other outstanding statutory dues as on 31st March 2018 which were due for more than 6 months from the day they became payable except for the ones stated below:



| Name of the statute | Nature of Dues | Amount (Rs) | Period to which the amount relates |
|---|------------------|-------------|------------------------------------|
| The Maharashtra State Tax on Profession, Trades, Callings and Employments Act, 1975 | Professional Tax | 80,404 | 2007-08 |
| | Professional Tax | 1,02,315 | 2008-09 |
| | Professional Tax | 8,170 | 2010-11 |
| | Professional Tax | 14,573 | 2011-12 |
| | Professional Tax | 47,867 | 2016-17 |

- b) According to the information and explanations given to us, there are no dues of Income Tax, Service Tax, Goods and Service Tax, Sales Tax/Value Added Tax and other material statutory dues which have not been deposited with the appropriate authorities on account of any dispute except as follows:

| Name of the statute | Nature of the dues | Amount (Rs.) | Period to which the amount relates | Forum where dispute is pending |
|-----------------------------------|--------------------|--------------|------------------------------------|---------------------------------------|
| Income Tax Act, 1961 | Income Tax | 62,88,410 | 2008-09 | Income Tax Appellate Tribunal |
| Income Tax Act, 1961 | Penalty | 55,70,336 | 2008-09 | Commissioner of Income Tax (Appeals) |
| Maharashtra Value Added Tax, 2002 | Penalty | 4,98,879 | 2008-09 | Deputy Commissioner of Sales Tax |
| Finance Act, 1994 | Service Tax | 5,34,20,738 | 2009-14 | Commissioner of Service Tax (Appeals) |

- 8) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not defaulted in repayment of dues to any financial institution, banks, government or debenture holders during the year. Accordingly, paragraph 3(viii) of the Order is not applicable.
- 9) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- 10) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- 11) In our opinion and according to the information and explanations given to us the company has not paid/provided for managerial remuneration during the year in respect of which the provisions of section 197 of the Act are applicable and hence paragraph 3(xi) of the order is not commented upon.



- 12) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- 13) According to the information and explanations give to us and based on our examination of the records of the Company, transactions with related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable Indian accounting standards.
- 14) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- 15) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- 16) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Accordingly, paragraph 3(xvi) of the Order is not applicable to the Company.

For Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070

(Unnikrishnan Menon)

Partner

Membership number: 205703

Place: Bangalore

Date:



9/5/2018

Annexure - B to the Independent Auditor's Report - 31 March 2018

Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

We have audited the internal financial controls over financial reporting of M/s. Aravon Services Private Limited ('the Company') as of 31 March 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 ("the Act").

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- 1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

For Vasan&Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070

(Unnikrishnan Menon)

Partner

Membership No. 205703

Place: Bangalore

Date:



Aravon Services Private Limited

Balance Sheet

as at 31 March 2018

(Amount in Rs.)

| Particulars | Note | As at 31 March 2018 | As at 31 March 2017 |
|--------------------------------------|------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 8,538,596 | 5,832,028 |
| Intangible assets | 4 | 299,091 | 909,505 |
| Financial assets | | | |
| -Other financial assets | 5 | 717,050 | 3,867,634 |
| Deferred tax assets | 6 | 96,329,606 | 20,513,424 |
| Income tax assets | 6 | 35,255,443 | 49,900,923 |
| Other non-current assets | 7 | - | 122,928 |
| Total non-current assets | | 141,139,786 | 81,146,442 |
| Current assets | | | |
| Inventories | 8 | 4,216,730 | 5,071,903 |
| Financial assets | | | |
| -Trade and other receivables | 9 | 196,758,029 | 111,181,722 |
| -Cash and cash equivalents | 10 | 66,761,313 | 36,734,423 |
| -Bank balances other than above | 11 | 1,617,909 | 1,418,750 |
| -Other financial assets | 12 | -1,125,944 | 1,351,002 |
| Other current assets | 13 | 23,217,358 | 30,958,501 |
| Total current assets | | 293,697,283 | 186,716,301 |
| Total assets | | 434,837,069 | 267,862,743 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 14 | 394,115,570 | 394,115,570 |
| Other equity | 15 | (146,230,741) | (283,032,455) |
| | | 247,884,829 | 111,083,115 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Provisions | 16 | 61,435,323 | 58,294,374 |
| Total non-current liabilities | | 61,435,323 | 58,294,374 |
| Current liabilities | | | |
| Financial liabilities | | | |
| -Trade payables | 17 | 6,431,474 | 12,225,271 |
| -Other financial liabilities | 18 | 72,729,292 | 65,477,104 |
| Other current liabilities | 19 | 42,488,419 | 16,448,066 |
| Provisions | 20 | 3,867,732 | 4,334,813 |
| Total current liabilities | | 125,516,917 | 98,485,254 |
| Total liabilities | | 186,952,240 | 156,779,628 |
| Total equity and liabilities | | 434,837,069 | 267,862,743 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached.

For Vasan & Sampath LLP

Chartered Accountants

Firm's Registration No.: 004542S/8360070

Unnikrishnan Menon

Partner

Membership No: 203703



For and on behalf of Board of Directors of

Aravon Services Private Limited

CIN: U93000MH2007FTC172493

Ranjit Nair

Ranjit Nair

Director and Chief Financial Officer

DIN: 07086634

Subrata Nag

Subrata Nag

Director

DIN: 02234000

Nupur Singh

Nupur Singh

Secretary

Membership No.: A36306

Place: Bangalore

Date: 09/05/18

Place: Bangalore

Date: 09/05/18

Aravon Services Private Limited

Statement of Profit and Loss

for the year ended 31 March 2018

(Amount in Rs.)

| Particulars | Note | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|------|-------------------------------------|-------------------------------------|
| Income | | | |
| Revenue from operations | 21 | 735,674,056 | 659,997,376 |
| Other income | 22 | 1,308,405 | 1,436,227 |
| Total Income | | 736,982,461 | 661,433,603 |
| Expenses | | | |
| Cost of material consumed | 23 | 98,575,693 | 98,709,752 |
| Employee benefits expense | 24 | 507,556,948 | 450,852,215 |
| Finance costs | 25 | 352,399 | 2,342,486 |
| Depreciation and amortization expense | 26 | 6,566,924 | 9,962,917 |
| Other expenses | 27 | 46,902,537 | 50,721,534 |
| Total expenses | | 659,954,500 | 612,588,904 |
| Profit/(loss) before tax | | 77,027,961 | 48,844,699 |
| Tax credit/(expense) | 6 | | |
| Current tax | | (14,980,000) | - |
| Deferred tax | | 75,816,182 | 20,513,424 |
| Income tax expense | | 60,836,182 | 20,513,424 |
| Profit/(loss) for the year | | 137,864,143 | 69,358,123 |
| Other comprehensive income | | | |
| Items that will not be reclassified to profit or loss | | | |
| Re-measurement losses on defined benefit plans | | (1,412,429) | (2,629,785) |
| Income tax relating to items that will not be reclassified to profit and loss | | - | - |
| Other comprehensive income for the year (net of tax) | | (1,412,429) | (2,629,785) |
| Total comprehensive income for the year (net of tax) | | 136,451,714 | 66,728,338 |
| Earnings per equity share (face value of Rs. 10 each) | 28.7 | | |
| Basic (Rs.) | | 3.50 | 1.76 |
| Diluted (Rs.) | | 3.50 | 1.76 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached.

For Vasan & Sampath LLP
Chartered Accountants
Firm's Registration No.: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703



Place: Bangalore
Date: 03/05/2018

For and on behalf of Board of Directors of
Aravon Services Private Limited
CIN: U93000MH2007FTC172493

Ranjit Nair
Director and Chief Financial Officer
DIN: 07086634

Subrata Nag
Director
DIN: 02234000

Nupur Singh
Secretary

Place: Bangalore
Date: 03/05/2018

Membership No: A36306

Aravon Services Private Limited

Statement of Cash Flow

for the year ended 31 March 2018

(Amount in Rs)

| Particulars | (Amount in INR) | |
|---|-------------------------------------|-------------------------------------|
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Cash flow from operating activities | | |
| Profit/(loss) before tax | 77,027,961 | 48,844,699 |
| Adjustments for: | | |
| Depreciation and amortization expense | 6,566,924 | 9,962,917 |
| (Profit) / Loss on sale of fixed assets, net | (53,871) | 1,516,429 |
| Liabilities no longer required written back | (197,742) | (169,252) |
| Allowance for credit loss | 866,807 | 1,277,265 |
| Allowance for bad and doubtful deposits | - | 129,000 |
| Interest income on term deposits | (87,846) | (211,410) |
| Finance costs | 352,399 | 2,342,486 |
| Operating cash flows before working capital changes | 84,474,631 | 63,692,134 |
| Decrease / (Increase) in inventories | 855,173 | (17,118) |
| Increase in trade and other receivable | (86,443,114) | (2,201,250) |
| Increase in other financial assets | 3,359,934 | 1,327,863 |
| Decrease / (Increase) in other assets | 7,980,737 | (17,946,250) |
| (Decrease) / Increase in trade payables | (5,596,055) | 1,249,948 |
| Increase in other financial liabilities | 8,174,826 | 8,187,020 |
| Increase in other liabilities | 26,040,353 | 3,176,904 |
| Increase in provisions | 1,261,439 | 1,600,327 |
| Cash generated from / (used in) operations | 40,107,924 | 59,069,578 |
| Income taxes paid, net of refund | (334,520) | (12,718,496) |
| Net cash generated from/ (used in) operating activities (A) | 39,773,404 | 46,351,082 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment and intangible assets, net of sale proceeds | (9,531,845) | (1,106,709) |
| Bank deposits (having original maturity of more than three months) | (199,159) | 29,936,069 |
| Interest income on term deposits | 103,555 | 215,318 |
| Net cash used in investing activities (B) | (9,627,449) | 29,044,678 |
| Cash flows from financing activities | | |
| (Repayment of) / proceeds from borrowings | - | (43,598,281) |
| Finance cost paid | (119,065) | (2,109,152) |
| Net cash (used in) / generated from financing activities (C) | (119,065) | (45,707,433) |
| Net (decrease) / increase in cash and cash equivalents (A+B+C) | 30,026,890 | 29,688,327 |
| Cash and cash equivalents at the beginning of the year | 36,734,423 | 7,046,096 |
| Cash and cash equivalents at the end of the year (refer note 10) | 66,761,313 | 36,734,423 |

As per our report of even date attached.

For Vasan & Sampath LLP

Chartered Accountants

Firm's Registration No.: 0045428/S200070

Unnikrishnan Mehan

Partner

Membership No: 205703

Place: Bangalore

Date: 09/05/18



Ranjit Nair

Director and Chief Financial Officer

DIN: 07086634

Place: Bangalore

Date: 09/05/18

For and on behalf of Board of Directors of

Aravon Services Private Limited

CIN: U93000MH2007FTC172493

Subrata Nag

Director

DIN: 02234000

Nupur Singh

Secretary

Membership No.: A36306

Aravon Services Private Limited

Statement of Changes in Equity

for the year ended 31 March 2018

(Amount in Rs)

| Particulars | Share Capital | Other Equity | | | Other Comprehensive Income | Total Equity attributable to Equity holders of the Company |
|---|---------------|--------------------|-------------------|--|----------------------------|--|
| | | Securities Premium | Retained Earnings | Reserves and Surplus Other reserves | | |
| Balance as of 1 April 2016 | 394,115,570 | 331,791,080 | (682,251,873) | 350,000 | - | 44,004,777 |
| Add: Increase in Share Capital | - | - | - | - | - | - |
| Add: Loss for the year | - | - | 69,358,123 | - | - | 69,358,123 |
| Add: Other comprehensive income for the year | - | - | - | - | - | - |
| Remeasurement loss on defined benefit plan | - | - | (2,629,785) | - | - | (2,629,785) |
| Add: Fair value of financial guarantee received | - | - | - | 350,000 | - | 350,000 |
| Balance as of 31 March 2017 | 394,115,570 | 331,791,080 | (615,523,535) | 700,000 | - | 111,083,115 |
| Balance as of 1 April 2017 | 394,115,570 | 331,791,080 | (615,523,535) | 700,000 | - | 111,083,115 |
| Add: Increase in Share Capital | - | - | - | - | - | - |
| Add: Profit for the year | - | - | 137,864,143 | - | - | 137,864,143 |
| Add: Other comprehensive income for the year | - | - | - | - | - | - |
| Remeasurement loss on defined benefit plan (net of tax) | - | - | (1,412,429) | - | - | (1,412,429) |
| Add: Fair value of financial guarantee received | - | - | - | 350,000 | - | 350,000 |
| Balance as at 31 March 2018 | 394,115,570 | 331,791,080 | (479,071,821) | 1,050,000 | - | 247,884,829 |

As per our report of even date attached.

For Vasan & Sampath LLP

Chartered Accountants

Firm's Registration No.: 004542S/S200070

Unnikrishnan Menon

Partner

Membership No: 205703

Place: Bangalore

Date: 03/05/2018

For and on behalf of Board of Directors of

Aravon Services Private Limited

CIN: U93000MH2007FTC172493



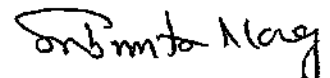
Ranjit Nair

Director and Chief Financial Officer

DIN: 07086634

Place: Bangalore

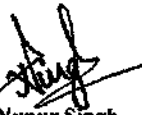
Date: 03/05/2018



Subrata Nag

Director

DIN: 02234000



Nupur Singh

Secretary

Membership No.: A36306

Aravon Services Private Limited

Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

1. Company overview

Aravon Services Private Limited (formerly known ARAMARK India Private Limited) ('Aravon' or 'the Company') domiciled in India was incorporated on 19 July 2007 under the provisions of Companies Act 1956, applicable in India. The Company became wholly owned subsidiary of Qness Corp Limited ("Holding Company") w.e.f. 1 April 2015 pursuant to a share purchase agreement dated 12 February 2015 entered into between the Company, its erstwhile shareholders (Aramark Senior Notes Co. and Aramark India Holdings LLC.) and Qness Corp Limited. The Company is engaged in rendering integrated food and facility management services to corporate customers in India, predominantly in the areas of housekeeping services and guest house management services. The registered office of the Company is situated at Qness House, 3/3/2, Bellandur Gate, Sarjapur Road, Bengaluru - 560103, Karnataka, India.

1.1 Going Concern

As at 31 March 2018, the accumulated losses have substantially eroded the net worth of the Company. However the Company has no intention of discontinuing its core business of facility management nor does the Company have any plans that may materially affect the carrying value or classification of assets and liabilities. The Management of the Company believes that the Company will be able to continue to operate as a going concern and meet all its liabilities as they fall due for payment based on its cash flow projections and unconditional financial support from Qness Corp Limited, the holding company as on date. Accordingly, these financial statements have been prepared on a going concern basis and do not include any adjustments relating to the recoverability and classification of recorded assets or to amounts and classification of liabilities that may be necessary, if the Company is unable to continue as a going concern.

2.1 Significant accounting policies

2.1.1 Basis of preparation

Ministry of Corporate Affairs notified roadmap to implement Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016. As per the said roadmap, the Company is required to apply Ind AS with effect from financial year beginning on or after 1 April 2016. Accordingly, the financial statements of the Company have been prepared in accordance with Ind AS and the provisions of the Companies Act, 2013 ('Act').

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

2.1.2 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments) and net defined benefit (asset)/ liability carried at fair value of plan assets less present value of defined benefit obligations.

2.1.3 Use of estimates and judgment

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:



Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.3 Use of estimates and judgment (Continued)

- i) *Contingent liability:* Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).
- ii) *Income taxes:* Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.
- iii) *Deferred tax:* Availability of future taxable profit against which tax losses carried forward can be used.
- iv) *Employee benefits:* Defined benefit plans and other long-term benefits are evaluated with reference to uncertain events and based upon actuarial assumptions including among others discount rates, expected rates of return on plan assets, expected rates of salary increases, estimated retirement dates, mortality rates. The significant assumptions used to account for benefits are determined as follows:
 - a) Discount and inflation rates reflect the rates at which benefits could be effectively settled, taking into account the duration of the obligation. Indications used in selecting the discount rate include rates of annuity contracts and rates of return on high quality fixed-income investments (such as government bonds). The inflation rates reflect market conditions observed country by country;
 - b) The future salary levels of the individual employees are determined including an estimate of future changes attributed to general price levels (consistent with inflation rate assumptions), productivity, seniority and promotion; and
 - c) Demographic assumptions such as mortality, disability and turnover reflect the best estimate of these future events for the individual employees involved, based principally on available actuarial data.
- v) *Other estimates:* The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required. Details information about estimates used in property, plant and equipment and intangible assets are included in the accounting policies.

2.1.4 Current - non current classification

All assets and liabilities are classified into current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a) it is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is expected to be realized within twelve months after the reporting date; or
- d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.



Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.4 Current - non current classification (Continued)

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a) it is expected to be settled in the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is due to be settled within twelve months after the reporting date; or
- d) the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification. Current liabilities include current portion of non-current financial liabilities. All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. The Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

2.1.5 Foreign currency transactions and balances

The financial statements are presented in Indian Rupees ('Rs.'), which is also the Company's functional currency.

Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are recognized in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Transaction in foreign currencies including revenue, expense and cash-flow items are translated into the relevant functional currency using the exchange rate in effect on the date of the transaction.

2.1.6 Financial instruments

2.1.6.1 Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities, which are at fair value through profit or loss are recognized immediately in profit or loss.

2.1.6.2 Subsequent measurement

Non- derivative financial instruments

(i) Financial assets carried at amortized cost

A financial asset is subsequently measured at amortized cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(ii) Financial assets at fair value through other comprehensive income

A financial asset is subsequently measured at fair value through other comprehensive income if it meets both the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial assets give rise on specified dates to cash flow that are solely payments of principal and interest on the principal amount outstanding.



Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.6 Financial instruments (Continued)

2.1.6.2 Subsequent measurement (Continued)

Non- derivative financial instruments (Continued)

(iii) Equity instruments at fair value through other comprehensive income

All equity instruments are measured at fair value. Equity instruments held for trading is classified as fair value through profit and loss. For all other equity instruments, the Company may make an irrevocable election to present subsequent changes in the fair value in other comprehensive income. The Company makes such election on an instrument-by-instrument basis.

If the Company decides to classify an equity instrument as at fair value through other comprehensive income, then all fair value changes on the instrument, excluding dividend are recognized in other comprehensive income which is not subsequently reclassified to statement of profit and loss.

(iv) Financial assets at fair value through profit or loss

A financial asset which is not classified in any of the above categories are subsequently fair valued through profit or loss.

(v) Financial liabilities

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate the fair value due to the short maturity of these instruments.

(vi) Financial guarantee contracts

Financial guarantee contracts are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Fair value of availing the financial guarantee from holding company is recognized initially as an asset giving corresponding effect to a component in other equity. The asset so recognized is amortized to the statement of profit and loss over the guarantee period and shown as a part of 'Finance costs' in the financial statements.

2.1.6.3 Derecognition of financial assets and liabilities

A financial asset is derecognized only when

- The Company has transferred the rights to receive cash flows from the financial asset or retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognized if the entity has not retained control of the financial asset. Where the entity retains control of the financial asset, the asset is continued to be recognized to the extent of continuing involvement in the financial asset.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

2.1.6.4 Impairment of financial assets

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables is measured based on the lifetime expected credit losses using the practical expedient as permitted under Ind AS 109. The expected credit loss allowance is computed based on the provision matrix which takes into account historical credit loss experience and adjusted for forward looking information. The expected credit loss allowance is based on the ageing of the days the receivable are due and the rates calculated in the provision matrix. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized is recognized as an impairment gain or loss in statement of profit or loss.

2.1.6.5 Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.



Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.7 Property, plant and equipment

a Tangible assets

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment on the straight line method over the useful lives of assets estimated by the Management. Depreciation for assets purchased/sold during the period is proportionately charged. Based on the technical evaluation and consequent advice, the management believes that its estimates of useful lives as given below best represent the period over which management expects to use these assets. The useful lives are as below: -

| Category | Management estimate of useful life | Useful life as Schedule II |
|------------------------|------------------------------------|----------------------------|
| Plant and machinery | 3 years | 8-20 years |
| Computer equipment | 3 years | 3-6 years |
| Furniture and fixtures | 5 years | 10 years |
| Office equipment | 5 years | 5 years |
| Vehicles | 3 years | 6-10 years |
| Leasehold improvements | As per lease term | Not defined |

Leasehold improvements are amortized over the lower of useful life of the assets and lease term of the leasehold premises on a straight-line

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end. Depreciation is generally recognised in the statement of profit and loss.

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in progress'.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as at 1 April 2015, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment. (see Note

b Intangible assets

Application software purchased, which is not an integral part of the related hardware, is shown as intangible assets and amortized on a straight line basis over its useful life, not exceeding three years, as determined by management.

Intangible assets are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of profit and loss unless such expenditure forms part of carrying value of another asset.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in statement of profit and loss as incurred.

c Impairment of property, plant and equipment and intangible assets

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

Impairment losses are recognized in the statement of profit and loss, except for properties previously revalued with the revaluation surplus taken to other comprehensive income (OCI). For such properties, the impairment is recognized in OCI up to the amount of any previous revaluation. For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognized impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.



Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.7 Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vests with the lessor are recognized as operating lease. Lease payments under operating lease is generally recognized as an expense/income in the statement of profit and loss on a straight line basis over the term of the relevant lease.

Where the rentals are structured solely to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases, such increases are recognized in the year in which such benefits accrue.

2.1.8 Employee benefit

(a) Defined benefit plans

The Company's gratuity benefit scheme is a defined benefit plan. For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in other comprehensive income for the period in which they occur. Past service cost both vested and unvested is recognized as an expense at the earlier of (a) when the plan amendment or curtailment occurs; and (b) when the entity recognizes related restructuring costs or termination benefits.

The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the scheme.

Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in statement of profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income. Net interest expense and other expenses related to the defined benefit plan are recognised in the statement of profit and loss.

Remeasurements comprising actuarial gains or losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

(b) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognized as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(c) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. Compensated absences are measured using the projected unit credit method with actuarial valuation being carried out at each balance sheet date.

(d) Short term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus, compensated absences such as paid annual leave and sickness leave. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognized as an expense as the related service is rendered by employees.

2.1.9 Provisions

Provisions are recognized when the Company has a present obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reasonably estimated.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.



Aravon Services Private Limited

Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.10 Revenue

Revenue is recognized upon rendering of services as per customer contracts to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

2.1.11 Other income

Other income is comprised primarily of interest income and profit from sale of fixed assets. Interest income is recognized using the effective interest method.

2.1.12 Inventories

Inventories which comprise of food, operating supplies and cleaning consumables are valued at the lower of cost and net realizable value. Cost is determined on the basis of first in first out (FIFO) method and includes all costs incurred in bringing the inventories to their present location and condition. Net realizable value is the estimated selling price in the ordinary course of business less selling expenses.

2.1.13 Cost recognition

Costs and expenses are recognized when incurred and have been classified according to their primary nature. The costs of the Company are broadly categorized in cost of materials, employee benefit expenses, depreciation and amortization and other operating expenses. Employee benefit expenses include employee compensation, allowances paid, contribution to various funds and staff welfare expenses. Other operating expenses majorly include sub-contractor charges, rent, travelling and conveyance, legal and professional fees, maintenance, insurance expenses and communication expenses.

2.1.14 Finance costs

Interest expense consist of interest expense on loans and borrowings. Borrowing costs are recognized in the statement of profit and loss using the effective interest method.

2.1.15 Income tax

Income tax expense comprises current and deferred income tax. Income tax expense is recognized in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in other comprehensive income. Current income tax for current and prior periods is recognized at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred income tax assets and liabilities are recognized for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognized as income or expense in the period that includes the enactment or the substantive enactment date. A deferred income tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilized. The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Deferred tax assets -unrecognised or recognised, are reviewed at each reporting date and are recognised/reduced to the extent that it is probable/no longer probable respectively that the related tax benefit will be realised.

2.1.16 Equity

An equity instrument is a contract that evidences residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments recognized by the Company are recognized at the proceeds received net off direct issue cost.



Aravon Services Private Limited

Notes to the financial statements

for the year ended 31 March 2018

(Amount in Rs)

2.1 Significant accounting policies (Continued)

2.1.17 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.1.18 Earnings per share

Basic earnings per equity share is computed by dividing the net profit attributable to the equity holders of the Company by the weighted average number of equity shares outstanding during the period. Diluted earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company (after adjusting for interest on the convertible preference shares) by the weighted average number of equity shares considered for deriving basic earnings per equity share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

The number of equity shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented for any share splits and bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

3 Property, plant and equipment

| Particulars | Leasehold, Furniture and fixtures | Vehicles | Office equipment | Plant and machinery | Computer equipment | Total |
|---|-----------------------------------|----------|------------------|---------------------|--------------------|------------|
| Cost / Declined cost (gross carrying value) | | | | | | |
| As at 1 April 2016 | 1,960,670 | 243,988 | 1,326,533 | 1,695,031 | 17,482,577 | 26,911,632 |
| Additions | - | 3,400 | 31,322 | 1,888,112 | 158,757 | 2,081,591 |
| Disposals | 1,960,670 | 3,951 | 179,113 | 4,105 | 6,665 | 2,156,504 |
| As at 31 March 2017 | - | 241,437 | 1,326,533 | 1,647,240 | 19,366,584 | 26,836,719 |
| Additions | - | 32,725 | - | 138,875 | 8,478,728 | 8,663,172 |
| Disposals | - | 42,314 | 382,634 | - | 2,041,174 | 2,979,881 |
| As at 31 March 2018 | - | 231,848 | 943,899 | 1,686,115 | 25,804,138 | 32,520,010 |
| Accumulated depreciation | | | | | | |
| As at 1 April 2016 | 251,345 | 59,899 | 433,704 | 408,119 | 9,849,992 | 12,950,193 |
| Charge for the year | 241,973 | 67,162 | 391,242 | 430,407 | 6,128,804 | 8,677,603 |
| Disposals | 493,318 | 3,142 | - | 121,329 | 4,104 | 623,105 |
| As at 31 March 2017 | - | 123,919 | 824,946 | 717,197 | 15,974,692 | 21,004,691 |
| Charge for the year | - | 70,506 | 293,368 | 374,468 | 4,556,184 | 5,956,510 |
| Disposals | - | 42,314 | 382,593 | - | 2,041,139 | 2,979,787 |
| As at 31 March 2018 | - | 152,111 | 735,721 | 1,091,665 | 18,489,737 | 28,981,414 |
| Net Book | | | | | | |
| As at 31 March 2018 | - | 79,737 | 208,178 | 594,450 | 7,314,401 | 8,538,596 |
| As at 31 March 2017 | - | 117,518 | 501,587 | 830,043 | 3,391,892 | 5,832,028 |

Note:

All fixed assets except leasehold improvements are subject to first charge to secure the cash credit facility availed from bank.



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

4 Intangible assets

| Particulars | Computer software | Total |
|--|-------------------|------------------|
| Cost / Deemed cost (gross carrying value) | | |
| As at 1 April 2016 | 3,282,883 | 3,282,883 |
| Additions | - | - |
| Disposals | - | - |
| As at 31 March 2017 | 3,282,883 | 3,282,883 |
| Additions | - | - |
| Disposals | - | - |
| As at 31 March 2018 | 3,282,883 | 3,282,883 |
| Accumulated depreciation | | |
| As at 1 April 2016 | 1,088,064 | 1,088,064 |
| Charge for the year | 1,285,314 | 1,285,314 |
| Disposals | - | - |
| As at 31 March 2017 | 2,373,378 | 2,373,378 |
| Charge for the year | 610,414 | 610,414 |
| Disposals | - | - |
| As at 31 March 2018 | 2,983,792 | 2,983,792 |
| Net Block | | |
| As at 31 March 2018 | 299,091 | 299,091 |
| As at 31 March 2017 | 909,505 | 909,505 |



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

5 Other non-current financial assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| (Unsecured and considered good, unless otherwise stated) | | |
| Security deposits | | |
| Considered good | 717,050 | 3,866,484 |
| Doubtful | 129,000 | 129,000 |
| Less: Allowance for bad and doubtful deposits | (129,000) | (129,000) |
| Interest accrued but not due | - | 1,150 |
| | 717,050 | 3,867,634 |



Aravon Services Private Limited
Notes to the financial statements (Continued)

6 Taxes

A Amount recognised in profit or loss

| Particulars | (Amount in Rs) | |
|--|--------------------|-------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Current tax: | | |
| In respect of the current period | 14,980,000 | - |
| Excess provision related to prior years (refer note (i) below) | - | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | 60,836,182 | 20,513,424 |
| Increase/ reduction of tax rate | (14,980,000) | - |
| Income tax expense reported in the Statement of Profit and Loss | 60,836,182 | 20,513,424 |

B Reconciliation of effective tax rate

| Particulars | (Amount in Rs) | | | |
|--|--------------------|---------------------|---------------|--------------|
| | For the year ended | | | |
| | 31 March 2018 | | 31 March 2017 | |
| | Rate | Amount | Rate | Amount |
| Profit before tax | | 77,027,961 | | 48,844,699 |
| Tax using the Company's domestic tax rate | 33.06% | 25,465,444 | 33.06% | 16,148,057 |
| Effect of: | | | | |
| Tax exempt income | 0.00% | - | 0.00% | - |
| Non-deductible expenses | 0.00% | - | - | - |
| Unrecognised tax losses | -13.61% | (10,485,444) | -33.06% | (16,148,057) |
| Deferred tax credit | -98.43% | (75,816,182) | - | - |
| Effective tax rate | -78.98% | (60,836,182) | 0.00% | - |
| Less: Excess provision related to prior years | - | - | 0.00% | - |
| Income tax expense reported in the Statement of Profit and Loss | -78.98% | (60,836,182) | 0.00% | - |

The tax rates under Indian Income Tax Act, for the year ended March 31, 2018 and March 31, 2017 is 33.06%.

C The following tables provides the details of income tax assets and income tax liabilities as of 31 March 2018, 31 March 2017

| Particulars | (Amount in Rs) | |
|---|-------------------|-------------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Income tax assets | 50,235,443 | 49,900,923 |
| Income tax liabilities | (14,980,000) | - |
| Net income tax assets at the end of the year | 35,255,443 | 49,900,923 |

D Deferred tax

Deferred tax relates to the following:

| | (Amount in Rs) | | | |
|--|-------------------|-------------------|------------------------------|-------------------|
| | Balance sheet | | Statement of profit and loss | |
| | As at | As at | For the year ended | |
| | 31 March 2018 | 31 March 2017 | 31 March 2018 | 31 March 2017 |
| Property, plant and equipment | 16,514,207 | - | 16,514,207 | - |
| Provision for doubtful receivables/deposits | 12,370,682 | - | 12,370,682 | - |
| Provision for compensated absences | 1,312,549 | 1,433,219 | (120,670) | 1,433,219 |
| Provision for gratuity | 2,684,272 | 222,937 | 2,461,335 | 222,937 |
| Provision for bonus | 9,463,743 | 3,374,042 | 6,089,701 | 3,374,042 |
| Provision for disputed tax claims | 17,594,328 | - | 17,594,328 | - |
| Losses available for offsetting against future taxable | 17,171,526 | 11,856,605 | 5,314,921 | 11,856,605 |
| Others | 4,238,299 | 3,626,621 | 611,677 | 3,626,621 |
| MAT Credit entitlement | 14,980,000 | - | 14,980,000 | - |
| Deferred tax assets | 96,329,606 | 20,513,424 | 60,836,182 | 20,513,424 |
| Net deferred tax assets recognized | 96,329,606 | 20,513,424 | 75,816,182 | 20,513,424 |



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

7 Other non-current assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|------------------|------------------------|------------------------|
| Prepaid expenses | - | 122,928 |
| | - | 122,928 |

8 Inventories

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| (Valued at lower of cost and net realizable value) | | |
| Consumables | 4,216,730 | 5,071,903 |
| | 44,216,730 | 5,071,903 |

9 Trade receivables

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------|------------------------|------------------------|
| Unsecured | | |
| Considered good | 196,758,029 | 111,181,722 |
| Doubtful | 33,589,210 | 32,722,055 |
| Less: Allowance for credit loss | (33,589,210) | (32,722,055) |
| | 196,758,029 | 111,181,722 |

10 Cash and cash equivalents

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|-----------------------|------------------------|------------------------|
| Balances with banks | | |
| In current accounts * | 65,701,324 | 36,018,170 |
| Cash in hand | 1,059,989 | 716,253 |
| | 66,761,313 | 36,734,423 |

* Current accounts includes CC account of yes bank balance Rs. 5,65,15,238 (in 31 march 2017: Rs. 3,31,59,244)

11 Other bank balances

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|-----------------------|------------------------|------------------------|
| In deposit accounts # | 1,617,909 | 1,418,750 |
| | 1,617,909 | 1,418,750 |

Fixed deposit under lien for the guarantees issued by the bank to government authorities and customers includes Term deposit for Margin M

12 Other financial assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Interest accrued but not due | 6,058 | 20,617 |
| Security deposits | | |
| Considered good | 1,119,885 | 1,330,385 |
| Doubtful | 3,697,274 | 3,697,274 |
| Less: Allowance for bad and doubtful deposits | (3,697,274) | (3,697,274) |
| | 1,125,944 | 1,351,002 |

13 Other current assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| (Unsecured and considered good) | | |
| Advances other than capital advances | | |
| Advances to suppliers | 247,097 | 69,057 |
| Advances to employees | 593,409 | 193,778 |
| (Unsecured and considered good, unless otherwise stated) | | |
| Prepaid expenses | 1,574,467 | 1,907,037 |
| Unbilled revenue | 20,802,785 | 28,788,629 |
| | 23,217,358 | 30,958,501 |



Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

14 Share capital

| | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Authorized | | |
| 45,000,000 (As at 31 March 2017: 45,000,000) equity shares of Rs. 10 each | 450,000,000 | 450,000,000 |
| | <u>450,000,000</u> | <u>450,000,000</u> |
| Issued, subscribed and fully paid-up | | |
| 39,411,557 (As at 31 March 2017: 39,411,557) equity shares of Rs. 10 each | 394,115,570 | 394,115,570 |
| | <u>394,115,570</u> | <u>394,115,570</u> |

Refer note 14.1 to 14.4 below

14.1 Reconciliation of the shares outstanding at the beginning and at the end of the year

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|------------------------------------|---------------------|--------------------|---------------------|--------------------|
| | Number of shares | Amount in Rs. | Number of shares | Amount in Rs. |
| Equity shares | | | | |
| At the beginning of the year | 39,411,557 | 394,115,570 | 39,411,557 | 394,115,570 |
| Issued during the year | - | - | - | - |
| Outstanding at the end of the year | <u>39,411,557</u> | <u>394,115,570</u> | <u>39,411,557</u> | <u>394,115,570</u> |

14.2 Shares held by the holding company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|--|---------------------|--------------------|---------------------|--------------------|
| | Number of shares | Amount in Rs. | Number of shares | Amount in Rs. |
| Equity shares of Rs. 10 each fully paid up | | | | |
| Quesq Corp Limited, the holding company | 39,411,547 | 394,115,470 | 39,411,547 | 394,115,470 |
| | <u>39,411,547</u> | <u>394,115,470</u> | <u>39,411,547</u> | <u>394,115,470</u> |

14.3 Details of shareholder holding more than 5% share of aggregate shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---|---------------------|-----------------------|---------------------|-----------------------|
| | Number of shares | % holding in class | Number of shares | % holding in class |
| Equity shares of Rs 10 each fully paid up | | | | |
| Quesq Corp Limited | 39,411,547 | 99.99% | 39,411,547 | 99.99% |

14.4 Rights, preferences and restrictions attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. Each equity holder is entitled to one vote per share. On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company, remaining after distribution of preferential amounts if any, in proportion to the number of equity shares held.



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

15 Other equity

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Retained earnings | (479,071,821) | (615,523,535) |
| Other reserves | | |
| Securities premium reserve | 331,791,080 | 331,791,080 |
| Other reserves | 1,050,000 | 700,000 |
| | <u>(146,230,741)</u> | <u>(283,032,455)</u> |
| Securities premium account | | |
| At the beginning of the year | 331,791,080 | 331,791,080 |
| Add: Premium received on issue of equity shares | - | - |
| At the end of the year | <u>331,791,080</u> | <u>331,791,080</u> |
| Retained earnings | | |
| At the beginning of the year | (615,523,535) | (682,251,873) |
| Profit / (Loss) for the year | 137,864,143 | 69,358,123 |
| Other comprehensive income for the year arising from remeasurement of defined benefit obligation | (1,412,429) | (2,629,785) |
| At the end of the year | <u>(479,071,821)</u> | <u>(615,523,535)</u> |
| Other reserves | | |
| At the beginning of the year | 700,000 | 350,000 |
| Add: Financial guarantee issued by the holding company | 350,000 | 350,000 |
| At the end of the year | <u>1,050,000</u> | <u>700,000</u> |
| | <u>(146,230,741)</u> | <u>(283,032,455)</u> |

15 Other equity (Continued)

Nature and purpose of other reserves

Securities premium reserve

Securities premium reserve is used to record the premium on issue of shares. It is utilized in accordance with the provisions of the Companies Act, 2013.

Other reserves

Reserve represents financial guarantee contract provided by the parent company over borrowings of the Company measured at fair value with a corresponding increase in the other equity.

16 Non-current provisions

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Provision for employee benefits | | |
| Provision for compensated absences | 102,111 | 203,379 |
| Provision for gratuity | 8,118,657 | 4,876,440 |
| | <u>8,220,768</u> | <u>5,079,819</u> |
| Others | | |
| Provision for disputed claims (refer note 28.1 and 28.6)* | 53,214,555 | 53,214,555 |
| | <u>53,214,555</u> | <u>53,214,555</u> |
| | <u>61,435,323</u> | <u>58,294,374</u> |

* The provision for disputed claims has not been discounted to the present value as it is not practicable for the Company to estimate the timings of cash outflow.



Aravon Services Private Limited

Notes to the financial statements (Continued)

as at 31 March 2018

(Amount in Rs.)

17 Trade payables

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Payable to related parties | - | 6,440 |
| Total outstanding dues of micro enterprises and small enterprises | - | - |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 6,431,474 | 12,218,831 |
| | <u>6,431,474</u> | <u>12,225,271</u> |

18 Other current financial liabilities

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|-------------------------------|------------------------|------------------------|
| Capital creditors | 106,445 | 1,029,083 |
| Other Payables | | |
| Accrued salaries and benefits | 72,604,347 | 64,423,521 |
| Uniform deposits | 13,500 | 24,500 |
| | <u>72,729,292</u> | <u>65,477,104</u> |

19 Other current liabilities

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Provision for Expenses | 33,061,591 | 8,894,382 |
| Balances payable to government authorities | 19,426,827 | 7,553,684 |
| | <u>42,488,419</u> | <u>16,448,066</u> |

20 Current provisions

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|------------------------------------|------------------------|------------------------|
| Provision for employee benefits | | |
| Provision for compensated absences | 3,867,732 | 4,334,813 |
| | <u>3,867,732</u> | <u>4,334,813</u> |



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs.)

21 Sale of services

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|------------------------------------|-----------------------------------|-----------------------------------|
| Food Services | 131,735,006 | 109,643,994 |
| Housekeeping and manpower services | 603,939,050 | 550,353,382 |
| | 735,674,056 | 659,997,376 |

22 Other income

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|--|-----------------------------------|-----------------------------------|
| Interest received on financial assets- carried at amortized cost | | |
| - Interest on bank deposits | 87,846 | 211,410 |
| - Income tax refund | 966,131 | - |
| - Others | - | 313,580 |
| Rental Income (refer note 28.5) | - | 730,747 |
| Profit on sale of fixed assets | 53,871 | - |
| Liabilities no longer required written back | 197,742 | 169,252 |
| Miscellaneous income | 2,815 | 11,238 |
| | 1,308,405 | 1,436,227 |

23 Cost of material consumed

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|--|-----------------------------------|-----------------------------------|
| Inventory at the beginning of the year | 5,071,903 | 5,054,785 |
| Add: Purchases during the year | 97,720,520 | 98,726,870 |
| Less: Inventory at the end of the year | 4,216,730 | 5,071,903 |
| Cost of materials consumed | 98,575,693 | 98,709,752 |
| Break-up of cost of materials consumed | | |
| Food services | 74,060,210 | 76,871,796 |
| Housekeeping and manpower services | 17,666,258 | 16,241,987 |
| Rebillables and others | 6,849,225 | 5,595,969 |
| | 98,575,693 | 98,709,752 |
| Details of inventory | | |
| Consumables | | |
| Food Services | 2,526,272 | 2,431,062 |
| Housekeeping and manpower services | 1,690,458 | 2,640,841 |
| | 4,216,730 | 5,071,903 |

24 Employee benefits expense

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|---|-----------------------------------|-----------------------------------|
| Salaries and wages | 441,247,894 | 388,095,288 |
| Contribution to provident and other funds | 49,787,854 | 43,821,944 |
| Compensated absences | 10,921,151 | 10,730,440 |
| Staff welfare expenses | 5,600,049 | 8,204,543 |
| | 507,556,948 | 450,852,215 |



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs.)

25 Finance costs

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|------------------|-----------------------------------|-----------------------------------|
| Interest expense | 352,399 | 2,342,486 |
| | 352,399 | 2,342,486 |

26 Depreciation and amortization expense

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|-------------------------------|-----------------------------------|-----------------------------------|
| Depreciation and amortization | 6,566,924 | 9,962,917 |
| | 6,566,924 | 9,962,917 |

27 Other expenses

| Particulars | For the year ended 31 March 18 | For the year ended 31 March 17 |
|---|-----------------------------------|-----------------------------------|
| Power and fuel | 403,237 | 786,487 |
| Outsourced Manpower expenses | 948,060 | 423,447 |
| Laundry expenses | 154,074 | 232,857 |
| Travelling and conveyance | 8,905,148 | 9,499,794 |
| Rent | 13,018,437 | 16,159,196 |
| Auditors' remuneration | 667,252 | 2,584,469 |
| Communication expenses | 1,377,352 | 2,143,491 |
| Printing and stationery | 859,037 | 1,064,539 |
| Legal and professional fees | 5,754,414 | 1,871,250 |
| Repairs and maintenance | | |
| - Customer equipment maintenance charges | 2,800,748 | 2,584,321 |
| - Others | 1,855,122 | 1,588,522 |
| Water and electricity charges | 679,943 | 1,544,507 |
| Brokerage expenses | 89,075 | 66,150 |
| Office expenses | 1,512,595 | 1,551,115 |
| Rates and taxes | 123,070 | 1,790,297 |
| Insurance | 4,112,028 | 2,801,885 |
| Bad debts written off | 554,611 | - |
| Allowance for credit loss | 866,807 | 1,277,265 |
| Allowance for bad and doubtful deposits | - | 129,000 |
| Recruitment cost | 11,249 | 221,250 |
| Loss on fixed assets discarded (net) | - | 1,516,429 |
| Miscellaneous expenses | 2,010,279 | 885,263 |
| | 46,902,537 | 50,721,534 |
| Payment to auditors (net of Service Tax / GST) | | |
| As auditor | | |
| Statutory audit | 500,000 | 1,950,000 |
| Tax audit | 167,252 | 450,000 |
| Reimbursement of expenses | - | 184,469 |
| | 667,252 | 2,584,469 |



Aravon Services Private Limited

Notes to the financial statements (Continued) for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts

28.1 Contingent liabilities

(a) Contingent liabilities

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Notice of demand received under Section 156 of the Income-tax Act, 1961 pursuant to order passed under Section 144 of the Act for assessment year 2009-10, Income tax appellate tribunal upheld the best judgment assessment. The Company has filed a miscellaneous application for the rectification of order issued by the Income Tax Appellate Tribunal. | 6,288,410 | 6,288,410 |
| (The Company is contesting the demand and the Management, including its Tax Advisor, believes that the demand is likely to be cancelled by the Income Tax Appellate Tribunal on the basis of miscellaneous application and accordingly no provision has been made.) | | |
| Notice of demand received under Section 271 of the Income-tax Act, 1961 in respect of assessment year 2009-10, matter is pending with Commissioner of Income Tax (Appeals). | 5,570,336 | 5,570,336 |
| (The Company is contesting the demand and the Management, including its Tax Advisor, believes that the demand is likely to be cancelled and accordingly no provision has been made.) | | |
| Disputed Service Tax demand pending with the Commissioner of Service Tax. | | |
| - From October 2007 till March 2012 * | 97,234,488 | 97,234,488 |
| - From April 2012 till September 2013 * | | |
| * Of the aggregate amount of Rs.147,736,173 disclosed as contingent liability as at 1 April 2015, the Company has made a provision of Rs. 50,406,030 during the previous year, out of abundant caution and further based on the consideration that the grounds of appeal for the said period are subject to interpretation of law. A sum of Rs 95,655 demanded by the Service Tax Department for the services rendered to EOU's during the period October 2007 till March 2012 was paid by the Company subsequent to receiving the demand in October 2012 and the same was charged to the statement of profit and loss during the year ended 31 March 2013. The balance amount of Rs.97,234,488 has been disclosed as contingent liability as at 31 March 2016. The same represents the payment of Rs. 97,234,488 made during the period October 2007 till March 2012 towards service tax collected from customers duly paid by the Company to the service tax authorities, which has inadvertently not been considered by the service tax department. | | |

(b) The provision for disputed claims of Rs. 53,214,855 made during the year ended 31 March 2016 comprises of:

| (i) Provision for disputed service tax demands made out of abundant caution for the period: | (Amount in Rs) |
|--|-------------------|
| - October 2007 till March 2012 (refer Note 30.1(a) above) | 44,696,478 |
| - April 2012 till September 2013 (refer Note 30.1(a) above) | 5,709,552 |
| - October 2013 to March 2014 | 1,519,343 |
| (ii) interest and penalty demanded on inadmissible availment of input credit reversed subsequently for the period October 2009 to March 2014 | 1,289,182 |
| | <u>53,214,855</u> |



Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.2 Employee benefits

(i) Defined contribution plans

The Company makes contributions, determined as a specified percentage of employee salaries, in respect of qualifying employees towards Provident Fund and Employees' State Insurance, which are defined contribution plans. The Company has no obligations other than to make the specified contributions. The contributions are charged to the statement of profit and loss as they accrue. The amount recognized as an expense towards contribution to Provident fund for the year is Rs. 33,038,442 (31 March 2017: Rs. 30,280,999).

(ii) Defined benefit plan

Gratuity Plan

In accordance with the Payment of Gratuity Act, 1972, the Company provides for gratuity, a defined benefit retirement plan covering all employees. The plan provides a lump sum payment to vested employees at retirement or termination of employment based on the respective employee's defined portion of last salary and the years of employment with the Company. The Company contributes each year to a gratuity fund administered by Life Insurance Corporation of India. The amount recognized as an expense in the statement of profit and loss including other comprehensive income towards gratuity is Rs. 5,525,001 (31 March 2017: Rs. 7,075,467).

(iii) Long term employment benefits

Compensated Absences

Eligible employees can carry forward their leave balances as per the terms of employment and encash leave on superannuation, death or permanent disablement during employment and resignation. The amount recognized as an expense in the statement of profit and loss for the year towards compensated absences is Rs. 10,921,151 (31 March 2017: Rs. 10,730,440).

Assumptions

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|----------------|---|---|
| Discount rate | 6.90% | 6.56% |
| Salary growth | 12% for associates and 10% for core employees | 12% for associates and 10% for core employees |
| Attrition rate | 42% for associates and 25% for core employees | 42% for associates and 25% for core employees |
| Retirement age | 60 years | 60 years |

The following table sets out the funded status of the gratuity plan and the amounts recognized in the financial statements as at 31 March 2018 and 31 March 2017:

| (Amount in Rs) | | |
|---|----------------------------------|----------------------------------|
| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Change in defined benefit obligation | | |
| Obligation at the beginning of the year | 17,576,108 | 12,878,099 |
| Current service cost | 5,205,332 | 4,362,282 |
| Interest cost | 1,152,176 | 944,582 |
| Benefit paid | (2,995,972) | (3,064,401) |
| Re-measurement (gain) / loss | 660,744 | 2,455,546 |
| Obligation at end of the year | 21,598,390 | 17,576,108 |
| Change in plan assets | | |
| Plan assets at beginning of the year, at fair value | 12,699,668 | 11,741,058 |
| Interest income on plan assets | 832,509 | 861,182 |
| Re-measurement (gain) / loss | (751,685) | (174,239) |
| Employer's contributions | 3,695,212 | 3,336,069 |
| Benefit paid | (2,995,972) | (3,064,402) |
| Plan assets at end of year, at fair value | 13,479,732 | 12,699,668 |



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.2 Employee benefits (Continued)

(iv) Defined benefit plan (Continued)

Amount included in the balance sheet in respect of its defined benefit plan:

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Present value of the defined benefit obligations at the end of the year | 21,598,390 | 17,576,108 |
| Fair value of plan assets at the end of the year | (13,479,732) | (12,699,668) |
| Net liability recognized in the balance sheet (deficit) | 8,118,658 | 4,876,440 |
| Current | - | - |
| Non-current | 8,118,658 | 4,876,440 |

Amount recognized in the statement of profit and loss in respect of defined benefit plan: * (Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|--|--|
| Current service cost | 5,205,332 | 4,362,282 |
| Net interest expense | 319,669 | 83,400 |
| Components of defined benefit plan recognized in the profit or loss | 5,525,001 | 4,445,682 |
| Re-measurement (gain) / loss arising from: | | |
| - change in demographic assumptions | - | 97,856 |
| - change in financial assumptions | (221,387) | 405,962 |
| - experience variance (actual experience vs assumptions) | 882,131 | 1,951,728 |
| Return on plan assets, excluding amount recognized in net interest expense | 751,685 | 174,239 |
| Components of defined benefit plan recognized in other comprehensive income | 1,412,429 | 2,629,785 |
| Total | 6,937,430 | 7,075,467 |

The current service cost and the net interest expense for the year are included in the 'Employee benefits expense' line item in the statement of profit and loss. The re-measurement of the net defined liability is included in other comprehensive income.

Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below

| | As at 31 March 2018 | | As at 31 March 2017 | |
|-------------------------------|------------------------|------------|------------------------|------------|
| | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 20,971,160 | 22,261,616 | 17,035,101 | 18,149,961 |
| Attrition Rate (50% movement) | 17,726,805 | 30,128,489 | 14,100,957 | 25,333,396 |
| Mortality Rate (10% movement) | 21,599,391 | 21,597,388 | 17,576,949 | 17,575,267 |
| Salary growth (1% movement) | 22,226,351 | 20,992,374 | 18,118,349 | 17,054,340 |

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. There is no change in the method of valuation for the prior period.

Asset Liability Matching Strategies

The Company has purchased insurance policy, which is basically a year-on-year cash accumulation plan in which the interest rate is declared on yearly basis and is guaranteed for a period of one year. The insurance Company, as part of the policy rules, makes payment of all gratuity outgoes happening during the year (subject to sufficiency of funds under the policy). The policy, thus, mitigates the liquidity risk. However, being a cash accumulation plan, the duration of assets is shorter compared to the duration of liabilities. Thus, the Company is exposed to movement in interest rate (in particular, the significant fall in interest rates, which should result in a increase in liability without corresponding increase in the asset).



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.2 Employee benefits (Continued)

(iv) Defined benefit plan (Continued)

Major categories of Plan Assets (as percentage of Total Plan Assets)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--------------------------|------------------------|------------------------|
| Funds managed by insurer | 100% | 100% |

Assumptions

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|---|--|
| Interest rate | 7.30% | 7.30% |
| Discount rate | 6.90% | 6.56% |
| Estimated rate of return on plan assets | 6.98% | 6.56% |
| Salary growth | 12% for associates and 10% for core employees | 12% for associates and 10% for core employees |
| Mortality rate | 42% for associates and 25% for core employees | 42% for associates and 31% for core employees |
| Retirement age | 60 years | 60 years |

The estimates of future salary increases, considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

(v) Effect of Plan on Entity's Future Cash Flows

The Company has purchased an insurance policy to provide for payment of gratuity to the employees. Every year, the insurance company carries out a funding valuation based on the latest employee data provided by the Company. Any deficit in the assets arising as a result of such valuation is funded by the Company.

Expected Contribution during the next annual reporting period

| Particulars | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| The Company's best estimate of contribution during the next year | 13,057,755 | 9,608,023 |

Maturity profile of defined benefit obligation

| Particulars | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Weighted average duration (based on discounted cash flows) | 3 years | 3 years |

Expected cash flow over the next (valued on undiscounted basis)

| Particulars | 31 March 2018 | 31 March 2017 |
|--------------------|---------------|---------------|
| Within 1 year | 6,401,616 | 4,645,832 |
| 2-5 years | 15,593,917 | 12,790,831 |
| 6-10 years | 4,301,944 | 3,826,384 |
| More than 10 years | 794,283 | 833,676 |

(vi) Description of Risk Exposures

The Company is exposed to various risks in providing the above gratuity benefit which are as follows:

Interest Rate risk: The plan exposes the Company to the risk of fall in interest rates. A fall in interest rates will result in an increase in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.



Notes to the financial statements (Continued)
for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.2 Employee benefits (Continued)

(iv) Description of Risk Exposures (Continued)

Salary Escalation Risk: The present value of the defined benefit plan is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.

Demographic Risk: The Company has used certain mortality and attrition assumptions in valuation of the liability. The Company is exposed to the risk of actual experience turning out to be worse compared to the assumption.

Regulatory Risk: Gratuity benefit is paid in accordance with the requirements of the Payment of Gratuity Act, 1972 (as amended from time to time). There is a risk of change in regulations requiring higher gratuity payouts (e.g. increase in the maximum limit on gratuity of Rs. 10,00,000).

Asset Liability Mismatching or Market Risk: The duration of the liability is longer compared to duration of assets, exposing the Company to market risk for volatilities/fall in interest rate.

Investment Risk: The probability or likelihood of occurrence of losses relative to the expected return on any particular investment.

28.3 Due to micro and small suppliers

Under the Micro, Small and Medium Enterprises Development Act, 2006 which came into force from 2 October 2006, certain disclosures are required to be made relating to dues to Micro and Small Enterprises. On the basis of the information and records available with the management, the following are details related to Micro and Small Enterprises. This has been relied upon by the auditors.

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| The amounts remaining unpaid to micro and small suppliers as at the end of the year | | |
| - Principal | - | - |
| - Interest | - | - |
| The amount of interest paid by the buyer as per the Micro Small and Medium Enterprises Development Act, 2006 ('MSMED Act, 2006') | - | - |
| The amounts of the payments made to micro and small suppliers beyond the appointed day during each accounting year | - | - |
| The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year but without adding the interest specified under MSMED Act, 2006. | - | - |
| The amount of interest accrued and remaining unpaid at the end of each accounting year | - | - |
| The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under the MSMED Act, 2006 | - | - |



Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.4 Operating lease obligations

The Company is obligated under non-cancellable leases primarily for office premises which are renewable thereafter as per the term of the respective agreements. Rental payments under operating leases during the year aggregating Rs. 13,018,437 (31 March 2017: Rs. 16,159,196) has been charged to the statement of profit and loss.

Future minimum lease commitments in respect of non cancellable operating leases:

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Not later than one year | - | 7,952,621 |
| Later than one year and not later than five years | - | 665,359 |
| Total | - | 8,617,980 |

28.5 Operating lease: Company as a sub-lessor

The Company has subleased one of its office premises taken on lease until FY 16-17. The rental income recorded for the same in previous year was Rs. 730,747. The same is NIL in current year.

Sub-lease income has been included under 'Rental income' in the statement of profit and loss. Rs. Nil (31 March 2017: Rs. 730,747).

28.6 Movement in provision

| Particulars | For the year ended 31 March | For the year ended 31 March |
|---------------------------------------|--------------------------------|--------------------------------|
| Opening Provision | 53,214,555 | 53,214,555 |
| Addition during the year | - | - |
| Balance at the end of the year | 53,214,555 | 53,214,555 |

It is not practicable for the Company to estimate the timings of cash outflow, if any, in respect of above provision. (Also refer note 30.1.b)

28.7 Computation of Earnings per share (EPS)

| Particulars | For the year ended 31 March | For the year ended 31 March |
|--|--------------------------------|--------------------------------|
| Net profit/ (loss) attributable to equity shareholders | 137,864,143 | 69,358,123 |
| Calculation of weighted average number of equity shares | | |
| Number of equity shares at the beginning of the year | 39,411,557 | 39,411,557 |
| Equity shares issued during the year | - | - |
| Number of equity shares at the end of the year | 39,411,557 | 39,411,557 |
| Weighted average number of equity shares outstanding during the year | 39,411,557 | 39,411,557 |
| Basic and diluted earnings per share (Rs.) | 3.50 | 1.76 |



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.8 Related party disclosures

1. Related party relationships

A. Parties where control exists

- Entity having interest in the Company
Quess Corp Limited (from 1 April 2015)

Ultimate Holding Company of Entity having interest in the Company
Fairfax Financial Holdings Limited

Fellow Subsidiaries of Entity having interest in the Company

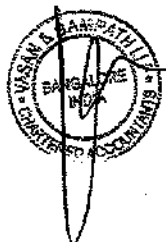
Coachive Solutions Private Limited
MFX Infotech Private Limited
Brainhunter Systems Limited, Canada
Mindwire Systems Ltd, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) LTD.)
Brainhunter Companies Canada Inc, Canada
Brainhunter Companies LLC USA
Quess (Philippines) Corp. (formerly known as Magna Ilya Infotech Inc, Philippines)
Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc.)
Quesscorp Holdings Pte. Ltd, Singapore
Quessglobal (Malaysia) SDN.BHD (formerly known as Brainhunter SDN. BHD., Malaysia)
Ilya Business Services (Private) Limited
MFXchange Holdings Inc, Canada
MFXchange (Ireland) Limited
MFXchange US Inc.
MFX Roanoke Inc, USA (merged with MFXchange US, Inc. effective 31 December 2015)
Quess Corp Lanka Private Limited (Formerly known as Ramstad Lanka private Limited)
Dependo Logistics Solutions Private Limited
Imicore VIP Advanced Solutions Private Limited
Comtel Solutions Pte Ltd
CentreQ Business Services Private Limited
Exoelus Learning Solutions Private Limited
CommerzQ Business Services Private Limited (Formerly known as Tata Business Support Services Private Limited)
Vedang Cellular Services Private Limited
Trimax IT Infrastructure & Services Private Limited
Master Staffing Solutions Private Limited
Golden Star Facilities and Services Private Limited
Comtelpro Pte. Ltd
Comtelink Sdn. Bhd
Monster.com.SG PTE Limited
Monster.com.HK Limited
Monster Malaysia SDN. BHD
Moaster.com (India) Pvt Ltd
National Collateral Management Services Limited

Associates of the Entity having interest in the Company

Simprance Technologies Private Limited
Terrier Security Services India Pvt. Ltd.
Heptagon Technologies Pvt Ltd

Joint Ventures of Quess Corp Ltd

Himmer Industrial Services (M) Sdn Bhd



Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)**11. Related party with whom transactions have taken place during the year**

| Particulars | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Holding Company | | |
| Rental income | | |
| - Ques Corp Limited | | 730,747 |
| Interest expenses | | |
| - Ques Corp Limited | - | - |
| Recovery of expenses from | | |
| - Ques Corp Limited | - | 270,785 |
| Reimbursement of expenses to | | |
| - Ques Corp Limited | 408,294 | 289,560 |
| Fair value of financial guarantee | | |
| - Ques Corp Limited | 350,000 | 350,000 |
| Finance cost on corporate guarantee | | |
| - Ques Corp Limited | - | 261,780 |
| Background verification expenses | | |
| - Co Achieve Solutions Private Limited | 10,753 | 117,173 |
| - Terrier Security Services India Pvt. Ltd. | 21,240 | - |
| Short term advance taken | | |
| - Ques Corp Limited | - | - |
| Short term advance repaid (including interest net of TDS) | | |
| - Ques Corp Limited | - | - |
| Financial guarantee issued by Ques Corp Limited in favour of the Company to Yes Bank Ltd. for a sanctioned credit limit of Rs. 70,000,000 (31 March 2017: Rs 70,000,000). | | |
| Key management personnel | | |
| Closing balance | | |
| Holding Company | | |
| Ques Corp Limited (unbilled revenue) | - | - |
| Fair value of financial guarantee | | |
| - Ques Corp Limited | 1,050,000 | 117,923 |
| Fellow subsidiary with whom the Company has transactions | | |
| - Co Achieve Solutions Private Limited | - | 6,440 |

Terms and conditions of transactions with related parties

The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates. Outstanding balances at the year-end are unsecured and settlement occurs in cash.

28.9 Basis of recognition of Deferred tax asset for current financial year

The Company did not recognize deferred tax asset until the year ended 31 March 2016 due to absence of certainty of set off unabsorbed losses against taxable profits in the foreseeable future.

Company has turned profitable during the last 2 years and estimates that it will have taxable profits to set off unabsorbed losses in future. During the current year, the Company has recognized deferred tax assets on unabsorbed losses to the extent that it is probable that taxable profit will be available against which unabsorbed losses can be utilized. Further, the Company has recognized deferred tax on deductible temporary differences to the extent it believes economic benefits in the form of reductions in tax payments will flow to the Company from taxable profits against which the deductions can be offset.

28.10 Segment reporting

The Board of directors of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 106, Operating Segments. The Company is in the business of rendering integrated facility management services predominantly in the areas of housekeeping services, food services and guest house management services which are covered under similar arrangements and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards.

Other segment information**a) Revenue from major services**

| | For the year ended | For the year ended 31 March |
|------------------------------------|--------------------|-----------------------------|
| Food Services | 131,735,006 | 109,643,994 |
| Housekeeping and manpower services | 603,939,050 | 550,353,382 |
| | <u>735,674,056</u> | <u>659,997,376</u> |

b) Geographical information

All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable geographical information.



Aravon Services Private Limited
Notes to the financial statements (Continued)
for the year ended 31 March 2018

28.12 Financial instruments-fair value and risk management
Accounting classification and fair values

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard. The following table shows the carrying amount and fair value of financial assets and financial liabilities, classified under Level

The carrying value and fair value of financial instruments by categories as at 31 March 2018, 31 March 2017 are as follows:

As at 31 March 2018

| Particulars | Carrying Amount | Fair value | | |
|---|--------------------|------------|----------|--------------------|
| | March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | 196,758,029 | - | - | 196,758,029 |
| Cash and cash equivalents | 66,761,313 | - | - | 66,761,313 |
| -Bank balances other than above | 1,617,909 | - | - | 1,617,909 |
| Other financial assets | 1,842,994 | - | - | 1,842,994 |
| Unbilled revenue | 20,802,385 | - | - | 20,802,385 |
| Total financial assets | 287,782,629 | - | - | 287,782,629 |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 6,431,474 | - | - | 6,431,474 |
| Other liabilities | 72,729,292 | - | - | 72,729,292 |
| Total financial liabilities | 79,160,766 | - | - | 79,160,766 |

As at 31 March 2017

| Particulars | Carrying Amount | Fair value | | |
|---|--------------------|------------|----------|--------------------|
| | March 2017 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | 111,181,722 | - | - | 111,181,722 |
| Cash and cash equivalents | 36,734,423 | - | - | 36,734,423 |
| -Bank balances other than above | 1,418,750 | - | - | 1,418,750 |
| Other assets | 5,218,636 | - | - | 5,218,636 |
| Unbilled revenue | 28,788,629 | - | - | 28,788,629 |
| Total financial assets | 183,342,160 | - | - | 183,342,160 |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 12,225,271 | - | - | 12,225,271 |
| Other liabilities | 65,477,104 | - | - | 65,477,104 |
| Total financial liabilities | 77,702,375 | - | - | 77,702,375 |

Fair value hierarchy

Level 1: This hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values

A Financial Assets:

Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

1 Trade payables and other liabilities: Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

2 Financial liability: The fair value of financial liability has been determined by discounting consideration payable on commitment to sell. The probability of the estimate within the range can be reasonably assessed and are used in the management's estimates of fair value of this put option.

3 Borrowings: It includes cash credit and overdraft facilities, working capital loan and bill discounting facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.13 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk ;
- Liquidity risk ; and
- Market risk

Risk Management framework

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans and current asset. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2016, 31 March 2017 and 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.



Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

The Company has taken cash credit and overdraft facilities having interest rate of 3 months MCLR+0.81%. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the current assets of the Company on both present and future and collateral by way of pari passu first charge on the movable assets of the Company (excluding charge on vehicles/equipments purchased /to be purchased under lease agreements/ hire purchase agreements) both present and future of the Company.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March, 2018, 31 March 2017: The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:

As at 31 March 2018

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|------------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 year | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | - | - | - | - | - |
| Trade payables | 6,431,474 | 6,431,474 | - | - | - |
| Other financial liabilities | 72,729,292 | 72,729,292 | - | - | - |

As at 31 March 2017

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|------------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 year | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | - | - | - | - | - |
| Trade payables | 12,218,831 | 12,218,831 | - | - | - |
| Other financial liabilities | 63,477,104 | 63,477,104 | - | - | - |

Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates and equity prices – will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. The Company is not exposed to significant market risk as the Company does not have long term debt or foreign currency transactions.

Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are primarily denominated in INR.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Even though the company has a cash credit facility, since during the current year, the facility was mostly not utilised, there is no significant exposure to this risk.

28.14 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The capital structure of the Company consists of short term borrowings and equity of the Company. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of non-current borrowing, current borrowing, current maturities of long-term borrowings and current maturities of finance lease obligations less cash and cash equivalents.

| Particulars | As at | |
|---|---------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Gross debt | - | - |
| Less: Cash and cash equivalents | 66,761,313 | 36,734,423 |
| Adjusted net debt | (66,761,313) | (36,734,423) |
| Total equity | 247,884,829 | 111,083,115 |
| Less: Effective portion of cash flow hedges and cost of hedging | - | - |
| Total equity | 247,884,829 | 111,083,115.00 |
| Net debt to equity ratio | (0.27) | (0.33) |



Aravon Services Private Limited

Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

As at 31 March 2018

| (Amount in Rs) | | | | | |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
| Not due | 150,319,520 | 0.70% | 1,058,857 | No | 149,260,663 |
| Past due 1-90 days | 46,200,476 | 4.92% | 2,271,477 | No | 43,928,999 |
| Past due 91-180 days | 4,148,057 | 26.07% | 1,081,436 | No | 3,066,621 |
| Past due 181-270 days | 1,045,499 | 52.01% | 543,753 | No | 501,746 |
| Past due 271-360 days | 1,192,943 | 100.00% | 1,192,943 | Yes | - |
| Above 360 days | 27,440,744 | 100.00% | 27,440,744 | Yes | - |
| | 230,347,238 | | 33,589,210 | | 196,758,028 |

As at 31 March 2017

| (Amount in Rs) | | | | | |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
| Not due | 83,713,809 | 1.84% | 1,542,009 | No | 82,171,800 |
| Past due 1-90 days | 26,128,197 | 8.77% | 2,290,791 | No | 23,837,406 |
| Past due 91-180 days | 5,301,642 | 34.96% | 1,853,297 | No | 3,448,345 |
| Past due 181-270 days | 2,272,002 | 71.32% | 1,620,346 | No | 651,656 |
| Past due 271-360 days | 1,275,690 | 100.00% | 1,275,690 | Yes | - |
| Above 360 days | 24,139,921 | 100.00% | 24,139,921 | Yes | - |
| | 142,831,261 | | 32,722,054 | | 110,109,207 |

Financial risk management (Continued)

Movement in the expected credit loss allowance:

| (Amount in Rs) | | |
|---|----------------------------------|----------------------------------|
| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Balance at the beginning of the year | 32,722,054 | 31,444,786 |
| Impairment loss allowance recognised/(reversed) | 867,157 | 1,277,268 |
| Balance at the end of the year | 33,589,210 | 32,722,054 |

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.



Notes to the financial statements (Continued)
for the year ended 31 March 2018

(Amount in Rs)

28 Notes to accounts (Continued)

28.14 Recent accounting pronouncements

Appendix B to Ind AS 21, Foreign currency transactions and advance consideration:

On March 28, 2018, Ministry of Corporate Affairs ("MCA") has notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 containing Appendix B to Ind AS 21, Foreign currency transactions and advance consideration which clarifies the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income, when an entity has received or paid advance consideration in a foreign currency. The amendment will come into force from April 1, 2018. The Company has evaluated the effect of this on the financial statements and the impact is not material.

Ind AS 115- Revenue from Contract with Customers:

On March 28, 2018, Ministry of Corporate Affairs ("MCA") has notified the Ind AS 115, Revenue from Contract with Customers. The core principle of the new standard is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Further the new standard requires enhanced disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

The standard permits two possible methods of transition:

- Retrospective approach - Under this approach the standard will be applied retrospectively to each prior reporting period presented in accordance with Ind AS 8 - Accounting Policies, Changes in Accounting Estimates and Errors
- Retrospectively with cumulative effect of initially applying the standard recognized at the date of initial application (Cumulative catch - up approach)

The effective date for adoption of Ind AS 115 is financial periods beginning on or after April 1, 2018. "

The Company will adopt the standard on April 1, 2018 by using the cumulative catch-up transition method and accordingly comparatives for the year ending or ended March 31, 2018 will not be retrospectively adjusted. The effect on adoption of Ind AS 115 is expected to be insignificant.

28.15 Approval of financial statements

The financial statements for the year ended March 31, 2018 were approved by the Board of Directors on May 9, 2018. The Management and authorities have the power to amend the Financial Statements in accordance with Section 130 and 131 of the Companies Act, 2013.

For Vasam & Sampath LLP
Chartered Accountants
Firm's Registration No.: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703



Date: 09/05/2018

Rajjit Nair
Director and Chief Financial Officer
DIN: 07086634

Place: Bangalore
Date: 09/05/2018

For and on behalf of Board of Directors of
Aravon Services Private Limited
CIN: U93000MH2007FTC172493

Subrata Nag
Director
DIN: 02234000

Nupur Singh
Secretary
Membership No: A36306

Independent Auditors' Report

To,
The Members
CentreQ Business Services Private Limited

Report on the Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **CentreQ Business Services Private Limited** ('the Company'), which comprise the Balance Sheet as at **March 31, 2018**, the Statement of Profit and Loss (including other comprehensive income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (herein after referred to as "standalone Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

Vasan&Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan&Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 22/07/2016



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at March 31, 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the Balance Sheet, the Statement of Profit and Loss, the Cash Flow Statement, and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder'
 - e. on the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
 - f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and



- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
- i. the Company does not have any pending litigations and accordingly there is no impact on its financial position;
- ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
- iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

for Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070




Unnikrishnan Menon
Partner
Membership number: 205703

Bengaluru
May 9, 2018

ANNEXURE - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended March 31, 2018, we report that:

- i. The Company did not have any fixed assets during the year ended March 31, 2018. Consequently, comment on clause (i) of the order is not applicable;
- ii. The Company's operations does not involve inventory. Consequently, comment on clause (ii) of the order is not applicable;
- iii. The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Consequently, comment on clause (iii) of the order is not applicable;
- iv. The Company has not made any loans and investments, covered by provisions of Section 185 and 186 of the Act. Consequently, comment on clause (iv) of the order is not applicable;
- v. The Company has not accepted any deposits from the public. Consequently, comment on clause (v) of the order is not applicable;
- vi. The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company. Consequently, comment on clause (vi) of the order is not applicable;
- vii.
 - a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including income-tax, service tax, goods and services tax, cess and other statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any undisputed amounts outstanding as at last day of the financial year for a period of more than six months from the date they became payable except for income tax deducted at source amounting to Rs.9,600;
 - b. According to the information and explanations given to us, there are no statutory dues on account of dispute;
- viii. The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Consequently, comment on clause (viii) of the Order is not applicable;
- ix. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Consequently, comment on clause (ix) of the Order is not applicable;
- x. According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit;
- xi. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration



during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable;

- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Consequently, comment on clause (xii) of the Order is not applicable;
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards;
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Consequently, comment on clause (xiv) of the Order is not applicable;
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Consequently, comment on clause (xv) of the Order is not applicable;
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Consequently, comment on clause (xvi) of the Order is not applicable.

for Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon

Partner

Membership number: 205703

Bengaluru

May 9, 2018

ANNEXURE B - to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **CentreQ Business Services Private Limited** ("the Company") as of **March 31, 2018** in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note" on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note¹ and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

¹ Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI").



Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- 3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for Vasan & Sampath LLP
Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon
Partner

Membership number: 205703

Bengaluru
May 9, 2018

CentreQ Business Services Private Limited

(Amount in INR)

| Balance Sheet as at | Note | 31 March 2018 | 31 March 2017 |
|-------------------------------------|------|------------------|-----------------|
| ASSETS | | | |
| Non-current assets | | | |
| Financial assets | | | |
| Income tax assets (net) | 3 | 3,87,859 | - |
| | | 3,87,859 | - |
| Current Assets | | | |
| Financial assets | | | |
| Trade receivables | 4 | 7,45,337 | 1,03,500 |
| Cash and cash equivalents | 5 | 27,56,611 | 1,00,000 |
| Other current assets | 6 | 4,32,705 | - |
| | | 39,34,653 | 2,03,500 |
| Total Assets | | 43,22,512 | 2,03,500 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share Capital | 7 | 1,00,000 | 1,00,000 |
| Other equity | 8 | 18,375 | 6,910 |
| | | 1,18,375 | 1,06,910 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Other current liabilities | 9 | 41,95,847 | 93,500 |
| Provisions | 10 | 8,290 | 3,090 |
| | | 42,04,137 | 96,590 |
| Total Equity and Liabilities | | 43,22,512 | 2,03,500 |

Company overview and Significant accounting policies 1 & 2

The notes referred to above form an integral part of the financial statements

As per our report of even date attached
for Vasan and Sampath LLP
Chartered Accountants

Firm's Registration No: 004542/S/200070

Unnikrishnan Menon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
CentreQ Business Services Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Ranjit Nair
Director
DIN: 07086634



CentreQ Business Services Private Limited

(Amount in INR)

| Statement of Profit and Loss | Note | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|---|------|-------------------------------------|---------------------------------------|
| Income | | | |
| Revenue from operations | 11 | 48,85,455 | 90,000 |
| Total Income | | 48,85,455 | 90,000 |
| Expenses | | | |
| Other expenses | 12 | 48,68,790 | 80,000 |
| Total expenses | | 48,68,790 | 80,000 |
| Profit before tax | | 16,665 | 10,000 |
| Tax expense | | | |
| Current tax | | (5,200) | (3,090) |
| Profit for the year/period | | 11,465 | 6,910 |
| Other comprehensive income | | | |
| Re-measurement gains / (losses) on defined benefit plans | | - | - |
| Other comprehensive income for the year/ period | | - | - |
| Total comprehensive income for the year/ period | | 11,465 | 6,910 |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | | 1.15 | 0.69 |
| Diluted | | 1.15 | 0.69 |

The notes referred to above form an integral part of the financial statements

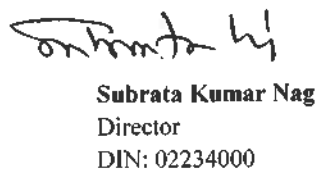
As per our report of even date attached
for **Vasan and Sampath LLP**
Chartered Accountants
Firm's Registration No: 0045428/S200070


Unnikrishnan Menon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
CentreQ Business Services Private Limited


Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018


Ranjit Nair
Director
DIN: 07086634



CentreQ Business Services Private Limited
Cash Flow Statement

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|---------------------------------------|
| Cash flow from operating activities | | |
| Profit before tax | 16,665 | 10,000 |
| Operating cash flows before working capital changes | 16,665 | 10,000 |
| Changes in Trade receivables | (6,41,837) | (1,03,500) |
| Changes in Loans, other financial assets and other assets | (4,32,705) | - |
| Changes in other liabilities and provisions | 41,02,347 | 93,500 |
| Cash generated from operations | 30,44,470 | - |
| Direct taxes paid, net of refund | (3,87,859) | - |
| Net cash (used in) / provided by operating activities (A) | 26,56,611 | - |
| Cash flows from investing activities | | |
| Expenditure on property, plant and equipment and intangibles, net of sale proceeds | - | - |
| Net cash (used in) / provided by investing activities (B) | - | - |
| Cash flows from financing activities | | |
| Proceeds from issue of equity shares, net of issue expenses | - | 1,00,000 |
| Net cash (used in) / provided by financing activities (C) | - | 1,00,000 |
| Net increase in cash and cash equivalents (A+B+C) | 26,56,611 | 1,00,000 |
| Cash and cash equivalents at the beginning of the year | 1,00,000 | - |
| Cash and cash equivalents at the end of the year/ period | 27,56,611 | 1,00,000 |

As per our report of even date attached
for Vasana and Sampath LLP
Chartered Accountants
Firm's Registration No: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
CentreQ Business Services Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Ranjit Nair
Director
DIN: 07086634



CentreQ Business Services Private Limited
Notes to the Financial Statements for the year ended 31 March 2018

1. Company overview

CentreQ Business Services Private Limited ('CentreQ' or 'the Company') was incorporated on 9 November 2016 under the Companies Act, 2013. The Company is a wholly owned subsidiary of Qess Corp Limited ('Holding Company'). The company is engaged in providing business process outsourcing services.

2.1 Significant accounting policies

2.1.1 Basis of preparation

Ministry of Corporate Affairs notified roadmap to implement Indian accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016. As per the said roadmap, the Company is required to apply Ind AS starting from financial year beginning on or after 1st April, 2016. Accordingly, the financial statements of the Company have been prepared in accordance with Ind AS.

These financial statements are prepared in accordance with Indian Accounting Standards (IndAS), the provisions of the Companies Act, 2013 ('Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

2.1.2 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following assets and liabilities which have been measured at fair value:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- ii. Defined benefit and other long-term employee benefits;

2.1.3 Use of estimates and judgment

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) *Contingent liability:* Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) *Income taxes:* Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.

iii) *Other estimates:* The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.1.4 Current - non current classification

All assets and liabilities are classified as current or non-current as per the Company's normal operating cycle, and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, 12 months period has been considered by the Company as its normal operating cycle for the purpose of classification of assets and liabilities as current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a) it is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is expected to be realized within twelve months after the reporting date; or
- d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.



RN

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a) it is expected to be settled in the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is due to be settled within twelve months after the reporting date; or
- d) the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include current portion of non-current financial liabilities.
All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. The Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

2.2 Summary of significant accounting policies

2.2.1 Foreign currency transactions and balances

Foreign-currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in net profit in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction. Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash-flow items denominated in foreign currencies are translated into the relevant functional currencies using the exchange rate in effect on the date of the transaction.

2.2.2 Financial instruments

2.2.2.1 Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities, which are at fair value through profit or loss are recognized immediately in profit or loss.

2.2.2.2 Subsequent measurement

(a) Non-derivative financial instruments

(i) Financial assets carried at amortized cost

A financial asset is subsequently measured at amortized cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(ii) Financial assets at fair value through other comprehensive income

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Further, in cases where the Company has made an irrevocable election based on its business model, for its investments which are reclassified as equity instruments, the subsequent changes in fair value are recognized in other comprehensive income.

(iii) Equity instruments at fair value through other comprehensive income

All equity instruments are measured at fair value. Equity instruments held for trading is classified as fair value through profit and loss. For all other equity instruments, the Company may make an irrevocable election to present subsequent changes in the fair value in other comprehensive income. The Company makes such election on an instrument-by-instrument basis.

(iv) Financial assets at fair value through profit or loss

A financial asset which is not classified in any of the above categories are subsequently fair valued through profit or loss.

(v) Financial liabilities

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate the fair value due to the short maturity of these instruments.



RN

(b) Share Capital
Ordinary Shares

Ordinary shares are classified as equity. Incremental costs directly attributable other issuance of new ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

2.2.2.3 De - Recognition of financial instruments

The company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition under IndAS109. A financial liability (or a part of a financial liability) is derecognized from the Company's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

2.2.3 Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices and dealer quotes. All methods of assessing fair value result in general approximation of value, and such value may never actually be realized.

2.2.4 Property, plant and equipment

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment on straight line basis over the useful lives of assets estimated by the Management. Depreciation for assets purchased/sold during the period is proportionately charged. The useful lives are as below:

| Category | Useful life |
|-------------------------|-------------------|
| Plant and machinery | 3 years |
| Computer equipment | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |
| Vehicles | 3 years |
| Leasehold improvements* | As per lease term |

*Leasehold improvement are amortized over the lower of useful life of the assets and lease term of the leasehold premises on a straight-line basis. Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

2.2.5 Intangible assets

Application software purchased, which is not an integral part of the related hardware, is shown as intangible assets and amortized on a straight line basis over its useful life, not exceeding three years, as determined by management.

Intangible assets are stated at cost less accumulated amortization and impairment. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand, competition, and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The estimated useful lives of intangibles are as follows:

| Category | Useful life |
|----------|-------------|
| Software | 3 years |

2.2.6 Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vests with the lessor are recognized as operating lease. Lease payments under operating lease are recognized as an expense in the statement of profit and loss on a straight line basis.

2.2.7 Impairment

a. Financial assets

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized is recognized as an impairment gain or loss in statement of profit or loss.



b. Non-financial assets

Intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. The higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating asset to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

2.2.8 Employee benefit

(a) Defined benefit plans

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in other comprehensive income for the period in which they occur. Past service cost both vested and unvested is recognized as an expense at the earlier of (a) when the plan amendment or curtailment occurs; and (b) when the entity recognizes related restructuring costs or termination benefits.

The retirement benefit obligations recognized in the balance sheet represents the present value of the defined benefit obligations reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the scheme.

Actuarial gains or losses are recognized in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income.

Remeasurements comprising actuarial gains or losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

(b) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognized as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(c) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognized as an actuarially determined liability using the projected unit credit method as at the balance sheet date.

2.2.9 Provisions

Provisions are recognized when the Company has a present obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reasonably estimated.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Loss contingencies arising from claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.



2.2.10 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

Deferred revenue represents amounts billed in excess of revenue earned. Unbilled revenue represents revenue earned in excess of amounts billed.

2.2.11 Other income

Other income is comprised primarily of interest income and exchange gain/loss on translation of other assets and liabilities. Interest income is recognized using the effective interest method.

2.2.12 Cost recognition

Costs and expenses are recognized when incurred and have been classified according to their primary nature.

2.2.13 Finance costs

Interest expense consists of interest expense on loans and borrowings. Borrowing costs are recognized in the statement of profit and loss using the effective interest method.

2.2.14 Income tax

Income tax expense comprises current and deferred income tax. Income tax expense is recognized in net profit in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in other comprehensive income. Current income tax for current and prior periods is recognized at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred income tax assets and liabilities are recognized for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognized as income or expense in the period that includes the enactment or the substantive enactment date. A deferred income tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilized. The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.2.15 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.2.16 Earnings per share

Basic earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. Diluted earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares considered for deriving basic earnings per equity share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

The number of equity shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented for any share splits and bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.



CentreQ Business Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

3 Income tax assets (net)

| | (Amount in INR) | |
|--------------------|-----------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Advance income tax | 387,859 | - |
| | 387,859 | - |

4 Trade receivables

| | (Amount in INR) | |
|------------------|-----------------|----------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| <i>Unsecured</i> | | |
| Considered good | 745,337 | 103,500 |
| | 745,337 | 103,500 |

5 Cash and cash equivalents

| | (Amount in INR) | |
|----------------------------------|------------------|----------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| <i>Cash and cash equivalents</i> | | |
| Cash in hand | - | - |
| Balances with banks | | |
| In current accounts | 2,756,611 | 100,000 |
| | 2,756,611 | 100,000 |

6 Other current assets

| | (Amount in INR) | |
|------------------|-----------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Other advance | 14,000 | - |
| Unbilled revenue | 418,705 | - |
| | 432,705 | - |

7 Share capital

| | (Amount in INR) | |
|---|-----------------|----------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Authorised | | |
| 10,000 (10,000) equity shares of par value of Rs 10 each | 100,000 | 100,000 |
| | 100,000 | 100,000 |
| Issued, subscribed and paid-up | | |
| 10,000 (10,000) equity shares of par value of Rs 10 each, fully paid up | 100,000 | 100,000 |
| | 100,000 | 100,000 |

7.1 Reconciliation of number of shares outstanding at the beginning and at the end of the year

| Particulars | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Equity shares | | |
| At the commencement of the year/ period | 10,000 | - |
| Shares issued during the year/ period | - | 10,000 |
| At the end of the year/ period | 10,000 | 10,000 |



RW

CentreQ Business Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

7.2 Shares held by Holding Company

| Equity shares | 31 March 2018 | 31 March 2017 |
|---------------------------------------|---------------|---------------|
| Equity shares | | |
| Equity shares of par value Rs 10 each | | |
| Qess Corp Limited | 9,999 | 9,999 |

7.3 Details of shareholders holding more than 5% shares in the Company

| Equity shares | % of Holding | 31 March 2018 | 31 March 2017 |
|---------------------------------------|--------------|---------------|---------------|
| Equity shares of par value Rs 10 each | | | |
| Qess Corp Limited | 99.99% | 9,999 | 9,999 |

7.4 Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of the equity shares will be entitled to receive the residual assets of the Company, after distribution of all preferential amounts (if any) in proportion to the number of equity shares held.

8 Other equity

| | (Amount in INR) | |
|--------------------|-----------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Retained earnings* | 18,375 | 6,910 |
| | 18,375 | 6,910 |

* For detailed movement of retained earnings refer Statement of changes in Equity

9 Other current liabilities

| | (Amount in INR) | |
|--|------------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Accrued Liabilities | 34,82,840 | 75,500 |
| Balances payable to government authorities | 4,89,202 | 18,000 |
| Amount payable to related party | | |
| Qess Corp Limited | 2,23,805 | - |
| | 41,95,847 | 93,500 |

10 Provisions

| | (Amount in INR) | |
|-------------------|-----------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| Provision for tax | 8,290 | 3,090 |
| | 8,290 | 3,090 |



11 Sale of services

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|---------------------------------------|-------------------------------------|---------------------------------------|
| Rendering of payroll related services | 48,85,455 | 90,000 |
| | 48,85,455 | 90,000 |

12 Other expenses

(Amount in INR)

| | (Amount in ₹) | |
|------------------------------|--------------------|----------------------|
| | For the year ended | For the period ended |
| Particulars | 31 March 2018 | 31 March 2017 |
| Rates and taxes | 20,092 | - |
| Legal and professional fees* | 48,48,698 | 80,000 |
| | 48,68,790 | 80,000 |

*Payment to auditors (net of Goods and service tax; included in legal and professional fees)

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|----------------------|-------------------------------------|---------------------------------------|
| Statutory audit fees | 45,000 | 45,000 |
| | 45,000 | 45,000 |



13 Contingent liabilities and Commitments

(Amount in INR)

| Particulars | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Contingent liabilities | | |
| Claims against company not acknowledged as Debts | - | - |
| Commitments | | |
| Estimated amount of contracts remaining to be executed on capital | - | - |

14 Earnings per share

(Amount in INR except number of shares)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|---------------------------------------|
| Nominal value of equity shares | 1,00,000 | 1,00,000 |
| Net profit after tax for the purpose of earnings per share | 11,465 | 6,910 |
| Weighted average number of shares used in computing basic earnings per share | 10,000 | 10,000 |
| Basic earnings per share | 1.15 | 0.69 |
| Weighted average number of shares used in computing diluted earnings per share | 10,000 | 10,000 |
| Diluted earnings per share | 1.15 | 0.69 |

Computation of weighted average number of shares

(Figures in numbers)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|---|-------------------------------------|---------------------------------------|
| Number of equity shares outstanding at beginning of the year/ period | 10,000 | - |
| Number of equity shares outstanding at beginning of the previous year after | - | - |
| Add: Weighted average number of equity shares issued during the year | - | 10,000 |
| Weighted average number of shares outstanding at the end of year for computing basic earnings per share | 10,000 | 10,000 |
| Add: Impact of potentially dilutive equity shares | - | - |
| Weighted average number of shares outstanding at the end of year for computing diluted earnings per share | 10,000 | 10,000 |

15 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|-----------------------------|---|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited |
| - Immediate Holding Company | Thomas Cook (India) Limited |
| - Fellow subsidiaries | <p>MFx Infotech Private Limited, India</p> <p>Brainhunter Systems Limited, Canada</p> <p>Mindwire Systems Limited, Canada (formerly known as Zylog Systems (Ottawa) Limited)</p> <p>Brainhunter Companies Canada Inc, Canada</p> <p>Brainhunter Companies LLC (USA)</p> <p>Quess (Philippines) Corp (formerly known as Magna Ikya Infotech Inc, Philippines)</p> <p>Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc.)</p> <p>Quesscorp Holdings Pte. Ltd, Singapore</p> <p>Quessglobal (Malaysia) SDN.BHD (formerly known as Brainhunter SDN. BHD., Malaysia)</p> <p>Aravon Services Private Limited (formerly known as ARAMARK India Private Limited)</p> <p>Ikya Business Services (Private) Limited, Sri Lanka</p> <p>MFxchange Holdings Inc, Canada</p> <p>MFxchange (Ireland) Limited</p> <p>MFxchange US, Inc.</p> <p>MFx Roanoke Inc, USA (merged with MFxchange US, Inc. effective 31 December 2015)</p> <p>Quess Corp Lanka (private) Limited (Formerly known as Raustad Lanka private Limited)</p> <p>Dependo Logistics Solutions Private Limited</p> <p>Innicore VJP Advanced Solutions Private Limited</p> <p>Comtel Solutions pte Ltd, Singapore</p> <p>Execulus Learning Solutions Private Limited</p> <p>Vedang Cellular Services, India</p> <p>Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)</p> <p>Golden Star Facilities and Services Private Limited</p> <p>Master Staffing Solutions Private Limited</p> <p>Comtelpro Pte. Limited, Singapore</p> |



CentreQ Business Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

| | |
|---|--|
| - Fellow subsidiaries | Comtelink Sdn. Bhd., Malaysia MFX Chile SpA, Chile Monster.com (India) Private Limited Monster.com.sg Pte. Limited, Singapore Monster.com.HK Limited, Hongkong Monster Malaysia Sdn. Bhd., Malaysia |
| - Associates of the holding company | Terrier Security Services (India) Private Limited Simpliance Technologies Pvt Ltd Heptagon Technologies Pvt Ltd Quess Recruit, Inc, Philippines |
| - Joint Venture of Holding Company | Trimax Smart Infraprojects Private Limited |
| - Joint Venture of Fellow Subsidiary | Hünner Industrial Services (M) SDN BHD |
| - Fellow subsidiary of the holding company | National Collateral Management Services Limited |
| - Entity having common directors | Quess Corp Limited Quess (Philippines) corp Quess Corp (USA) Inc. IKYA Business Services (Private) Limited MFX Infotech Private Limited Hofincons Infotech & Industrial Services Private Limited Brainhunter systems Limited, Canada MFXChange Holdings Inc, Canada Aravon Services Private Limited Quesscorp Holdings Pte. Ltd., Singapore MFXChange Inc, USA Dependo Logistics Services Private Limited Comtel Solutions Pte. Ltd Conneqt Business Solutions Limited Monster.Com (India) Pvt Ltd Comtel Pro.Pte. Ltd Coachieve Solutions Private Limited Inticore Vjp Advance Systems Private Limited Excelus Learning Solutions Private Limited Go Digit Infoworks Service Private Limited Go Digit General Insurance Limited |
| - Entities in which key managerial personnel have significant influence | Quess Corp Limited Co-achieve Solutions Private Limited Quess (Philippines) Corp Quess Corp (USA) Inc. IKYA Business Services (Private) Limited MFX Infotech Private Limited Hofincons Infotech & Industrial Services Private Limited Brainhunter systems Limited, Canada MFXChange Holdings Inc, Canada Aravon Services Private Limited Quesscorp Holdings Pte. Ltd., Singapore MFXChange Inc, USA Dependo Logistics Services Private Limited Comtel Solutions Pte. Ltd. Conneqt Business Solutions Limited Monster.Com (India) Pvt Ltd Comtel Pro.Pte. Ltd Inticore Vjp Advance Systems Private Limited Excelus Learning Solutions Private Limited |
| Key executive management personnel | Designation |
| Name | Director |
| Subrata Kumar Nag | Director |
| Ranjit Nan | |



CentreQ Business Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

(ii) **Related party transactions during the year**

| Particulars | | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|---------------------------------------|
| Revenue from Operations | | | |
| | Go Digit General Insurance Limited | 8,46,535 | - |
| | Go Digit Infoworks Services Pvt Ltd | 2,35,000 | - |
| Payment made by related parties on behalf of the Company | | | |
| | Qess Corp Limited | 2,23,805 | - |
| Professional fees | | | |
| | Qess Corp Limited | 32,50,000 | - |

(iii) **Balance receivable from and payable to related parties as at the balance sheet date:**

| Particulars | | 31 March 2018 | 31 March 2017 |
|----------------|-------------------|---------------|---------------|
| Other payables | Qess Corp Limited | 34,73,805 | - |

(iv) **Compensation of key managerial personnel***

| Particulars | | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|-------------|--|-------------------------------------|---------------------------------------|
| Ranjit Nair | | - | - |
| Subrata Nag | | - | - |

16 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006.

17 Comparability with previous period

Current year figures pertain to the operations for the year 01 April 2017 to 31 March 2018. Previous period figures relate to a period from 9 Nov 2016 to 31 March 2017. As such, current year figures are not comparable with those of the previous period. Previous year's figures have been regrouped/ reclassified to make them comparable with those of current year.



ER

CentreQ Business Services Pvt Ltd
Notes to the financial statements for the year ended 31 March 2018

18 Taxes

A Amount recognised in profit or loss

| Particulars | (Amount in INR) | |
|--|-------------------------------------|---------------------------------------|
| | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Current tax: | | |
| In respect of the current year | 5,200 | 3,090 |
| Excess provision related to prior years | - | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | - | - |
| Increase/ reduction of tax rate | - | - |
| Income tax expense reported in the Statement of Profit and Loss | 5,200 | 3,090 |

B Reconciliation of effective tax rate

| Particulars | For the year ended 31 March 2018 | | For the period ended 31 March 2017 | |
|--|-------------------------------------|--------------|---------------------------------------|--------------|
| | Rate | Amount | Rate | Amount |
| Profit before tax | | 16.665 | | 10,000 |
| Tax using the Company's domestic tax rate | 30.90% | 5,200 | 30.90% | 3,090 |
| Effect of: | | | | |
| Tax exempt income | 0.00% | - | 0.00% | - |
| Non-deductible expenses | 0.00% | - | - | - |
| Unrecognised tax losses | 0.00% | - | - | - |
| Deferred tax credit for earlier periods | 0.00% | - | - | - |
| Difference in enacted tax rate | 0.00% | - | - | - |
| Effective tax rate | 30.90% | 5,200 | 30.90% | 3,090 |
| Less: Excess provision related to prior years | - | - | 0.00% | - |
| Income tax expense reported in the Statement of Profit and Loss | 30.90% | 5,200 | 0.00% | 3,090 |

C The following tables provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017

Non-current tax assets (net)

| Particulars | (Amount in INR) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | 3,87,859 | - |
| Income tax liabilities | - | - |
| Net income tax assets at the end of the year/ period | 3,87,859 | - |

Current tax liabilities (net)

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | - | - |
| Income tax liabilities | - | - |
| Net income tax liabilities at the end of the year/ period | - | - |

D Deferred tax assets, net

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax assets: | | |
| Impairment loss allowance on financial assets | - | - |
| Provision on employee benefits- Gratuity & Compensated absences | - | - |
| Deferred Tax on Bonus | - | - |
| Provision for disputed Claims | - | - |
| Interest on Service Tax | - | - |
| Provision for rent Escalation | - | - |
| Present Valuation of Financial Instruments | - | - |
| Deferred Tax others | - | - |
| Deferred tax on fixed assets | - | - |
| Minimum alternate tax credit entitlement | - | - |
| Net deferred tax assets | - | - |



Page 16 of 20



Rw

E Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

(Amount in INR)

| For the year ended 31 March 2018 | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
|--|-----------------|---|---------------------------------|----------------------|--------------------|
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | - | - | - |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | - | - | - |
| Business loss current year and carried forward | - | - | - | - | - |
| Unabsorbed Depreciation CY and carried forward | - | - | - | - | - |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | - | - | - |
| Net deferred tax assets | - | - | - | - | - |

(Amount in INR)

| For the year ended 31 March 2017 | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
|--|-----------------|---|---------------------------------|----------------------|--------------------|
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | - | - | - |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | - | - | - |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | - | - | - |
| Net deferred tax assets | - | - | - | - | - |



19 Financial instruments - fair value and risk management

Accounting classification and fair value

The following table shows the carrying amount and fair value of financial assets and financial liabilities.

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard

| Particulars | Carrying amount | | Fair value | | |
|---|------------------|---------|------------------|---------|--|
| | 31-Mar-18 | Level 1 | Level 2 | Level 3 | |
| Financial assets measured at amortised cost | | | | | |
| Trade receivables | 7,45,337 | - | 7,45,337 | - | |
| Cash and cash equivalents including other bank balances | 27,56,611 | - | 27,56,611 | - | |
| Other financial assets | - | - | - | - | |
| Unbilled revenue | 4,18,705 | - | 4,18,705 | - | |
| Financial assets measured at fair value | | | | | |
| Investment in preference shares | - | - | - | - | |
| Other non-current investments | - | - | - | - | |
| Total financial assets | 39,20,653 | - | 39,20,653 | - | |
| Financial liabilities measured at amortised cost | | | | | |
| Non-convertible debentures | - | - | - | - | |
| Finance lease obligations | - | - | - | - | |
| Borrowings other than above | - | - | - | - | |
| Trade payables | - | - | - | - | |
| Other financial liabilities | - | - | - | - | |
| Financial liabilities measured at fair value | | | | | |
| Contingent consideration | - | - | - | - | |
| Financial liability towards put option | - | - | - | - | |
| Financial liability | - | - | - | - | |
| Total financial liabilities | - | - | - | - | |

| Particulars | Carrying amount | | Fair value | | |
|---|-----------------|---------|-----------------|---------|--|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 | |
| Financial assets measured at amortised cost | | | | | |
| Trade receivables | - | - | - | - | |
| Cash and cash equivalents including other bank balances | 1,00,000 | - | 1,00,000 | - | |
| Other financial assets | - | - | - | - | |
| Unbilled revenue | - | - | - | - | |
| Financial assets measured at fair value | | | | | |
| Other non-current investments | - | - | - | - | |
| Total financial assets | 1,00,000 | - | 1,00,000 | - | |

| Particulars | Carrying amount | | Fair value | | |
|---|-----------------|---------|------------|---------|--|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 | |
| Financial liabilities measured at amortised cost | | | | | |
| Finance lease obligations | - | - | - | - | |
| Borrowings other than above | - | - | - | - | |
| Trade payables | - | - | - | - | |
| Other financial liabilities | - | - | - | - | |
| Financial liabilities measured at fair value | | | | | |
| Contingent consideration | - | - | - | - | |
| Non-controlling interests put option | - | - | - | - | |
| Financial liability | - | - | - | - | |
| Total financial liabilities | - | - | - | - | |

* The fair value of these financial instruments is determined by using level 3 inputs of the fair value hierarchy

Fair value hierarchy

Level 1: Quoted Price (Unadjusted) in active markets for identical assets or liabilities

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: Inputs for the assets or liabilities that are not based on observable market data (Unobservable inputs)



Page 18 of 20



20 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk

Risk management framework

The Board of Directors of CentreQ Business Services Private Limited has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans and current asset. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

As at 31 March 2018

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | (Amount in INR) |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| | | | | | Carrying amount of trade receivables |
| Not due | - | - | - | No | - |
| Past due 1-90 days | 7,45,337 | - | - | No | 7,45,337 |
| Past due 91-180 days | - | - | - | No | - |
| Past due 181-270 days | - | - | - | No | - |
| Past due 271-360 days | - | - | - | No | - |
| Above 360 days | - | - | - | Yes | - |
| | 7,45,337 | - | - | | 7,45,337 |

Credit risk on cash and cash equivalents is limited as we generally invest in deposits with banks and financial institutions with high credit ratings assigned by international and domestic credit rating agencies. Cash and cash equivalents includes investment in fixed deposits with banks.

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.



Page 19 of 20



RW

i) **Financing arrangement**

The Company maintains the following line of credit:

(i) The Company has not taken any loan as at 31 March 2018

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018, 31 March 2017. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:

As at 31 March 2018 (Amount in INR)

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|-----------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | - | - | - | - | - |
| Trade payables | - | - | - | - | - |
| Other financial liabilities | - | - | - | - | - |

As at 31 March 2017 (Amount in INR)

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|-----------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | - | - | - | - | - |
| Trade payables | - | - | - | - | - |
| Other financial liabilities | - | - | - | - | - |

iii) **Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long-term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

iv) **Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowing comprises of vehicle loans, working capital loans, finance lease obligations, loan from related parties and debentures which carries fixed rate of interest, which do not expose it to interest rate risk. However, non-convertible debenture has a fixed coupon rate but there is a condition of call/put option associated with change in interest rate exposing it to interest rate risk. The borrowings also includes cash credit, bill discounting and term loan facilities and loans from related parties which carries variable rate of interest.

(a) **Interest rate risk exposure**

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in INR) | |
|--------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | - | - |
| Fixed rate borrowings | - | - |
| Total borrowings | - | - |

(b) **Sensitivity**

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31 March 2018 | | | | |
| Variable rate borrowings | - | - | - | - |
| 31 March 2017 | | | | |
| Variable rate borrowings | - | - | - | - |

As per our report of even date attached

for **Vasan and Sampath LLP**

Chartered Accountants

Firm's Registration No: 004342S/S/200670

Unnikrishnan Menon

Partner

Membership No: 205703

Place: Bengaluru

Date: 09 May 2018

for and on behalf of Board of Directors of

CentreQ Business Services Private Limited

Subrata Kumar Nag

Director

DIN: 02234000

Place: Bengaluru

Date: 09 May 2018

Ranjit Nair

Director

DIN: 07086634

Independent Auditor's Report

To,
The Members
CoAchieve Solutions Private Limited

Report on the Standalone Ind AS Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **CoAchieve Solutions Private Limited** ('the Company'), which comprise the balance sheet as at **31 March 2018**, the statement of profit and loss (including other comprehensive income), the cash flow statement and the statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (Herein after referred to as "Standalone Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these Standalone Ind AS financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder and the Order issued under section 143(11) of the Act.

Vasan & Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan & Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 22nd June 2017

Jupiter-2, #190, 5th Cross, 3rd Main, MICO Layout
BTM 2nd Stage, Bangalore - 560076, INDIA.

Tel : +91 80 3013 4100

+91 80 2677 0048

Fax : +91 80 3013 4199

+91 80 2677 0047

Email : Info@vscaglobal.com

Website : www.vscaglobal.com



We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the state of affairs of the Company as at 31 March 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the balance sheet, the statement of profit and loss, the cash flow statement, and the statement of changes in equity dealt with by this report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder



- e. on the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
 - i. the Company does not have any pending litigations and accordingly there is no impact on its financial position.
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company.

For Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070

Unnikrishnan Menon
Partner
Membership number: 205703



Place: Bangalore
Date: 09th May 2018

ANNEXURE A - to the Independent Auditors' Report

(Referred to in paragraph 1 under 'Report on Other Legal and regulatory Requirements' section of our report to the members of CoAchieve Solutions Private Limited of even date)

1)

- a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- b. The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner every year. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, there are no immovable properties held by the Company.

2) The Company is in the business of rendering compliance services & background verification. Accordingly, it does not hold any physical inventories. Thus, paragraph 3(ii) of the Order is not applicable to the Company.

3) The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act').

4) The company has not made any loans and investments during the year. Hence, the provisions of Section 185 and 186 of the Act do not apply.

5) The Company has not accepted any deposits from the public.

6) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.



7)

- a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including provident fund, employee's state insurance, income-tax, service tax, goods and services tax, cess and other statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. There were no outstanding statutory dues as on 31st March 2018 which were due for more than 6 months from the day they became payable.
 - b. According to the information and explanations given to us, there are no dues of income tax, sales tax, service tax, or goods or services tax, which has not been deposited with the respective authority on account of any dispute.
- 8) The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Accordingly, paragraph 3(viii) of the Order is not applicable.
- 9) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- 10) According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- 11) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable.
- 12) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- 13) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards.
- 14) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.



- 15) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- 16) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

For Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070


Unnikrishnan Menon
Partner
Membership number: 205703



Place: Bangalore
Date: 09th May 2018

ANNEXURE - B to the Independent Auditors' Report

(Referred to in the paragraph 2(f) under 'Report on Other Legal and Regulatory Requirements' section of our report to Members of CoAchieve Solutions Private Limited of even date)

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of CoAchieve Solutions Private Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 ("the Act").

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- 1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070

Unnikrishnan Menon

Partner

Membership number: 205703



Place: Bangalore

Date: 09th May 2018

Coachieve Solutions Private Limited
Balance Sheet

(Amount in Rs)

| | Note | As at 31 March 2018 | As at 31 March 2017 |
|-------------------------------------|------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 1,088,706 | 345,975 |
| Intangible assets | 4 | 210,301 | 166,186 |
| Deferred tax assets (net) | 5 | 1,421,665 | - |
| Income tax assets (net) | 5 | 14,498,785 | 8,060,365 |
| Other non-current assets | 6 | 45,000 | 276,250 |
| | | 17,264,456 | 8,848,776 |
| Current Assets | | | |
| Financial assets | | | |
| Trade and other receivables | 7 | 13,107,236 | 9,630,020 |
| Cash and cash equivalents | 8 | 6,267,728 | 1,249,696 |
| Current loans | 9 | 855,000 | 855,000 |
| Unbilled revenue | 10 | 32,132,593 | 2,544,742 |
| Other current assets | 11 | 4,194,572 | 1,521,619 |
| | | 56,557,129 | 15,801,077 |
| Total Assets | | 73,821,585 | 24,649,853 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 12 | 31,100,000 | 31,100,000 |
| Other equity | 13 | (73,026,437) | (74,619,739) |
| Total Equity | | (41,926,437) | (43,519,739) |
| Liabilities | | | |
| Non-current liabilities | | | |
| Non-current provisions | 14 | 5,235,277 | 3,424,689 |
| | | 5,235,277 | 3,424,689 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 15 | 92,930,644 | 48,265,050 |
| Trade payables | 16 | 2,303,815 | 2,329,211 |
| Other financial liabilities | 17 | 11,263,603 | 8,207,612 |
| Other current liabilities | 18 | 3,165,597 | 5,383,143 |
| Current provisions | 19 | 849,086 | 559,887 |
| | | 110,512,745 | 64,744,903 |
| Total Equity and Liabilities | | 73,821,585 | 24,649,853 |

The notes referred to above form an integral part of the financial statements.
As per our report of even date attached

for Vasam & Sampath LLP
Chartered Accountants
Firm's Registration No.: 004542S/ S200070

for and on behalf of the Board of Directors of
Coachieve Solutions Private Limited

Unnikrishnan Menon
Partner
Membership No: 205703



Ranjit Nair
Director
DIN: 07086634

Subrata Kumar Nag

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Place: Bengaluru
Date: 09 May 2018

Coachieve Solutions Private Limited
Statement of profit and loss

(Amount in Rs)

| | Note | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|------|-------------------------------------|-------------------------------------|
| Income | | | |
| Revenue from operations | 20 | 117,384,125 | 82,141,456 |
| Other income | 21 | - | 346,427 |
| Total Income | | 117,384,125 | 82,487,883 |
| Expenses | | | |
| Employee benefits expense | 22 | 76,997,435 | 57,186,288 |
| Finance costs | 23 | 5,339,984 | 4,839,546 |
| Depreciation and amortisation expense | 24 | 309,206 | 149,181 |
| Other expenses | 25 | 34,726,496 | 23,724,842 |
| Total expenses | | 117,373,121 | 85,899,857 |
| Profit/(loss) before tax | | 11,004 | (3,411,974) |
| Tax expense | 5 | | |
| Current tax | | (149,802) | - |
| Adjustments of tax relating to earlier periods | | 1,664,948 | - |
| Deferred tax | | 149,802 | - |
| Profit/(loss) for the year | | 1,675,952 | (3,411,974) |
| Other comprehensive income | | | |
| <i>Items that will not be reclassified to profit or loss</i> | | | |
| Re-measurement gains/ (losses) on defined benefit plans | | (82,653) | (71,343) |
| Deferred tax | | - | - |
| Other comprehensive income for the year | | (82,653) | (71,343) |
| Total comprehensive income for the year | | 1,593,299 | (3,483,317) |
| Earnings per equity share (face value of Rs 10 each) | 30.5 | | |
| Basic | | 0.54 | (1.10) |
| Diluted | | 0.54 | (1.10) |

The notes referred to above form an integral part of the financial statements.
As per our report of even date attached

for **Vasan & Sampath LLP**
Chartered Accountants
Firm's Registration No.: 004542S/ S200070

for and on behalf of the Board of Directors of
Coachieve Solutions Private Limited

Unnikrishnan Menon
Partner
Membership No: 205703



Ranjit Nair
Director
DIN: 07086634

Subrata Kumar Nag
Director
DIN : 02234000

Place: Bengaluru
Date: 09 May 2018

Place: Bengaluru
Date: 09 May 2018

Coachieve Solutions Private Limited
Statement of Changes in Equity

(Amount in Rs)

| Particulars | Share Capital | OTHER EQUITY | | | Total Equity attributable to Equity holders of the Company |
|--|---------------|----------------------|-------------------|---|--|
| | | Reserves and Surplus | | Other Comprehensive Income | |
| | | Securities Premium | Retained Earnings | Remeasurement of the net defined benefit liability/ (asset) | |
| Balance as at 1 April 2016 | 31,100,000 | - | (70,803,607) | (332,815) | (40,036,422) |
| Add: Loss for the year | - | - | (3,411,974) | - | (3,411,974) |
| Add: Other comprehensive income for the year | - | - | - | - | - |
| Remeasurement gain/ (loss) on defined benefit plan | - | - | - | (71,343) | (71,343) |
| Balance as at 31 March 2017 | 31,100,000 | - | (74,215,581) | (404,158) | (43,519,739) |
| Balance as at 1 April 2017 | 31,100,000 | - | (74,215,581) | (404,158) | (43,519,739) |
| Add: Profit for the year | - | - | 1,675,952 | - | 1,675,952 |
| Add: Other comprehensive income for the year | - | - | - | - | - |
| Remeasurement gain/ (loss) on defined benefit plan | - | - | - | (82,653) | (82,653) |
| Balance as at 31 March 2018 | 31,100,000 | - | (72,539,629) | (486,811) | (41,926,440) |

The notes referred to above form an integral part of the financial statements.
As per our report of even date attached

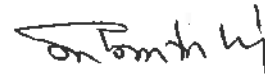
for Vasan & Sampath LLP
Chartered Accountants
Firm's Registration No.: 004542S/ S200070

for and on behalf of the Board of Directors of
Coachieve Solutions Private Limited

Unnikrishnan Menon
Partner
Membership No: 205703




Ranjit Nair
Director
DIN: 07086634


Subrata Kumar Nag
Director
DIN : 02234000

Place: Bengaluru
Date: 09 May 2018

Place: Bengaluru
Date: 09 May 2018

Coachieve Solutions Private Limited
Statement of Cash Flows

(Amount in Rs)

| | For the year ended | |
|--|---------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Cash flows from operating activities | | |
| Profit/(loss) for the year | 1,593,299 | (3,483,317) |
| Adjustments for: | | |
| Depreciation and amortisation expense | 309,206 | 149,181 |
| Bad debts written off | 1,256,579 | 326,880 |
| Allowance for credit loss | 2,140,055 | 2,127,357 |
| Deposits/ advances written-off | 231,250 | |
| Finance costs | 5,339,984 | 4,839,546 |
| Operating cash flows before working capital changes | 10,870,373 | 3,959,647 |
| Working capital adjustments: | | |
| Changes in: | | |
| Trade and other receivables | (6,873,849) | (9,249,229) |
| Other financial assets | (29,587,851) | (470,972) |
| Other assets | (2,672,953) | (1,332,065) |
| Trade payables | (25,396) | 1,615,288 |
| Other financial liabilities | 3,055,991 | 6,165,673 |
| Other liabilities | (2,217,542) | 4,851,813 |
| Provisions | 2,099,787 | 1,497,750 |
| Cash generated from operations | (25,351,440) | 7,037,905 |
| Income taxes paid, net of refund | (7,860,085) | (6,254,174) |
| Net cash (used in) / provided by operating activities (A) | (33,211,525) | 783,731 |
| Cash flows from investing activities | | |
| Expenditure on property, plant and equipment and intangible net of sale proceeds | (1,096,052) | (463,168) |
| Net cash used in investing activities (B) | (1,096,052) | (463,168) |
| Cash flows from financing activities | | |
| Proceeds from borrowings | 44,665,594 | 4,048,905 |
| Finance cost paid | (5,339,984) | (4,839,546) |
| Net cash provided by/ (used in) financing activities (C) | 39,325,610 | (790,641) |
| Net increase in cash and cash equivalents (A+B+C) | 5,018,033 | (470,078) |
| Cash and cash equivalents at the beginning of the year | 1,249,696 | 1,719,774 |
| Cash and cash equivalents at the end of the year (refer note 8) | 6,267,729 | 1,249,696 |

The notes referred to above form an integral part of the financial statements.
As per our report of even date attached

for Vasam & Sampath LLP

Chartered Accountants

Firm's Registration No.: 004542S/ S200070

Unnikrishnan Menon

Partner

Membership No: 205703



for and on behalf of the Board of Directors of
Coachieve Solutions Private Limited

Ranjit Nair

Director

DIN: 07086634

Subrata Kumar Nag

Director

DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Place: Bengaluru
Date: 09 May 2018

Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

1. Company overview

CoAchieve Solutions Private Limited ('CoAchieve' or 'the Company') was incorporated on 8 August 2007 under the provisions of Companies Act, 1956, with its registered office in Bengaluru, India. The Company is engaged in the business of rendering Compliance management and background verification services.

2.1 Significant accounting policies

2.1.1 Basis of preparation

Ministry of Corporate Affairs notified roadmap to implement Indian accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016.

These financial statements are prepared in accordance with Indian Accounting Standards (IndAS), the provisions of the Companies Act, 2013 ('Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Accounting policies have been consistently applied except where a newly issued Indian accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

2.1.2 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following assets and liabilities which have been measured at fair value:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- ii. Defined benefit and other long-term employee benefits;

2.1.3 Use of estimates and judgment

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) **Contingent liability:** Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) **Income taxes:** Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.

iii) **Other estimates:** The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

2.1.4 Current - non current classification

All assets and liabilities are classified as current or non-current as per the Company's normal operating cycle, and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, 12 months period has been considered by the Company as its normal operating cycle for the purpose of classification of assets and liabilities as current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a) it is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is expected to be realized within twelve months after the reporting date; or
- d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a) it is expected to be settled in the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is due to be settled within twelve months after the reporting date; or
- d) the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include current portion of non-current financial liabilities.

All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. The Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

2.2.1 Foreign currency transactions and balances

Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash-flow items denominated in foreign currencies are translated into the relevant functional currencies using the exchange rate in effect on the date of the transaction.



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

2.2.2 Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

2.2.3 Financial instruments

2.2.3.1 Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities, which are at fair value through profit or loss are recognized immediately in profit or loss.

2.2.3.2 Subsequent measurement

(a) Non- derivative financial instruments

(i) Financial assets carried at amortized cost

A financial asset is subsequently measured at amortized cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(ii) Financial assets at fair value through other comprehensive income

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Further, in cases where the Company has made an irrevocable election based on its business model, for its investments which are reclassified as equity instruments, the subsequent changes in fair value are recognized in other comprehensive income.

(iii) Equity instruments at fair value through other comprehensive income

All equity instruments are measured at fair value. Equity instruments held for trading is classified as fair value through profit and loss. For all other equity instruments, the Company may make an irrevocable election to present subsequent changes in the fair value in other comprehensive income. The Company makes such election on an instrument-by-instrument basis.

If the Company decides to classify an equity instrument as at fair value through other comprehensive income, then all fair value changes on the instrument, excluding dividend are recognized in other comprehensive income which is not subsequently recycled to statement of profit and loss.

(iv) Financial assets at fair value through profit or loss

A financial asset which is not classified in any of the above categories are subsequently reclassified as fair valued through profit or loss.

(v) Financial liabilities

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate the fair value due to the short maturity of these instruments.



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

(b) Share Capital

Ordinary Shares

Ordinary shares are classified as equity. Incremental costs directly attributable other issuance of new ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

2.2.3.3 De- Recognition of financial instruments

The company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expires or it transfers the financial asset and the transfer qualifies for derecognition under IndAS109. A financial liability (or a part of a financial liability) is derecognized from the Company's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

2.2.4 Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices and dealer quotes. All methods of assessing fair value result in general approximation of value, and such value may never actually be realized.

2.2.5 Property, plant and equipment

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment on straight line basis over the useful lives of assets estimated by the Management. Depreciation for assets purchased/sold during the period is proportionately charged. The useful lives are as below:

| Category | Useful life |
|-------------------------|-------------------|
| Plant and machinery | 3 years |
| Computer equipment | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |
| Vehicles | 3 years |
| Leasehold improvements* | As per lease term |

*Leasehold improvement are amortized over the lower of useful life of the assets and lease term of the leasehold premises on a straight-line basis.

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in progress'.

2.2.6 Intangible assets

Application software purchased, which is not an integral part of the related hardware, is shown as intangible assets and amortized on a straight line basis over its useful life, not exceeding three years, as determined by Management.

Intangible assets are stated at cost less accumulated amortization and impairment, if any. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand, competition, and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The estimated useful lives of intangibles are as follows:

| Category | Useful life |
|----------|-------------|
| Software | 3 years |



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

2.2.7 Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vests with the lessor are recognized as operating lease.

Lease payments under operating lease are recognized as an expense in the statement of profit and loss on a straight line basis.

2.2.8 Impairment

a. Financial assets

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized is recognized as an impairment gain or loss in statement of profit or loss.

b. Non-financial assets

Intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. The higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating asset to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

2.2.9 Employee benefit

(a) Defined benefit plans

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in other comprehensive income for the period in which they occur. Past service cost both vested and unvested is recognized as an expense at the earlier of (a) when the plan amendment or curtailment occurs; and (b) when the entity recognizes related restructuring costs or termination benefits.

The retirement benefit obligations recognized in the balance sheet represents the present value of the defined benefit obligations reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the scheme.

Actuarial gains or losses are recognized in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income.

Remeasurements comprising actuarial gains or losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.



(b) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund and employee state insurance to government administered provident fund and ESI scheme which is a defined contribution plan. The Company's contribution is recognized as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(c) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognized as an actuarially determined liability using the projected unit credit method as at the balance sheet date.

2.2.10 Provisions (other than employee benefits)

Provisions are recognized when the Company has a present obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reasonably estimated.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Loss contingencies arising from claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.

2.2.11 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed.

2.2.12 Other income

Other income is comprised primarily of interest income. Interest income is recognized using the effective interest method.

2.2.13 Cost recognition

Costs and expenses are recognized when incurred and have been classified according to their primary nature.



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

2.2.14 Finance costs

Interest expense consist of interest expense on loans and borrowings. Borrowing costs are recognized in the statement of profit and loss using the effective interest method.

2.2.15 Income tax

Income tax expense comprises current and deferred income tax. Income tax expense is recognized in net profit in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in other comprehensive income. Current income tax for current and prior periods is recognized at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred income tax assets and liabilities are recognized for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognized as income or expense in the period that includes the enactment or the substantive enactment date. A deferred income tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilized. The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.2.16 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

2.2.17 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.2.18 Earnings per share

Basic earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. Diluted earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares considered for deriving basic earnings per equity share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

The number of equity shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented for any share splits and bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.



Coachieve Solutions Private Limited**Notes to the financial statements for the year ended 31 March 2018****3 Property, plant and equipment***(Amount in Rs)*

| Particulars | Office equipment | Computer equipment | Total |
|---------------------------------------|------------------|--------------------|-----------|
| Gross block | | | |
| As at 1 April 2016 | 309,144 | 234,602 | 543,746 |
| Additions during the year | 61,055 | - | 61,055 |
| Disposals for the year | - | - | - |
| As at 31 March 2017 | 370,199 | 234,602 | 604,801 |
| Additions during the year | 961,158 | - | 961,158 |
| Disposals for the year | - | - | - |
| As at 31 March 2018 | 1,331,357 | 234,602 | 1,565,959 |
| Accumulated depreciation | | | |
| As at 1 April 2016 | 63,377 | 50,945 | 114,322 |
| Depreciation for the year | 66,375 | 78,129 | 144,504 |
| Accumulated depreciation on deletions | - | - | - |
| As at 31 March 2017 | 129,752 | 129,074 | 258,826 |
| Depreciation for the year | 140,297 | 78,130 | 218,427 |
| Accumulated depreciation on deletions | - | - | - |
| As at 31 March 2018 | 270,049 | 207,204 | 477,253 |
| Net Block : | | | |
| As at 31 March 2018 | 1,061,308 | 27,398 | 1,088,706 |
| As at 31 March 2017 | 240,447 | 105,528 | 345,975 |



Coachieve Solutions Private Limited**Notes to the financial statements for the year ended 31 March 2018****4 Intangible assets***(Amount in Rs)*

| Particulars | Computer software | Total |
|---------------------------------------|-------------------|------------|
| Gross block | | |
| As at 1 April 2016 | - | - |
| Additions during the year | 170,863.00 | 170,863.00 |
| Disposals for the year | - | - |
| As at 31 March 2017 | 170,863 | 170,863.00 |
| Additions during the year | 134,894 | 134,894.00 |
| Disposals for the year | - | - |
| As at 31 March 2018 | 305,757 | 305,757 |
| Accumulated amortisation | | |
| As at 1 April 2016 | - | - |
| Amortisation for the year | 4,677 | 4,677 |
| Accumulated amortisation on deletions | - | - |
| As at 31 March 2017 | 4,677 | 4,677 |
| Amortisation for the year | 90,779 | 90,779 |
| Accumulated amortisation on deletions | - | - |
| As at 31 March 2018 | 95,456 | 95,456 |
| Net Block | | |
| As at 31 March 2018 | 210,301 | 210,301 |
| As at 31 March 2017 | 166,186 | 166,186 |



5 A Amount recognised in profit or loss

| Particulars | (Amount in Rs) | |
|--|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Current tax: | | |
| In respect of the current period | (149,802) | - |
| Adjustments of tax relating to earlier periods (refer note (i) below) | 1,664,948 | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | 149,802 | - |
| Increase/ reduction of tax rate | - | - |
| Income tax income/ (expense) reported in the Statement of profit and loss | 1,664,948 | - |

(i) The Company pays tax as per the provisions of section 115JB of the Income Tax Act, 1961 where the applicable tax rate is 19.055%

The reconciliation between the provision of income tax of the Company and amounts computed by applying the Indian statutory income tax rate to profit before taxes is as follows:

| Particulars | (Amount in Rs) | | | |
|--|--------------------|------------------|---------------|-------------|
| | For the year ended | | | |
| | 31 March 2018 | | 31 March 2017 | |
| | Rate | Amount | Rate | Amount |
| Profit before tax | | 11,004 | | (3,411,974) |
| Tax using the Company's domestic tax rate | 25.75% | (2,833) | 30.90% | 1,054,300 |
| Effect of: | | | | |
| Tax exempt income | 0.00% | - | - | - |
| Deferred tax on carry forward losses | 25.75% | 2,833 | -30.90% | (1,054,300) |
| Effective tax rate | 0.00% | - | - | - |
| Less: Excess provision related to prior years reversed | | 1,664,948 | | - |
| Income tax income/ (expense) reported in the Statement of profit and loss | 0.00% | 1,664,948 | - | - |

The tax rates under Indian Income Tax Act, for the year ended 31 March 2018 and 31 March 2017 is 25.75% and 30.90% respectively.

* Deferred tax represents MAT expenses

B Deferred tax

Deferred tax relates to the following:

| Particulars | (Amount in Rs) | | | |
|--|------------------|---------------|------------------------------|---------------|
| | Balance sheet | | Statement of profit and loss | |
| | As at | As at | For the year ended | |
| | 31 March 2018 | 31 March 2017 | 31 March 2018 | 31 March 2017 |
| MAT credit availed | 1,421,665 | - | - | - |
| | 1,421,665 | - | - | - |
| Net deferred tax assets/ (liabilities)* | 1,421,665 | - | - | - |

* The company has not recognised deferred tax asset as at 31 March 2018 and 31 March 2017, due to absence of reasonable certainty of set off of unabsorbed losses against taxable profits in the foreseeable future. However, Company has recognised MAT credit entitlement.

The Company has not created deferred tax assets on the following:

| Particulars | (Amount in Rs) | |
|---|----------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Property, plant and equipment | (12,999) | (23,893) |
| Provision for doubtful receivables/deposits | 1,820,121 | 1,269,057 |
| Provision for compensated absence | 505,431 | 372,698 |
| Provision for gratuity | 1,061,292 | 653,330 |
| Losses available for offsetting against future taxable income | 12,209,178 | 13,512,098 |
| Others | - | 26,941 |
| | 15,583,024 | 15,810,231 |

The following table provides the details of deferred tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017:

| Particulars | (Amount in Rs) | |
|--|------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Deferred Tax assets | 1,421,665 | - |
| Deferred Tax Liabilities | - | - |
| Net deferred tax assets/ (liability) at the end of the year | 1,421,665 | - |

The following table provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017:

| Particulars | (Amount in Rs) | |
|---|-------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Income tax assets | 14,498,785 | 8,060,365 |
| Income tax liabilities | - | - |
| Net income tax assets at the end of the year | 14,498,785 | 8,060,365 |



Coachieve Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

6 Other non-current assets

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| <i>(Unsecured and considered good)</i> | | |
| Capital advances | 45,000 | 276,250 |
| | 45,000 | 276,250 |

7 Trade receivables

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| <i>Unsecured</i> | | |
| Considered good (refer note 30.6) | 13,107,235 | 9,630,020 |
| Considered doubtful | 7,068,432 | 4,928,378 |
| Less: allowances for credit losses (refer note 28) | (7,068,432) | (4,928,378) |
| | 13,107,236 | 9,630,020 |

8 Cash and cash equivalents

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------------|------------------------|------------------------|
| <i>Cash and cash equivalents</i> | | |
| Balances with banks | | |
| In current accounts | 6,267,728 | 1,249,696 |
| | 6,267,728 | 1,249,696 |

9 Current loans

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| <i>(Unsecured and considered good)</i> | | |
| Security deposits | 855,000 | 855,000 |
| | 855,000 | 855,000 |

10 Unbilled revenue

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|------------------------------------|------------------------|------------------------|
| Unbilled revenue (refer note 30.6) | 32,132,593 | 2,544,742 |
| | 32,132,593 | 2,544,742 |

11 Other current assets

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| <i>(Unsecured and considered good)</i> | | |
| <i>Advances other than capital advances</i> | | |
| Advances to suppliers | 552,638 | 4,437 |
| Advances to employees | 3,500,913 | 1,454,186 |
| <i>Others</i> | | |
| Prepaid expenses | 21,359 | 62,996 |
| Balances receivable from government authorities | 119,662 | - |
| | 4,194,572 | 1,521,619 |



12 Equity share capital*(Amount in Rs)*

| Particulars | As at | As at |
|---|-------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| Authorised | | |
| 3,300,000 equity shares of par value of Rs 10 each | 33,000,000 | 33,000,000 |
| | 33,000,000 | 33,000,000 |
| Issued, subscribed and paid-up | | |
| 3,110,000 equity shares of par value of Rs 10 each, fully paid up | 31,100,000 | 31,100,000 |
| | 31,100,000 | 31,100,000 |

12.1 Reconciliation of number of shares outstanding at the beginning and at the end of the year

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------|---------------------|-------------------|---------------------|-------------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| At the commencement of the year | 3,110,000 | 31,100,000 | 3,110,000 | 31,100,000 |
| Shares issued during the year | - | - | - | - |
| At the end of the year | 3,110,000 | 31,100,000 | 3,110,000 | 31,100,000 |

12.2 Shares held by holding company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|-------------------|---------------------|-------------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 3,109,999 | 31,099,990 | 3,109,999 | 31,099,990 |
| | 3,109,999 | 31,099,990 | 3,109,999 | 31,099,990 |

12.3 Details of shareholders holding more than 5% shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|--------------|---------------------|--------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 3,109,999 | 99.99% | 3,109,999 | 99.99% |
| | 3,109,999 | | 3,109,999 | |

12.4 Rights, preferences and restrictions attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. Each equity holder is entitled to one vote per share. On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company, remaining after distribution of preferential amounts if any, in proportion to the number of equity shares held.

13 Other equity*(Amount in Rs)*

| Particulars | As at | As at |
|----------------------------|---------------------|---------------------|
| | 31 March 2018 | 31 March 2017 |
| Retained earnings | (72,539,626) | (74,215,581) |
| Other comprehensive income | (486,811) | (404,158) |
| | (73,026,437) | (74,619,739) |



14 Non-current provisions

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefit | | |
| Provision for gratuity (refer note 30.2) | 3,804,702 | 2,360,526 |
| Provision for compensated absences (refer note 30.4) | 1,430,575 | 1,064,163 |
| | 5,235,277 | 3,424,689 |

15 Current borrowings

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| <i>Loan from related parties, unsecured</i> | | |
| From Quess Corp Limited (refer note 30.6) | 92,930,644 | 48,265,050 |
| | 92,930,644 | 48,265,050 |

Loan from Quess Corp Limited carrying an interest rate equal to that of 10 year government bond, on a monthly basis, on actual amount utilised, and is repayable on demand.

16 Trade payables

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Dues to micro, small and medium enterprises (refer note 30.3) | - | - |
| Dues to other than micro, small and medium enterprises | 2,303,815 | 2,329,211 |
| | 2,303,815 | 2,329,211 |

As on 31 March 2018 and 31 March 2017, there are no outstanding amounts due to micro and small enterprises. There are no interests due or outstanding on the same.

17 Other current financial liabilities

| Particulars | (Amount in Rs) | |
|-------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Other Payables | | |
| Accrued salaries and benefits | 6,284,189 | 4,708,327 |
| Accrued expenses | 4,979,414 | 3,499,285 |
| | 11,263,603 | 8,207,612 |

18 Other current liabilities

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Balances payable to government authorities | 3,165,597 | 5,383,143 |
| | 3,165,597 | 5,383,143 |

19 Current provisions

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity (refer note 30.2) | 316,822 | 176,679 |
| Provision for compensated absences (refer note 30.4) | 532,264 | 383,208 |
| | 849,086 | 559,887 |



Coachieve Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

20 Sale of services

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Compliance management fees (refer note 30.6) | 112,652,569 | 69,678,442 |
| Background verification fees (refer note 30.6) | 4,731,556 | 12,463,014 |
| | 117,384,125 | 82,141,456 |

21 Other income

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-------------------------|-------------------------------------|-------------------------------------|
| Interest on tax refunds | - | 166,387 |
| Miscellaneous income | - | 180,040 |
| | - | 346,427 |

22 Employee benefits expense

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Salaries and wages | 70,874,621 | 51,400,336 |
| Contribution to provident and other funds | 3,781,888 | 3,674,413 |
| Gratuity (refer note 30.2) | 1,501,666 | 924,967 |
| Compensated absences (refer note 30.4) | 515,468 | 536,157 |
| Staff welfare expenses | 323,792 | 650,415 |
| | 76,997,435 | 57,186,288 |

23 Finance costs

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|------------------------------------|-------------------------------------|-------------------------------------|
| Interest expense (refer note 30.7) | 5,339,984 | 4,839,546 |
| | 5,339,984 | 4,839,546 |



Coachieve Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

24 Depreciation and amortisation expense

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Depreciation of property, plant and equipment (refer note 3) | 218,427 | 144,504 |
| Amortisation of intangible assets (refer note 4) | 90,779 | 4,677 |
| | 309,206 | 149,181 |

25 Other expenses

(Amount in Rs)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Verification/ compliance management expenses | 9,740,456 | 8,129,332 |
| Travelling and conveyance | 9,085,152 | 6,541,576 |
| Legal and professional fees* | 4,341,310 | 3,170,162 |
| Allowance for credit loss (refer note 28) | 2,140,055 | 2,127,357 |
| Rent (refer note 30.7) | 1,448,750 | 1,449,166 |
| Power and fuel | 410,190 | 381,470 |
| Bad debts written off | 1,256,579 | 326,880 |
| Business promotion expenses | 279,500 | - |
| Communication expenses | 255,002 | 349,155 |
| Deposits/ advances written-off | 231,250 | - |
| Insurance | 68,460 | 55,325 |
| Printing and stationery | 421,372 | 197,456 |
| Rates and taxes | 442,066 | 93,847 |
| Repairs & Maintenance | | |
| - buildings | 618,874 | 384,834 |
| - others | 856,975 | 464,461 |
| Miscellaneous expenses | 3,130,505 | 53,821 |
| | 34,726,496 | 23,724,842 |

***Payment to auditors (net of service tax/ GST; included in legal and professional fees)**

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|----------------------|-------------------------------------|-------------------------------------|
| Statutory audit fees | 200,000 | 200,000 |
| Tax audit fees | - | - |
| Other services | 58,000 | - |
| | 258,000 | 200,000 |



26 Financial instruments - fair value and risk management**Accounting classification and fair value**

The carrying value and fair value of financial instruments by categories as at 31 March 2018 and 31 March 2017 are as follows:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| As at 31 March 2018 | | (Amount in Rs) | | |
|------------------------------------|--------------------|----------------|----------|--------------------|
| Particulars | Carrying value | Fair value | | |
| | 31 March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets | | | | |
| Amortised cost | | | | |
| Trade receivable | 13,107,236 | - | - | 13,107,236 |
| Cash and cash equivalents | 6,267,728 | - | - | 6,267,728 |
| Current loans | 855,000 | - | - | 855,000 |
| Unbilled revenue | 32,132,593 | - | - | 32,132,593 |
| Total financial assets | 52,362,557 | - | - | 52,362,557 |
| Financial liabilities | | | | |
| Amortised cost | | | | |
| Borrowings | 92,930,644 | - | - | 92,930,644 |
| Trade payables | 2,303,815 | - | - | 2,303,815 |
| Other financial liabilities | 11,263,603 | - | - | 11,263,603 |
| Total financial liabilities | 106,498,062 | - | - | 106,498,062 |
| As at 31 March 2017 | | | | |
| | | (Amount in Rs) | | |
| Particulars | Carrying value | Fair value | | |
| | 31 March 2017 | Level 1 | Level 2 | Level 3 |
| Financial assets | | | | |
| Amortised cost | | | | |
| Trade receivable | 9,630,020 | - | - | 9,630,020 |
| Cash and cash equivalents | 1,249,696 | - | - | 1,249,696 |
| Current loans | 855,000 | - | - | 855,000 |
| Unbilled revenue | 2,544,742 | - | - | 2,544,742 |
| Total financial assets | 14,279,458 | - | - | 14,279,458 |
| Financial liabilities | | | | |
| Amortised cost | | | | |
| Borrowings | 48,265,050 | - | - | 48,265,050 |
| Trade payables | 2,329,211 | - | - | 2,329,211 |
| Other financial liabilities | 8,207,612 | - | - | 8,207,612 |
| Total financial liabilities | 58,801,873 | - | - | 58,801,873 |

The management assessed that fair value of cash and short-term deposits, trade receivables, other current assets, borrowings, trade payables, and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

27 Fair value hierarchy

Level 1: This hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference shares included in level 3.

The management assessed that fair value of financial assets and liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. Hence there are no financial assets or liabilities revalued at fair value.



28 Financial risk management

The Company has exposure to the following risks arising from financial instruments.

- Credit risk;
- Liquidity risk; and
- Market risk

Risk management framework

The Company's principal financial liabilities comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations. The Company's principal financial assets include trade and other receivables, and cash and short-term deposits that derive directly from its operations.

The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company's exposure to credit risk is influenced mainly by the individual characteristic of each customer and the concentration of risk from the top few customers. Since the top few customers of the company are its related companies, the credit risk is on the lower side.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry in which the customer operates, also has an influence on credit risk.

The Company establishes an allowance for impairment that represents its estimate of expected credit losses in respect of trade and other receivables.

Expected credit loss assessment for corporate customers as at 1 April 2016, 31 March 2017 and 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 270 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

Expected credit loss for trade receivables:

As at 31 March 2018

(Amount in Rs)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 7,809,238 | 9.90% | 773,317 | No | 7,035,921 |
| Past due 1-90 days | 6,633,518 | 25.13% | 1,667,182 | No | 4,966,337 |
| Past due 91-180 days | 1,838,293 | 52.58% | 966,503 | No | 871,790 |
| Past due 181-270 days | 843,333 | 72.35% | 610,145 | No | 233,188 |
| Past due 271-360 days | 1,555,439 | 100.00% | 1,555,439 | Yes | - |
| Above 360 days | 1,495,846 | 100.00% | 1,495,846 | Yes | - |
| | 20,175,668 | | 7,068,432 | | 13,107,236 |

As at 31 March 2017

(Amount in Rs)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 10,395,678 | 16.01% | 1,664,801 | No | 8,730,877 |
| Past due 1-90 days | 1,102,617 | 46.54% | 513,204 | No | 589,413 |
| Past due 91-180 days | 767,064 | 73.53% | 564,029 | No | 203,035 |
| Past due 181-270 days | 936,828 | 88.61% | 830,133 | No | 106,695 |
| Past due 271-360 days | 233,905 | 100.00% | 233,905 | Yes | - |
| Above 360 days | 1,122,306 | 100.00% | 1,122,306 | Yes | - |
| | 14,558,398 | | 4,928,378 | | 9,630,020 |

Movement in allowance for impairment in respect of trade receivables:

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

(Amount in Rs)

| Particulars | 31 March 2018 | 31 March 2017 |
|---|------------------|------------------|
| Balance as at the beginning of the year | 4,928,378 | 2,801,020 |
| Impairment loss allowances recognised/ (reversed) | 2,140,055 | 2,127,357 |
| Balance as at the end of the year | 7,068,432 | 4,928,377 |



ii) Liquidity risk

The Company's principal source of liquidity are cash and cash equivalents and financial support from the holding company (refer note 15). Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018 and 31 March 2017:

| As at 31 March 2018 | | (Amount in Rs) | | | |
|-----------------------------|------------------------|------------------|-----------|-------------------|--|
| Particulars | Contractual cash flows | | | | |
| | Carrying amount | Less than 1 year | 1-2 years | 2 years and above | |
| Borrowings | 92,930,644 | 92,930,644 | - | - | |
| Trade payables | 2,303,815 | 2,303,815 | - | - | |
| Other financial liabilities | 11,263,603 | 11,263,603 | - | - | |
| As at 31 March 2017 | | (Amount in Rs) | | | |
| Particulars | Contractual cash flows | | | | |
| | Carrying amount | Less than 1 year | 1-2 years | 2 years and above | |
| Borrowings | 48,265,050 | 48,265,050 | - | - | |
| Trade payables | 2,329,211 | 2,329,211 | - | - | |
| Other financial liabilities | 8,207,612 | 8,207,612 | - | - | |

iii) Market risk

Market risk is the risk that changes in market prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including payables and long term debt. Since the major customer of the Company is its holding company, Company's exposure to market risk is significantly lower.

i) Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are primarily denominated in INR.

ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company borrowings as at 31 March 2018 comprises only loan from holding company, which do not expose it to significant interest rate risk.

(a) Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in Rs) | |
|--------------------------|---------------------|---------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | 92,930,644 | 48,265,050 |
| Total borrowings | 92,930,644 | 48,265,050 |

(b) Sensitivity

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% Decrease | 1% Increase | 1% Decrease |
| 31 March 2018 | | | | |
| Variable rate borrowings | (929,306) | 929,306 | (929,306) | 929,306 |
| 31 March 2017 | | | | |
| Variable rate borrowings | (482,651) | 482,651 | (482,651) | 482,651 |

29 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

Consistent with others in the industry, the company monitors capital on the basis of following gearing ratio:

Net debt (total liabilities net of cash and cash equivalent) divided by Total equity (as shown in balance sheet date)

| (Amount in Rs) | |
|--|---|
| Particulars | As at 31 March 2018 / As at 31 March 2017 |
| Total External Liabilities | 115,748,022 / 68,169,592 |
| Less: Cash and cash equivalent | 6,267,728 / 1,249,696 |
| Adjusted net debt (borrowings net of cash and cash equivalent) | 109,480,294 / 66,919,896 |
| Total equity | (41,926,437) / (43,519,739) |
| Net debt (Total external liabilities) to equity ratio | (2.61) / (1.54) |



Coachieve Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

30 Notes to accounts

30.1 Capital Commitments

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Estimated amount of contracts remaining to be executed on capital contracts and not provided for (net of advances and deposits) | 45,000 | 276,250 |
| | 45,000 | 276,250 |

Contingent liabilities and Commitments

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Contingent liabilities | | |
| Claims against company not acknowledged as Debts | - | - |
| | - | - |

30.2 Assets and liabilities relating to employee benefits

- A The Company operates post-employment defined benefit plan that provides gratuity. The gratuity plan entitles an employee, who has rendered at least five years of continuous service, to receive one-half month's salary for each year of completed service at the time of retirement/exit. The Scheme is not funded. The Company accrued gratuity under the provisions of the Payment of Gratuity Act, 1972 as applicable as at the balance sheet date and the maximum payment is restricted to Rs 20 lakhs.

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Net defined benefit liability, gratuity plan | 4,121,524 | 2,537,205 |
| Liability for compensated absences | 1,962,839 | 1,447,371 |
| Total employee benefit liability | 6,084,363 | 3,984,576 |
| Current | 849,086 | 559,887 |
| Non- Current | 5,235,277 | 3,424,689 |
| | 6,084,363 | 3,984,576 |

For details about employee benefit expenses, see note 2.2.9

B Reconciliation of net defined benefit liability/ asset

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability/ asset and its components:

(Amount in Rs)

| Particulars | 31 March 2018 | 31 March 2017 |
|--|------------------|------------------|
| Change in defined benefit obligation | | |
| Obligation at the beginning of the year | 2,537,205 | 1,575,612 |
| Current service cost | 1,323,485 | 802,157 |
| Past service cost | 703 | - |
| Interest cost | 177,478 | 122,810 |
| Curtailment cost/(credit) | | |
| Liabilities assumed on acquisition/ (settled on divestiture) | | |
| Plan amendment cost | | |
| Benefit settled | - | (34,717) |
| Actuarial (gains)/ losses recognised in other comprehensive income | | |
| - Changes in experience adjustments | 302,366 | (88,556) |
| - Changes in demographic assumptions | - | - |
| - Changes in financial assumptions | (219,713) | 159,899 |
| Obligation at the end of the year | 4,121,524 | 2,537,205 |

C i) Expense recognised in profit or loss

(Amount in Rs)

| Particulars | For the year ended | |
|--------------------------|--------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Current service cost | 1,323,485 | 802,157 |
| Interest cost | 177,478 | 122,810 |
| Net gratuity cost | 1,500,963 | 924,967 |

ii) Remeasurement recognised in other comprehensive

(Amount in Rs)

| Particulars | For the year ended | |
|--|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Remeasurement of the net defined benefit liability | 82,653 | 71,343 |
| Remeasurement of the net defined benefit asset | - | - |
| | 82,653 | 71,343 |



| Particulars | (Amount in Rs) | |
|--------------------------|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Funds managed by insurer | - | - |

E Defined benefit obligation - Actuarial Assumptions

| Particulars | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Discount rate | 7.65% | 7.00% |
| Salary increase | 9.00% | 9.00% |
| Attrition rate | 12.50% | 12.50% |
| Average duration of defined benefit obligation (in years) | 8 Years | 8 Years |

The estimates of future salary increases, considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

The expected return on plan assets is based on expectation of the average long-term rate of return expected on investments of the fund during the estimated term of the obligations.

F Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|------------------------------------|---------------------|-----------|---------------------|-----------|
| | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 3,817,248 | 4,468,104 | 2,339,804 | 2,763,281 |
| Future salary growth (1% movement) | 4,460,204 | 3,818,173 | 2,756,294 | 2,341,515 |
| Attrition rate (1% movement) | 3,766,874 | 4,644,783 | 2,268,195 | 2,965,337 |

Maturity profile of defined benefit obligation

| Particulars | (Amount in Rs) | |
|--------------------|----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Within 1 year | 316,822 | 176,679 |
| 2-5 years | 1,727,661 | 992,683 |
| 6-10 years | 2,257,570 | 1,358,129 |
| More than 10 years | 4,408,318 | 2,636,393 |

30.3 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006.

30.4 Leave encashment

The Company has accounted the cost of leave encashment based on the actuarial valuation report obtained on 31 March 2018 and has estimated a leave encashment liability of Rs 1,962,839 (Previous year: Rs 1,447,371) under projected unit credit method as per Ind AS 19. During the year, the Company accounted incremental liability as compared to liability accounted in previous year in statement of profit and loss for the year.

Key assumptions used in the valuation of leave encashment Liability are as given below:

| Particulars | (Amount in Rs) | |
|-----------------|--|--|
| | 31 March 2017 | 31 March 2016 |
| Discount rate | 7.65% | 7.00% |
| Salary increase | 9.00% | 9.00% |
| Attrition rate | 12.50% | 12.50% |
| Mortality rate | LIC (2006-08) published table of mortality rates | LIC (2006-08) published table of mortality rates |

30.5 Computation of Earnings per share (EPS)

| Particulars | (Amount in Rs except number of shares and per share data) | |
|--|---|-------------------------------------|
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Nominal value of equity shares | 10 | 10 |
| Net profit after tax for the purpose of earnings per share | 1,675,952 | (3,411,974) |
| Weighted average number of shares used in computing basic earnings per share | 3,110,000 | 3,110,000 |
| Basic earnings per share | 0.54 | (1.10) |
| Weighted average number of shares used in computing diluted earnings per share | 3,110,000 | 3,110,000 |
| Diluted earnings per share | 0.54 | (1.10) |

Computation of weighted average number of shares

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Number of equity shares outstanding at beginning of the year | 3,110,000 | 3,110,000 |
| Add: Weighted average number of equity shares issued during the year | - | - |
| Weighted average number of shares outstanding at the end of year for computing basic and diluted earnings per share | 3,110,000 | 3,110,000 |



30.6 Related party disclosures

I. Related party relationships

- Ultimate holding company Fairfax Financial Holdings Limited

- Intermediate holding company Thomas Cook (India) Limited

- Holding company Quess Corp Limited

- Fellow subsidiaries
MFX Infotech Private Limited, India
Brainhunter Systems Limited, Canada
Mindwire Systems Limited, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) LIMITED)
Brainhunter Companies Canada Inc, Canada
Brainhunter Companies LLC (USA)
Quess (Philippines) Corp (formerly known as Magna Ikya Infotech Inc, Philippines)
Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc)
Quesscorp Holdings Pte Ltd, Singapore
Quessglobal (Malaysia) SDN BHD (formerly known as Brainhunter SDN BHD., Malaysia)
Aravon Services Private Limited (formerly known as ARAMARK India Private Limited)
Ikya Business Services (Private) Limited, Sri Lanka
MFXchange Holdings Inc, Canada
MFXchange (Ireland) Limited
MFXchange US, Inc.
MFX Roanoke Inc, USA (merged with MFXchange US, Inc effective 31 December 2015)
Quess Corp Lanka (private) Limited (Formerly known as Ranstad Lanka private Limited)
Dependo Logistics Solutions Private Limited
Inticore VJP Advanced Solutions Private Limited
Comtel Solutions pte Ltd, Singapore
CentreQ Business Services Private Limited
Excelus Learning Solutions Private Limited
Vedang Cellular Services, India
Connex Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Golden Star Facilities and Services Private Limited
Master Staffing Solutions Private Limited
Comtelpro Pte. Limited, Singapore
Comtelink Sdn Bhd., Malaysia
MFX Chile SpA, Chile
Monster.com (India) Private Limited
Monster.com.sg Pte. Limited, Singapore
Monster.com HK Limited, Hongkong
Monster Malaysia Sdn Bhd., Malaysia

- Associates of the holding company
Terrier Security Services (India) Private Limited
Simpliance Technologies Pvt Ltd
Heptagon Technologies Pvt Ltd
Quess Recruit, Inc, Philippines



Coachieve Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

30.6 Related party disclosures (Contd.)

- Fellow subsidiary of the holding company
National Collateral Management Services Limited
- Entity having common directors
Net Resource Investments Private Limited
Go Digit Infoworks Service Private Limited
Go Digit General Insurance Limited
- Joint Venture of a subsidiary
Himmer Industrial Services (M) Sdn Bhd, Malaysia
- Joint Venture
Trimax Smart Infraprojects Private Limited
- Entities in which key managerial personnel of holding company has significant influence
Styracorp Management services
IME Consultancy
- Relative of a director
Saraah Isaac

Key executive management personnel

| Name | Designation |
|-------------------|-------------------------|
| Ajit Isaac | Group MD & Chairman |
| Subrata Nag | Group CEO & Director |
| Sudershan Patlaap | Group Company Secretary |
| Ranjit Nair | Director |

(ii) Related party transactions during the year

| Particulars | (Amount in Rs) | |
|---|-------------------------------------|-------------------------------------|
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Holding Company | | |
| Payments made by holding company on behalf of the company | | |
| - Quess Corp Limited | 11,510,144 | 3,475,213 |
| Unsecured loan received from holding company | | |
| - Quess Corp Limited | 72,155,000 | 57,335,000 |
| Unsecured loan received from holding company repaid | | |
| - Quess Corp Limited | 39,177,075 | - |
| Interest on unsecured loan received from holding company | | |
| - Quess Corp Limited | 5,339,984 | 4,839,546 |
| Rendering of services by related parties | | |
| - Saraah Isaac | 508,490 | 447,343 |
| - Simpliance Techonogies Private Limited | 3,254,709 | 1,095,375 |
| - Terrier Security Services Private Limited | 369,907 | - |
| Unbilled revenue | | |
| - Quess Corp Limited | 10,930,983 | - |
| - Terrier Security Services Private Limited | 15,394,008 | - |
| Rendering of services to related party | | |
| - Quess Corp Limited | 36,889,569 | 58,246,470 |
| - Thomas Cook (India) Limited | 905,324 | - |
| - Aravon Services Private Limited | 9,350 | 101,890 |
| - MFX Infotech Private Limited | - | 1,200,000 |
| - Terrier Security Services Private Limited | 2,001,761 | 1,600,000 |
| - Dependo Logistics Solutions Pvt Ltd | 122,500 | - |
| Purchase of Capital Asset | | |
| - Simpliance Techonogies Private Limited | - | 170,863 |



Coachieve Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

30.6 Related party disclosures (Contd.)

(iii) Balance receivables from or payable to related parties as at the balance sheet date:

(Amount in Rs)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Unsecured loan payable including interest | | |
| Quess Corp Limited | 92,914,244 | 48,265,050 |
| Debts due to | | |
| Saraah Isaac | 38,289 | 36,465 |
| Simpliance Technologies Private Limited | - | 99,450 |
| Aravon Services Private Limited | 280 | - |
| Debts due from | | |
| Thomas Cook (India) Limited | 394,057 | 606,581 |
| Aravon Services Private Limited | - | 6,160 |
| Simpliance Technologies Private Limited | 500,000 | - |
| MFX Infotech Private Limited | - | 1,260,000 |
| Dependo Logistics Solutions Pvt Ltd | 42,000 | - |
| Terrier Security Services Private Limited | - | 1,840,000 |

30.7 Segment reporting

The Director of the company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, Operating Segments. The Company is in the business of rendering compliance management and background verification services for group companies and other external clients which are considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable secondary geographical segments.

30.8 Previous year figures are reclassified/ regrouped wherever necessary.

for Vasan & Sampath LLP

Chartered Accountants

Firm's Registration No.: 004542S/ S200070

Annikrishnan Menon

Partner

Membership No. 205703



Place: Bengaluru

Date: 09 May 2018

for and on behalf of the Board of Directors of

Coachieve Solutions Private Limited

Ranjit Nair

Director

DIN: 07086634

Place: Bengaluru

Date: 09 May 2018

Subrata Kumar Nag

Director

DIN: 02234000

B S R & Associates LLP

Chartered Accountants

Salarpuria Knowledge City
Orwell, 6th Floor, Unit-3
Sy. No. 83/1, Plot No. 2, Raidurg
Hyderabad-500081, India

Telephone : +91 40 7182 2000
Fax : +91 40 7182 2399

Independent Auditor's Report

To The Members of Connqct Business Solution Limited (formerly known as Tata Business Support Services Limited)

Report on the Audit of Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of Connqct Business Solution Limited (formerly known as Tata Business Support Services Limited) ('the Company'), which comprise the balance sheet as at 31 March 2018, the statement of profit and loss (including other comprehensive income), the statement of changes in equity and the statement of cash flow for the year then ended, and summary of the significant accounting policies and other explanatory information (collectively referred to as the 'Ind AS financial statements').

Management's Responsibility for the Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ('the Act') with respect to the preparation of these Ind AS financial statements that give a true and fair view of the state of affairs (financial position), profit or loss (financial performance including other comprehensive income), changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act, read with relevant Rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibility

Our responsibility is to express an opinion on these Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the Audit Report under the provisions of the Act and the Rules made thereunder.

**Connegt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Independent Auditor's Report (continued)**

Auditor's Responsibility (continued)

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We are also responsible to conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause an entity to cease to continue as a going concern.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs (financial position) of the Company as at 31 March 2018, and its profit (financial performance including other comprehensive income), changes in equity and its cash flows for the year ended on that date.

Other Matters

The comparative financial information of the Company for the year ended 31 March 2017 and the transition date opening balance sheet as at 1 April 2016 included in these Ind AS financial statements, are based on the previously issued statutory financial statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006 audited by the predecessor auditor whose report for the year ended 31 March 2017 and 31 March 2016 dated 17 May 2017 and 16 May 2016 respectively expressed an unmodified opinion on those financial statements, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been audited by us.

**Connegt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Independent Auditor's Report (continued)**

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section 11 of Section 143 of the Act, and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the 'Annexure A' a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, we report that:
 - a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c) the balance sheet, the statement of profit and loss including other comprehensive income, the statement of changes in equity and the cash flow statement dealt with by this Report are in agreement with the books of account;
 - d) in our opinion, the aforesaid Ind AS financial statements comply with the Indian Accounting Standards prescribed under Section 133 of the Act, read with relevant Rules issued thereunder;
 - e) on the basis of the written representations received from the directors as on 31 March 2018, and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018, from being appointed as a director in terms of Section 164(2) of the Act;
 - f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in 'Annexure B'; and

Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Independent Auditor's Report (continued)

Report on Other Legal and Regulatory Requirements (continued)

- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations as at 31 March 2018 on its financial position in note 35 to the Ind AS financial statements;
 - ii. the Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long term contracts including derivative contracts;
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
 - iv. The disclosures in the financial statements regarding holdings as well as dealings in specified bank notes during the period from 8th November 2016 to 30th December 2016 have not been made since they do not pertain to the financial year ended 31 March 2018. However, amounts as appearing in the audited Ind AS financial statements for the year ended 31 March 2017 have been disclosed.

for B S R & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 116231W/W-100024



Hemant Maheshwari

Partner

Membership No: 096537

Place: Bengaluru

Date: 03 May 2018

**Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure A to the Independent Auditor's Report**

The Annexure A referred to in the Independent Auditor's Report of even date, on the Ind AS Financial Statements to the Members of Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited) ('the Company') for the year ended 31 March 2018. We report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
- (b) The Company has a regular program of physical verification of its fixed assets by which all fixed assets are verified in a phased manner, over a period of two years. In our opinion, the periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noted on such verification.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties, as disclosed in Note 3 on fixed assets to the Ind AS financial statements, are held in the name of the Company.
- (ii) The Company is in the business of rendering services, and consequently, does not hold any inventory. Accordingly, paragraph 3(ii) of the Order is not applicable to the Company.
- (iii) The Company has not granted any loans, secured or unsecured, to Companies, Firms, Limited Liability Partnerships or other parties covered in the Register maintained under Section 189 of the Companies Act, 2013 ('the Act'). Accordingly, paragraph 3(iii) of the Order is not applicable to the Company.
- (iv) In our opinion and according to the information and explanations given to us, the Company has not granted any loans, or made any investments, or provided any guarantees or security to the parties covered under Section 185 and 186 of the Act. Accordingly, paragraph 3(iv) of the Order is not applicable to the Company.
- (v) The Company has not accepted any deposits from the public in accordance with the provisions of Section 73 to 76 of the Act and Rules framed thereunder. Accordingly, paragraph 3(v) of the Order is not applicable to the Company.
- (vi) The Central Government of India has not prescribed the maintenance of cost records under sub-section (1) of Section 148 of the Act, for any services rendered by the Company. Accordingly, paragraph 3(vi) of the Order is not applicable to the Company.

Connex Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure A to the Independent Auditor's Report (continued)

- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Income-tax, Goods and Service tax, Sales-tax, Service tax, Value added tax, Cess and other material statutory dues have been generally regularly deposited during the year by the Company with the appropriate authorities. Provident fund, Employees' state insurance and Professional Tax have not generally been regularly deposited with the appropriate authorities and there have been delays in a number of cases. As explained to us, the Company did not have any dues on account of Duty of customs and Duty of excise.

According to the information and explanations given to us, no undisputed amounts payable in respect of Provident fund, Employees' state insurance, Income-tax, Goods and Service tax, Sales-tax, Service tax, Value added tax, Cess and other material statutory dues were in arrears as at 31 March 2018 for a period of more than six months from the date they became payable except as mentioned below:

| Name of the statute | Nature of the dues | Amount in ₹ Lakhs | Period to which the amount relates | Due date | Paid subsequent to the year end |
|---|--------------------------|-------------------|------------------------------------|--|---------------------------------|
| Provident Fund and Miscellaneous Provisions Act, 1952 | Provident fund | 1,650,088 | April 2017 to August 2017 | 15 th of the subsequent month | Not paid till date. |
| Employees' State Insurance Act, 1948 | Employee State Insurance | 290,775 | April 2017 to August 2017 | 21 st of the subsequent month | Not paid till date. |
| Profession Tax Act | Professional tax | 1,395,829 | April 2017 to August 2017 | 15 th of the subsequent month | Not paid till date. |

- (b) According to the information and explanations given to us, there are no dues of Income tax, Goods and Service tax, Sales-tax and Value added tax which have not been deposited with the appropriate authorities on account of any dispute. As explained to us, the Company did not have any dues on account of Duty of customs and Duty of excise. According to the information and explanations given to us, the following dues of Service tax has not been deposited by the Company on account of disputes:

| Name of the Statute | Nature of Dues | Amount in ₹ Lakhs * | Period to which the amount relates | Forum Where the dispute is pending |
|---------------------|----------------|---------------------|------------------------------------|--|
| Finance Act, 1994 | Service tax | 38.59 | Financial year 2011-12 to 2013-14 | Assistant commissioner, Mumbai |
| | | 16.86 (1.37) | Financial year 2011-12 | Central Excise Service Tax Appellate Tribunal, Bangalore |
| | | 389.89 | Financial year 2007 to 2009 | Central Excise Service Tax Appellate Tribunal, Mumbai |
| | | 62.91 | Financial year 2008-09 to 2010-11 | High Court of Telangana |
| | | 54.12 | Financial year 2014-15 | Assistant commissioner, Mumbai |
| | | 0.62 | Financial year 2014-15 | Central Excise Service Tax Appellate Tribunal, Bangalore |
| | | 4,433.35 (333.74) | Financial year 2011-12 to 2016-17 | Central Excise Service Tax Appellate Tribunal, Hyderabad |

* Amounts in parenthesis represents amounts paid under protest.

Connect Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure A to the Independent Auditor's Report (continued)

- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to any financial institution or bank as at the balance sheet date. The Company has not obtained loans from Government, nor has it issued any debentures as at the balance sheet date.
- (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instrument) during the year. Further, according to the information and explanations given to us and based on our examination of the records on the Company, the money raised by way of terms loans during the year has been utilised for the purpose for which they were raised.
- (x) During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- (xi) According to the information and explanations given to us and based on our examination of the records on the Company, the Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V of the Act.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, paragraph 3(xii) of the Order is not applicable to the Company.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with Section 177 and 188 of the Act where applicable and details of such transactions have been disclosed in Note 41 to the standalone Ind AS financial statements as required by the applicable accounting standards.
- (xiv) The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, paragraph 3(xiv) of the Order is not applicable to the Company.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into any non-cash transaction with the directors or person connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable to the Company.

B S R & Associates LLP

Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure A to the Independent Auditor's Report (continued)

- (xvi) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, paragraph 3(xvi) of the Order is not applicable to the Company.

for B S R & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 116231W/ W-100024



Hemant Maheshwari

Partner

Membership No.: 096537

Place: Bengaluru

Date: 03 May 2018

Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure B to the Independent Auditor's Report

Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

We have audited the internal financial controls over financial reporting of Conneqt Business Solution Limited (formerly known as Tata Business Support Services Limited) ('the Company') as of 31 March 2018 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the 'Guidance Note') and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

**Connex Business Solution Limited (formerly known as Tata Business Support Services Limited)
Annexure B to the Independent Auditor's Report**

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Ind AS financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that:

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Ind AS financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and
- 3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the Ind AS financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

for B S R & Associates LLP

Chartered Accountants

ICAI Firm Registration Number: 116231 W/ W-100024



Hemant Maheshwari

Partner

Membership No.: 096537

Place: Bengaluru

Date: 03 May 2018



CONNEQT BUSINESS SOLUTIONS LIMITED

(Formerly TATA BUSINESS SUPPORT SERVICES LIMITED)

23rd Annual Report

Regd. Off: Gowra Trinity, Chiran Fort Lane, Begumpet, Hyderabad


Connq Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Balance Sheet

(Amount in INR Lakhs)


| | Note no. | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|----------|------------------------|------------------------|-----------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 3 | 7,614.16 | 7,755.23 | 8,149.09 |
| Capital work-in-progress | | 18.87 | 0.30 | 53.06 |
| Intangible assets | 4 | 351.38 | 369.39 | 448.70 |
| Financial assets | | | | |
| Investments | 5.1 | - | - | 558.00 |
| Loans | 5.2 | 1,461.19 | 1,322.46 | 973.99 |
| Deferred tax assets (net) | 24 | 2,023.50 | 1,302.89 | 741.09 |
| Non-current tax assets | 6 | 5,410.23 | 4,551.02 | 7,086.77 |
| Other non-current assets | 7 | 826.50 | 551.03 | 404.49 |
| Total non-current assets | | 17,705.83 | 15,852.32 | 18,415.19 |
| Current assets | | | | |
| Financial assets | | | | |
| Trade receivables | 8.1 | 10,015.02 | 12,751.53 | 11,304.13 |
| Cash and cash equivalents | 8.2 (a) | 2,004.98 | 748.24 | 427.68 |
| Bank balances other than cash and cash equivalents | 8.2 (b) | 250.00 | 1.58 | 2.05 |
| Loans | 8.3 | 443.55 | 140.73 | 316.93 |
| Other financial assets | 8.4 | 6,191.39 | 2,523.68 | 3,597.26 |
| Other current assets | 9 | 954.33 | 1,284.80 | 865.80 |
| Total current assets | | 19,859.27 | 17,450.56 | 16,513.85 |
| TOTAL ASSETS | | 37,565.10 | 33,302.88 | 34,929.04 |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| Equity share capital | 10 | 9,150.85 | 9,150.85 | 9,150.85 |
| Other equity | 11 | 8,504.43 | 6,655.73 | 4,827.28 |
| Total equity | | 17,655.28 | 15,806.58 | 13,978.13 |
| Liabilities | | | | |
| Non-current liabilities | | | | |
| Financial liabilities | | | | |
| Borrowings | 12.1 | 932.67 | 313.36 | 1,317.03 |
| Other financial liabilities | 12.2 | - | 1,654.06 | 1,595.26 |
| Provisions | 13 | 1,195.09 | 872.25 | 624.27 |
| Other non-current liabilities | 14 | 250.80 | 315.06 | 234.17 |
| Total non-current liabilities | | 2,378.56 | 3,154.73 | 3,770.73 |
| Current liabilities | | | | |
| Financial liabilities | | | | |
| Borrowings | 15.1 | 1,787.58 | 425.32 | 3,195.08 |
| Trade payables | 15.2 | 3,244.89 | 3,220.22 | 3,605.27 |
| Other financial liabilities | 15.3 | 8,996.56 | 8,583.07 | 9,085.10 |
| Provisions | 16 | 2,100.75 | 1,222.14 | 680.51 |
| Other current liabilities | 17 | 1,401.48 | 890.82 | 614.22 |
| Total current liabilities | | 17,531.26 | 14,341.57 | 17,180.18 |
| Total liabilities | | 19,909.82 | 17,496.30 | 20,950.91 |
| TOTAL EQUITY AND LIABILITIES | | 37,565.10 | 33,302.88 | 34,929.04 |
| Significant accounting policies | 2 | | | |

The notes referred to above form an integral part of the financial statements.
As per our Report of even date attached.

for BSR & Associates LLP
Chartered Accountants
ICAI Firm's Registration No.: 116231W/ W- 100024


Hemant Maheshwari
Partner
Membership No.: 096537

for and on behalf of the Board of Directors
Connq Business Solutions Limited
CIN: U64200TG1995PLC044060


Subrata Kumar Nag
Chairman
DIN: 02234000


Ajit Krishnakumar
Director
DIN: 08002754


K Srinivasa Rao
Chief Executive Officer


A.S. Krishnan
Chief Financial Officer


V. Sampath
Company Secretary

Place: Bengaluru
Date: 3 May 2018

Place: Bengaluru
Date: 3 May 2018



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Statement of profit and loss

(Amount in INR Lakhs)

| | Note no. | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|----------|-------------------------------------|-------------------------------------|
| Income | | | |
| Revenue from operations | 18 | 73,927.36 | 67,273.58 |
| Other income | 19 | 368.69 | 876.16 |
| Total income | | 74,296.05 | 68,149.74 |
| Expenses | | | |
| Employee benefits expense | 20 | 53,264.84 | 46,652.33 |
| Finance costs | 21 | 644.44 | 749.85 |
| Depreciation and amortisation expense | 3, 4 | 1,910.23 | 2,303.27 |
| Other operating expenses | 22 | 1,273.95 | 1,714.06 |
| Other expenses | 23 | 14,478.11 | 12,971.52 |
| Total expenses | | 71,571.57 | 64,391.03 |
| Profit before tax | | 2,724.48 | 3,758.71 |
| Tax expense: | | | |
| Current tax | 24 | 1,435.74 | 1,926.82 |
| Deferred tax benefit | 24 | (652.28) | (487.77) |
| Provision for tax relating to earlier periods | 24 | (367.19) | - |
| Profit for the year | | 2,308.21 | 2,319.66 |
| Other comprehensive income | | | |
| Items that will not be reclassified subsequently to profit or loss | | | |
| Re-measurement of defined benefit liability/ (asset) | | (197.48) | (213.86) |
| Income tax relating to items that will not be reclassified to profit or loss | | 68.34 | 74.01 |
| Other comprehensive income for the year, net of income tax | | (129.14) | (139.85) |
| Total comprehensive income for the year | | 2,179.07 | 2,179.81 |
| Earnings per equity share (face value of INR 10 each) | | | |
| Basic (in INR) | 32 | 2.52 | 2.53 |
| Diluted (in INR) | 32 | 2.52 | 2.53 |

Significant accounting policies

The notes referred to above form an integral part of the financial statements.

As per our Report of even date attached.

for B S R & Associates LLP

Chartered Accountants

ICAI Firm's Registration No.: 116231W/ W- 100024



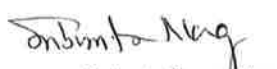
Hemant Maheshwari
Partner

Membership No.: 096537

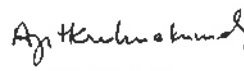
for and on behalf of the Board of Directors

Conneqt Business Solutions Limited

CIN: U64200TG1995PLC044060



Subrata Kumar Nag
Chairman
DIN: 02234000



Ajit Krishnakumar
Director
DIN: 08002754



K Srinivasa Rao
Chief Executive Officer

Place: Bengaluru

Date: 3 May 2018

Place: Bengaluru

Date: 3 May 2018



A.S. Krishnan
Chief Financial Officer



V. Sampath
Company Secretary



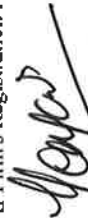
Connect Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Statement of changes in equity

(Amount in INR Lakhs)

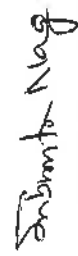
| | Equity share capital | Other equity | | | Total equity attributable to equity holders of the Company |
|--|----------------------|----------------------------|--|-------------------|--|
| | | Reserves and surplus | | Retained earnings | |
| | | Capital redemption reserve | | | |
| | | | | | |
| Balance as at 1 April 2016 | 9,150.85 | - | | 4,827.28 | 13,978.13 |
| Profit for the year | - | - | | 2,319.66 | 2,319.66 |
| On amalgamation of Global Information Services Private Limited | - | - | | (21.00) | (21.00) |
| Appropriations for dividend and taxes thereon | - | - | | (330.36) | (330.36) |
| Re-measurement of defined benefit liability (asset), net of taxes | - | - | | (139.85) | (139.85) |
| Balance as of 31 March 2017 | 9,150.85 | - | | 6,655.73 | 15,806.58 |
| Balance as at 1 April 2017 | 9,150.85 | - | | 6,655.73 | 15,806.58 |
| Add: Profit for the year | - | - | | 2,308.21 | 2,308.21 |
| Less: Appropriations for dividend and taxes thereon | - | - | | (330.34) | (330.34) |
| Transferred to redemption reserve from retained earnings on account of redemption of preference shares | - | 1,500.00 | | (1,500.00) | - |
| Re-measurement of defined benefit liability (asset), net of taxes | - | - | | (129.14) | (129.14) |
| Balance as of 31 March 2018 | 9,150.85 | 1,500.00 | | 7,004.46 | 17,655.31 |


As per our Report of even date attached.

for **B S R & Associates LLP**
Chartered Accountants
ICAI Firm's Registration No.: 116231W/ W- 100024


Hemant Sheshwari
Partner
Membership No.: 096537

for and on behalf of the Board of Directors
Connect Business Solutions Limited
CIN: U64200TG1995PLC044060


Subrata Kumar Nag
Chairman
DIN: 02234000


Ajit Krishnakumar
Director
DIN: 08002754


K Srinivasa Rao
Chief Executive Officer


A.S. Krishnan
Chief Financial Officer

Place: Bengaluru
Date: 3 May 2018


V. Sampath
Company Secretary



Connect Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Statement of Cash Flows

(Amount in INR Lakhs)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Cash flow from operating activities | | |
| Profit for the year | 2,724.48 | 3,758.71 |
| Adjustments for: | | |
| Depreciation and amortisation expense | 1,910.23 | 2,303.27 |
| (Profit)/loss on sale of property, plant & equipment, net | (4.39) | 31.27 |
| Liabilities no longer required written back | - | (154.01) |
| Bad debts written off | 398.96 | - |
| Provision for bad and doubtful debts | 25.19 | 171.15 |
| Provision for doubtful advances | - | 25.00 |
| Interest income on term deposits | (54.44) | (62.85) |
| Unrealised exchange (gain)/ loss | (4.08) | 4.79 |
| Dividend from investment in mutual funds | - | (52.02) |
| Finance costs | 644.44 | 749.85 |
| Operating cash flows before working capital changes | 5,640.39 | 6,775.16 |
| Decrease/(increase) in trade and other receivable | 2,316.34 | (1,621.76) |
| (Increase) decrease in loans and other financial assets | (4,115.58) | 876.31 |
| Decrease/(increase) in other assets | 55.02 | (585.53) |
| Increase/(decrease) in trade payables and other financial liabilities | 366.16 | (828.79) |
| Increase in other liabilities | 477.77 | 345.52 |
| Increase in provisions | 1,003.97 | 575.75 |
| Cash generated from operations | 5,744.07 | 5,536.66 |
| Income taxes paid, net of refund | (1,927.76) | 608.93 |
| Net cash generated from operating activities (A) | 3,816.31 | 6,145.59 |
| Cash flows from investing activities | | |
| Purchase on property, plant and equipment and intangible assets | (1,660.11) | (1,933.39) |
| Proceeds from sale of fixed assets | 76.76 | 84.03 |
| Net of sale proceeds from investments | - | - |
| Dividend from investment in mutual funds | - | 52.02 |
| Proceeds from redemption of mutual funds | - | 1,125.48 |
| Purchase of equity shares | - | (543.79) |
| Interest income on term deposits and others | 60.76 | 62.85 |
| Bank deposits (having maturity of more than three months), net | (248.42) | 0.47 |
| Net cash used in investing activities (B) | (1,771.01) | (1,152.33) |
| Cash flows from financing activities | | |
| Proceeds of long-term borrowings | 1,187.52 | 162.68 |
| Repayment of long-term borrowings | (487.33) | (1,155.25) |
| Repayment of redeemable preference shares | (1,800.00) | - |
| Proceeds/ (repayment) of short term borrowings, net | 1,000.00 | (600.00) |
| Dividend paid | (330.36) | (330.36) |
| Finance cost paid | (720.76) | (681.04) |
| Net cash used in financing activities (C) | (1,150.93) | (2,603.97) |
| Net increase in cash and cash equivalents (A+B+C) | 894.37 | 2,389.29 |
| Cash and cash equivalents at the beginning of the year | 322.92 | (2,167.40) |
| Cash and cash equivalents acquired pursuant to the scheme of amalgamation (refer note 33) | - | 102.62 |
| Exchange difference on translation of foreign currency cash and bank balances | 0.11 | (1.59) |
| Cash and cash equivalents at the end of the year | 1,217.40 | 322.92 |

Reconciliation of cash and cash equivalents as per the cash flow statement

| | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Cash and cash equivalents as per above comprise of the following | | |
| Balances with banks | | |
| - In current accounts | 1,943.61 | 736.48 |
| - In EFEC accounts | 61.37 | 11.76 |
| Bank overdraft (refer note 15.1) | (787.58) | (425.32) |
| Cash and cash equivalents as per the statement of cash flows | 1,217.40 | 322.92 |

Note: Refer note no. 29 for reconciliation between the opening and closing balances in the balance sheet for liabilities and financial assets from financing activities.

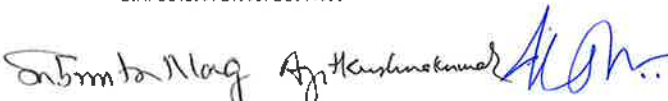
The notes referred to above form an integral part of the financial statements.
As per our Report of even date attached.

for BSR & Associates LLP
Chartered Accountants
ICAI Firm's Registration No.: 116231W/W-100024



Hemant Maheshwari
Partner
Membership No: 096537

for and on behalf of the Board of Directors
Connect Business Solutions Limited
CIN: U64200TG1995PLC044060



Subrata Kumar Nag
Chairman
DIN: 02234000

Ajit Krishnakumar
Director
DIN: 08002754

K Srinivasa Rao
Chief Executive Officer

Place: Bengaluru
Date: 3 May 2018

Place: Bengaluru
Date: 3 May 2018


A.S. Krishnan
Chief Financial Officer


V. Sampath
Company Secretary



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)**Notes to the financial statements (continued)**

(All amounts in lakhs of INR, except share data and where otherwise stated)

h. Retained earnings

The above changes (decreased) increased total equity as follows:

| | As at 1 April 2016 | As at 31 March 2017 |
|--|-----------------------|------------------------|
| Recognition of preference shares as financial liability and fair valuation of the same as per effective interest rate method (EIR) | (1,614.65) | (1,908.08) |
| Reversal of proposed dividend and recorded in the year of approval | 274.53 | - |
| Reversal of dividend tax on the above | 55.83 | - |
| Discounting of security deposit on EIR basis | (2.89) | (4.97) |
| Recognition of provision on Expected credit loss model for Trade receivables | (240.90) | (44.25) |
| Recognition of provision on Expected credit loss model for Unbilled revenue | (1.55) | (34.09) |
| Deferred tax impact of Ind AS adjustments | 84.90 | 28.83 |
| Increase in total equity | (1,444.72) | (1,962.57) |

The reconciliation of net profit as previously reported under IGAAP and Ind AS:

| | For the year ended 31 March 2017 |
|--|-------------------------------------|
| Recognition of preference shares liability and interest expense | (293.45) |
| Discounting of security deposit on EIR basis | (2.08) |
| Recognition of provision on Expected credit loss model for Trade receivables | 196.65 |
| Recognition of provision on Expected credit loss model for Unbilled revenue | (32.54) |
| Deferred tax impact of Ind AS adjustments | (56.07) |
| Increase in total equity | (187.49) |

Note 38 Transfer pricing

The Company has established a comprehensive system of maintenance of information and documents as required by the transfer pricing legislation under Sections 92-92F of the Income-tax Act, 1961. Since the law requires existence of such information and documentation to be contemporaneous in nature, the Company is in the process of updating the documentation for the domestic and international transactions entered into with the associated enterprises during the financial year and expects such records to be in existence latest by 30 November 2018, as required by law. The Management is of the opinion that its domestic and international transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expenses and that of provision for taxation.

for BSR & Associates LLP

Chartered Accountants

ICAI Firm's Registration No.: 116231W/ W- 100024



Hemant Maheshwari

Partner

Membership No.: 096537

for and on behalf of the Board of Directors

Conneqt Business Solutions Limited

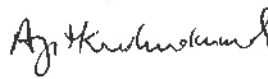
CIN: U64200TG1995PLC044060



Subrata Kumar Nag

Chairman

DIN: 02234000



Ajit Krishnakumar

Director

DIN: 08002754



K Srinivas Rao

Chief Executive Officer

Place: Bengaluru

Date: 3 May 2018

Place: Bengaluru

Date: 3 May 2018



A.S. Krishnan

Chief Financial Officer



V. Sampath

Company Secretary



Connect Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

3 Property, plant and equipment

Reconciliation of carrying amount

| | Buildings | Air conditioners | Electrical fittings | Furniture and fittings | Generators | Leasehold improvement | Office equipment | Vehicles | Information technology and networking assets | Total tangible assets |
|-----------------------------------|-----------|------------------|---------------------|------------------------|------------|-----------------------|------------------|----------|--|-----------------------|
| Gross carrying amount | | | | | | | | | | |
| Deemed cost as at 1 April 2016 | 3,543.96 | 291.52 | 373.75 | 555.05 | 39.87 | 428.92 | 248.83 | 400.41 | 2,266.78 | 8,149.09 |
| Additions | - | 77.88 | 84.51 | 122.79 | - | 143.36 | 69.63 | 163.39 | 1,039.44 | 1,701.00 |
| Disposals | - | 4.92 | 11.03 | 4.64 | - | 8.50 | 4.90 | 67.12 | 16.46 | 117.57 |
| Balance as at 31 March 2017 | 3,543.96 | 364.48 | 447.23 | 673.20 | 39.87 | 563.78 | 313.56 | 496.68 | 3,289.76 | 9,732.52 |
| Balance as at 1 April 2017 | 3,543.96 | 364.48 | 447.23 | 673.20 | 39.87 | 563.78 | 313.56 | 496.68 | 3,289.76 | 9,732.52 |
| Additions | - | 28.18 | 56.78 | 51.02 | - | 30.87 | 129.95 | 187.85 | 1,146.88 | 1,631.53 |
| Disposals | - | - | 14.38 | - | - | - | 0.55 | 57.06 | 9.64 | 81.63 |
| Balance as at 31 March 2018 | 3,543.96 | 392.66 | 489.63 | 724.22 | 39.87 | 594.65 | 442.96 | 627.47 | 4,427.00 | 11,282.42 |
| Accumulated depreciation | | | | | | | | | | |
| Depreciation for the year | 62.75 | 64.63 | 104.17 | 230.77 | 10.30 | 106.28 | 99.32 | 116.05 | 1,185.30 | 1,979.57 |
| Disposals | - | - | - | - | - | - | - | 2.28 | - | 2.28 |
| Balance as at 31 March 2017 | 62.75 | 64.63 | 104.17 | 230.77 | 10.30 | 106.28 | 99.32 | 113.77 | 1,185.30 | 1,977.29 |
| Balance as at 1 April 2017 | 62.75 | 64.63 | 104.17 | 230.77 | 10.30 | 106.28 | 99.32 | 113.77 | 1,185.30 | 1,977.29 |
| Depreciation for the year | 62.75 | 68.74 | 80.58 | 166.29 | 6.99 | 97.49 | 91.88 | 128.96 | 996.55 | 1,700.23 |
| Disposals | - | - | 0.99 | - | - | - | - | 8.09 | 0.18 | 9.26 |
| Balance as at 31 March 2018 | 125.50 | 133.37 | 183.76 | 397.06 | 17.29 | 203.77 | 191.20 | 234.64 | 2,181.67 | 3,668.26 |
| Carrying amount - net | | | | | | | | | | |
| As at 31 March 2018 | 3,418.46 | 259.29 | 305.87 | 327.16 | 22.58 | 390.88 | 251.76 | 392.83 | 2,245.33 | 7,614.16 |
| As at 31 March 2017 | 3,481.21 | 299.85 | 343.06 | 442.43 | 29.57 | 457.50 | 214.24 | 382.91 | 2,104.46 | 7,755.23 |
| As at 1 April 2016 | 3,543.96 | 291.52 | 373.75 | 555.05 | 39.87 | 428.92 | 248.83 | 400.41 | 2,266.78 | 8,149.09 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

4. Intangible assets

| Particulars | Computer software |
|---------------------------------------|--------------------------|
| Gross carrying amount | |
| Deemed cost as at 1 April 2016 | 448.70 |
| Additions | 244.39 |
| Disposals | - |
| As at 31 March 2017 | 693.09 |
| Additions | 191.99 |
| Disposals | - |
| As at 31 March 2018 | 885.08 |
| Accumulated amortisation | |
| Charge for the year | 323.70 |
| Disposals | - |
| As at 31 March 2017 | 323.70 |
| Charge for the year | 210.00 |
| Disposals | - |
| As at 31 March 2018 | 533.70 |
| Carrying amounts - net | |
| As at 31 March 2018 | 351.38 |
| As at 31 March 2017 | 369.39 |
| As at 1 April 2016 | 448.70 |



Connqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|------------------------|------------------------|-----------------------|
| Note 8.2 (a) Cash and cash equivalents | | | |
| Balance with banks | | | |
| In current accounts | 1,943.61 | 736.48 | 427.68 |
| In EEFC accounts | 61.37 | 11.76 | - |
| | 2,004.98 | 748.24 | 427.68 |

Details of Specified Bank Notes held and transacted during the period 8 November 2016 to 30 December 2016 is as under:

| | Specified Bank Notes | Other Denomination Notes | Total |
|--|----------------------|-----------------------------|-------|
| Closing Balance as at 8 November 2016 | - | - | - |
| Add: Receipts for permitted transactions [Refer Note below (ii)] | 1.64 | 56.27 | 57.91 |
| Less: Deposited in bank accounts | 1.64 | 56.27 | 57.91 |
| Closing balance as at 30 December 2016 | - | - | - |

Notes:

(i) The term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated the 8th November 2016.

(ii) Specified Bank Notes collected by the Company as part of collection business on behalf of banker towards overdue balance of credit cards, as per the instructions from the bank.

Note 8.2 (b) Bank balances other than cash and cash equivalents

| | | | |
|--|---------------|-------------|-------------|
| In deposit accounts due to mature within 12 months but more than 3 months* | 250.00 | 1.58 | 2.05 |
| | 250.00 | 1.58 | 2.05 |

*These are lien marked deposit against bank guarantee.

Note 8.3 Current loans

Unsecured, considered good

| | | | |
|-------------------|---------------|---------------|---------------|
| Security deposits | 356.04 | 95.88 | 220.13 |
| Employee loans | 87.51 | 44.85 | 96.80 |
| | 443.55 | 140.73 | 316.93 |

Unsecured, considered doubtful

| | | | |
|---|---------------|---------------|---------------|
| Employee loans | 25.00 | 25.00 | - |
| Less: Provision for doubtful employee loans | (25.00) | (25.00) | - |
| | 443.55 | 140.73 | 316.93 |

Note 8.4 Other financial assets

Unsecured, considered good

| | | | |
|------------------------------|-----------------|-----------------|-----------------|
| Interest accrued on deposits | 0.87 | 7.19 | 7.19 |
| Others | 98.77 | 374.84 | 79.42 |
| Unbilled revenue | 6,091.75 | 2,141.65 | 3,510.65 |
| | 6,191.39 | 2,523.68 | 3,597.26 |

Unsecured, considered doubtful

| | | | |
|--------------------------------------|-----------------|-----------------|-----------------|
| Unbilled revenue | - | 34.09 | 1.55 |
| Less: Provision for unbilled revenue | - | (34.09) | (1.55) |
| | 6,191.39 | 2,523.68 | 3,597.26 |

Note 9 Other current assets

Unsecured, considered good

Advances other than capital advances

| | | | |
|--|---------------|-----------------|---------------|
| Advance to suppliers and service providers | 106.42 | 55.41 | 55.17 |
| Service tax credit receivable | - | 82.16 | 2.16 |
| Others | | | |
| Prepaid rent | 28.64 | 26.47 | 21.92 |
| Prepaid expenses | 819.27 | 1,120.76 | 786.55 |
| | 954.33 | 1,284.80 | 865.80 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|------------------------|------------------------|-----------------------|
| Note 8.2 (a) Cash and cash equivalents | | | |
| Balance with banks | | | |
| In current accounts | 1,943.61 | 736.48 | 427.68 |
| In EEFC accounts | 61.37 | 11.76 | - |
| | 2,004.98 | 748.24 | 427.68 |

Details of Specified Bank Notes held and transacted during the period 8 November 2016 to 30 December 2016 is as under:

| | Specified Bank Notes | Other Denomination Notes | Total |
|--|----------------------|--------------------------|-------|
| Closing Balance as at 8 November 2016 | - | - | - |
| Add: Receipts for permitted transactions [Refer Note below (ii)] | 1.64 | 56.27 | 57.91 |
| Less: Deposited in bank accounts | 1.64 | 56.27 | 57.91 |
| Closing balance as at 30 December 2016 | - | - | - |

Notes:

(i) The term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated the 8th November 2016.

(ii) Specified Bank Notes collected by the Company as part of collection business on behalf of banker towards overdue balance of credit cards, as per the instructions from the bank.

(iii) The disclosures in the financial statements regarding holdings as well as dealings in specified bank notes during the period from 8 November 2016 to 30 December 2016 have not been made since they do not pertain to the financial year ended 31 March 2018. However amounts as appearing in the audited financial statements for the period ended 31 March 2017 have been disclosed.

Note 8.2 (b) Bank balances other than cash and cash equivalents

| | | | |
|--|---------------|-------------|-------------|
| In deposit accounts due to mature within 12 months but more than 3 months* | 250.00 | 1.58 | 2.05 |
| | 250.00 | 1.58 | 2.05 |

*These are lien marked deposit against bank guarantee.

Note 8.3 Current loans

Unsecured, considered good

| | | | |
|-------------------|---------------|---------------|---------------|
| Security deposits | 356.04 | 95.88 | 220.13 |
| Employee loans | 87.51 | 44.85 | 96.80 |
| | 443.55 | 140.73 | 316.93 |

Unsecured, considered doubtful

| | | | |
|---|---------------|---------------|---------------|
| Employee loans | 25.00 | 25.00 | - |
| Less: Provision for doubtful employee loans | (25.00) | (25.00) | - |
| | 443.55 | 140.73 | 316.93 |

Note 8.4 Other financial assets

Unsecured, considered good

| | | | |
|------------------------------|-----------------|-----------------|-----------------|
| Interest accrued on deposits | 0.87 | 7.19 | 7.19 |
| Others | 98.77 | 374.84 | 79.42 |
| Unbilled revenue | 6,091.75 | 2,141.65 | 3,510.65 |
| | 6,191.39 | 2,523.68 | 3,597.26 |

Unsecured, considered doubtful

| | | | |
|--------------------------------------|-----------------|-----------------|-----------------|
| Unbilled revenue | - | 34.09 | 1.55 |
| Less: Provision for unbilled revenue | - | (34.09) | (1.55) |
| | 6,191.39 | 2,523.68 | 3,597.26 |

Note 9 Other current assets

Unsecured, considered good

Advances other than capital advances

| | | | |
|--|--------|-------|-------|
| Advance to suppliers and service providers | 106.42 | 55.41 | 55.17 |
| Service tax credit receivable | - | 82.16 | 2.16 |
| Others | | | |

| | | | |
|------------------|---------------|-----------------|---------------|
| Prepaid rent | 28.64 | 26.47 | 21.92 |
| Prepaid expenses | 819.27 | 1,120.76 | 786.55 |
| | 954.33 | 1,284.80 | 865.80 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 10 Share capital

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|--|---------------------|-----------------|---------------------|-----------------|--------------------|-----------------|
| | No. of Shares | INR in Lakhs | No. of Shares | INR in Lakhs | No. of Shares | INR in Lakhs |
| (a) Authorised: | | | | | | |
| Equity shares of INR 10 each | 15,10,00,000 | 15,100.00 | 15,10,00,000 | 15,100.00 | 15,10,00,000 | 15,100.00 |
| Redeemable preference shares of INR 10 each | 4,00,00,000 | 4,000.00 | 4,00,00,000 | 4,000.00 | 4,00,00,000 | 4,000.00 |
| (b) Issued, Subscribed and Fully Paid-up: | | | | | | |
| Equity shares of INR 10 each | 9,15,08,502 | 9,150.85 | 9,15,08,502 | 9,150.85 | 9,15,08,502 | 9,150.85 |
| | | 9,150.85 | | 9,150.85 | | 9,150.85 |

Notes:

i. Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period:

| Particulars | 2017-18 | | 2016-17 | |
|------------------------------|--------------------|-----------------|--------------------|-----------------|
| | No. of Shares | INR in Lakhs | No. of Shares | INR in Lakhs |
| At the beginning of the year | 9,15,08,502 | 9,150.85 | 9,15,08,502 | 9,150.85 |
| Add: Share capital issued | - | - | - | - |
| At the end of the year | 9,15,08,502 | 9,150.85 | 9,15,08,502 | 9,150.85 |

ii. Details of shares held by each shareholders holding more than 5% Shares:

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|------------------------------------|---------------------|--------------|---------------------|--------------|--------------------|--------------|
| | No. of Shares | % of Holding | No. of Shares | % of Holding | No. of Shares | % of Holding |
| Equity Shares | | | | | | |
| Qess Corp Limited and its nominees | 4,66,69,336 | 51% | - | - | - | - |
| TATA Sons Limited and its nominees | 4,48,39,166 | 49% | 8,74,54,454 | 96% | 8,74,54,454 | 96% |

iii. Rights, preferences and restrictions relating to each class of share capital:

The Company has one class of equity shares having a face value of INR 10 each. Each shareholder is eligible for one vote per share held. In the event of liquidation, the holders of equity shares will be entitled to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion to their shareholdings.

iv. Details of Bonus shares issued, shares issued for considerations other than cash during the period of five years immediately preceding the reporting date:

During the year ended 31 March 2016, 8,108,102 equity shares of INR 10 each fully paid-up and 15,000,000 12.33% cumulative redeemable preference shares of INR 10 each fully paid up were issued to the Shareholders of erstwhile e-Nxt Financials Limited (e-Nxt) pursuant to a scheme of amalgamation between e-Nxt and the Company. Cumulative redeemable preference shares have been classified as liability.

v. Shares held by holding company and their nominees:

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|--|---------------------|--------------|---------------------|--------------|--------------------|--------------|
| | No. of shares | Amount | No. of shares | Amount | No. of shares | Amount |
| Equity shares of INR 10 each, fully paid up held by | | | | | | |
| Qess Corp Limited and its nominees (Holding Company from 27 November 2017) | 4,66,69,336 | 46,66,93,360 | - | - | - | - |
| TATA Sons Limited and its nominees (Holding Company till 27 November 2017) | - | - | 8,74,54,454 | 87,45,44,540 | 8,74,54,454 | 87,45,44,540 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Note 11.1 Other equity | | |
| (i) Retained earnings | | |
| Opening balance | 6,655.73 | 4,827.28 |
| Add: Surplus as per statement of profit and loss | 2,308.20 | 2,319.66 |
| Less: Transferred to capital redemption reserve from retained earnings on account of redemption of preference shares | (1,500.00) | - |
| On amalgamation of Global Information Services Private Limited | - | (21.00) |
| Re-measurement of defined benefit liability (asset), net of taxes | (129.14) | (139.85) |
| | <u>7,334.79</u> | <u>6,986.09</u> |
| Appropriations | | |
| Dividend distributed to equity shareholders | (274.53) | (274.53) |
| Tax on dividend distribution | (55.83) | (55.83) |
| | <u>7,004.43</u> | <u>6,655.73</u> |
| (ii) Capital redemption reserve | | |
| Opening balance | - | - |
| Add: preference shares to be redeemed during the year | 1,500.00 | - |
| | <u>1,500.00</u> | <u>-</u> |
| | <u>8,504.43</u> | <u>6,655.73</u> |

Capital redemption reserve ("CRR")

The Company had issued 12.33% cumulative redeemable preference shares having face value of INR 10 each and redeemable at INR 12 each. As per the provisions of the Companies Act, 2013, the Company is required to create a capital redemption reserve equivalent to the nominal value of shares redeemed out of the profits of the Company. Such reserve can be created out of the free reserves of the Company. Accordingly, the Company has created CRR out of the retained earnings of earlier years. As per the provisions of the Companies Act, 2013, such CRR can be used for issuing fully paid up bonus shares.

Note 11.2 Dividend

The following dividends were declared and paid by the Company during the year:

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| INR 0.03 per equity share (31 March 2016: INR 0.03) | 274.53 | 274.53 |
| Dividend distribution tax (DDT) on dividend to equity share holders | 55.83 | 55.83 |
| | <u>330.36</u> | <u>330.36</u> |



Connq Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|------------------------|------------------------|-----------------------|
| Note 12.1 Borrowings | | | |
| Secured | | | |
| Loan from related party (refer note 1 and 2 below) | 666.66 | 30.26 | 1,012.93 |
| Vehicle loans (refer note 3 below) | | | |
| (i) From banks | 266.01 | 282.60 | 297.77 |
| (ii) From related party | - | 0.50 | 6.33 |
| | <u>932.67</u> | <u>313.36</u> | <u>1,317.03</u> |
| <i>Note: Terms of repayment with respect to Balance Sheet date:</i> | | | |
| 1) Loan obtained from TATA Capital Financial Services Limited was repayable in 14 equal monthly instalment as on 31 March 2017 and carried a floating rate of interest which was 10.20% p.a. The loan was preclosed during the current year. Amount outstanding (including current maturities) as at 31 March 2018 is Nil (31 March 2017: INR 312.94 lakhs, 1 April 2016: INR 1,295.60 lakhs). | | | |
| 2) A new loan was obtained from TATA Capital Financial Services Limited which is secured by mortgage of property, is repayable in 36 equal monthly instalments and carries a floating rate of interest which is based on Long-term lending rate (LTLR) less 7.75% which is presently at 10.50% p.a. Amount outstanding (including current maturities) as at 31 March 2018 is INR 1,000 lakhs (31 March 2017: Nil, 1 April 2016: Nil). | | | |
| 3) Vehicle Loans are repayable in equal monthly instalments over a period of 5 years from the date of availing respective loan. The same is secured by hypothecation of the vehicles financed. Rate of interest is in the range of 9.25% to 11.87% p.a. and number of instalments pending for payments are ranging between 4 - 60 instalments. Amount outstanding (including current maturities) as at 31 March 2018 is INR 408.33 lakhs (31 March 2017: INR 395.20 lakhs, 1 April 2016: INR 405.10 lakhs). | | | |
| Note 12.2 Other non-current financial liabilities | | | |
| 12.33% redeemable preference shares liability | - | 1,654.06 | 1,595.26 |
| | <u>-</u> | <u>1,654.06</u> | <u>1,595.26</u> |
| The Company allotted 12.33% cumulative redeemable preference shares having a face value of INR 10 each with such rights, privileges and conditions attached thereto as may be from time to time confirmed by the Company. These shares are redeemable at a premium of 20%. These preference shares are classified as financial liability and are recognised at amortised cost using Effective interest rate (EIR method). The Company has redeemed the these preference shares on 29 March 2018. | | | |
| Note 13 Non-current provisions | | | |
| Provision for employee benefits | 1,195.09 | 872.25 | 624.27 |
| Compensated absences | <u>1,195.09</u> | <u>872.25</u> | <u>624.27</u> |
| Note 14 Other non-current liabilities | | | |
| Unearned revenue | 58.70 | 68.93 | 51.39 |
| Accruals on straight lining of lease rentals | 192.10 | 214.76 | 163.39 |
| Statutory dues | - | 31.37 | 19.39 |
| | <u>250.80</u> | <u>315.06</u> | <u>234.17</u> |



Connq Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| Note 15.1 Borrowings | | | |
| Secured Loans | | | |
| Loans repayable on demand - From Banks | | | |
| Cash Credits (refer note 1 below) | 787.58 | 425.32 | 2,595.08 |
| Other loans | | | |
| Loan from related party (refer note 2 below) | 1,000.00 | - | - |
| Unsecured Loans from others | | | |
| Inter-Corporate deposit (refer note 3 below) | - | - | 600.00 |
| | 1,787.58 | 425.32 | 3,195.08 |

1) The Company has taken cash credit facility from Union Bank of India and HDFC Bank Limited.

Cash credit from Union Bank of India amounts to INR 4,300 Lakhs which is secured by hypothecation of book debts and entire movable assets of the Company other than those specifically charged for LC and other lenders. The same is repayable on demand and carries a floating interest rate of 1 year MCLR plus 1.30% which is presently 9.50% p.a.

Cash credit from HDFC amount to INR 4,700 Lakhs which is secured by pari passu first charge on current assets and movable fixed assets of the Company along with Union Bank of India. The same is repayable on demand and carries a floating interest rate of 1 year MCLR plus 20 basis points.

2) A new loan was obtained from TATA Capital Financial Services Limited which is secured by mortgage of property and is repayable in 12 equal monthly instalments plus interest at floating rate, presently being 6.50% p.a. (Also refer note 25)

3) The Company had taken Inter-Corporate deposit from Tata Capital Limited for a period of 179 days commencing from 21 December 2015. Such deposits were interest bearing and the interest payable on the same was 10% p.a. The Company had repaid such deposits on 16 June 2016.

| | | | |
|--|-----------------|-----------------|-----------------|
| Note 15.2 Trade payables | | | |
| Dues to micro and small enterprises (refer note below) | - | - | - |
| Other trade payables* | 3,244.89 | 3,220.22 | 3,605.27 |
| | 3,244.89 | 3,220.22 | 3,605.27 |

The Company's exposure to currency and liquidity risks related to trade payables is disclosed in Note 27.

* Includes trade payables to related party. Refer note 25 for related party disclosures.

Dues To Micro, Small And Medium Enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Office Memorandum dated 26 August 2008 that recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allotted after filing of the Memorandum. Accordingly, the disclosure in respect of the amounts payable to such enterprises as at reporting date has been made in the financial statements based on information received and available with the Company. Further, in the view of the management, the impact of interest, if any, that may be payable in accordance with the provisions of the Micro, Small and Medium Enterprises Development Act, 2006 is not expected to be material. The Company has not received any claim for interest from any supplier under the said Act.

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of the year; | - | - |
| - Principal amount payable to suppliers as at the year-end | - | - |
| - Interest accrued on the above amount as at the year end | - | - |
| The amount of interest paid by the Company in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year; | - | - |
| The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this Act; | - | - |
| The amount of interest accrued and remaining unpaid at the end of the year; | - | - |
| The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006. | - | - |
| | - | - |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|---------------------------|---------------------------------------|-----------------------|
| Note 15.3 Other financial liabilities | | | |
| Current maturities of long-term borrowings (refer note 12.1) | | | |
| -Term loan from related party | 333.34 | 282.68 | 282.67 |
| -Vehicle Loans from bank | 141.81 | 108.95 | 89.34 |
| -Vehicle Loans from related party | 0.51 | 3.15 | 11.66 |
| Interest accrued but not due | - | 5.94 | 7.90 |
| Current maturities of 12.33% redeemable preference shares liability | - | 184.95 | 184.95 |
| Security deposits | 205.83 | 225.60 | 224.57 |
| Capital creditors | 327.67 | 145.66 | 214.28 |
| Employee payables | 4,209.87 | 3,332.73 | 2,619.29 |
| Accrued expenses | 3,666.98 | 3,755.75 | 5,098.84 |
| Other payables | 110.55 | 537.66 | 351.60 |
| | 8,996.56 | 8,583.07 | 9,085.10 |
| Note 16 Current provisions | | | |
| <i>Provisions for employee benefits</i> | | | |
| Compensated absences | 927.99 | 428.75 | 336.96 |
| Gratuity (refer note 30) | 624.59 | 236.19 | 190.52 |
| <i>Other provisions</i> | | | |
| Fringe benefit tax | - | 9.03 | 9.03 |
| Provision for trade and others | 548.17 | 548.17 | 144.00 |
| | 2,100.75 | 1,222.14 | 680.51 |
| Movements in other provisions | | | |
| | Fringe benefit tax | Provision for trade and others | Total |
| Balance as on 1 April 2016 | 9.03 | 144.00 | 153.03 |
| Provisions made during the year | - | 404.17 | 404.17 |
| Provisions utilised during the year | - | - | - |
| Balance as on 31 March 2017 | 9.03 | 548.17 | 557.20 |
| Balance as on 1 April 2017 | 9.03 | 548.17 | 557.20 |
| Provisions made during the year | - | - | - |
| Provisions utilised during the year | (9.03) | - | (9.03) |
| Balance as on 31 March 2018 | - | 548.17 | 548.17 |
| Note 17 Other current liabilities | | | |
| Advance from Customers | 14.20 | 153.61 | - |
| Unearned revenue | 19.34 | 8.23 | 31.26 |
| Statutory dues | 1,338.59 | 687.96 | 582.96 |
| Accruals on straight lining of lease rentals | 29.35 | 41.02 | - |
| | 1,401.48 | 890.82 | 614.22 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Note 18 Revenue from operations | | |
| Sale of services | 73,927.36 | 67,273.58 |
| | 73,927.36 | 67,273.58 |
| Note 19 Other income | | |
| Interest income on : | | |
| - Fixed deposits | 8.55 | 28.18 |
| - Income tax refund | 171.52 | 518.73 |
| - Others | 45.89 | 34.67 |
| Rental income (refer note 34) | 20.55 | 19.34 |
| Net gain on exchange differences | 22.61 | - |
| Profit on sale of property, plant and equipment, net | 4.39 | - |
| Liabilities/ provisions no longer required written back | - | 154.01 |
| Dividend from mutual funds | - | 52.02 |
| Miscellaneous income | 95.18 | 69.21 |
| | 368.69 | 876.16 |
| Note 20 Employee benefits expense | | |
| Salaries and wages | 47,518.88 | 41,458.26 |
| Contribution to provident and other funds | 3,691.23 | 2,928.02 |
| Staff welfare expenses | 2,054.73 | 2,266.05 |
| | 53,264.84 | 46,652.33 |
| Note 21 Finance costs | | |
| Interest expense on: | | |
| - Term loans | 46.64 | 207.56 |
| - Other credit facilities | 147.25 | 223.52 |
| - Preference shares liability | 397.03 | 293.43 |
| Bank charges | 53.52 | 25.34 |
| | 644.44 | 749.85 |
| Note 22 Other operating expenses | | |
| Infra and administrative support expenses | 601.60 | 1,015.21 |
| Outsourcing services and other contractual costs | 384.83 | 265.84 |
| Collection charges | 287.52 | 433.01 |
| | 1,273.95 | 1,714.06 |



Connqet Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Note 23 Other expenses | | |
| Power and fuel | 1,872.00 | 1,735.76 |
| Rent (refer note 34) | 3,561.54 | 2,867.30 |
| Repairs and maintenance | | |
| - Buildings | 980.77 | 695.62 |
| - Machineries | 970.85 | 697.68 |
| - Others | 141.97 | 223.02 |
| Insurance | 52.04 | 58.07 |
| Rates and taxes | 246.85 | 550.38 |
| Communication | 374.23 | 314.22 |
| Travelling and conveyance | 1,617.19 | 1,490.92 |
| Printing and stationery | 113.41 | 123.46 |
| Business promotion | 136.24 | 119.02 |
| Recruitment and training | 458.08 | 499.65 |
| Legal and professional fees (refer note i below) | 1,436.13 | 1,110.27 |
| Provision for doubtful debts | 25.19 | 171.15 |
| Bad debts written off | 398.96 | - |
| Provision for doubtful advances | - | 25.00 |
| Net loss on foreign currency transactions and translations | - | 31.38 |
| Connectivity expenses | 535.81 | 617.44 |
| Security charges | 667.04 | 597.67 |
| Housekeeping charges | 580.12 | 523.44 |
| Technology helpdesk | 185.43 | 168.72 |
| Brand equity and brand promotion | 45.00 | 168.00 |
| Expenditure on corporate social responsibility (refer note ii below) | 63.41 | 57.26 |
| Loss on sale of property, plant and equipment, net | - | 31.27 |
| Provision for unbilled revenue | - | 32.54 |
| Miscellaneous expenses | 15.84 | 62.28 |
| | 14,478.11 | 12,971.52 |

(i) Details of payments to auditors

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Statutory audit | 25.50 | 24.00 |
| Tax audit | 2.50 | 3.00 |
| Other attest services, certifications & reviews | 6.00 | 3.00 |
| Reimbursement of expenses | 1.36 | 0.17 |
| | 35.36 | 30.17 |

(ii) Details of expenditure on corporate social responsibility

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Amount required to be spent by the Company during the year | 63.14 | 58.83 |
| Amount spent during the year ended 31 March 2018 | Amount paid in cash | Yet to be paid in cash |
| (i) Construction/ acquisition of any asset | - | - |
| (ii) On purposes other than (i) above | 63.41 | - |
| Amount spent during the year ended 31 March 2017 | Amount paid in cash | Yet to be paid in cash |
| (i) Construction/ acquisition of any asset | - | - |
| (ii) On purposes other than (i) above | 57.26 | - |



Note 24 Income tax

The major components of income tax expense for the year ended 31 March 2018 and year ended 31 March 2017 are:

| Particulars | For the year ended | |
|---|--------------------|-----------------|
| | 31 March 2018 | 31 March 2017 |
| Statement of profit and loss account | | |
| Current income tax | 1,435.74 | 1,926.82 |
| Deferred tax | (652.28) | (487.77) |
| Provision for tax relating to earlier periods | (367.19) | - |
| Income tax expense reported in the statement of profit and loss | 416.27 | 1,439.05 |
| Other comprehensive income | | |
| - Deferred tax arising on income and expense recognised in other comprehensive income | (68.34) | (74.01) |
| Total | 347.93 | 1,365.04 |

The reconciliation between the provision of income tax of the Company and amounts computed by applying the Indian statutory income tax rate to profit before taxes is as follows:

| | For the year ended | | |
|--|--------------------|---------------|-----------------|
| | 31 March 2018 | 31 March 2017 | |
| Profit before tax | | 2,724.48 | 3,758.71 |
| Computed expected tax expense | 34.608% | 942.89 | 1,300.82 |
| Effect of: | | | |
| Adjustments of tax relating to earlier periods | -13.48% | (367.19) | - |
| Non-deductible expenses | 5.85% | 159.35 | 142.62 |
| Tax incentives under sec 80JJAA of the Income Tax Act, | -11.52% | (313.96) | - |
| Tax exempt income | - | - | (18.00) |
| Others | -0.18% | (4.82) | 13.62 |
| Total income tax expense | 15.28% | 416.27 | 1,439.05 |

The tax rates under Indian Income-tax Act, 1961 for the year ended 31 March 2018 and 31 March 2017 is 34.608%.

Deferred tax

Deferred tax relates to the following:

| Deferred tax assets/ (liabilities) | Balance as at 1 April 2016 | Recognised in profit and loss during 2016-17 | Recognised in OCI during 2016-17 | Balance as at 31 March 2017 |
|--|-------------------------------|--|-------------------------------------|--------------------------------|
| Deferred tax liabilities | | | | |
| Property, plant and equipment | (130.48) | 37.94 | - | (92.54) |
| Deferred tax assets | | | | |
| Employee benefits, net | 582.33 | 170.80 | 74.01 | 827.15 |
| Provision for doubtful debts, deposits and advances | 120.46 | 141.16 | - | 261.62 |
| Provision- others | - | 69.22 | - | 69.22 |
| Disallowance of expenses for short deduction/ non-deduction of TDS | 105.63 | 37.83 | - | 143.46 |
| Rental expense | 56.54 | 31.97 | - | 88.52 |
| Other fiscal differences | 6.61 | (1.15) | - | 5.46 |
| Net deferred tax assets/ (liabilities) | 741.09 | 487.77 | 74.01 | 1,302.89 |
| Deferred tax assets/ (liabilities) | Balance as at 1 April 2017 | Recognised in profit and loss during 2017-18 | Recognised in OCI during 2017-18 | Balance as at 31 March 2018 |
| Deferred tax liabilities | | | | |
| Property, plant and equipment | (92.54) | 84.87 | - | (7.67) |
| Deferred tax assets | | | | |
| Employee benefits, net | 827.15 | 412.45 | 68.34 | 1,307.94 |
| Provision for doubtful debts, deposits and advances | 261.62 | 5.57 | - | 267.18 |
| Provision- others | 69.22 | - | - | 69.22 |
| Tax incentive | - | 313.96 | - | 313.96 |
| Disallowance of expenses for short deduction/ non-deduction of TDS | 143.46 | (143.46) | - | - |
| Rental expense | 88.52 | (18.59) | - | 69.93 |
| Other fiscal differences | 5.46 | (2.52) | - | 2.94 |
| Net deferred tax assets/ (liabilities) | 1,302.89 | 652.28 | 68.34 | 2,023.50 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 25 Related party disclosures

i. List of related parties and their relationships as per the Ind AS 24- Related Party Disclosures:

| Name of the entity | Nature of relationship |
|--|--|
| Tata Sons Limited | Parent till 27 November 2017 and entity exercising significant influence over the Company w.e.f. 27 November 2017 |
| Quess Corp Limited | Parent w.e.f. 27 November 2017 |
| TATA Consultancy Services Limited | |
| TATA AIG General Insurance Company Limited | |
| TATA AIA Life Insurance Company Limited | |
| TATA Sky Limited | |
| TC Travel & Services Limited | |
| TATA Capital Forex Limited | |
| Infiniti Retail Limited | |
| TATA Capital Financial Services Limited | |
| TATA Capital Housing Finance Limited | |
| TATA Housing Development Company Limited | |
| TATA Value Homes Limited | |
| Kriday Realty Private Limited | |
| Lemon Tree Land & Developer Private Limited | |
| Promont Hilltop Private Limited | |
| Smart Value Homes (Peenya Project) Private Limited | Fellow subsidiary till 27 November 2017 and subsidiary of the entity exercising significant influence over the Company w.e.f. 27 November 2017 |
| Smart Value Homes (Boisar) Private Limited | |
| HL Promotors Private Limited | |
| TATA Unistores Limited | |
| TATA Limited | |
| Arvind & Smart Value Homes LLP | |
| TATA Capital Limited | |
| Princeton Infrastructure Private Limited | |
| Sohna City LLP | |
| TATA Cleantech Capital Limited | |
| TATA Securities Limited | |
| Ardent Properties Private Limited | |
| TATA Teleservices Limited | |
| TATA Teleservices (Maharashtra) Limited | |
| TATA International West Asia DMCC | |
| Tata Chemicals Limited | |
| Tata Global Beverages Limited | |
| Tata Motors Limited | |
| Tata Steel Limited | |
| The Indian Hotels Company Limited | Associate of the parent company till 27 November 2017 |
| The Tata Power Company Limited | |
| Voltas Limited | |
| Titan Company Limited | |
| Coachieve Solutions Private Limited | |
| MFX Infotech Private Limited | |
| Aravon Services Private Limited | |
| Brainhunter Systems Ltd. | |
| Quess (Philippines) Corp. | |
| Quess Corp (USA) Inc. | |
| Quesscorp Holdings Pte Ltd | |
| Ikya Business Services (Private) Limited | |
| Dependo Logistics Solutions Private Limited | |
| CenterQ Business Solutions Private Limited | |
| Excelus Learning Solutions Private Limited | |
| Inticore VJP Advanced Solutions Private Limited | |
| Master Staffing Solutions Private Limited | Subsidiary/ Associates/ Joint Ventures of parent company w.e.f. 27 November 2017 |
| Golden Star Facilities & Services Private Limited | |
| Trimax Smart Infraprojects Private Limited | |
| Vedang Cellular Services Private Limited | |
| Monster.com India Private Limited | |
| Monster.com SG Pte. Limited | |
| Monster.com HK Limited | |
| Monster Malaysia Sdn. Bhd. | |
| Greenpiece Landscapes India Private Limited | |
| Comtel Pro Pte. Limited | |
| Comtelink Sdn. Bhd. | |
| MFX Chile SpA | |
| Mr. Srinivasa Rao K. | Chief Executive Officer (Managing Director (MD) till 27th November 2017 and Chief Executive Officer (CEO) w.e.f. 27th November 2017) |
| Mr. A. S. Krishnan | Chief Financial Officer |
| Mr. V. Sampath | Company Secretary |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 25 Related party disclosures (continued)

ii. Details of related party transactions

| Name of the Related Party | Nature of Transaction | Amount of Transactions | |
|--|---|-------------------------------------|-------------------------------------|
| | | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| TATA Sons Limited | Services rendered | 109.85 | 95.28 |
| | Services received | 3.42 | 6.01 |
| | Dividend paid | 262.36 | 262.36 |
| | Deposit received | 1.00 | - |
| | Deposit paid | 1.00 | - |
| | Brand equity and brand promotion paid | 168.00 | 168.00 |
| | Reimbursement of expenses - received | - | 0.69 |
| TATA Consultancy Services Limited | Services rendered | 1,945.97 | 1,078.38 |
| | Services received | - | 47.87 |
| | Reimbursement of expenses - received | 101.01 | 39.28 |
| Tata AIG General Insurance Company Limited | Services rendered | 280.21 | 197.14 |
| | Services received | 83.57 | 133.67 |
| | Reimbursement of expenses - received | 0.11 | - |
| | Claims received | 21.12 | 27.24 |
| TATA Sky Limited | Services rendered | 13,829.32 | 14,172.78 |
| | Reimbursement of expenses - received | 813.16 | 980.33 |
| Tata e-Serve International Limited | Services rendered | 129.39 | - |
| TC Travel & Services Limited | Services rendered | 1.32 | 2.38 |
| | Services received | 37.87 | 201.05 |
| Tata Capital Forex Limited | Service rendered | 1.37 | 3.00 |
| | Purchase of forex | 65.55 | 100.49 |
| Infiniti Retail Limited | Services rendered | 441.46 | 401.16 |
| | Purchase of property, plant and equipment | 0.03 | - |
| | Reimbursement of expenses - received | 0.57 | (9.16) |
| TATA Capital Financial Services Limited | Services rendered | 6,799.32 | 6,269.11 |
| | Services received | 179.85 | 104.28 |
| | Reimbursement of expenses - received | 397.29 | 308.15 |
| | Lease Rentals paid | 832.42 | 703.28 |
| | Term loan availed | 2,000.00 | - |
| | Interest on term loan | 17.13 | 122.36 |
| | Repayment of term loan | 339.72 | 997.00 |
| TATA Capital Housing Finance Limited | Services rendered | 1,539.39 | 1,346.66 |
| | Reimbursement of expenses - received | 101.40 | 59.11 |
| TATA Housing Development Company Limited | Services rendered | 110.88 | 19.42 |
| TATA Value Homes Limited | Services rendered | 15.11 | 8.77 |
| Kriday Reality Private Limited | Services rendered | 2.74 | 4.65 |
| Lemon Tree Land & Developer Private Limited | Services rendered | 1.25 | 6.31 |
| Promont Hilltop Private Limited | Services rendered | 0.25 | 0.76 |
| Smart Value Homes (Peenya Project) Private Limited | Services rendered | 1.30 | 1.69 |
| Smart Value Homes (Boisar) Private Limited | Services rendered | 3.10 | 4.51 |
| HL Promoters Pvt Ltd | Services rendered | 0.32 | 1.01 |
| Tata Unistore Limited | Services rendered | 952.31 | 761.51 |
| | Reimbursement of expenses - received | 31.14 | 32.03 |
| Tata Limited | Services rendered | 22.70 | 22.02 |
| | Reimbursement of expenses - received | 2.13 | 2.36 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 25 Related party disclosures (continued)

ii. Details of related party transactions (continued)

| Name of the Related Party | Nature of Transaction | Amount of Transactions | |
|---|---|-------------------------------------|-------------------------------------|
| | | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Tata Capital Limited | Services rendered | 4.55 | 21.32 |
| | Services received | 436.92 | 408.46 |
| | Interest on ICD | - | 12.66 |
| | Loan/ICD repaid | - | 600.00 |
| | Dividend paid | 183.94 | 197.11 |
| | Preferential share redemption | 1,500.00 | - |
| | Premium on Preferential share redeemed | 300.04 | - |
| Sohna City LLP | Services rendered | 0.04 | 0.18 |
| Tata Cleantech Capital Limited | Services rendered | 16.97 | 15.68 |
| | Reimbursement of expenses - received | 0.56 | 1.99 |
| Tata Securities Limited | Services rendered | 9.35 | 17.58 |
| | Services received | - | 3.30 |
| | Reimbursement of expenses - received | 0.56 | 0.04 |
| Ardent Properties Pvt Ltd | Services rendered | 2.78 | 3.17 |
| Tata Teleservices Limited | Services rendered | 747.56 | 2,184.73 |
| | Services received | 48.28 | 148.40 |
| | Reimbursement of expenses - received | 50.33 | 59.51 |
| | Reimbursement of expenses- paid | 223.81 | 531.79 |
| Tata Teleservices (Maharashtra) Limited | Services rendered | 252.64 | 629.58 |
| | Services received | - | 54.86 |
| | Reimbursement of expenses - received | 375.17 | 15.31 |
| | Reimbursement of expenses- paid | 3.90 | - |
| MMP Mobi Wallet Payment Systems Limited | Services received | - | 71.92 |
| Tata International West Asia DMCC | Services received | 47.79 | 9.27 |
| Tata International Limited | Services rendered | 7.05 | - |
| | Reimbursement of expenses - received | 1.25 | - |
| Tata Motors Limited | Services rendered | 5,418.44 | 3,451.95 |
| | Services received | - | 156.89 |
| | Reimbursement of expenses - received | 262.48 | 215.84 |
| Tata Chemicals Limited | Services rendered | 176.92 | 133.44 |
| | Reimbursement of expenses - received | 4.01 | 7.36 |
| Tata Global Beverages Limited | Services Rendered | 39.79 | 36.20 |
| | Reimbursement of expenses - received | 0.54 | 0.06 |
| Tata Steel Limited | Services rendered | 385.88 | 206.88 |
| | Services received | 136.88 | 84.01 |
| | Reimbursement of expenses - received | 6.75 | 4.59 |
| The Indian Hotels Company Limited | Services rendered | - | 2.61 |
| | Services received | 0.51 | 1.87 |
| The Tata Power Company Limited | Services rendered | 703.48 | 509.36 |
| | Reimbursement of expenses - received | - | 10.53 |
| Voltas Limited | Services rendered | 831.13 | 452.75 |
| | Services received | 19.66 | 35.12 |
| | Reimbursement of expenses - received | 15.28 | 11.23 |
| | Purchase of property, plant and equipment | 28.56 | 22.72 |
| Titan Company Limited | Services rendered | 381.94 | 151.92 |
| | Reimbursement of expenses - received | 50.87 | 16.27 |
| Key Management Personnel | | | |
| (i) Mr. Srinivas rao K | Remuneration | 223.58 | 148.30 |
| (ii) Mr. A S Krishnan | Remuneration | 61.26 | 82.18 |
| (iii) Mr. V Sampath | Remuneration | 49.45 | 55.96 |

Break up for Compensation to key managerial personnel

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-------------------------------|-------------------------------------|-------------------------------------|
| Short-term employee benefits* | 314.27 | 268.45 |
| Post-employment benefit* | 20.02 | 17.99 |
| | 334.29 | 286.44 |

*Remuneration as given above does not include long-term compensated absences benefit accrued and gratuity benefit accrued since the same are computed based on actuarial valuation for all the employees and the amounts attributable to the managerial personnel cannot be ascertained separately.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 25 Related party disclosures (continued)

iii. Balances due to or due from related parties as on the balance sheet date

| Name of the Related Party | Nature of receivable or (payable) | Balance as at | |
|--|-----------------------------------|---------------|---------------|
| | | 31 March 2018 | 31 March 2017 |
| TATA Sons Limited | Trade receivables | 47.77 | 36.26 |
| | Trade payables | - | (0.88) |
| | Other financial liability | (45.00) | (168.00) |
| TATA Consultancy Services Limited | Trade receivables | 539.96 | 381.46 |
| | Trade payables | - | (4.83) |
| Tata AIG General Insurance Company Limited | Trade receivables | 119.55 | 43.67 |
| | Current Loans | 10.00 | 10.00 |
| TATA Sky Limited | Trade receivables | 1,557.84 | 3,090.22 |
| Tata e-Serve International Limited | Trade receivables | 148.75 | - |
| TC Travel & Services Limited | Trade receivables | - | 1.03 |
| | Trade payables | - | (7.86) |
| Tata Capital Forex Limited | Trade receivables | - | 1.23 |
| Infiniti Retail Limited | Trade receivables | 112.22 | 70.61 |
| | Other financial liability | - | 0.03 |
| TATA Capital Financial Services Limited | Trade receivables | 2,146.18 | 1,568.12 |
| | Trade payables | (119.92) | (59.72) |
| | Borrowings | (2,000.00) | (315.84) |
| | Other financial liability | - | (5.94) |
| | Current Loans | 37.16 | 37.16 |
| TATA Capital Housing Finance Limited | Trade receivables | 397.61 | 288.01 |
| TATA Housing Development Company Limited | Trade receivables | 74.20 | 21.60 |
| TATA Value Homes Limited | Trade receivables | 14.88 | 4.34 |
| Kriday Reality Private Limited | Trade receivables | 2.08 | 2.55 |
| Lemon Tree Land & Developer Private Limited | Trade receivables | 1.18 | 7.10 |
| Promont Hilltop Private Limited | Trade receivables | 0.30 | 0.04 |
| Smart Value Homes (Peenya Project) Private Limited | Trade receivables | 0.73 | - |
| Smart Value Homes (Boisar) Private Limited | Trade receivables | 2.66 | 1.90 |
| HL Promoters Pvt Ltd | Trade receivables | 0.38 | 1.69 |
| Tata Unistore Limited | Trade receivables | 235.68 | 308.81 |
| Tata Limited | Trade receivables | 7.37 | 6.70 |
| Arvind & Smart Value Homes LLP | Trade receivables | - | 0.72 |
| Tata Capital Limited | Trade receivables | 5.06 | 2.13 |
| | Trade payables | (86.96) | (51.51) |
| Sohma City LLP | Trade receivables | - | 0.12 |
| Tata Cleantech Capital Limited | Trade receivables | 6.40 | 3.38 |
| Tata Securities Limited | Trade receivables | 5.55 | 0.37 |
| | Trade payables | - | 2.54 |
| Ardent Properties Pvt Ltd | Trade receivables | 0.34 | 3.65 |
| Tata Teleservices Limited | Trade receivables | 395.84 | 582.26 |
| | Trade payables | 20.92 | 24.65 |
| Tata Teleservices (Maharashtra) Limited | Trade receivables | 119.79 | 88.17 |
| | Trade payables | - | (12.99) |
| MMP Mobi Wallet Payment Systems Limited | Trade payables | - | 2.81 |
| Tata International West Asia DMCC | Trade payables | - | (0.38) |
| Tata International Limited | Trade receivables | 6.71 | - |
| Tata Motors Limited | Trade receivables | - | 763.03 |
| | Trade payables | - | (81.41) |
| Tata Chemicals Limited | Trade receivables | - | 26.56 |
| Tata Global Beverages Limited | Trade receivables | - | 3.47 |
| Tata Steel Limited | Trade receivables | - | 168.02 |
| | Trade payables | - | (6.94) |
| The Indian Hotels Company Limited | Trade receivables | - | 3.28 |
| The Tata Power Company Limited | Trade receivables | - | 281.59 |
| Voltas Limited | Trade receivables | - | 89.53 |
| | Trade payables | - | (3.42) |
| | Other financial liability | - | (4.85) |
| Titan Company Limited | Trade receivables | - | 26.76 |



Connq Business Solutions Limited (formerly known as Tata Business Support Services Limited)**Notes to the financial statements (continued)**

(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 26 Financial instruments

The carrying value and fair value of financial instruments by categories as at 31 March 2018, 31 March 2017 and 1 April 2016 is as follows:

| Particulars | Carrying value | | | Fair value Level |
|---|------------------|------------------|------------------|------------------|
| | 31 March 2018 | 31 March 2017 | 1 April 2016 | |
| Financial assets | | | | |
| Financial assets measured at amortised cost | | | | |
| Non-current loans | 1,461.19 | 1,322.46 | 973.99 | - |
| Trade receivable | 10,015.02 | 12,751.53 | 11,304.13 | - |
| Other financial assets | 6,191.39 | 2,523.68 | 3,597.26 | - |
| Investments | - | - | 558.00 | - |
| Current loans | 443.55 | 140.73 | 316.93 | - |
| Cash and cash equivalents | 2,004.98 | 748.24 | 427.68 | - |
| Bank balances other than cash and cash equivalent | 250.00 | 1.58 | 2.05 | - |
| Total assets | 20,366.13 | 17,488.22 | 17,180.04 | |
| Financial liabilities | | | | |
| Financial liabilities not measured at fair value | | | | |
| Borrowings (current + non-current) | 3,195.90 | 1,133.45 | 4,895.78 | - |
| Trade payables | 3,244.89 | 3,220.22 | 3,605.27 | - |
| Other financial liabilities | 8,520.91 | 9,842.36 | 10,296.69 | - |
| Total liabilities | 14,961.70 | 14,196.03 | 18,797.74 | |

Fair value hierarchy

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

The management assessed that the carrying amounts of financial assets and liabilities recognised in the financial statements approximate their fair values and hence no further details about the fair value measurements are given.



Note 27 Financial risk management (continued)

As at 31 March 2017

| Ageing | Not due | 1-90 days | 91-180 days | 181-270 days | 271-365 days | 366-455 days | 456-545 days | 546-635 days | 636-730 days | Above 730 days | Total |
|-------------------------------|-----------|-----------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-----------|
| Gross carrying amount | 10,401.38 | 1,238.64 | 169.72 | 62.72 | 174.80 | 75.41 | 99.01 | 312.72 | 246.61 | 488.22 | 13,269.21 |
| Expected loss rate | 0.16% | 1.73% | 6.63% | 13.44% | 24.74% | 31.33% | 34.33% | 31.19% | 17.23% | 62.85% | 3.90% |
| Expected credit losses (Loss) | 16.28 | 21.37 | 11.25 | 8.43 | 43.25 | 23.62 | 34.19 | 9.97 | 42.49 | 306.83 | 517.68 |
| Carrying amount of trade | 10,385.10 | 1,217.27 | 158.47 | 54.29 | 131.55 | 51.78 | 64.82 | 302.75 | 204.12 | 181.39 | 12,751.53 |

As at 1 April 2016

| Ageing | Not due | 1-90 days | 91-180 days | 181-270 days | 271-365 days | 366-455 days | 456-545 days | 546-635 days | 636-730 days | Above 730 days | Total |
|-------------------------------|----------|-----------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-----------|
| Gross carrying amount | 7,851.26 | 1,597.48 | 738.34 | 327.28 | 456.75 | 223.27 | 56.20 | 32.03 | 129.53 | 238.51 | 11,650.65 |
| Expected loss rate | 0.37% | 2.80% | 10.46% | 1.07% | 22.71% | 8.61% | 23.07% | 36.93% | 25.07% | 4.92% | 2.97% |
| Expected credit losses (Loss) | 29.13 | 44.66 | 77.26 | 3.51 | 103.74 | 19.21 | 12.96 | 11.83 | 32.47 | 11.73 | 346.52 |
| Carrying amount of trade | 7,822.14 | 1,552.82 | 661.08 | 323.77 | 353.00 | 204.05 | 43.24 | 20.20 | 97.05 | 226.78 | 11,304.13 |

b) Liquidity risk

The Company's principal source of liquidity are cash and cash equivalents and financial support from the holding company. Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company's corporate treasury department is responsible for liquidity, funding as well as settlement management. In addition, processes and policies related to such risks are overseen by the senior management.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018, 31 March 2017 and 1 April 2016:

| Particulars | As at 31 March 2018 | | | As at 31 March 2017 | | | As at 1 April 2016 | | |
|-----------------------------|---------------------|------------------|------------------|---------------------|------------------|------------------|--------------------|------------------|------------------|
| | Less than 1 year | 1 year and above | Less than 1 year | 1 year and above | Less than 1 year | 1 year and above | Less than 1 year | 1 year and above | Less than 1 year |
| Borrowings | 2,263.24 | 932.67 | 820.10 | 313.36 | 3,578.75 | 1,317.03 | 3,578.75 | 1,317.03 | 3,578.75 |
| Trade payables | 3,244.89 | - | 3,220.22 | - | 3,605.27 | - | 3,605.27 | - | 3,605.27 |
| Other financial liabilities | 8,520.90 | - | 8,188.29 | 1,654.06 | 8,701.43 | 1,595.26 | 8,701.43 | 1,595.26 | 8,701.43 |
| Other current liabilities | - | - | - | - | - | - | - | - | - |

c) Market risk

Market risk is the risk that changes in market prices - such as foreign exchange rates and interest rates - will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Interest rate risk

The Company adopts a policy of ensuring that its major interest rate risk exposure is at a fixed rate. Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company borrowing as at 31 March 2018, 31 March 2017 and 1 April 2016 comprises only loans at fixed interest rates, which do not expose it to significant interest rate risk.

Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are primarily denominated in INR.

| Particulars | Currency | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|-------------------|----------|---------------------|--------|---------------------|--------|--------------------|----------|
| | | Foreign currency | INR | Foreign currency | INR | Foreign currency | INR |
| Trade receivables | USD | - | - | 5.26 | 341.05 | 15.39 | 1,020.86 |
| | GBP | 3.15 | 290.67 | 2.91 | 235.36 | 1.96 | 186.37 |
| | AED | 4.09 | 72.58 | 4.00 | 70.60 | 1.95 | 35.13 |
| | QAR | 0.16 | 2.86 | - | - | - | - |
| Trade payables | USD | - | - | 0.32 | 20.75 | 0.94 | 62.35 |

Connect Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 27 Financial risk management (continued)

Sensitivity analysis

The profit or loss is sensitive to foreign exchange gain/ loss as a result of changes in foreign exchange rates.

| | Impact on profit before tax | |
|---|-----------------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Foreign exchange rate - Increases by 5% | 18.31 | 31.31 |
| Foreign exchange rate - Decreases by 5% | (18.31) | (31.31) |

Note 28 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximise shareholder value.

Consistent with others in the industry, the company monitors capital on the basis of following gearing ratio:

Ner debt (total liabilities net of cash and cash balances) divided by total equity (as shown in balance sheet due)

| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| Total external liabilities | 19,909.82 | 17,496.30 | 20,950.91 |
| Less: Cash and bank balances | 2,254.98 | 749.82 | 429.73 |
| Adjusted net debt (borrowings net of cash and bank balances) | 17,654.84 | 16,746.48 | 20,521.18 |
| Total equity | 17,655.28 | 15,806.58 | 13,978.13 |
| Adjusted net debt to equity ratio | 1.00 | 1.06 | 1.47 |

Note 29 Reconciliation between the opening and closing balances in the balance sheet for liabilities and financial assets from financing activities:

Effective 1 April 2017, the Company adopted the amendment to Ind AS 7, which require the entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes, suggesting inclusion of a reconciliation between the opening and closing balances in the Balance Sheet for liabilities arising from financing activities, to meet the disclosure requirement. The adoption of amendment did not have any material impact on the financial statements.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 30 Assets and liabilities relating to employee benefits

i. Defined contribution plans

The Company makes contributions, determined as a specified percentage of employee salaries, in respect of qualifying employees towards provident fund and employee state insurance, which are defined contribution plans. The Company has no obligations other than to make the specified contributions. The contributions are charged to the statement of profit and loss as they accrue. The amount recognised as an expense towards contribution to provident fund and employee state insurance for the year is included in "contribution to provident and other funds" (refer note 20).

ii. Defined benefit plans

The Company provides its employees with the benefits under a defined benefit plan, referred to as the "Gratuity Plan". The Gratuity Plan entitles an employee, who has rendered at least five years of continuous service, to receive one-half month's salary for each year of completed service (service of six months and above is rounded off as one year) at the time of retirement/exit.

Reconciliation of the net defined benefit asset/ liability

The following table sets out the funded status of the gratuity plans and the amounts recognised in the Company's financial statements as at 31 March 2018, 31 March 2017 and 1 April 2016:

Reconciliation of present value of defined benefit obligation

| Particulars | 31 March 2018 | 31 March 2017 |
|--|-----------------|---------------|
| Change in defined benefit obligation | | |
| Obligation at the beginning of the year | 855.26 | 592.27 |
| Current service cost | 174.92 | 117.09 |
| Interest cost | 57.90 | 45.74 |
| Liabilities assumed on acquisition/ (settled on divestiture) | - | 4.61 |
| Benefit paid | (165.35) | (98.44) |
| Actuarial loss- Experience | 75.00 | 69.75 |
| Actuarial loss- demographic assumptions | 9.26 | - |
| Actuarial loss- financial assumptions | 90.08 | 124.24 |
| Obligation at end of the year | 1,097.07 | 855.26 |

Change in plan assets

| | | |
|---|---------------|---------------|
| Plan assets at beginning of the year, at fair value | 619.07 | 401.75 |
| Interest income on plan assets | 41.90 | 31.02 |
| Re-measurement- actuarial gain/(loss) | (23.14) | (19.87) |
| Assets transferred on acquisition/ (settled on divestiture) | - | 4.61 |
| Contributions | - | 300.00 |
| Benefits paid | (165.35) | (98.44) |
| Plans assets at end of year, at fair value | 472.48 | 619.07 |

Reconciliation of present value of the obligation and the fair value of the plan assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|------------------------|------------------------|-----------------------|
| Fair value of plan assets at the end of the year | 472.48 | 619.07 | 401.75 |
| Present value of the defined benefit obligations at the end of the year | (1,097.07) | (855.26) | (592.27) |
| Liability recognised in the balance sheet | (624.59) | (236.19) | (190.52) |

Expense recognised in statement of profit and loss

| Particulars | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Service cost | 174.92 | 117.09 |
| Net interest on net defined benefit liability/(asset) | 16.00 | 14.72 |
| Total | 190.92 | 131.81 |

Expenses recognised in Other comprehensive income (OCI)

| | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Re-measurement- actuarial (gain)/loss in regard with defined benefit obligation | 174.34 | 193.99 |
| Re-measurement- actuarial (gain)/loss in regard with plan assets | 23.14 | 19.87 |
| Total | 197.48 | 213.86 |



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Plan assets

Plan assets comprise of the following:

| | 31 March 2018 | 31 March 2017 | 1 April 2016 |
|--|---------------|---------------|---------------|
| Funds managed by Life Insurance Corporation of India | 472.48 | 619.07 | 401.75 |
| | 472.48 | 619.07 | 401.75 |

The Company makes annual contribution to the life insurance corporation ('LIC') of an amount advised by LIC. The Company was not informed by LIC of the investments made by them or the breakup of the plan assets in to various type of investments.

Actuarial assumptions

| Particulars | 31 March 2018 | 31 March 2017 | 1 April 2016 |
|--------------------------------|------------------------------------|----------------------------------|----------------------------------|
| Expected return on plan assets | 7.50% | 6.67% | 7.72% |
| Discount rate | 7.50% | 6.67% | 7.72% |
| Salary escalation rate | 8.30% | 7.00% | 7.00% |
| Attrition rate | Service <5 40.8% Service >=5 2% | Service <5 42% Service >=5 2% | Service <5 47% Service >=5 2% |
| Retirement age | 58 | 58 | 58 |

Discount rate: The discount rate is based on the prevailing market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

Future salary escalation rate: The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in employment market.

Expected rate of return on plan assets: The expected return on plan assets is based on expectation of the average long-term rate of return expected on investments of the fund during the estimated term of the obligations.

Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

| | 31 March 2018 | | 31 March 2017 | |
|-------------------------------------|---------------|----------|---------------|----------|
| | Increase | Decrease | Increase | Decrease |
| Gratuity Plan | | | | |
| Discount rate (1 % movement) | (152.03) | 187.77 | (130.09) | 162.68 |
| Future salary growth (1 % movement) | 184.33 | (152.28) | 160.61 | (130.93) |
| Withdrawal rate (1% movement) | (21.43) | 24.11 | 11.05 | (10.18) |

Maturity analysis of the benefit payments: from the fund

Projected benefits payable in future years from the date of reporting:

| | 31 March 2018 | 31 March 2017 |
|---------------------------|---------------|---------------|
| 1st Following year | 40.88 | 14.68 |
| 2nd Following year | 19.88 | 17.11 |
| 3rd Following year | 31.41 | 19.37 |
| 4th Following year | 37.74 | 20.71 |
| 5th Following year | 37.24 | 32.77 |
| Sum of years 6 to 10 | 234.90 | 155.22 |
| Sum of years 11 and above | 4,077.73 | 3,065.77 |

Note 31 Segment Reporting

a. Reportable Segment:

The operating segment of the Company has been identified as "Business Process Outsourcing Services includes Contact Centre Services" as the Chief Operating Decision Maker reviews the business performance at an overall Company level as one segment.

b. Geographical information:

Geographic segment of the company are services rendered within India and export of services to outside India.

| | 2017-18 | 2016-17 |
|---|------------------|------------------|
| Segment revenue | | |
| - Within India | 69,904.26 | 62,061.51 |
| - Outside India | 4,023.10 | 5,212.07 |
| Total | 73,927.36 | 67,273.58 |
| Segment assets (Non-current assets)* | | |
| - Within India | 10,272.10 | 9,998.41 |
| - Outside India | - | - |
| Total | 10,272.10 | 9,998.41 |

* Segment assets excludes non-current tax assets and deferred tax assets, net

c. Information about major customer

Revenue from one of the Company's Business processing outsourcing customer is INR 13,829.32 Lacs (31 March 2017: INR 14,172.78) which is more than 18 % (31 March 2017: 21%) of the Company's total revenue.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements (continued)
(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 32 Earnings per share (EPS)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| i. Nominal value of equity shares (INR per share) | 10.00 | 10.00 |
| ii. Profit attributable to equity shareholders | 2,308.21 | 2,319.66 |
| iii. Weighted average number of equity shares | 915.09 | 915.09 |
| Basic and diluted EPS (in INR) | 2.52 | 2.53 |

The Company did not have any potentially dilutive equity shares outstanding at anytime during the current year and previous year.

Note 33 Scheme of Amalgamation

The Company had made investments in equity shares of TBSS Healthcare TPA Services Limited ("TBSSHC") and Global Information Services Private Limited ("GISPL") and had classified the same as a subsidiary and other investment respectively as per the financial statements of financial year 2015-16. As on 13th May 16, TBSS entered into a tripartite agreement with GISPL and AIG Property Casualty and the Company acquired 50% of the shares held by AIG. Consequently, GISPL had become a wholly owned subsidiary of TBSS effective 13th May 2016.

The Board of Directors, in its meeting held on May 16, 2016, had approved a Scheme of Amalgamation ("the Scheme") for amalgamation of wholly-owned subsidiaries, namely Global Information Services Private Limited ("GISPL") and TBSS Healthcare TPA Services Limited ("TBSSHC") with the Company effective from April 1, 2016, subject to necessary statutory approvals.

GISPL was engaged in Domestic Call Centre and Business Process Outsourcing services for insurance companies. TBSSHC was incorporated to provide third party administration services to insurance companies in health insurance business.

The said Scheme had been sanctioned by the Hon'ble High Court of Judicature for the State of Telangana and the State of Andhra Pradesh on November 30, 2016 and National Company Law Tribunal on March 9, 2017, which were thereafter filed with respective Registrars of Companies.

Business combinations involving entities or businesses under common control shall be accounted for using the pooling of interests method. The amalgamation has been accounted under the 'Pooling of Interest Method' as mentioned in Ind AS 103 "Business Combinations" and accordingly, the assets and liabilities of GISPL & TBSSHC as at April 1, 2016 were taken over at their book values.

The details of net assets taken over and adjustment of difference between share capital of GISPL and TBSSHC and cost of investment in the books of the Company to Reserve and Surplus are as under for GISPL and TBSSHC.

| Particulars | (Amount in INR Lakhs) | |
|---|-----------------------|---------------|
| | GISPL | TBSSHC |
| Cash and Bank balances | 2.42 | 100.20 |
| Long-Term Loans and Advances | - | - |
| Current Investments | 1,125.48 | - |
| Other Current Assets | - | 7.87 |
| Total Assets | 1,127.90 | 108.07 |
| Trade Payables | - | 0.45 |
| Other Current Liabilities | 0.31 | - |
| Short-Term Provisions | - | 0.42 |
| Total Liabilities | 0.31 | 0.87 |
| Net Assets | 1,127.59 | 107.20 |
| Share Capital of Transferor Companies | 1,200.00 | 100.00 |
| Less: Cost of Investment held by the Company | | |
| - Equity Shares as at March 31, 2016 | 612.00 | 100.00 |
| - Acquired during the year (Refer Note below) | 543.79 | - |
| Difference | 44.21 | - |
| Reserves & Surplus transferred pursuant to the Scheme | (72.41) | 7.20 |
| Reserves & Surplus | (28.20) | 7.20 |

In terms of the Scheme, the authorized share capital of the Company shall stand increased by INR 2,100 lakhs to INR 19,100 lakhs divided into 1,510 lakhs equity shares of INR 10 each and 400 lakhs redeemable preference shares of INR 10 each.

Consequent to this Scheme, the provision of INR 154.00 lakhs towards diminution in value of investments in GISPL has been reversed and credited to the Statement of Profit and Loss under "Other Income" (Refer Note 19).

Note: Pursuant to Tripartite Share Purchase Agreement between GISPL, AIG Property Casualty International LLC, USA (AIG) and the Company, 50% of the equity share capital held by AIG in GISPL had been acquired by the Company on May 13, 2016. Consequently, GISPL had become wholly-owned subsidiary of the Company effective May 13, 2016 and pursuant to the Scheme mentioned above, GISPL has been amalgamated with the Company effective from April 1, 2016.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

Note 34 Operating leases

A. Leases as lessee

The Company has taken various machinery and office facilities under cancellable and non-cancellable operating lease agreements. Total rental expense incurred during the year is INR 3,561.54 (31 March 2017: INR 2,867.30) inclusive of maintenance and other charges, which has been disclosed as rent.

Future minimum lease payments

At 31 March, the future minimum lease payments to be made under non-cancellable operating leases are as follow:

| Particulars | As at | As at | As at |
|------------------------------------|-----------------|-----------------|----------------|
| | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Payable in less than one year | 746.31 | 1,039.54 | 729.83 |
| Payable between one and five years | 494.60 | 1,481.36 | 1857.35 |
| Payable after more than five year | - | - | - |
| | <u>1,240.91</u> | <u>2,520.90</u> | <u>2587.18</u> |

B. Leases as lessor

Sub-letting income in respect of cancellable leases recognised in the statement of profit and loss for the year ended 31 March 2018 is INR 20.55 Lakhs (31 March 17: INR 19.34 Lakhs) included in 'Other Income'.

Note 35 Contingent liabilities

| | As at | As at |
|---|-----------------|-----------------|
| | 31 March 2018 | 31 March 2017 |
| Claims against Company not acknowledged as Debt | | |
| i. Service Tax * | 4,996.34 | 4,996.34 |
| ii. Provident Fund | 348.48 | 348.48 |
| iii. Other Claims | 265.80 | 265.80 |
| | <u>5,610.62</u> | <u>5,610.62</u> |

* The Company has received show cause notice from Directorate General of Central Excise Intelligence dated April 19, 2017 for an amount of INR 4,433.35 lakhs plus interest and penalty regarding availment of ineligible cenvat credit on services provided to the Company by the dealers of automobile companies. The company has filed a response on 11 Oct 2017. The matter is pending before Central Excise and Service Tax Appellate Tribunal, Hyderabad.

The Management is of the view that the above claims are being contested by the Company and no provision is required to be made at this stage including consequential interest and penalties, if any, pending outcome of the matter.

Note 36 Capital commitments

Estimated amount of contracts remaining to be executed on capital account and not provided for is INR 110.26 Lakhs (31 March 2017: INR 434.11 Lakhs) [Net of Capital advances of INR 5.97 Lakhs (31 March 2017: INR 5.94 Lakhs)].



Note 37 Explanation of transition to Ind AS

As stated in Note 1, these are the Company's first financial statements prepared in accordance with Ind AS. For the year ended 31 March 2017, the Company had prepared its financial statements in accordance with Companies (Accounting Standards) Rules, 2006, notified under Section 133 of the Act and other relevant provisions of the Act ('previous GAAP').

The accounting policies set out in Note 2 have been applied in preparing these financial statements for the year ended 31 March 2018 including the comparative information for the year ended 31 March 2017 and the opening Ind AS balance sheet on the date of transition i.e. 1 April 2016.

In preparing its Ind AS balance sheet as at 1 April 2016 and in presenting the comparative information for the year ended 31 March 2017, the Company has adjusted amounts reported previously in financial statements prepared in accordance with previous GAAP. This note explains the principal adjustments made by the Company in restating its financial statements prepared in accordance with previous GAAP, and how the transition from previous GAAP to Ind AS has affected the Company's financial position, financial performance and cash flows.

In preparing these financial statements, the Company has applied the below mentioned optional exemptions and mandatory exceptions.

A. Optional exemptions availed

1 Property plant and equipment, capital work-in-progress and intangible assets

As per Ind AS 101 an entity may elect to:

- i) measure an item of property, plant and equipment at the date of transition at its fair value and use that fair value as its deemed cost at that date.
- ii) use a previous GAAP revaluation of an item of property, plant and equipment at or before the date of transition as deemed cost at the date of the revaluation, provided the revaluation was, at the date of the revaluation, broadly comparable to

- fair value;
- or cost or depreciated cost under Ind AS adjusted to reflect, for example, changes in a general or specific price index.

The elections under (i) and (ii) above are also available for intangible assets that meets the recognition criteria in Ind AS 38, Intangible Assets, (including reliable measurement of original cost), and criteria in Ind AS 38 for revaluation (including the existence of an active market).

- iii) use carrying values of property, plant and equipment as on the date of transition to Ind AS (which are measured in accordance with previous GAAP) if there has been no change in its functional currency on the date of transition.

As permitted by Ind AS 101, the Company has elected to continue with the carrying values under previous GAAP for all the items of property, plant and equipment. The same election has been made in respect of intangible assets also.

2 Investments in equity instruments of subsidiaries and joint ventures

i) At Cost

If a first-time adopter measures such an investment at cost in accordance with Ind AS 27, it shall measure that investment at one of the following amounts in its separate opening Ind AS Balance Sheet:

- a) Cost determined in accordance with Ind AS 27 or
- b) Deemed cost. The deemed cost of such an investment shall be its
 - i) Fair value, determined in accordance with Ind AS 109
 - ii) Previous GAAP carrying amount at that date.

The deemed cost exemption is available on an investment-by-investment basis.

ii) At Fair value

If a first-time adopter measures an investment in accordance with Ind AS 109, it shall measure that investment at fair value.

As permitted by Ind AS 101, the Company has elected to continue with the carrying values under previous GAAP for all investments in subsidiaries and joint ventures.

3 Business combinations

Ind AS 101 provides the option to apply Ind AS 103 prospectively from the transition date or from a specific date prior to the transition date. This provides relief from full retrospective application that would require restatement of all business combinations prior to the transition date.

The Company has elected to apply Ind AS 103 prospectively to business combinations occurring after its transition date. Business combinations occurring prior to the transition date have not been restated.

B. Mandatory exceptions

1 Estimates

As per Ind AS 101, an entity's estimates in accordance with Ind AS at the date of transition to Ind AS at the end of the comparative period presented in the entity's first Ind AS financial statements, as the case may be, should be consistent with estimates made for the same date in accordance with the previous GAAP unless there is objective evidence that those estimates were in error. However, the estimates should be adjusted to reflect any differences in accounting policies.

As per Ind AS 101, where application of Ind AS requires an entity to make certain estimates that were not required under previous GAAP, those estimates should be made to reflect conditions that existed at the date of transition (for preparing opening Ind AS balance sheet) or at the end of the comparative period (for presenting comparative information as per Ind AS).

The Company's estimates under Ind AS are consistent with the above requirement. Key estimates considered in preparation of the financial statements that were not required under the previous GAAP are listed below:

- a) Fair valuation of financial instruments carried at FVTPL and/ or FVOCI.
- b) Determination of the discounted value for financial instruments carried at amortised cost.
- c) Impairment of financial assets based on the expected credit loss model.

2 Derecognition of financial assets and liabilities

As per Ind AS 101, an entity should apply the derecognition requirements in Ind AS 109, Financial Instruments, prospectively for transactions occurring on or after the date of transition to Ind AS. However, an entity may apply the derecognition requirements retrospectively from a date chosen by it if the information needed to apply Ind AS 109 to financial assets and financial liabilities derecognised as a result of past transactions was obtained at the time of initially accounting for those transactions.

The Company has elected to apply the derecognition principles of Ind AS 109 prospectively as reliable information was not available at the time of initially accounting for these transactions.

3 Classification and measurement of financial assets

Ind AS 101 requires an entity to assess classification of financial assets on the basis of facts and circumstances existing as on the date of transition. Further, the standard permits measurement of financial assets accounted at amortised cost based on facts and circumstances existing at the date of transition if retrospective application is impracticable.

Accordingly, the Company has determined the classification of financial assets based on facts and circumstances that exist on the date of transition. Measurement of the financial assets accounted at amortised cost has been done retrospectively except where the same is impracticable.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

C. Reconciliation of Equity as previously reported under previous GAAP to Ind AS

| Note No. | As at 31 March 2017 | | | As at 1 April 2016 | | |
|---|---------------------|-------------------|------------------|--------------------|-------------------|------------------|
| | IGAAP* | Ind AS Impact | Ind AS | IGAAP* | Ind AS Impact | Ind AS |
| ASSETS | | | | | | |
| Non-current assets | | | | | | |
| Property, plant and equipment | 7,755.23 | - | 7,755.23 | 8,149.09 | - | 8,149.09 |
| Capital work-in-progress | 0.30 | - | 0.30 | 53.06 | - | 53.06 |
| Intangible assets | 369.39 | - | 369.39 | 448.70 | - | 448.70 |
| Financial assets | | | | | | |
| Investments | - | - | - | 558.00 | - | 558.00 |
| Loans | a, d | 1,322.46 | 1,322.46 | - | 973.99 | 973.99 |
| Deferred tax assets (net) | e | 28.83 | 1,302.89 | 656.19 | 84.90 | 741.09 |
| Non current tax assets | | - | 4,551.02 | 7,086.77 | - | 7,086.77 |
| Other non-current assets | a, d | (1,353.88) | 551.03 | 1,403.28 | (998.79) | 404.49 |
| Total non-current assets | 15,854.91 | (2.59) | 15,852.32 | 18,355.09 | 60.10 | 18,415.19 |
| Current assets | | | | | | |
| Financial assets | | | | | | |
| Trade receivables | c | (44.25) | 12,751.53 | 11,545.03 | (240.90) | 11,304.13 |
| Cash and cash equivalents | | - | 748.24 | 427.68 | - | 427.68 |
| Bank balances other than cash and cash equivalent | | - | 1.58 | 2.05 | - | 2.05 |
| Loans | a | 140.73 | 140.73 | - | 316.93 | 316.93 |
| Other financial assets | a, c | 2,523.68 | 2,523.68 | - | 3,597.26 | 3,597.26 |
| Other current assets | a, d | (2,672.04) | 1,284.80 | 4,759.63 | (3,893.83) | 865.80 |
| Total current assets | 17,502.44 | (51.88) | 17,450.56 | 16,734.39 | (220.54) | 16,513.85 |
| TOTAL ASSETS | 33,357.35 | (54.47) | 33,302.88 | 35,089.48 | (160.44) | 34,929.04 |
| EQUITY AND LIABILITIES | | | | | | |
| Equity | | | | | | |
| Equity share capital | b | (1,500.00) | 9,150.85 | 10,650.85 | (1,500.00) | 9,150.85 |
| Other equity | g, h | (462.57) | 6,655.73 | 4,772.00 | 55.28 | 4,827.28 |
| | | (1,962.57) | 15,806.58 | 15,422.85 | (1,444.72) | 13,978.13 |
| Liabilities | | | | | | |
| Non-current liabilities | | | | | | |
| Financial liabilities | | | | | | |
| Borrowings | | - | 313.36 | 1,317.03 | - | 1,317.03 |
| Other financial liabilities | a, b | 1,654.06 | 1,654.06 | - | 1,595.26 | 1,595.26 |
| Provisions | | - | 872.25 | 624.27 | - | 624.27 |
| Other non-current liabilities | b, d | 31.39 | 315.06 | 214.79 | 19.38 | 234.17 |
| Total non-current liabilities | 1,469.28 | 1,685.45 | 3,154.73 | 2,156.09 | 1,614.64 | 3,770.73 |
| Current liabilities | | | | | | |
| Financial liabilities | | | | | | |
| Borrowings | | - | 425.32 | 3,195.08 | - | 3,195.08 |
| Trade payables | | - | 3,220.22 | 3,605.27 | - | 3,605.27 |
| Other financial liabilities | a, b | 4,827.34 | 8,583.07 | 5,098.84 | 3,986.26 | 9,085.10 |
| Provisions | | - | 1,222.14 | 1,233.52 | (553.01) | 680.51 |
| Other current liabilities | a | (4,604.69) | 890.82 | 4,377.83 | (3,763.61) | 614.22 |
| Total current liabilities | 14,118.92 | 222.65 | 14,341.57 | 17,510.54 | (330.36) | 17,180.18 |
| Total liabilities | 15,588.20 | 1,908.10 | 17,496.30 | 19,666.63 | 1,284.28 | 20,950.91 |
| TOTAL EQUITY AND LIABILITIES | 33,357.35 | (54.47) | 33,302.88 | 35,089.48 | (160.44) | 34,929.04 |

*Previous years figures have been regrouped/ reclassified wherever necessary to correspond with the current year's classification/ disclosure.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

D. Reconciliation of total comprehensive income as previously reported under Previous GAAP to Ind AS

| | | For the year ended 31 March 2017 | | |
|--|----------|----------------------------------|-----------------|------------------|
| | Note No. | IGAAP* | Ind AS Impact | Ind AS |
| Income | | | | |
| Revenue from operations | | 67,273.58 | - | 67,273.58 |
| Other income | d | 850.49 | 25.67 | 876.16 |
| Total income | | 68,124.07 | 25.67 | 68,149.74 |
| Expenses | | | | |
| Employee benefits expense | f | 46,866.20 | (213.87) | 46,652.33 |
| Finance costs | b | 456.42 | 293.43 | 749.85 |
| Depreciation and amortisation expense | | 2,303.27 | - | 2,303.27 |
| Other operating expenses | | 1,714.06 | - | 1,714.06 |
| Other expenses | c, d | 13,107.86 | (136.34) | 12,971.52 |
| Total expenses | | 64,447.81 | (56.78) | 64,391.03 |
| Profit before tax | | 3,676.26 | 82.45 | 3,758.71 |
| Tax expense: | | | | |
| Current tax | | 1,926.82 | - | 1,926.82 |
| Deferred tax | e | (617.86) | 130.09 | (487.77) |
| Profit for the year | | 2,367.30 | (47.64) | 2,319.66 |
| Other comprehensive income | | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | | |
| Re-measurement gains / (losses) on defined benefit plans | f | - | (213.86) | (213.86) |
| Income tax relating to items that will not be reclassified to profit or loss | e | - | 74.01 | 74.01 |
| Other comprehensive income for the year | | - | (139.85) | (139.85) |
| Total comprehensive income for the period | | 2,367.30 | (187.49) | 2,179.81 |

*Previous years figures have been regrouped/ reclassified wherever necessary to correspond with the current year's classification/ disclosure.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)

Notes to the financial statements (continued)

(All amounts in lakhs of INR, except share data and where otherwise stated)

E. Notes to the reconciliations

a. Re-classification of financial assets and liabilities

Under Ind AS, all financial assets and liabilities are to be disclosed separately on the face of the Balance Sheet. Under previous GAAP, there was no such requirement. Thus, all the assets and liabilities meeting the recognition criteria of financial asset or liability as per Ind AS 32 and 109 have been reclassified and shown separately on the face of the Balance Sheet.

b. Accounting for preference shares

Under Ind AS, the redeemable preference shares issued by the Company are financial liabilities to be initially recognised at fair value and subsequently carried at amortised cost using the effective interest rate method. Under previous GAAP, the preference shares formed a part of the shareholder's funds.

Based on the recognition and measurement guidance under Ind AS, the Company has recognised the difference between the fair value and the face value of the preference shares in other equity and is recognising interest on the liability component.

c. Trade receivables - Expected credit loss

The impairment model in Ind AS 109 is an expected loss model, which means that it is not necessary for a loss event to occur before an impairment loss is recognised. As a result, all financial assets generally carry a loss allowance.

Ind AS 109 allows the use of practical expedients when measuring expected credit losses on trade receivables, and states that a provision matrix is an example of such an expedient.

A provision matrix might, for example, specify fixed provision rates depending on the number of days that a trade receivable is past due (for example, 1 per cent if not past due, 2 per cent if less than 90 days past due, 3 per cent if more than 90 days but less than 180 days past due, 20 per cent if 180-270 days past due etc.).

Based on the guidance given under Ind AS 109, the Company has analysed the trend of bad debts over the last 2 years and developed a provision matrix to estimate the expected losses.

d. Security deposits

Under the previous GAAP, interest free lease security deposits are recorded at their transaction value. Under Ind AS, all financial assets are required to be recognised at fair value. Accordingly, the Company has fair valued these security deposits under Ind AS. Difference between the fair value and transaction value of the security deposit has been recognised as prepaid rent.

e. Income-tax

Under the previous GAAP, the Company was not required to present other comprehensive income separately. Hence, represents tax component on actuarial gains and losses which is transferred to other comprehensive income under Ind AS.

f. Employee benefits - Actuarial gains and losses

Under Ind AS, all items of income and expense recognised in a period should be included in profit or loss for the period, unless a standard requires or permits otherwise. Items of income and expense that are not recognised in profit or loss but are shown in the Statement of Profit and Loss as 'other comprehensive income' includes remeasurements of defined benefit plans. The concept of other comprehensive income did not exist under previous GAAP.

g. Proposed dividend

Under the previous GAAP, dividends proposed by the board of directors after the balance sheet date but before the approval of the financial statements were considered as adjusting events. Accordingly, provision for proposed dividend was recognised as a liability. Under Ind AS, such dividends are recognised when the same is approved by the shareholders in the general meeting. Accordingly, the liability for proposed dividend as at 1 April 2016 included under provisions has been reversed with corresponding adjustment to retained earnings.



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements for the year ended 31 March 2018

Company overview

Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited) is an unlisted public limited company incorporated and domiciled in India. The registered office of the Company is located at Hyderabad, Telangana, India. The Company is engaged in the business of providing Business Process Outsourcing Services including Contact Center Services. It also provides back-office solutions for application processing, operations and banking, collections, legal remedial and finance and accounting services. These services cater to the customers in telecommunications, entertainment media, automobile, manufacturing, retail, banking, financial services and insurance (BFSI) sectors and operate from India.

1. Basis of preparation

1.1. Statement of compliance

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) and the provisions of the Companies Act, 2013 ('the Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

The Company's standalone financial statements up to and for the year ended 31 March 2016 were prepared in accordance with the Companies (Accounting Standard) Rules, 2006 notified under Section 133 of the Act and other provisions of the Act (' Indian GAAP' or 'Previous GAAP').

The Company has adopted all the relevant Ind AS standards and the first time adoption was carried out in accordance with Ind AS 101, First-time Adoption of Indian Accounting Standards. The transition was carried out from Indian Accounting Principles generally accepted in India as prescribed under Sec 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), which was the Previous GAAP and an explanation of how the transition to Ind AS has affected the previously reported financial position, financial performance and cash flows of the Company is provided in Note 37.

The standalone Ind AS financial statements are presented in Indian Rupees (INR) which is also the Company's functional currency and all amounts have been rounded off to the nearest lakhs up to two places of decimals, unless otherwise stated.

1.2. Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following:

- Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- Defined benefit and other long-term employee benefits where plan assets are measured at fair value less present value of defined benefit obligations ("DBO").

1.3. Use of estimates and judgements

The preparation of the financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the following notes:



Conneqt Business Solutions Limited (formerly known as Tata Business Support Services Limited)
Notes to the financial statements for the year ended 31 March 2018

1. Basis of preparation (continued)

1.3. Use of estimated and judgements (continued)

- **Contingent liabilities:** Contingent liabilities are not recognised in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognised in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).
- **Income taxes:** Significant judgements are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.
- **Measurement of defined benefit obligations:** Key actuarial assumptions used for actuarial valuation.
- **Impairment of financial assets:** The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost.
- **Property, plant and equipment:** Useful life of asset.
- **Other estimates:** The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit- worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

1.4. Measurement of fair values

Some of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non- financial assets and liabilities.

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.



2. Significant accounting policies

2.1. Property, plant and equipment

i. Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any.

Cost of an item of property, plant and equipment comprises its purchase price including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the items to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Costs directly attributable to acquisition are capitalised until the property, plant and equipment are ready for use, as intended by management.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

ii. Subsequent expenditure

Subsequent expenditures relating to property, plant and equipment is capitalised only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognised in the statement of profit and loss when incurred.

iii. De-recognition

The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognised in the statement of profit and loss. Gains and losses on disposals are determined by comparing proceeds with carrying amount. Assets to be disposed-off are reported at the lower of the carrying value or the fair value less cost to sell.

iv. Transition

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as at 1 April 2016 measured as per the previous GAAP and use that carrying value as the deemed cost of the property, plant and equipment.

v. Depreciation methods, estimated useful lives and residual value

Depreciation is provided on a Straight Line Method ('SLM') over estimated useful life of the fixed assets estimated by the Management. The management believes that the useful lives as given below best represent the period over which management expects to use these assets based on an internal assessment and technical evaluation where necessary. Hence, the useful lives for these assets is different from the useful lives as prescribed under part C of Schedule II of the Companies Act, 2013. Depreciation for assets purchased/ sold during the year is proportionately charged.

The Company estimated the useful lives for fixed assets as follows:

| Category | Useful life as per management |
|--|--|
| Leasehold improvements | Lease term or 8 years whichever is lower |
| Building | 60 |
| Air Conditioners | 8 |
| Electrical Works | 8 |
| Furniture & Fittings | 5 |
| Generators | 8 |
| Office Equipment | 5 |
| Vehicles | 5 |
| Information Technology & Networking Assets | 5 |



2. Significant accounting policies (continued)

2.1. Property, plant and equipment (continued)

The assets residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

vi. Advance paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of the assets not put to use before such date are disclosed under Capital work-in-progress.

2.2. Other intangible assets

i. Recognition and measurement

Acquired intangible assets and assets acquired on business combinations are measured initially at cost. Other intangible assets are subsequently measured at cost less any accumulated depreciation and any accumulated impairment losses.

ii. Subsequent expenditure

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including on internally generated software is recognised in profit and loss as and when incurred.

iii. Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all intangible assets recognised as at 1 April 2016 measured as per the previous GAAP and use that carrying value as the deemed cost of intangible assets.

iv. Amortisation

The Company amortises intangible assets with a finite useful life less their estimated residual values over their estimated useful lives using the straight-line method, and is included in depreciation and amortisation in statement of profit and loss.

The intangible asset is depreciated over a useful life of 3-5 years. The assets residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

2.3. Impairment of intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount.

The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.



2. Significant accounting policies (continued)

2.4. Leases

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

2.5. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognised only to the extent that expenses incurred are eligible to be recovered. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration.

When services are performed by an indeterminate number of acts over a specified period of time, revenue is recognised on a straight-line basis over the specified period unless there is evidence that some other method better represents the stage of completion.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed.

2.6. Other income

Interest income or expenses is recognised using effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments to:

- the gross carrying amount of the financial assets; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. However, for financial assets that have become credit impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.



2. Significant accounting policies (continued)

2.7. Financial instruments

a) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

b) Classification and subsequent measurement

Financial assets

On initial recognition, a financial asset is classified and measured at:

- amortised cost;
- Fair Value through other comprehensive income (FVOCI) - debt investment;
- Fair Value through other comprehensive income (FVOCI) - equity investment; or
- Fair value through profit and loss (FVTPL)

Financial assets are not classified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

On initial recognition of an equity investment that is not held for trading, the group may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI- equity investment). This election is made on an investment-to-investment basis.

All financial assets not classified as amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL, if doing so eliminates or significantly reduces an accounting mistake that would otherwise arise.

Financial assets: Subsequent measurement and gains and losses

- Financial assets, at FVTPL - These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income are recognised in profit or loss.
- Financial assets at amortised cost - These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.



2. Significant accounting policies (continued)

2.7 Financial instruments (continued)

c) Impairment of financial assets

The Company assess on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 28 details how the Company determines whether there has been a significant increase in credit risk.

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss. The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL.

d) Derecognition of financial assets

A financial asset is derecognised only when:

- The Company has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

Financial liabilities

a) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss or amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

b) Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:



2. Significant accounting policies (continued)

2.7 Financial instruments (continued)

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognised in OCI. These gains/ losses are not subsequently transferred to statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at fair value through profit and loss.

Amortised cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the Effective Interest Rate (EIR) method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.



2. Significant accounting policies (continued)

2.8. Employee benefits

a) Defined benefit plans

The Company's gratuity plan is a defined benefit plan. The present value of gratuity obligation under such defined benefit plans is determined based on actuarial valuations carried out by an independent actuary using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measure each unit separately to build up the final obligation. The obligation is measured at the present value of estimated future cash flows. The discount rates used for determining the present value of obligation under defined benefit plans, is based on the market yields on Government securities as at the balance sheet date, having maturity periods approximating to the terms of related obligations.

Actuarial gains or losses are recognised in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognised in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognised as part of remeasurements of the net defined liability or asset through other comprehensive income.

Remeasurement of the net defined liability or asset (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

b) Short-term employee benefits

Short term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid e.g. short term cash bonus, if the Company has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee, and the amount of obligation can be estimated reliably.

c) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The obligation is measured on the basis of an independent actuarial valuation using the Projected Unit Credit method as at the reporting date.

d) Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee Provident Fund to Government administered Provident Fund Scheme which is a defined contribution plan. The Company's contribution is recognised as an expense in the statement of profit and loss during the period in which the employee renders the related service.

e) Termination benefits

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognizes cost for restructuring. If the benefits are not expected to be settled wholly within 12 months of reporting date, then they are discounted.



2. Significant accounting policies (continued)

2.9. Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss and are generally recognized in profit and loss, except exchange differences arising from the translation of the following items which are recognized in OCI:

- equity investments at fair value through OCI (FVOCI)
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective;
- and qualifying cash flow hedges to the extent that the hedges are effective.

2.10. Taxes

Income tax expense comprises current and deferred income tax. Income tax expense is recognised in net profit in the statement of profit and loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income.

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted as on the balance sheet date. Deferred income tax assets and liabilities are recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except for the cases mentioned below.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognised as income or expense in the period that includes the enactment or the substantive enactment date.

Deferred tax is not recognised for:

- temporary differences arising on the initial recognition of assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits or loss at the time of the transaction.
- temporary investments related to investment in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which they can be used. The existence of unused tax losses is strong evidence that future taxable profits may not be available. Therefore, in case of history of recent losses, the Company recognizes a deferred tax asset only to the extent that it has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profits will be available against which such deferred tax can be realized. Deferred tax assets, unrecognised or recognised, are reviewed at each reporting date and are recognised/reduced to the extent that it is probable/no longer probable respectively that the related tax benefit will be realized.



2. Significant accounting policies (continued)

2.11. Provisions (other than employee benefits)

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the reporting date. Provisions are determined by discounting the expected future cash flows (representing the best estimate of the expenditure required to settle the present obligation at the balance sheet date) at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability. The unwinding of discount is recognised as finance cost. Expected future operating losses are not provided for.

2.12. Contingent liability

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are disclosed in the financial statements if an inflow of economic benefits is probable.

2.13. Cash and cash equivalents

Cash and cash equivalents includes cash on hand, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

2.14. Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.15. Earnings per share

The basic earnings per share is computed by dividing the net profit attributable to owners of the Company for the year by the weighted average number of equity shares outstanding during reporting period.

The number of shares used in computing diluted earnings per share comprises the weighted average shares considered for deriving basic earnings per share and also the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

Dilutive potential equity shares are deemed converted as of the beginning of the reporting date, unless they have been issued at a later date. In computing diluted earnings per share, only potential equity shares that is dilutive and which either reduces earnings per share or increase loss per share are included.

2.16. Segment reporting

Based on the "management approach" as defined in Ind AS 108, Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segment. Business process outsourcing services has been considered as the only reportable segment. Hence, no separate final disclosure have been provided for the segment reporting.

2.17. Contributed equity

Equity shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.



2. Significant accounting policies (continued)

2.18. Recent accounting pronouncements

Ind AS issued but not yet effective

On 28 March 2018, the Ministry of Corporate Affairs ("MCA") vide the Companies (Indian Accounting Standards) Amendment Rules, 2018 has notified the following new and amendments to Ind ASs which the Company has not applied as they are effective for annual periods beginning on or after April 1, 2018:

1. Ind AS 115 - Revenue from Contracts with Customers
2. Ind AS 21 - The effect of changes in Foreign Exchange rates

Ind AS 115 – Revenue from Contracts with Customers

Ind AS 115 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. Ind AS 115 will supersede the current revenue recognition standard Ind AS 18 Revenue, Ind AS 11 Construction Contracts and Guidance Note on Accounting for Real Estate Transactions when it becomes effective.

The Company has completed an initial assessment of the potential impact of the adoption of Ind AS 115 on accounting policies followed in its financial statements. The quantitative impact of adoption of Ind AS 115 on the financial statements in the period of initial application is not reasonably estimable as at present.

Ind AS 21 – The effect of changes in Foreign Exchange rates

The amendment clarifies on the accounting of transactions that include the receipt or payment of advance consideration in a foreign currency. The appendix explains that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

The Company has completed an initial assessment of the potential impact of the amendment on the financial statements. There is no material impact of adoption of clarification on the financial statements.



Independent Auditors' Report

To,
The Members
Dependo Logistics Solutions Private Limited

Report on the Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **Dependo Logistics Solutions Private Limited** ('the Company'), which comprise the Balance Sheet as at **March 31, 2018**, the Statement of Profit and Loss (including other comprehensive income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (herein after referred to as "standalone Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

Vasan&Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan&Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 27 June 2017



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at March 31, 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the Balance Sheet, the Statement of Profit and Loss, the Cash Flow Statement, and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder;
 - e. on the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
 - f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and



- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
- i. the Company does not have any pending litigations and accordingly there is no impact on its financial position;
- ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
- iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

for Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070




Unnikrishnan Menon
Partner
Membership number: 205703

Bengaluru
May 9, 2018

ANNEXURE - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended March 31, 2018, we report that:

- i. a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
- b. Fixed assets have been physically verified by the management at reasonable intervals. We are informed that no material discrepancies were noticed on such verification;
- c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company does not hold any immovable properties as at March 31, 2018;
- ii. The Company's operations does not involve inventory. Consequently, comment on clause (ii) of the order is not applicable;
- iii. The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Consequently, comment on clause (iii) of the order is not applicable;
- iv. The Company has not made any loans and investments, covered by provisions of Section 185 and 186 of the Act. Consequently, comment on clause (iv) of the order is not applicable;
- v. The Company has not accepted any deposits from the public. Consequently, comment on clause (v) of the order is not applicable;
- vi. The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company. Consequently, comment on clause (vi) of the order is not applicable;
- vii. a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including income-tax, service tax, goods and services tax, cess and other statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any undisputed amounts outstanding as at last day of the financial year for a period of more than six months from the date they became payable except for Service tax amounting to Rs.6,136.
- b. According to the information and explanations given to us, there are no statutory dues on account of dispute;
- viii. The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Consequently, comment on clause (viii) of the Order is not applicable;
- ix. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Consequently, comment on clause (ix) of the Order is not applicable;



- x. According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit;
- xi. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable;
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Consequently, comment on clause (xii) of the Order is not applicable;
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards;
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Consequently, comment on clause (xiv) of the Order is not applicable;
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Consequently, comment on clause (xv) of the Order is not applicable;
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Consequently, comment on clause (xvi) of the Order is not applicable.

for Vasan & Sampath LLP
Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon

Partner

Membership number: 205703

Bengaluru

May 9, 2018

ANNEXURE B - to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Dependo Logistics Solutions Private Limited** ("the Company") as of **March 31, 2018** in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note" on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note¹ and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

¹ Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI').



Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- 3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070

Unnikrishnan Menon

Partner

Membership number: 205703



Bengaluru

May 9, 2018

Dependo Logistics Solutions Private Limited

(Amount in INR)

| Balance Sheet | Note | As at 31 March 2018 | As at 31 March 2017 |
|--|-------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 15,10,426 | - |
| Other intangible assets | 3 | 16,66,667 | - |
| Capital-work in-progress | | - | 25,00,000 |
| Financial assets | | | |
| Income tax assets (net) | 4 | 53,13,229 | - |
| | | 84,90,321 | 25,00,000 |
| Current Assets | | | |
| Financial assets | | | |
| Trade receivables | 5 | 95,37,403 | - |
| Cash and cash equivalents | 6 | 23,51,337 | 8,00,181 |
| Other current financial assets | 7 | 3,36,23,297 | - |
| Other current assets | 8 | 29,76,790 | 1,00,000 |
| | | 4,84,88,828 | 9,00,181 |
| Total Assets | | 5,69,79,149 | 34,00,181 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share Capital | 9 | 1,00,000 | 1,00,000 |
| Other equity | 10 | 18,50,016 | (76,300) |
| | | 19,50,016 | 23,700 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Deferred income tax liabilities (net) | 11 | 1,59,874 | - |
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 12 | - | 33,27,873 |
| Trade payables | 13 | 3,21,38,008 | - |
| Other current liabilities | 14 | 2,20,31,252 | 48,608 |
| Provisions | 15 | 7,00,000 | - |
| | | 5,48,69,260 | 33,76,481 |
| Total Equity and Liabilities | | 5,69,79,149 | 34,00,181 |
| Company overview and Significant accounting policies | 1 & 2 | | |

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

for Vasan and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Dependo Logistics Solutions Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Srinivasan Guruprasad
Director
DIN: 07596207



Dependo Logistics Solutions Private Limited

| (Amount in INR) | | | |
|---|------|-------------------------------------|---------------------------------------|
| Statement of Profit and Loss | Note | For the Year Ended 31 March 2018 | For the Period Ended 31 March 2017 |
| Income | | | |
| Revenue from operations | 16 | 30,14,05,592 | - |
| Other income | 17 | 8,168 | 4,781 |
| Total Income | | 30,14,13,760 | 4,781 |
| Expenses | | | |
| Finance costs | 18 | 8,49,850 | 36,081 |
| Depreciation and amortisation expense | 3 | 11,24,953 | - |
| Other expenses | 19 | 29,66,52,767 | 45,000 |
| Total expenses | | 29,86,27,570 | 81,081 |
| Profit/ (Loss) before tax | | 27,86,190 | (76,300) |
| Tax expense | | | |
| Current tax | | (7,00,000) | - |
| Deferred tax | | (1,59,874) | - |
| Profit/ (Loss) for the year/ period | | 19,26,316 | (76,300) |
| Other comprehensive income | | | |
| Re-measurement gains / (losses) on defined benefit plans | | - | - |
| Other comprehensive income for the year/ period | | - | - |
| Total comprehensive income for the year/ period | | 19,26,316 | (76,300) |
| Earnings per equity share (face value of Rs 10 each) | 21 | | |
| Basic | | 192.63 | (7.63) |
| Diluted | | 192.63 | (7.63) |

The notes referred to above form an integral part of the financial statements

As per our report of even date attached
for Vasan and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Dependo Logistics Solutions Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Srinivasan Guruprasad
Director
DIN: 07596207



Dependo Logistics Solutions Private Limited

| Statement of Cash Flows | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|--|-------------------------------------|--|
| Cash flow from operating activities | | |
| Profit / (Loss) for the year/ period | 19,26,316 | (76,300) |
| Adjustments for: | | |
| Depreciation and amortisation | 11,24,953 | - |
| Finance costs | 8,49,850 | 36,081 |
| Operating cash flows before working capital changes | 39,01,119 | (40,219) |
| Changes in Loans, other financial assets and other assets | (28,76,790) | (1,00,000) |
| Changes in trade receivables and unbilled revenue | (4,31,60,701) | - |
| Changes in trade payables and other financial liabilities | 3,21,38,008 | - |
| Changes in other liabilities and provisions | 2,26,82,644 | 45,000 |
| Cash generated from operations | 1,26,84,280 | (95,219) |
| Direct taxes paid, net of refund | (51,53,355) | - |
| Net cash (used in) / provided by operating activities (A) | 75,30,926 | (95,219) |
| Cash flows from investing activities | | |
| Expenditure on property, plant and equipment and intangibles, net of sale proceeds | (18,02,046) | (25,00,000) |
| Net cash (used in) / provided by investing activities (B) | (18,02,046) | (25,00,000) |
| Cash flows from financing activities | | |
| Proceeds from borrowings | (33,27,873) | 32,95,400 |
| Interest paid | (8,49,850) | - |
| Proceeds from issue of equity shares, net of issue expenses | - | 1,00,000 |
| Net cash (used in) / provided by financing activities (C) | (41,77,723) | 33,95,400 |
| Net increase in cash and cash equivalents (A+B+C) | 15,51,156 | 8,00,181 |
| Cash and cash equivalents at the beginning of the year/ period | 8,00,181 | - |
| Cash and cash equivalents at the end of the year/ period | 23,51,337 | 8,00,181 |

As per our report of even date attached
for **Vasan and Sampath LLP**
Chartered Accountants
Firm's Registration No: 004542S/S200070



Unnikrishnan Medon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Dependo Logistics Solutions Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Srinivasan Guruprasad
Director
DIN: 07596207



Dependo Logistics Solutions Private Limited

Statement of Changes in Equity for the year ended 31 March 2018

(Amount in INR)

| Particulars | Share Capital | Other equity | | Total Equity attributable to Equity holders of the Company |
|-------------------------------------|-----------------|-------------------|-----------------|--|
| | | Retained Earnings | General Reserve | |
| Opening balance as on 01 April 2017 | 1,00,000 | (76,300) | - | 23,700 |
| Add: Increase in Share Capital | - | - | - | - |
| Less: Profit for the year | - | 19,26,316 | - | 19,26,316 |
| | - | - | - | - |
| Balance as of 31 March 2018 | 1,00,000 | 18,50,016 | - | 19,50,016 |

As per our report of even date attached

for Vasan and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070



Unnikrishnan Meenon
Partner
Membership No: 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of

Dependo Logistics Solutions Private Limited

Subrata Kumar Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

Srihivasan Guruprasad
Director
DIN: 07596207



Dependo Logistics Solutions Private Limited
Notes to the Financial Statements for the year ended 31 March 2018

1. Company overview

Dependo Logistics Solutions Private Limited ('Dependo' or 'the Company') was incorporated on 8 September 2016 under the Companies Act, 2013. The Company is a wholly owned subsidiary of Qess Corp Limited ("Holding Company"). The Company is engaged in the business of logistics and logistic solution services.

2.1 Significant accounting policies

2.1.1 Basis of preparation

The financial statements are prepared in accordance with Indian Accounting Standards (IndAS), the provisions of the Companies Act, 2013 ('Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

2.1.2 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following assets and liabilities which have been measured at fair value:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- ii. Defined benefit and other long-term employee benefits;

2.1.3 Use of estimates and judgment

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) *Contingent liability:* Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) *Income taxes:* Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.

iii) *Other estimates:* The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.1.4 Current - non current classification

All assets and liabilities are classified as current or non-current as per the Company's normal operating cycle, and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, 12 months period has been considered by the Company as its normal operating cycle for the purpose of classification of assets and liabilities as current and non-current.

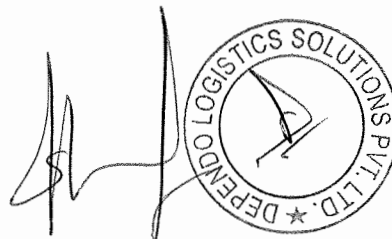
Assets

An asset is classified as current when it satisfies any of the following criteria:

- a) it is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is expected to be realized within twelve months after the reporting date; or
- d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.



Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a) it is expected to be settled in the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is due to be settled within twelve months after the reporting date; or
- d) the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include current portion of non-current financial liabilities.

All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. The Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

2.2 Summary of significant accounting policies

2.2.1 Foreign currency transactions and balances

Foreign-currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in net profit in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash-flow items denominated in foreign currencies are translated into the relevant functional currencies using the exchange rate in effect on the date of the transaction.

2.2.2 Financial instruments

2.2.2.1 Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities, which are at fair value through profit or loss are recognized immediately in profit or loss.

2.2.2.2 Subsequent measurement

(a) Non- derivative financial instruments

(i) Financial assets carried at amortized cost

A financial asset is subsequently measured at amortized cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

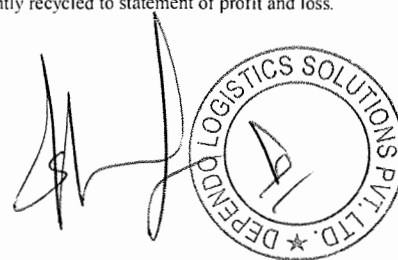
(ii) Financial assets at fair value through other comprehensive income

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Further, in cases where the Company has made an irrevocable election based on its business model, for its investments which are reclassified as equity instruments, the subsequent changes in fair value are recognized in other comprehensive income.

(iii) Equity instruments at fair value through other comprehensive income

All equity instruments are measured at fair value. Equity instruments held for trading is classified as fair value through profit and loss. For all other equity instruments, the Company may make an irrevocable election to present subsequent changes in the fair value in other comprehensive income. The Company makes such election on an instrument-by-instrument basis.

If the Company decides to classify an equity instrument as at fair value through other comprehensive income, then all fair value changes on the instrument, excluding dividend are recognized in other comprehensive income which is not subsequently recycled to statement of profit and loss.



(iv) Financial assets at fair value through profit or loss

A financial asset which is not classified in any of the above categories are subsequently fair valued through profit or loss.

(v) Financial liabilities

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate the fair value due to the short maturity of these instruments.

(b) Share Capital

Ordinary Shares

Ordinary shares are classified as equity. Incremental costs directly attributable other issuance of new ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

2.2.2.3 De - Recognition of financial instruments

The company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition under IndAS109. A financial liability (or a part of a financial liability) is derecognized from the Company's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

2.2.3 Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices and dealer quotes. All methods of assessing fair value result in general approximation of value, and such value may never actually be realized.

2.2.4 Property, plant and equipment

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment on straight line basis over the useful lives of assets estimated by the Management. Depreciation for assets purchased/sold during the period is proportionately charged. The useful lives are as below:

| Category | Useful life |
|-------------------------|-------------------|
| Plant and machinery | 3 years |
| Computer equipment | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |
| Vehicles | 3 years |
| Leasehold improvements* | As per lease term |

*Leasehold improvement are amortized over the lower of useful life of the assets and lease term of the leasehold premises on a straight-line basis.

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in progress'.

2.2.5 Intangible assets

Application software purchased, which is not an integral part of the related hardware, is shown as intangible assets and amortized on a straight line basis over its useful life, not exceeding three years, as determined by management.

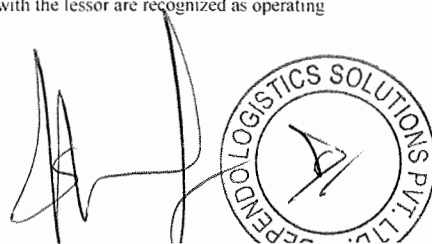
Intangible assets are stated at cost less accumulated amortization and impairment. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand, competition, and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The estimated useful lives of intangibles are as follows:

| Category | Useful life |
|----------|-------------|
| Software | 3 years |

2.2.6 Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vests with the lessor are recognized as operating lease.



2.2.7 Impairment

a. Financial assets

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized is recognized as an impairment gain or loss in statement of profit or loss.

b. Non-financial assets

Intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. The higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating asset to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

2.2.8 Employee benefit

(a) Defined benefit plans

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in other comprehensive income for the period in which they occur. Past service cost both vested and unvested is recognized as an expense at the earlier of (a) when the plan amendment or curtailment occurs; and (b) when the entity recognizes related restructuring costs or termination benefits.

The retirement benefit obligations recognized in the balance sheet represents the present value of the defined benefit obligations reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the scheme.

Actuarial gains or losses are recognized in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income.

Remeasurements comprising actuarial gains or losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

(b) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognized as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(c) Compensated absences

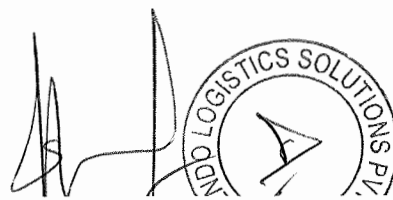
The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognized as an actuarially determined liability using the projected unit credit method as at the balance sheet date.

2.2.9 Provisions

Provisions are recognized when the Company has a present obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reasonably estimated.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Loss contingencies arising from claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.



2.2.10 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

Deferred revenue represents amounts billed in excess of revenue earned. Unbilled revenue represents revenue earned in excess of amounts billed.

2.2.11 Other income

Other income is comprised primarily of interest income and exchange gain/loss on translation of other assets and liabilities. Interest income is recognized using the effective interest method.

2.2.12 Cost recognition

Costs and expenses are recognized when incurred and have been classified according to their primary nature.

2.2.13 Finance costs

Interest expense consist of interest expense on loans and borrowings. Borrowing costs are recognized in the statement of profit and loss using the effective interest method.

2.2.14 Income tax

Income tax expense comprises current and deferred income tax. Income tax expense is recognized in net profit in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in other comprehensive income. Current income tax for current and prior periods is recognized at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred income tax assets and liabilities are recognized for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognized as income or expense in the period that includes the enactment or the substantive enactment date. A deferred income tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilized. The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

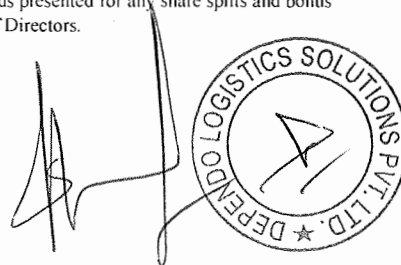
2.2.15 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.2.16 Earnings per share

Basic earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. Diluted earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares considered for deriving basic earnings per equity share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

The number of equity shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented for any share splits and bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.



Dependo Logistics Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

4 Income tax assets (net)

| Particulars | (Amount in INR) | |
|--------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Advance income tax | 53,13,229 | - |
| | 53,13,229 | - |

5 Trade receivables

| Particulars | (Amount in INR) | |
|---------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| <i>Unsecured</i> | | |
| Considered good | 95,37,403 | - |
| Considered doubtful | - | - |
| | 95,37,403 | - |

6 Cash and cash equivalents

| Particulars | (Amount in INR) | |
|---------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Cash in hand | - | - |
| Balances with banks | | |
| In current accounts | 22,01,337 | 8,00,181 |
| In deposit accounts | 1,50,000 | - |
| | 23,51,337 | 8,00,181 |

7 Other current financial assets

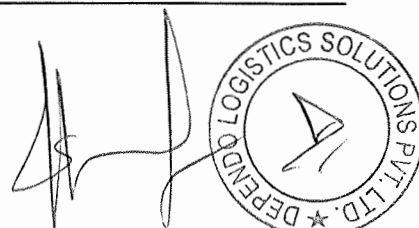
| Particulars | (Amount in INR) | |
|------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Interest accrued but not due | 8,168 | - |
| Unbilled revenue | 3,36,15,129 | - |
| | 3,36,23,297 | - |

8 Other current assets

| Particulars | (Amount in INR) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| <i>Advances other than capital advances</i> | | |
| Security deposits | 27,04,000 | 1,00,000 |
| Advances to suppliers | 22,500 | - |
| Other advance | 1,17,643 | - |
| Prepaid expenses | 1,32,647 | - |
| | 29,76,790 | 1,00,000 |

9 Share capital

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Authorised | | |
| 10,000 equity shares of par value of Rs 10 each | 1,00,000 | 1,00,000 |
| | 1,00,000 | 1,00,000 |
| Issued, subscribed and paid-up | | |
| 10,000 equity shares of par value of Rs 10 each, fully paid up | 1,00,000 | 1,00,000 |
| | 1,00,000 | 1,00,000 |



Dependo Logistics Solutions Private Limited**Notes to the financial statements for the year ended 31 March 2018****9.1 Reconciliation of number of shares outstanding at the beginning and at the end of the period**

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------|------------------------|------------------------|
| Equity shares | | |
| At the commencement of the year | 10,000 | - |
| Shares issued | - | 10,000 |
| At the end of the year | 10,000 | 10,000 |

9.2 Shares held by Holding Company

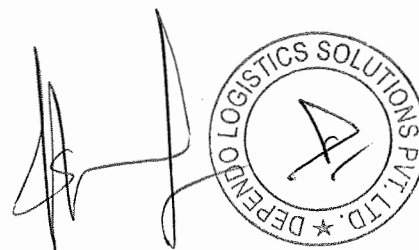
| Equity shares | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------------|------------------------|------------------------|
| Equity shares | | |
| Equity shares of par value Rs 10 each | | |
| Quess Corp Limited | 9,999 | 9,999 |

9.3 Details of shareholders holding more than 5% shares in the Company

| Equity shares | % of Holding | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------------|--------------|------------------------|------------------------|
| Equity shares of par value Rs 10 each | | | |
| Quess Corp Limited | 99.99% | 9,999 | 9,999 |

9.4 Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of the equity shares will be entitled to receive the residual assets of the Company, after distribution of all preferential amounts (if any) in proportion to the number of equity shares held.



A handwritten signature is written over a circular stamp. The stamp contains the text "DEPENDO LOGISTICS SOLUTIONS PVT. LTD." around the perimeter and a stylized logo in the center.



Dependo Logistics Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

10 Other Equity

| Particulars | (Amount in INR) | |
|--------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Retained earnings* | 18,50,016 | (76,300) |
| | <u>18,50,016</u> | <u>(76,300)</u> |

* For detailed movement of retained earnings refer Statement of changes in Equity

11 Deferred income tax liabilities

| Particulars | (Amount in INR) | |
|---------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred income tax liabilities | 1,59,874 | - |
| | <u>1,59,874</u> | <u>-</u> |

12 Current borrowings

| Particulars | (Amount in INR) | |
|------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Loan from related party, Unsecured | | |
| From Qness Corp Limited* | - | 33,27,873 |
| | <u>-</u> | <u>33,27,873</u> |

*Repayable on demand, with interest rate equivalent to 10 year India Government Bond rate

13 Trade payables

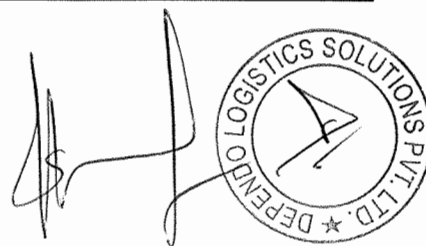
| Particulars | (Amount in INR) | |
|-----------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Trade payables to related parties | 2,79,19,693 | - |
| Other trade payables | 42,18,315 | - |
| | <u>3,21,38,008</u> | <u>-</u> |

14 Other current liabilities

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Accrued Liabilities | 2,17,12,878 | 40,500 |
| Balances payable to government authorities | 3,18,375 | 8,108 |
| | <u>2,20,31,252</u> | <u>48,608</u> |

15 Provisions

| Particulars | (Amount in INR) | |
|--------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for Income Tax | 7,00,000 | - |
| | <u>7,00,000</u> | <u>-</u> |



16 Sale of services

| Particulars | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|---|-------------------------------------|--|
| | | |
| Rendering of logistics and logistic solution services | 30,14,05,592 | - |
| | 30,14,05,592 | - |

17 Other income

| Particulars | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|---------------------------|-------------------------------------|--|
| | | |
| Miscellaneous income | - | 4,781 |
| Interest on fixed deposit | 8,168 | - |
| | 8,168 | 4,781 |

18 Finance costs

| Particulars | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|------------------------|-------------------------------------|--|
| | | |
| Interest on borrowings | 8,49,850 | 36,081 |
| | 8,49,850 | 36,081 |

19 Other expenses

| Particulars | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|---|-------------------------------------|--|
| | | |
| Travelling and conveyance | 1,05,360 | - |
| Sub-contractor charges | 2,51,83,155 | - |
| Services reimbursement expenses | 7,60,75,262 | - |
| Rent | 26,90,565 | - |
| Shipment delivery Charges | 18,75,66,181 | - |
| Bank charges | 21,425 | - |
| Printing and stationery | 38,534 | - |
| Repairs & maintenance | | - |
| - plant and machinery | 6,094 | - |
| - buildings | 1,89,903 | - |
| - others | 5,80,161 | - |
| Power and Fuel | 1,56,197 | - |
| Insurance | 2,43,286 | - |
| Rates and taxes | 4,75,856 | - |
| Security expenses | 12,40,195 | - |
| Business promotion and advertisement expenses | 1,59,010 | - |
| Communication expenses | 1,17,880 | - |
| Legal and professional fees * | 12,88,900 | 45,000 |
| Miscellaneous expenses | 5,14,803 | - |
| | 29,66,52,767 | 45,000 |

*Payment to auditors (net of Goods and service tax; included in legal and professional fees)

| Particulars | For the Year Ended 31 March 2018 | (Amount in INR) For the Period Ended 31 March 2017 |
|-----------------|-------------------------------------|--|
| | | |
| Statutory audit | 1,50,000 | 45,000 |
| | 1,50,000 | 45,000 |

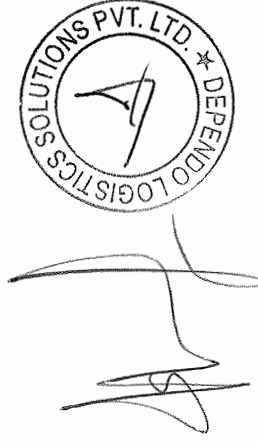


3 Property, plant and equipment

| Particulars | Furniture and fixtures | Office equipment | Plant and machinery | Computer equipment | Total |
|---------------------------------|------------------------|------------------|---------------------|--------------------|------------------|
| Gross block | | | | | |
| As at 1 April 2017 | - | - | - | - | - |
| Additions during the year | 4,12,221 | 5,35,311 | 28,438 | 8,26,077 | 18,02,046 |
| Disposals for the year | | | | | - |
| As at 31 March 2018 | 4,12,221 | 5,35,311 | 28,438 | 8,26,077 | 18,02,046 |
| Accumulated Depreciation | | | | | |
| As at 1 April 2017 | - | - | - | - | - |
| Charge for the year | 73,122 | 1,04,759 | 6,127 | 1,07,612 | 2,91,620 |
| Disposals during the year | - | - | - | - | - |
| As at 31 March 2018 | 73,122 | 1,04,759 | 6,127 | 1,07,612 | 2,91,620 |
| Net Block : | | | | | |
| As at 1 April 2017 | - | - | - | - | - |
| As at 31 March 2018 | 3,39,099 | 4,30,552 | 22,311 | 7,18,465 | 15,10,426 |

Other intangible assets

| Particulars | Computer software |
|---------------------------------|-------------------|
| Gross block | |
| As at 1 April 2017 | - |
| Additions during the year | 25,00,000 |
| Disposals for the year | - |
| As at 31 March 2018 | 25,00,000 |
| Accumulated Depreciation | |
| As at 1 April 2017 | - |
| Charge for the year | 8,33,333 |
| Disposals during the year | - |
| As at 31 March 2018 | 8,33,333 |
| Net Block : | |
| As at 1 April 2017 | - |
| As at 31 March 2018 | 16,66,667 |




Dependo Logistics Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

20 Capital commitments

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Estimated amount of contracts remaining to be executed on capital account and not provided for | - | - |

21 Earnings per share

| Particulars | (Amount in INR except number of shares) | |
|--|---|---------------------------------------|
| | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Nominal value of equity shares | 1,00,000 | 1,00,000 |
| Net profit after tax for the purpose of earnings per share | 19,26,316 | (76,300) |
| Weighted average number of shares used in computing basic earnings per share | 10,000 | 10,000 |
| Basic earnings per share | 192.63 | (7.63) |
| Weighted average number of shares used in computing diluted earnings per share | 10,000 | 10,000 |
| Diluted earnings per share | 192.63 | (7.63) |

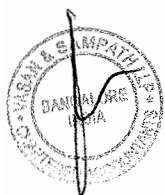
Computation of weighted average number of shares

| Particulars | (Figures in numbers) | |
|---|-------------------------------------|---------------------------------------|
| | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Number of equity shares outstanding at beginning of the year | 10,000 | - |
| Number of equity shares outstanding at beginning of the previous year after right issue and bonus issue | - | - |
| Add: Weighted average number of equity shares issued during the year | - | 10,000 |
| Weighted average number of shares outstanding at the end of year for computing basic earnings per share | 10,000 | 10,000 |
| Add: Impact of potentially dilutive equity shares | - | - |
| Weighted average number of shares outstanding at the end of year for computing diluted earnings per share | 10,000 | 10,000 |

22 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|--|---|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited |
| - Subsidiaries (Including step subsidiaries) | Coachieve Solutions Private Limited MFX Infotech Private Limited Aravon Services Private Limited Brainhunter Systems Ltd. Mindwire Systems Ltd. Brainhunter Companies Canada Inc. Brainhunter Companies LLC Quess (Philippines) Corp. Quess Corp (USA) Inc. Quesscorp Holdings Pte Ltd Quessglobal (Malaysia) SDN. BHD. Quess Corp Lanka (Private) Limited Comtel Solutions Pte Ltd Ikya Business Services (Private) Limited MFXchange Holdings Inc. MFXchange US, Inc. MFX Roanoke Inc. Excelus Learning Solutions Private Limited CenterQ Business Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Vedang Cellular Services Connq Business Solutions Limited (fka: Tata Business Support Services Limit Golden Star Facilities and Services Private Limited Master Staffing Solutions Private Limited Comtelpro Pte. Limited Comtelink Sdn. Bhd. MFX Chile SpA Monster.com (India) Private Limited |



Dependo Logistics Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

| | |
|---|--|
| - Subsidiaries (Including step subsidiaries) | Monster.com.sg Pte. Limited Monster.com HK Limited Monster Malaysia Sdn. Bhd. |
| - Associates of Holding Company | Terrier Security Services (India) Private Limited Simpliance Technologies Private Limited Heptagon Technologies Pvt Ltd Quess Recruit, Inc |
| Joint Venture of a fellow subsidiary | Himmer Industrial Services (M) SDN BHD |
| Joint Venture of Holding Company | Trimax IT Infrastructure and Services Limited |
| Fellow Subsidiary of Holding Company | National Colateral Management Services Limited |
| - Entity having common directors | Quess Corp Limited Quess (Philippines) corp Quess Corp (USA) Inc. IKYA Business Services (Private) Limited MFX Infotech Private Limited Hofincons Infotech & Industrial Services Private Limited Brainhunter systems Limited, Canada MFXChange Holdings Inc, Canada Aravon Services Private Limited Quesscorp Holdings Pte. Ltd., Singapore MFXChange Inc, USA Excelus Learning Solutions Private Limited CentreQ Business Services Private Limited Comtel Solutions Pte. Ltd. Conneqt Business Solutions Limited Monster.Com (India) Pvt Ltd Comtel Pro.Pte. Ltd. Coachieve Solutions Private Limited Inticore Vjp Advance Systems Private Limited |
| - Entities in which key managerial personnel have significant influence | Quess Corp Limited Co-achieve Solutions Private Limited Quess (Philippines) Corp Quess Corp (USA) Inc. IKYA Business Services (Private) Limited MFX Infotech Private Limited Hofincons Infotech & Industrial Services Private Limited Brainhunter systems Limited, Canada MFXChange Holdings Inc, Canada Aravon Services Private Limited Quesscorp Holdings Pte. Ltd., Singapore MFXChange Inc, USA Excelus Learning Solutions Private Limited CentreQ Business Services Private Limited Comtel Solutions Pte. Ltd. Conneqt Business Solutions Limited Monster.Com (India) Pvt Ltd Comtel Pro.Pte. Ltd. Inticore Vjp Advance Systems Private Limited |

Key executive management personnel

Name

Subrata Kumar Nag
Srinivasan Guruprasad

Designation

Director
Director





Dependo Logistics Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

(ii) Related party transactions during the year

| | | <i>(Amount in INR)</i> | |
|--|---|-------------------------------------|---------------------------------------|
| Particulars | | For the Year Ended 31 March 2018 | For the Period Ended 31 March 2017 |
| Finance costs | | | |
| - Interest expense | Quess Corp Limited | 8,49,850 | 36,081 |
| Payment made by related parties on behalf of the Company | Quess Corp Limited | 2,68,46,387 | - |
| Expense incurred on behalf of the related parties | Quess Corp Limited | 18,04,931 | - |
| Other expenses | | | |
| - Security & background verification expense | Terrier Security Services (India) Private Limited | 14,14,737 | - |
| - Professional fees | Heptagon Technologies Private Limited | 9,46,000 | - |
| - Professional fees | Co-achieve Solutions Private Limited | 1,22,500 | - |
| - Sub-contractor charges | Quess Corp Limited | 2,51,83,155 | - |
| Loans received from related parties | Quess Corp Limited | 15,60,00,000 | 32,95,400 |
| Loans repaid to related parties | Quess Corp Limited | 15,92,95,400 | - |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

| | | <i>(Amount in INR)</i> | |
|--|---|------------------------|---------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured Loan (including interest) | Quess Corp Limited | - | 33,27,873 |
| Trade payables (inclusive of provisions) | Terrier Security Services (India) Private Limited | 7,73,152 | - |
| | Quess Corp Limited | 2,79,02,907 | - |

(iv) Compensation of key managerial personnel

| | | <i>(Amount in INR)</i> | |
|-----------------------|--|-------------------------------------|---------------------------------------|
| Particulars | | For the Year Ended 31 March 2018 | For the Period Ended 31 March 2017 |
| Srinivasan Guruprasad | | - | - |
| Subrata Kumar Nag | | - | - |
| | | - | - |

23 Leases

Operating Leases

The Company has taken on lease'e premises under operating leases. The leases typically run for a period of one years, with an option to renew the lease after that period. Lease payments are renegotiable at the time of renewal.

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows:

| | | <i>(Amount in INR)</i> | |
|----------------------------|--|------------------------|---------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| Payable within 1 year | | - | - |
| Payable between 1-5 years | | - | - |
| Payable later than 5 years | | - | - |

| | | <i>(Amount in INR)</i> | |
|--|--|-------------------------------------|---------------------------------------|
| Particulars | | For the Year Ended 31 March 2018 | For the Period Ended 31 March 2017 |
| Total rental expense relating to operating lease | | 26,90,565 | - |
| - Non-cancellable | | - | - |
| - Cancellable | | 26,90,565 | - |

24 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006.

25 Comparability with previous period

Current year figures pertain to the operations for the year 01 April 2017 to 31 March 2018. Previous period figures relate to a period from 08 September 2016 to 31 March 2017. As such, current year figures are not comparable with those of the previous period. Previous year's figures have been regrouped/ reclassified to make them comparable with those of current year.



26 Taxes

A Amount recognised in profit or loss

| Particulars | (Amount in INR) | |
|--|-------------------------------------|---------------------------------------|
| | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Current tax: | | |
| In respect of the current period | 7,00,000 | - |
| Excess provision related to prior years | - | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | 1,59,874 | - |
| Increase/ reduction of tax rate | - | - |
| Income tax expense reported in the Statement of Profit and Loss | 8,59,874 | - |

B Reconciliation of effective tax rate

| Particulars | (Amount in INR) | | | |
|--|-------------------------------------|-----------------|---------------------------------------|----------|
| | For the year ended 31 March 2018 | | For the period ended 31 March 2017 | |
| | Rate | Amount | Rate | Amount |
| Profit before tax | | 27,86,190 | | (76,300) |
| Tax using the Company's domestic tax rate | 30.90% | 8,60,933 | 29.00% | - |
| Effect of: | | | | |
| Tax exempt income | 0.00% | - | 0.00% | - |
| Non-deductible expenses | 0.00% | (1,60,933) | - | - |
| Unrecognised tax losses | 0.00% | - | - | - |
| Deferred tax credit for earlier periods | 0.00% | - | - | - |
| Difference in enacted tax rate | 0.00% | - | - | - |
| Effective tax rate | 25.12% | 7,00,000 | 0.00% | - |
| Less: Excess provision related to prior years | - | - | 0.00% | - |
| Income tax expense reported in the Statement of Profit and Loss | 25.12% | 7,00,000 | 0.00% | - |



C The following tables provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017

Non-current tax assets (net)

| Particulars | (Amount in INR) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | 46,13,229 | - |
| Income tax liabilities | - | - |
| Net income tax assets at the end of the year | 46,13,229 | - |

Current tax liabilities (net)

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | - | - |
| Income tax liabilities | - | - |
| Net income tax liabilities at the end of the year | - | - |


D Deferred tax assets, net

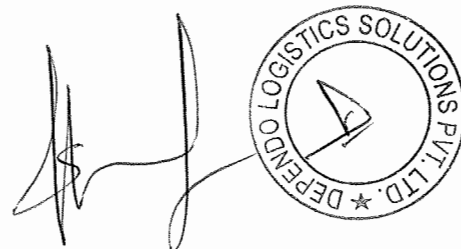
| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax assets: | | |
| Impairment loss allowance on financial assets | - | - |
| Provision on employee benefits- Gratuity | - | - |
| Provision on employee benefits- Compensated absences | - | - |
| Deferred Tax on Bonus | - | - |
| Provision for disputed Claims | - | - |
| Interest on Service Tax | - | - |
| Provision for rent Escalation | - | - |
| Present Valuation of Financial Instruments | - | - |
| Deferred Tax others | - | - |
| Business loss current year and carried forward | - | - |
| Unabsorbed Depreciation current year and carried forward | - | - |
| Deferred tax on fixed assets | (1,59,874) | - |
| Minimum alternate tax credit entitlement | - | - |
| Net deferred tax assets | (1,59,874) | - |

E Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

| For the year ended 31 March 2018 | (Amount in INR) | | | | |
|--|-----------------|---|---------------------------------|----------------------|--------------------|
| | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | - | - | - |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | - | - | - |
| Business loss current year and carried forward | - | - | - | - | - |
| Unabsorbed Depreciation current year and carried forward | - | - | - | - | - |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | (1,59,874) | - | (1,59,874) |
| Net deferred tax assets | - | - | (1,59,874) | - | (1,59,874) |

| For the year ended 31 March 2017 | (Amount in INR) | | | | |
|--|-----------------|---|---------------------------------|----------------------|--------------------|
| | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | - | - | - |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | - | - | - |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | - | - | - |
| Net deferred tax assets | - | - | - | - | - |



27 Financial instruments - fair value and risk management**Accounting classification and fair value**

The following table shows the carrying amount and fair value of financial assets and financial liabilities:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| Particulars | Carrying amount | | Fair value | |
|---|--------------------|----------|--------------------|----------|
| | 31-Mar-18 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | 95,37,403 | - | 95,37,403 | - |
| Cash and cash equivalents including other bank balances | 23,51,337 | - | 23,51,337 | - |
| Other financial assets | 3,36,23,297 | - | 3,36,23,297 | - |
| Financial assets measured at fair value | | | | |
| Investment in preference shares | - | - | - | - |
| Other non-current investments | - | - | - | - |
| Total financial assets | 4,55,12,038 | - | 4,55,12,038 | - |
| Financial liabilities measured at amortised cost | | | | |
| Non-convertible debentures | - | - | - | - |
| Finance lease obligations | - | - | - | - |
| Borrowings other than above | - | - | - | - |
| Trade payables | 3,21,38,008 | - | 3,21,38,008 | - |
| Other financial liabilities | - | - | - | - |
| Financial liabilities measured at fair value | | | | |
| Contingent consideration | - | - | - | - |
| Financial liability towards put option | - | - | - | - |
| Financial liability | - | - | - | - |
| Total financial liabilities | 3,21,38,008 | - | 3,21,38,008 | - |

| Particulars | Carrying amount | | Fair value | |
|---|-----------------|----------|-----------------|----------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | - | - | - | - |
| Cash and cash equivalents including other bank balances | 8,00,181 | - | 8,00,181 | - |
| Other financial assets | - | - | - | - |
| Financial assets measured at fair value | | | | |
| Other non-current investments | - | - | - | - |
| Total financial assets | 8,00,181 | - | 8,00,181 | - |



(Amount in INR)

| Particulars | Carrying amount | | Fair value | |
|---|------------------|----------|------------------|----------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Finance lease obligations | - | - | - | - |
| Borrowings other than above | 33,27,873 | - | 33,27,873 | - |
| Trade payables | - | - | - | - |
| Other financial liabilities | - | - | - | - |
| Financial liabilities measured at fair value | | | | |
| Contingent consideration | - | - | - | - |
| Non-controlling interests put option | - | - | - | - |
| Financial liability | - | - | - | - |
| Total financial liabilities | 33,27,873 | - | 33,27,873 | - |

Fair value hierarchy

Level 1: Quoted Price (Unadjusted) in active markets for identical assets or liabilities

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the assets or liabilities that are not based on observable market data (Unobservable inputs)

Fair valuation method

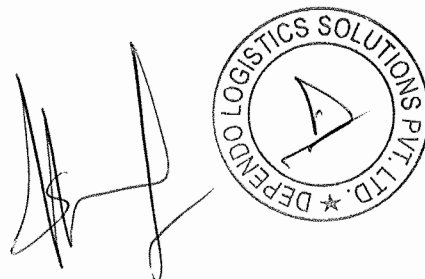
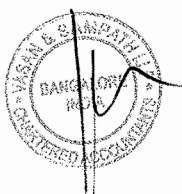
The Management assessed that fair value of financial assets and liabilities approximate their carrying amounts largely due to the short term maturities of these instruments.

A Financial Assets:

- 1) Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

- 1) **Borrowings:** It includes working capital loan and payments on behalf of the entity from Ques Corp Ltd. These borrowings are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.
- 2) **Finance lease obligations:** The fair value of obligations under finance leases is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- 3) **Trade payables and other liabilities:** Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

28 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk

Risk management framework

The Board of Directors of Dependo Logistics Solutions Private Limited has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans and current asset. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

As at 31 March 2018

| (Amount in INR) | | | | | |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
| Not due | - | - | - | No | - |
| Past due 1-90 days | 95,37,403 | - | - | No | 95,37,403 |
| Past due 91-180 days | - | - | - | No | - |
| Past due 181-270 days | - | - | - | No | - |
| Past due 271-360 days | - | - | - | No | - |
| Above 360 days | - | - | - | Yes | - |
| | 95,37,403 | | - | | 95,37,403 |

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

i) Financing arrangement

The Company maintains the following line of credit:

- (i) The Company had taken loan from the parent company Quess Corp Limited

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018, 31 March 2017. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:



Notes to the financial statements for the year ended 31 March 2018
As at 31 March 2018

(Amount in INR)

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|-----------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | | - | - | - | - |
| Trade payables | | - | - | - | - |
| Other financial liabilities | | - | - | - | - |

As at 31 March 2017

(Amount in INR)

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|-----------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 33,27,873 | 33,27,873 | - | - | - |
| Trade payables | | - | - | - | - |
| Other financial liabilities | | - | - | - | - |

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long-term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowing comprises of vehicle loans, working capital loans, finance lease obligations, loan from related parties and debentures which carries fixed rate of interest, which do not expose it to interest rate risk. However, non-convertible debenture has a fixed coupon rate but there is a condition of call/put option associated with change in interest rate exposing it to interest rate risk. The borrowings also includes cash credit, bill discounting and term loan facilities and loans from related parties which carries variable rate of interest.

(a) Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

(Amount in INR)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--------------------------|------------------------|------------------------|
| Variable rate borrowings | - | 33,27,873 |
| Fixed rate borrowings | - | - |
| Total borrowings | - | 33,27,873 |

(b) Sensitivity

(Amount in INR)

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31 March 2018 | | | | |
| Variable rate borrowings | 90,085 | (90,085) | 54,141 | (54,141) |
| 31 March 2017 | | | | |
| Variable rate borrowings | 5,663 | (5,663) | 3,403 | (3,403) |

As per our report of even date attached
for Vasan and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon

Partner

Membership No: 205703

Place: Bengaluru

Date: 09 May 2018

for and on behalf of Board of Directors of
Dependo Logistics Solutions Private Limited

Subrata Kumar Nag

Director

DIN: 02234000

Place: Bengaluru

Date: 09 May 2018

Srinivasan Guruprasad

Director

DIN: 07596207



Independent Auditors' Report

To,
The Members
Excelus Learning Solutions Private Limited

Report on the Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **Excelus Learning Solutions Private Limited** ('the Company'), which comprise the Balance Sheet as at **March 31, 2018**, the Statement of Profit and Loss (including other comprehensive income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (herein after referred to as "standalone Ind AS financial statements")

Management's Responsibility for the standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

Vasan&Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan&Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 22 June 2017



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at March 31, 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the Balance Sheet, the Statement of Profit and Loss, the Cash Flow Statement, and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder'
 - e. on the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
 - f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and



- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
- i. the Company does not have any pending litigations and accordingly there is no impact on its financial position;
- ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
- iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

for **Vasan & Sampath LLP**

Chartered Accountants

Firm Registration Number: 004542S/S200070


Unnikrishnan Menon

Partner

Membership number: 205703



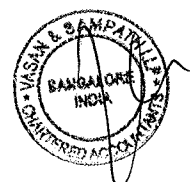
Bengaluru

May 9, 2018

ANNEXURE - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended March 31, 2018, we report that:

- i. a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
- b. Fixed assets have been physically verified by the management at reasonable intervals. We are informed that no material discrepancies were noticed on such verification;
- c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company does not hold any immovable properties as at March 31, 2018;
- ii. The Company's operations does not involve inventory. Consequently, comment on clause (ii) of the order is not applicable;
- iii. The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Consequently, comment on clause (iii) of the order is not applicable;
- iv. The Company has not made any loans and investments, covered by provisions of Section 185 and 186 of the Act. Consequently, comment on clause (iv) of the order is not applicable.
- v. The Company has not accepted any deposits from the public. Consequently, comment on clause (v) of the order is not applicable;
- vi. The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company. Consequently, comment on clause (vi) of the order is not applicable;
- vii. a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including provident fund, income-tax, service tax, cess and other statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities except for certain minor delays in remittance of goods and service tax dues. As explained to us, the Company did not have any undisputed amounts outstanding as at last day of the financial year for a period of more than six months from the date they became payable;
- b. According to the information and explanations given to us, there are no statutory dues on account of dispute;
- viii. The Company has obtained loans as referred in Note No.17, 21 and 41 to financial statements. The Company does not have any loans or borrowings from any financial institution, banks or debenture holders during the year. According to the information and explanations given to us, there have been no defaults in repayment loan;



- ix. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Consequently, comment on clause (ix) of the Order is not applicable;
- x. According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit;
- xi. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable;
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Consequently, comment on clause (xii) of the Order is not applicable;
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards;
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Consequently, comment on clause (xiv) of the Order is not applicable;
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Consequently, comment on clause (xv) of the Order is not applicable;
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Consequently, comment on clause (xvi) of the Order is not applicable.

for **Vasan & Sampath LLP**

Chartered Accountants

Firm Registration Number: 004542S/S200070

Unnikrishnan Menon

Partner

Membership number: 205703

Bengaluru

May 9, 2018



ANNEXURE B - to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Excelus Learning Solutions Private Limited** ("the Company") as of **March 31, 2018** in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note" on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note¹ and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

¹Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI').



Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for **Vasan & Sampath LLP**
Chartered Accountants

Firm Registration Number: 004542S/S200070


Unnikrishnan Menon
Partner

Membership number: 205703



Bengaluru
May 9, 2018

Exclus Learning Solutions Private Limited
(A Subsidiary of Qress Corp Limited)

| Balance Sheet as at | Note | 31 Mar 2018 | 31 Mar 2017 |
|---|------|---------------------|--------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 90,545,464 | 8,664,664 |
| Capital work-in-progress | | - | - |
| Goodwill | | - | - |
| Other intangible assets | | - | - |
| Intangible assets under development | | - | - |
| Financial assets | | | |
| (i) Investments | | - | - |
| (ii) Non-current loans | 4 | 13,643,488 | 2,610,620 |
| (iii) Other non-current financial assets | 5 | 55,146,682 | 3,630,333 |
| Deferred tax assets (net) | 6 | 17,982,164 | (238,142) |
| Income tax assets (net) | 7 | 3,626,373 | - |
| Other non-current assets | 8 | 11,356,191 | 3,977,259 |
| Total non-current assets | | 192,300,362 | 18,644,734 |
| Current assets | | | |
| Inventories | | - | - |
| Financial assets | | | |
| (i) Investments | | - | - |
| (ii) Trade receivables | 9 | 5,643,421 | - |
| (iii) Unbilled revenue | 10 | 13,566,824 | - |
| (iv) Cash and cash equivalents | 11 | 44,909,933 | 1,027,402 |
| (v) Bank balances other than cash and cash equivalents above | 12 | 2,000,000 | - |
| (vi) Current loans | | - | - |
| (vii) Other current financial assets | 13 | 1,412,537 | 2,825 |
| Other current assets | 14 | 17,579,575 | 1,485,447 |
| Total current assets | | 85,112,290 | 2,515,674 |
| Total assets | | 277,412,652 | 21,160,408 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 15 | 100,000 | 100,000 |
| Other equity | 16 | (50,569,500) | (1,661,333) |
| Total equity attributable to equity holders of the Company | | (50,469,500) | (1,561,333) |
| Non-controlling interests | | - | - |
| Total equity | | (50,469,500) | (1,561,333) |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| (i) Non-current borrowings | 17 | 26,214,077 | - |
| (ii) Other non-current financial liabilities | | - | - |
| Deferred tax liabilities (net) | | - | - |
| Non-current provisions | 18 | 630,244 | - |
| Total non current liabilities | | 26,844,321 | - |
| Current liabilities | | | |
| Financial liabilities | | | |
| (i) Borrowings | 19 | 251,931,325 | 17,124,427 |
| (ii) Trade payables | 20 | 19,274,488 | 4,706,671 |
| (iii) Other current financial liabilities | 21 | 19,367,501 | 711,864 |
| Income tax liabilities (net) | | - | - |
| Current provisions | 22 | 297,533 | - |
| Other current liabilities | 23 | 10,166,984 | 178,779 |
| Total current liabilities | | 301,037,831 | 22,721,741 |
| Total Liabilities | | 327,882,152 | 22,721,741 |
| Total Equity and Liabilities | | 277,412,652 | 21,160,408 |

Company overview and Significant accounting policies

1 & 2

The notes referred to above form an integral part of the financial statements

As per our report of even date attached
for Vasan & Sampath LLP
Chartered Accountants
Firm's Registration No.: 0045415

Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Exclus Learning Solutions Private Limited

Ranjit Nair
Director
DIN: 07086634

Subrata Nag
Director
DIN: 02234000

Place: Bengaluru
Date: 09 May 2018

| Statement of profit and loss | Note | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
|---|------|-----------------------------------|-------------------------------------|
| Income | | | |
| Revenue from operations | 24 | 56,347,120 | - |
| Other income | 25 | 1,834,859 | 2,825 |
| Total income | | 58,181,979 | 2,825 |
| Expenses | | | |
| Cost of material and stores and spare parts consumed | | - | - |
| Employee benefit expenses | 26 | 47,453,371 | - |
| Finance costs | 27 | 11,686,510 | 410,773 |
| Depreciation and amortisation expense | 3 | 13,177,780 | 311,029 |
| Other expenses | 28 | 53,097,905 | 2,346,865 |
| Total expenses | | 125,415,566 | 3,068,667 |
| Profit before share of profit of equity accounted investees and income tax | | (67,233,587) | (3,065,842) |
| Share of profit of equity accounted investees (net of income tax) | | - | - |
| Profit before tax | | (67,233,587) | (3,065,842) |
| Tax expense | | | |
| Current tax | | - | - |
| Adjustments of tax relating to earlier periods | | - | - |
| Deferred tax | | 18,220,306 | (238,142) |
| Income tax expenses | | 18,220,306 | (238,142) |
| Profit for the year / period | | (49,013,281) | (3,303,984) |
| Other comprehensive income | | | |
| <i>Items that will not be reclassified to profit or loss</i> | | | |
| Re-measurement gains / (losses) on defined benefit plans | | - | - |
| Other comprehensive income for the period | | - | - |
| Income tax relating to items that will not be reclassified to profit or loss | | - | - |
| Share of Other Comprehensive Income in Associates and Joint Venture | | - | - |
| <i>Items that will be reclassified to profit or loss</i> | | | |
| operations | | - | - |
| Income tax relating to items that will be reclassified to profit or loss | | - | - |
| Total comprehensive income for the year/ period | | (49,013,281) | (3,303,984) |
| Profit attributable to | | | |
| Owners of the Company | | (49,013,281) | (3,303,984) |
| Non-controlling interests | | - | - |
| Profit for the year/ period | | (49,013,281) | (3,303,984) |
| Other comprehensive income attributable to | | | |
| Owners of the Company | | - | - |
| Non-controlling interests | | - | - |
| Total other comprehensive income attributable to | | - | - |
| Total comprehensive income attributable to : | | | |
| Equity holders of the parent | | (49,013,281) | (3,303,984) |
| Non-controlling interests | | - | - |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | 30 | (4,901) | (330) |
| Diluted | 30 | (4,901) | (330) |

As per our report of even date attached
for **Vasau & Sampath LLP**
Chartered Accountants
Firm's Registration No.: 004542S

Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
Excelus Learning Solutions Private Limited

Ranjit Nair
Director
DIN : 07086634

Place: Bengaluru
Date: 09 May 2018

Subrata Nag
Director
DIN : 02234000



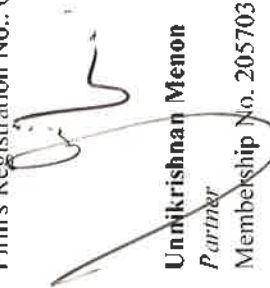
Excelus Learning Solutions Private Limited
(A Subsidiary of Qness Corp Limited)
Statement of Changes in Equity for the year ended 31 March 2018

(Amount in INR)

| Particulars | Share Capital | OTHER EQUITY | | Total Equity attributable to Equity holders of the Company |
|--|---------------|-------------------|----------------|--|
| | | Retained Earnings | Other reserves | |
| Balance as of April 1, 2017 | 100,000 | (3,303,984) | 1,642,651 | (1,561,333) |
| Add: Increase in Share Capital | - | - | - | - |
| Less: Buyback of share capital | - | - | - | - |
| Add: Financial value of Corporate guarantee received | - | - | 105,114 | 105,114 |
| Less: Loss for the year | - | (49,013,281) | - | (49,013,281) |
| Balance as of 31 March 2018 | 100,000 | (52,317,265) | 1,747,765 | (50,469,500) |

As per our report of even date attached
for **Vasan & Sampath LLP**
Chartered Accountants
Firm's Registration No.: 004542S




Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Excelus Learning Solutions Private Limited

 
Ranjit Nair **Subrata Nag**
Director Director

DIN : 07086634 DIN : 02234000



Place: Bengaluru
Date: 09 May 2018

Excelus Learning Solutions Private Limited
(A Subsidiary of Qess Corp Limited)
Cash flow statement

(Amount in INR)

| | For the year ended 31 Mar 2018 | For the period ended 31 March 2017 |
|--|-----------------------------------|--|
| Cash flow from operating activities | | |
| Profit before tax | (67,233,587) | (3,065,842) |
| Adjustments for: | | |
| Depreciation and amortisation | 13,177,780 | 311,029 |
| Interest income on term deposits | (1,566,347) | (2,825) |
| Rent amortization for SD (Net of income) | 32,286 | - |
| Finance costs | 11,686,510 | 410,773 |
| Operating cash flows before working capital changes | (43,903,358) | (2,346,865) |
| Changes in Loans, other financial assets and other assets | (38,610,754) | (3,636,126) |
| Changes in trade payables and other financial liabilities | 37,542,347 | 5,597,315 |
| Cash generated from operations | (44,971,765) | (385,676) |
| Direct taxes paid, net of refund | - | - |
| Net cash (used in) / provided by operating activities (A) | (44,971,765) | (385,676) |
| Cash flows from investing activities | | |
| Expenditure on property, plant and equipment and intangibles, net of sale proceeds | (100,792,393) | (11,770,243) |
| Interest on bank deposits | 156,635 | - |
| Bank deposits (having original maturity of more than three months) | (53,516,349) | (3,630,333) |
| Security deposits | (13,325,228) | - |
| Net cash (used in) / provided by investing activities (B) | (167,477,335) | (15,400,576) |
| Cash flows from financing activities | | |
| Fair value of financial guarantee received | - | - |
| Proceeds from borrowings (NSDC) | 31,538,898 | - |
| Proceeds from borrowings (Qess) | 226,729,551 | 17,000,000 |
| Proceeds from issue of equity shares, net of issue expenses | - | 100,000 |
| Interest on loan paid | (288,253) | (286,346) |
| Financial charges for BG | (1,648,565) | - |
| Net cash (used in) / provided by financing activities (C) | 256,331,631 | 16,813,654 |
| Net increase in cash and cash equivalents (A+B+C) | 43,882,531 | 1,027,402 |
| Cash and cash equivalents at the beginning of the year | 1,027,402 | - |
| Cash and cash equivalents at the end of the year/ period | 44,909,933 | 1,027,402 |

As per our report of even date attached
for **Vasan & Sampath LLP**
Chartered Accountants
Firm's Registration No.: 004542



Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
Excelus Learning Solutions Private Limited

Ranjit Nair
Director
DIN : 07086634

Place: Bengaluru
Date: 09 May 2018

Subrata Nag
Director
DIN : 02234000



Excelus Learning Solutions Private Limited
(A Subsidiary of Qess Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

1. Company overview

Excelus Learning Solutions Private Limited ('the Company'), is a Company incorporated under the provisions of the Companies Act, 2013 ('the Act') on November 23, 2016. The company has its registered office in Bengaluru, India. The Company is engaged in the business of skill development and training services.

2.1 Significant accounting policies

2.1.1 Basis of preparation

These financial statements are prepared in accordance with Indian Accounting Standards (IndAS), the provisions of the Companies Act, 2013 ('Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

2.1.2 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following assets and liabilities which have been measured at fair value:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- ii. Defined benefit and other long-term employee benefits;

2.1.3 Use of estimates and judgment

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) *Contingent liability:* Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) *Income taxes:* Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions.

iii) *Other estimates:* The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.1.4 Current - non current classification

All assets and liabilities are classified as current or non-current as per the Company's normal operating cycle, and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, 12 months period has been considered by the Company as its normal operating cycle for the purpose of classification of assets and liabilities as current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a) it is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is expected to be realized within twelve months after the reporting date; or
- d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.



[Handwritten signature]

[Handwritten signature]

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a) it is expected to be settled in the Company's normal operating cycle;
- b) it is held primarily for the purpose of being traded;
- c) it is due to be settled within twelve months after the reporting date; or
- d) the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include current portion of non-current financial liabilities.

All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalents. The Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

2.2 Summary of significant accounting policies

2.2.1 Foreign currency transactions and balances

Foreign-currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in net profit in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash-flow items denominated in foreign currencies are translated into the relevant functional currencies using the exchange rate in effect on the date of the transaction.

2.2.2 Financial instruments

2.2.2.1 Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities, which are at fair value through profit or loss are recognized immediately in profit or loss.

2.2.2.2 Subsequent measurement

(a) Non-derivative financial instruments

(i) Financial assets carried at amortized cost

A financial asset is subsequently measured at amortized cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(ii) Financial assets at fair value through other comprehensive income

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Further, in cases where the Company has made an irrevocable election based on its business model, for its investments which are reclassified as equity instruments, the subsequent changes in fair value are recognized in other comprehensive income.

(iii) Equity instruments at fair value through other comprehensive income

All equity instruments are measured at fair value. Equity instruments held for trading is classified as fair value through profit and loss. For all other equity instruments, the Company may make an irrevocable election to present subsequent changes in the fair value in other comprehensive income. The Company makes such election on an instrument-by-instrument basis.

(iv) Financial assets at fair value through profit or loss

A financial asset which is not classified in any of the above categories are subsequently fair valued through profit or loss.

(v) Financial liabilities

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate the fair value due to the short maturity of these instruments.



(vi) Financial guarantee contracts

Financial guarantee contracts issued by the holding company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Fair value of cost of availing the financial guarantee is recognized initially as an asset giving corresponding affect to a component in other equity. The asset so recognized is amortized to the statement of profit and loss over the period of such guarantee availed.

(b) Share Capital

Ordinary Shares

Ordinary shares are classified as equity. Incremental costs directly attributable to other issuance of new ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

2.2.2.3 De - Recognition of financial instruments

The company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition under IndAS109. A financial liability (or a part of a financial liability) is derecognized from the Company's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

2.2.3 Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices and dealer quotes. All methods of assessing fair value result in general approximation of value, and such value may never actually be realized.

2.2.4 Property, plant and equipment

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment on straight line basis over the useful lives of assets estimated by the Management. Depreciation for assets purchased/sold during the period is proportionately charged. The useful lives are as below:

| Category | Useful life |
|------------------------|-------------|
| Plant and machinery | 3 years |
| Computer equipment | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |
| Vehicles | 3 years |
| Leasehold improvements | 3 years |

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in progress'.

Since the leasehold improvements form part of training centres and NSDC has funded the project for atleast 3 years, the estimated life is taken as 3 years even if lease term is less than 3 years in few cases.

2.2.5 Intangible assets

Application software purchased, which is not an integral part of the related hardware, is shown as intangible assets and amortized on a straight line basis over its useful life, not exceeding three years, as determined by management.

Intangible assets are stated at cost less accumulated amortization and impairment. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand, competition, and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The estimated useful lives of intangibles are as follows:

| Category | Useful life |
|----------|-------------|
| Software | 3 years |

2.2.6 Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vests with the lessor are recognized as operating lease.

Lease payments under operating lease are recognized as an expense in the statement of profit and loss on a straight line basis.



Handwritten signature.

Handwritten signature.

2.2.7 Impairment

a. Financial assets

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized is recognized as an impairment gain or loss in statement of profit or loss.

b. Non-financial assets

Intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. The higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating asset to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

2.2.8 Employee benefit

(a) Defined benefit plans

For defined benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in other comprehensive income for the period in which they occur. Past service cost both vested and unvested is recognized as an expense at the earlier of (a) when the plan amendment or curtailment occurs; and (b) when the entity recognizes related restructuring costs or termination benefits.

The retirement benefit obligations recognized in the balance sheet represents the present value of the defined benefit obligations reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the scheme.

Actuarial gains or losses are recognized in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income.

Remeasurements comprising actuarial gains or losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

(b) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognized as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(c) Compensated absences

The employees of the Group are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Group records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The obligation is measured on the basis of an independent actuarial valuation using the Projected Unit Credit Method as at the reporting date.

2.2.9 Provisions and Contingencies

Provisions are recognized when the Company has a present obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reasonably estimated.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Loss contingencies arising from claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.



Handwritten signature or mark.

Handwritten signature or mark.

2.2.10 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in current assets represents revenue earned in excess of amounts billed.

2.2.11 Other income

Other income is comprised primarily of interest income and exchange gain/loss on translation of other assets and liabilities. Interest income is recognized using the effective interest method.

2.2.12 Cost recognition

Costs and expenses are recognized when incurred and have been classified according to their primary nature.

2.2.13 Finance costs

Interest expense consist of interest expense on loans and borrowings. Borrowing costs are recognized in the statement of profit and loss using the effective interest method.

2.2.14 Income tax

Income tax expense comprises current and deferred income tax. Income tax expense is recognized in net profit in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in other comprehensive income. Current income tax for current and prior periods is recognized at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred income tax assets and liabilities are recognized for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. The Deferred tax assets are also recognized for unabsorbed depreciation, current year and carried forward business losses under tax laws. The recognition is supported by management's estimation of availability of sufficient future taxable income, against which such deferred tax assets can be realised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognized as income or expense in the period that includes the enactment or the substantive enactment date. A deferred income tax asset is recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilized. The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.2.15 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.2.16 Earnings per share

Basic earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. Diluted earnings per equity share is computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares considered for deriving basic earnings per equity share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented for any share splits and bonus shares issues including for changes effected prior to the approval of the financial statements by the Board of Directors.



A

En

Excelus Learning Solutions Private Limited
(A Subsidiary of Quesst Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

3 Property, plant and equipment

(Amount in INR)

| Particulars | Leasehold improvements | Furniture and fixtures | Office equipment | Computer equipment | Total |
|---------------------------------------|------------------------|------------------------|------------------|--------------------|-------------|
| Gross block | | | | | |
| As at 1 April 2017 | 2,645,765 | 1,111,671 | 2,866,925 | 2,351,332 | 8,975,693 |
| Additions during the year | 8,535,726 | 16,439,968 | 30,190,670 | 39,892,216 | 95,058,580 |
| Disposals during the year | - | - | - | - | - |
| As at 31 Mar 2018 | 11,181,491 | 17,551,639 | 33,057,595 | 42,243,548 | 104,034,273 |
| Accumulated Depreciation | | | | | |
| As at 1 April 2017 | 118,528 | 30,409 | 56,741 | 105,351 | 311,029 |
| Depreciation for the year | 2,180,576 | 1,748,575 | 3,088,869 | 6,159,760 | 13,177,780 |
| Accumulated depreciation on deletions | - | - | - | - | - |
| As at 31 Mar 2018 | 2,299,104 | 1,778,984 | 3,145,610 | 6,265,111 | 13,488,809 |
| Net Block | | | | | |
| As at 1 April 2017 | 2,527,237 | 1,081,262 | 2,810,184 | 2,245,981 | 8,664,664 |
| As at 31 Mar 2018 | 8,882,387 | 15,772,655 | 29,911,985 | 35,978,437 | 90,545,464 |



17

BW

4 Non current loans

| (Amount in INR) | | |
|----------------------------|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Unsecured, considered good | | |
| Security deposits | 13,643,488 | 2,610,620 |
| Loans to employees | - | - |
| | 13,643,488 | 2,610,620 |

5 Other non-current financial assets

| (Amount in INR) | | |
|---|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Bank deposits (due to mature after 12 months from the reporting date) | 55,146,682 | 3,630,333 |
| | 55,146,682 | 3,630,333 |

6 Deferred tax assets (net)

| (Amount in INR) | | |
|---|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax asset on liabilities: | | |
| Impairment loss allowance on financial assets | 62,371 | - |
| Provision on employee benefits- Gratuity | 176,531 | - |
| Provision on employee benefits- Compensated absences | - | - |
| Deferred Tax on Bonus | - | - |
| Provision for disputed Claims | - | - |
| Interest on Service Tax | - | - |
| Provision for rent Escalation | - | - |
| Present Valuation of Financial Instruments | - | - |
| Deferred Tax others | 8,314 | - |
| Business loss current year and carried forward | 14,261,579 | - |
| Unabsorbed Depreciation current year and carried forward | 4,706,759 | - |
| Deferred tax asset on assets: | | |
| Deferred tax on fixed assets | (1,233,390) | (238,142) |
| Minimum alternate tax credit entitlement | - | - |
| Net deferred tax assets | 17,982,164 | (238,142) |

7 Income tax assets (net)

| (Amount in INR) | | |
|--------------------|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Advance income tax | 3,626,373 | - |
| | 3,626,373 | - |

8 Other non-current assets

| (Amount in INR) | | |
|------------------|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Capital advances | 8,528,363 | 2,794,550 |
| Prepaid expenses | 2,827,828 | 1,182,709 |
| | 11,356,191 | 3,977,259 |

9 Trade receivables

| (Amount in INR) | | |
|---------------------------|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Unsecured | | |
| Considered good | 5,643,421 | - |
| Considered doubtful | - | - |
| | 5,643,421 | - |
| Loss allowance | | |
| Unsecured considered good | - | - |
| Doubtful | - | - |
| | - | - |
| Net trade receivables | 5,643,421 | - |

10 Unbilled revenue

| (Amount in INR) | | |
|------------------|-------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Unbilled revenue | 13,566,824 | - |
| | 13,566,824 | - |



Handwritten signature.

Handwritten signature.

11 Cash and cash equivalents

| | (Amount in INR) | |
|---|-------------------|------------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Cash and cash equivalents | | |
| Cash in hand | - | - |
| Balances with banks | | |
| In current accounts | 44,909,933 | 1,027,402 |
| In EEFC accounts | - | - |
| In deposit accounts (with original maturity of 3 months) | - | - |
| Cash and cash equivalents in balance sheet | 44,909,933 | 1,027,402 |
| Bank overdraft used for cash management purpose | - | - |
| Cash and cash equivalent in the statement of cash flow | 44,909,933 | 1,027,402 |

12 Other bank balances

| | (Amount in INR) | |
|---|------------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| In deposit accounts (mature within 12 months from the reporting date) | 2,000,000 | - |
| | 2,000,000 | - |

13 Other financial assets

| | (Amount in INR) | |
|--|------------------|--------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Interest accrued but not due | 1,412,537 | 2,825 |
| Interest receivable from related parties | - | - |
| | 1,412,537 | 2,825 |

14 Other current assets

| | (Amount in INR) | |
|---|-------------------|------------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Advances other than capital advances | | |
| Advances to suppliers | 5,722,195 | 140,584 |
| Advances to employees | 2,194,609 | - |
| Other advances | - | 433,960 |
| Refundable Commitment fees | 714,228 | - |
| Prepaid expenses | 8,948,543 | 910,903 |
| | 17,579,575 | 1,485,447 |

15 Share capital

| | (Amount in INR) | |
|--|-----------------|----------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Authorised | | |
| 10,000 equity shares of par value of Rs 10 each | 100,000 | 100,000 |
| | 100,000 | 100,000 |
| Issued, subscribed and paid-up | | |
| 10,000 equity shares of par value of Rs 10 each, fully paid up | 100,000 | 100,000 |
| Share Application money | - | - |
| | 100,000 | 100,000 |

15.1 Reconciliation of number of shares outstanding at the beginning and at the end of the reporting period

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---|---------------------|----------------|---------------------|----------------|
| | Number of shares | Amount in INR | Number of shares | Amount in INR |
| Equity shares | | | | |
| At the commencement of the year | 10,000 | 100,000 | - | - |
| Shares issued on exercise of employee stock options | - | - | - | - |
| Shares issued during the year | - | - | 10,000 | 100,000 |
| Right issue | - | - | - | - |
| Bonus issue | - | - | - | - |
| At the end of the year | 10,000 | 100,000 | 10,000 | 100,000 |



Handwritten signature/initials.

Handwritten signature/initials.

15.2 Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of the equity shares will be entitled to receive the residual assets of the Company, after distribution of all preferential amounts (if any) in proportion to the number of equity shares held.

15.3 Shares held by Holding Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|---------------|---------------------|---------------|
| | Number of shares | Amount in INR | Number of shares | Amount in INR |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 9,990 | 99,900 | 9,990 | 99,900 |
| | 9,990 | 99,900 | 9,990 | 99,900 |

15.4 Details of shareholders holding more than 5% shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|---------------|---------------------|---------------|
| | Number of shares | % held | Number of shares | % held |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 9,990 | 99.90% | 9,990 | 99.90% |
| | 9,990 | 99.90% | 9,990 | 99.90% |

16 Other equity

| Particulars | (Amount in INR) | |
|--------------------------------------|---------------------|--------------------|
| | 31 Mar 2018 | 31 Mar 2017 |
| Securities premium account | - | - |
| Stock options outstanding account | - | - |
| Foreign currency translation reserve | - | - |
| Debenture redemption reserve | - | - |
| General reserve account | - | - |
| Other comprehensive income | - | - |
| Other Equity- Corporate Guarantee | 1,747,765 | 1,642,651 |
| Retained earnings | (52,317,265) | (3,303,984) |
| Commitment to issue equity shares | - | - |
| | (50,569,500) | (1,661,333) |

17 Non-current borrowings

| Particulars | (Amount in INR) | |
|----------------------------|-------------------|-------------|
| | 31 Mar 2018 | 31 Mar 2017 |
| Secured | | |
| Non convertible debentures | - | - |
| Term loan | 26,214,077 | - |
| Total borrowing | 26,214,077 | - |

18 Non-current provisions

| Particulars | (Amount in INR) | |
|------------------------------------|-----------------|-------------|
| | 31 Mar 2018 | 31 Mar 2017 |
| Provision for gratuity | 241,107 | - |
| Provision for compensated absences | 389,137 | - |
| | 630,244 | - |



[Handwritten signature]

[Handwritten signature]

19 Current borrowings

| (Amount in INR) | | |
|---|--------------------|-------------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Loans from bank repayable on demand | | |
| Secured | | |
| Cash credit and overdraft facilities | - | - |
| Bill discounting facility from bank | - | - |
| Working capital loan | - | - |
| Loan from related parties, unsecured | | |
| From Qess Corp Ltd. | 251,931,325 | 17,124,427 |
| From Fairfax Financial Holdings Limited | - | - |
| | 251,931,325 | 17,124,427 |

20 Trade payables

| (Amount in INR) | | |
|----------------------|-------------------|------------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Other trade payables | 19,274,488 | 4,706,671 |
| | 19,274,488 | 4,706,671 |

21 Other current financial liabilities

| (Amount in INR) | | |
|---|-------------------|----------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Current maturities of long-term borrowings | 5,324,821 | - |
| Current maturities of finance lease obligations | - | - |
| Payable for acquisition of business | - | - |
| Consideration payable | - | - |
| Interest accrued and not due | 374,785 | - |
| Financial guarantee liability | - | - |
| Capital creditors | - | - |
| Other Payables | - | - |
| Provision for expenses | 7,073,400 | 711,864 |
| Accrued salaries and benefits | 6,594,495 | - |
| Provision for bonus and incentive | - | - |
| Bank overdraft | - | - |
| Uniform deposits | - | - |
| | 19,367,501 | 711,864 |

22 Current provisions

| (Amount in INR) | | |
|------------------------------------|----------------|-------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Provision for employee benefits | | |
| Provision for gratuity | 1,112 | - |
| Provision for compensated absences | 296,421 | - |
| | 297,533 | - |

23 Other current liabilities

| (Amount in INR) | | |
|--|-------------------|----------------|
| Particulars | 31 Mar 2018 | 31 Mar 2017 |
| Balances payable to government authorities | 3,140,954 | 178,779 |
| Amount payable to related parties | 7,026,030 | - |
| | 10,166,984 | 178,779 |



[Signature]

[Signature]

24 Revenue from operations

| Particulars | (Amount in INR) | |
|-------------------------------|-----------------------------------|-------------------------------------|
| | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
| Sale of services | | |
| Training services | 56,347,120 | - |
| Total sale of services | 56,347,120 | - |

25 Other income

| Particulars | (Amount in INR) | |
|---|-----------------------------------|-------------------------------------|
| | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
| Interest income under the effective interest method on: | | |
| Cash and cash equivalents | 1,566,347 | 2,825 |
| Interest income on present valuation of financial instruments | 268,512 | - |
| | 1,834,859 | 2,825 |

26 Employee benefits expense

| Particulars | (Amount in INR) | |
|--|-----------------------------------|-------------------------------------|
| | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
| Salaries and wages | 43,253,075 | - |
| Contribution to provident and other funds | 3,272,519 | - |
| Expenses related to post-employment defined benefit plan | 242,219 | - |
| Expenses related to compensated absences | 685,558 | - |
| | 47,453,371 | - |

27 Finance costs

| Particulars | (Amount in INR) | |
|--|-----------------------------------|-------------------------------------|
| | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
| Interest expense on financial liabilities measured at amortised cost | 10,037,945 | 138,252 |
| Other borrowing costs | 1,648,565 | 272,521 |
| | 11,686,510 | 410,773 |

28 Other expenses

| Particulars | (Amount in INR) | |
|-----------------------------------|-----------------------------------|-------------------------------------|
| | For the year ended 31 Mar 2018 | For the period ended 31 Mar 2017 |
| Recruitment and training expenses | 45,242,632 | 1,562,522 |
| Rent | 300,798 | - |
| Repairs & maintenance | | |
| - buildings | 4,236,514 | - |
| Legal and professional fees | 681,271 | 749,951 |
| Rates and taxes | 1,829,921 | 34,392 |
| Printing and stationery | 108,361 | - |
| Miscellaneous expenses | 698,408 | - |
| | 53,097,905 | 2,346,865 |



A

Ra

29 Capital commitments

(Amount in INR)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Estimated amount of contracts remaining to be executed on capital account and not provided for | 15,360,508 | 16,519,182 |
| | <u>15,360,508</u> | <u>16,519,182</u> |

30 Earnings per share

(Amount in INR except number of shares)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|---------------------------------------|
| Nominal value of equity shares | 100,000 | 100,000 |
| Net profit after tax for the purpose of earnings per share | (49,013,281) | (3,303,984) |
| Weighted average number of shares used in computing basic earnings per share | 10,000 | 10,000 |
| Basic earnings per share | (4,901.33) | (330.40) |
| Weighted average number of shares used in computing diluted earnings per share | 10,000 | 10,000 |
| Diluted earnings per share | (4,901.33) | (330.40) |

Computation of weighted average number of shares

(Figures in numbers)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|---|-------------------------------------|---------------------------------------|
| Number of equity shares outstanding at beginning of the year | 10,000 | - |
| Number of equity shares outstanding at beginning of the previous year after right issue and bonus issue | - | - |
| Add: Weighted average number of equity shares issued during the year | - | 10,000 |
| Weighted average number of shares outstanding at the end of year for computing basic earnings per share | 10,000 | 10,000 |
| Add: Impact of potentially dilutive equity shares | - | - |
| Weighted average number of shares outstanding at the end of year for computing diluted earnings per share | 10,000 | 10,000 |

31 Expenditure in foreign currency

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|------------------------|-------------------------------------|---------------------------------------|
| Miscellaneous expenses | 375,723 | - |
| | <u>375,723</u> | <u>-</u> |



[Handwritten signature]

[Handwritten signature]

32 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|--------------------------------------|--|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited |
| - Fellow subsidiaries | <p>Coachieve Solutions Private Limited MFX Infotech Private Limited Aravon Services Private Limited Brainhunter Systems Ltd Mindwire Systems Ltd Brainhunter Companies Canada Inc Brainhunter Companies LLC Quess (Philippines) Corp Quess Corp (USA) Inc Quesscorp Holdings Pte Ltd Quessglobal (Malaysia) SDN BHD Quess Corp Lanka (Private) Limited Comtel Solutions Pte Ltd Ikya Business Services (Private) Limited MFXchange Holdings Inc MFXchange US, Inc MFX Roanoke Inc Dependo Logistics Solutions Private Limited CenterQ Business Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Vedang Cellular Services Conneqt Business Solutions Limited (fka: Tata Business Support Services Limited) Golden Star Facilities and Services Private Limited Master Staffing Solutions Private Limited Comtelpro Pte. Limited Comtelink Sdn. Bhd MFX Chile SpA Monster com (India) Private Limited Monster com sg Pte. Limited Monster com HK Limited Monster Malaysia Sdn. Bhd.</p> |
| - Associates of Holding Company | <p>Terrier Security Services (India) Private Limited Simpliance Technologies Private Limited Heptagon Technologies Pvt Ltd Quess Recruit, Inc Thomas Cook (India) Limited</p> |
| - Joint Venture of Holding Company | Trimax Smart Infraprojects Private Limited |
| - Joint Venture of fellow subsidiary | Himmer Industrial Services (M) SDN BHD |
| - Entity having common directors | <p>Quess Corp Limited Quess (Philippines) corp Quess Corp (USA) Inc IKYA Business Services (Private) Limited MFX Infotech Private Limited Hofincons Infotech & Industrial Services Private Limited Brainhunter systems Limited, Canada MFXChange Holdings Inc, Canada Aravon Services Private Limited Quesscorp Holdings Pte Ltd, Singapore MFXChange Inc, USA Dependo Logistics Services Private Limited CentreQ Business Services Private Limited Comtel Solutions Pte Ltd Conneqt Business Solutions Limited Monster Com (India) Pvt Ltd Comtel Pro Pte Ltd Coachieve Solutions Private Limited Inticore Vjp Advance Systems Private Limited</p> |



Handwritten signature/initials.

Handwritten signature/initials.

Excelus Learning Solutions Private Limited
(A Subsidiary of Quess Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

- Entities in which key managerial personnel have significant influence

Quess Corp Limited
Co-achieve Solutions Private Limited
Quess (Philippines) Corp
Quess Corp (USA) Inc
IKYA Business Services (Private) Limited
MFX Infotech Private Limited
Hofincons Infotech & Industrial Services Private Limited
Brainhunter systems Limited, Canada
MFXChange Holdings Inc, Canada
Aravon Services Private Limited
Quesscorp Holdings Pte. Ltd., Singapore
MFXChange Inc, USA
Dependo Logistics Services Private Limited
CentreQ Business Services Private Limited
Comtel Solutions Pte. Ltd.
Conneqt Business Solutions Limited
Monster Com (India) Pvt Ltd
Comtel Pro Pte. Ltd.
Inticore Vjp Advance Systems Private Limited

Key executive management personnel

Name

Subrata Nag

Ranjit Nair

Sudershan Pallaap

Designation

Director

Director

Company Secretary

(ii) Related party transactions during the year

(Amount in INR)

| Particulars | | 31 March 2018 | 31 March 2017 |
|---|---|---------------|---------------|
| Revenue from operations | | | |
| | Quess Corp Limited | 545,160 | - |
| Other expenses | | | |
| - Security Expense | Terrier Security Services (India) Private Limited | 8,357,906 | - |
| - CCTV | Terrier Security Services (India) Private Limited | 435,499 | - |
| | | - | - |
| Finance costs | | | |
| - Interest expense | Quess Corp Limited | 8,974,830 | 138,252 |
| - Interest income | | | |
| Payment made by related parties on behalf of the Company | | | |
| | Quess Corp Limited | - | - |
| Loans received/(given to) related parties | | | |
| | Quess Corp Limited | 226,729,551 | 17,100,000 |
| Corporate guarantee | | | |
| | Quess Corp Limited | 105,114 | 1,642,651 |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

(Amount in INR)

| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
|--|---|---------------------|---------------------|
| Trade receivables (gross of loss allowance) | Quess Corp Limited | 498,960 | - |
| Trade payables | Terrier Security Services (India) Private Limited | 4,057,502 | - |
| Current borrowings | Quess Corp Limited | 251,931,325 | 17,124,427 |
| Other payables | Quess Corp Limited | 7,026,030 | - |



Handwritten signature/initials.

Handwritten signature/initials.

(v) Compensation of key managerial personnel*

(Amount in INR)

| Particulars | For the year from 1 April 2017 to 31 March 2018 | For the period from 23 November 2016 to 31 March 2017 |
|-------------|---|---|
| Ranjit Nair | - | - |
| Subrata Nag | - | - |

*Managerial remuneration does not include cost of employee benefits such as gratuity and compensated absences since provision for these are based on an actuarial valuation carried out for the Company as a whole.

33 Leases

Operating Leases

The Company has taken on lease training centre premises under operating leases. The leases typically run for a period of one to three years, with an option to renew the lease after that period. Lease payments are renegotiated at the time of renewal.

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows:

(Amount in INR)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------|------------------------|---------------------|
| Payable within 1 year | - | - |
| Payable between 1-5 years | - | - |
| Payable later than 5 years | - | - |

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|---------------------------------------|
| Total rental expense relating to operating lease | 18,639,339 | - |
| - Non-cancellable | - | - |
| - Cancellable | 18,639,339 | - |

The Company has purchased assets under finance lease. The lease agreement is for a period of 36 months. The minimum lease payments and their present values for the finance lease, for the following periods are as follows:

(Amount in INR)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|---------------------|
| Payable within 1 year | - | - |
| Payable between 1-5 years | - | - |
| Payable later than 5 years | - | - |
| Total | - | - |
| Less: Finance charges | - | - |
| Present value of minimum lease payments | - | - |

34 Assets and liabilities relating to employee benefits

(Amount in INR)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|---------------------|
| Net defined benefit liability, gratuity plan | 242,219 | - |
| Liability for compensated absences | 685,558 | - |
| Total employee benefit liability | 927,777 | - |
| Current | 297,533 | - |
| Non-current | 630,244 | - |
| | 927,777 | - |



D

RN

B Reconciliation of net defined benefit liability/ asset

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability/ asset and its components.

| (Amount in INR) | | |
|--|----------------|---------------|
| Particulars | 31 March 2018 | 31 March 2017 |
| <i>Change in defined benefit obligation</i> | | |
| <i>Reconciliation of present value of defined benefit obligation</i> | | |
| Obligation at the beginning of the year | - | - |
| Additions through business combination | - | - |
| Current service cost | 235,091 | - |
| Interest cost | - | - |
| Past service cost | 7,128 | - |
| Benefit settled | - | - |
| Obligation at the end of the year | 242,219 | - |
| <i>Reconciliation of present value of plan assets</i> | | |
| Plan assets at the beginning of the year, at fair value | - | - |
| Additions through business combination | - | - |
| Interest income on plan assets | - | - |
| Remeasurement- actuarial gain/(loss) | - | - |
| Return on plan assets recognised in other comprehensive income | - | - |
| Contributions | - | - |
| Benefits settled | - | - |
| Plan assets as at the end of the year | 242,219 | - |
| Net defined benefit liability | 242,219 | - |

C i) Expense recognised in profit or loss

| (Amount in INR) | | |
|--------------------------|-------------------------------------|---------------------------------------|
| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Current service cost | 235,091 | - |
| Interest cost | - | - |
| Past service cost | 7,128 | - |
| Interest income | - | - |
| Net gratuity cost | 242,219 | - |

E Defined benefit obligation - Actuarial Assumptions

| (Amount in INR) | | |
|--|-------------------------------------|---------------------------------------|
| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Discount rate | 7.10% | - |
| Future salary growth | 7.50% | - |
| Attrition rate | 30.00% | - |
| Rate of return on planned asset | - | - |
| Average duration of defined benefit obligation (in years) | - | - |

F Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below

Core employees

| (Amount in INR) | | | | |
|------------------------------------|---------------------|----------|---------------------|----------|
| | As at 31 March 2018 | | As at 31 March 2017 | |
| | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 226,985 | 258,820 | - | - |
| Future salary growth (1% movement) | 258,596 | 226,902 | - | - |
| Attrition rate (1% movement) | 242,359 | 242,079 | - | - |

35 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006.

36 Comparability with previous period

Current year figures pertain to the operations for the year April 01, 2017 to March 31, 2018. Previous period figures relate to a period from November 23, 2016 to March 31, 2017. As such, current year figures are not comparable with those of the previous period. Previous year's figures have been regrouped/ reclassified to make them comparable with those of current year.



Handwritten signature/initials.

Handwritten initials 'RN'.

37 Taxes

A Amount recognised in profit or loss

| Particulars | (Amount in INR) | |
|--|-------------------------------------|---------------------------------------|
| | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
| Current tax: | | |
| In respect of the current period | - | - |
| Excess provision related to prior years | - | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | 18,220,306 | 238,142 |
| Increase/ reduction of tax rate | - | - |
| Income tax expense reported in the Statement of Profit and Loss | 18,220,306 | 238,142 |

B Reconciliation of effective tax rate

| Particulars | (Amount in INR) | | | |
|--|--------------------|--------------|----------------------|-------------|
| | For the year ended | | For the period ended | |
| | 31 March 2018 | | 31 March 2017 | |
| | Rate | Amount | Rate | Amount |
| Profit before tax | | (67,233,587) | | (3,065,842) |
| Tax using the Company's domestic tax rate | 25.00% | - | 29.00% | - |
| Effect of: | | | | |
| Tax exempt income | 0.00% | - | 0.00% | - |
| Non-deductible expenses | 0.00% | - | - | - |
| Unrecognised tax losses | 0.00% | - | - | - |
| Deferred tax credit for earlier periods | 0.00% | - | - | - |
| Difference in enacted tax rate | 0.00% | - | - | - |
| Effective tax rate | 25.00% | - | 29.00% | - |
| Less: Excess provision related to prior years | - | - | 0.00% | - |
| Income tax expense reported in the Statement of Profit and Loss | 0.00% | - | 0.00% | - |

C The following tables provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017

Non-current tax assets (net)

| Particulars | (Amount in INR) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | 3,626,373 | - |
| Income tax liabilities | - | - |
| Net income tax assets at the end of the year | 3,626,373 | - |

Current tax liabilities (net)*

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | - | - |
| Income tax liabilities | - | - |
| Net income tax liabilities at the end of the year | - | - |

*For current tax liabilities above, there is no legally enforceable right to set off against the non-current tax assets and accordingly disclosed separately.



A

RN

D Deferred tax assets, net

| Particulars | (Amount in INR) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax assets: | | |
| Impairment loss allowance on financial assets | - | - |
| Provision on employee benefits- Gratuity | 62,371 | - |
| Provision on employee benefits- Compensated absences | 176,531 | - |
| Deferred Tax on Bonus | - | - |
| Provision for disputed Claims | - | - |
| Interest on Service Tax | - | - |
| Provision for rent Escalation | - | - |
| Present Valuation of Financial Instruments | - | - |
| Deferred Tax others | 8,314 | - |
| Business loss current year and carried forward | 14,261,579 | - |
| Unabsorbed Depreciation current year and carried forward | 4,706,759 | - |
| Deferred tax on fixed assets | (1,233,390) | (238,142) |
| Minimum alternate tax credit entitlement | - | - |
| Net deferred tax assets | 17,982,164 | (238,142) |

E Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

| For the year ended 31 March 2018 | (Amount in INR) | | | | |
|--|------------------|---|---------------------------------|----------------------|--------------------|
| | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | 238,903 | - | 238,903 |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | 8,314 | - | 8,314 |
| Business loss current year and carried forward | - | - | 14,261,579 | - | 14,261,579 |
| Unabsorbed Depreciation current year and carried forward | - | - | 4,706,759 | - | 4,706,759 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | (238,142) | - | (995,248) | - | (1,233,390) |
| Net deferred tax assets | (238,142) | - | 18,220,306 | - | 17,982,164 |

| For the year ended 31 March 2017 | (Amount in INR) | | | | |
|--|-----------------|---|---------------------------------|----------------------|--------------------|
| | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | | |
| Impairment loss allowance on financial assets | - | - | - | - | - |
| Provision for employee benefits | - | - | - | - | - |
| Provision for disputed claims | - | - | - | - | - |
| Provision for rent escalation | - | - | - | - | - |
| Others | - | - | - | - | - |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | (238,142) | - | (238,142) |
| Net deferred tax assets | - | - | (238,142) | - | (238,142) |



Handwritten signature/initials.

Handwritten signature/initials.

Excelus Learning Solutions Private Limited
(A Subsidiary of Qess Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

38 Financial instruments - fair value and risk management

Accounting classification and fair value

The following table shows the carrying amount and fair value of financial assets and financial liabilities:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

(Amount in INR)

| Particulars | Carrying amount | Level 1 | Fair value | |
|---|--------------------|---------|--------------------|---------|
| | 31-Mar-18 | | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | 5,643,421 | - | 5,643,421 | - |
| Cash and cash equivalents including other bank balances | 44,909,933 | - | 44,909,933 | - |
| Other financial assets | 58,753,828 | - | 58,753,828 | - |
| Unbilled revenue | 13,566,824 | - | 13,566,824 | - |
| Financial assets measured at fair value | | | | |
| Investment in preference shares | - | - | - | - |
| Other non-current investments | 15,221,620 | - | - | - |
| Total financial assets | 138,095,626 | - | 122,874,006 | - |
| Financial liabilities measured at amortised cost | | | | |
| Non-convertible debentures | - | - | - | - |
| Finance lease obligations | - | - | - | - |
| Borrowings other than above | 283,470,223 | - | 283,470,223 | - |
| Trade payables | 19,274,488 | - | 19,274,488 | - |
| Other financial liabilities | 19,367,501 | - | 19,367,501 | - |
| Financial liabilities measured at fair value | | | | |
| Contingent consideration | - | - | - | - |
| Financial liability towards put option | - | - | - | - |
| Financial liability | - | - | - | - |
| Total financial liabilities | 322,112,212 | - | 322,112,212 | - |

(Amount in INR)

| Particulars | Carrying amount | Level 1 | Fair value | |
|---|------------------|---------|------------------|---------|
| | 31-Mar-17 | | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Trade receivables | - | - | - | - |
| Cash and cash equivalents including other bank balances | 1,027,402 | - | 1,027,402 | - |
| Other financial assets | 3,630,333 | - | 3,630,333 | - |
| Unbilled revenue | - | - | - | - |
| Financial assets measured at fair value | | | | |
| Other non-current investments | 2,610,620 | - | 2,610,620 | - |
| Total financial assets | 7,268,355 | - | 7,268,355 | - |



1

RN

Excelus Learning Solutions Private Limited
(A Subsidiary of Qess Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

(Amount in INR)

| Particulars | Carrying amount | | Fair value | |
|---|-------------------|----------|-------------------|----------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Finance lease obligations | - | - | - | - |
| Borrowings other than above | 17,124,427 | - | 17,124,427 | - |
| Trade payables | - | - | - | - |
| Other financial liabilities | 711,864 | - | 711,864 | - |
| Financial liabilities measured at fair value | | | | |
| Contingent consideration | - | - | - | - |
| Non-controlling interests put option | - | - | - | - |
| Financial liability | - | - | - | - |
| Total financial liabilities | 17,836,291 | - | 17,836,291 | - |

Fair value hierarchy

Level 1: Quoted Price (Unadjusted) in active markets for identical assets or liabilities

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the assets or liabilities that are not based on observable market data (Unobservable inputs)

Fair valuation method

The Management assessed that fair value of financial assets and liabilities approximate their carrying amounts largely due to the short term maturities of these

A Financial Assets:

- 1) Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

- 1) Borrowings: It includes working capital loan and payments on behalf of the entity from Qess Corp Ltd. for mandatory contribution in line with NSDC guidelines for Center set up under PMKVY Projects. These borrowings are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.
- 2) National Skill Development Centre Loan: This includes term loan from National Skill Development Centre of Rs.315.39 lakhs taken by the Company which is secured against hypothecation of project assets. The loan is taken at 6% p.a. simple interest and a portion of this has been classified under Non current borrowings and the balance in other current financial liabilities.
- 3) Finance lease obligations: The fair value of obligations under finance leases is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- 4) Trade payables and other liabilities: Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.



[Handwritten signature]

[Handwritten signature]

39 Financial risk management

The Company has exposure to the following risks arising from financial instruments

- Credit risk;
- Liquidity risk; and
- Market risk

Risk management framework

The Board of Directors of Excelus Learning Solutions Private Limited has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans and current asset. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

As at 31 March 2018

(Amount in INR)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | - | - | - | No | - |
| Past due 1-90 days | 5,643,421 | - | - | No | 5,643,421 |
| Past due 91-180 days | - | - | - | No | - |
| Past due 181-270 days | - | - | - | No | - |
| Past due 271-360 days | - | - | - | No | - |
| Above 360 days | - | - | - | Yes | - |
| | 5,643,421 | - | - | | 5,643,421 |



Handwritten signature.

Handwritten signature.

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

i) Financing arrangement

The Company maintains the following line of credit:

(i) The Company has taken term loan from National Skill Development Corporation for Capital Expenditure management. These facilities are repayable on quarterly basis and are secured primarily by way of bank guarantee and corporate guarantees provided. The loan has been taken at interest rate of 0% (for 2 centres) and 6% as per the agreement with NSDC. The Company has availed principal moratorium period of 1 year from the date of first disbursement.

(iii) The Company has taken loan from the parent company Qness Corp Ltd for working capital management and for mandatory contribution in line with NSDC guidelines for Center set up under PMKVY Projects. The loan has been taken at the interest rate of 10 year India government bond rate.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018, 31 March 2017. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:

As at 31 March 2018

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|-------------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 283,470,223 | 283,470,223 | - | - | - |
| Trade payables | 19,274,488 | 19,274,488 | - | - | - |
| Other financial liabilities | 19,367,501 | 19,367,501 | - | - | - |

As at 31 March 2017

| Particulars | Contractual cash flows | | | | |
|-----------------------------|------------------------|------------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 17,124,427 | 17,124,427 | - | - | - |
| Trade payables | 4,706,671 | 4,706,671 | - | - | - |
| Other financial liabilities | 711,864 | 711,864 | - | - | - |

iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long-term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowing comprises of vehicle loans, working capital loans, finance lease obligations, loan from related parties and debentures which carries fixed rate of interest, which do not expose it to interest rate risk. However, non-convertible debenture has a fixed coupon rate but there is a condition of call/put option associated with change in interest rate exposing it to interest rate risk. The borrowings also includes cash credit, bill discounting and term loan facilities and loans from related parties which carries variable rate of interest.

(a) Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--------------------------|------------------------|------------------------|
| | (Amount in INR) | (Amount in INR) |
| Variable rate borrowings | 243,853,550 | 17,124,000 |
| Fixed rate borrowings | 31,538,898 | - |
| Total borrowings | 275,392,448 | 17,124,000 |

(b) Sensitivity

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31 March 2018 | | | | |
| Variable rate borrowings | 89,748 | (89,748) | 66,638 | (66,638) |
| 31 March 2017 | | | | |
| Variable rate borrowings | 1,383 | (1,383) | 1,023 | (1,023) |



[Handwritten signature]

[Handwritten signature]

Excelus Learning Solutions Private Limited

(A Subsidiary of Qess Corp Limited)

Notes to the financial statements for the year ended 31 March 2018

40 Payment to auditors (net of Goods and Service tax; included in legal and professional fees)

(Amount in INR)

| Particulars | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|---------------------------|-------------------------------------|---------------------------------------|
| Statutory audit fees | 100,000 | 45,000 |
| Tax audit fees | - | - |
| Others | - | - |
| Reimbursement of expenses | - | - |
| | 100,000 | 45,000 |



[Handwritten signature]

[Handwritten signature]

Excelus Learning Solutions Private Limited
(A Subsidiary of Qess Corp Limited)
Notes to the financial statements for the year ended 31 March 2018

41 Non-current borrowings

Terms and repayment schedule

Terms and conditions of outstanding borrowings are as follows:

| Particulars | (Amount in INR) | | | |
|------------------------------------|-----------------|--------------------------|---------------------|---|
| | Currency | Coupon/ Interest rate | Year of maturity | Carrying amount as at 31 March 2018 |
| Secured non-convertible debentures | | | | |
| Secured NSDC loan (iv) | INR | 6.00% | | 27,935,268 |
| Secured NSDC loan (iv) | INR | 0.00% | | 3,603,630 |
| Total borrowings | | | | 31,538,898 |

Secured by way of

Corporate Guarantee from Qess Corp and Bank Guarantee

First charge on assets of the project

As per our report of even date attached

for **Vasan & Sampath LLP**

Chartered Accountants

Firm's Registration No. : 004547



Unnikrishnan Menon

Partner

Membership No. 205703

Place: Bengaluru

Date: 09 May 2018

for and on behalf of Board of Directors of

Excelus Learning Solutions Private Limited

Ranjit Nair

Director

DIN : 07086634

Place: Bengaluru

Date: 09 May 2018

Subrata Nag

Director

DIN : 02234000



Independent Auditor's Report

To the Members of Golden Star Facilities and Services Private Limited

Report on the Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of Golden Star Facilities and Services Private Limited ('the Company'), which comprise the balance sheet as at 31 March 2018, the statement of profit and loss (including other comprehensive income), the statement of cash flows and the statement of changes in equity for the year then ended and a summary of the significant accounting policies and other explanatory information (herein after referred to as "Ind AS financial statements").

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of this Ind AS financial statement that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on this Ind AS financial statements based on our audit.

In continuing our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.



Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31 March, 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143(3) of the Act, based on our audit we report that:

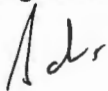
- (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) the balance sheet, the statement of profit and loss, the statement of cash flows and the statement of changes in equity dealt with by this Report are in agreement with the books of account;
- (d) in our opinion, the aforesaid Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act read with relevant rule issued thereunder;
- (e) on the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- (g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. Company does not have any pending litigations which would impact its financial position;
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company; and

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraph 3 and 4 of the Order.

for **Sriramulu Naidu & Co.**

Chartered Accountants

Firm's registration number: 008975S


S Deenadayal

Partner

Membership number: 205194



Place : Bengaluru
Date : 09/05/2018

Annexure - A to the Auditors' Report

Report on the Internal Financial Controls under Clause (l) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Golden Star Facilities and Services Private Limited ("the Company") as of 31 March 2018 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.



Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

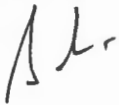
Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for **Sriramulu Naidu & Co.**

Chartered Accountants

Firm's registration number: 08975S



S Deenadayal

Partner

Membership number: 205194



Place :Bengaluru

Date : 09/05/2018

Annexure -B to the Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the Ind AS financial statements for the year ended 31 March 2018, we report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of three years. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- (c) The Company does not hold any immovable properties. Accordingly, provisions of clause 3(ii) (c) of the Order are not applicable.
- (ii) The management has conducted physical verification of inventory at reasonable intervals during the year and no material discrepancies between physical inventory and book records were noticed on physical verification.
- (iii) The Company has not granted any loan, secured or unsecured to companies, firms, Limited Liability Partnerships (LLPs) or other parties covered in the register maintained under Section 189 of the Act. Accordingly, the provisions of clauses 3(iii)(a), 3(iii)(b) and 3(iii)(c) of the Order are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act, with respect to the loans and investments made.
- (v) The Company has not accepted any deposits within the meaning of Section 73 to 76 of the Act and the Companies (Acceptance of deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the order is not applicable.
- (vi) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- (vii) a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, have generally been regularly deposited to the appropriate authorities, though there has been a slight delay in a few cases. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they became payable.
b) There are no dues in respect of income tax, sales- tax, service tax, duty of customs, duty of excise and value added tax that have not been deposited with the appropriate authorities on account of any duty.
- (viii) According to information and explanation given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or a bank or government or any dues to debentures – holders during the year.
- (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- (x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) In our opinion and according to the information and explanation given to us, Company is a private limited company, hence the provisions of sec 197 of the Act, not applicable. Accordingly paragraph 3(xi) of the Order is not applicable.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the Ind AS financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.

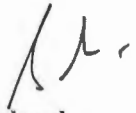


- (xv) According to the information and explanations given to us and based on our examination of the records of the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

for Sriramulu Naidu & Co.

Chartered Accountants

Firm's registration number: 08975S



S Deenadayal

Partner

Membership number: 205194



Place :Bengaluru

Date : 09/05/2018

(Amount in Rs)

| Balance Sheet | Note | As at 31 March 2018 | As at 31 March 2017 |
|---|------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 27,132,750 | 14,267,360 |
| Financial assets | | | |
| (i) Non current loans | 4 | 4,370,945 | 4,051,193 |
| (ii) Other non-current financial assets | 5 | 542,597 | 539,774 |
| Deferred tax assets (net) | 6 | 40,848,525 | 19,676,492 |
| Income tax assets (net) | 6 | 20,776,370 | 4,174,594 |
| Other non-current assets | 7 | 2,171,606 | 186,609 |
| Total non-current assets | | 95,842,793 | 42,896,022 |
| Current assets | | | |
| Inventories | 8 | 5,816,306 | 5,223,006 |
| Financial assets | | | |
| (i) Trade and other receivables | 9 | 209,526,823 | 282,879,655 |
| (ii) Cash and cash equivalents | 10 | 8,780,119 | 1,728,014 |
| (iii) Current loans | 11 | 900,960 | 940,436 |
| (iv) Unbilled revenue | 12 | 157,492,979 | 2,494,704 |
| Other current assets | 13 | 1,999,828 | 336,621 |
| Total current assets | | 384,517,015 | 293,602,436 |
| Total Assets | | 480,359,808 | 336,498,458 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 14 | 10,000,000 | 10,000,000 |
| Other equity | 15 | 159,913,573 | 91,515,336 |
| Total equity | | 169,913,573 | 101,515,336 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Non-current provisions | 16 | 17,878,212 | 7,959,918 |
| Total non-current liabilities | | 17,878,212 | 7,959,918 |
| Current liabilities | | | |
| Financial liabilities | | | |
| (i) Current borrowings | 17 | 117,028,495 | 70,279,727 |
| (ii) Trade and payables | 18 | 13,203,589 | 17,645,615 |
| (iii) Other current financial liabilities | 19 | 112,140,969 | 100,133,715 |
| Current provisions | 20 | 9,777,559 | 13,888,486 |
| Other current liabilities | 21 | 40,417,411 | 25,075,661 |
| Total current liabilities | | 292,568,023 | 227,023,204 |
| Total Liabilities | | 310,446,235 | 234,983,122 |
| Total Equity and Liabilities | | 480,359,808 | 336,498,458 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Golden Star Facilities And Services Private Limited

S Deenadayal
Partner
Membership No. : 205194



Anita Verghese
Managing Director
DIN: 01933949

(Signature)

Chicambaran Anand Sundar Raj
Director
DIN 07971482



Place: Hyderabad
Date: 9 MAY 2018

9 MAY 2018

Golden Star Facilities And Services Private Limited


(Amount in Rs)

| Statement of Profit and loss | Note | For the year ended | |
|--|------|----------------------|----------------------|
| | | 31 March 2018 | 31 March 2017 |
| Income | | | |
| Revenue from operations | 22 | 1,491,138,813 | 1,236,311,986 |
| Other income | 23 | 1,461,034 | 3,783,841 |
| Total Income | | 1,492,599,847 | 1,240,095,827 |
| Expenses | | | |
| Cost of materials, stores and spare parts consumed | 24 | 56,056,543 | 44,841,389 |
| Employee benefits expenses | 25 | 1,266,331,097 | 1,039,806,262 |
| Finance costs | 26 | 14,340,652 | 13,382,070 |
| Depreciation expenses | 27 | 10,976,677 | 8,133,540 |
| Other expenses | 28 | 87,124,138 | 79,134,904 |
| Total expenses | | 1,434,829,107 | 1,185,298,164 |
| Profit before income tax | | 57,770,740 | 54,797,663 |
| Tax expense | | | |
| Current tax | 6 | (11,320,984) | (19,991,534) |
| Minimum alternate tax credit (utilization) / entitlement | | 2,132,938 | - |
| Income tax for earlier years | 6 | 841,907 | (111,272) |
| Deferred tax | 6 | 20,197,204 | 8,517,082 |
| Total tax expenses | | 11,851,065 | (11,585,724) |
| Profit for the year | | 69,621,805 | 43,211,939 |
| Other comprehensive income/(expense) | | | |
| Items that will not be reclassified subsequently to profit or loss | | | |
| Remeasurement of the net defined benefit liability/asset | | (2,948,397) | 10,062,893 |
| Income tax relating to items that will not be reclassified to profit or loss | | 974,829 | (3,327,094) |
| Other comprehensive income/ (expense) for the year, net of income tax | | (1,973,568) | 6,735,799 |
| Total comprehensive income for the period | | 67,648,237 | 49,947,738 |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | 33 | 69.62 | 43.21 |
| Diluted | 33 | 69.62 | 43.21 |


The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 0089755

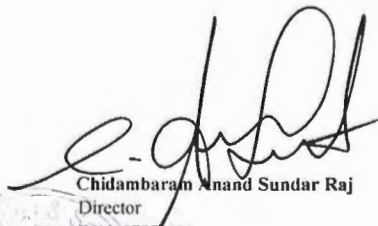
for and on behalf of Board of Directors of
Golden Star Facilities And Services Private Limited

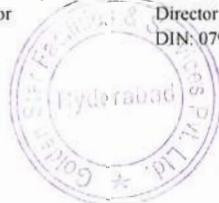

S Deenadayal
Partner
Membership No. : 205194



Place: Hyderabad
Date: 


Anita Verghese
Managing Director
DIN: 01933949


Chidambaram Anand Sundar Raj
Director
DIN: 07971482



(Amount in Rs)

| Statement of Cash Flows | For the year ended | |
|---|---------------------|---------------------|
| | 31 March 2018 | 31 March 2017 |
| Cash flow from operating activities | | |
| Profit before tax | 57,770,740 | 54,797,663 |
| Adjustments for: | | |
| Depreciation expense | 10,976,677 | 8,133,540 |
| Financial Guarantee income | (287,862) | (181,138) |
| Liabilities no longer required written back | (726,235) | - |
| Bad debts written off | 6,481,618 | - |
| Impairment loss allowance on financial assets, net | 703,024 | 6,848,488 |
| Interest income | (212,145) | (202,783) |
| Finance costs | 14,340,652 | 13,382,070 |
| Operating cash flows before working capital changes | 89,046,469 | 82,777,839 |
| Working capital adjustments: | | |
| Changes in: | | |
| Inventories | (593,300) | (709,705) |
| Trade receivables and security deposits | 66,136,300 | (91,984,685) |
| Other current, non-current, unbilled revenue and financial assets | (156,476,889) | 23,669,925 |
| Trade payables and other financial liabilities | 23,153,639 | (3,350,074) |
| Other liabilities and provisions | 3,338,544 | 4,949,146 |
| Cash generated from operating activities | 24,604,764 | 15,352,446 |
| Income taxes paid, net of refund | (27,080,853) | (11,091,492) |
| Net cash (used in) / provided by operating activities (A) | (2,476,089) | 4,260,954 |
| Cash flows from investing activities | | |
| Acquisition of property, plant and equipment and intangibles | (23,842,067) | (7,979,943) |
| Interest income on term deposits | 212,145 | 202,783 |
| Net cash (used in) / provided by investing activities (B) | (23,629,922) | (7,777,160) |
| Cash flows from financing activities | | |
| Finance cost paid | (13,590,652) | (13,382,070) |
| Short-term borrowings, net of repayments | 46,748,768 | (1,663,665) |
| Net cash (used in) / provided by financing activities (C) | 33,158,116 | (15,045,735) |
| Net increase in cash and cash equivalents (A+B+C) | 7,052,105 | (18,561,941) |
| Cash and cash equivalents at the beginning of the year | 1,728,014 | 20,289,954 |
| Cash and cash equivalents at the end of the period (refer note 10) | 8,780,119 | 1,728,014 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Golden Star Facilities And Services Private Limited

S Deenadayal
Partner
Membership No. : 205194

Place: Hyderabad
Date:

9 MAY 2018

Anita Verghese
Managing Director
DIN: 01933949

Chidambaram Anand Sundar Raj
Director
DIN: 07971482

Golden Star Facilities And Services Private Limited
Statement of Changes in Equity for the year ended 31 March 2018

(A) Equity share capital

(Amount in Rs)

| Particulars | Note | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------|------|------------------------|------------------------|
| Opening balance | 14 | 10,000,000 | 10,000,000 |
| Changes in equity share capital | 14 | - | - |
| Closing balance | | 10,000,000 | 10,000,000 |

(B) Other equity

(Amount in Rs)

| Particulars | Note | Reserves and surplus | | Other items of other comprehensive income | Total equity attributable to equity holders of the Company |
|---|------|----------------------|----------------|--|--|
| | | Retained earnings | Other Reserves | Remeasurement of the net defined benefit liability/asset | |
| Balance as of 1 April 2016 | | 41,678,207 | 750,000 | (860,609) | 41,567,598 |
| Add: Profit for the period | | 43,211,939 | - | - | 43,211,939 |
| Add: Other comprehensive income (net of tax) | 15 | - | - | 6,735,799 | 6,735,799 |
| Balance as of 31 March 2017 | | 84,890,146 | 750,000 | 5,875,190 | 91,515,336 |
| Balance as of 1 April 2017 | | 84,890,146 | 750,000 | 5,875,190 | 91,515,336 |
| Add: Profit for the Period | | 69,621,805 | - | - | 69,621,805 |
| Add: Fair value of financial guarantee received | 15 | - | 750,000 | - | 750,000 |
| Add: Other comprehensive income (net of tax) | 15 | - | - | (1,973,568) | (1,973,568) |
| Balance as of 31 March 2018 | | 154,511,951 | 1,500,000 | 3,901,622 | 159,913,573 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Golden Star Facilities And Services Private Limited

S Deenadayal
Partner
Membership No. : 205194



Anita Verghese
Managing Director
DIN: 01933949



Chidambaram Anand Sundar Raj
Director
DIN: 07071482

Place: Hyderabad
Date: 9 MAY 2018

9 MAY 2018

Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

1. Company overview

Golden Star Facilities And Services Private Limited ("the Company") is incorporated on 14 March 2008 under the provisions of Companies Act 1956. The Registered office of the company is located in Hyderabad. The company is engaged in the business of providing Facility management services.

2. Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these Ind AS financial statements. Accounting policies have been consistently applied except where a newly issued Indian Accounting Standard is initially adopted or a revision to an existing Indian Accounting Standard requires a change in the accounting policy hitherto in use.

2.1 Basis of preparation

Statement of compliance

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) and the provisions of the Companies Act, 2013 ("the Act") and the relevant rules thereunder. The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

The Company's standalone financial statements upto and for the year ended 31 March 2016 were prepared in accordance with the Companies (Accounting Standard) Rules, 2006 notified under Section 133 of the Act and other provisions of the Act ("Indian GAAP" or "Previous GAAP").

The Company has adopted all the relevant Ind AS standards and the first time adoption was carried out in accordance with Ind AS 101, First-time Adoption of Indian Accounting Standards. The transition was carried out from Indian Accounting Principles generally accepted in India as prescribed under Sec 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), which was the Previous GAAP.

The Ind AS financial statements are presented in Indian Rupees ("INR") which is also the Company's functional currency and all amounts have been rounded off to the nearest lakhs, unless otherwise stated.

Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- ii. Defined benefit and other long-term employee benefits where plan asset is measured at fair value less present value of defined benefit obligations ("DBO").

2.2 Use of estimates and judgement

The preparation of the financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) Contingent liability: Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) Income taxes: Significant judgements are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions. Availability of future taxable profits against which deferred tax amount can be used.

iii) Measurement of defined benefit obligations: Key actuarial assumptions used for actuarial valuation.

iv) Impairment of financial assets: The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments.

v) Property, plant and equipment: Useful life of asset.

vi) Other estimates: The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.3 Measurement of fair values

Some of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and nonfinancial assets and liabilities.

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.



2.4 Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any

Cost of an item of property, plant and equipment comprises its purchase price including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the items to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognised in the statement of profit and loss when incurred. The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognised in the statement of profit and loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.

Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as at 1 April 2015 measured as per the previous GAAP and use that carrying value as the deemed cost of the property, plant and equipment.

Depreciation methods, estimated useful lives and residual value

Depreciation is provided on a Straight Line Method ('SLM') over estimated useful life of the fixed assets estimated by the Management. The management believes that the useful lives as given below best represent the period over which management expects to use these assets based on an internal assessment and technical evaluation where necessary. Hence, the useful lives for these assets is different from the useful lives as prescribed under part C of Schedule II of the Companies Act, 2013. Depreciation for assets purchased/ sold during the year is proportionately charged. The Company estimated the useful lives for fixed assets as follows:

| Asset Category | Estimated useful life |
|------------------------|-----------------------|
| Computer equipment | 3 years |
| Vehicles | 3 years |
| Plant and machinery | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |

The assets residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within other gains/losses.

Advance paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of the assets not put to use before such date are disclosed under 'Capital work-in-progress'

Impairment of property, plant and equipment

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount.

The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

2.5 Leases

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

Minimum lease payments made under finance leases are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

2.6 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

When services are performed by an indeterminate number of acts over a specified period of time, revenue is recognized on a straight-line basis over the specified period unless there is evidence that some other method better represents the stage of completion.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed.

Revenue from providing facility management is recognised upon rendering of services.



2.7 Other Income

Interest income or expenses is recognised using effective interest method

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments to

- the gross carrying amount of the financial assets, or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. However, for financial assets that have become credit impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

2.8 Financial Instruments

a) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

b) Classification and subsequent measurement Financial assets

On initial recognition, a financial asset is classified and measured at:

- amortised cost;
- Fair Value through other comprehensive income (FVOCI) - debt investment;
- Fair Value through other comprehensive income (FVOCI) - equity investment; or
- Fair Value through profit and loss (FVTPL)

Financial assets are not classified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

On initial recognition of an equity investment that is not held for trading, the group may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI- equity investment). This election is made on an investment-to-investment basis. All financial assets not classified as amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL, if doing so eliminates or significantly reduces an accounting mistake that would otherwise arise.

Financial assets: Subsequent measurement and gains and losses

| | |
|------------------------------------|---|
| Financial assets, at FVTPL | These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income are recognised in profit or loss. |
| Financial assets at amortised cost | These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss. |
| Debt investments at FVOCI | These assets are subsequently measured at fair value. Interest income under the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss. |
| Equity investments at FVOCI | These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are not reclassified to profit or loss. |

c) Impairment of financial assets

The Company assess on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 26 details how the Company determines whether there has been a significant increase in credit risk.

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss. The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entire reverts to recognizing impairment loss allowance based on 12 month ECL.

d) Derecognition of financial assets

A financial asset is derecognised only when

- The Company has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

Financial liabilities

a) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss or amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

b) Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/losses attributable to changes in own credit risk are recognised in OCI. These gains/losses are not subsequently transferred to statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at fair value through profit and loss.

Amortised cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the Effective Interest Rate (EIR) method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

Financial guarantee contracts

Financials guarantee contracts issued by the holding company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make the payment when due in accordance with the terms of a debt instrument. Fair value of cost of availing the financial guarantee is recognized initially as an asset giving corresponding affect to a component in other equity. The asset so recognized is amortised to the statement of profit and loss over the period of such guarantee availed.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

2.9 Employee benefit

(a) Defined benefit plans

The Company's gratuity plan is a defined benefit plan. The present value of gratuity obligation under such defined benefit plans is determined based on actuarial valuations carried out by an independent actuary using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measure each unit separately to build up the final obligation. The obligation is measured at the present value of estimated future cash flows. The discount rates used for determining the present value of obligation under defined benefit plans, is based on the market yields on Government securities as at the balance sheet date, having maturity periods approximating to the terms of related obligations.

Actuarial gains or losses are recognised in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognised in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognised as part of remeasurements of the net defined liability or asset through other comprehensive income.



Remeasurement of the net defined liability or asset (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods

The Company's gratuity scheme is administered through a trust with the State Bank of India and the provision for the same is determined on the basis of actuarial valuation carried out by an independent actuary. Provision is made for the shortfall, if any, between the amounts required to be contributed to meet the accrued liability for gratuity as determined by actuarial valuation and the available corpus of the funds.

(b) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The obligation is measured on the basis of an independent actuarial valuation using the projected unit credit method as at the reporting date.

c) Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee Provident Fund to Government administered Provident Fund Scheme which is a defined contribution plan. The Company's contribution is recognised as an expense in the statement of profit and loss during the period in which the employee renders the related service.

d) Short-term employee benefits

Short-term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid e.g. short term cash bonus, if the Company has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee, and the amount of obligation can be estimated reliably.

e) Termination benefits

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognizes cost for restructuring. If the benefits are not expected to be settled wholly within 12 months of reporting date, then they are discounted.

2.10 Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss and are generally recognized in profit and loss, except exchange differences arising from the translation of the following items which are recognized in OCI:

- equity investments at fair value through OCI (FVOCI)
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent that the hedges are effective.

2.11 Taxes

Income tax expense comprises current and deferred income tax. Income tax expense is recognised in net profit in the statement of profit and loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income.

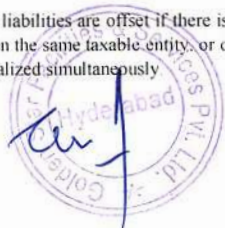
Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted as on the balance sheet date.

Deferred income tax assets and liabilities are recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except for the cases mentioned below. Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognised as income or expense in the period that includes the enactment or the substantive enactment date. Deferred tax is not recognised for:

- temporary differences arising on the initial recognition of assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits or loss at the time of the transaction.
- temporary investments related to investment in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which they can be used. The existence of unused tax losses is strong evidence that future taxable profits may not be available. Therefore, in case of history of recent losses, the Company recognizes a deferred tax asset only to the extent that it has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profits will be available against which such deferred tax can be realized. Deferred tax assets, unrecognised or recognised, are reviewed at each reporting date and are recognised/reduced to the extent that it is probable/no longer probable respectively that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.



2.12 Provisions (other than employee benefits)

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the reporting date. Provisions are determined by discounting the expected future cash flows (representing the best estimate of the expenditure required to settle the present obligation at the balance sheet date) at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability. The unwinding of discount is recognised as finance cost. Expected future operating losses are not provided for.

Onerous contract

A contract is considered to be onerous when the expected economic benefit to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before such a provision is made, the Company recognizes any impairment loss on the assets associated with the contract.

2.13 Contingent liability

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are disclosed in the financial statements if an inflow of economic benefits is probable.

2.14 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

2.15 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.16 Earnings per share

Basic earnings per equity share are computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. The company does not have potential dilutive equity shares outstanding during the period.

2.17 Segment reporting

Based on the "management approach" as defined in Ind AS 108, Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, the Company is engaged in the business of providing facility management services and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable secondary geographical segments.

(This space has been intentionally left blank)



3. Property, plant and equipment

| (Amount in Rs) | | | | | | |
|---|--------------------|-------------------|------------------|----------------------|-----------|------------|
| Particulars | Computer equipment | Plant & Machinery | Office equipment | Furniture & fixtures | Vehicles | Total |
| Gross carrying amount as at 1 April 2016 | 1,071,439 | 19,387,321 | 422,939 | - | 1,470,061 | 22,351,760 |
| Additions during the year | 1,586,370 | 5,035,587 | 786,890 | 20,645 | 550,451 | 7,979,943 |
| Disposals for the year | - | 3,605,254 | - | - | - | 3,605,254 |
| Balance as at 31 March 2017 | 2,657,809 | 20,817,654 | 1,209,829 | 20,645 | 2,020,512 | 26,726,449 |
| Additions during the year | 1,434,225 | 20,823,095 | 341,510 | 822,315 | 420,922 | 23,842,067 |
| Disposals for the year | - | 2,140,270 | - | - | - | 2,140,270 |
| Balance as at 31 March 2018 | 4,092,034 | 39,500,479 | 1,551,339 | 842,960 | 2,441,434 | 48,428,246 |
| Accumulated depreciation as at 1 April 2016 | 408,125 | 6,590,770 | 107,113 | - | 824,795 | 7,930,803 |
| Depreciation for the year | 549,130 | 6,804,644 | 233,967 | 10,002 | 535,797 | 8,133,540 |
| Accumulated depreciation on deletions | - | 3,605,254 | - | - | - | 3,605,254 |
| Balance as at 31 March 2017 | 957,255 | 9,790,160 | 341,080 | 10,002 | 1,360,592 | 12,459,089 |
| Depreciation for the year | 886,129 | 9,256,189 | 300,162 | 140,004 | 394,193 | 10,976,677 |
| Accumulated depreciation on deletions | - | 2,140,270 | - | - | - | 2,140,270 |
| Balance as at 31 March 2018 | 1,843,384 | 16,906,079 | 641,242 | 150,006 | 1,754,785 | 21,295,496 |
| Net carrying amount: | | | | | | |
| As at 31 March 2018 | 2,248,650 | 22,594,400 | 910,097 | 692,954 | 686,649 | 27,132,750 |
| As at 31 March 2017 | 1,700,554 | 11,027,494 | 868,749 | 10,643 | 659,920 | 14,267,360 |

There has been no impairment losses recognised during the year or previous year.



Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

4 Non-current loans

| Particulars | (Amount in Rs) | |
|----------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured, considered good | | |
| Security deposits | 4,370,945 | 4,051,193 |
| | <u>4,370,945</u> | <u>4,051,193</u> |

5 Other non-current financial assets

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Bank deposits (due to mature after 12 months from the reporting date) | 542,597 | 539,774 |
| | <u>542,597</u> | <u>539,774</u> |

6 Taxes

A Amount recognized in profit or loss

| Particulars | (Amount in Rs) | |
|---|-------------------------------------|-------------------|
| | For the year ended 31 March 2018 | 31 March 2017 |
| Current income tax: | | |
| In respect of the current period | 11,320,984 | 19,991,534 |
| In respect of the prior period (refer note (i) below) | (841,907) | 111,272 |
| Minimum alternate tax credit (utilization) / entitlement | (2,132,938) | - |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | (20,197,204) | (8,517,082) |
| Income tax expense reported in the Statement of profit and loss | <u>(11,851,065)</u> | <u>11,585,724</u> |

(i) During the year ended 31 March 2018, the Company has performed the reconciliations of tax provision created as per books of accounts with the income tax provision filed in its return of income for the completed assessment years and written back additional provision aggregating to Rs 841,907.

B Income tax recognized in other comprehensive income

| Particulars | (Amount in Rs) | |
|---|-------------------------------------|------------------|
| | For the year ended 31 March 2018 | 31 March 2017 |
| Remeasurement of the net defined benefit liability/ asset | | |
| Before tax | (2,948,397) | 10,062,893 |
| Tax (expense)/ benefit | 974,829 | (3,327,094) |
| Net of tax | <u>(1,973,568)</u> | <u>6,735,799</u> |

C Reconciliation of effective tax rate

| Particulars | (Amount in Rs) | | | |
|---|--------------------|---------------------|---------------|-------------------|
| | For the year ended | | | |
| | 31 March 2018 | | 31 March 2017 | |
| Profit before tax | 57,770,740 | | 54,797,663 | |
| Tax using the Company's domestic tax rate | 33.06% | 19,100,740 | 33.06% | 18,117,751 |
| Effect of: | | | | |
| Difference in enacted tax rate | (52.30%) | (30,212,122) | - | - |
| Non-deductible expenses | 0.90% | 517,257 | - | - |
| Deferred tax credit for earlier periods | (0.71%) | (415,032) | (11.72%) | (6,420,756) |
| Effective tax rate | (19.05%) | (11,009,158) | 21.35% | 11,696,995 |
| Add: Provisions relating to earlier years | 1.46% | 841,907 | 0.20% | 111,272 |
| Income tax expense reported in the Statement of profit and loss | (20.51%) | <u>(11,851,065)</u> | 21.14% | <u>11,585,724</u> |

D The following table provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017

| Non-current tax assets (net) | | (Amount in Rs) | |
|---|--|------------------------|------------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| | | | |
| Income tax assets | | 54,900,450 | 27,819,597 |
| Income tax liabilities | | (34,124,080) | (23,645,003) |
| Net income tax asset at the end of the year | | <u>20,776,370</u> | <u>4,174,594</u> |



(Handwritten signature)

E Deferred tax assets, net

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax asset: | | |
| Provision for employee benefits | 9,143,827 | 7,041,797 |
| Impairment loss allowance on financial assets | 6,244,226 | 6,011,785 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 4,902,965 | 4,068,439 |
| Others | 20,557,507 | 2,554,472 |
| Net deferred tax assets | 40,848,525 | 19,676,492 |

The movement of deferred tax aggregating to Rs 21,172,033 for the year ended 31 March 2018 (31 March 2017: Rs 5,189,988) comprises of Rs 20,197,204 (31 March 2017: Rs 8,517,082) charged to Statement of profit and loss and Rs 974,829 (31 March 2017: Rs (3,327,094)) charged to other comprehensive income.

F Recognized deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

| For the year ended 31 March 2018 | (Amount in Rs) | | | |
|--|--------------------|---------------------------------|----------------------|--------------------|
| | Opening balance | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | |
| Provision for employee benefits | 7,041,796 | 1,127,202 | 974,829 | 9,143,827 |
| Impairment loss allowance on financial assets | 6,011,785 | 232,441 | - | 6,244,226 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 4,068,439 | 834,526 | - | 4,902,965 |
| Others | 2,554,472 | 18,003,035 | - | 20,557,507 |
| Gross deferred tax assets | 19,676,492 | 20,197,204 | 974,829 | 40,848,525 |
| Net deferred tax assets | 19,676,492 | 20,197,204 | 974,829 | 40,848,525 |

| For the year ended 31 March 2017 | (Amount in Rs) | | | |
|--|--------------------|---------------------------------|----------------------|--------------------|
| | Opening balance | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | |
| Provision for employee benefits | 8,732,556 | 1,636,334 | (3,327,094) | 7,041,796 |
| Impairment loss allowance on financial assets | 2,646,250 | 3,365,535 | - | 6,011,785 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 3,106,402 | 962,037 | - | 4,068,439 |
| Others | 1,297 | 2,553,175 | - | 2,554,472 |
| Gross deferred tax assets | 14,486,505 | 8,517,081 | (3,327,094) | 19,676,492 |
| Net deferred tax assets | 14,486,505 | 8,517,081 | (3,327,094) | 19,676,492 |

7 Other non-current assets

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Minimum alternate tax credit entitlement | 2,132,938 | - |
| Prepaid expenses | 38,668 | 186,609 |
| | 2,171,606 | 186,609 |

8 Inventories

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Valued at lower of cost and net realizable value | | |
| Raw material and consumables | 5,816,306 | 5,223,006 |
| | 5,816,306 | 5,223,006 |

9 Trade receivables

| Particulars | (Amount in Rs) | |
|-----------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured | | |
| Considered good | 219,694,242 | 293,104,379 |
| Considered doubtful | 8,718,424 | 7,958,095 |
| Loss allowance [refer note 30(i)] | | |
| Unsecured considered good | (10,167,419) | (10,224,724) |
| Doubtful | (8,718,424) | (7,958,095) |
| Net trade receivables | 209,526,823 | 282,879,655 |

All trade receivables are current.



Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

Of the above, trade receivables from related parties are as below

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Trade receivables from related parties | 31,478 | - |
| Less: loss allowance | (922) | - |
| Net trade receivables | 30,556 | - |

The Company's exposure to credit and currency risk, and loss allowances related to trade receivables are disclosed in note 30.

10 Cash and cash equivalents

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Cash and cash equivalents | | |
| Cash in hand | 9,773 | 3,454 |
| Balances with banks | | |
| In current accounts | 5,604,758 | 1,591,157 |
| In deposit accounts (with original maturity of less than 3 months) | 3,165,588 | 133,403 |
| Cash and cash equivalents in the statement of cash flow | 8,780,119 | 1,728,014 |

11 Current Loans

| Particulars | (Amount in Rs) | |
|-----------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| <i>Unsecured, considered good</i> | | |
| Security deposits | 300,000 | 519,241 |
| Advances to employees | 600,960 | 421,195 |
| | 900,960 | 940,436 |

12 Unbilled revenue

| Particulars | (Amount in Rs) | |
|------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Unbilled revenue | 157,492,979 | 2,494,704 |
| | 157,492,979 | 2,494,704 |

13 Other current assets

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| <i>Advances other than capital advances</i> | | |
| Other advances | 1,686,933 | 260,792 |
| Prepaid expenses | 312,895 | 75,829 |
| | 1,999,828 | 336,621 |

14 Equity share capital

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Authorized | | |
| 1,000,000 (31 March 2017: 1,000,000) equity shares of par value of Rs 10 each | 10,000,000 | 10,000,000 |
| | 10,000,000 | 10,000,000 |
| Issued, subscribed and paid-up | | |
| 10,00,000 (31 March 2017: 1,000,000) equity shares of par value of Rs 10 each, fully paid up | 10,000,000 | 10,000,000 |
| | 10,000,000 | 10,000,000 |

14.1 Reconciliation of number of shares outstanding at the beginning and at the end of the reporting period

| Particulars | (Amount in Rs) | | | |
|---------------------------------|---------------------|-------------------|---------------------|-------------------|
| | As at 31 March 2018 | | As at 31 March 2017 | |
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| At the commencement of the year | 1,000,000 | 10,000,000 | 1,000,000 | 10,000,000 |
| Shares issued during the year | - | - | - | - |
| At the end of the year | 1,000,000 | 10,000,000 | 1,000,000 | 10,000,000 |

14.2 Rights, preferences and restrictions attached to equity shares

The Company has only one class of equity shares having a par value of Rs10/- per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends in Indian Rupees. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.



14.3 Shares held by holding company

| Particulars | (Amount in Rs) | | | |
|---------------------------------------|---------------------|--------------|---------------------|--------------|
| | As at 31 March 2018 | | As at 31 March 2017 | |
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 700,000 | 7,000,000 | 600,000 | 6,000,000 |
| | 700,000 | 7,000,000 | 600,000 | 7,000,000 |

14.4 Details of shareholders holding more than 5% shares in the Company

| Particulars | (Amount in Rs) | | | |
|---------------------------------------|---------------------|--------|---------------------|--------|
| | As at 31 March 2018 | | As at 31 March 2017 | |
| | Number of shares | % Held | Number of shares | % Held |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 700,000 | 70.00% | 600,000 | 60.00% |
| Anita Verghese | 300,000 | 30.00% | 400,000 | 40.00% |
| | 1,000,000 | | 1,000,000 | |

As per the records of the Company, including its register of members/shareholders, the above shareholding represents both legal and beneficial ownership of the shares.

15 Other Equity *

| Particulars | (Amount in Rs) | |
|----------------------------|----------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Retained earnings | 154,511,951 | 84,890,146 |
| Other reserves | 1,500,000 | 750,000 |
| Other comprehensive income | 3,901,622 | 5,875,190 |
| | 159,913,573 | 91,515,336 |

* For detailed movement of reserves refer statement of changes in equity.

16 Non-current provisions

| Particulars | (Amount in Rs) | |
|--------------------------------|----------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Provision for employee benefit | | |
| Provision for gratuity | 17,878,212 | 7,959,918 |
| | 17,878,212 | 7,959,918 |

17 Current borrowings

| Particulars | (Amount in Rs) | |
|--|----------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Loans from bank repayable on demand | | |
| Secured | | |
| Cash credit and overdraft facilities (refer note 17.1) | 88,028,495 | 70,279,727 |
| Loan from related parties, unsecured | | |
| From Qess Corp Limited (refer note 17.2) | 29,000,000 | - |
| | 117,028,495 | 70,279,727 |

Information about the Company's exposure to interest rate and liquidity risk is included in note 30.

17.1 The Company has received sanction for working capital limit of Rs 150,000,000 (31 March 2017: Rs 150,000,000) from IDFC Bank Limited at an interest rate of 11.50 % p.a. . The IDFC bank will have exclusive charge on the current assets and unencumbered moveable fixed assets of the company. Further it is backed by Corporate Guarantee of holding company Qess Corp Limited.

17.2 The Company has availed short term unsecured loan from its holding company Qess Corp Limited wherein the repayment should not be more than 12 months from the date of disbursement. The interest rate is charged at equivalent of 10 year India Government Bond rate with monthly interest periods.

18 Trade payables

| Particulars | (Amount in Rs) | |
|---|----------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Dues to micro, small and medium enterprises (refer note 38) | - | - |
| Other trade payables | 13,203,589 | 17,645,615 |
| | 13,203,589 | 17,645,615 |

The Company's exposure to currency and liquidity risk related to trade payables is disclosed in note 30.



(Handwritten signature)

Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

19 Other current financial liabilities

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Current maturities of long-term borrowings | - | 20,889,035 |
| Interest accrued and not due | 865,772 | - |
| Capital creditors | 6,545,874 | 863,959 |
| Accrued salaries and benefits | 94,822,869 | 75,194,041 |
| Provision for expenses | 9,906,454 | 3,186,680 |
| | <u>112,140,969</u> | <u>100,133,715</u> |

The Company's exposure to currency and liquidity risk related to trade payables is disclosed in note 30.

20 Current provisions

| Particulars | (Amount in Rs) | |
|------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity | 9,777,559 | 13,338,204 |
| Provision for compensated absences | - | 550,282 |
| | <u>9,777,559</u> | <u>13,888,486</u> |

21 Other current liabilities

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Balances payable to government authorities | 40,417,411 | 25,075,661 |
| | <u>40,417,411</u> | <u>25,075,661</u> |

(This space has been intentionally left blank)



Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

22 Revenue from operations

| Particulars | (Amount in Rs) | |
|------------------------------|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Facility management services | 1,491,138,813 | 1,236,311,986 |
| | 1,491,138,813 | 1,236,311,986 |

23 Other income

| Particulars | (Amount in Rs) | |
|---|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Interest income under the effective interest method on: | | |
| Deposits with banks | 212,145 | 202,783 |
| Interest income on present valuation of financial instruments | 287,862 | 181,138 |
| Interest on tax refunds | - | 2,620,970 |
| Liabilities no longer required written back | 726,235 | 778,950 |
| Miscellaneous income | 234,792 | - |
| | 1,461,034 | 3,783,841 |

24 Cost of material and stores and spare parts consumed

| Particulars | (Amount in Rs) | |
|--|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Inventory at the beginning of the year | 5,223,006 | 4,513,301 |
| Add: purchases during the year | 56,649,843 | 45,551,094 |
| Less: Inventory at the end of the year | 5,816,306 | 5,223,006 |
| Cost of materials, stores and spare parts consumed | 56,056,543 | 44,841,389 |

25 Employee benefits expenses

| Particulars | (Amount in Rs) | |
|---|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Salaries and wages | 1,109,312,995 | 907,241,460 |
| Contribution to provident and other funds | 137,970,233 | 115,772,252 |
| Expenses related to defined benefit plans | 3,771,657 | 4,949,146 |
| Staff welfare expenses | 15,276,212 | 11,843,404 |
| | 1,266,331,097 | 1,039,806,262 |

26 Finance costs

| Particulars | For the year ended | |
|-----------------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| | | |
| Interest expenses | 13,590,652 | 12,594,353 |
| Other borrowing costs | 750,000 | 787,717 |
| | 14,340,652 | 13,382,070 |

27 Depreciation expenses

| Particulars | For the year ended | |
|--|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| | | |
| Depreciation of property, plant and equipment (refer note 3) | 10,976,677 | 8,133,540 |
| | 10,976,677 | 8,133,540 |

(This space has been intentionally left blank)



[Handwritten signature]

28 Other expenses

| Particulars | For the year ended | |
|---|--------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| Sub-contractor charges | 11,848,162 | 12,123,480 |
| Recruitment and training expenses | 294,314 | 358,547 |
| Rent | 7,303,981 | 5,330,223 |
| Power and fuel | 829,390 | 709,863 |
| Repairs & maintenance | | |
| - plant and machinery | 2,528,228 | 2,644,131 |
| - others | 2,991,517 | 2,573,209 |
| Legal and professional fees (refer note 28.1) | 7,646,910 | 7,558,474 |
| Rates and taxes | 2,544,969 | 245,058 |
| Printing and stationery | 1,728,977 | 1,726,040 |
| Stores and tools consumed | 31,320,519 | 32,193,319 |
| Travelling and conveyance | 2,683,855 | 2,628,647 |
| Communication expenses | 3,009,836 | 2,495,638 |
| Insurance | 1,485,527 | 270,677 |
| Bad debts written off | 6,481,618 | - |
| Bank charges | 193,374 | 205,073 |
| Impairment loss allowance on financial assets, net [refer note 30(i)] | 703,024 | 6,848,488 |
| Business promotion and advertisement expenses | 2,175,332 | 1,092,284 |
| CSR contributions | 60,000 | 60,000 |
| Miscellaneous expenses | 1,294,605 | 71,753 |
| | 87,124,138 | 79,134,904 |

28.1 Payment to auditors (net of service tax; included in legal and professional fees)

| Particulars | For the year ended | |
|-----------------|--------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Statutory audit | 400,000 | 400,000 |
| Limited review | 130,000 | 130,650 |
| Tax audit fee | 50,000 | 50,000 |
| | 580,000 | 580,650 |

(This space has been intentionally left blank)



29 Financial Instruments - fair value and risk management

Accounting classification and fair values

The carrying value and fair value of financial instruments by categories as at 31 March 2018 and 31 March 2017 is as follows

Fair value hierarchy

The section explains the judgement and estimates made in determining the fair values of the financial instruments that are:

- recognized and measured at fair value
- measured at amortized cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the group has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| Particulars | Carrying value | Fair Value | | |
|---|--------------------|------------|----------|----------|
| | 31 March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Non current financial assets | 542,597 | - | - | - |
| Loans | 5,271,905 | - | - | - |
| Trade receivables | 209,526,823 | - | - | - |
| Cash and cash equivalents | 8,780,119 | - | - | - |
| Unbilled revenue | 157,492,979 | - | - | - |
| Other non-current assets | 2,171,606 | - | - | - |
| Total financial assets | 383,786,029 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Loans and borrowings | 117,028,495 | - | - | - |
| Trade payables | 13,203,589 | - | - | - |
| Other current financial liabilities | 112,140,969 | - | - | - |
| Total financial liabilities | 242,373,054 | - | - | - |

| Particulars | Carrying value | Fair Value | | |
|---|--------------------|------------|----------|----------|
| | 31 March 2017 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Non current financial assets | 539,774 | - | - | - |
| Loans | 4,991,629 | - | - | - |
| Trade receivables | 282,879,655 | - | - | - |
| Cash and cash equivalents | 1,728,014 | - | - | - |
| Unbilled revenue | 2,494,704 | - | - | - |
| Other non-current assets | 186,609 | - | - | - |
| Total financial assets | 292,820,385 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Loans and borrowings | 91,168,762 | - | - | - |
| Trade payables | 17,645,615 | - | - | - |
| Other current financial liabilities | 100,133,715 | - | - | - |
| Total financial liabilities | 208,948,092 | - | - | - |

Fair value hierarchy

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price. The non-convertible debentures is classified under Level 1 being quoted debentures.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference shares included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

A Financial Assets:

Fair value of these assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

- Loans and borrowings:** It includes cash credit and overdraft facilities, working capital loan and bill discounting facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.
- Trade payables and other liabilities:** Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.



[Handwritten signature]

30 Financial risk management

The Company has exposure to the following risks arising from financial instruments

- Credit risk ,
- Liquidity risk , and
- Market risk

Risk management framework

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's board oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by Internal Auditors. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investments in debt securities. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However the management also considers the factors that may influence the credit risk of its customer base. The Company has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three Months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2017 and as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers. Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 270 days past due. Loss rates are based on actual credit loss experience over the last six quarters. These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

As at 31 March 2018

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 102,113,413 | 0.25% | 258,437 | No | 101,854,976 |
| Past due 1-90 days | 96,927,726 | 2.93% | 2,838,033 | No | 94,089,693 |
| Past due 91-180 days | 16,635,334 | 28.19% | 4,690,173 | No | 11,945,161 |
| Past due 181-270 days | 4,017,768 | 59.26% | 2,380,775 | No | 1,636,994 |
| Past due 271-360 days | 2,785,052 | 100.00% | 2,785,052 | Yes | - |
| Above 360 days | 5,933,372 | 100.00% | 5,933,372 | Yes | - |
| | 228,412,666 | | 18,885,843 | | 209,526,823 |

As at 31 March 2017

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 208,795,464 | 0.20% | 410,037 | No | 208,385,427 |
| Past due 1-90 days | 67,029,222 | 2.80% | 1,879,085 | No | 65,150,137 |
| Past due 91-180 days | 10,796,556 | 31.54% | 3,405,047 | No | 7,391,509 |
| Past due 181-270 days | 6,483,138 | 69.88% | 4,530,556 | No | 1,952,582 |
| Past due 271-360 days | 2,361,046 | 100.00% | 2,361,046 | Yes | - |
| Above 360 days | 5,597,048 | 100.00% | 5,597,048 | Yes | - |
| | 301,062,474 | | 18,182,819 | | 282,879,655 |



[Handwritten signature]

Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

Movement in allowance for impairment in respect of trade receivables.

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Balance as at the beginning of the year | 18,182,819 | 11,334,331 |
| Impairment loss recognized | 703,024 | 6,848,488 |
| Balance as at the end of the year | 18,885,843 | 18,182,819 |

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually, the excess of funds is invested in fixed deposits. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

i) Financing arrangement

The Company maintains the following line of credit:

a. The company has taken sanction for working capital limit of Rs150,000,000 (31 March 2017:Rs 150,000,000) from IDFC Bank Limited at an interest rate of 11.50 % p.a. The IDFC bank will have exclusive charge on the current assets and unencumbered moveable fixed assets of the company. Further it is backed by corporate guarantee of holding company Qness Corp Limited .

b. The Company has availed short term unsecured loan from its holding company Qness Corp Limited wherein the repayment should not be more than 12 months from the date of disbursement . The interest rate is charged at equivalent of 10 year India Government Bond rate with monthly interest periods. (Refer note 35)

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018 and 31 March 2017. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payments and excludes netting arrangements:

As at 31 March 2018

| Particulars | (Amount in Rs) | | | | |
|-----------------------------|-----------------|-------------|-----------|-----------|-------------------|
| | Carrying Amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 117,028,495 | 117,028,495 | - | - | - |
| Trade payables | 13,203,589 | 13,203,589 | - | - | - |
| Other financial liabilities | 112,140,969 | 112,140,969 | - | - | - |

As at 31 March 2017

| Particulars | (Amount in Rs) | | | | |
|-----------------------------|-----------------|-------------|-----------|-----------|-------------------|
| | Carrying Amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 70,279,727 | 70,279,727 | - | - | - |
| Trade payables | 17,645,615 | 17,645,615 | - | - | - |
| Other financial liabilities | 100,133,715 | 100,133,715 | - | - | - |

iii) Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates and equity prices – will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are denominated only in INR.

(ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The borrowing comprises of cash credit facilities & working capital loan which carries fixed rate of interest and unsecured loan from holding company Qness Limited , which do not expose it to interest rate risk.

Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in Rs) | |
|--------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | 29,000,000 | - |
| Fixed rate borrowings | 88,028,495 | 91,168,762 |
| Total borrowings | 117,028,495 | 91,168,762 |



[Handwritten signature]

31 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of non-current borrowing and current borrowing, less cash and cash equivalents. Adjusted equity comprises all components of equity other than amounts accumulated in the effective portion of cash flow hedges and cost of hedging.

The Company's policy is to keep the ratio below 2.00. The Company's adjusted net debt to equity ratio were as follows:

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Total External liabilities | 117,028,495 | 91,168,762 |
| Less: Cash and cash equivalent | 8,780,119 | 1,728,014 |
| Adjusted net debt (total borrowings net of cash and cash equivalent) | 108,248,376 | 89,440,748 |
| Total equity | 169,913,573 | 101,515,336 |
| Net debt (Total external liabilities) to equity ratio) | 0.64 | 0.88 |

(This space has been intentionally left blank)



(Handwritten signature)

32 Contingent liabilities and commitment (to the extent not provided for)

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Bank guarantees issued against performance of contract | 7,597,072 | 4,487,844 |
| | <u>7,597,072</u> | <u>4,487,844</u> |

33 Earnings per share

| Particulars | (Amount in Rs) | |
|--|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Nominal value of equity shares (Rs per share) | 10 | 10 |
| Net profit after tax for the purpose of earnings per share | 69,621,805 | 43,211,939 |
| Weighted average number of shares used in computing basic earnings per share | 1,000,000 | 1,000,000 |
| Basic earnings per share (Rs) | 69.62 | 43.21 |
| Weighted average number of shares used in computing diluted earnings per share | 1,000,000 | 1,000,000 |
| Diluted earnings per share (Rs) | 69.62 | 43.21 |

34 Segment reporting

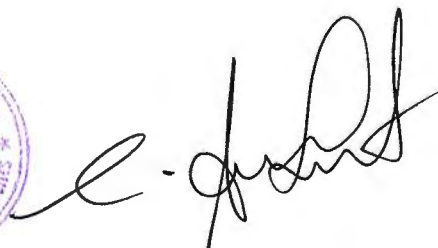
The Chief Executive Officer and Managing Director of the company has been identified as the Chief Operating Decision Maker ("CODM") as defined by Ind AS 108, Operating Segments. The CODM evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by service offerings. Accordingly, the Company is engaged in the business of providing facility management services and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable secondary geographical segments.

35 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|----------------------------|---|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited |
| - Fellow Subsidiaries | <p>Coachieve Solutions Private Limited MFX Infotech Private Limited Brainhunter Systems Limited, Canada Mindwire Systems Ltd, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) LTD.) Brainhunter Companies Canada Inc, Canada Brainhunter Companies LLC USA Quess (Philippines) Corp. (formerly known as Magna Ikya Infotech Inc, Philippines) Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc.) Quesscorp Holdings Pte. Ltd, Singapore Quessglobal (Malaysia) SDN.BHD (formerly known as Brainhunter SDN. BHD., Malaysia) Aravon Services Private Limited (formerly known as ARAMARK India Private Limited) Ikya Business Services (Private) Limited MFXchange Holdings Inc, Canada MFXchange (Ireland) Limited MFXchange US Inc. MFX Roanoke Inc, USA (merged with MFXchange US, Inc. effective 31 December 2015) Quess Corp Lanka Private Limited (Formerly known as Ranstad Lanka private Limited) Dependo Logistics Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Comtel Solutions Pte Ltd CentreQ Business Services Private Limited Excelus Learning Solutions Private Limited ConnectQ Business Services Private Limited (Formerly known as Tata Business Support Services Private Limited) Vedang Cellular Services Private Limited Master Staffing Solutions Private Limited Comtelpro Pte. Ltd Comtelink Sdn. Bhd Monster.com (India) Private Limited Monster.com.sg Pte. Limited Monster.com.HK Limited Monster Malaysia Sdn. Bhd.</p> |





Golden Star Facilities And Services Private Limited
Notes to the financial statements for the year ended 31 March 2018

| | |
|---|---|
| - Associates of the holding company | Terrier Security Services (India) Private Limited Simpliance Technologies Private Limited Heptagon Technologies Pvt Ltd Quess Recruit Inc. |
| - Joint Venture of a fellow subsidiary | Trimax Smart Infraprojects Private Limited Himmer Industrial Services (M) Sdn Bhd |
| - Fellow subsidiary of the holding company | National Collateral Management Services Limited |
| - Entity having common directors | Master Staffing Solutions Private Limited |
| - Entities in which key managerial personnel of holding company has significant influence | Styracorp Management services IMI Consultancy |

Key management personnel

| | |
|-------------------|---|
| Ajit Isaac | Chairman & Managing Director & CEO |
| Subrata Kumar Nag | Whole time Director & Chief Financial Officer |
| Anita Verghese | Managing Director |

(ii) Related party transactions during the year

| | | <i>(Amount in Rs)</i> | |
|--|---|-----------------------|---------------|
| Particulars | | For the year ended | |
| | | 31 March 2018 | 31 March 2017 |
| - Revenue from operations | Quess Corp Limited | 4,305,942 | 4,476,904 |
| - Other expenses | Master Staffing Solutions Private Limited | - | 4,067,975 |
| - Loans given by holding company | Quess Corp Limited | 65,000,000 | - |
| - Repayment/Adjustment of loans given by holding company | Quess Corp Limited | 36,000,000 | - |
| - Finance costs | Quess Corp Limited | 961,969 | - |
| - Corporate Guarantee given to bank by the holding Company | Quess Corp Limited | 150,000,000 | 150,000,000 |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

| | | <i>(Amount in Rs)</i> | |
|---|--------------------|------------------------|------------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| - Trade payables | Quess Corp Limited | - | 27,631 |
| - Trade receivables (gross of loss allowance) | Quess Corp Limited | 31,478 | - |
| - Current borrowings | Quess Corp Limited | 29,000,000 | - |
| - Other current financial liabilities | Quess Corp Limited | 865,772 | - |

All transactions with these related parties are priced at arm's length basis and resulting outstanding balances are to be settled in cash within six months to one year of reporting date. None of the balances are secured.

(iv) Compensation of key managerial personnel*

| | | <i>(Amount in Rs)</i> | |
|----------------|--|-----------------------|------------------|
| Particulars | | For the year ended | |
| | | 31 March 2018 | 31 March 2017 |
| Anita Verghese | | 5,862,072 | 5,862,072 |
| | | 5,862,072 | 5,862,072 |

* Managerial remuneration does not include cost of employee benefits such as gratuity and compensated absences since, provision for these are based on an actuarial valuation carried out for the Company as a whole.

Terms and conditions

All transactions with these related parties are priced at arm's length basis and resulting outstanding balances are to be settled in cash within six months to one year of reporting date. None of the balances are secured.



(Handwritten signature)

36 Leases

Operating Leases

The Company has taken operating leases for offices under cancellable lease agreements that are renewable on periodic basis at the option of both lessor and lessee. The total rent expense debited to the statement of profit and loss for the current year

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows

| Particulars | (Amount in Rs) | |
|---------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Payable within 1 year | - | - |
| Payable between 1-5 years | - | - |

| Particulars | (Amount in Rs) | |
|--|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Total rental expense relating to operating lease | 7,303,981 | 5,330,223 |
| - Non-cancellable | - | - |
| - Cancellable | 7,303,981 | 5,330,223 |

37 Assets and liabilities relating to employee benefits

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Net defined benefit liability, gratuity plan | 27,655,771 | 21,298,122 |
| Liability for compensated absences | - | 550,282 |
| Total employee benefit liability | 27,655,771 | 21,848,404 |
| Current | 9,777,559 | 13,888,487 |
| Non-current | 17,878,212 | 7,959,918 |

The Company does not have any assets relating to employee benefits. For details about the related employee benefit expenses, see note 25.

The Company has a defined benefit gratuity plan in India, governed by the Payment of Gratuity Act, 1972. It entitles an employee, who has rendered at least five years of continuous service, to gratuity at the rate of fifteen days wages for every completed year of service or part thereof in excess of six months, based on the rate of wages last drawn by the employee concerned. These defined benefit plans expose the Company to actuarial risks, such as longevity risk, currency risk, interest rate risk and market (investment) risk.

A Reconciliation of net defined benefit liability/asset

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability and its components:

| Particulars | (Amount in Rs) | |
|--|--------------------|-------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Reconciliation of present value of defined benefit obligation | | |
| Obligation at the beginning of the year | 21,298,122 | 26,411,867 |
| Current service cost | 2,775,667 | 3,501,455 |
| Interest cost | 899,685 | 1,447,691 |
| Past service cost | 96,305 | - |
| Benefit settled | (362,405) | - |
| Actuarial (gains)/ losses recognised in other comprehensive income | | |
| - Changes in experience adjustments | - | (20,427,826) |
| - Changes in demographic assumptions | (114,296) | 246,319 |
| - Changes in financial assumptions | 3,062,693 | 10,118,616 |
| Obligation at end of the year | 27,655,771 | 21,298,122 |
| Net defined benefit liability | 27,655,771 | 21,298,122 |

B (i) Expense recognised in profit or loss

| Particulars | (Amount in Rs) | |
|--------------------------|--------------------|------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Current service cost | 2,775,667 | 3,501,455 |
| Interest cost | 899,685 | 1,447,691 |
| Past service cost | 96,305 | - |
| Net gratuity cost | 3,771,657 | 4,949,146 |

(ii) Remeasurements recognised in other comprehensive income

| Particulars | (Amount in Rs) | |
|---|--------------------|---------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Actuarial (gains)/ losses on defined benefit obligation | 2,948,397 | (10,062,891) |
| | 2,948,397 | (10,062,891) |



[Handwritten signature]

C Defined benefit obligation - Actuarial Assumptions

| Particulars | For the year ended | |
|----------------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Discount rate | 6.55% | 6.15% |
| Future salary growth | 6.00% | 6.00% |
| Attrition rate | 70.00% | 70.00% |

D Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below

| Particulars | As at | | | |
|------------------------------------|---------------|------------|---------------|------------|
| | 31 March 2018 | | 31 March 2017 | |
| | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 27,375,465 | 27,943,909 | 21,073,884 | 21,528,758 |
| Future salary growth (1% movement) | 27,811,937 | 27,501,676 | 21,425,076 | 21,172,151 |

38 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 0089755

for and on behalf of Board of Directors of
Golden Star Facility and Services Private Limited

S Deenadayal
Partner
Membership No.: 205194

Place: Hyderabad
Date: 9 MAY 2018

Anita Verghese
Managing Director
DIN: 01933949

Chidambaram Anand Sundar Raj
Director
DIN: 07971482



Vasan&SampathLLP

chartered accountants

Independent Auditor's Report

To,
The Members
Inticore VIP Advance Systems Pvt Ltd

Report on the Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **Inticore VIP Advance Systems Private Limited** ('the Company'), which comprise the balance sheet as at **31 March 2018**, the statement of profit and loss (including other comprehensive income), the cash flow statement and the statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (Herein after referred to as "standalone Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these Standalone financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with the companies (Indian Accounting Standards) Rules, 2015 as amended, and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder and the Order issued under section 143(11) of the Act.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the

Vasan & Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan & Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 22 June 2017

Jupiter 2 - 4150, 5th Cross, 3rd Main, NICD Layout
6TH 2nd Stage, Bangalore - 560076, INDIA

Tel : +91 80 3013 1100

Fax : +91 80 3013 4199

+91 80 2672 0046

+91 80 2672 0047

Email : info@vnsllp.com

web : www.vnsllp.com



audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31 March 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the balance sheet, the statement of profit and loss, the cash flow statement, and the statement of changes in equity dealt with by this Report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder



- e. on the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors are disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
 - i. the Company does not have any pending litigations and accordingly there is no impact on its financial position.
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company.

For Vasam & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon

Partner

Membership number: 205703

Place: Bangalore

Date:

14/5/2018

ANNEXURE - A to the Independent Auditors' Report

The Annexure referred to in the Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended 31 March 2018, we report that:

- 1) In respect of the Company's fixed assets:
 - a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - b. The Company has a regular program of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of three years. In accordance with this program, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
 - c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of the immovable properties are held in the name of the Company.
- 2) The inventories have been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
- 3) The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act').
- 4) The company has not made any loans and investments during the year. Hence, the provisions of Section 185 and 186 of the Act do not apply.
- 5) The Company has not accepted any deposits from the public.
- 6) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- 7)
 - a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including Provident fund, Employee's state Insurance, Income tax, Sales tax, service tax, Goods and Service tax, Value Added tax, Custom duties, Excise duty, cess and other material statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. There were no other outstanding statutory dues as on 31st March 2018 which was due for more than 6 months from the day they became payable



except in case of Professional Tax (Coimbatore) an amount of INR 24,360 is outstanding for a period of more than six months.

- b. According to the information and explanations given to us, there are no dues of Income Tax, Service Tax, Goods and Service Tax, Sales Tax/Value Added Tax and other material statutory dues which have not been deposited with the appropriate authorities on account of any dispute.
- 8) According to the information and explanations give to us and based on our examination of the records of the Company ,the Company has not defaulted in repayment of dues to any financial institution, banks, government or debenture holders during the year. Accordingly, paragraph 3(viii) of the Order is not applicable.
- 9) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- 10) According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- 11) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable.
- 12) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- 13) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards.
- 14) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- 15) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.



16) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

For Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon

Partner

Membership number: 205703

Place: Bangalore

Date: 14/5/2018

ANNEXURE B - to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Inticore VJP Advance Systems Private Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note" on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note¹ and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

¹ Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI').



Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Vasan & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S20070

Unnikrishnan Menon

Partner

Membership number: 205703



Place: Bangalore

Date: 14/5/2018

Inticore VJP Advance Systems Private Limited

(Amount in Rs)

| Balance Sheet | Note | 31 March 2018 | 31 March 2017 |
|-------------------------------------|------|-------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 37,339,102 | 28,211,594 |
| Intangible Assets | 4 | 1,210,021 | - |
| Capital work-in-progress | 4 | - | 675,242 |
| Financial assets | | | |
| Other non-current financial assets | 5 | 330,000 | 330,000 |
| Income tax assets (net) | 6 | 1,041,076 | 1,002,029 |
| Other non-current assets | 7 | 108,850 | 4,413,201 |
| | | 40,029,049 | 34,632,066 |
| Current Assets | | | |
| Inventories | 8 | 9,766,097 | 5,967,153 |
| Financial assets | | | |
| Trade receivables | 9 | 13,409,948 | 16,695,982 |
| Cash and cash equivalents | 10 | 51,611 | 47,413 |
| Bank balance other than above | 11 | 568,354 | 240,850 |
| Other current financial assets | 12 | 62,730 | 10,113 |
| Other current assets | 13 | 8,107,682 | 4,330,433 |
| | | 31,966,422 | 27,291,944 |
| Total Assets | | 71,995,471 | 61,924,010 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share Capital | 14 | 384,000 | 384,000 |
| Other equity | 15 | 14,780,804 | 33,722,842 |
| | | 15,164,804 | 34,106,842 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Non-current borrowings | 16 | 5,316,409 | 7,011,845 |
| Non-current provisions | 17 | 218,248 | 97,952 |
| | | 5,534,657 | 7,109,797 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Current Borrowings | 18 | 21,442,351 | 2,532,330 |
| Trade payables | 19 | 21,706,832 | 8,337,701 |
| Other current financial liabilities | 20 | 5,732,938 | 9,020,824 |
| Other current liabilities | 21 | 2,381,792 | 794,792 |
| Current provisions | 22 | 32,097 | 21,724 |
| | | 51,296,010 | 20,707,371 |
| Total Equity and Liabilities | | 71,995,471 | 61,924,010 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for Vasan and Sampath LLP
Chartered Accountants
Firm's Registration No: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 209703



Place: Bengaluru
Date:

for and on behalf of Board of Directors of
Inticore VJP Advance Systems Private Limited

Guruprasad Srinivasan
Director
DIN: 07596207

Ranjit Nair
Director
DIN: 07086634

Place: Bengaluru
Date:

Inticore VJP Advance Systems Private Limited

(Amount in Rs)

| Statement of profit and loss | Note | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
|---|------|--|--|
| Income | | | |
| Revenue from operations | 23 | 47,566,343 | 41,874,860 |
| Other income | 24 | 718,489 | 85,808 |
| Total Income | | 48,284,832 | 41,960,668 |
| Expenses | | | |
| Cost of goods sold | 25 | 34,056,629 | 31,630,334 |
| Excise duty on sale of goods | | 1,010,711 | 4,098,140 |
| Employee benefits expense | 26 | 7,871,940 | 1,519,918 |
| Finance costs | 27 | 2,380,141 | 1,142,923 |
| Depreciation and amortisation expense | 28 | 3,536,968 | 285,398 |
| Other expenses | 29 | 18,630,667 | 4,515,913 |
| Total expenses | | 67,487,056 | 43,192,626 |
| Profit/(loss) before tax | | (19,202,224) | (1,231,958) |
| Tax expense | | | |
| Current tax | | - | - |
| Deferred tax | | - | - |
| Profit/(loss) for the period | | (19,202,224) | (1,231,958) |
| Other comprehensive income | | | |
| Items that will not be reclassified to profit or loss | | | |
| Re-measurement gains / (losses) on defined benefit plans | | 10,186 | - |
| Other comprehensive income for the period | | 10,186 | - |
| Total comprehensive income for the period | | (19,192,038) | (1,231,958) |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | | (1,014.84) | (65.11) |
| Diluted | | (1,014.84) | (65.11) |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for Vasani and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon

Partner

Membership No: 205703



Place: Bengaluru

Date:

for and on behalf of Board of Directors of
Inticore VJP Advance Systems Private Limited

Guruprasad Srinivasan

Director

DIN: 07596207

Ranjit Nair

Director

DIN: 07086634

Place: Bengaluru

Date:

Indicore VJP Advance Systems Private Limited
Statement of Changes in Equity

(Amount in Rs)

| Particulars | OTHER EQUITY | | | | Total Equity attributable to Equity holders of the Company |
|---|----------------------|-------------------|----------------|---|--|
| | Reserves and Surplus | | | Other Comprehensive Income | |
| | Securities Premium | Retained Earnings | Other Reserves | Other Items of Other comprehensive Income | |
| Opening Balance | - | - | - | - | - |
| Add: Premium received on issue of Equity Shares | 34,704,800 | - | - | - | 34,704,800 |
| Add: Loss for the period | - | (1,231,958) | - | - | (1,231,958) |
| Add: Fair value of financial guarantee Received | - | - | 250,000 | - | 250,000 |
| Balance as at 31 March, 2017 | 34,704,800 | (1,231,958) | 250,000 | - | 33,722,842 |
| Add: Loss for the period | - | (19,202,224) | - | 10,186 | (19,192,038) |
| Add: Fair value of financial guarantee Received | - | - | 250,000 | - | 250,000 |
| Balance as at 31 March, 2018 | 34,704,800 | (20,434,182) | 500,000 | 10,186 | 14,780,804 |

As per our report of even date attached

for Vasan and Sampath LLP
Chartered Accountants
Firm's Registration No: 004542S/S200070

Unnikrishnan Menon
Partner
Membership No: 205703



Place: Bengaluru
Date:

for and on behalf of Board of Directors of
Indicore VJP Advance Systems Private Limited

Guruprasad Srinivasan
Director
DIN: 07596207

Ranjit Nair
Director
DIN: 07086634

Place: Bengaluru
Date:

| Statement of Cash Flows | For the year ended 31 March 2018 | For the period ended 31 March 2017 |
|--|-------------------------------------|---------------------------------------|
| Cash flow from operating activities | | |
| Loss for the period | (19,202,224) | (1,231,958) |
| Adjustments for: | | |
| Depreciation and amortisation | 3,536,968 | 285,398 |
| Interest income on term deposits | (91,326) | (30,401) |
| Finance costs | 2,380,141 | 1,142,923 |
| Operating cash flows before working capital changes | (13,376,441) | 165,962 |
| Changes in inventories, Trade receivables | (512,910) | (22,663,135) |
| Changes in other financial assets and other assets | 724,485 | (8,896,247) |
| Changes in trade payables and other financial liabilities | 10,081,245 | 12,929,995 |
| Changes in other liabilities and provisions | 1,727,855 | 914,468 |
| Cash generated from operations | (1,355,766) | (17,548,957) |
| Income taxes paid, net of refund | (39,047) | (1,002,029) |
| Net cash (used in) / provided by operating activities (A) | (1,394,813) | (18,550,986) |
| Cash flows from investing activities | | |
| Expenditure on property, plant and equipment and intangibles, net of sale proceeds | (13,199,255) | (29,172,234) |
| Bank deposits (having original maturity of more than three months) | (327,504) | (240,850) |
| Interest income on term deposits | 91,326 | 30,401 |
| Net cash (used in) / provided by investing activities (B) | (13,435,433) | (29,382,683) |
| Cash flows from financing activities | | |
| Proceeds from borrowings | 17,214,585 | 13,972,705 |
| Proceeds from issue of equity shares | - | 35,088,800 |
| Interest paid | (2,380,141) | (1,080,423) |
| Net cash (used in) / provided by financing activities (C) | 14,834,444 | 47,981,082 |
| Net increase in cash and cash equivalents (A+B+C) | 4,198 | 47,413 |
| Cash and cash equivalents at the beginning of the period | 47,413 | - |
| Cash and cash equivalents at the end of the period (refer note 10) | 51,611 | 47,413 |

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

for Vasane and Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon

Partner

Membership No: 205703



Place: Bengaluru

Date:

for and on behalf of Board of Directors of

Inticore VJP Advance Systems Private Limited

Guruprasad Srinivasan

Director

DIN: 07596207

Ranjit Nair

Director

DIN: 07086634

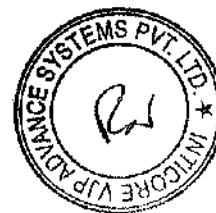
Place: Bengaluru

Date:

Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the period ended 31 March 2018

3 Property, plant and equipment

| Particulars | Buildings | Computer & Equipments | Furniture & Fixtures | Office Equipments | Plant & Machinery | Tools and Moulds | TOTAL |
|---------------------------------|------------|-----------------------|----------------------|-------------------|-------------------|------------------|------------|
| Gross block | | | | | | | |
| As at 01 April 2016 | - | - | - | - | - | - | - |
| Additions during the period | 12,758,327 | 54,819 | 1,903,162 | 465,900 | 12,999,365 | 315,420 | 28,496,993 |
| Disposals for the period | - | - | - | - | - | - | - |
| As at 31 March 2017 | 12,758,327 | 54,819 | 1,903,162 | 465,900 | 12,999,365 | 315,420 | 28,496,993 |
| Additions during the period | 6,909,154 | 67,750 | 734,292 | 768,890 | 3,189,752 | 980,000 | 12,649,838 |
| Disposals for the period | - | - | 20,584 | - | - | - | 20,584 |
| As at 31 March 2018 | 19,667,481 | 122,569 | 2,616,870 | 1,234,790 | 16,189,117 | 1,295,420 | 41,126,247 |
| Accumulated Depreciation | | | | | | | |
| As at 01 April 2016 | - | - | - | - | - | - | - |
| Charge for the year | 55,607 | 13,345 | 33,352 | 31,812 | 142,064 | 9,218 | 285,398 |
| Disposals during the period | - | - | - | - | - | - | - |
| As at 31 March 2017 | 55,607 | 13,345 | 33,352 | 31,812 | 142,064 | 9,218 | 285,398 |
| Charge for the period | 756,804 | 27,607 | 483,548 | 193,230 | 1,806,695 | 233,863 | 3,501,747 |
| Disposals | - | - | - | - | - | - | - |
| As at 31 March 2018 | 812,411 | 40,952 | 516,900 | 225,042 | 1,948,759 | 243,081 | 3,787,145 |
| Net Block | | | | | | | |
| As at 31 March 2018 | 18,855,070 | 81,617 | 2,099,970 | 1,009,748 | 14,240,358 | 1,052,339 | 37,339,102 |
| As at 31 March 2017 | 12,702,720 | 41,474 | 1,869,810 | 434,088 | 12,857,301 | 306,202 | 28,211,595 |



4 Intangible Assets

| Particulars | Computer software | Capital work in progress | Total |
|---------------------------------|-------------------|--------------------------|-----------|
| Gross block | | | |
| Cost or Valuation | | | |
| As at 01 April 2016 | - | - | - |
| Additions during the period | - | 675,242 | 675,242 |
| Disposals for the period | - | - | - |
| As at 31 March 2017 | - | 675,242 | 675,242 |
| Additions | 1,245,242 | - | 1,245,242 |
| Disposals | - | - | - |
| As at 31 March 2018 | 1,245,242 | - | 1,245,242 |
| Accumulated Depreciation | | | |
| As at 01 April 2016 | - | - | - |
| Charge for the period | - | - | - |
| Disposals during the period | - | - | - |
| As at 31 March 2017 | - | - | - |
| Charge for the period | 35,221 | - | 35,221 |
| Disposals | - | - | - |
| As at 31 March 2018 | 35,221 | - | 35,221 |
| Net Block | | | |
| As at 31 March 2018 | 1,210,021 | - | 1,210,021 |
| As at 31 March 2017 | - | 675,242 | 675,242 |



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the year ended 31 March 2018

6 Income tax

The major components of income tax expense for the period ended 31 March 2018 :

(Amount in Rs)

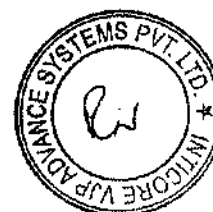
| Particulars | For the period ended | |
|--|----------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Statement of profit and loss account | | |
| <i>Current income tax:</i> | | |
| In respect of the current period | - | - |
| <i>Deferred tax</i> | | |
| In respect of the current period | - | - |
| Income tax expense reported in the statement of profit and loss | - | - |
| Other comprehensive Income | | |
| Deferred tax related to items recognised in OCI during the period | - | - |
| Total | - | - |

Deferred tax

The company has not recognised deferred tax asset as at 31 March 2018 due to absence of reasonable certainty of set off of unabsorbed losses against taxable profits in the foreseeable future.

The following table provides the details of income tax assets and income tax liabilities as of 31 March 2018:

| Particulars | As at | |
|--|------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Income tax assets | 1,041,076 | 1,002,029 |
| Income tax liabilities | - | - |
| Net income tax liability at the end of the period | 1,041,076 | 1,002,029 |



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the year ended 31 March 2018

5 Other non-current financial assets

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Deposit held as margin money (due to mature after 12 months from the reporting date) | 330,000 | 330,000 |
| | 330,000 | 330,000 |

6 Income tax assets (net)

| | <i>(Amount in Rs)</i> | |
|--------------------|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Advance income tax | 1,041,076 | 1,002,029 |
| | 1,041,076 | 1,002,029 |

7 Other non-current assets

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| <i>(Unsecured and considered good)</i> | | |
| Capital advances | - | 4,304,351 |
| Security deposits | 108,850 | 108,850 |
| | 108,850 | 4,413,201 |

8 Inventories

| | <i>(Amount in Rs)</i> | |
|---|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| <i>(Valued at lower of cost and net realizable value)</i> | | |
| Raw materials | 1,175,191 | 1,449,142 |
| Work-in-progress | 1,314,946 | 594,896 |
| Stock Consumables | 733,753 | - |
| Tools | 6,374,327 | 2,298,754 |
| Finished Goods | 167,880 | 1,624,361 |
| | 9,766,097 | 5,967,153 |

9 Trade receivables

| | <i>(Amount in Rs)</i> | |
|------------------------------------|-----------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| <i>Unsecured</i> | | |
| Considered good | 13,409,948 | 16,695,982 |
| Doubtful | 1,564,604 | - |
| Less: allowances for credit losses | (1,564,604) | - |
| | 13,409,948 | 16,695,982 |

Of the above, the amount receivable from related parties are as follows:

| | 31 March 2018 | 31 March 2017 |
|---|---------------|---------------|
| Trade receivable from related parties (Refer note 39) | 9,987,845 | 3,158,660 |

10 Cash and cash equivalents

| | <i>(Amount in Rs)</i> | |
|----------------------------------|-----------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| <i>Cash and cash equivalents</i> | | |
| Balances with banks | | |
| In current accounts | 51,611 | 47,413 |
| | 51,611 | 47,413 |

11 Other bank balances

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Balance with banks held as margin money deposits | 568,354 | 240,850 |
| | 568,354 | 240,850 |



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the year ended 31 March 2018

12 Other financial assets

| | <i>(Amount in Rs)</i> | |
|---------------------------------|-----------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| (Unsecured and considered good) | | |
| Interest accrued but not due | 62,730 | 10,113 |
| | 62,730 | 10,113 |

13 Other current assets

| | <i>(Amount in Rs)</i> | |
|---|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| (Unsecured and considered good) | | |
| <i>Advances other than capital advances</i> | | |
| Advances to suppliers | 1,166,363 | 1,666,933 |
| Advances to employees | 44,538 | 48,794 |
| Other advances | - | 115,873 |
| Prepaid expenses | 259,984 | 242,130 |
| Balance with government authorities | 6,636,797 | 2,256,703 |
| | 8,107,682 | 4,330,433 |

14 Share capital

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Authorised | | |
| 50,000 equity shares of par value of Rs 10 each | 500,000 | 500,000 |
| | 500,000 | 500,000 |
| Issued, subscribed and paid-up | | |
| 38,400 equity shares of par value of Rs 10 each, fully paid up | 384,000 | 384,000 |
| | 384,000 | 384,000 |

14.1 Reconciliation of number of shares outstanding at the beginning and at the end of the period

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------|---------------------|----------------|---------------------|----------------|
| | shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Opening Balance | 38,400 | 384,000 | - | - |
| Shares issued during the period | - | - | 38,400 | 384,000 |
| Balance as at 31 March 2018 | 38,400 | 384,000 | 38,400 | 384,000 |

14.2 Shares held by Holding Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|--|---------------------|----------------|---------------------|----------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Ques Corp Limited, the holding company | 28,400 | 284,000 | 28,400 | 284,000 |
| | 28,400 | 284,000 | 28,400 | 284,000 |



| | As at 31 March 2018 | | As at 31 March 2017 | |
|---|---------------------|-----------|---------------------|-----------|
| Particulars | shares | % holding | Number of shares | % holding |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Quesst Corp Limited | 28,400 | 73.96% | 28,400 | 73.96% |
| Yee J Pee Aluminium Foundry Private Limited | 9,990 | 26.02% | 9,990 | 26.02% |

The Company has only one class of equity shares having a par value of Rs.10 per share. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. Each equity holder is entitled to one vote per share. On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company, remaining after distribution of preferential amounts if any, in proportion to the number of equity shares held.

| | (Amount in Rs) | |
|---|-------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| Securities premium account at the end of the period* | 34,704,800 | 34,704,800 |
| Balance in statement of profit and loss at the beginning of the period* | (1,231,958) | - |
| Balance in statement of profit and loss at the end of the period* | (19,192,038) | (1,231,958) |
| Other reserves* | 500,000 | 250,000 |
| | 14,780,804 | 33,722,842 |

Securities premium reserve is used to record the premium on issue of shares.

| | 31 March 2018 | 31 March 2017 |
|----------------|------------------|------------------|
| <i>Secured</i> | | |
| From Banks | 5,316,409 | 7,011,845 |
| | 5,316,409 | 7,011,845 |

Term Loan is taken from Yes Bank Limited which carries interest rate of 0.6% over the marginal cost of funds based lending rate computed. These are secured by way of pari passu first charge on the entire current assets and movable fixed assets of the Company both present and future and corporate guarantee from Quess Corp Limited, the holding company. Term loan is repayable as per the repayment schedule.



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the year ended 31 March 2018

17 Non-current provisions

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Provision for employee benefit | | |
| Provision for gratuity (Refer note 40) | 134,376 | 38,701 |
| Provision for compensated absences (Refer note 40) | 83,872 | 59,251 |
| | 218,248 | 97,952 |

18 Current borrowings

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Loans from bank repayable on demand | | |
| <i>Secured</i> | | |
| Cash credit* | 21,442,351 | 2,532,330 |
| | 21,442,351 | 2,532,330 |

* Cash credit from banks carry interest @ 0.80% over the the marginal cost of funds based lending rate computed on a monthly basis on actual amount utilised, and are repayable on demand. These are secured by way of pari passu first charge on the entire current assets and movable fixed assets of the Company both present and future and corporate guarantee from Quess Corp Limited, holding company.

19 Trade payables

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Trade payable to related parties (Refer note 39) | 1,532,350 | - |
| Other trade payable | 20,174,482 | 8,337,701 |
| | 21,706,832 | 8,337,701 |

As on 31 March 2018, there are no outstanding amounts due to micro and small enterprises. There are no interests due or outstanding on the same.

20 Other current financial liabilities

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Current maturities of long-term borrowings | 3,101,236 | 4,428,530 |
| Interest accrued and not due | 70,825 | 82,690 |
| Other Payables | | |
| Accrued expenses | 2,560,877 | 4,509,604 |
| | 5,732,938 | 9,020,824 |

21 Other current liabilities

| | <i>(Amount in Rs)</i> | |
|---------------------------------|-----------------------|----------------|
| | 31 March 2018 | 31 March 2017 |
| Advance received from customers | 2,045,387 | 242,795 |
| Statutory dues | 336,405 | 551,997 |
| | 2,381,792 | 794,792 |

22 Current provisions

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity (Refer note 40) | 407 | 110 |
| Provision for compensated absences (Refer note 40) | 31,690 | 21,614 |
| | 32,097 | 21,724 |



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the period ended 31 March 2018

23 Revenue from operations

| | <i>(Amount in Rs)</i> | |
|--------------------------------------|--|--|
| | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
| Particulars | | |
| Sale of goods including excise duty* | 47,566,343 | 41,874,860 |
| | <u>47,566,343</u> | <u>41,874,860</u> |

*Includes income from related parties (Refer Note 39)

24 Other income

| | <i>(Amount in Rs)</i> | |
|---------------------------|--|--|
| | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
| Particulars | | |
| Interest on bank deposits | 91,326 | 30,401 |
| Exchange gain | 449,259 | 2,898 |
| Duty drawback | 177,904 | 52,509 |
| | <u>718,489</u> | <u>85,808</u> |

25 Cost of goods sold

| | <i>(Amount in Rs)</i> | |
|--|--|--|
| | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
| Particulars | | |
| Inventory at the beginning of the period | 5,967,153 | - |
| Add: purchases during the period | 37,855,573 | 37,597,487 |
| Less: Inventory at the end of the period | 9,766,097 | 5,967,153 |
| Cost of goods sold | <u>34,056,629</u> | <u>31,630,334</u> |

26 Employee benefits expense

| | <i>(Amount in Rs)</i> | |
|---|--|--|
| | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
| Particulars | | |
| Salaries and wages | 7,249,869 | 1,270,820 |
| Contribution to provident and other funds | 224,265 | 114,672 |
| Gratuity | 106,158 | 38,811 |
| Compensated absence | 34,697 | 80,865 |
| Staff welfare expenses | 256,951 | 14,750 |
| | <u>7,871,940</u> | <u>1,519,918</u> |

27 Finance costs

| | <i>(Amount in Rs)</i> | |
|-----------------------|--|--|
| | For the period from 01 April 2017 to 31 March 2018 | For the period from 14 March 2016 to 31 March 2017 |
| Particulars | | |
| Interest expense* | 2,380,141 | 961,860 |
| Other borrowing costs | - | 181,063 |
| | <u>2,380,141</u> | <u>1,142,923</u> |

*Includes interest to Holding company (Refer Note 39)



30 Financial instruments

Accounting classification and fair values

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

The following table shows the carrying amount and fair value of financial assets and financial liabilities, classified under Level 3.

| As at 31 March 2018 | | | (Amount in Rs) | |
|------------------------------|-------------------|-------------------|-------------------|-------------------|
| Particulars | Carrying value | Fair value | Carrying value | Fair value |
| | 31 March 2018 | 31 March 2018 | 31 March 2017 | 31 March 2017 |
| Financial assets | | | | |
| Amortised cost | | | | |
| Trade receivable | 13,409,948 | 13,409,948 | 16,695,982 | 16,695,982 |
| Cash and cash equivalents | 51,611 | 51,611 | 47,413 | 47,413 |
| Other assets | 961,084 | 961,084 | 580,963 | 580,963 |
| Total assets | 14,422,643 | 14,422,643 | 17,324,358 | 17,324,358 |
| Financial liabilities | | | | |
| Amortised cost | | | | |
| Loans and borrowings | 21,442,351 | 21,442,351 | 2,532,330 | 2,532,330 |
| Trade payables | 21,706,832 | 21,706,832 | 8,337,701 | 8,337,701 |
| Other liabilities | 5,732,938 | 5,732,938 | 9,020,824 | 9,020,824 |
| Total liabilities | 48,882,121 | 48,882,121 | 19,890,855 | 19,890,855 |

Fair value hierarchy

Level 1: This hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference shares included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values

A Financial Assets:

Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

1 **Borrowings:** It includes cash credit and overdraft facilities, working capital loan and bill discounting facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.

2 **Trade payables and other liabilities:** Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

3 **Financial liability:** The fair value of financial liability has been determined by discounting consideration payable on commitment to sell. The probability of the estimate within the range can be reasonably assessed and are used in the management's estimates of fair value of this put option.



Inticore VJP Advance Systems Private Limited
Notes to the financial statements for the year ended 31 March 2018

33 Capital commitments

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Estimated amount of contracts remaining to be executed on capital account and not provided for | - | 2,716,760 |
| | - | 2,716,760 |

34 Contingent liabilities and commitments (to the extent not provided for)

| Particulars | (Amount in Rs) | |
|----------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Bank guarantee | 2,066,450 | 330,000 |
| | 2,066,450 | 330,000 |

35 Earnings per share

| Particulars | (Amount in Rs) | |
|--|-------------------------------------|-------------------------------------|
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Nominal value of equity shares | 38,400 | 38,400 |
| Net profit after tax for the purpose of earnings per share | (19,192,038) | (1,231,958) |
| Weighted average number of shares used in computing basic earnings per share | 38,400 | 18,921 |
| Basic earnings per share | (499.79) | (65.11) |
| Weighted average number of shares used in computing diluted earnings per share | 38,400 | 18,921 |
| Diluted earnings per share | (499.79) | (65.11) |

36 Earnings in foreign currency

| Particulars | (Amount in Rs) | |
|---------------|-------------------------------------|-------------------------------------|
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Sale of goods | 20,344,233 | 6,589,119 |
| | 20,344,233 | 6,589,119 |

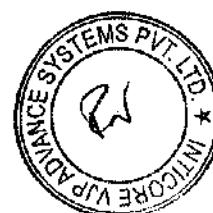
37 Expenditure in foreign currency

| Particulars | (Amount in Rs) | |
|------------------|----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Sales commission | 382,875 | - |
| | 382,875 | - |

38 Unhedged foreign currency exposure

Foreign currency exposures on account of trade receivable not hedged by derivative instruments are as follows

| | | (Amount in Rs) | | | |
|------------------|-----|------------------|--------------|------------------|--------------|
| Particulars | | 31 March 2018 | | 31 March 2017 | |
| | | Foreign Currency | Amount in Rs | Foreign Currency | Amount in Rs |
| Trade receivable | EUR | 27,455 | 2,218,535 | 31,260 | 2,166,067 |
| | GBP | 11,180 | 1,031,677 | - | - |
| | USD | 1,190 | 77,579 | - | - |
| | | 39,825 | 3,327,791 | 31,260 | 2,166,067 |



39 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|---|--|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited (from 01 December 2016) Vee J Pee Aluminium Foundry Private Limited (till 30 November 2016) |
| -Subsidiaries of Quess Corp Ltd | Coachieve Solutions Private Limited MFX Infotech Private Limited Brainhunter Systems Limited, Canada Mindwire Systems Ltd, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) L. Brainhunter Companies Canada Inc, Canada Brainhunter Companies LLC USA Quess (Philippines) Corp. (formerly known as Magna Ikya Infotech Inc, Philippines) Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc.) Quesscorp Holdings Pte. Ltd, Singapore Quessglobal (Malaysia) SDN.BHD (formerly known as Brainhunter SDN. BHD., Malay Aravon Services Private Limited (formerly known as ARAMARK India Private Limited Ikya Business Services (Private) Limited MFXchange Holdings Inc, Canada MFXchange (Ireland) Limited MFXchange US Inc. MFX Roanoke Inc, USA (merged with MFXchange US, Inc. effective 31 December 201 Quess Corp Lanka Private Limited (Formerly known as Ranstad Lanka private Limited) Dependo Logistics Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Comtel Solutions Pte Ltd CentreQ Business Services Private Limited Excelus Learning Solutions Private Limited ConnectQ Business Services Private Limited (Formerly known as Tata Business Support Services Private Limited) Vedang Cellular Services Private Limited Master Staffing Solutions Private Limited Golden Star Facilities and Services Private Limited Comtelpro Pte. Ltd Comtelink Sdn. Bhd Monster.com.SG PTE Limited Monster.com.HK Limited Monster Malaysia SDN. BHD Monster.com (India) Pvt Ltd |
| -Associates of Quess Corp Ltd | Simpliance Technologies Private Limited Heptagon Technologies Pvt Ltd Terrier Security Services (India) Private Limited |
| -Joint Ventures of Quess Corp Ltd | Trimax Smart Infraprojects Private Limited |
| -Joint Ventures of subsidiary of Quess Corp Limited | Himmer Industrial Services (M) Sdn Bhd |

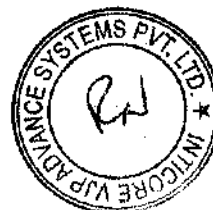
Key executive management personnel

Name

Guru Prasad Srinivasan
Sudharshan Manivel
Ranjit Nair

Designation

Additional Director
Director
Director



(ii) Related party transactions during the year

| | | (Amount in Rs) | |
|--|---|----------------|---------------|
| Particulars | | 31 March 2018 | 31 March 2017 |
| Revenue from operations | | | |
| | Vee J Pee Aluminium Foundry Pvt Ltd | 13,545,977 | 5,365,975 |
| Other expenses | | | |
| | Vee J Pee Aluminium Foundry Pvt Ltd | 1,000,535 | 4,007,144 |
| | Terrier Security Services (India) Pvt Ltd | 935,451 | - |
| | Quess Corp Limited | 1,523,906 | - |
| Finance costs | | | |
| - Interest expense | Quess Corp Limited | 27,350 | - |
| Repayment of loans taken from related parties | | | |
| | Quess Corp Limited | 4,600,000 | - |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

| | | (Amount in Rs) | |
|--|---|------------------------|------------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| Trade receivables (gross of loss allowance) | | | |
| | Vee J Pee Aluminium Foundry Private Limited | 9,987,845 | 3,158,660 |
| Trade payables | | | |
| | Vee J Pee Aluminium Foundry Private Limited | 1,000,535 | - |
| | Terrier Security Services (India) Pvt Ltd | 81,232 | - |
| | Quess Corp Limited | 450,582 | - |

40 Assets and liabilities relating to employee benefits

The following table sets out the funded status of the gratuity plans and the amounts recognized in the Company's financial statements as at 31 March 2018 and 31 March 2017

| | | (Amount in Rs) | |
|---|--|------------------------|------------------------|
| Particulars | | As at 31 March 2018 | As at 31 March 2017 |
| Net defined benefit liability, gratuity plan | | 134,782 | 38,811 |
| Liability for compensated absences | | 115,562 | 80,865 |
| Total employee benefit liabil: | | 250,344 | 119,676 |
| Current | | 32,097 | 21,724 |
| Non-current | | 218,248 | 97,952 |
| | | 250,345 | 119,676 |



Independent Auditor's Report
To the Members of Master Staffing Solutions Private Limited

Report on the Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of Master Staffing Solutions Private Limited ('the Company'), which comprise the balance sheet as at 31 March 2018, the statement of profit and loss (including other comprehensive income), the statement of cash flows and the statement of changes in equity for the year then ended and a summary of the significant accounting policies and other explanatory information (herein after referred to as "Ind AS financial statements").

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of this Ind AS financial statement that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on this Ind AS financial statements based on our audit.

In continuing our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.



Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31 March, 2018, and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143(3) of the Act, based on our audit we report that:

- (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) the balance sheet, the statement of profit and loss, the statement of cash flows and the statement of changes in equity dealt with by this Report are in agreement with the books of account;
- (d) in our opinion, the aforesaid Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act read with relevant rule issued thereunder;
- (e) on the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- (g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. the Company has disclosed the impact of pending litigations on its financial position in its financial statements;
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company; and

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraph 3 and 4 of the Order.

for Sriramulu Naidu & Co.

Chartered Accountants

Firm's registration number: 008975S

S Deenadayal

Partner

Membership number: 205194

Place : Bengaluru

Date :

29 MAY 2018



Annexure - A to the Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Master Staffing Solutions Private Limited ("the Company") as of 31 March 2018 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.



Limitations of Internal Financial Controls Over Financial Reporting


Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for Sriramulu Naidu & Co.
Chartered Accountants

Firm's registration number: 08975S


S Deenadayal
Partner

Membership number: 205194



Place :Bengaluru

Date : 9 MAY 2018

Annexure -B to the Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the Ind AS financial statements for the year ended 31 March 2018, we report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of three years. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- (c) The Company does not hold any immovable properties. Accordingly, provisions of clause 3(ii) (c) of the Order are not applicable.
- (ii) The Company is in the business of providing facility management services and does not have any physical inventories. Accordingly, reporting under clause 3(ii) of the Order is not applicable to the Company.
- (iii) The Company has not granted any loan, secured or unsecured to companies, firms, Limited Liability Partnerships (LLPs) or other parties covered in the register maintained under Section 189 of the Act. Accordingly, the provisions of clauses 3(iii)(a), 3(iii)(b) and 3(iii)(c) of the Order are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act, with respect to the loans and investments made.
- (v) The Company has not accepted any deposits within the meaning of Section 73 to 76 of the Act and the Companies (Acceptance of deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the order is not applicable.
- (vi) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- (vii) a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company is regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, to the appropriate authorities. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they become payable.

b) The dues outstanding in respect of service tax on account of any dispute, are as follows:


| Name of the statute | Nature of dues | Amount (₹) | Amount Paid Under Protest (₹) | Period to which the amount relates | Period to which the amount relates | Forum where dispute is pending |
|---------------------|-----------------------------|------------|-------------------------------|------------------------------------|------------------------------------|--------------------------------|
| Finance Act 1994 | Non Payment of Services Tax | 40,22,237 | 30,00,10 | April 2010 to March 2012 | FY 2010-11 FY 2011-12 | Commissioner (Appeals) |
| Finance Act 1994 | Claim Of ineligible inputs | 9,05,714 | - | April 2012 to February 2013 | FY 2012-13 | CESTAT |

- (viii) The Company has no loans or borrowings payable to a financial institution or a bank or government and no dues payable to debenture-holders during the year. Accordingly, the provisions of clause 3(viii) of the Order are not applicable.
- (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.



- (x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) In our opinion and according to the information and explanation given to us, Company is a private limited company, hence the provisions of sec 197 of the Act, not applicable. Accordingly paragraph 3(xi) of the Order is not applicable.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the Ind AS financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

for Sriramulu Naidu & Co.
Chartered Accountants
Firm's registration number: 08975S


S Deenadayal
Partner
Membership number: 205194



Place :Bengaluru

Date 9 MAY 2018

Master Staffing Solutions Private Limited

(Amount in Rs)

| Balance Sheet | Note | As at 31 March 2018 | As at 31 March 2017 |
|---|------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 1,325,170 | 1,466,639 |
| Financial assets | | | |
| Non-current loans | 4 | 250,050 | 4,561,297 |
| Deferred tax assets (net) | 5 | 37,069,161 | 40,950,922 |
| Income tax assets (net) | 5 | 38,970,051 | 31,167,302 |
| Other non-current assets | 6 | 300,010 | 300,010 |
| Total non-current assets | | 77,914,442 | 78,446,170 |
| Current assets | | | |
| Financial assets | | | |
| (i) Trade receivables | 7 | 426,297,583 | 264,270,697 |
| (ii) Cash and cash equivalents | 8 | 11,184,416 | 1,952,015 |
| (iii) Current loans | 9 | 5,291,330 | 1,760,208 |
| (iv) Unbilled revenue | 10 | 24,940,001 | 1,450,098 |
| Other current assets | 11 | 10,469,247 | 7,917,156 |
| Total current assets | | 478,182,577 | 277,350,174 |
| Total Assets | | 556,097,019 | 355,796,344 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 12 | 10,100,000 | 10,100,000 |
| Other equity | 13 | 153,621,715 | 121,593,516 |
| Total equity | | 163,721,715 | 131,693,516 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Non-current provisions | 14 | 26,397,469 | - |
| Total non-current liabilities | | 26,397,469 | - |
| Current liabilities | | | |
| Financial liabilities | | | |
| (i) Current borrowings | 15 | - | 68,811,145 |
| (ii) Trade payables | 16 | 42,235,005 | 9,110,831 |
| (iii) Other current financial liabilities | 17 | 256,427,633 | 73,928,444 |
| Current provisions | 18 | 5,765,827 | 51,965,401 |
| Other current liabilities | 19 | 61,549,370 | 20,287,007 |
| Total current liabilities | | 365,977,835 | 224,102,828 |
| Total Liabilities | | 392,375,304 | 224,102,828 |
| Total Equity and Liabilities | | 556,097,019 | 355,796,344 |

The notes referred to above form an integral part of the financial statements.

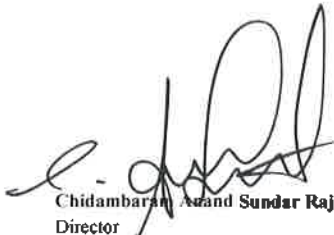
As per our report of even date attached
for Srinivasulu Naidu & Co.
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Master Staffing Solutions Private Limited


S Deenadayal
Partner
Membership No.: 205194




Srinivasan Guruprasad
Director
DIN: 07596207


Chidambaram Arund Sundar Raj
Director
DIN: 07901482

Place: Bengaluru

Date : 9 MAY 2018



Master Staffing Solutions Private Limited

(Amount in Rs)

| Statement of Profit and Loss | Note | For the year ended | |
|--|------|----------------------|----------------------|
| | | 31 March 2018 | 31 March 2017 |
| Income | | | |
| Revenue from operations | 20 | 1,711,890,774 | 1,397,787,303 |
| Other income | 21 | 9,751 | 40,022 |
| Total Income | | 1,711,900,525 | 1,397,827,325 |
| Expenses | | | |
| Employee benefits expenses | 22 | 1,617,720,047 | 1,325,966,135 |
| Finance costs | 23 | 620,613 | 3,403,883 |
| Depreciation and amortization expenses | 24 | 880,046 | 422,286 |
| Other expenses | 25 | 45,480,908 | 41,068,920 |
| Total expenses | | 1,664,701,614 | 1,370,861,224 |
| Profit before tax | | 47,198,911 | 26,966,101 |
| Tax expense | | | |
| Current tax | 5 | (11,691,344) | (13,977,946) |
| Deferred tax | 5 | (3,914,033) | 22,437,324 |
| Total tax expenses | | (15,605,377) | 8,459,378 |
| Profit for the year | | 31,593,534 | 35,425,479 |
| Other comprehensive income/(expense) | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | |
| Remeasurement of the net defined benefit liability/asset | | (97,607) | (3,100,105) |
| Income tax relating to items that will not be reclassified to profit or loss | | 32,272 | 1,024,988 |
| Other comprehensive income/ (expense) for the year, net of income tax | | (65,335) | (2,075,117) |
| Total comprehensive income for the year | | 31,528,199 | 33,350,362 |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | 30 | 31.28 | 35.07 |
| Diluted | 30 | 31.28 | 35.07 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for Sriramulu Naidu & Co.
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Master Staffing Solutions Private Limited

S Deenadayal
Partner
Membership No.: 205194



Srinivasan Guruprasad
Director
DIN: 07596207

Chidambaram Anand Sundar Raj
Director
DIN: 07971482

Place: Bengaluru
Date: - 9 MAY 2018



(Amount in Rs)

| Statement of Cash Flows | For the year ended | |
|--|---------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Cash flow from operating activities | | |
| Profit before tax | 47,198,911 | 26,966,101 |
| Adjustments for: | | |
| Depreciation expenses | 880,046 | 422,286 |
| Bad debts written off | 1,233,275 | - |
| Impairment loss allowance on financial assets, net | (1,198,666) | 3,641,564 |
| Finance costs | 620,613 | 3,403,883 |
| Operating cash flows before working capital changes | 48,734,179 | 34,433,834 |
| Working capital adjustments: | | |
| Changes in: | | |
| Trade receivables and security deposits | (161,665,001) | (44,224,448) |
| Other current, non-current, unbilled revenue and financial assets | (25,658,365) | 20,348,725 |
| Trade payables and other financial liabilities | 136,044,974 | 1,915,379 |
| Other liabilities and provisions | 100,941,041 | 7,252,612 |
| Cash generated from operating activities | 98,396,829 | 19,726,102 |
| Income taxes paid, net of refund | (19,494,093) | (13,258,275) |
| Net cash (used in) / provided by operating activities (A) | 78,902,736 | 6,467,827 |
| Cash flows from investing activities | | |
| Acquisition of property, plant and equipment and intangibles | (738,577) | (505,476) |
| Net cash (used in) / provided by investing activities (B) | (738,577) | (505,476) |
| Cash flows from financing activities | | |
| Finance cost paid | (120,613) | (3,403,884) |
| Short-term borrowings, net of repayments | (68,811,145) | (1,776,592) |
| Net cash (used in) / provided by financing activities (C) | (68,931,758) | (5,180,476) |
| Net increase in cash and cash equivalents (A+B+C) | 9,232,401 | 781,875 |
| Cash and cash equivalents at the beginning of the year | 1,952,015 | 1,170,140 |
| Cash and cash equivalents at the end of the period (refer note 8) | 11,184,416 | 1,952,015 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountant
Firm registration number: 008975S

for and on behalf of Board of Directors of
Master Staffing Solutions Private Limited



S Deenadayal
Partner
Membership No.: 205194

Srinivasan Guruprasad
Director
DIN: 07596207

Chidambaram Anand Sundar Raj
Director
DIN: 07971482

Place: Bengaluru
Date

9 MAY 2018



Master Staffing Solutions Private Limited
Statement of Changes in Equity for the year ended 31 March 2018

(A) Equity share capital

(Amount in Rs)

| Particulars | Note | 31 March 2018 | 31 March 2017 |
|---------------------------------|------|---------------|---------------|
| Opening balance | 12 | 10,100,000 | 10,100,000 |
| Changes in equity share capital | 12 | - | - |
| Closing balance | | 10,100,000 | 10,100,000 |

(B) Other equity

(Amount in Rs)

| Particulars | Note | Reserves and Surplus | | Other items of other comprehensive income | Total equity attributable to equity holders of the Company |
|---|------|----------------------|----------------|--|--|
| | | Retained earnings | Other Reserves | Remeasurement of the net defined benefit liability/asset | |
| Balance as of 1 April 2016 | | 81,245,456 | 500,000 | 6,497,698 | 88,243,154 |
| Add: Profit for the year | | 35,425,479 | - | - | 35,425,479 |
| Add: Other comprehensive income (net of tax) | | - | - | (2,075,117) | (2,075,117) |
| Balance as of 31 March 2017 | | 116,670,935 | 500,000 | 4,422,581 | 121,593,516 |
| Balance as of 1 April 2017 | | 116,670,935 | 500,000 | 4,422,581 | 121,593,516 |
| Add: Profit for the year | | 31,593,534 | - | - | 31,593,534 |
| Add: Fair value of financial guarantee received | 13 | - | 500,000 | - | 500,000 |
| Add: Other comprehensive income (net of tax) | | - | - | (65,335) | (65,335) |
| Balance as of 31 March 2018 | | 148,264,469 | 1,000,000 | 4,357,246 | 153,621,715 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Master Staffing Solutions Private Limited

S Deenadayal
Partner
Membership No.: 205194



Srinivasan Guruprasad
Director
DIN: 07596207

Chidambaram Anand Sunder Raj
Director
DIN: 07971482

Place: Bengaluru
Date :

9 MAY 2018



1. Company overview

Master Staffing Solutions Private Limited ("the Company"), a private limited company, was incorporated on 13 November 2009 under the provisions of the Companies Act, 1956. The registered office of the Company is located in Bengaluru. The Company is engaged in the business of providing facility management services.

2. Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these Ind AS financial statements. Accounting policies have been consistently applied except where a newly issued Indian Accounting Standard is initially adopted or a revision to an existing Indian Accounting Standard requires a change in the accounting policy hitherto in use.

2.1 Basis of preparation

Statement of compliance

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) and the provisions of the Companies Act, 2013 ("the Act") and the relevant rules thereunder. The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

The Company's standalone financial statements upto and for the year ended 31 March 2016 were prepared in accordance with the Companies (Accounting Standard) Rules, 2006 notified under Section 133 of the Act and other provisions of the Act ("Indian GAAP" or "Previous GAAP").

The Company has adopted all the relevant Ind AS standards and the first time adoption was carried out in accordance with Ind AS 101, First-time Adoption of Indian Accounting Standards. The transition was carried out from Indian Accounting Principles generally accepted in India as prescribed under Sec 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), which was the Previous GAAP and an explanation of how the transition to Ind AS has affected the previously reported financial position, financial performance and cash flows of the Company is provided in note 35.

The Ind AS financial statements are presented in Indian Rupees ("INR") which is also the Company's functional currency and all amounts have been rounded off to the nearest lakhs, unless otherwise stated.

Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following:

- Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments);
- Defined benefit and other long-term employee benefits where plan asset is measured at fair value less present value of defined benefit obligations ("DBO").

2.2 Use of estimates and judgement

The preparation of the financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

i) Contingent liability: Contingent liabilities are not recognized in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognized in the financial statements of the period in which the change in probability occurs (except in the extremely rare circumstances where no reliable estimate can be made).

ii) Income taxes: Significant judgements are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions. Availability of future taxable profits against which deferred tax amount can be used.

iii) Measurement of defined benefit obligations: Key actuarial assumptions used for actuarial valuation.

iv) Impairment of financial assets: The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments.

v) Property, plant and equipment: Useful life of asset.

vi) Other estimates: The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.3 Measurement of fair values

Some of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and nonfinancial assets and liabilities.

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.



2.4 Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any.

Cost of an item of property, plant and equipment comprises its purchase price including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the items to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognised in the statement of profit and loss when incurred. The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognised in the statement of profit and loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.

Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as at 1 April 2015 measured as per the previous GAAP and use that carrying value as the deemed cost of the property, plant and equipment.

Depreciation methods, estimated useful lives and residual value

Depreciation is provided on a Straight Line Method ('SLM') over estimated useful life of the fixed assets estimated by the Management. The management believes that the useful lives as given below best represent the period over which management expects to use these assets based on an internal assessment and technical evaluation where necessary. Hence, the useful lives for these assets is different from the useful lives as prescribed under part C of Schedule II of the Companies Act, 2013. Depreciation for assets purchased/ sold during the year is proportionately charged. The Company estimated the useful lives for fixed assets as follows:

| Asset Category | Estimated useful life |
|------------------------|-----------------------|
| Computer equipment | 3 years |
| Furniture and fixtures | 5 years |
| Office equipment | 5 years |

The assets residual value and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within other gains/losses.

Advance paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of the assets not put to use before such date are disclosed under 'Capital work-in-progress'.

Impairment of property, plant and equipment

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount.

The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

2.5 Leases

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

Minimum lease payments made under finance leases are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

2.6 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The entity has concluded that it is the principal in all of its revenue arrangements since it is exposed to the significant risks and rewards associated with rendering of services.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

When services are performed by an indeterminate number of acts over a specified period of time, revenue is recognized on a straight-line basis over the specified period unless there is evidence that some other method better represents the stage of completion.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed.

Revenue from providing facility management is recognised upon rendering of services.



2.7 Other income

Interest income or expenses is recognised using effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments to:

- the gross carrying amount of the financial assets; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. However, for financial assets that have become credit impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

2.8 Financial instruments

a) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

b) Classification and subsequent measurement Financial assets

On initial recognition, a financial asset is classified and measured at:

- amortised cost;
- Fair Value through other comprehensive income (FVOCI) - debt investment;
- Fair Value through other comprehensive income (FVOCI) - equity investment; or
- Fair Value through profit and loss (FVTPL)

Financial assets are not classified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flow and selling financial assets; and
- the contractual terms of the financial assets give rise on a specified date to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

On initial recognition of an equity investment that is not held for trading, the group may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI- equity investment). This election is made on an investment-to-investment basis. All financial assets not classified as amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL, if doing so eliminates or significantly reduces an accounting mistake that would otherwise arise.

Financial assets: Subsequent measurement and gains and losses

| | |
|------------------------------------|---|
| Financial assets, at FVTPL | These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income are recognised in profit or loss. |
| Financial assets at amortised cost | These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss. |
| Debt investments at FVOCI | These assets are subsequently measured at fair value. Interest income under the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss. |
| Equity investments at FVOCI | These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are not reclassified to profit or loss. |

c) Impairment of financial assets

The Company assess on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 26 details how the Company determines whether there has been a significant increase in credit risk.

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss. The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL.



d) Derecognition of financial assets

A financial asset is derecognised only when:

- The Company has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

Financial liabilities

a) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss or amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

b) Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/losses attributable to changes in own credit risk are recognised in OCI. These gains/losses are not subsequently transferred to statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at fair value through profit and loss.

Amortised cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the Effective Interest Rate (EIR) method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

Financial guarantee contracts

Financials guarantee contracts issued by the holding company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make the payment when due in accordance with the terms of a debt instrument. Fair value of cost of availing the financial guarantee is recognized initially as an asset giving corresponding affect to a component in other equity. The asset so recognized is amortised to the statement of profit and loss over the period of such guarantee availed.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

2.9 Employee benefit

(a) Defined benefit plans

The Company's gratuity plan is a defined benefit plan. The present value of gratuity obligation under such defined benefit plans is determined based on actuarial valuations carried out by an independent actuary using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measure each unit separately to build up the final obligation. The obligation is measured at the present value of estimated future cash flows. The discount rates used for determining the present value of obligation under defined benefit plans, is based on the market yields on Government securities as at the balance sheet date, having maturity periods approximating to the terms of related obligations.

Actuarial gains or losses are recognised in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognised in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognised as part of remeasurements of the net defined liability or asset through other comprehensive income.

Remeasurement of the net defined liability or asset (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

The Company's gratuity scheme is administered through a trust with the State Bank of India and the provision for the same is determined on the basis of actuarial valuation carried out by an independent actuary. Provision is made for the shortfall, if any, between the amounts required to be contributed to meet the accrued liability for gratuity as determined by actuarial valuation and the available corpus of the funds.



(b) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The obligation is measured on the basis of an independent actuarial valuation using the projected unit credit method as at the reporting date.

c) Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee Provident Fund to Government administered Provident Fund Scheme which is a defined contribution plan. The Company's contribution is recognised as an expense in the statement of profit and loss during the period in which the employee renders the related service.

d) Short-term employee benefits

Short-term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid e.g. short term cash bonus, if the Company has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee, and the amount of obligation can be estimated reliably.

e) Termination benefits

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognizes cost for restructuring. If the benefits are not expected to be settled wholly within 12 months of reporting date, then they are discounted.

2.10 Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss and are generally recognized in profit and loss, except exchange differences arising from the translation of the following items which are recognized in OCI:

- equity investments at fair value through OCI (FVOCI)
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent that the hedges are effective.

2.11 Taxes

Income tax expense comprises current and deferred income tax. Income tax expense is recognised in net profit in the statement of profit and loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income.

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted as on the balance sheet date.

Deferred income tax assets and liabilities are recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except for the cases mentioned below. Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognised as income or expense in the period that includes the enactment or the substantive enactment date. Deferred tax is not recognised for :

- temporary differences arising on the initial recognition of assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits or loss at the time of the transaction.
- temporary investments related to investment in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which they can be used. The existence of unused tax losses is strong evidence that future taxable profits may not be available. Therefore, in case of history of recent losses, the Company recognizes a deferred tax asset only to the extent that it has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profits will be available against which such deferred tax can be realized. Deferred tax assets, unrecognised or recognised, are reviewed at each reporting date and are recognised/reduced to the extent that it is probable/no longer probable respectively that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.



Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018
2.12 Provisions (other than employee benefits)

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the reporting date. Provisions are determined by discounting the expected future cash flows (representing the best estimate of the expenditure required to settle the present obligation at the balance sheet date) at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability. The unwinding of discount is recognised as finance cost. Expected future operating losses are not provided for.

Onerous contract

A contract is considered to be onerous when the expected economic benefit to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before such a provision is made, the Company recognizes any impairment loss on the assets associated with the contract.

2.13 Contingent liability

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are disclosed in the financial statements if an inflow of economic benefits is probable.

2.14 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

2.15 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.16 Earnings per share

Basic earnings per equity share are computed by dividing the net profit attributable to the equity holders of the company by the weighted average number of equity shares outstanding during the period. The company does not have potential dilutive equity shares outstanding during the period.

2.17 Segment reporting

Based on the "management approach" as defined in Ind AS 108, Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, the Company is engaged in the business of providing facility management services and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable secondary geographical segments.

(This space has been intentionally left blank)



3. Property, plant and equipment

(Amount in Rs)

| Particulars | Furniture and fixtures | Office equipment | Computer equipment | Total |
|---|------------------------|------------------|--------------------|-----------|
| Gross carrying amount as at 1 April 2016 | 341,692 | 779,294 | 1,032,811 | 2,153,797 |
| Additions during the year | 60,000 | 177,319 | 268,157 | 505,476 |
| Disposals for the year | - | - | - | - |
| Balance as at 31 March 2017 | 401,692 | 956,613 | 1,300,968 | 2,659,273 |
| Additions during the year | 7,000 | 47,785 | 683,792 | 738,577 |
| Disposals for the year | - | - | - | - |
| Balance as at 31 March 2018 | 408,692 | 1,004,398 | 1,984,760 | 3,397,850 |
| Accumulated depreciation as at 1 April 2016 | 76,800 | 224,053 | 469,496 | 770,348 |
| Depreciation for the year | 81,731 | 75,439 | 265,115 | 422,286 |
| Accumulated depreciation on deletions | - | - | - | - |
| Balance as at 31 March 2017 | 158,531 | 299,492 | 734,611 | 1,192,634 |
| Depreciation for the year | 95,837 | 294,963 | 489,246 | 880,046 |
| Accumulated depreciation on deletions | - | - | - | - |
| Balance as at 31 March 2018 | 254,368 | 594,455 | 1,223,857 | 2,072,680 |
| Net carrying amount : | | | | |
| As at 31 March 2018 | 154,324 | 409,943 | 760,903 | 1,325,170 |
| As at 31 March 2017 | 243,161 | 657,121 | 566,357 | 1,466,639 |

There has been no impairment losses recognised during the year or previous year



Handwritten signature over a circular stamp of Master Staffing Solutions Private Limited, Bangalore.

Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

4 Non-current loans

| Particulars | (Amount in Rs) | |
|----------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured, considered good | | |
| Security deposits | 250,050 | 4,561,297 |
| | <u>250,050</u> | <u>4,561,297</u> |

5 Taxes

A Amount recognized in profit or loss

| Particulars | (Amount in Rs) | |
|--|--------------------|--------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Current income tax: | | |
| In respect of the current period | 11,691,344 | 13,977,946 |
| Deferred tax | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | 3,914,033 | (22,437,324) |
| Income tax expense/(Income) reported in the statement of profit and loss | <u>15,605,377</u> | <u>(8,459,378)</u> |

B Income tax recognized in other comprehensive income

| Particulars | (Amount in Rs) | |
|--|--------------------|--------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Remeasurement of the net defined benefit liability/asset | | |
| Before tax | (97,607) | (3,100,105) |
| Tax (expense)/benefit | 32,272 | 1,024,988 |
| Net of tax | <u>(65,335)</u> | <u>(2,075,117)</u> |

C Reconciliation of effective tax rate

| Particulars | (Amount in Rs) | | | |
|---|--------------------|------------|---------------|--------------|
| | For the year ended | | | |
| | 31 March 2018 | | 31 March 2017 | |
| Profit before tax | 47,198,911 | | 26,966,101 | |
| Tax using the Company's domestic tax rate | 33.06% | 15,605,377 | 33.06% | 8,915,799 |
| Effect of: | | | | |
| Non-deductible expenses | - | - | 0.25% | 67,743 |
| Less: Excess provision relating to earlier years | - | - | (58.59%) | (15,800,264) |
| Effective tax rate | 33.06% | 15,605,377 | (25.28%) | (6,816,721) |
| Less: Excess provision relating to earlier years | - | - | 6.60% | 1,779,805 |
| Income tax expense reported in the Statement of profit and loss | 33.06% | 15,605,377 | (31.37%) | (8,459,378) |

D The following tables provides the details of income tax assets and income tax liabilities as of 31 March 2018 and 31 March 2017

Non-current tax assets (net)

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Income tax assets | 103,325,962 | 83,831,869 |
| Income tax liabilities | (64,355,911) | (52,664,567) |
| Net income tax assets at the end of the year | <u>38,970,051</u> | <u>31,167,302</u> |

E Deferred tax assets, net

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax asset and liabilities are attributable to the following: | | |
| Deferred tax assets: | | |
| Impairment loss allowance on financial assets | 1,997,104 | 2,393,419 |
| Provision on employee benefits | 34,935,904 | 38,491,323 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 136,153 | 65,965 |
| Others | - | 215 |
| Net deferred tax assets | <u>37,069,161</u> | <u>40,950,922</u> |

The movement of deferred tax aggregating to Rs (3,881,761) for the year ended 31 March 2018 (31 March 2017: Rs 23,462,311) comprises of Rs (3,914,033) (31 March 2017: Rs 22,437,324) charged to statement of profit and loss and Rs 32,272 (31 March 2017: Rs 10,24,988) charged to other comprehensive income.



[Handwritten signature]

Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

F Recognized deferred tax assets and liabilities

Movement of deferred tax assets presented in the balance sheet

| | <i>(Amount in Rs)</i> | | | |
|--|-----------------------|------------------------------|-------------------|-------------------|
| For the year ended 31 March 2018 | Opening balance | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | |
| Impairment loss allowance on financial assets | 2,393,419 | (396,315) | - | 1,997,104 |
| Provision on employee benefits | 38,491,323 | (3,587,691) | 32,272 | 34,935,904 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 65,965 | 70,188 | - | 136,153 |
| Others | 215 | (215) | - | - |
| Net deferred tax assets | 40,950,922 | (3,914,033) | 32,272 | 37,069,161 |

| | <i>(Amount in Rs)</i> | | | |
|--|-----------------------|------------------------------|-------------------|-------------------|
| For the year ended 31 March 2017 | Opening balance | Recognized in profit or loss | Recognized in OCI | Closing balance |
| Deferred tax assets on: | | | | |
| Impairment loss allowance on financial assets | 1,189,409 | 1,204,010 | - | 2,393,419 |
| Provision on employee benefits | 16,211,546 | 21,254,789 | 1,024,988 | 38,491,323 |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | 87,127 | (21,162) | - | 65,965 |
| Others | 529 | (314) | - | 215 |
| Net deferred tax assets | 17,488,611 | 22,437,324 | 1,024,988 | 40,950,922 |

6 Other non-current assets

| | <i>(Amount in Rs)</i> | |
|--------------------------------------|-----------------------|---------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Balances with government authorities | 300,010 | 300,010 |
| | 300,010 | 300,010 |

7 Trade receivables

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|---------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured | | |
| Considered good | 430,354,391 | 268,250,209 |
| Considered doubtful | 1,983,491 | 3,259,452 |
| | 432,337,882 | 271,509,661 |
| Loss allowance [refer note 26(i)] | | |
| Unsecured considered good | (4,056,808) | (3,979,512) |
| Doubtful | (1,983,491) | (3,259,452) |
| | (6,040,299) | (7,238,964) |
| Net trade receivables | 426,297,583 | 264,270,697 |

All trade receivables are current.

Of the above, trade receivables from related parties are as below:

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|---------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Trade receivables from related parties | 396,833,857 | 125,600,961 |
| Less: loss allowance | (2,020,507) | (874,242) |
| Net trade receivables | 394,813,350 | 124,726,719 |

The Company's exposure to credit and currency risk, and loss allowances related to trade receivables are disclosed in note 27.

8 Cash and cash equivalents

| | <i>(Amount in Rs)</i> | |
|--|-----------------------|---------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Cash and cash equivalents | | |
| Cash in hand | - | - |
| Balances with banks | | |
| In current accounts | 11,184,416 | 1,952,015 |
| Cash and cash equivalents in the statement of cash flow | 11,184,416 | 1,952,015 |

9 Current loans

| | <i>(Amount in Rs)</i> | |
|-----------------------------------|-----------------------|---------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Unsecured, considered good | | |
| Security deposits | 4,355,000 | 440,249 |
| Advances to employees | 936,330 | 1,319,959 |
| | 5,291,330 | 1,760,208 |



10 Unbilled revenue

| Particulars | (Amount in Rs) | |
|------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Unbilled revenue | 24,940,001 | 1,450,098 |
| | 24,940,001 | 1,450,098 |

11 Other current assets

| Particulars | (Amount in Rs) | |
|--------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Prepaid expenses | 10,095,859 | 7,856,100 |
| Advances to suppliers | 50,000 | 61,056 |
| Balances with government authorities | 293,388 | - |
| Other advances | 30,000 | - |
| | 10,469,247 | 7,917,156 |

12 Equity share capital

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Authorized | | |
| 1,100,000 equity shares (31 March 2017: 1,100,000) of par value of Rs 10 each | 11,000,000 | 11,000,000 |
| | 11,000,000 | 11,000,000 |
| Issued, subscribed and paid-up | | |
| 1,010,000 (31 March 2017: 1,010,000) equity shares of par value of Rs 10 each, fully paid up | 10,100,000 | 10,100,000 |
| | 10,100,000 | 10,100,000 |

12.1 Reconciliation of number of shares outstanding at the beginning and at the end of the reporting period

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|------------------------------------|---------------------|-------------------|---------------------|-------------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| At the commencement of the year | 1,010,000 | 10,100,000 | 1,010,000 | 10,100,000 |
| Add: Shares issued during the year | - | - | - | - |
| At the end of the year | 1,010,000 | 10,100,000 | 1,010,000 | 10,100,000 |

12.2 Rights, preferences and restrictions attached to equity shares

The Company has only one class of equity shares having a par value of Rs10/- per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends in Indian Rupees. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

12.3 Shares held by holding company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|-------------------|---------------------|--------------|
| | Number of shares | Amount in Rs | Number of shares | Amount in Rs |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 1,009,999 | 10,099,990 | 1,009,999 | 10,099,990 |
| | 1,009,999 | 10,099,990 | - | - |

12.4 Details of shareholders holding more than 5% shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------------|---------------------|---------|---------------------|--------|
| | Number of shares | % Held | Number of shares | % Held |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Qess Corp Limited | 1,009,999 | 100.00% | 1,000,000 | 99.01% |
| | 1,009,999 | | 1,000,000 | |

As per the records of the Company, including its register of members/shareholders, the above shareholding represents both legal and beneficial ownership of the shares.

13 Other equity*

| Particulars | (Amount in Rs) | |
|----------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Retained earnings | 148,264,469 | 116,670,935 |
| Other reserves | 1,000,000 | 500,000 |
| Other comprehensive income | 4,357,246 | 4,422,581 |
| | 153,621,715 | 121,593,516 |

* For detailed movement of reserves refer statement of changes in equity



14 Non-current provisions

| Particulars | (Amount in Rs) | |
|--------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefit | | |
| Provision for gratuity | 26,397,469 | - |
| | 26,397,469 | - |

15 Current borrowings

| Particulars | (Amount in Rs) | |
|--------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Loans from bank repayable on demand | | |
| Secured | | |
| Cash credit and overdraft facilities | - | 68,811,145 |
| | - | 68,811,145 |

Information about the Company's exposure to interest rate and liquidity risk is included in note 27.

- 15.1 The Company has taken cash credit and overdraft facilities having interest rate at 12 months MCLR + spread 2.90 i.e. 11.50%. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the entire current assets of the Company on both present and future and collateral by way of pari passu first charge on the movable assets and exclusive charge on the current assets of the Company.

16 Trade payables

| Particulars | (Amount in Rs) | |
|---|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Dues to micro, small and medium enterprises (refer note 35) | | |
| Other trade payables | 42,235,005 | 9,110,831 |
| | 42,235,005 | 9,110,831 |

The Company's exposure to currency and liquidity risk related to trade payables is disclosed in note 27.

17 Other current financial liabilities

| Particulars | (Amount in Rs) | |
|-----------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Other payables | | |
| Accrued salaries and benefits | 99,378,248 | 5,506,085 |
| Provision for bonus and incentive | 73,501,358 | 64,452,722 |
| Provision for expenses | 83,548,027 | 3,969,637 |
| | 256,427,633 | 73,928,444 |

The Company's exposure to currency and liquidity risk related to other current financial liabilities is disclosed in note 27.

18 Current provisions

| Particulars | (Amount in Rs) | |
|------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity | 5,104,306 | 35,747,791 |
| Provision for compensated absences | 661,521 | 16,217,610 |
| | 5,765,827 | 51,965,401 |

19 Other current liabilities

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Balances payable to government authorities | 52,741,477 | 20,287,007 |
| Amount payable to related parties | 8,807,893 | - |
| | 61,549,370 | 20,287,007 |

The Company's exposure to currency and liquidity risk related to other current liabilities is disclosed in note 27.

(This space has been left intentionally blank)



20 Revenue from operations

| Particulars | (Amount in Rs) | |
|------------------------------|----------------------|----------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Facility management services | 1,711,890,774 | 1,397,787,303 |
| | 1,711,890,774 | 1,397,787,303 |

21 Other income

| Particulars | (Amount in Rs) | |
|---|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Interest income under the effective interest method on: | | |
| Interest income on present valuation of financial instruments | 9,751 | 40,022 |
| | 9,751 | 40,022 |

22 Employee benefits expense

| Particulars | (Amount in Rs) | |
|---|----------------------|----------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Salaries and wages | 1,377,599,649 | 1,122,099,982 |
| Contribution to provident and other funds | 164,709,804 | 141,735,774 |
| Expenses related to compensated absences | 8,533,549 | 9,972,532 |
| Expenses related to defined benefit plans | 49,473,782 | 32,647,686 |
| Staff welfare expenses | 17,403,263 | 19,510,161 |
| | 1,617,720,047 | 1,325,966,135 |

23 Finance costs

| Particulars | (Amount in Rs) | |
|------------------------------------|--------------------|------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Interest and other borrowing costs | 620,613 | 3,174,883 |
| Other borrowing costs | - | 229,000 |
| | 620,613 | 3,403,883 |

24 Depreciation expense

| Particulars | (Amount in Rs) | |
|--|--------------------|----------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Depreciation of property, plant and equipment (refer note 3) | 880,046 | 422,286 |
| | 880,046 | 422,286 |

25 Other expenses

| Particulars | (Amount in Rs) | |
|---|--------------------|-------------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Rent | 6,332,938 | 7,201,623 |
| Power and fuel | 1,433,297 | 1,722,156 |
| Repairs & maintenance | | |
| - buildings | 840,680 | 141,349 |
| - plant and machinery | 1,268,320 | 1,505,858 |
| - others | 50,394 | 45,193 |
| Legal and professional fees [refer note 24(1)] | 32,684,746 | 21,209,845 |
| Rates and taxes | 602,833 | 1,856,506 |
| Printing and stationery | 565,117 | 726,325 |
| Travelling and conveyance | 397,613 | 1,467,000 |
| Communication expenses | 1,192,518 | 975,706 |
| Impairment loss allowance on financial assets, net [refer note 27(i)] | (1,198,666) | 3,641,564 |
| Bank charges | 9,092 | 22,241 |
| Bad debts written off | 1,233,275 | - |
| Business promotion and advertisement expenses | 11,302 | 282,578 |
| Miscellaneous expenses | 57,449 | 270,976 |
| | 45,480,908 | 41,068,920 |

25.1 Payment to auditor

| Particulars | (Amount in Rs) | |
|------------------------|--------------------|----------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Auditor's remuneration | | |
| Audit fee | | |
| Statutory audit | 200,000 | 145,000 |
| Limited review | 80,000 | 50,000 |
| Tax audit fee | 100,000 | 80,400 |
| | 380,000 | 275,400 |

26 Financial instruments-fair value and risk management

Accounting classification and fair values

The carrying value and fair value of financial instruments by categories as at 31 March 2018 and 31 March 2017 is as follows:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- a) recognised and measured at fair value
- b) measured at amortised cost and for which fair values are disclosed in the financial statements

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| Particulars | Carrying value | Fair value | | |
|---|--------------------|------------|---------|---------|
| | 31 March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 5,541,380 | - | - | - |
| Trade receivables | 426,297,583 | - | - | - |
| Cash and cash equivalents | 11,184,416 | - | - | - |
| Unbilled revenue | 24,940,001 | - | - | - |
| Total financial assets | 467,963,380 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 42,235,005 | - | - | - |
| Current borrowings | - | - | - | - |
| Other current financial liabilities | 256,427,633 | - | - | - |
| Total financial liabilities | 298,662,638 | - | - | - |

| Particulars | Carrying value | Fair value | | |
|---|--------------------|------------|---------|---------|
| | 31 March 2017 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 6,321,505 | - | - | - |
| Trade receivables | 264,270,697 | - | - | - |
| Cash and cash equivalents | 1,952,015 | - | - | - |
| Unbilled revenue | 1,450,098 | - | - | - |
| Total financial assets | 273,994,315 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 9,110,831 | - | - | - |
| Current borrowings | 68,811,145 | - | - | - |
| Other current financial liabilities | 73,928,444 | - | - | - |
| Total financial liabilities | 151,850,420 | - | - | - |

Fair value hierarchy

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference securities, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference securities and non-convertible debentures included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

A. Financial Assets:

Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B. Financial Liabilities:

1. Borrowings: It includes cash credit and overdraft facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.

2. Trade payables and other liabilities: Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

27 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk
- Liquidity risk; and
- Market risk

The Company's principal financial liabilities comprise loans and borrowings, Provisions, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations. The Company's principal financial assets include loans, trade and other receivables, and cash and short-term deposits that derive directly from its operations.

The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company's exposure to credit risk is influenced mainly by the individual characteristic of each customer and the concentration of risk from the top few customers.

Risk management framework

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal auditors. Internal Audit function includes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investments in debt securities. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by its customers. However, the management also considers the factors that may influence the credit risk of its customer base. The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three Months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2017 and as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired), if the payments are more than 270 days past due. Loss rates are based on actual credit loss experience over the last six quarters. These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables
As at 31 March 2018

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | (Amount in Rs) |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| | | | | | Carrying amount of trade receivables |
| Not due | 209,918,297 | 0.03% | 69,297 | No | 209,849,000 |
| Past due 1-90 days | 215,672,892 | 0.99% | 2,139,274 | No | 213,533,618 |
| Past due 91-180 days | 3,325,016 | 31.95% | 1,062,405 | No | 2,262,611 |
| Past due 181-270 days | 1,438,184 | 54.64% | 785,832 | No | 652,352 |
| Past due 271-360 days | 1,618,194 | 100.00% | 1,618,194 | Yes | - |
| Above 360 days | 365,297 | 100.00% | 365,297 | Yes | - |
| | 432,337,880 | | 6,040,299 | | 426,297,581 |

As at 31 March 2017

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | (Amount in Rs) |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| | | | | | Carrying amount of trade receivables |
| Not due | 136,083,499 | 0.04% | 48,804 | No | 136,034,695 |
| Past due 1-90 days | 124,254,857 | 1.23% | 1,526,296 | No | 122,728,561 |
| Past due 91-180 days | 5,515,183 | 25.21% | 1,390,590 | No | 4,124,593 |
| Past due 181-270 days | 2,396,670 | 42.30% | 1,013,823 | No | 1,382,847 |
| Past due 271-360 days | 17,029 | 100.00% | 17,029 | Yes | - |
| Above 360 days | 3,242,423 | 100.00% | 3,242,423 | Yes | - |
| | 271,509,661 | | 7,238,965 | | 264,270,696 |

Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

Movement in allowance for impairment in respect of trade receivables.

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows:

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Balance as at the beginning of the year | 7,238,965 | 3,723,869 |
| Impairment loss allowances recognised | (1,198,666) | 3,515,096 |
| Balance as at the end of the year | 6,040,299 | 7,238,965 |

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually, the excess of funds is invested in fixed deposits. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

i) Financing arrangement

The Company maintains the following line of credit:

The Company has taken cash credit and overdraft facilities having interest rate at 12 months MCLR + spread 2.90 i.e. 11.50%. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the entire current assets of the Company on both present and future and collateral by way of pari passu first charge on the movable assets and exclusive charge on the current assets of the Company.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018 and 31 March 2017. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payments and excludes netting arrangements:

As at 31 March 2018

| Particulars | (Amount in Rs) | | | | |
|-------------------------------------|-----------------|-----------------------|-----------|-----------|-------------------|
| | Carrying amount | Contractual cash flow | | | |
| | | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Current borrowings | - | - | - | - | - |
| Trade payables | 42,235,005 | 42,235,005 | - | - | - |
| Other current financial liabilities | 256,427,633 | 256,427,633 | - | - | - |

As at 31 March 2017

| Particulars | (Amount in Rs) | | | | |
|-------------------------------------|-----------------|-----------------------|-----------|-----------|-------------------|
| | Carrying amount | Contractual cash flow | | | |
| | | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Current borrowings | 68,811,145 | 68,811,145 | - | - | - |
| Trade payables | 9,110,831 | 9,110,831 | - | - | - |
| Other current financial liabilities | 73,928,444 | 73,928,444 | - | - | - |

iii) Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates and equity prices – will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are denominated only in Rupees.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowings includes cash credit facilities which carries fixed rate of interest.

Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in Rs) | |
|--------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | - | - |
| Fixed rate borrowings | - | 68,811,145 |
| Total borrowings | - | 68,811,145 |



Master Staffing Solutions Private Limited

Notes to the financial statements for the year ended 31 March 2018

28 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of non-current borrowing and current borrowing, less cash and cash equivalents.

The Company's policy is to keep the ratio below 2.00. The Company's adjusted net debt to equity ratio were as follows:

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Total External liabilities | - | 68,811,145 |
| Less: Cash and cash equivalent | 11,184,416 | 1,952,015 |
| Adjusted net debt (total borrowings net of cash and cash equivalent) | (11,184,416) | 66,859,130 |
| Total equity | 163,721,715 | 131,693,516 |
| Net debt (total external liabilities) to equity ratio | - | 0.51 |

(This space has been intentionally left blank)



29 Contingent liabilities and commitment (to the extent not provided for)

| Particulars | (Amount in Rs) | |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Indirect tax matters (see note (i) and (ii) below) | 4,627,941 | - |
| | 4,627,941 | - |

(i) Pending resolution of the respective proceedings, it is not practicable for the Company to estimate the timings of cash outflows, if any, in respect of the above as it is determinable only on receipt of judgements/decisions pending with various forums/authorities.

(ii) The Company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed as contingent liabilities where applicable, in its financial statements. The Company does not expect outcome of these proceedings to have a material adverse effect on its financial position.

30 Earnings per share

| Particulars | (Amount in Rs) | |
|--|--------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Nominal value of equity shares (Rs per share) | 10 | 10 |
| Net profit after tax for the purpose of earnings per share (Amount in Rs) | 31,593,534 | 35,425,479 |
| Weighted average number of shares used in computing basic earnings per share | 1,010,000 | 1,010,000 |
| Basic earnings per share (Rs) | 31.28 | 35.07 |
| Weighted average number of shares used in computing diluted earnings per share | 1,010,000 | 1,010,000 |
| Diluted earnings per share (Rs) | 31.28 | 35.07 |

31 Segment reporting

The Chief Executive Officer and Managing Director of the company has been identified as the Chief Operating Decision Maker ("CODM") as defined by Ind AS 108, Operating Segments. The CODM evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by service offerings. Accordingly, the Company is engaged in the business of providing facility management services and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The Company caters to the needs of only the Indian market. Accordingly, there are no reportable secondary geographical segments.

32 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|----------------------------|---|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Holding Company | Quess Corp Limited |
| - Fellow Subsidiaries | Coachieve Solutions Private Limited MFX Infotech Private Limited Brainhunter Systems Limited, Canada Mindwire Systems Ltd, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) LTD.) Brainhunter Companies Canada Inc, Canada Brainhunter Companies LLC USA Quess (Philippines) Corp. (formerly known as Magna Ikya Infotech Inc, Philippines) Quess Corp (USA) Inc (formerly known as Magna Infotech Inc.) Quesscorp Holdings Pte. Ltd, Singapore Quessglobal (Malaysia) SDN BHD (formerly known as Brainhunter SDN. BHD., Malaysia) Aravon Services Private Limited (formerly known as ARAMARK India Private Limited) Ikya Business Services (Private) Limited MFXchange Holdings Inc, Canada MFXchange (Ireland) Limited MFXchange US Inc. MFX Roanoke Inc, USA (merged with MFXchange US, Inc effective 31 December 2015) Quess Corp Lanka Private Limited (Formerly known as Ranstad Lanka private Limited) Dependo Logistics Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Comtel Solutions Pte Ltd CentreQ Business Services Private Limited Excelus Learning Solutions Private Limited ConnectQ Business Services Private Limited (Formerly known as Tata Business Support Services Private Limited) Vedang Cellular Services Private Limited Golden Star Facilities and Services Private Limited Comtelpro Pte. Ltd Comtelink Sdn. Bhd Monster.com (India) Private Limited Monster.com.sg Pte. Limited Monster.com HK Limited Monster Malaysia Sdn. Bhd |



Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

| | |
|---|---|
| - Associates of the holding company | Terrier Security Services (India) Private Limited Simplance Technologies Private Limited Heptagon Technologies Pvt Ltd Qess Recruit Inc. |
| - Joint Venture of a fellow subsidiary | Trimax Smart Infraprojects Private Limited Himmer Industrial Services (M) Sdn Bhd |
| - Entity having common directors | Golden Star Facilities & Services Private Limited |
| - Fellow subsidiary | National Collateral Management Services Limited |
| - Entities in which key managerial personnel of holding company has significant influence | Styracorp Management services IME Consultancy |
| Key management personnel | |
| Ajit Isaac | Chairman & Managing Director & CEO |
| Subrata Kumar Nag | Whole time Director & Chief Financial Officer |
| Srinivasan Guruprasad | Director |
| Chidambaram Anand Sundar Raj | Director |

(ii) Related party transactions during the year

| | | <i>(Amount in Rs)</i> | |
|--|---|---------------------------|----------------------|
| | | For the year ended | |
| Particulars | | 31 March 2018 | 31 March 2017 |
| - Revenue from operations | Qess Corp Limited | 1,074,894,612 | 529,969,763 |
| | Golden Star Facilities & Services Private Limited | | 4,067,975 |
| - Employee benefits expense | Qess Corp Limited | 8,138,807 | - |
| - Other expenses | Qess Corp Limited | 30,000,000 | 589,810 |
| - Corporate guarantee given to bank by the holding company | Qess Corp Limited | 100,000,000 | 100,000,000 |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

| | | <i>(Amount in Rs)</i> | |
|---|-------------------|-----------------------|----------------------|
| | | As at | As at |
| Particulars | | 31 March 2018 | 31 March 2017 |
| - Trade receivables (Gross of loss allowance) | Qess Corp Limited | 396,833,857 | 125,600,961 |
| - Trade payables | Qess Corp Limited | 7,723,492 | - |
| - Other current financial liabilities | Qess Corp Limited | 30,000,000 | - |
| - Other current liabilities | Qess Corp Limited | 8,807,893 | - |

(iv) Compensation of key managerial personnel

The compensation paid to key managerial personnel charged to the statement of profit & loss for the year ended 31 March 2018 is Rs. Nil (31 March 2017 is Rs. Nil).

Terms and conditions

All transactions with these related parties are priced at arm's length basis and resulting outstanding balances are to be settled in cash within six months to one year of reporting date. None of the balances are secured.

33 Leases
Operating Leases

The Company has taken, offices and residential premises under operating leases. The leases typically run for a period of one to five years, with an option to renew the lease after that period. Lease payments are renegotiated at the time of renewal.

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows:

| | | <i>(Amount in Rs)</i> | |
|---------------------------|--|-----------------------|----------------------|
| | | As at | As at |
| Particulars | | 31 March 2018 | 31 March 2017 |
| Payable within 1 year | | - | 4,296,247 |
| Payable between 1-5 years | | - | 450,000 |

| | | <i>(Amount in Rs)</i> | |
|--|--|---------------------------|----------------------|
| | | For the year ended | |
| Particulars | | 31 March 2018 | 31 March 2017 |
| Total rental expense relating to operating lease | | 6,332,938 | 7,201,623 |
| - Non-cancellable | | - | - |
| - Cancellable | | 6,332,938 | 7,201,623 |

34 Assets and liabilities relating to employee benefits

(Amount in Rs)

| Particulars | As at | As at |
|---|-------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| Net defined benefit liability, gratuity | 31,501,775 | 35,747,791 |
| Liability for compensated absences | 661,521 | 16,217,610 |
| Total employee benefit liability | 32,163,296 | 51,965,401 |
| Current | 5,765,827 | 51,965,401 |
| Non-current | 26,397,469 | - |

The Company does not have any assets relating to employee benefits. For details about the related employee benefit expenses, see note 22.

The Company has a defined benefit gratuity plan in India, governed by the Payment of Gratuity Act, 1972. It entitles an employee, who has rendered at least five years of continuous service, to gratuity at the rate of fifteen days wages for every completed year of service or part thereof in excess of six months, based on the rate of wages last drawn by the employee concerned. These defined benefit plans expose the Company to actuarial risks, such as longevity risk, currency risk, interest rate risk and market (investment) risk.

The company contributes to a gratuity fund maintained with an insurance company in the form of Qualifying insurance Policy.

A Reconciliation of the net defined benefit liability/asset

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability/asset and its components:

| Particulars | As at | As at |
|--|--------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Reconciliation of present value of the defined benefit obligation | | |
| Obligation at the beginning of the year | 119,954,634 | 87,018,517 |
| Current service cost | 36,791,198 | 30,830,411 |
| Interest cost | 8,762,467 | 6,580,249 |
| Benefit settled | (4,357,293) | (7,869,121) |
| Liabilities Settled on Divestiture | (8,807,893) | - |
| Actuarial (gains)/ losses recognized in other comprehensive income | 1,782,337 | 3,394,578 |
| Obligation at end of the year | 154,125,450 | 119,954,634 |
| Reconciliation of present value of plan assets | | |
| Plan assets at beginning of the year, at fair value | 65,575,480 | 59,759,104 |
| Interest income on plan assets | 4,790,169 | 4,762,975 |
| Return on plan assets recognised in other comprehensive income | 1,879,944 | 294,472 |
| Contributions by employer | 54,735,375 | 8,628,050 |
| Benefits paid/Reversed | (4,357,293) | (7,869,121) |
| Plan assets at the end of the year, at fair value | 122,623,675 | 65,575,480 |
| Net defined benefit liability | 31,501,775 | 54,379,154 |

B (i) Expense recognized in profit or loss

| Particulars | For the year ended | |
|--------------------------|--------------------|-------------------|
| | 31 March 2018 | 31 March 2017 |
| Current service cost | 36,791,198 | 30,830,411 |
| Interest cost | 8,762,467 | 6,580,250 |
| Interest income | (4,790,169) | (4,762,975) |
| Net gratuity cost | 40,763,496 | 32,647,686 |

(ii) Remeasurement recognized in other comprehensive income

| Particulars | As at | As at |
|--|-----------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Remeasurement of the net defined benefit liability | 1,782,337 | (3,394,577) |
| Remeasurement of the net defined benefit asset | (1,879,944) | 294,472 |
| Other comprehensive income/ (expense) for the year, net of income tax | (97,607) | (3,100,105) |

C Plan assets

| Particulars | As at | As at | As at |
|--------------------------|---------------|---------------|---------------|
| | 31 March 2018 | 31 March 2017 | 31 March 2016 |
| Funds managed by insurer | 122,623,675 | 65,575,480 | 68,586,929 |
| | 122,623,675 | 65,575,480 | 68,586,929 |

D Defined benefit obligation - Actuarial Assumptions

| Particulars | For the year ended | | |
|----------------------------------|--------------------|---------------|---------------|
| | 31 March 2018 | 31 March 2017 | 31 March 2016 |
| Discount rate | 7.20% - 7.80% | 7.31% | 7.92% |
| Future salary growth | 7.50% - 8.00% | 8.00% | 8.00% |
| Attrition rate | 3.10% - 30.00% | 3.10% | 3.10% |
| Rate of return on planned assets | 7.92% | 7.92% | 8.00% |



Master Staffing Solutions Private Limited
Notes to the financial statements for the year ended 31 March 2018

E Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

| Core employees (Amount in Rs) | | | | | | |
|---|---------------|-----------|---------------|----------|---------------|----------|
| Particulars | As at | | | | | |
| | 31 March 2018 | | 31 March 2017 | | 31 March 2016 | |
| | Increase | Decrease | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 1,592,195 | 1,701,162 | - | - | - | - |
| Future salary growth (1% movement) | 1,700,468 | 1,591,858 | - | - | - | - |
| Attrition rate (1% movement) | 1,564,321 | 1,748,250 | - | - | - | - |

| Associate employees (Amount in Rs) | | | | | | |
|--|---------------|-------------|---------------|-------------|---------------|-------------|
| Particulars | As at | | | | | |
| | 31 March 2018 | | 31 March 2017 | | 31 March 2016 | |
| | Increase | Decrease | Increase | Decrease | Increase | Decrease |
| Discount rate (1% movement) | 132,266,845 | 177,345,137 | 106,759,624 | 134,829,009 | 74,785,992 | 102,122,610 |
| Future salary growth (1% movement) | 177,041,641 | 132,130,534 | 131,950,097 | 109,398,626 | 101,711,582 | 74,903,695 |
| Attrition rate (1% movement) | 150,805,693 | 154,370,753 | 116,835,814 | 122,713,591 | 85,413,406 | 88,732,105 |

35 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum. However, the Company does not have any amounts payable to such enterprises as at 31 March 2018 based on the information received and available with the Company. Also, the Company has not received any claim for interest from any supplier under the Micro, Small and Medium Enterprises Development Act, 2006.

As per our report of even date attached
for **Sriramulu Naidu & Co.**
Chartered Accountants
Firm registration number: 008975S

for and on behalf of Board of Directors of
Master Staffing Solutions Private Limited

S Deenadayal
Partner
Membership No.: 205194



Srinivasan Guruprasad
Director
DIN: 07596207

Chidambaram Anand Sundar Raj
Director
DIN: 07971482

Place: Bengaluru
Date: **9 MAY 2018**



Independent Auditor's Report

To,
The Members
MFX Infotech Private Limited

Report on the Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of **MFX Infotech Private Limited** ('the Company'), which comprise the balance sheet as at **31 March 2018**, the statement of profit and loss (including other comprehensive income), the cash flow statement and the statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information. (Herein after referred to as "standalone Ind AS financial statements")

Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these standalone financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with the companies (Indian Accounting Standards) Rules, 2015 as amended, and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

Vasan & Sampath LLP (LLPIN: AAJ-7762)

Formerly Vasan & Sampath, Chartered Accountants, converted to a Limited Liability Partnership on 22 June 2017

Jupiter-2, #190, 5th Cross, 3rd Main, MICO Layout
BTM 2nd Stage, Bangalore - 560076, INDIA

Tel : +91 80 3013 4100

+91 80 3677 0018

Fax : +91 80 3013 4199

+91 80 3677 0017

Email : info@vasandsampath.com

URL : www.vasandsampath.com



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31 March 2018 and its financial performance including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.


Report on Other Legal and Regulatory Requirements

- 1) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
- 2) As required by Section 143 (3) of the Act, we report that;
 - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. the balance sheet, the statement of profit and loss, the cash flow statement, and the statement of changes in equity dealt with by this Report are in agreement with the books of account;
 - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with relevant Rule issued thereunder
 - e. on the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
 - f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and



- g. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
- i. the Company does not have any pending litigations and accordingly there is no impact on its financial position.
- ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
- iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company.

For Vasam & Sampath LLP
Chartered Accountants
Firm Registration Number: 004542S/S200070


Unnikrishnan Menon
Partner
Membership number: 205703



Place: Bangalore
Date: 9/5/2018

ANNEXURE - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended 31 March 2018, we report that:

- 1)
 - a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - b. The fixed assets are physically verified by the management on a rotational basis at intervals of 3 years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
 - c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, there are no immovable properties held by the Company.
- 2) The Company is a services company. Accordingly, it does not hold any physical inventories. Thus, paragraph 3(ii) of the Order is not applicable to the Company.
- 3) The Company has not granted any loans to parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act').
- 4) The company has not made any loans and investments during the year. Hence, the provisions of Section 185 and 186 of the Act do not apply.
- 5) The Company has not accepted any deposits from the public.
- 6) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- 7)
 - a. According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including Provident fund, Employee's state Insurance, Income -tax, Sales tax, service tax, Goods and Service tax, Value Added tax, Custom duties, Excise duty, cess and other material statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of sales tax; value added tax and duty of excise.
 - b. There were no undisputed amount payable in respect of Provident fund, Employee's state Insurance, Income-tax, Sales tax, service tax, Goods and Service tax, Value Added tax, Custom



duties, Excise duty, cess and other material statutory dues in arrears as at March 31, 2018 for a period of more than six months from the date they became payable.

- 8) According to the information and explanations give to us and based on our examination of the records of the Company ,the Company has not defaulted in repayment of dues to any financial institution, banks, government or debenture holders during the year. Accordingly, paragraph 3(viii) of the Order is not applicable.
- 9) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3 (ix) of the Order is not applicable.
- 10) According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- 11) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not paid/provided for managerial remuneration during the year and accordingly the clause regarding the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act, is not applicable.
- 12) In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- 13) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act, where applicable, and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards.
- 14) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- 15) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- 16) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.



For Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S200070



Unnikrishnan Menon

Partner

Membership number: 205703



Place: Bangalore

Date:

9/5/2018

ANNEXURE B - to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of MFX Infotech Private Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note" on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note¹ and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

¹ Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI').



Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Vasan & Sampath LLP

Chartered Accountants

Firm Registration Number: 004542S/S20070


Unnikrishnan Menon

Partner

Membership number: 205703



Place: Bangalore

Date: 9/5/2018

MFx Infotech Private Limited

| Balance Sheet as at | Note | 31 March 2018 | 31 March 2017 |
|-------------------------------------|------|--------------------|--------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 8,153,605 | 8,921,722 |
| Intangible assets | 4 | 15,082 | 111,670 |
| Financial assets | | | |
| Non Current Loans | 5 | - | 12,292,290 |
| Deferred tax assets (net) | 6 | 5,439,107 | 4,501,951 |
| Income tax assets (net) | 6 | 9,989,909 | 407,988 |
| Other non-current assets | 7 | - | 877,791 |
| | | 23,597,703 | 27,113,412 |
| Current Assets | | | |
| Inventories | | - | - |
| Financial assets | | | |
| Trade receivables | 8 | 258,329,642 | 162,029,643 |
| Cash and cash equivalents | 9 | 23,375,875 | 33,518,623 |
| Current loans | 10 | 13,568,389 | - |
| Other current financial assets | 11 | 42,213,119 | 50,884,953 |
| Other current assets | 12 | 8,145,950 | 9,518,330 |
| | | 345,632,975 | 255,951,549 |
| Total Assets | | 369,230,678 | 283,064,961 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 13 | 10,000,000 | 10,000,000 |
| Other equity | 14 | 70,916,727 | 41,827,482 |
| | | 80,916,727 | 51,827,482 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Non-current provisions | 15 | 16,804,110 | 11,448,612 |
| | | 16,804,110 | 11,448,612 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Trade payables | 16 | 7,248,736 | 7,415,713 |
| Current borrowings | 17 | 165,567,688 | 146,641,663 |
| Other current financial liabilities | 18 | 85,795,995 | 58,547,670 |
| Current provisions | 19 | 2,536,909 | 1,907,637 |
| Other current liabilities | 20 | 10,360,513 | 5,276,184 |
| | | 271,509,841 | 219,788,867 |
| Total Equity and Liabilities | | 369,230,678 | 283,064,961 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for **Vasan & Sampath LLP**
Chartered Accountants
Firm's Registration No:004542S/S200070

Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
MFx Infotech Private Limited

Ranjit Nair **Subrata Nag**
Director Director

Place: Bengaluru Place: Bengaluru
Date: 09 May 2018 Date: 09 May 2018



| Statement of profit and loss | Note | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|------|-------------------------------------|-------------------------------------|
| Income | | | |
| Revenue from operations | 21 | 512,583,077 | 464,873,497 |
| Other income | 22 | 1,276,098 | 1,164,177 |
| Total Income | | 513,859,175 | 466,037,674 |
| Expenses | | | |
| Purchase of stock in trade | 23 | 1,581,850 | - |
| Changes in inventories | 23 | - | 15,351,239 |
| Employee benefit expenses | 24 | 352,345,542 | 313,811,812 |
| Finance costs | 25 | 8,894,083 | 10,971,827 |
| Depreciation and amortisation expense | 26 | 4,887,774 | 3,735,304 |
| Other expenses | 27 | 104,834,993 | 70,465,160 |
| Total expenses | | 472,544,242 | 414,335,342 |
| Profit before income tax | | 41,314,933 | 51,702,332 |
| Tax expense | | | |
| Current tax | 6 | (13,908,673) | (18,261,092) |
| Short provision of tax relating to earlier years | 6 | (398,737) | - |
| Deferred tax | 6 | 1,169,835 | 2,383,255 |
| Total tax expense | | (13,137,575) | (15,877,837) |
| Profit for the year | | 28,177,359 | 35,824,495 |
| Other comprehensive income/(expense) | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | |
| Re-measurement of the net defined benefit liability/asset | | 844,564 | (441,585) |
| Income tax relating to items that will not be reclassified to profit or loss | | (232,677) | (22,927) |
| Other comprehensive income/(expense) for the for the year, net of income tax | | 611,887 | (464,512) |
| Total comprehensive income for the year | | 28,789,245 | 35,359,983 |
| Earnings per equity share (face value of 10 each) | | | |
| Basic | | 28.79 | 35.36 |
| Diluted | | 28.79 | 35.36 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for Vasam & Sampath LLP
Chartered Accountants
Firm's Registration No:004542S/S200070

Unnikrishnan Menon
Partner
Membership No. 105703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
MFX Infotech Private Limited

Ranjit Nair
Director

Place: Bengaluru
Date: 09 May 2018



Subrata Nag
Director

Place: Bengaluru
Date: 09 May 2018

MFx Infotech Private Limited
Statement of Changes in Equity for the year ended 31 March 2018

(Amount in Rs.)

| Particulars | Share Capital | Other Equity | | | Total Equity attributable to Equity holders of the Company |
|---|---------------|-------------------|-------------------------------------|----------------|--|
| | | Retained Earnings | Other Items of comprehensive Income | Other Reserves | |
| Balance as of 1 April 2016 | 10,000,000 | 6,027,496 | (309,997) | 450,000 | 16,167,499 |
| Add: Profit for the Period | - | 35,824,495 | - | - | 35,824,495 |
| Add: Fair value of financial guarantee received | - | - | - | 300,000 | 300,000 |
| Less: Re-measurement gains / (losses) on defined benefit plan | - | - | (464,512) | - | (464,512) |
| Balance as of 31 March 2017 | 10,000,000 | 41,851,991 | (774,509) | 750,000 | 51,827,482 |
| Balance as of April 1, 2017 | 10,000,000 | 41,851,991 | (774,509) | 750,000 | 51,827,482 |
| Add: Profit for the Period | - | 28,177,359 | - | - | 28,177,359 |
| Add: Fair value of financial guarantee received | - | - | - | 300,000 | 300,000 |
| Less: Re-measurement gains / (losses) on defined benefit plan | - | - | 611,887 | - | 611,887 |
| Balance as of 31 March 2018 | 10,000,000 | 70,029,349 | (162,622) | 1,050,000 | 80,916,727 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for Vasan & Sampath LLP
Chartered Accountants
Firm's Registration No:004542S/S200070

(Signature)
Unnikrishnan Venon
Partner
Membership No. 205703



Place: Bengaluru
Date: 09 May 2018

for and on behalf of Board of Directors of
MFx Infotech Private Limited

(Signature)
Ranjit Nair
Director

(Signature)
Subrata Nag
Director



Place: Bengaluru
Date: 09 May 2018

Place: Bengaluru
Date: 09 May 2018

| Statement of Cash Flows | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Cash flow from operating activities | | |
| Profit before tax | 41,926,820 | 51,237,820 |
| Adjustments for: | | |
| Depreciation and amortisation expenses | 4,887,774 | 3,735,304 |
| Foreign Exchange Loss | (558,576) | 4,342,356 |
| Finance costs | 8,894,083 | 10,971,827 |
| Impairment loss allowance on financial asset, net | 163,344 | - |
| Movement in Other Equity | 300,000 | 300,000 |
| Operating cash flows before working capital changes | 55,613,446 | 70,587,307 |
| Working capital adjustments | | |
| Changes in inventories and trade receivables | (94,406,995) | (3,776,426) |
| Changes in loans, other financial assets and other assets | 9,878,584 | (26,909,565) |
| Changes in trade payables and other financial liabilities | 27,081,348 | 34,431,833 |
| Changes in other liabilities and provisions | 11,069,099 | 6,871,328 |
| Cash generated from operating activities | 9,235,481 | 81,204,477 |
| Income tax paid, net | (23,889,331) | (17,864,294) |
| Net cash (used in) / provided by operating activities (A) | (14,653,850) | 63,340,183 |
| Cash flows from investing activities | | |
| Acquisition of property, plant and equipment and intangibles | (4,023,069) | (4,467,833) |
| Net cash used in by investing activities (B) | (4,023,069) | (4,467,833) |
| Cash flows from financing activities | | |
| Proceeds from borrowings | 17,428,254 | (22,316,262) |
| Finance cost paid | (8,894,083) | (10,971,827) |
| Net cash used in by financing activities (C) | 8,534,171 | (33,288,089) |
| Net increase/(decrease) in cash and cash equivalents (A+B+C) | (10,142,748) | 25,584,261 |
| Cash and cash equivalents at the beginning of the year | 33,518,623 | 7,934,362 |
| Cash and cash equivalents at the end of the year (refer note 9) | 23,375,875 | 33,518,623 |

The notes referred to above form an integral part of the financial statements
As per our report of even date attached

for **Vasan & Sampath LLP**
Chartered Accountants
Firm's Registration No:004542S/S200070

Unnikrishnan Menon
Partner
Membership No. 205703

Place: Bengaluru
Date: 09 May 2018



for and on behalf of Board of Directors of
MFX Infotech Private Limited

Ranjit Nair **Subrata Nag**
Director Director

Place: Bengaluru Place: Bengaluru
Date: 09 May 2018 Date: 09 May 2018



1 Company overview

MFX Infotech Private Limited('the Company') is a Company incorporated under the provisions of the Companies Act, 2013('the Act') on June 20, 2014 originally as 'Private Limited Company'. The company has its registered office in Bengaluru, India. The company is engaged in the business of Software Support Services.

2 Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these standalone Ind AS financial statements. Accounting policies have been consistently applied except where a newly issued Indian Accounting Standard is initially adopted or a revision to an existing Indian Accounting Standard requires a change in the accounting policy hitherto in use.

2.1 Basis of accounting and preparation of standalone Ind AS financial statements

Statement of compliance:

The company being subsidiary Company of M/s.Quess Corp Ltd., a company whose equity is listed in both Bombay Stock Exchange (BSE) & National Stock Exchange,(NSE), these standalone Ind AS financial statements are prepared in accordance with Indian Accounting Standards ("Ind AS") and the provisions of the Companies Act, 2013 ("Act") and the relevant rules thereunder. The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

The Company's standalone financial statements up to and for the year ended 31 March 2016 were prepared in accordance with the Companies (Accounting Standards) Rules, 2006 notified under Section 133 of the Act and other provisions of the Act ("Indian GAAP" or "Previous GAAP").

The Company has adopted all the relevant Ind AS standards and the first time adoption was carried out in accordance with Ind AS 101, First time adoption of Indian Accounting Standards. The transition was carried out from Indian Accounting Principles generally accepted in India as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 ("IGAAP"), which was the Previous GAAP.

The Company's standalone Ind AS financial statements are approved for issue by the Company's Board of Directors on 9th May 2018.

These standalone Ind AS financial statements are presented in Indian Rupees ("INR"), which is also the Company's functional currency.

2.2 Basis of measurement

The standalone Ind AS financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following:

- i. Certain financial assets and liabilities that are qualified to be measured at fair value (refer accounting policy on financial instruments); and
- ii. Defined benefit and other long-term employee benefits where plan asset is measured at fair value less present value of Defined Benefit Obligations ("DBO")



2.3 Use of estimates and judgement

The preparation of the standalone Ind AS financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the standalone Ind AS financial statements is included in the following notes:

- i. **Contingent liabilities:** Contingent liabilities are not recognised in the financial statements but are disclosed in the notes. They are assessed continually to determine whether an outflow of resources embodying economic benefits has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as a contingent liability, a provision is recognised in the financial statements of the period in which the change in probability occurs (except, in the extremely rare circumstances where no reliable estimate can be made).
- ii. **Income taxes:** Significant judgements are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions. Availability of future taxable profits against which deferred tax amount can be used.
- iii. **Recognition of deferred tax assets:** Availability of future taxable profit against which tax losses carried forward can be used.
- iv. **Measurement of defined benefit obligations:** Key actuarial assumptions used for actuarial valuation.
- v. **Impairment of financial assets:** The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments.
- vi. **Property, plant and equipment:** Useful life of asset.
- vii. **Other estimates:** The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

2.4 Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).



When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

2.5 Functional and presentation currency

The financial statements are presented in Indian Rupees ("INR"), which is also the Company's functional currency.

2.6 Property, plant and equipment:

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any.

Cost of an item of property, plant and equipment comprises its purchase price including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the items to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognised in the statement of profit and loss when incurred. The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognised in the statement of profit and loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.

Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as at 1 April 2015, measured as per the Previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

Depreciation methods, estimated useful lives and residual value

Depreciation is calculated on cost of the items of property, plant and equipment less their estimated residual values over their estimated useful lives using the Straight Line Method ('SLM'), and is recognised in the statement of profit and loss. Assets acquired under finance leases are depreciated over the shorter of the lease term and their useful lives. The Management believes that the useful lives as given below best represent the period over which management expects to use these assets based on an internal assessment and technical evaluation where necessary. Hence, the useful lives for these assets is different from the useful lives as prescribed under Part C of Schedule II of the Companies Act, 2013. Depreciation for assets purchased/ sold during the year is proportionately charged. The Company estimated the useful lives for items of property, plant and equipment as follows:-



| Asset category | Estimated useful life |
|------------------------|--|
| Plant and machinery | 3 Years |
| Computer Equipment | 3 Years |
| Furniture and fixtures | 5 Years |
| Leasehold Improvements | Lease Term or Estimated useful life whichever is lower |
| Office equipment | 5 years |

The assets residual values, useful lives and depreciation method are reviewed and adjusted if appropriate, at each financial year end. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within other gains/ (losses).

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in progress'.

2.7 Intangible assets

(i) Other intangible assets

Internally generated: Research and development

Costs associated with maintaining software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Company are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software so that it will be available for use
- Management intends to complete the software and use or sell it
- It can be demonstrated how the software will generate probable future economic benefits
- Adequate technical, financial and other resources to complete the development and to use or sell the software are available; and
- The expenditure attributable to the software during its development can be reliably measured.

Directly attributable costs that are capitalized as part of the software includes employee costs and an appropriate portion of relevant overheads.

Capitalized development costs are recorded as intangible assets and amortised from the point at which the asset is available for use.

Others

Other intangible assets including those acquired by the Company in a business combination are initially measured at cost. Such intangible assets are subsequently measured at cost less accumulated amortisation and any accumulated impairment losses.



(iii) Subsequent expenditure

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit and loss as and when incurred.

Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its intangible assets recognised as at 1 April 2015, measured as per the Previous GAAP, and use that carrying value as the deemed cost of such intangible assets .

(iv) Amortisation

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values over their estimated useful lives using the straight-line method, and is included in depreciation and amortisation expenses in statement of profit and loss.

The estimated useful lives of intangibles are as follows:

| Asset category | Estimated useful life |
|------------------|-----------------------|
| Software (owned) | 3 years |

Amortisation method, useful lives and residual values are reviewed, and adjusted if appropriate, at the end of each financial year.

2.8 Impairment of intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the CGU to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount.

The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

2.9 Leases

Leases of property, plant and equipment that transfer to the Company substantially all the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to similar owned assets.



Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are generally charged to profit or loss on a straight-line basis over the period of the lease unless such payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

Minimum lease payments made under finance leases are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

2.10 Inventories

Inventories are valued at the lower of cost and net realizable value. Cost of inventories comprises purchase price, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In determining the cost, weighted average cost method is used. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs to sell. The comparison of cost and net realizable value is made on an item-by-item basis.

Inventories are stated net of write down or allowances on account of obsolete, damaged or slow moving items. The Company assesses the obsolescence of inventory on a quarterly basis.

2.11 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government.

When the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent that expenses incurred are eligible to be recovered. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration.

Deferred revenue included in other current liabilities represents amounts billed in excess of revenue earned. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed. Unbilled revenue included in other current assets represents revenue earned in excess of amounts billed.

2.12 Other income

Other income is comprised primarily of interest income, dividend income and exchange gain/ loss on translation of foreign currency assets and liabilities.

Interest income or expense is recognised using effective interest method.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instruments to:

- the gross carrying amount of the financial assets; or
- the amortised cost of the financial liability.



In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. However, for financial assets that have become credit impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Dividend income is recognised when the right to receive payment is established.

2.13 Foreign currency transactions and balances

Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss and are generally recognised in profit and loss, except exchange differences arising from the translation of the following items which are recognised in OCI:

- equity investments at fair value through OCI (FVOCI)
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent that the hedges are effective.

Foreign currency transactions are translated into the functional currency using the exchange rates in effect on the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

The assets and liabilities of foreign operations (subsidiaries and joint venture) including goodwill and fair value adjustments arising on acquisition, are translated into INR, the functional currency of the Company, at the exchange rates at the reporting date. The income and expenses of foreign operations are translated into INR at the exchange rates at the dates of the transactions or an average rate if the average rate approximates the actual rate at the date of the transaction. The gains or losses resulting from such translation are included in currency translation reserves under other components of equity. When a subsidiary is disposed off, in full, the relevant amount is transferred to net profit in the statement of profit and loss. However, when a change in the parent's ownership does not result in loss of control of a subsidiary, such changes are recorded through equity.

2.14 Financial instruments

a) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.



b) Classification and subsequent measurement

Financial assets

On initial recognition, a financial asset is classified as measured at

- amortised cost;
- Fair Value through other comprehensive income (FVOCI) - debt investment;
- Fair Value through other comprehensive income (FVOCI) - equity investment; or
- Fair value through profit and loss (FVTPL)

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI - equity investment). This election is made on an investment-to-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL, if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets: Subsequent measurement and gains and losses

| | |
|------------------------------------|---|
| Financial assets at FVTPL | These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss. |
| Financial assets at Amortised cost | These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss |



a) Impairment of financial assets

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 29 details how the Company determines whether there has been a significant increase in credit risk.

In accordance with Ind AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss. The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivable. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL

b) Derecognition of financial assets

The Company derecognizes a financial asset when the

- contractual rights to the cash flows from the financial asset expires, or
- It transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or
- Company neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

Where the Company has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

Where the Company has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

Financial liabilities

a) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit and loss (FVTPL) or amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

b) Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:



Financial liabilities at fair value through profit or loss

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVTPL. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separate embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at FVTPL are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/losses attributable to changes in own credit risk are recognised in OCI. These gains/losses are not subsequently transferred to statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at FVTPL.

Amortised cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the Effective Interest Rate ("EIR") method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

c) Financial guarantee contracts

Financial guarantee contracts issued by the holding company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Fair value of cost of availing the financial guarantee is recognized initially as an asset giving corresponding affect to a component in other equity. The asset so recognized is amortized to the statement of profit and loss over the period of such guarantee availed.

d) Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

e) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.



2.15 Employee benefits

(a) Defined benefit plans

The Company's gratuity plan is a defined benefit plan. The present value of gratuity obligation under such defined benefit plans is determined based on actuarial valuations carried out by an independent actuary using the Projected Unit Credit Method. The obligation is measured at the present value of estimated future cash flows. The discount rates used for determining the present value of obligation under defined benefit plans, is based on the market yields on Government securities as at the balance sheet date, having maturity periods approximating to the terms of related obligations.

Actuarial gains or losses are recognised in other comprehensive income. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognised in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognised as part of re-measurement of net defined liability or asset through other comprehensive income.

Remeasurement of the net defined benefit liability/ asset (excluding amounts included in net interest on the net defined benefit liability) are not reclassified to profit or loss in subsequent periods.

(b) Short-term benefit plans

Short term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid e.g. short term cash bonus, if the Company has a present legal or constructive obligation to pay this amount as a result of past services provided by the employees, and the amount of obligation can be estimated reliably.

(c) Compensated absences

The employees of the Company are entitled to compensated absences. The employees can carry forward a portion of the unutilized accumulating compensated absences and utilize it in future periods. The Company records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The obligation is measured on the basis of an independent actuarial valuation using the Projected Unit Credit Method as at the reporting date.

(d) Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognised as an expense in the statement of profit and loss during the period in which the employee renders the related service.

(e) Termination benefits

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognizes cost for restructuring. If the benefits are not expected to be settled wholly within 12 months of reporting date, then they are discounted.



2.16 Taxes

Income tax expense comprises current and deferred tax. It is recognised in the statement of profit and loss except to the extent that it relates to a business combination or to an item recognised directly in equity or in other comprehensive income.

Current tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted as on the balance sheet date.

Current tax assets and current tax liabilities are offset only if there is a legally enforceable right to set off the recognised amounts and it is intended to realize the asset and settle the liability on a net basis or simultaneously.

Deferred income tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred income tax assets and liabilities is recognised as income or expense in the period that includes the enactment or the substantive enactment date. Deferred income tax assets and liabilities are recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except for the cases mentioned below.

Deferred tax is not recognised for:

- temporary differences arising on the initial recognition of assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profits or loss at the time of the transaction.
- taxable temporary difference arising on the initial recognition of goodwill.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which they can be used. The existence of unused tax losses is strong evidence that future taxable profit may not be available. Therefore, in case of history of recent losses, the Company recognises a deferred tax asset only to the extent that it has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profits will be available against which such deferred tax can be realized. Deferred tax assets unrecognised or recognised, are reviewed at each reporting date and are recognised/reduced to the extent that it is probable/no longer probable respectively that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

2.17 Provisions (other than employee benefits)

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the reporting date. Provisions are determined by discounting the expected future cash flows (representing the best estimate of the expenditure required to settle the present obligation at the balance sheet date) at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of discount is recognised as finance cost. Expected future operating losses are not provided for.



(i) Onerous contract

A contract is considered to be onerous when the expected economic benefit to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before such a provision is made, the Company recognizes any impairment loss on the assets associated with the contract.

2.18 Contingent liability

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are disclosed in the financial statements if an inflow of economic benefits is probable.

2.19 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

2.20 Cash flow statement

Cash flows are reported using the indirect method, whereby profit/ loss for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

2.21 Earnings per share

The basic earnings per share is computed by dividing the net profit/ (loss) attributable to owners of the Company for the year by the weighted average number of equity shares outstanding during reporting period.

The number of shares used in computing diluted earnings/ (loss) per share comprises the weighted average shares considered for deriving basic earnings/ (loss) per share and also the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

Dilutive potential equity shares are deemed converted as of the beginning of the reporting date, unless they have been issued at a later date. In computing diluted earnings per share, only potential equity shares that are dilutive and which either reduces earnings per share or increase loss per share are included.

2.22 Segment reporting

Based on the "management approach" as defined in Ind AS 108, Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments.



2.23 Impairment

(a) Financial assets

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 29 details how the Company determines whether there has been a significant increase in credit risk.

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss. The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk, rather it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12-month ECL.

2.24 Recent accounting pronouncements

Appendix B to Ind AS 21, Foreign currency transactions and advance consideration:

On March 28, 2018, Ministry of Corporate Affairs ("MCA") has notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 containing Appendix B to Ind AS 21, Foreign currency transactions and advance consideration which clarifies the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income, when an entity has received or paid advance consideration in a foreign currency. The amendment will come into force from April 1, 2018. The Company has evaluated the effect of this on the financial statements and the impact is not material.

Ind AS 115- Revenue from Contract with Customers:

On March 28, 2018, Ministry of Corporate Affairs ("MCA") has notified the Ind AS 115, Revenue from Contract with Customers. The core principle of the new standard is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Further the new standard requires enhanced disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

The standard permits two possible methods of transition:

- Retrospective approach - Under this approach the standard will be applied retrospectively to each prior reporting period presented in accordance with Ind AS 8 - Accounting Policies, Changes in Accounting Estimates and Errors
- Retrospectively with cumulative effect of initially applying the standard recognized at the date of initial application (Cumulative catch - up approach)

The effective date for adoption of Ind AS 115 is financial periods beginning on or after April 1, 2018. "

The Company will adopt the standard on April 1, 2018 by using the cumulative catch-up transition method and accordingly comparatives for the year ending or ended March 31, 2018 will not be retrospectively adjusted. The effect on adoption of Ind AS 115 is expected to be insignificant.



3 Property, plant and equipment

| Particulars | Leasehold improvements | Office equipment | Computer equipment | Total |
|---------------------------------------|------------------------|------------------|--------------------|-------------------|
| Gross block | | | | |
| As at 1 April 2016 | 1,003,037 | 2,882,170 | 5,722,302 | 9,607,509 |
| Additions during the period | - | 1,729,826 | 2,738,006 | 4,467,832 |
| Disposals for the period | - | - | - | - |
| As at 31 March 2017 | 1,003,037 | 4,611,996 | 8,460,308 | 14,075,341 |
| Additions | - | 616,205 | 3,406,865 | 4,023,070 |
| Disposals | - | - | - | - |
| As at 31 March 2018 | 1,003,037 | 5,228,201 | 11,867,173 | 18,098,411 |
| Accumulated Depreciation | | | | |
| As at 1 April 2016 | 68,972 | 676,088 | 769,844 | 1,514,904 |
| Depreciation for the year | 334,040 | 860,959 | 2,443,716 | 3,638,715 |
| Accumulated depreciation on deletions | - | - | - | - |
| As at 31 March 2017 | 403,012 | 1,537,047 | 3,213,560 | 5,153,619 |
| Depreciation for the year | 334,041 | 1,007,656 | 3,449,490 | 4,791,187 |
| Accumulated depreciation on deletions | - | - | - | - |
| As at 31 March 2018 | 737,053 | 2,544,703 | 6,663,050 | 9,944,806 |
| Net Block : | | | | |
| As at 31 March 2018 | 265,984 | 2,683,498 | 5,204,123 | 8,153,605 |
| As at 31 March 2017 | 600,025 | 3,074,949 | 5,246,748 | 8,921,722 |



4 Intangible Assets

| Particulars | Computer software | Total |
|---------------------------------------|-------------------|----------------|
| Gross block | | |
| Cost or Valuation | | |
| As at 1 April 2016 | - | - |
| Additions during the period | 290,027 | 290,027 |
| Disposals for the period | - | - |
| As at 31 March 2017 | 290,027 | 290,027 |
| Additions | - | - |
| Disposals | - | - |
| As at 31 March 2018 | 290,027 | 290,027 |
| Accumulated Depreciation | | |
| As at 1 April 2016 | 81,769 | 81,769 |
| Amortization for the year | 96,588 | 96,588 |
| Accumulated amortization on deletions | - | - |
| As at 31 March 2017 | 178,357 | 178,357 |
| Amortization for the year | 96,588 | 96,588 |
| Accumulated amortization on deletions | - | - |
| As at 31 March 2018 | 274,945 | 274,945 |
| Net Block | | |
| As at 31 March 2018 | 15,082 | 15,082 |
| As at 31 March 2017 | 111,670 | 111,670 |



6 Income tax

Income Tax Assets/Liabilities in the Balance Sheet are as follows :-

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Advance income tax/(Provision for Income Tax) net | 9,989,909 | 407,988 |
| | 9,989,909 | 407,988 |

A Amount recognized in Profit or Loss

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| <i>Current income tax:</i> | | |
| In respect of the current period | 13,908,673 | 18,261,092 |
| Short provision of tax relating to earlier years | 398,737 | - |
| <i>Deferred tax</i> | | |
| Origination & reversal of temporary differences | | |
| Increase/Reduction of Tax rate | | |
| In respect of the current period | (1,169,835) | (2,383,255) |
| Income tax expense reported in the statement of profit and loss | 13,137,575 | 15,877,837 |

B Income tax recognized in Other comprehensive Income

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Remeasurement of the net defined benefit Liability/Asset | | |
| Before tax | 844,564 | (441,585) |
| Tax (expense)/Benefit | (232,677) | (22,927) |
| Net of Tax | 611,887 | (464,512) |

C Reconciliation of effective tax rate

| Particulars | Tax Rate % | For the year ended 31 March 2018 | Tax Rate % | For the year ended 31 March 2017 |
|--|---------------|-------------------------------------|---------------|-------------------------------------|
| Profit before tax | | 41,314,933 | | 51,702,332 |
| Tax using company's domestic tax rate | 27.55% | 11,383,297 | 33.05% | 17,086,055 |
| Effect of: | | | | |
| Expenses disallowed for tax purpose(net) | 3.28% | 1,355,541 | -2.34% | (1,208,218) |
| Foreign tax (net) | | - | | - |
| Tax reversals | | - | | - |
| Others | | - | | - |
| Effective tax rate | 30.83% | 12,738,838 | 30.71% | 15,877,837 |
| Add: Short provision for prior year | 0.97% | 398,737 | | |
| Total income tax expense | 31.80% | 13,137,575 | 30.71% | 15,877,837 |

The tax rates under Indian Income Tax Act, for the year ended March 31, 2018 and March 31, 2017 is 27.55% and 33.05%.



D The following table provides the details of income tax assets and income tax liabilities as of 31 March 2018, 31 March 2017:-

| Particulars | As at | As at |
|--|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Income tax assets | 42,571,075 | 25,013,740 |
| Income tax liabilities | 32,581,166 | 24,605,752 |
| Net income tax assets/(liability) at the end | 9,989,909 | 407,988 |

E Deferred tax (net)

Deferred tax relates to the following:-

| Particulars | Balance sheet | |
|--|---------------|---------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Excess of depreciation provided for in books of accounts | 28,691 | 190,440 |
| Provision for compensated absence | 2,047,373 | 1,905,311 |
| Provision for Gratuity | 3,281,077 | 2,222,345 |
| Others | 37,003 | 183,855 |
| Impairment loss allowance on Financial assets | 44,962 | - |
| Net deferred tax assets/ (liabilities) | 5,439,107 | 4,501,951 |

F Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

As at 31 March 2018

| Particulars | Opening balance | Recognized in Profit or loss | Recognized in OCI | Closing Balance |
|--|-----------------|------------------------------|-------------------|-----------------|
| Excess of depreciation provided for in books of accounts | 190,440 | (161,749) | | 28,691 |
| Provision for compensated absence | 1,905,311 | 142,063 | | 2,047,373 |
| Provision for Gratuity | 2,222,345 | 1,058,732 | | 3,281,077 |
| Others | 183,855 | 85,825 | (232,677) | 37,003 |
| Impairment loss allowance on Financial assets | - | 44,962 | | 44,962 |
| | 4,501,951 | 1,169,833 | (232,677) | 5,439,107 |

As at 31 March 2017

| Particulars | Opening balance | Recognized in Profit or loss | Recognized in OCI | Closing Balance |
|--|-----------------|------------------------------|-------------------|-----------------|
| Excess of depreciation provided for in books of accounts | (513,958) | 704,398 | | 190,440 |
| Provision for compensated absence | 1,370,693 | 534,618 | | 1,905,311 |
| Provision for Gratuity | 1,104,829 | 1,117,516 | | 2,222,345 |
| Others | 180,059 | 26,723 | (22,927) | 183,855 |
| Impairment loss allowance on Financial assets | - | - | | - |
| | 2,141,623 | 2,383,255 | (22,927) | 4,501,951 |



5 Non Current Loans

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| <i>(Unsecured and considered good)</i> | | |
| Security deposits | - | 12,292,290 |
| | - | 12,292,290 |

7 Other non-current assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|------------------|------------------------|------------------------|
| Prepaid expenses | - | 877,791 |
| | - | 877,791 |

8 Trade receivables

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------------|------------------------|------------------------|
| <i>Unsecured</i> | | |
| Considered good * | 258,329,642 | 162,029,643 |
| Considered doubtful * | 163,204 | - |
| Less: Allowances for credit loss | (163,204) | - |
| | 258,329,642 | 162,029,643 |
| | 256,574,874 | 161,627,859 |

* Includes receivables from related parties. Refer note 34.

9 Cash and cash equivalents

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------------|------------------------|------------------------|
| <i>Cash and cash equivalents</i> | | |
| Balances with banks | | |
| In current accounts | 23,375,875 | 33,518,623 |
| | 23,375,875 | 33,518,623 |

10 Current Loans

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| <i>(Unsecured and considered good)</i> | | |
| Security deposits | 13,568,389 | - |
| | 13,568,389 | - |

11 Other current financial assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|-------------------|------------------------|------------------------|
| Unbilled revenue* | 42,213,119 | 50,884,953 |
| | 42,213,119 | 50,884,953 |
| | 36,979,525 | 50,884,953 |

* Includes unbilled revenue from related parties . Refer note 34.



12 Other current assets

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--------------------------------------|------------------------|------------------------|
| Advances to suppliers | 480,263 | 32,000 |
| Employee advances | 2,117,534 | 1,822,348 |
| Prepaid expenses | 1,900,314 | 5,463,089 |
| Balances with government authorities | 3,312,770 | 2,200,893 |
| Other Advances | 335,069 | - |
| | 8,145,950 | 9,518,330 |

13 Share capital

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Authorised | | |
| 20,00,000 (31 March 2018 : 20,00,000) Equity shares of par value of Rs | 20,000,000 | 20,000,000 |
| | 20,000,000 | 20,000,000 |
| Issued, subscribed and paid-up | | |
| 10,00,000 (31 March 2018 : 10,00,000) equity shares of par value of Rs 10 | 10,000,000 | 10,000,000 |
| | 10,000,000 | 10,000,000 |

13.1 Reconciliation of number of shares outstanding at the beginning and at the end of the year

| Particulars | 31 March 2018 and 31 March 2017 | |
|---------------------------------|---------------------------------|------------|
| | Number of Shares | Amount |
| Equity shares | | |
| At the commencement of the year | 1,000,000 | 10,000,000 |
| Shares issued | - | - |
| At the end of the year | 1,000,000 | 10,000,000 |

13.2 Shares held by Holding Company

| Particulars | 31 March 2018 and 31 March 2017 | |
|---------------------------------------|---------------------------------|-----------|
| | Number of Shares | Amount |
| Equity shares | | |
| Equity shares of par value Rs 10 each | | |
| Qess Corp Limited | 999,999 | 9,999,990 |

13.3 Details of shareholders holding more than 5% shares in the Company

| Particulars | 31 March 2018 and 31 March 2017 | |
|---------------------------------------|---------------------------------|--------|
| | Number of Shares | % Held |
| Equity shares of par value Rs 10 each | | |
| Qess Corp Limited | 999,999 | 99.99% |



14 Other Equity

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Retained earnings at the end of the period* | 70,029,349 | 41,851,991 |
| Other comprehensive income at the end of the period* | (162,622) | (774,509) |
| Other reserves at the end of the period* | 1,050,000 | 750,000 |
| | 70,916,727 | 41,827,482 |

* For detailed movement of reserves refer Statement of changes in Equity

15 Non-current provisions

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Provision for employee benefit | | |
| Provision for compensated absences(Refer note 37) | 5,382,184 | 4,376,540 |
| Provision for gratuity(Refer note 36) | 11,421,926 | 7,072,072 |
| | 16,804,110 | 11,448,612 |

16 Trade payables

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|
| Dues to micro, small and medium enterprises (refer note 39) | - | - |
| Dues to other than micro, small and medium enterprises * | 7,248,736 | 7,415,713 |
| | 7,248,736 | 7,415,713 |

As on 31 March 2018 and 31 March 2017, there are no outstanding amounts due to micro and small enterprises. There are no interests due or outstanding on the same.

* Includes trade payables to related parties . Refer note 34.

2,519,117 1,425,316

17 Borrowings

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------------|------------------------|------------------------|
| Loans from bank repayable on demand | | |
| Secured | | |
| Bill discounting facility from bank * | 59,539,644 | 63,536,189 |
| Loan from related parties, unsecured | | |
| From Holding company** | 106,028,044 | 83,105,474 |
| | 165,567,688 | 146,641,663 |

*The Company has availed packing credit in foreign currency (PCFC) & post shipment credit in foreign currency (PSFC) facilities from Yes bank Limited and utilised 59,539,644 (previous period: Rs 63,536,189.) of PSFC. The facility is secured by way of pari passu first charge on the entire current assets of the Company. The rate of interest is bank's base rate plus 1.75% p.a.

** The company has availed short term loan from its holding company- Qness Corp Limited wherein the repayment date should be not exceeding 12 months from the date of disbursement. The interest rate is charged at equivalent of 10 year India Government Bond rate with monthly interest periods. Refer note 34.



MFX Infotech Private Limited
Notes to the financial statements for the period ended 31 March 2018

18 Other current financial liabilities

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|-------------------------------|------------------------|------------------------|
| Accrued salaries and benefits | 27,408,928 | 24,161,037 |
| Accrued Expenses * | 58,387,067 | 34,386,633 |
| | <u>85,795,995</u> | <u>58,547,670</u> |
| | 27,000,000 | - |

* Includes accrued expenses for related parties . Refer note 34.

19 Current provisions

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Provision for employee benefits | | |
| Provision for gratuity (Refer note 36) | 487,611 | 322,816 |
| Provision for compensated absences (Refer note 37) | 2,049,298 | 1,584,821 |
| | <u>2,536,909</u> | <u>1,907,637</u> |

20 Other current liabilities

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Balances payable to government authorities | 10,360,513 | 5,276,184 |
| | <u>10,360,513</u> | <u>5,276,184</u> |



21 Revenue from operations

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|----------------------------|-------------------------------------|-------------------------------------|
| Software sales and service | 512,583,077 | 464,873,497 |
| | 512,583,077 | 464,873,497 |

22 Other income

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Interest income under effective interest method on: | | |
| Interest income on present valuation of financial instruments | 1,276,098 | 1,164,177 |
| | 1,276,098 | 1,164,177 |

23 Purchase of stock in trade and change in inventory

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Purchase of license | 1,581,850 | - |
| Work in progress | | |
| Inventory at the beginning of the year | - | 15,351,239 |
| Less: Inventory at the end of the year | - | - |
| | 1,581,850 | 15,351,239 |

24 Employee benefits expense

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Salaries, Remuneration and incentives | 334,507,653 | 298,965,166 |
| Gratuity | 5,359,213 | 3,466,421 |
| Compensated absences | 1,470,121 | 2,000,737 |
| Contribution to provident and other funds | 7,309,492 | 6,715,360 |
| Staff welfare expenses | 3,699,063 | 2,664,128 |
| | 352,345,542 | 313,811,812 |

25 Finance costs

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-----------------------|-------------------------------------|-------------------------------------|
| Interest expense* | 8,014,012 | 10,048,548 |
| Other borrowing costs | 880,071 | 923,279 |
| | 8,894,083 | 10,971,827 |

*Includes Interest to Holding company. Refer Note No 34.

26 Depreciation and amortisation expense

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-------------------------------|-------------------------------------|-------------------------------------|
| Depreciation and amortisation | 4,887,774 | 3,735,304 |
| | 4,887,774 | 3,735,304 |



27 Other expenses

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Rent | 23,316,863 | 23,273,589 |
| Repairs and maintenance | | |
| - buildings | 1,480,122 | 960,202 |
| - computer and equipment | 668,101 | 773,265 |
| Rates and taxes | 204,617 | 639,890 |
| Legal and professional fees* (includes professional charges to holding company. Refer note 34) | 37,680,492 | 7,309,189 |
| Travel expenses | 18,676,328 | 14,699,629 |
| Local conveyance | 1,826,805 | 1,332,776 |
| Communication expenses | 3,972,556 | 4,290,076 |
| Printing and stationery | 303,748 | 527,919 |
| Power and fuel | 6,765,182 | 6,183,192 |
| Subscription | 2,888,343 | 2,456,533 |
| Bank charges | 126,394 | 122,899 |
| Foreign exchange loss, net | 3,283,830 | 6,376,424 |
| Impairment loss allowance on financial assets, net | 163,204 | - |
| Business Promotion | 1,490,471 | 359,683 |
| Insurance | 125,518 | 97,097 |
| Security Charges | 1,862,419 | 1,062,796 |
| | 104,834,993 | 70,465,160 |

*Auditors' remuneration (net of GST; included in legal and professional fees)

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|----------------------|-------------------------------------|-------------------------------------|
| Statutory audit fees | 232,500 | 215,172 |
| Tax audit fees | 763,150 | - |
| | 995,650 | 215,172 |



28 Financial instruments - fair value and risk management**Accounting classification and fair value**

The following table shows the carrying amount and fair value of financial assets and financial liabilities:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| Particulars | Carrying amount | Fair value | | |
|-------------------------------|--------------------|------------|---------|--------------------|
| | 31-Mar-18 | Level 1 | Level 2 | Level 3 |
| Financial assets | | | | |
| Amortised cost | | | | |
| Trade receivable | 258,329,642 | - | - | 258,329,642 |
| Cash and cash equivalents | 23,375,875 | - | - | 23,375,875 |
| Loans | 13,568,389 | - | - | 13,568,389 |
| Other assets | 42,213,119 | - | - | 42,213,119 |
| Total financial assets | 337,487,026 | - | - | 337,487,026 |

| Particulars | Carrying amount | Fair value | | |
|------------------------------------|--------------------|------------|---------|--------------------|
| | 31-Mar-18 | Level 1 | Level 2 | Level 3 |
| Financial liabilities | | | | |
| Amortised cost | | | | |
| Loans and borrowings | 165,567,688 | - | - | 165,567,688 |
| Trade payables | 7,248,736 | - | - | 7,248,736 |
| Other liabilities | 85,795,995 | - | - | 85,795,995 |
| Total financial liabilities | 258,612,419 | - | - | 258,612,419 |

| Particulars | Carrying amount | Fair value | | |
|-------------------------------|--------------------|------------|---------|--------------------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Financial assets | | | | |
| Amortised cost | | | | |
| Trade receivable | 162,029,643 | - | - | 162,029,643 |
| Cash and cash equivalents | 33,518,623 | - | - | 33,518,623 |
| Loans | 12,292,290 | - | - | 12,292,290 |
| Other assets | 50,884,953 | - | - | 50,884,953 |
| Total financial assets | 258,725,509 | - | - | 258,725,509 |

| Particulars | Carrying amount | Fair value | | |
|------------------------------------|--------------------|------------|---------|--------------------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Financial liabilities | | | | |
| Amortised cost | | | | |
| Loans and borrowings | 146,641,663 | - | - | 146,641,663 |
| Trade payables | 7,415,713 | - | - | 7,415,713 |
| Other liabilities | 58,547,670 | - | - | 58,547,670 |
| Total financial liabilities | 212,605,046 | - | - | 212,605,046 |



Fair value hierarchy

Level 1: This hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values.

A Financial Assets:

- 1) Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

- 1) **Borrowings:** It includes cash credit and overdraft facilities, working capital loan and bill discounting facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.
- 2) **Trade payables and other liabilities:** Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.
- 3) **Financial liability:** The fair value of financial liability has been determined by discounting consideration payable on commitment to sell. The probability of the estimate within the range can be reasonably assessed and are used in the management's estimates of fair value of this put option.



29 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk ;
- Liquidity risk ; and
- Market risk

Risk management framework

The Board of Directors of MFX Infotech Private Limited has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investments in debt securities. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 31 March 2017 and 31 March 2018 are as follows:

The Company establishes an allowance for impairment that represents its estimate of expected losses in respect of trade and other receivables.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

At 31 March 2018, the Company's most significant customer, a MFXchange US, Inc accounted for Rs 247,917,880 of the trade and other receivables carrying amount (31 March 2017 : Rs 161,627,859).

Impairment

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers :-

As at 31 March 2018

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 8,035,485 | 0.042% | 3,355 | No | 8,032,130 |
| Past due 1-90 days | 145,030,346 | 0.049% | 71,560 | No | 144,958,786 |
| Past due 91-180 days | 105,427,015 | 0.084% | 88,430 | No | 105,338,585 |
| Past due 181-270 days | - | 1.020% | - | NA | - |
| Past due 271-360 days | - | 7.143% | - | NA | - |
| Above 360 days | - | 100% | - | NA | - |



MFx Infotech Private Limited
Notes to the financial statements for the period ended 31 March 2018
As at 31 March 2017

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 30,669,381 | 0.000% | - | No | 30,669,381 |
| Past due 1-90 days | 99,885,926 | 0.000% | - | No | 99,885,926 |
| Past due 91-180 days | 31,474,337 | 0.000% | - | No | 31,474,337 |
| Past due 181-270 days | - | 0.000% | - | NA | - |
| Past due 271-360 days | - | 0.000% | - | NA | - |
| Above 360 days | - | 0.000% | - | NA | - |

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates. The Company's objective is to maintain a balance between cash outflow and inflow. The company believes that the working capital is sufficient to meet its current requirements. Accordingly no liquidity risk is perceived.

Financing arrangement

The Company maintains the following line of credit:

(i) The Company has taken bill discounting facilities from banks having interest rate of Base rate+1.75%. The facility is secured by way of pari passu first charge on the entire current assets of the Company and corporate guarantee from Holding company.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March, 2018 and 31 March 2017 :-

| Particulars | Carrying amount | As at 31 March 2018 | | |
|-----------------------------|-----------------|---------------------|-----------|-------------------|
| | | Less than 1 year | 1-2 years | 2 years and above |
| Borrowings | 165,567,688 | 165,567,688 | - | - |
| Trade payables | 7,248,736 | 7,248,736 | - | - |
| Other financial liabilities | 85,795,995 | 85,795,995 | - | - |

| Particulars | Carrying amount | As at 31 March 2017 | | |
|-----------------------------|-----------------|---------------------|-----------|-------------------|
| | | Less than 1 year | 1-2 years | 2 years and above |
| Borrowings | 146,641,663 | 146,641,663 | - | - |
| Trade payables | 7,415,713 | 7,415,713 | - | - |
| Other financial liabilities | 58,547,670 | 58,547,670 | - | - |

Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates and equity prices – will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt.

Currency risk

The Company is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales, purchases and borrowings are denominated and the respective functional currencies of the Company companies.

Exposure to currency risk

The summary of quantitative data about the Company's exposure to currency risk as reported to management is as follows:

| Particulars | Currency | As at 31 March 2018 | | As at 31 March 2017 | |
|-------------------|----------|---------------------|------------------------------|---------------------|------------------------------|
| | | Foreign currency | Amount in Reporting Currency | Foreign currency | Amount in Reporting Currency |
| Trade receivables | USD | 3,936,688 | 256,574,874 | 2,495,976 | 161,864,044 |
| | | 3,936,688 | 256,574,874 | 2,495,976 | 161,864,044 |



MFX Infotech Private Limited
Notes to the financial statements for the period ended 31 March 2018

The following significant exchange rates have been applied

| Particulars | Year end spot rate | |
|-------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| USD/ INR | 65.175 | 64.850 |

Sensitivity analysis

A reasonably possible strengthening/ (weakening) of the USD against INR at 31 March 2018 and 31 March 2017 would have affected the measurement of financial instruments denominated in foreign currency and affected equity and profit and loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

| Particulars | Profit and loss | | Equity, net of tax | |
|----------------------|-----------------|-------------|--------------------|-------------|
| | Strengthening | Weakening | Strengthening | Weakening |
| 31 March 2018 | | | | |
| USD (2% movement) | 5,131,497 | (5,131,497) | 3,717,770 | (3,717,770) |
| 31 March 2017 | | | | |
| USD (9% movement) | 3,237,281 | (3,237,281) | 2,167,036 | (2,167,036) |

Interest rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowing comprises of invoice discounting facility which carries fixed rate of interest and borrowings from holding company, which do not expose it to significant interest rate risk.

Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:-

| Particulars | As at | As at |
|--------------------------|--------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Variable rate borrowings | 165,567,688 | 146,641,663 |
| Total borrowings | 165,567,688 | 146,641,663 |

Sensitivity analysis

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31 March 2018 | | | | |
| Variable rate borrowings | 1,762,048 | (1,762,048) | 1,276,604 | (1,276,604) |
| 31 March 2017 | | | | |
| Variable rate borrowings | 1,691,220 | (1,691,220) | 1,132,103 | (1,132,103) |

Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of non-current borrowing, current borrowing, current maturities of long-term borrowings and current maturities of finance lease obligations less cash and cash equivalents.

The capital structure is as follows :-

| Particulars | As at | As at |
|---|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Gross debt | 165,567,688 | 146,641,663 |
| Less: Cash and cash equivalents | 23,375,875 | 33,518,623 |
| Adjusted net debt | 142,191,813 | 113,123,040 |
| Total equity | 80,916,727 | 51,827,482 |
| Less: Effective portion of cash flow hedges and cost of hedging | - | - |
| Total equity | 80,916,727 | 51,827,482 |
| Net debt to equity ratio | 1.76 | 2.18 |



30 Contingent liabilities and Capital commitment

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|------------------------|------------------------|------------------------|
| Contingent liabilities | - | - |
| Capital Commitments | - | 150,355 |
| | - | 150,355 |

31 Earnings in foreign currency

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|----------------------------|-------------------------------------|-------------------------------------|
| Software sales and service | 452,472,961 | 385,691,571 |
| | 452,472,961 | 385,691,571 |

32 Unhedged foreign currency exposure

Foreign currency exposures on account of trade receivables/ trade payables not hedged by derivative instruments are as follows:

| Particulars | Currency | For the year ended | | For the year ended | |
|-------------------|----------|--------------------|--------------------|--------------------|--------------------|
| | | Foreign currency | Amount in Rs | Foreign currency | Amount in Rs |
| Trade receivables | USD | 3,936,688 | 256,574,874 | 2,495,976 | 161,864,044 |
| | | 3,936,688 | 256,574,874 | 2,495,976 | 161,864,044 |

33 Expenditure in foreign currency

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-----------------------------|-------------------------------------|-------------------------------------|
| Travelling and conveyance | 6,270,531 | 4,897,117 |
| License Fee | 1,581,850 | - |
| Legal and professional fees | 969,450 | - |
| | 8,821,831 | 4,897,117 |



34 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|--|--|
| - Ultimate Holding Company | Fairfax Financial Holdings Limited |
| - Intermediate Holding Company | Thomas Cook (India) Limited |
| - Holding Company | Quess Corp Limited |
| - Fellow Subsidiaries | <p>Coachieve Solutions Private Limited Brainhunter Systems Limited, Canada Mindwire Systems Ltd, Canada (formerly known as ZYLOG SYSTEMS (OTTAWA) LTD.) Brainhunter Companies Canada Inc, Canada Brainhunter Companies LLC USA Quess (Philippines) Corp. (formerly known as Magna Ikya Infotech Inc, Philippines) Quess Corp (USA) Inc. (formerly known as Magna Infotech Inc.) Quesscorp Holdings Pte. Ltd, Singapore Quessglobal (Malaysia) SDN.BHD (formerly known as Brainhunter SDN, BHD., Malaysia) Aravon Services Private Limited (formerly known as ARAMARK India Private Limited) Ikya Business Services (Private) Limited MFxchange Holdings Inc, Canada MFxchange (Ireland) Limited MFxchange US Inc. MFx Roanoke Inc, USA (merged with MFxchange US, Inc. effective 31 December 2015) Quess Corp Lanka Private Limited (Formerly known as Ranstad Lanka private Limited) Dependo Logistics Solutions Private Limited Inticore VJP Advanced Solutions Private Limited Comtel Solutions Pte Ltd CentreQ Business Services Private Limited Excelus Learning Solutions Private Limited ConnectQ Business Services Private Limited (Formerly known as Tata Business Support Services Private Li Vedang Cellular Services Private Limited Master Staffing Solutions Private Limited Golden Star Facilities and Services Private Limited Comtelpro Pte. Ltd Comtelink Sdn, Bhd Monster.com.SG PTE Limited Monster.com.HK Limited Monster Malaysia SDN. BHD Monster.com (India) Pvt Ltd</p> |
| - Associates of Holding Company | <p>Simpliance Technologies Pvt Ltd Terrier Security Services (India) Private Limited Heptagon Technologies Pvt Ltd</p> |
| - Joint Venture of Holding Company | Himmer Industrial Services (M) SDN, BHD. |
| - Joint Venture of Quess Corp Limited | Trimax Smart Infraprojects Private Limited |
| - Fellow subsidiary | National Collateral Management Services Limited |
| - Entity having common directors | <p>Net Resource Investments Private Limited Go Digit Infoworks Service Private Limited Go Digit General Insurance Limited</p> |
| -Entities in which key managerial personnel have significant influence | <p>Styracorp Management services IME Consultancy</p> |

Key management personnel

Ajit Isaac
Subrata Nag
Sudarshan Pallaap
Ranjit Nair



(ii) Related party transactions during the year/period

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Revenue from operations | 498,528,552 | 451,456,199 |
| MFXchange US, Inc | 432,463,453 | 373,394,273 |
| MFXchange Holdings, Inc | 1,832,953 | - |
| Quess Corp Limited | 55,820,055 | 78,061,926 |
| Brainhunter Systems Limited, Canada | 376,606 | - |
| Quesscorp Holdings Pte. Ltd, Singapore | 8,035,485 | - |
| Go Digit General Insurance Limited | 572,744 | - |
| Expenses incurred by related parties on behalf of the Company | 10,588,036 | 23,828,191 |
| Quess Corp Limited | 10,588,036 | 23,828,191 |
| Unsecured loans received from | 120,000,000 | 169,500,000 |
| Quess Corp Limited | 120,000,000 | 169,500,000 |
| Repayment of loans received | 34,900,000 | 176,000,000 |
| Quess Corp Limited | 34,900,000 | 176,000,000 |
| Interest on unsecured loans | 6,336,359 | 7,737,040 |
| Quess Corp Limited | 6,336,359 | 7,737,040 |
| Rendering of services by related parties | 30,000,000 | 1,200,000 |
| Quess Corp Limited | 30,000,000 | - |
| Coachieve Solutions Private Limited | - | 1,200,000 |
| Thomas Cook (India) Limited | 4,506,244 | 2,393,937 |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|
| Trade receivables | 256,574,874 | 161,627,859 |
| MFXchange US, Inc | 247,917,880 | 161,627,859 |
| MFXchange Holdings Inc | 621,509 | - |
| Quess Corp Holdings Pte Ltd | 8,035,485 | - |
| Unbilled revenue | 36,979,525 | 50,884,953 |
| MFXchange US, Inc | 36,829,525 | 34,681,456 |
| Quess Corp Limited | - | 16,203,497 |
| Go Digit General Insurance Limited | 150,000 | - |
| Provision for expenses | 27,000,000 | - |
| Quess Corp Limited | 27,000,000 | - |
| Trade payables | 2,519,117 | 1,425,316 |
| Terrier Security Services India Pvt Ltd | 2,385,342 | - |
| Thomas Cook (India) Limited | 133,775 | 165,316 |
| Coachieve Solutions Private Limited | - | 1,260,000 |
| Unsecured Loan payable including interest | 83,105,474 | 110,185,717 |
| Quess Corp Limited | 106,028,043 | 83,105,474 |

(iv) Compensation of key managerial personnel*

There is no compensation paid to Key Managerial Personnel during the year (Previous Year 2016-17: NIL)



35 Leases**Operating Leases**

The Company is obligated under cancellable and non-cancellable lease for office premises, which are renewable at the option of lessor and lessee. Total rental expense under cancellable and non-cancellable operating leases for the year ended 31 March 2018 amounted to Rs 15,725,472 (Rs 1,5725,472 for the period ended 31 March 2017) respectively.

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows:

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------|------------------------|------------------------|
| Payable within 1 year | 11,204,998 | 15,725,472 |
| Payable between 1-5 years | - | 11,204,998 |
| Payable later than 5 years | - | - |

36 Gratuity

The following table sets out the funded status of the gratuity plans and the amounts recognized in the Company's financial statements as at 31 March 2018 and 31 March 2017

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Change in defined benefit obligation | | |
| Obligation at the beginning of the year | 7,394,888 | 3,666,469 |
| Past service cost | 20,615 | - |
| Current service cost | 4,821,323 | 3,180,640 |
| Interest cost | 517,275 | 285,781 |
| Benefit settled | - | (179,587) |
| Actuarial (gain) / loss- Experience | (177,071) | (50,724) |
| Actuarial (gain) / loss- demographic assumptions | - | - |
| Actuarial (gain) / loss- financial assumptions | (667,493) | 492,309 |
| Obligation at end of the year | 11,909,537 | 7,394,888 |

Reconciliation of present value of the obligation and the fair value of the plan assets

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Fair value of plan assets at the end of the year | - | - |
| Present value of the defined benefit obligations at the end of the year | 11,909,537 | 7,394,888 |
| Liability recognised in the balance sheet | 11,909,537 | 7,394,888 |
| Current | 487,611 | 322,816 |
| Non-current | 11,421,926 | 7,072,072 |

Gratuity cost for the year

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Current service cost | 4,821,323 | 3,180,640 |
| Past service cost | 20,615 | - |
| Net interest on net defined benefit liability/(asset) | 517,275 | 285,781 |
| Re-measurement- actuarial gain/(loss) recognised on OCI | (844,564) | 441,585 |
| Net gratuity cost | 4,514,649 | 3,908,006 |



Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below

| | As at 31 March 2018 | | As at 31 March 2017 | |
|-----------------------------------|---------------------|------------|---------------------|-----------|
| | Increase | Decrease | Increase | Decrease |
| Discount rate (1% | 10,986,610 | 12,962,135 | 6,787,031 | 8,091,754 |
| Future salary growth(1% movement) | 12,937,945 | 10,989,415 | 8,060,945 | 6,794,337 |

Assumptions

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|---------------------------------------|---------------------------------------|
| Discount rate | 7.65% | 7.00% |
| Estimated rate of return on plan assets | NA | NA |
| Salary increase | 9.00% | 9.00% |
| Attrition rate | 12.50% | 12.50% |
| Retirement age | 58 years | 58 years |
| | LIC(2006-08) | LIC(2006-08) |
| Mortality Rate | published table of Mortality Rates | published table of Mortality Rates |

The estimates of future salary increases, considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

Maturity profile of defined benefit obligation :-

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---------------|------------------------|------------------------|
| Within 1 year | 487,611 | 322,816 |
| 2-5 years | 5,035,163 | 2,706,521 |
| 6-10 years | 6,845,812 | 4,191,146 |
| >10 years | 13,542,176 | 8,297,595 |
| | 25,910,762 | 15,518,078 |

37 Compensated absence

The company has accounted the cost of compensated absences based on the actuarial valuation report obtained as at 31 March 2018 and has estimated a compensated absence liability of 7,431,482(for the year ended 31 March 2017:5,961,361) under Projected Unit Credit Method as per IND AS 19. During the year, the Company has accounted in the incremental liability accounted in previous year in the statement of profit and loss for the year

Key Assumptions used in the valuation of Compensated absence are as given below

Assumptions

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|---------------------------------------|---------------------------------------|
| Discount rate | 7.65% | 7.00% |
| Estimated rate of return on plan assets | NA | NA |
| Salary increase | 9.00% | 9.00% |
| Attrition rate | 12.50% | 12.50% |
| Retirement age | 58 years | 58 years |
| | LIC(2006-08) | LIC(2006-08) |
| Mortality Rate | published table of Mortality Rates | published table of Mortality Rates |



Set out below is the movement in provision balances in accordance with Ind AS 37, 'Provisions, Contingent Liabilities and Contingent

| Particulars | Privilege Leave |
|--|------------------|
| Balance as at 1 April 2016 | 3,960,624 |
| Add: Additions during the year | 2,000,737 |
| Less: Utilisation/reversal during the year | - |
| Closing balance as at 31 March 2017 | 5,961,361 |
| Balance as at 1 April 2017 | 5,961,361 |
| Add: Additions during the year | 1,470,121 |
| Less: Utilisation/reversal during the year | - |
| Closing balance as at 31 March 2018 | 7,431,482 |

38 Earnings per Share

| Particulars | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Profit after Tax and Other Comprehensive Income | 28,789,245 | 35,359,983 |
| No. of Shares | 1,000,000 | 1,000,000 |
| Earnings per Share (EPS) | 28.79 | 35.36 |
| Diluted | 28.79 | 35.36 |

39 Dues to micro, small and medium enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an Official Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum.

The company does not have any transactions with MSMED companies and hence balance payable is NIL as on 31 March 2018 (31 March 2017: NIL)

40 Segment Reporting

The Director of the company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108. Operating Segments. The company is engaged in the business of Software Support Services and is considered by CODM as the only reportable business segment taking into account the nature of the business, the organization structure, internal reporting structure and risk and rewards. All the assets of the Company are located in India. The company's management is of the opinion that the company does not have secondary segments and hence segment reporting is not applicable.

41 Transfer Pricing

The company's management is of the opinion that its international transactions with related parties entered during the previous year are at arms' length and is compliant with the transfer pricing legislation as per independent accountant's report for the year ended 31 March 2018. The company's management believes that the Company's transactions with the related parties continue to be at arms' length and that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of the provision for taxation.

for Vasan & Sampath LLP

Chartered Accountants

Firm's Registration No: 004542S/S200070

Unnikrishnan Menon

Partner

Membership No. 205703

Place: Bengaluru

Date: 09 May 2018



for and on behalf of Board of Directors of
MFX Infotech Private Limited

Ranjit Nair
Director

Subrata Nag
Director

Place: Bengaluru

Date: 09 May 2018

Place: Bengaluru

Date: 09 May 2018

To the Members of Monster.com (India) Private limited

Report on the Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of **Monster.com (India) Private Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Cash Flow and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Ind AS financial statements that give a true and fair view of the state of affairs (financial position), profit or loss (financial performance including other comprehensive income), cash flows and changes in equity of the Company in accordance with the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Indian Accounting Standards) Rules, 2015, as amended, and the accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the Balance Sheet (financial position) of the Company as at 31st March, 2018, and its loss (financial performance including other comprehensive income), its cash flows and the changes in equity for the year ended on that date.

Other Matter

The comparative financial information of the Company for the year ended 31st March, 2017 and the transition date opening balance sheet as at 1st April, 2016 included in these Ind AS financial statements are based on the previously issued statutory financial statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006 for the year ended 31st March, 2017 and 31st March, 2018 on which we issued an unmodified audit opinion vide our reports dated November 10, 2017 and September 14, 2016 respectively on those financial statements, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have also been audited by us.

Our opinion is not modified in respect of this matters.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143 (3) of the Act, we report that:
 - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.



- (c) The Balance Sheet, the Statement of Profit and Loss, the Statement of Cash Flow and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account
- (d) In our opinion, the aforesaid Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Indian Accounting Standards) Rules, 2015, as amended.
- (e) On the basis of the written representations received from the directors as on 31st March, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in 'Annexure A'
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company does not have any pending litigations which would impact its financial position.
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of sub-section 11 of section 143 of the Act, we give in the 'Annexure B', a statement on the matters specified in paragraphs 3 and 4 of the Order.

For MSKA & Associates (Formerly known as MZSK & Associates)

Chartered Accountants

ICAI Firm Registration No. 105047W



Partner

Membership No. 205226

Place : Hyderabad, INDIA

Date : May 09, 2018

ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF MONSTER.COM (INDIA) PRIVATE LIMITED

[Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditors' Report]

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Monster.com (India) Private Limited** ("the Company") as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

For MSKA & Associates (Formerly known as MZSK & Associates)

Chartered Accountants

ICAI Firm Registration No. 105047W



Ananthakrishnan Govindan

Partner

Membership No. 205226



Place : Hyderabad, INDIA

Date : May 09, 2018

ANNEXURE B TO INDEPENDENT AUDITORS' REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF MONSTER.COM (INDIA) PRIVATE LIMITED FOR THE YEAR ENDED MARCH 31, 2018

[Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditors' Report]

- i. (a) The company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.

(b) The fixed assets of the Company have not been physically verified by the management during the year. The company has not followed the regular program of verification in which the all the fixed assets needs to be physically verified at least once in a cycle of three years. Accordingly, material discrepancies, if any, could not be ascertained and therefore, we are unable to comment on whether such material discrepancies have been properly dealt with in the books of account.

(c) The Company does not have any immovable property. Accordingly, the requirements of paragraph 3(i)(c) of the Order are not applicable to the Company.
- ii. The Company is involved in the business of rendering services. Accordingly, the provisions stated in paragraph 3(ii) of the Order are not applicable to the Company.
- iii. The Company has not granted any loans, secured or unsecured to Companies, Firms, Limited Liability Partnerships (LLP) or other parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Accordingly, the provisions stated in paragraph 3 (iii) (a) to (c) of the Order are not applicable to the Company.
- iv. In our opinion and according to the information and explanations given to us, the Company has not either directly or indirectly, granted any loan to any of its directors or to any other person in whom the director is interested, in accordance with the provisions of section 185 of the Act and the Company has not made investments through more than two layers of investment companies in accordance with the provisions of section 186 of the Act. Accordingly, provisions stated in paragraph 3(iv) of the Order are not applicable to the Company.
- v. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the rules framed there under.
- vi. The provisions of sub-section (1) of section 148 of the Act are not applicable to the Company as the Central Government of India has not specified the maintenance of cost records for any of the products of the Company. Accordingly, the provisions stated in paragraph 3 (vi) of the Order are not applicable to the Company.



vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other statutory dues applicable to it.

(b) According to the information and explanation given to us and examination of records of the Company, the outstanding dues of income-tax, sales-tax, service tax, customs duty, excise duty, value added tax, cess and any other statutory dues on account of any dispute, are as follows:

| Name of the statute | Nature of dues | Period to which amount relates | Amount Disputed (Rs.) | Amount Paid (Rs.) | Forum where dispute is pending |
|----------------------|--------------------|--------------------------------|-----------------------|-------------------|--------------------------------|
| Income Tax Act, 1961 | Income Tax Demand | FY 2009-10 | 37,497,730 | Nil | ITAT |
| Income Tax Act, 1961 | Income Tax Demand | FY 2011-12 | 616,000 | Nil | CIT(A) |
| Finance Act, 1994 | Service Tax Demand | FY 2008-09 to FY 2013-14 | 63,723,857 | Nil | CESTAT |

viii. The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Accordingly, the provision stated in paragraph 3(viii) of the Order is not applicable to the Company.

ix. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, the provisions stated in paragraph 3 (ix) of the Order are not applicable to the Company.

x. During the course of our audit, examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees.

xi. According to the information and explanations given to us, since the Company is a Private Company, the provisions of section 197 of the Act will not be applicable. Accordingly, the provisions stated in paragraph 3(xi) of the Order are not applicable to the Company.

xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, the provisions stated in paragraph 3(xii) of the Order are not applicable to the Company.



- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, the provisions stated in paragraph 3 (xiv) of the Order are not applicable to the Company.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, provisions stated in paragraph 3(xv) of the Order are not applicable to the Company.
- xvi. In our opinion, the Company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934 and accordingly, the provisions stated in paragraph clause 3 (xvi) of the Order are not applicable to the Company.

For MSKA & Associates (Formerly known as MZSK & Associates)

Chartered Accountants

ICAI Firm Registration No. 105047W




Ananthakrishnan Govindan

Partner

Membership No. 205226

Place : Hyderabad, INDIA

Date : May 09, 2018

| Balance Sheet | Note | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------|------------------------|------------------------|-----------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 3 | 551.04 | 714.73 | 589.52 |
| Financial assets | | | | |
| (i) Investments | 4 | - | - | 5,182.88 |
| (ii) Loans | 5 | 410.29 | 408.87 | 356.06 |
| (iii) Other financial assets | 6 | 16.74 | 16.74 | 16.74 |
| Deferred tax assets (net) | 7 | - | 713.54 | 713.54 |
| Income tax assets (net) | 8 | 2,504.47 | 3,450.40 | 2,906.30 |
| Other non-current assets | 9 | 31.68 | 56.98 | 84.21 |
| Total non-current assets | | 3,514.22 | 5,361.26 | 9,849.26 |
| Current assets | | | | |
| Financial assets | | | | |
| (i) Trade receivables | 10 | 4,156.29 | 6,240.35 | 5,579.32 |
| (ii) Cash and cash equivalents | 11 | 1,630.57 | 1,274.43 | 4,841.99 |
| (iii) Bank balances other than cash and cash equivalents above | 12 | 2,514.51 | 15.17 | 14.71 |
| (iv) Loans | 13 | 47.57 | 34.45 | 68.11 |
| (v) Other financial assets | 14 | 24.90 | 6.09 | 26.18 |
| Other current assets | 15 | 1,331.84 | 438.04 | 454.24 |
| Asset Held for Sale | 16 | - | 5,182.88 | - |
| Total current assets | | 9,705.67 | 13,191.42 | 10,984.55 |
| Total Assets | | 13,219.89 | 18,552.68 | 20,833.81 |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| Equity share capital | 17 | 5.00 | 5.00 | 5.00 |
| Other equity | 18 | 3,009.51 | 4,935.53 | 7,390.43 |
| Total equity | | 3,014.51 | 4,940.53 | 7,395.43 |
| Liabilities | | | | |
| Non-current liabilities | | | | |
| Financial liabilities | | | | |
| (i) Other financial liabilities | 19 | 2,137.35 | 2,137.35 | 2,137.35 |
| Non-current provisions | 20 | 646.16 | 743.46 | 738.92 |
| Total non-current liabilities | | 2,783.51 | 2,880.81 | 2,876.27 |
| Current liabilities | | | | |
| Financial liabilities | | | | |
| (i) Trade payables | 21 | 630.75 | 1,824.15 | 1,265.08 |
| (ii) Other financial liabilities | 22 | 849.31 | 769.16 | 820.59 |
| Current provisions | 23 | 11.11 | 12.01 | 14.28 |
| Other current liabilities | 24 | 5,930.71 | 8,126.01 | 8,462.17 |
| Total current liabilities | | 7,421.87 | 10,731.33 | 10,562.11 |
| Total Liabilities | | 10,205.39 | 13,612.14 | 13,438.38 |
| Total Equity and Liabilities | | 13,219.89 | 18,552.68 | 20,833.81 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date

For MSKA & Associates (Formerly known as MZSK & Associates)

Chartered Accountants

Firm Registration No.:105047W

Ananthakrishnan Govindan

Partner

Membership No: 205226

Place: Hyderabad, INDIA

Date: May 09, 2018

For and on behalf of the Board of Directors

Monster.com (India) Private Limited

CIN: U72200TG2000PTC035617

Abhijeet Mukherjee

Director

DIN: 08065972

Manoj Jain

Director

DIN: 03275058

Rajender Kalyani

Head of Finance

Place: Hyderabad, INDIA

Date: May 09, 2018

Monster.com (India) Private Limited

(Amount in INR lakhs, except per share data)

Statement of Profit and Loss

| | Note | For the year ended | |
|--|------|--------------------|-------------------|
| | | 31 March 2018 | 31 March 2017 |
| Income | | | |
| Revenue from operations | 25 | 13,204.85 | 15,626.79 |
| Other income | 26 | 672.00 | 279.94 |
| Total income | | 13,876.86 | 15,906.73 |
| Expenses | | | |
| Employee benefit expenses | 27 | 7,620.19 | 9,783.30 |
| Marketing and business promotional expenses | | 3,574.53 | 3,887.53 |
| Finance costs | 28 | 94.88 | 95.67 |
| Depreciation and amortisation expenses | 3 | 246.27 | 249.20 |
| Other expenses | 29 | 3,629.75 | 4,340.36 |
| Total expenses | | 15,165.61 | 18,356.07 |
| Profit/(Loss) before income tax | | (1,288.76) | (2,449.34) |
| Tax expense | | | |
| Current tax | | - | - |
| -Tax expense of foreign branches | 7 | (36.23) | (60.76) |
| Deferred tax | 7 | (713.54) | - |
| Total tax expenses | | (749.76) | (60.76) |
| Profit/(Loss) for the year | | (2,038.52) | (2,510.10) |
| Other comprehensive income/ (expense) | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | |
| Remeasurement of the net defined benefit liability/ asset | | 112.49 | 55.21 |
| Income tax relating to items that will not be reclassified to profit or loss | | - | - |
| Other comprehensive income/ (expense) for the year, net of income tax | | 112.49 | 55.21 |
| Total comprehensive income for the year | | (1,926.03) | (2,454.89) |
| Earnings/(Loss) per equity share (face value of Rs 10 each) | | | |
| Basic earnings /(loss) per share (in INR) | 35 | (4,077) | (5,020) |
| Diluted earnings /(loss) per share (in INR) | 35 | (4,077) | (5,020) |

The notes referred to above form an integral part of the financial statements.

As per our report of even date

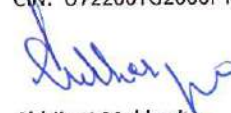
For MSKA & Associates (Formerly known as MZSK & Associates)
Chartered Accountants
 Firm Registration No.:105047W



Ananthakrishnan Govindan
 Partner
 Membership No: 205226

Place: Hyderabad, INDIA
 Date: May 09, 2018

For and on behalf of the Board of Directors
Monster.com (India) Private Limited
 CIN: U72200TG2000PTC035617



Abhijeet Mukherjee
 Director
 DIN: 08065972



Manoj Jain
 Director
 DIN: 03275058


Rajender Kalyani
 Head of Finance

Place: Hyderabad, INDIA
 Date: May 09, 2018

Monster.com (India) Private Limited

(Amount in INR lakhs, unless stated otherwise)

| Statement of Cash Flows | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Cash flows from operating activities | | |
| Profit/(Loss) before tax | (1,288.76) | (2,449.34) |
| Adjustments for: | | |
| Depreciation and amortisation expenses | 246.27 | 249.20 |
| Gain on sale of investment into subsidiaries | (45.42) | - |
| Unrealised Foreign Exchange loss/(gain) (net) | (236.87) | 632.52 |
| Liabilities no longer required written back | (2.36) | (18.09) |
| Impairment loss allowance on financial assets (net) | 256.08 | 401.14 |
| Interest income | (219.01) | (88.71) |
| (Profit)/Loss on Sale of Assets | - | (1.89) |
| Exchange fluctuation gain on sale of investment | (221.62) | - |
| Interest income on present valuation of financial instruments | (39.22) | (37.74) |
| Impact of amortisation of financial asset | 37.98 | 39.60 |
| Impact of remeasurement of defined benefits obligation to OCI | 112.49 | 55.21 |
| Operating cash flows before working capital changes | (1,400.42) | (1,218.10) |
| Changes in working capital: | | |
| Adjustments for (increase)/decrease in operating assets: | | |
| Trade and other receivables | 1,787.70 | (1,001.05) |
| Current loans & Other current assets | (906.91) | 49.86 |
| Non-current loans & other non-current assets | 25.12 | (27.45) |
| Adjustments for increase/(decrease) in operating liabilities: | | |
| Non-current provisions | (97.30) | 4.54 |
| Trade payables | (912.29) | (118.08) |
| Other current liabilities | (2,116.77) | (385.97) |
| Current provisions | (0.90) | (2.26) |
| Cash generated from operating activities | (3,621.77) | (2,698.52) |
| Income taxes paid (net) | 909.71 | (604.86) |
| Net cash provided by/ (used in) operating activities (A) | (2,712.06) | (3,303.39) |
| Cash flows from investing activities | | |
| Acquisition of property, plant and equipment | (83.08) | (375.35) |
| Proceeds from sale of property, plant and equipment | 0.51 | 2.83 |
| Proceeds from sale of investment in subsidiaries | 5,449.92 | - |
| Interest received | 200.19 | 108.81 |
| Net cash used in investing activities (B) | 5,567.54 | (263.70) |
| Cash flows from financing activities | | |
| Net cash provided by financing activities (C) | - | - |
| Net increase in cash and bank balances (A+B+C) | 2,855.48 | (3,567.09) |
| Cash and bank balances at the beginning of the year | 1,289.61 | 4,856.70 |
| Cash and bank balances at the end of the year (refer note 11 & 12) | 4,145.09 | 1,289.61 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date

For MSKA & Associates (Formerly known as MZSK & Associates)

Chartered Accountants

Firm Registration No.:105047W


 Ananthakrishnan Govindan

Partner

Membership No: 205226

Place: Hyderabad, INDIA

Date: May 09, 2018

For and on behalf of the Board of Directors

Monster.com (India) Private Limited

CIN: U72200TG2000PTC035617


 Abhijeet Mukherjee

Director

DIN: 08065972


 Rajender Kalyani

Head of Finance

Place: Hyderabad, INDIA

Date: May 09, 2018


 Manoj Jain

Director

DIN: 03275058

Monster.com (India) Private Limited
Statement of Changes In Equity for the year ended 31 March 2018

(A) Equity share capital

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Note | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------|------|---------------------|---------------------|
| Opening balance | 17 | 5.00 | 5.00 |
| Changes in equity share capital | 17.1 | - | - |
| Closing balance | | 5.00 | 5.00 |

(B) Other equity

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Reserves and surplus | | | Other items of other comprehensive income | Total equity attributable to equity holders of the Company |
|--|----------------------|-------------------|-----------------|--|--|
| | Securities premium | Retained earnings | Capital reserve | Remeasurement of the net defined benefit liability | |
| Balance as of 1 April 2016 | 2,360.54 | 5,000.80 | 29.09 | - | 7,390.43 |
| Add: Profit for the year | - | (2,510.10) | - | - | (2,510.10) |
| Add: Other comprehensive income (net of tax) | - | - | - | 55.21 | 55.21 |
| Balance as of 31 March 2017 | 2,360.54 | 2,490.70 | 29.09 | 55.21 | 4,935.53 |
| Balance as of 1 April 2017 | 2,360.54 | 2,490.70 | 29.09 | 55.21 | 4,935.53 |
| Add: Profit for the year | - | (2,038.52) | - | - | (2,038.52) |
| Add: Other comprehensive income (net of tax) | - | - | - | 112.49 | 112.49 |
| Balance as of 31 March 2018 | 2,360.54 | 452.18 | 29.09 | 167.70 | 3,009.51 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date

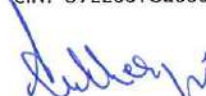
For MSKA & Associates (Formerly known as MZSK & Associates)
Chartered Accountants
Firm Registration No.:105047W



Ananthakrishnan Govindan
Partner
Membership No: 205226

Place: Hyderabad, INDIA
Date: May 09, 2018


For and on behalf of the Board of Directors
Monster.com (India) Private Limited
CIN: U72200TG2000PTC035617



Abhijeet Mukherjee
Director
DIN: 08065972



Manoj Jain
Director
DIN: 03275058


Rajender Kalyani
Head of Finance

Place: Hyderabad, INDIA
Date: May 09, 2018

Monster.com (India) Private Limited

Notes to the Financial Statements for the year ended 31 March 2018 (Amount in INR Lakhs, unless otherwise stated)

1 Corporate Information/Background:

Monster.com (India) Private Limited ("the company") is a private limited company registered under the Indian Companies Act, 1956. The company provides online recruitment solutions through its various job portals. It provides the internet based (online) e-recruitment solutions by connecting employers with right job seekers at all levels and also provides personalized career services to job seekers. For employers, the company's goal is to provide the most effective solutions and easy to use technology to simplify the hiring process and cost effectively deliver access to the community of job seekers. For job seekers, the company's purpose is to help improve their careers by providing work-related content, services and advice.

The company's services and solutions include searchable job advertisements, access to job seeker resume database, recruitment media solutions through our advertising network and partnerships and other career-related content. Job seekers can search our job advertisements and post their resumes for free on each of our career websites and mobile applications. Employers pay to advertise available jobs and recruitment related services, search our resume database and access other career-related services. The recruitment solutions to employers are mostly in the nature of payment of subscription fee for an agreed tenure. The company is conducting its operations in India, Gulf region and Philippines. The company is having three foreign branch offices in Dubai (UAE) & Riyadh (Kingdom of Saudi Arabia) catering to operations in Gulf/Middle east region and one foreign branch office in Manila (Philippines) catering to Philippines operations. However, the company has closed its branch in Abu Dhabi (UAE).

Further, Company is also engaged in providing low end tele-marketing call center services (BPO activity) to its related parties situated in the United States of America, Singapore and Malaysia in small scale; providing web design & IT support services to 14 related party entities; and providing internet advertisement services.

Information on changes in holding company:

During the financial year 2017-18, effective from end of business hours of Feb 8, 2018, the 100% shareholding of the company has been transferred by Monster.com Asia Limited & Monster Worldwide, Inc. to Quesst Corp Limited, a public listed entity registered in India. As a result of this transaction, the shareholding and beneficial ownership of Monster.com (India) Private Limited has changed and has no impact on the operations of the business. Consequent to this transaction, the company became direct subsidiary of Quesst Corp Limited.

2 Significant accounting policies

Significant accounting policies adopted by the company are as under:

2.1 Basis of Preparation of Financial Statements

(a) Statement of Compliance with Ind AS

These financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the "Act") read with the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

Effective 1 April 2016, the Company has adopted all the Ind AS standards and the first time adoption was carried out in accordance with Ind AS 101, First time adoption of Indian Accounting Standards with April 1, 2016 as the transition date.

The transition was carried out from Indian Accounting Principles generally accepted in India as prescribed under Sec 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (IGAAP), which was the Previous GAAP and an explanation of how the transition to Ind AS has affected the previously reported financial position, financial performance and cash flows of the company is provided in Note 43.

Accounting policies have been consistently applied to all the years presented except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

(this space has been intentionally left blank)

(b) Basis of measurement

The financial statements have been prepared on a historical cost convention on accrual basis, except for the following material items that have been measured at fair value as required by relevant Ind AS:-

- i) Certain financial assets and liabilities measured at fair value (refer accounting policy on financial instruments)
- ii) Asset classified as held for sale

All assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. Based on the nature of services and the time between the rendering of service and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current and noncurrent classification of assets and liabilities.

(c) Use of estimates & judgements

The preparation of the financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

- i) Income taxes: Significant judgments are involved in determining the reversal of deferred tax assets based on the probability of carryforward of losses.
- ii) Measurement of defined benefit obligations: The cost of the defined benefit obligations are based on actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. All assumptions are reviewed on a periodic basis.
- iii) Impairment of financial assets: The company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortized cost.
- iv) Property, plant and equipment: : The useful lives of property, plant and equipment and intangible assets are determined by the management at the time the asset is acquired and reviewed periodically.
- v) Other estimates: The impairment of non-financial assets involves key assumptions underlying recoverable amounts including the recoverability of expenditure on internally-generated intangible assets.

2.2 Property, plant and equipment

(i) Recognition and Measurement

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses, if any.

Cost of an item of property, plant and equipment comprises its purchase price including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the items to its working condition for its intended use and estimated cost of dismantling and removing the item and restoring the site on which it is located. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in the statement of profit and loss.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognized in the statement of profit and loss when incurred.

(ii) Depreciation

Depreciation is provided on a Straight Line Method ('SLM') over estimated useful lives of the property, plant and equipment as estimated by the Management and is generally recognized in the statement of profit and loss. The management believes that the useful lives as given below best represent the period over which management expects to use these assets based on an internal assessment and technical evaluation where necessary. Hence, the useful lives for some of these assets is different from the useful lives as prescribed under part C of Schedule II of the Companies Act, 2013.

Depreciation on additions (disposals) is provided on a pro-rata basis i.e. from (up to) the date on which asset is ready for use (disposed of). The Company has estimated the useful lives for property, plant and equipment as follows:

| Asset Category | Useful life (in years) |
|---|---------------------------|
| Furniture & Fixtures | 10 |
| Vehicle | 8 |
| Office Equipment | |
| Cell Phones | 3 |
| Other Office Equipment | 5 |
| Computer Equipment | |
| Computers & Data processing units (Servers and Netw | 6 |
| Computers & Data processing units (Desktops & Lapti | 3 |
| Electrical & Office Equipment | 10 |

* Leasehold improvements are amortized over the lease term or estimated useful life of the asset whichever is lower.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed periodically, including at each financial year end and adjusted if appropriate.

2.3 Foreign Currency Transactions

(a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Indian rupee (INR), which is the Company's functional and presentation currency.

(b) Transactions and balances

On initial recognition, all foreign currency transactions are recorded by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency at the date of the transaction. Gains/Losses arising out of fluctuation in foreign exchange rate between the transaction date and settlement date are recognised in the Statement of Profit and Loss.

All monetary assets and liabilities in foreign currencies are restated at the year end at the exchange rate prevailing at the year end and the exchange differences are recognised in the Statement of Profit and Loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions.

2.4 Fair value measurement

The Company measures financial instruments, such as, derivatives at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability accessible to the Company.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. The Company's management determines the policies and procedures for fair value measurement such as derivative instrument.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities

Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

2.5 Revenue Recognition

Revenue from Services

- ▶ Revenue from Online Recruitment Services where the terms of transaction provide for licensing the product on a subscription basis, revenue is recognized evenly over the contract / subscription period on a straight-line basis. Substantially all services are provided on a contracted price basis.
- ▶ Revenue from Business Process Outsourcing (BPO) services is recognized on time and material basis on rendering of related services as per the terms of the contract. The services are provided on cost plus mark up basis.
- ▶ Revenue from Internet Advertisement/media work services is recognised as and when services are rendered as per the terms of the contract and the collectability is reasonably assured.

'Unearned/unmatured revenues' included in other current liabilities represent billing in excess of revenue recognized.

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met as described below.

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of indirect taxes, trade allowances, rebates and amounts collected on behalf of third parties and is not recognised in instances where there is uncertainty with regard to ultimate collection. In such cases revenue is recognised on reasonable certainty of collection.

Other Income

Interest Income is recognised on a basis of effective interest method as set out in Ind AS 109, Financial Instruments, and where no significant uncertainty as to measurability or collectability exists.

However, in case of Interest Income from short term financial assets such as term deposits, Interest Income is recognized on a time proportion basis taking into account the amount outstanding and applicable interest rate.

Note: In case of interest income that may arise on refunds due from statutory authorities, income is recognised in the year of actual receipt of such interest on cash basis.

2.6 Taxes

Tax expense for the year, comprising current and deferred tax, are included in the determination of the net profit or loss for the year. Provision for current tax is made on the basis of estimated taxable income for the current accounting year in accordance with the Income-tax Act, 1961.

(a) Current income tax

Current tax assets and liabilities are measured at the amount expected to be recovered or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the year end date. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

(b) Deferred tax

Deferred income tax is provided in full, using the balance sheet approach, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in financial statements. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the year and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

(c) **Tax expense relating to foreign branches**

The amount of tax whatever name be called, that has been levied on income earned by branches outside of India, to the extent does not qualify for tax relief benefit under a particular double tax avoidance agreement or other or by any other reason that cannot be setoff with taxes payable in India, the same are charged to profit and loss account.

2.7 Assets classified as held for sale

The Company classifies non-current assets (or disposal group) as held for sale if their carrying amounts will be recovered principally through a sale rather than through continuing use.

The criteria for held for sale classification is regarded met only when the assets (or disposal group) is available for immediate sale in its present condition, subject only to terms that are usual and customary for sales of such assets (or disposal group), its sale is highly probable; and it will genuinely be sold, not abandoned. The Company treats sale of the asset (or disposal group) to be highly probable when:

- ▶ The appropriate level of management is committed to a plan to sell the asset (or disposal group),
- ▶ An active programme to locate a buyer and complete the plan has been initiated (if applicable),
- ▶ The asset (or disposal group) is being actively marketed for sale at a price that is reasonable in relation to its current fair value,
- ▶ The sale is expected to qualify for recognition as a completed sale within one year from the date of classification, and
- ▶ Actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Non-current assets (or disposal group) held for sale are measured at the lower of their carrying amount and the fair value less costs to sell. Assets and liabilities (or disposal group) classified as held for sale are presented separately in the balance sheet.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

2.8 Leases

As a lessee

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as a lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to Statement of Profit and Loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

Also initial direct cost incurred in operating lease such as commissions, legal fees and internal costs is recognised immediately in the Statement of Profit and Loss.

2.9 Impairment of non-financial assets

The Company assesses at each year end whether there is any objective evidence that a non-financial asset or a group of non-financial assets is impaired. If any such indication exists, the Company estimates the asset's recoverable amount and the amount of impairment loss.

An impairment loss is calculated as the difference between an asset's carrying amount and recoverable amount. Losses are recognised in Statement of Profit and Loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through Statement of Profit and Loss.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash flows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

2.10 Provisions and contingent liabilities

Provisions are recognized when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

2.11 Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks, cash on hand and short-term deposits net of bank overdraft with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purposes of the cash flow statement, cash and cash equivalents include cash on hand, cash in banks and short-term deposits net of bank overdraft.

2.12 Cash flow statement

Cash flows are reported using the indirect method, whereby profit/loss for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

Amendment to Ind AS 7:

Effective 1 April 2017, the Company adopted the amendment to Ind AS 7 which requires the entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes, suggesting inclusion of a reconciliation between the opening and closing balances in the balance sheet for liabilities arising from financing activities, to meet the disclosure requirement. The adoption of amendment did not have any impact on the financial statements.

2.13 Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

(a) Financial assets

(i) Initial recognition and measurement

At initial recognition, financial asset is measured at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

(ii) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- a) at amortized cost; or
- b) at fair value through other comprehensive income; or
- c) at fair value through profit or loss.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

Amortized cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortized cost. Interest income from these financial assets is included in finance income using the effective interest rate method (EIR).

Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in Statement of Profit and Loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to Statement of Profit and Loss and recognized in other gains/ (losses). Interest income from these financial assets is included in other income using the effective interest rate method.

Fair value through profit or loss: Assets that do not meet the criteria for amortized cost or FVOCI are measured at fair value through profit or loss. Interest income from these financial assets is included in other income.

Equity instruments: All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS103 applies are classified as at FVTPL. For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument- by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to P&L, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the profit and loss

(iii) Impairment of financial assets

In accordance with Ind AS 109, Financial Instruments, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on financial assets that are measured at amortized cost and FVOCI.

For recognition of impairment loss on financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent years, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL. However, in case of trade receivables, in line with group policy, ECL measured at past 6 quarter average is used subject to any other estimate as deemed appropriate by the management.

Life time ECLs are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12 month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the year end.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e. all shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider all contractual terms of the financial instrument (including prepayment, extension etc.) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument.

In general, it is presumed that credit risk has significantly increased since initial recognition if the payment is more than 180 days past due.

ECL impairment loss allowance (or reversal) recognized during the year is recognized as income/expense in the statement of profit and loss. In balance sheet ECL for financial assets measured at amortized cost is presented as an allowance, i.e. as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write off criteria, the Company does not reduce impairment allowance from the gross carrying amount.

(this space has been intentionally left blank)

(iv) Derecognition of financial assets

A financial asset is derecognized only when

- a) the rights to receive cash flows from the financial asset is transferred or
- b) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the financial asset is transferred then in that case financial asset is derecognized only if substantially all risks and rewards of ownership of the financial asset is transferred. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognized.

(b) Financial liabilities

(i) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss and at amortized cost, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of borrowings and payables, net of directly attributable transaction costs.

(ii) Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognized in the Statement of Profit and Loss.

Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in Statement of Profit and Loss when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the Statement of Profit and Loss.

(iii) Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the Statement of Profit and Loss as finance costs.

(c) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

2.14 Employee Benefits

(a) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the year in which the employees render the related service are recognized in respect of employees' services up to the end of the year and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

(this space has been intentionally left blank)

(b) Other long-term employee benefit obligations

(i) Defined contribution plan

Provident Fund: Contribution towards provident fund is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of Profit and Loss.

Employee's State Insurance Scheme: Contribution towards employees' state insurance scheme is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of Profit and Loss.

(ii) Defined benefit plans

Gratuity: The Company provides for gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/gains are recognized in the other comprehensive income in the year in which they arise.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year end are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/gains are recognized in the statement of profit and loss in the year in which they arise.

The employees are entitled for 21 days leave during the calendar year, which can be accumulated up to 42 days. The company provides for the liability at year end on account of unavailed leave as per the actuarial valuation using the Projected Unit Credit Method. Leaves under defined benefit plans can be encashed only on discontinuation of service by employee.

2.15 Contributed equity

Equity shares are classified as equity share capital.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.16 Earnings Per Share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Earnings considered in ascertaining the Company's earnings per share is the net profit or loss for the year after deducting preference dividends and any attributable tax thereto for the year. The weighted average number of equity shares outstanding during the year and for all the years presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year is adjusted for the effects of all dilutive potential equity shares.

2.17 Segment Reporting

The accounting policies adopted for segment reporting are in conformity with the accounting policies adopted for the Company. The Company's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The analysis of geographical segments is based on the areas in which major operating divisions of the Unallocated Items include general corporate income and expense items, which are not allocated to any business segment.

2.18 Rounding off amounts

All amounts disclosed in financial statements and notes have been rounded off to the nearest thousands as per requirement of Schedule III of the Act, unless otherwise stated.

2.19 Standards (including amendments) issued but not yet effective

(a) Standards issued but not yet effective

On March 28, 2018, the Ministry of Corporate Affairs issued the Companies (Indian Accounting Standards) (Amendments) Rules, 2018, notifying amendments to Ind AS 40, 'Investment Property', Ind AS 21, 'The Effects of Changes in Foreign Exchange Rates', Ind AS 12, 'Income Taxes', Ind AS 28, 'Investments in Associates and Joint Ventures', Ind AS 112, 'Disclosure of Interests in Other Entities' and Ind AS 115, 'Revenue from contracts with customers'. These amendments maintain convergence with IFRS by incorporating amendments issued by the International Accounting Standards Board (IASB) into Ind AS. The amendments are applicable to the company from 1 April 2018.

Amendment to Ind AS 40, Investment Property

The amendment to Ind AS 40 lays down the principle regarding when a Company should transfer to, or from, investment property. Accordingly, a transfer is made only when:

- (i) There is an actual change of use i.e. an asset meets or ceases to meet the definition of investment property.
- (ii) There is evidence of the change in use.

The impact of the above stated amendment to the Company is NIL as the same is not applicable to the Company.

Amendment to Ind AS 21, The Effects of Changes in Foreign Exchange Rates

Appendix B to Ind AS 21, Foreign currency transactions and advance consideration clarifies the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income, when an entity has received or paid advance consideration in a foreign currency.

The Company is evaluating the effect of this on the financial statements and expects the impact to be not material.

Amendment to Ind AS 12, Income Taxes

The amendment to Ind AS 12 considers that:

- (i) Tax law determines which deductions are offset against taxable income in determining taxable income in determining taxable profits.
- (ii) No deferred tax asset is recognised if the reversal of the deductible temporary difference will not lead to tax deductions.

The Company is evaluating the effect of this on the financial statements and expects the impact to be not material.

Amendment to Ind AS 28, Investments in Associates and Joint Ventures

The amendment to Ind AS 28 clarifies that a venture capital organization, or a mutual fund, unit trust and similar entities may elect, at initial recognition, to measure investments in an associate or joint venture at fair value through profit or loss separately for each associate or joint venture.

The impact of the above stated amendment to the Company is NIL as the same is not applicable to the Company.

Amendment to Ind AS 112, Disclosure of Interests in Other Entities

The amendment to Ind AS 112 provide that the disclosure requirements for interests in other entities also apply to interests that are classified (or included in a disposal group that is classified) as held for sale or as discontinued operations in accordance with Ind AS 105, Non-current Assets Held for Sale and Discontinued Operations.

The impact of the above stated amendment to the Company is NIL as the same is not applicable to the Company.

Ind AS 115, Revenue from Contracts with Customers:

Ind AS 115, establishes a comprehensive framework for determining whether, how much and when revenue should be recognised. It replaces existing revenue recognition guidance, including Ind AS 18 Revenue, Ind AS 11 Construction Contracts and Guidance Note on Accounting for Real Estate Transactions. Ind AS 115 is effective for annual periods beginning on or after 1 April 2018 and will be applied accordingly.

The standard permits two possible methods of transition:

- (i) Retrospective approach - Under this approach the standard will be applied retrospectively to each prior reporting period presented in accordance with Ind AS 8 - Accounting Policies, Changes in Accounting Estimates and Errors.
- (ii) Retrospectively with cumulative effect of initially applying the standard recognized at the date of initial application (Cumulative catch - up approach).

The Company has completed an initial assessment of the potential impact of the adoption of Ind AS 115 on accounting policies followed in its standalone financial statements. The quantitative impact of adoption of Ind AS 115 on the standalone financial statements in the period of initial application is not expected to be material.

The Company will adopt the standard on April 1, 2018 by using the cumulative catch-up transition method and accordingly comparatives for the year ending or ended March 31, 2018 will not be retrospectively adjusted.

3 Property, plant and equipment

| (Amount in INR lakhs, unless stated otherwise) | | | | | | |
|--|---------------------------|---------------------------|----------|-------------------------------------|-----------------------|----------|
| Particulars | Leasehold improvements | Furniture and fixtures | Vehicles | Electrical & Office Equipment | Computer equipment | Total |
| Deemed cost as at 1 April 2016* | 41.79 | 49.68 | 0.04 | 195.57 | 302.45 | 589.52 |
| Additions during the year | 59.34 | 34.98 | - | 59.50 | 221.53 | 375.35 |
| Disposals for the year | - | - | - | 1.04 | - | 1.04 |
| Balance as at 31 March 2017 | 101.12 | 84.66 | 0.04 | 254.03 | 523.98 | 963.83 |
| Additions during the year | - | - | - | 13.96 | 69.13 | 83.08 |
| Disposals for the year | - | - | - | - | 0.82 | 0.82 |
| Balance as at 31 March 2018 | 101.12 | 84.66 | 0.04 | 267.99 | 592.29 | 1,046.10 |
| Accumulated depreciation* | | | | | | |
| Balance at 1 April 2016 | - | - | - | - | - | - |
| Depreciation for the year | 18.96 | 12.45 | - | 73.20 | 144.59 | 249.20 |
| Accumulated depreciation on deletion: | - | - | - | 0.10 | - | 0.10 |
| Balance as at 31 March 2017 | 18.96 | 12.45 | - | 73.11 | 144.59 | 249.10 |
| Depreciation for the year | 22.64 | 12.19 | - | 65.03 | 146.41 | 246.27 |
| Accumulated depreciation on deletion: | - | - | - | - | 0.31 | 0.31 |
| Balance as at 31 March 2018 | 41.60 | 24.64 | - | 138.13 | 290.69 | 495.06 |
| Net carrying amount | | | | | | |
| As at 31 March 2018 | 59.52 | 60.02 | 0.04 | 129.85 | 301.60 | 551.04 |
| As at 31 March 2017 | 82.16 | 72.21 | 0.04 | 180.93 | 379.39 | 714.73 |
| As at 1 April 2016 | 41.79 | 49.68 | 0.04 | 195.57 | 302.45 | 589.52 |

* There has been no impairment losses recognised during the year or previous year.

3.1 Optional exemptions availed

In preparing these financial statements, the Company has applied the below mentioned optional exemptions.

(i) Property, plant and equipment and intangible assets:

As per Ind AS 101 an entity may elect

(a) measure an item of property, plant and equipment at the date of transition at its fair value and use that fair value as its deemed cost at that date;

(b) use a previous GAAP revaluation of an item of property, plant and equipment at or before the date of transition as deemed cost at the date of the revaluation, provided the revaluation was, at the date of the revaluation, broadly comparable to:

- fair value;

- or cost or depreciated cost under Ind AS adjusted to reflect, for example, changes in a general or specific price index.

The elections under (a) and (b) above are also available for intangible assets that meets the recognition criteria in Ind AS 38, Intangible Assets, (including reliable measurement of original cost); and criteria in Ind AS 38 for revaluation (including the existence of an active market).

(c) use carrying values of property, plant and equipment and intangible assets as on the date of transition to Ind AS (which are measured in accordance with previous GAAP).

As permitted by Ind AS 101, the Company has elected to continue with the carrying values under previous GAAP for all the items of property, plant and equipment. The Company has disclosed the net carrying amount of property, plant and equipment and intangible assets as its deemed cost as at the date of transition.

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018

4 Non-current investments

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|--|------------------------|------------------------|-----------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| I. Unquoted equity instruments | | | |
| Investment in subsidiaries at cost | | | |
| 5,470,547 fully paid up equity shares of par value of INR 10 each of Monster Worldwide Services Holdings Limited, UK | - | - | 5,182.88 |
| Total non-current investments | - | - | 5,182.88 |
| Aggregate value of unquoted investments | - | - | 5,182.88 |
| Aggregate amount of impairment in value of investments | - | - | - |

5 Non-current loans

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|---|------------------------|------------------------|-----------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| Unsecured, considered good | | | |
| Security deposits | 410.29 | 408.87 | 356.06 |
| | 410.29 | 408.87 | 356.06 |

6 Other non-current financial assets

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|---|------------------------|------------------------|-----------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| Bank deposits (due to mature after 12 months from the reporting date) | 16.74 | 16.74 | 16.74 |
| | 16.74 | 16.74 | 16.74 |

7 Taxes

A Amount recognised in profit or loss

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | |
|--|--------------------|----------------|
| Particulars | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Current tax: | | |
| In respect of the current year | - | - |
| - Tax expense of foreign branches | (36.23) | (60.76) |
| Deferred tax: | | |
| Attributable to: | | |
| Origination and reversal of temporary differences | (713.54) | - |
| Increase/ reduction of tax rate | - | - |
| Income tax expense reported in the Statement of profit and loss | (749.76) | (60.76) |

B Income tax recognised in other comprehensive income

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | |
|---|--------------------|---------------|
| Particulars | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Remeasurement of the net defined benefit liability/ asset | | |
| Before tax | 112.49 | 55.21 |
| Tax (expense)/ benefit | - | - |
| Net of tax | 112.49 | 55.21 |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

C Reconciliation of effective tax rate

| Particulars | (Amount in INR lakhs, unless stated otherwise) | |
|--------------------------------------|--|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Profit before tax | (1,288.76) | (2,449.34) |
| Carry forward of losses for the year | 1,288.76 | 2,449.34 |
| Taxable Profit | - | - |
| Tax rate | 30.90% | 30.90% |
| Taxable amount | - | - |
| Effect of: | | |
| Tax exempt income | - | - |
| Non-deductible expenses | - | - |
| Effective tax rate | 0.00% | 0.00% |

D The following table provides the details of income tax assets and income tax liabilities

| Particulars | (Amount in INR lakhs, unless stated otherwise) | | |
|---|--|------------------------|-----------------------|
| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| Income tax assets (net) | 2,504.47 | 3,450.40 | 2,906.30 |
| Income tax liabilities (net) | - | - | - |
| Net income tax asset at the end of the year | 2,504.47 | 3,450.40 | 2,906.30 |

E Deferred tax assets, net

| Particulars | (Amount in INR lakhs, unless stated otherwise) | | |
|--|--|------------------------|-----------------------|
| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| Deferred tax asset and liabilities are attributable to the following: | | | |
| Deferred tax asset: | | | |
| Impairment loss allowance on financial assets | 47.37 | 67.82 | 67.82 |
| Provision for employee benefits | 203.10 | 232.74 | 232.74 |
| Provision for items allowed on payment basis in Income Tax | 169.14 | 11.83 | 11.83 |
| Difference of Depreciation provided for in the books | 82.11 | 99.37 | 99.37 |
| Carried forward business losses | 567.45 | 301.78 | 301.78 |
| Deferred tax liabilities: | | | |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | - | - | - |
| Net deferred tax assets* | 1,069.17 | 713.54 | 713.54 |

* Deferred tax asset has been reversed and no deferred tax asset has been provided for during the year.

F Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

| For the year ended 31 March 2018 | (Amount in INR lakhs, unless stated otherwise) | | | |
|--|--|---------------------------------|----------------------|--------------------|
| | Opening balance | Recognised in profit or loss | Recognised in OCI | Closing balance |
| Gross deferred tax liability | - | - | - | - |
| Deferred tax assets on: | | | | |
| Impairment loss allowance on financial assets | 67.82 | (67.82) | - | - |
| Provision for employee benefits | 232.74 | (232.74) | - | - |
| Provision for items allowed on payment basis in Tax | 11.83 | (11.83) | - | - |
| Carried forward business losses | 301.78 | (301.78) | - | - |
| Difference of Depreciation provided for in the books | 99.37 | (99.37) | - | - |
| Gross deferred tax assets | 713.54 | (713.54) | - | - |
| Net deferred tax assets | 713.54 | (713.54) | - | - |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

(Amount in INR lakhs, unless stated otherwise)

| For the year ended 31 March 2017 | Opening balance | Recognised in profit or loss | Recognised in OCI | Closing balance |
|--|-----------------|------------------------------|-------------------|-----------------|
| Gross deferred tax liability | - | - | - | - |
| Deferred tax assets on: | | | | |
| Impairment loss allowance on financial assets | 67.82 | - | - | 67.82 |
| Provision for employee benefits | 232.74 | - | - | 232.74 |
| Provision for items allowed on payment basis in Tax | 11.83 | - | - | 11.83 |
| Carried forward business losses | 301.78 | - | - | 301.78 |
| Difference of Depreciation provided for in the books | 99.37 | - | - | 99.37 |
| Gross deferred tax assets | 713.54 | - | - | 713.54 |
| Net deferred tax assets | 713.54 | - | - | 713.54 |

8 Income tax assets (net)

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|-----------------------|---------------------|---------------------|--------------------|
| Income Tax Receivable | 2,504.47 | 3,450.40 | 2,906.30 |
| | 2,504.47 | 3,450.40 | 2,906.30 |

9 Other non current assets

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|------------------|---------------------|---------------------|--------------------|
| Prepaid expenses | 31.68 | 56.98 | 84.21 |
| | 31.68 | 56.98 | 84.21 |

10 Trade and other receivables

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|------------------------------------|---------------------|---------------------|--------------------|
| Unsecured | | | |
| Considered good | 4,289.68 | 6,196.52 | 5,550.06 |
| Considered doubtful | - | 144.17 | 219.48 |
| | 4,289.68 | 6,340.69 | 5,769.55 |
| Loss allowance (refer note 31(ii)) | (153.30) | (144.17) | (219.48) |
| | (153.30) | (144.17) | (219.48) |
| Other Receivables | | | |
| Other Receivables | 19.90 | 43.83 | 29.26 |
| Net trade receivables | 4,156.29 | 6,240.35 | 5,579.32 |

All trade receivables are current.

Of the above, trade receivables from related parties are as

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|---------------------|---------------------|--------------------|
| Trade receivables from related parties | 315.54 | 246.78 | 255.58 |
| Less: loss allowance | - | - | - |
| Net trade receivables | 315.54 | 246.78 | 255.58 |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

11 Cash and cash equivalents

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| Cash and cash equivalents | | | |
| Balances with banks | | | |
| In current accounts | 947.52 | 857.02 | 1,326.01 |
| In EEFC Accounts | 183.05 | 117.41 | 15.98 |
| In deposit accounts (with original maturity of less than 3 months) | 500.00 | 300.00 | 3,500.00 |
| Cash and cash equivalents | 1,630.57 | 1,274.43 | 4,841.99 |

12 Bank balances other than cash and cash equivalents above

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| In deposit accounts (due to mature within 12 months from the reporting date) | 2,514.51 | 15.17 | 14.71 |
| | 2,514.51 | 15.17 | 14.71 |

13 Current loans

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|-----------------------------------|------------------------|------------------------|-----------------------|
| Unsecured, considered good | | | |
| Advance given to employees | 47.57 | 34.45 | 68.11 |
| | 47.57 | 34.45 | 68.11 |

14 Other current financial assets

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|------------------------------|------------------------|------------------------|-----------------------|
| Interest accrued but not due | 24.90 | 6.09 | 26.18 |
| | 24.90 | 6.09 | 26.18 |

15 Other current assets

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| Prepaid expenses | 587.54 | 138.39 | 199.31 |
| Advances to creditors | 87.41 | 113.22 | 122.12 |
| Balances with government authorities (GST receivable/ CENVAT Credit) | 656.90 | 186.43 | 132.81 |
| | 1,331.84 | 438.04 | 454.24 |

16 Assets held for Sale

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|---|------------------------|------------------------|-----------------------|
| I. Unquoted equity instruments | | | |
| Investment in subsidiaries at cost | | | |
| 5,470,547 fully paid up equity shares of par value of INR 10 each of Monster Worldwide Services Holdings Limited, UK | - | 5,182.88 | - |
| | - | 5,182.88 | - |

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018

17 Equity share capital

| Particulars | (Amount in INR lakhs, unless stated otherwise) | | |
|---|--|------------------------|-----------------------|
| | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
| Authorised | | | |
| 50,000 (31 March 2017: 50,000) equity shares of par value of INR 10 each | 5.00 | 5.00 | 5.00 |
| | 5.00 | 5.00 | 5.00 |
| 300,000 5% Non-Cumulative Optional Convertible Redeemable Preference Shares | 30.00 | 30.00 | 30.00 |
| | 30.00 | 30.00 | 30.00 |
| Issued, subscribed and paid-up | | | |
| 50,000 (31 March 2017: 50,000) equity shares of par value of INR 10 each, fully | 5.00 | 5.00 | 5.00 |
| | 5.00 | 5.00 | 5.00 |

17.1 Reconciliation of number of shares outstanding at the beginning and at the end of the year

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------------------------|---------------------|---------------------|---------------------|---------------------|
| | Number of shares | Amount in INR lakhs | Number of shares | Amount in INR lakhs |
| Equity shares | | | | |
| At the commencement of the year | 50,000 | 5.00 | 50,000 | 5.00 |
| Shares issued during the year | - | - | - | - |
| At the end of the year | 50,000 | 5.00 | 50,000 | 5.00 |

17.2 Rights, preferences and restrictions attached to shares

A) Equity shares

The company has one class of equity shares having a par value of INR 10 per share. Each share holder is entitled to one vote per share held. The company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. During the current year, the amount of per share dividend recognized as distributions to equity shareholders was Nil (Previous year - Nil). In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

B) Preference shares

Redemption of Preference Shares: During the year 2014-15, Company has redeemed 290,875 fully paid 5% Non Cumulative OCRPS at par value of INR 10/- each due to expiry of 5 years from the date of Issue thereof. Preference shares are redeemed at INR 2,908,750 from the accumulated profits of the company.

17.3 Shares held by holding company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|--|---------------------|---------------------|---------------------|---------------------|
| | Number of shares | Amount in INR lakhs | Number of shares | Amount in INR lakhs |
| Equity shares | | | | |
| Equity shares of par value INR 10 each | | | | |
| Monster.com Asia Limited (till 08.02.2018) | - | - | 49,999 | 4.9999 |
| Qness Corp Limited (w.e.f. 08.02.2018) | 49,994 | 4.9994 | - | - |
| | 49,994 | 4.9994 | 49,999 | 5.00 |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

17.4 Details of shareholders holding more than 5% shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|--|---------------------|----------------|---------------------|----------------|
| | Number of shares | % held | Number of shares | % held |
| Equity shares | | | | |
| Equity shares of par value INR 10 each | | | | |
| Monster.com Asia Limited (till 08.02.2018) | - | - | 49,999 | 99.998% |
| Quess Corp Limited (w.e.f. 08.02.2018) | 49,994 | 99.988% | - | - |
| | 49,994 | 99.988% | 49,999 | 99.998% |

18 Other equity*

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| | | | |
| Securities premium account (refer note 18.1) | 2,360.54 | 2,360.54 | 2,360.54 |
| Capital redemption reserve account (refer note 18.2) | 29.09 | 29.09 | 29.09 |
| Retained earnings | 452.18 | 2,490.70 | 5,000.80 |
| Other comprehensive income (refer note 18.3) | 167.70 | 55.21 | - |
| | 3,009.51 | 4,935.53 | 7,390.43 |

18.1 Securities premium account

Pursuant to the approved scheme of amalgamation effected from Apr 1, 2005 between Monster.com (India) Private Limited and Webneuron Services Limited, the accounting for amalgamation under pooling of interest method recorded was with securities premium of ₹. 236,053,729 along with carrying value of all the assets, liabilities of the transferor company.

18.2 Capital redemption reserve account

During the year 2014-15, the company has redeemed 290,875 preference shares of Rs. 10/- each fully paid. The redemption was carried out of accumulated profits of the company at the face value of ₹. 2,908,750. Accordingly, the value of redemption has been transferred from accumulated distributable profits to Capital redemption reserve.

18.3 Other comprehensive income

Remeasurement of the net defined benefit liability/(asset) comprises actuarial gain and losses and return on plan assets (excluding interest income).

* For detailed movement of reserves refer Statement of changes in Equity.

18.4 Dividend

The Company has not declared any dividend during the current year.

19 Other non-current financial liabilities

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|------------------------|------------------------|------------------------|-----------------------|
| | | | |
| Dues payable to others | 2,137.35 | 2,137.35 | 2,137.35 |
| | 2,137.35 | 2,137.35 | 2,137.35 |

20 Non-current provisions

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|------------------------|------------------------|-----------------------|
| | | | |
| Provision for gratuity (Refer Note No.44) (Unfunded) | 457.17 | 522.66 | 511.36 |
| Provision for compensated absences (Refer Note No.44) (Unfunded) | 188.99 | 220.79 | 227.56 |
| | 646.16 | 743.46 | 738.92 |

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018

21 Trade payables

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|--|---------------|-----------------|-----------------|
| | As at | As at | As at |
| Particulars | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Dues to micro, small and medium enterprise (Refer Note No. 40) | - | - | - |
| Trade payables to related parties | 40.87 | 1,206.88 | 787.15 |
| Other trade payables | 589.87 | 617.26 | 477.93 |
| | 630.75 | 1,824.15 | 1,265.08 |

22 Other current financial liabilities

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|---|---------------|---------------|---------------|
| | As at | As at | As at |
| Particulars | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Employee Payables | 847.09 | 769.16 | 820.59 |
| Capital creditors | 2.23 | - | - |
| | 849.31 | 769.16 | 820.59 |

23 Current provisions

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|--|---------------|---------------|--------------|
| | As at | As at | As at |
| Particulars | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Provision for gratuity (Refer Note No.44) (Unfunded) | 7.78 | 8.24 | 10.06 |
| Provision for compensated absences (Refer Note No.44) (Unfunded) | 3.33 | 3.77 | 4.22 |
| | 11.11 | 12.01 | 14.28 |

24 Other current liabilities

| <i>(Amount in INR lakhs, unless stated otherwise)</i> | | | |
|---|-----------------|-----------------|-----------------|
| | As at | As at | As at |
| Particulars | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Balances payable to government authorities | 288.50 | 227.01 | 227.00 |
| Advance received from customers | 10.08 | 4.46 | 3.73 |
| Unearned Revenue * | 4,359.49 | 6,608.46 | 6,882.88 |
| Provision for rent equalisation | 63.46 | 70.38 | 54.44 |
| Provision for expenses | 1,209.18 | 1,215.71 | 1,294.11 |
| | 5,930.71 | 8,126.01 | 8,462.17 |

* Unearned revenue represents the billing in excess of revenue recognized to the extent of unexpired period of the service contract (i.e., billing value corresponding to unexpired portion of the subscription/contract period for which services are yet to be availed by customers).

(this space has been intentionally left blank)

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018

25 Revenue from operations

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|--|--------------------|------------------|
| | 31 March 2018 | 31 March 2017 |
| Revenue from Services (net of tax): | | |
| - Recruitment and Distribution Services | 10,597.55 | 13,051.02 |
| - Income from BPO Operations | 1,993.49 | 2,017.62 |
| - Income from Internet Advertisement Fee (IAF) | 613.81 | 558.15 |
| | <u>13,204.85</u> | <u>15,626.79</u> |

26 Other income

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|---|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Interest income on fixed deposits | 219.01 | 88.71 |
| Interest income on present valuation of financial instruments | 39.22 | 37.74 |
| Interest on tax refunds | 143.26 | - |
| Gain on sale of investment into subsidiary | 45.42 | - |
| Exchange fluctuation gain (net) | 221.62 | 132.21 |
| Sundry Balances written back | 2.36 | 18.24 |
| Interest on other deposits | 1.11 | 1.14 |
| Profit on sale of property, plant and equipment | - | 1.89 |
| | <u>672.00</u> | <u>279.94</u> |

27 Employee benefit expenses

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|--|--------------------|-----------------|
| | 31 March 2018 | 31 March 2017 |
| Salaries and wages | 6,940.37 | 9,074.88 |
| Contribution to provident and other funds | 248.20 | 294.64 |
| Expenses related to defined benefit plans (gratuity) (refer Note 44) | 127.15 | 142.24 |
| Expenses related to compensated absences (refer Note 44) | 53.90 | 67.16 |
| Staff welfare expenses | 250.57 | 204.38 |
| | <u>7,620.19</u> | <u>9,783.30</u> |

28 Finance costs

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|------------------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Interest expense | 0.62 | 1.03 |
| Bank & Gateway charges | 94.26 | 94.65 |
| | <u>94.88</u> | <u>95.67</u> |

(this space has been intentionally left blank)

29 Other expenses

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|--|--------------------|-----------------|
| | 31 March 2018 | 31 March 2017 |
| Rent | 662.87 | 772.97 |
| Power and fuel | 168.81 | 192.09 |
| Repairs & maintenance | | |
| - buildings | 150.82 | 151.47 |
| - plant and machinery | 178.97 | 164.19 |
| - others | 31.53 | 33.57 |
| Legal and professional fees | 217.21 | 380.21 |
| Remuneration to Auditors | 33.35 | 23.00 |
| Royalty and technical fee | 142.73 | 244.61 |
| Rates and taxes | 38.51 | 36.16 |
| Printing and stationery | 35.08 | 39.94 |
| Travelling and conveyance | 256.59 | 478.06 |
| Communication expenses | 1,153.34 | 1,301.50 |
| Impairment loss allowance on trade receivables (net) | 256.08 | 401.14 |
| Insurance | 3.79 | 54.67 |
| Foreign exchange loss, net | 247.21 | - |
| Expenditure on corporate social responsibility | 2.50 | 11.47 |
| Miscellaneous expenses | 50.34 | 55.30 |
| | 3,629.75 | 4,340.36 |

29.1 Remuneration to auditors (net of tax)

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|----------------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Statutory audit fees | 19.00 | 19.00 |
| Tax audit fees | 4.00 | 4.00 |
| Others Services | 10.35 | - |
| | 33.35 | 23.00 |

29.2 Details of CSR expenditure

As per Section 135 of the Companies Act, 2013 a Company, meeting the applicability threshold, needs to spend at least 2% of its average net profit for the immediately preceding three financial years on corporate social responsibility ("CSR") activities. The areas for CSR activities are eradication of hunger and malnutrition, promoting education, art and culture, healthcare, destitute care and rehabilitation, environment sustainability, disaster relief and rural development projects. A CSR committee has been formed by the Company as per the Act. As per calculation of CSR spent for the year FY 2017-18 u/s 135, the company is not required to spend any mandatory value. However, company has incurred the below value on voluntary basis by virtue of company's CSR policy and commitment. The funds required to be spent and funds spent during the year are explained below.

As per the CSR policy of the company, under the supervision of CSR committee, the company got estimated spent in the range of INR 10,000 to INR 500,000 towards CSR during the year 2017-18. The company had spend an amount of INR 250,000 towards committed CSR activities. The committed amount incurred is treated as an expense and hence charged to the statement of profit and loss.

(a) Gross amount qualify to be spent during financial year 2017-18 - INR Nil (Previous Year: INR 510,021)

(b) Amount spent during the financial year 2017-18 - INR 250,000 (Previous year: INR 1,147,000)

(c) Amount spent during the financial year 2017-18 from brought forward of previous years - Nil

(d) Total amount spent in cash during the financial year 2017-18 is INR 250,000

| Particulars | For the year ended | |
|---|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Gross amount required to be spent: | | |
| i. Construction/acquisition of any asset | - | - |
| - Under control of the company for future use | | |
| - Not under control of the Company for future use | | |
| ii. On purpose other than (i) above | 2.5 | 5.10 |
| | 2.5 | 5.10 |
| b) Amount spent during the year | | |
| - In cash | 2.5 | 23.97 |
| - Yet to be paid in cash | | |
| Total | 2.5 | 23.97 |

30 Financial instruments - fair value and risk management

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

Accounting classification and fair value

The following table shows the carrying amount and fair value of financial assets and financial liabilities:

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Carrying amount | Fair value | | |
|---|-----------------|------------|---------|---------|
| | 31 March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 457.86 | - | - | - |
| Trade receivables | 4,156.29 | - | - | - |
| Cash and cash equivalents including other bank balances | 4,145.09 | - | - | - |
| Other financial assets | 41.64 | - | - | - |
| Total financial assets | 8,800.87 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 630.75 | - | - | - |
| Other financial liabilities | 2,986.67 | - | - | - |
| Total financial liabilities | 3,617.41 | - | - | - |

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Carrying amount | Fair value | | |
|---|-----------------|------------|---------|---------|
| | 31 March 2017 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 443.32 | - | - | - |
| Trade receivables | 6,240.35 | - | - | - |
| Cash and cash equivalents including other bank balances | 1,289.61 | - | - | - |
| Other financial assets | 22.83 | - | - | - |
| Total financial assets | 7,996.10 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 1,824.15 | - | - | - |
| Other financial liabilities | 2,906.52 | - | - | - |
| Total financial liabilities | 4,730.66 | - | - | - |

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Carrying amount | Fair value | | |
|---|------------------|------------|---------|---------|
| | 1 April 2016 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 424.17 | - | - | - |
| Trade receivables | 5,579.32 | - | - | - |
| Cash and cash equivalents including other bank balances | 4,856.70 | - | - | - |
| Other financial assets | 42.92 | - | - | - |
| Total financial assets | 10,903.11 | - | - | - |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 1,265.08 | - | - | - |
| Other financial liabilities | 2,957.94 | - | - | - |
| Total financial liabilities | 4,223.02 | - | - | - |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

Fair value hierarchy

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference securities, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference securities and non convertible debentures included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

A Financial Assets:

Loans, Trade receivables, Cash and cash equivalents and other assets: Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

Trade payables and other liabilities: Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

(this space has been intentionally left blank)

31 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk ;
- Liquidity risk ; and
- Market risk.

Risk management framework

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

Board oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

i) Credit risk

Credit risk is the risk of financial loss to the Company, if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by its customers. However, the management also considers the factors that may influence the credit risk of its customer base.

The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

Expected credit loss assessment for corporate customers as at 1 April 2016, 31 March 2017 and 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers.

Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 270 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:

| Particulars | (Amount in INR lakhs, unless stated otherwise) | | |
|---|--|---------------|--------------|
| | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| Provision under Expected Credit Loss method using Credit Loss Rate percentage | 1.48 | 1.24 | 2.45 |
| Provision as per management estimate | 153.30 | 144.17 | 219.48 |
| Actual Provision (Higher of A or B) | 153.30 | 144.17 | 219.48 |

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018
As at 31 March 2018

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------|
| Not due | 3,625.96 | 0.01% | 0.23 | No | 3,625.73 |
| Past due 1-90 days | 642.07 | 0.12% | 0.79 | No | 641.28 |
| Past due 91-180 days | 41.55 | 1.11% | 0.46 | No | 41.09 |
| Past due 181-270 days | - | 16.15% | - | No | - |
| Above 270 days | - | 33.33% | - | No | - |
| | 4,309.58 | | 1.48 | | 4,308.10 |

As at 31 March 2017

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------|
| Not due | 3,648.06 | 0.01% | 0.23 | No | 3,647.83 |
| Past due 1-90 days | 612.07 | 0.12% | 0.76 | No | 611.31 |
| Past due 91-180 days | 19.07 | 1.11% | 0.21 | No | 18.86 |
| Past due 181-270 days | 0.28 | 16.15% | 0.05 | No | 0.23 |
| Above 270 days | - | 33.33% | - | No | - |
| | 4,279.48 | | 1.24 | | 4,278.24 |

As at 1 April 2016

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------|
| Not due | 4,995.86 | 0.01% | 0.31 | No | 4,995.55 |
| Past due 1-90 days | 717.72 | 0.12% | 0.89 | No | 716.83 |
| Past due 91-180 days | 52.96 | 1.11% | 0.59 | No | 52.37 |
| Past due 181-270 days | 2.02 | 16.15% | 0.33 | No | 1.69 |
| Above 270 days | 0.99 | 33.33% | 0.33 | No | 0.66 |
| | 5,769.55 | | 2.45 | | 5,767.10 |

Movement in allowance for impairment in respect of trade receivables

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows.

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Balance as at the beginning of the year | 144.17 | 219.48 |
| Impairment loss allowances recognised | 256.08 | 401.14 |
| Bad Debt Written off | (246.96) | (476.45) |
| Balance as at the end of the year | 153.30 | 144.17 |

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually, the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2018, 31 March 2017 and 1 April 2016. The amounts are gross and undiscounted contractual cash flow and includes contractual interest payment and exclude netting arrangements:

| Particulars | (Amount in INR lakhs, unless stated otherwise) | | | | |
|-----------------------------|--|-----------|-----------|-----------|-------------------|
| | Contractual cash flows | | | | |
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| As at 31 March 2018 | | | | | |
| Trade payables | 630.75 | 630.75 | - | - | - |
| Other financial liabilities | 2,986.67 | 849.31 | - | - | 2,137.35 |
| As at 31 March 2017 | | | | | |
| Trade payables | 1,824.15 | 1,824.15 | - | - | - |
| Other financial liabilities | 2,906.52 | 769.16 | - | - | 2,137.35 |
| As at 1 April 2016 | | | | | |
| Trade payables | 1,265.08 | 1,265.08 | - | - | - |
| Other financial liabilities | 2,957.94 | 820.59 | - | - | 2,137.35 |

iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

a) Foreign Currency risk

The Company is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales, purchases and borrowings are denominated and the respective functional currency of the Company.

Exposure to currency risk

The summary quantitative data about the Company's exposure to currency risk as reported to management is as follows:

| Particulars | Currency | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|-------------------|----------|---------------------|----------|---------------------|----------|--------------------|----------|
| | | Foreign currency* | Amount | Foreign currency* | Amount | Foreign currency* | Amount |
| Trade receivables | GBP | - | - | 5,570 | 4.51 | 24,590 | 23.352 |
| | SGD | 1,514,067 | 754.35 | 529,732 | 246.51 | 530,593 | 258.09 |
| | PHP | 14,060,852 | 174.59 | 16,957,250 | 219.66 | 10,583,323 | 152.12 |
| | USD | 2,543,003 | 1,657.40 | 3,008,288 | 1,952.78 | 3,398,143 | 2,263.92 |
| | MYR | 2,476,826 | 417.78 | 4,979 | 0.73 | - | - |
| | EUR | - | - | - | - | 8,122 | 6.06 |
| Trade payables | HKD | 525,103 | 43.61 | - | - | - | - |
| | CAD | - | - | 69,317 | 33.74 | 85,668 | 43.27 |
| | CHF | - | - | 13,772 | 8.98 | 30,850 | 21.11 |
| | CZK | - | - | 39,016 | 1.00 | 39,749 | 3.20 |
| | EUR | - | - | 445,128 | 310.45 | 311,372 | 232.25 |
| | GBP | - | - | 116,295 | 94.10 | 41,299 | 39.22 |
| | HKD | 286,981 | 23.83 | 968,194 | 80.87 | 1,537,738 | 132.05 |
| | SEK | - | - | 173,385 | 12.65 | 9,134 | 0.73 |
| | USD | 439,023 | 286.13 | 49,229 | 31.96 | 349,627 | 232.93 |
| | MYR | 2,719,142 | 458.65 | - | - | 501,156 | 83.24 |
| | PHP | 415,663 | 5.16 | 179,034 | 2.32 | - | - |
| | SAR | 29,244 | 5.08 | 28,049 | 4.86 | - | - |
| | AED | 11,932 | 2.12 | 39,360 | 6.96 | - | - |
| | SGD | 944,857 | 470.75 | - | - | - | - |
| | RUB | - | - | - | - | 1,215,640 | 11.81 |

*Foreign currency values are absolute values and not rounded off to lakhs.

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

The following significant exchange rates have been applied

| Currency | Year end spot rate | | |
|----------|--------------------|---------------|--------------|
| | 31 March 2018 | 31 March 2017 | 1 April 2016 |
| GBP/INR | - | 80.91 | 94.96 |
| SGD/INR | 49.82 | 46.54 | 48.64 |
| PHP/INR | 1.24 | 1.30 | 1.44 |
| USD/INR | 65.17 | 64.91 | 66.62 |
| MYR/INR | 16.87 | 14.70 | - |
| EUR/INR | - | 69.74 | 74.59 |
| CAD/INR | - | 48.68 | 50.51 |
| CHF/INR | - | 65.20 | 68.42 |
| CZK/INR | - | 2.57 | 8.04 |
| HKD/INR | 8.30 | 8.35 | 8.59 |
| SEK/INR | - | 7.30 | 8.04 |
| SAR/INR | 17.38 | 17.31 | - |
| AED/INR | 17.74 | 17.67 | - |
| RUB/INR | - | - | 0.97 |

Sensitivity analysis

A reasonably possible strengthening (weakening) of the foreign currencies against INR at 31 March 2018 and 31 March 2017 would have affected the measurement of financial instruments denominated in foreign currency and affected equity and profit and loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Profit and loss | | Equity, net of tax | |
|----------------------|-----------------|-----------|--------------------|-----------|
| | Strengthenin | Weakening | Strengthening | Weakening |
| 31 March 2018 | | | | |
| SGD(4%) | 11.34 | (11.34) | 11.34 | (11.34) |
| PHP(5%) | 8.46 | (8.46) | 8.46 | (8.46) |
| USD(5%) | 68.56 | (68.56) | 68.56 | (68.56) |
| MYR(3%) | (1.23) | 1.23 | (1.23) | 1.23 |
| HKD(3%) | 0.59 | (0.59) | 0.59 | (0.59) |
| SAR(2%) | (0.10) | 0.10 | (0.10) | 0.10 |
| AED(2%) | (0.04) | 0.04 | (0.04) | 0.04 |
| 31 March 2017 | | | | |
| GBP(5%) | (4.48) | 4.48 | (4.48) | 4.48 |
| SGD(4%) | 9.86 | (9.86) | 9.86 | (9.86) |
| PHP(5%) | 10.87 | (10.87) | 10.87 | (10.87) |
| USD(5%) | 96.04 | (96.04) | 96.04 | (96.04) |
| MYR(3%) | 0.02 | (0.02) | 0.02 | (0.02) |
| EUR(5%) | (15.52) | 15.52 | (15.52) | 15.52 |
| CAD(4%) | (1.35) | 1.35 | (1.35) | 1.35 |
| CHF(3%) | (0.27) | 0.27 | (0.27) | 0.27 |
| CZK(3%) | (0.03) | 0.03 | (0.03) | 0.03 |
| HKD(3%) | (2.43) | 2.43 | (2.43) | 2.43 |
| SEK(3%) | (0.38) | 0.38 | (0.38) | 0.38 |
| SAR(2%) | (0.10) | 0.10 | (0.10) | 0.10 |
| AED(2%) | (0.14) | 0.14 | (0.14) | 0.14 |

b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's does not have any borrowings which exposes it to interest rate risk.

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018

32 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The capital structure of the company consists of equity attributable to equity holders, comprising issued capital and retained earnings. The company does not have externally imposed capital requirements.

33 Capital commitments

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at | As at |
|---|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Estimated amount of contracts remaining to be executed on capital account not provided for, | - | - |
| Estimated amount of contracts remaining to be executed on non-capital account | - | - |

34 Contingent liabilities and commitment (to the extent not provided for)

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at | As at |
|--|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| a) Customer case pending against the company | - | - |
| b) Claims against the Company not acknowledged as debt | - | - |
| c) Income tax assessment | - | - |

35 Earnings per share

(Amount in INR lakhs except number of shares and per share data)

| Particulars | For the year ended | |
|--|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Nominal value of equity shares (INR 10 per share) | 10 | 10 |
| Net Loss after tax for the purpose of earnings per share (INR in lakhs) | (2,038.52) | (2,510.10) |
| Weighted average number of shares used in computing basic earnings per share | 50,000 | 50,000 |
| Basic earnings per share (INR) | (4,077.04) | (5,020.20) |
| Weighted average number of shares used in computing diluted earnings per share | 50,000 | 50,000 |
| Diluted earnings per share (INR) | (4,077.04) | (5,020.20) |

Computation of weighted average number of shares

| Particulars | For the year ended | |
|---|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Number of equity shares outstanding at beginning of the year | 50,000 | 50,000 |
| Add: Weighted average number of equity shares issued during the year | - | - |
| Weighted average number of shares outstanding at the end of the year for computing basic earnings per share | 50,000 | 50,000 |
| Weighted average number of shares outstanding at the end of the year for computing diluted earnings per share | 50,000 | 50,000 |

36 Earnings in foreign currency (Receipt Basis)

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|--------------------------|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Receipts from Operations | 3,900.37 | 4,271.01 |

(this space has been intentionally left blank)

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018
37 Expenditure in foreign currency (invoice basis)

| Particulars | (Amount in INR lakhs) | |
|--|-----------------------|---------------|
| | For the year ended | |
| | 31 March 2018 | 31 March 2017 |
| Business promotion expenses | 149.33 | 108.62 |
| Legal and Professional charges | 19.31 | 38.61 |
| Internet Infrastructure Services | 518.52 | 351.07 |
| Other Operating expenses | 1.65 | 17.38 |
| Expenses incurred by Foreign Branches | 468.24 | 534.14 |
| Royalty and Technical Fee | 142.73 | 244.61 |
| Global Insurance Allocation | - | 50.21 |
| Personnel Expenses (Grants to employees) | - | 44.66 |

38 Related party disclosures

(i) Name of related parties and description of relationship:

| | |
|--|--|
| - Ultimate Holding Company | Randstad Holding nv, the Netherlands (till 08-02-2018) |
| - Intermediate Holding Company | Monster Worldwide Inc., USA (till 08-02-2018) |
| - Holding Company | Monster.com Asia Limited, Hong Kong (till 08-02-2018) Quess Corp Limited, India (w.e.f. 08-02-2018) |
| - Subsidiaries (including step subsidiaries) | Monster Worldwide Services Holdings Limited (MWSHL), United Kingdom@ Monster Worldwide CZ s.r.o., Czech Republic@ |
| - Entities under common control | Monster Belgium NV, Belgium # Monster Italia Srl, Italy # Monster Luxembourg SA, Luxembourg # Monster Recrutamento do Brasil Ltda., Brazil # Monster Worldwide Austria GmbH, Austria # Monster Worldwide Canada Inc., Canada # Monster Worldwide Deutschland GmbH, Germany # Monster Worldwide Ireland Limited, Ireland # Monster Worldwide Limited, United Kingdom # Monster Worldwide Netherlands B.V., Netherlands # Monster Worldwide SAS, France # Monster Worldwide Scandinavia AB, Sweden # Monster Worldwide SL, Spain # Monster Worldwide Switzerland AG, Switzerland # Gozalk LLC, USA # Monster Worldwide CZ s.r.o., Czech republic # Randstad India Private Ltd # Monster Malaysia Sdn. Bhd., Malaysia Monster.com HK Ltd., Hong Kong Monster.com SG Pte. Ltd., Singapore |

Related party relationship exist till 08-Feb-2018. Refer Note#1 to the financial statements.

@ Consequent to sale of investment in MWSHL, UK on 01-Apr-2017, the entities ceased to be subsidiaries of the company
Note: Entities under common control of holding company with which the company do not have any transactions are not included above.

Key executive management personnel

Mr. Sanjay Modi - Director (till 08-02-2018)
Mr. Rajender Kalyani - Director (till 08-02-2018)
Mr. Abhijeet Mukherjee - Additional Director (w.e.f. 08-02-2018)
Mr. Manoj Jain - Additional Director (w.e.f. 08-02-2018)
Mr. Subrata Nag Kumar - Additional Director (w.e.f. 08-02-2018)
Mr. Lohit Bhatia - Additional Director (w.e.f. 08-02-2018)

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

(ii) Related party transactions during the year

(Amount in INR lakhs, unless stated otherwise)

| Particulars | | For the year ended | |
|---|--|--------------------|---------------|
| | | 31 March 2018 | 31 March 2017 |
| Sale of Recruitment Solutions & IAF Services | | | |
| | Randstad India Private Ltd | 1.00 | 9.48 |
| | Qness Corp Limited | 23.70 | - |
| Income from BPO operations | | | |
| (a) Telecalling services ^{#1} | | | |
| | Monster Worldwide Inc. (till Jan 31, 2018, discontinued thereafter) | 1,026.35 | 1,113.46 |
| | Monster.com SG Pte. Ltd. | 451.46 | 437.11 |
| | Monster Malaysia Sdn. Bhd. | 101.90 | 83.58 |
| ^{#1} Telecalling service is remunerated at cost plus 15% markup | | | |
| (b) Web design & IT support services ^{#2} | | | |
| | Monster Worldwide Inc. (Gozaik) (till Jan 31, 2018, discontinued thereafter) | 204.34 | 135.55 |
| | Monster Worldwide Austria GmbH | 0.14 | 1.23 |
| | Monster Belgium NV | 2.09 | 3.30 |
| | Monster Worldwide Canada Inc. | 1.15 | 1.92 |
| | Monster Worldwide SAS | 2.70 | 5.53 |
| | Monster Worldwide Deutschland GmbH | 23.41 | 19.45 |
| | Monster Worldwide Ireland Limited | 0.68 | 2.15 |
| | Monster Italia Srl | 1.08 | 6.85 |
| | Monster Luxembourg SA | 0.60 | 1.11 |
| | Monster Worldwide Netherlands B.V. | 4.88 | 5.02 |
| | Monster Worldwide Scandinavia AB | 3.63 | 5.91 |
| | Monster Worldwide SL | 0.00 | 0.02 |
| | Monster Worldwide Switzerland AG | 0.42 | 2.04 |
| | Monster Worldwide Limited | 23.52 | 36.50 |
| | Monster Worldwide Inc. | 145.14 | 156.88 |
| ^{#2} Web design & IT support services are remunerated at cost plus 20% markup. | | | |
| Receipts from Distribution of access rights (net) | | | |
| | Monster.com SG Pte. Ltd. | 386.48 | 216.39 |
| | Monster Malaysia Sdn. Bhd. | 95.55 | 82.31 |
| | Monster.com HK Ltd. | 35.86 | 24.37 |
| | Monster Belgium NV | 1.00 | 0.00 |
| | Monster Italia Srl | 4.83 | 1.18 |
| | Monster Luxembourg SA | 0.59 | 0.11 |
| | Monster Worldwide Austria GmbH | 0.33 | 0.12 |
| | Monster Worldwide Canada Inc. | 16.33 | 20.28 |
| | Monster Worldwide Deutschland GmbH | 11.82 | 0.69 |
| | Monster Worldwide Inc. | 822.00 | 653.74 |
| | Monster Worldwide Ireland Limited | 3.10 | 1.56 |
| | Monster Worldwide Limited | 50.53 | 64.51 |
| | Monster Worldwide Netherlands B.V. | 50.49 | 3.91 |
| | Monster Worldwide SAS | 13.56 | 17.44 |
| | Monster Worldwide Scandinavia AB | 1.37 | - |
| | Monster Worldwide SL | 1.10 | - |
| | Monster Worldwide Switzerland AG | 1.02 | 1.29 |
| Purchase of Professional Services (Recruitment f | Randstad India Private Ltd | - | 1.07 |

(this space has been intentionally left blank)

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

| | | | |
|---|---|----------|----------|
| Payment for Distribution of access rights (net) | Monster.com SG Pte. Ltd. | 387.39 | 264.05 |
| | Monster Malaysia Sdn. Bhd. | 176.92 | 154.25 |
| | Monster.com HK Ltd. | 66.68 | 90.88 |
| | Monster Belgium NV | 5.85 | 35.94 |
| | Monster Italia Srl | 16.77 | 23.90 |
| | Monster Luxembourg SA | 3.13 | 5.58 |
| | Monster Worldwide Austria GmbH | 2.19 | 3.65 |
| | Monster Worldwide Canada Inc. | 73.53 | 58.48 |
| | Monster Worldwide Deutschland GmbH | 26.81 | 46.49 |
| | Monster Worldwide Inc. | 1,625.85 | 1,601.84 |
| | Monster Worldwide Ireland Limited | 7.08 | 9.03 |
| | Monster Worldwide Limited | 123.16 | 183.72 |
| | Monster Worldwide Netherlands B.V. | 31.13 | 22.67 |
| | Monster Worldwide SAS | 28.32 | 128.70 |
| | Monster Worldwide Scandinavia AB | 10.55 | 11.96 |
| | Monster Worldwide SL | 3.89 | 5.22 |
| | Monster Worldwide Switzerland AG | 5.32 | 8.13 |
| | Monster Worldwide Services Holdings Ltd | - | 5,182.88 |
| Investment in Subsidiary | | | |
| (* Investment has been sold on 01-04-2017 for Rs.5449.92cr) | | | |
| Other transactions | | 142.73 | 244.61 |
| Royalty and Technical Fee | Monster Worldwide Inc. | - | 50.21 |
| Global Insurance allocation | Monster Worldwide Inc. | - | 44.66 |
| Personnel Expenses (Grants to employees) | Monster Worldwide Inc. | - | |

(iii) Balance receivable from and payable to related parties as at the balance sheet date:

(Amount in INR lakhs, unless stated otherwise)

| Particulars | | As at | As at |
|--------------------------------|--------------------------------------|---------------|---------------|
| | | 31 March 2018 | 31 March 2017 |
| Trade receivables (net) | Monster.com SG Pte. Ltd. | 283.59 | 245.00 |
| | Monster Malaysia Sdn. Bhd. | - | 0.73 |
| | Monster.com HK Ltd. | 19.78 | 0.00 |
| | Randstad India Private Ltd | - | 1.05 |
| | Ques Corp Limited | 12.17 | - |
| Trade payables (net) | Monster Malaysia Sdn. Bhd. | 40.87 | 0.00 |
| | Monster.com HK Ltd. | - | 80.87 |
| | Monster Belgium NV | - | 29.86 |
| | Monster Italia Srl | - | 24.74 |
| | Monster Luxembourg SA | - | 14.04 |
| | Monster Recrutamento do Brasil Ltda. | - | 14.63 |
| | Monster Worldwide Austria GmbH | - | 27.08 |
| | Monster Worldwide CZ s.r.o. | - | 1.00 |
| | Monster Worldwide Canada Inc. | - | 33.74 |
| | Monster Worldwide Deutschland GmbH | - | 66.14 |
| | Monster Worldwide Inc. | - | 2,787.82 |
| | Monster Worldwide Ireland Limited | - | 8.47 |
| | Monster Worldwide Limited | - | 94.10 |
| | Monster Worldwide Netherlands B.V. | - | 22.12 |
| | Monster Worldwide SL | - | 0.07 |
| | Monster Worldwide SAS | - | 117.92 |
| | Monster Worldwide Scandinavia AB | - | 12.65 |
| | Monster Worldwide Switzerland AG | - | 8.98 |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

(iv) Compensation of key managerial

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | |
|--|--------------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Mr. Sanjay Modi (till 08-02-2018) | 183.66 | 432.33 |
| Mr. Rajender Kalyani (till 08-02-2018) | 79.51 | 87.10 |
| | 263.17 | 519.43 |

*Managerial remuneration does not include cost of employee benefits such as gratuity and compensated absences since, provision for these are based on an actuarial valuation carried out for the Company as a whole.

39 Leases

Operating Leases

The Company's significant leasing arrangement is in respect of operating lease for premises. The Company has exclusive right to cancel the lease with prior notice. The aggregate lease rents payable are charged as rent in the Profit and Loss Account.

Non-cancellable operating lease rentals payable (minimum lease payments) under these leases are as follows:

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at | As at |
|----------------------------|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Payable within 1 year | 38.37 | 18.27 |
| Payable between 1-5 years | 1.75 | - |
| Payable later than 5 years | - | - |

(Amount in INR lakhs, unless stated otherwise)

| | | |
|--|--------|--------|
| Total rental expense relating to operating lease | 671.54 | 733.37 |
| - Non-cancellable | 79.49 | 99.01 |
| - Cancellable | 592.06 | 634.37 |

40 Dues to micro, small and medium enterprises

Information as per Section 22 of the Micro, Small and Medium Enterprises Development Act, 2006:

In terms of the requirements of the Micro, Small and Medium Enterprises Development Act, 2006, (here after referred as "MSMED Act") the Company has continuously sought confirmations.

Based on the information available with the Company, there are no principal / interest amounts due to micro, small and medium enterprises towards supply of goods or services.

| Particulars | As at | As at |
|---|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| The principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier as at the end of the year; | - | - |
| The amount of interest paid by the buyer in terms of section 16 of the MEMED Act along with the amounts of the payment made to the supplier beyond the appointed day during the year. | - | - |
| The amount of Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the Interest specified under MSMED Act. | - | - |
| The amount of Interest accrued and remaining unpaid at the end of the year | - | - |
| The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act. | - | - |

41 Segment reporting

Based on the 'management approach' as defined in Ind AS 108, the Chief Operating Decision Maker (CODM) evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments and geographic segments. Accordingly, segment information has been presented both along business segments and geographic segments for the service offerings. The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments, and are as set out in the significant accounting policies.

Reportable segment:

The company has considered "Business Segment" as its primary segment and "Geographic Segment" as its secondary segment. Revenues and expenses directly attributable to segments are reported under each reportable segment. Assets and liabilities that are directly attributable or allocable to segments are disclosed under each reportable segment. All other assets and liabilities are disclosed as unallocable in business segment reporting.

A) Business segment information

The segments have been identified taking into account the nature of service offerings.

1. Recruitment Solutions and IAF Services: This segment comprises of services primarily relating to services relating to recruitment solutions such as Resume database access, Job Postings, distribution of access rights of third party products and services, consumer services and fee for Internet advertisement services. The revenue from this segment is earned from domestic and outside India customers (i.e., export of sales from India & sales from foreign branches to their customers).

2. BPO Services: This segment comprises of business process outsourcing activity relating to (a) tele marketing/calling service offered to certain associated enterprises of the company and (b) Web Design & IT Support Services provided to certain associated enterprises of the company. The revenue from BPO services segment is earned from outside India customers (i.e., export of services from India).

A Business segment information for the year ended is as follows:

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at March 31, 2018 | | | As at March 31, 2017 | | |
|--------------------------------|--------------------------------------|--------------|------------|--------------------------------------|--------------|------------|
| | Recruitment Solutions & IAF Services | BPO Services | Total | Recruitment Solutions & IAF Services | BPO Services | Total |
| Segment revenue | 11,211.36 | 1,993.50 | 13,204.85 | 13,609.17 | 2,017.62 | 15,626.79 |
| Segment cost | 13,413.78 | 1,718.48 | 15,132.26 | 16,592.51 | 1,740.56 | 18,333.07 |
| Segment result | (2,202.42) | 275.01 | (1,927.41) | (2,983.33) | 277.06 | (2,706.27) |
| Other income | | | 672.00 | | | 279.94 |
| Unallocated corporate expenses | | | 33.35 | | | 23.00 |
| Profit before taxation | (2,202.42) | 275.01 | (1,288.76) | (2,983.33) | 277.06 | (2,449.34) |
| Taxation | - | - | (749.76) | - | - | (60.76) |
| Profit after taxation | (2,202.42) | 275.01 | (2,038.52) | (2,983.33) | 277.06 | (2,510.10) |
| Segment asset | 10,467.82 | 92.26 | 10,560.09 | 13,512.99 | 520.45 | 14,033.44 |
| Segment liabilities | 12,110.45 | - | 12,110.45 | 15,306.51 | - | 15,306.51 |
| Capital expenditure | 83.08 | - | 83.08 | 375.35 | - | 375.35 |

B Geographic information:

The geographical information analyses are allocated based on the Company's country of domicile (i.e. India) and other countries. The company operations are geographically spread across India, Middle East region (includes Dubai & Kingdom of Saudi Arabia) and Philippines. In presenting the geographical information, segment revenue has been based on the geographical location of the office that made the sale and segment assets which have been based on the geographical location of the assets.

(Amount in INR lakhs, unless stated otherwise)

| Particulars | Revenue | | Segment assets | |
|-------------|-----------|-----------|----------------|-----------|
| | As at | | As at | |
| | 31 March | 31 March | 31 March | 31 March |
| India | 10,775.44 | 12,213.49 | 9,361.73 | 12,873.08 |
| Middle East | 1,712.29 | 2,498.46 | 317.23 | 384.49 |
| Philippines | 717.12 | 914.84 | 881.14 | 775.87 |
| Total | 13,204.85 | 15,626.79 | 10,560.09 | 14,033.44 |

C Major customer

None of the customers of the Company has revenue which is more than 10 % of the Company's total revenue

42 First time adoption

As stated in note 2, these are the Company's first standalone financial statements prepared in accordance with Ind AS. For the purpose of transition from previous GAAP to Ind AS, the Company has followed the guidance prescribed under Ind AS 101 – First time adoption of Indian Accounting Standards ("Ind AS 101"), with effect from 1 April 2016 ("transition date"). For the year ended 31 March 2017, the Company had prepared its standalone financial statements in accordance with Companies (Accounting Standards) Rules, 2005, notified under Section 133 of the Act and other relevant provisions of the Act ('previous GAAP' or the 'Indian GAAP').

The accounting policies set out in note 2 have been applied in preparing these standalone Ind AS financial statements for the period ending 31 March 2018 including the comparative information for the year ended 31 March 2017 and the opening standalone Ind AS balance sheet on the date of transition i.e. 1 April 2016.

In preparing its standalone Ind AS balance sheet as at 1 April 2016 and in presenting the comparative information for the year ended 31 March 2017, the Company has adjusted amounts reported previously in standalone financial statements prepared in accordance with previous GAAP. This note explains the principal adjustments made by the Company in restating its standalone financial statements prepared in accordance with previous GAAP, and how the transition from previous GAAP to Ind AS has affected the Company's financial position, financial performance and cash flows.

A Optional exemptions available

In preparing these standalone financial statements, the Company has applied the below mentioned optional exemptions.

(i) Property, plant and equipment and intangible assets:

As per Ind AS 101 an entity may elect to:

- (a) measure an item of property, plant and equipment at the date of transition at its fair value and use that fair value as its deemed cost at that date;
- (b) use a previous GAAP revaluation of an item of property, plant and equipment at or before the date of transition as deemed cost at the date of the revaluation, provided the revaluation was, at the date of the revaluation, broadly comparable to:
 - fair value;
 - or cost or depreciated cost under Ind AS adjusted to reflect, for example, changes in a general or specific price index.

The elections under (a) and (b) above are also available for intangible assets that meets the recognition criteria in Ind AS 38, Intangible Assets, (including reliable measurement of original cost); and criteria in Ind AS 38 for revaluation (including the existence of an active market).

- (c) use carrying values of property, plant and equipment and intangible assets as on the date of transition to Ind AS (which are measured in accordance with previous GAAP).

As permitted by Ind AS 101, the Company has elected to continue with the carrying values under previous GAAP for all the items of property, plant and equipment. The Company has disclosed the net carrying amount of property, plant and equipment and intangible assets as its deemed cost as at the date of transition.

(ii) Investments in subsidiaries, associates and joint ventures:

Ind AS 101 provides an exemption to the first-time adopter to measure an investment in subsidiaries, associates and joint ventures at:

- a) cost determined in accordance with Ind AS 27, Consolidated and Separate Financial Statements; or
- b) deemed cost, which shall be its:
 - i) fair value at the entity's date of transition to Ind AS in its separate financial statements; or
 - ii) previous GAAP carrying value at that date.

The Company has chosen to avail the exemption provided by Ind AS 101 and value all its investments in subsidiaries at deemed cost being the previous GAAP carrying value at the transition date.

(this space has been intentionally left blank)

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

B Mandatory exceptions availed

Ind AS 101 also allows first-time adopters certain mandatory exceptions to be applied for retrospective application of certain requirements under Ind AS for transition from the previous GAAP (IGAAP):

(i) Estimates:

An entity's estimates in accordance with Ind AS at the date of transition to Ind AS shall be consistent with estimates made for the same date in accordance with previous GAAP (after adjustments to reflect any difference in accounting policies), unless there is objective evidence that those estimates were in error. However, the estimates should be adjusted to reflect any differences in accounting policies.

As per Ind AS 101, where application of Ind AS requires an entity to make certain estimates that were not required under previous GAAP, those estimates should be made to reflect conditions that existed at the date of transition (for preparing opening Ind AS balance sheet) or at the end of the comparative period (for presenting comparative information as per Ind AS).

Ind AS estimates as at 1 April 2016 are consistent with the estimates as at the same date made in conformity with previous GAAP. The Company made estimates for following items in accordance with Ind AS at the date of transition as these were not required under previous GAAP:

- Fair valuation of financial instruments carried at fair value through profit and loss or fair value through other comprehensive income;
- Impairment of financial assets based on expected credit loss model and
- Determination of the discounted value for financial instruments carried at amortised cost.

Upon the assessment of the estimate made under previous GAAP, the Company has concluded that there was no necessity to revise such estimates under Ind AS, other than those which are required due to application of Ind AS.

(ii) Derecognition of financial assets and liabilities:

As per Ind AS 101, an entity should apply the derecognition requirements in Ind AS 109, Financial Instruments, prospectively for transactions occurring on or after the date of transition to Ind AS. However, an entity may apply the derecognition requirements retrospectively from a date chosen by it if the information needed to apply Ind AS 109 to financial assets and financial liabilities derecognised as a result of past transactions were obtained at the time of initially accounting for those transactions.

The Company has chosen to avail the exception to apply the derecognition provision of Ind AS 109 prospectively from the date of transition.

(iii) Classification and measurement of financial assets:

Ind AS 101 require an entity to classify and measure its financial assets into amortised cost, fair value through profit or loss or fair value through other comprehensive income based on the business model assessment and solely payment of principal and interest ("SPPI") criterion based on facts and circumstances that exist at the date of transition. Further, the standard permits measurement of financial assets accounted at amortised cost based on the facts and circumstances existing at the date of transition if retrospective application is impracticable.

Accordingly, the Company has determined the classification of financial assets based on facts and circumstances that exist on the date of transition. Measurement of the financial assets accounted at amortised cost has been done retrospectively.

(this space has been intentionally left blank)

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

C Reconciliations

The following reconciliations provides the effect of transition to Ind AS from IGAAP in accordance with Ind AS 101

1. Equity as at 1 April 2016 and 31 March 2017.

2. Net profit for the year ended 31 March 2017.

Reconciliation of equity as previously reported under IGAAP to Ind AS (Amount in INR lakhs, unless stated otherwise)

| Particulars | Note | Balance Sheet as at 31 March 2017 | | | Balance Sheet as at 1 April 2016 | | |
|---|------|-----------------------------------|-----------------|------------------|----------------------------------|-----------------|------------------|
| | | IGAAP | Adjustment | Ind AS | IGAAP | Adjustment | Ind AS |
| ASSETS | | | | | | | |
| Non-current assets | | | | | | | |
| Property, plant and equipment | | 714.73 | - | 714.73 | 589.52 | - | 589.52 |
| Financial assets | | | | | | | |
| (i) Investments | | - | - | - | 5,182.88 | - | 5,182.88 |
| (ii) Non-current loans | b | 511.89 | (103.02) | 408.87 | 489.51 | (133.45) | 356.06 |
| (iii) Other non-current financial assets | | 16.74 | - | 16.74 | 16.74 | - | 16.74 |
| Deferred tax assets (net) | | 713.54 | - | 713.54 | 713.54 | - | 713.54 |
| Income tax assets (net) | a | 3,997.79 | (547.39) | 3,450.40 | 3,453.69 | (547.39) | 2,906.30 |
| Other non-current assets | b | - | 56.98 | 56.98 | - | 84.21 | 84.21 |
| Total non-current assets | | 5,954.69 | (593.43) | 5,361.26 | 10,445.88 | (596.62) | 9,849.26 |
| Current Assets | | | | | | | |
| Financial assets | | | | | | | |
| (i) Investments | | - | - | - | - | - | - |
| (ii) Trade receivables | c | 6,240.35 | - | 6,240.35 | 5,579.32 | - | 5,579.32 |
| (iii) Cash and cash equivalents | | 1,274.43 | - | 1,274.43 | 4,841.99 | - | 4,841.99 |
| (iv) Bank balances other than cash and cash equivalents | | 15.17 | - | 15.17 | 14.71 | - | 14.71 |
| (v) Current loans | | 34.45 | - | 34.45 | 68.11 | - | 68.11 |
| (vi) Other current financial assets | | 6.09 | - | 6.09 | 26.18 | - | 26.18 |
| Other current assets | b | 404.55 | 33.49 | 438.04 | 415.69 | 38.55 | 454.24 |
| Asset held for sale | | 5,182.88 | - | 5,182.88 | - | - | - |
| Total current assets | | 13,157.92 | 33.49 | 13,191.42 | 10,946.00 | 38.55 | 10,984.55 |
| Total Assets | | 19,112.61 | (559.93) | 18,552.68 | 21,391.88 | (558.07) | 20,833.81 |
| EQUITY AND LIABILITIES | | | | | | | |
| Equity | | | | | | | |
| Equity Share Capital | | 5.00 | - | 5.00 | 5.00 | - | 5.00 |
| Other equity | d | 5,495.47 | (559.93) | 4,935.53 | 7,948.50 | (558.07) | 7,390.43 |
| Total equity | | 5,500.47 | (559.93) | 4,940.53 | 7,953.50 | (558.07) | 7,395.43 |
| Liabilities | | | | | | | |
| Non-current liabilities | | | | | | | |
| Financial liabilities | | | | | | | |
| (i) Non-current borrowings | | - | - | - | - | - | - |
| (ii) Other non-current financial liabilities | | 2,137.35 | - | 2,137.35 | 2,137.35 | - | 2,137.35 |
| Non-current provisions | | 743.46 | - | 743.46 | 738.92 | - | 738.92 |
| Total non-current liabilities | | 2,880.81 | - | 2,880.81 | 2,876.27 | - | 2,876.27 |
| Current liabilities | | | | | | | |
| Financial liabilities | | | | | | | |
| (i) Trade payables | | 1,824.15 | - | 1,824.15 | 1,265.08 | - | 1,265.08 |
| (ii) Other current financial liabilities | | 769.16 | - | 769.16 | 820.59 | - | 820.59 |
| Current provisions | | 12.01 | - | 12.01 | 14.28 | - | 14.28 |
| Other current liabilities | c | 8,126.01 | - | 8,126.01 | 8,462.17 | - | 8,462.17 |
| Total current liabilities | | 10,731.33 | - | 10,731.33 | 10,562.11 | - | 10,562.11 |
| Total Liabilities | | 13,612.14 | - | 13,612.14 | 13,438.38 | - | 13,438.38 |
| Total Equity and Liabilities | | 19,112.61 | (559.93) | 18,552.68 | 21,391.88 | (558.07) | 20,833.81 |

Monster.com (India) Private Limited
Notes to the financial statements for the year ended 31 March 2018
Explanations for Reconciliation of Balance Sheet as previously reported under IGAAP to Ind AS:
(a) Impairment of income tax asset

Consequent to the consequential order for the assessment year 2013-14, department has adjusted an amount of INR 54,739,000 towards arrears pending as per department records. The company has impaired income tax receivable from department to the extent of such adjustment through opening retained earnings as on Apr 1, 2016.

(b) Loans and other current assets - Security deposits

Under the previous GAAP, interest free lease security deposits (that are refundable in cash on completion of the lease term) are recorded at their transaction value. Under Ind AS, all financial assets are required to be recognised at fair value. Accordingly, the Company has fair valued these security deposits under Ind AS.

Difference between the fair value and transaction value of the security deposits has been recognised as prepaid rent. Consequent to this change, the amount of security deposits decreased by 103.02 lakhs as at 31 March 2017 (1 April 2016: INR 133.45 lakhs). The prepaid rent increased by INR 90.48 lakhs as at 31 March 2017 (1 April 2016: INR 122.77 lakhs). Total equity decreased by INR 10.68 lakhs as on 1 April 2016. The profit for the year and total equity as at 31 March 2017 decreased by INR 39.60 lakhs due to amortisation of the prepaid rent and is partially off-set by the notional interest income of INR 37.74 lakhs recognised on security deposits.

(c) Trade receivables

The Company has carried out analysis of adjustment required using credit loss rate under ECL method. However, no adjustment has been made as part of transition to IndAS.

(d) Other equity

Adjustments to retained earnings has been made in accordance with Ind AS, for the above mentioned line items. In addition, as per Ind AS 19, Employee benefits, actuarial gain and losses are recognized in other comprehensive income as compared to being recognized in the statement of profit and loss under IGAAP.

Reconciliation of Statement of Profit and Loss as previously reported under IGAAP to Ind AS
(Amount in INR lakhs, unless stated otherwise)

| Particulars | Note | Year ended 31 March 2017 | | |
|--|------|--------------------------|---------------|------------------|
| | | IGAAP | | Ind AS |
| Income | | | | |
| Revenue from operations | e | 15,626.79 | - | 15,626.79 |
| Other income | | 242.20 | 37.74 | 279.94 |
| Total Income | | 15,868.99 | 37.74 | 15,906.73 |
| Expenses | | | | |
| Employee benefit expenses | f | 9,728.09 | 55.21 | 9,783.30 |
| Marketing and business promotional expenses | | 3,887.53 | - | 3,887.53 |
| Finance costs | | 95.67 | - | 95.67 |
| Depreciation and amortization expenses | g | 249.20 | - | 249.20 |
| Other expenses | | 4,300.76 | 39.60 | 4,340.36 |
| Total expenses | | 8,533.16 | 39.60 | 8,572.76 |
| Profit before tax | | 7,335.83 | (1.86) | 7,333.96 |
| Tax expense | | | | |
| Current tax | | - | - | - |
| Excess provision of tax relating to earlier years | | (60.76) | - | (60.76) |
| Tax expense of foreign branches (current) | | - | - | - |
| Deferred tax | | 7,275.06 | (1.86) | 7,273.20 |
| Profit for the year | | | | |
| Other comprehensive income/ (expense) | | | | |
| Items that will not be reclassified subsequently to profit or loss | h | - | 55.21 | 55.21 |
| Remeasurement of the net defined benefit liability/ asset | | - | - | - |
| Income tax relating to items that will not be reclassified to profit or loss | | - | 55.21 | 55.21 |
| Other comprehensive income/ (expense) for the year, net of income tax | | | | |
| Total comprehensive income for the year | | 7,275.06 | 53.35 | 7,328.41 |

Monster.com (India) Private Limited

Notes to the financial statements for the year ended 31 March 2018

Explanations for Reconciliation of Profit or Loss as previously reported under IGAAP to Ind AS:

(e) Other income

Adjustment in other income pertains to interest income on present valuation of financial instruments i.e. on security deposits as an Ind AS adjustment of security deposits.

(f) Employee benefit expenses - Remeasurement of post employment defined benefit obligations

Under Ind AS, Remeasurement i.e. actuarial gains and losses and the return on plan assets, excluding amounts included in the net interest expense on the net defined benefit liability are recognised in other comprehensive income instead of profit or loss. Under the previous GAAP, these remeasurement were forming part of the profit or loss for the year. As a result of this change, the loss for the year ended 31 March 2017 increased by INR 55.21 lakhs. There is no impact on the total equity as at 31 March 2017.

(g) Other expenses

Ind AS adjustments in relation to other expenses pertains to amortisation of prepaid rent recognised against security deposits.

(h) Other comprehensive income

Under Ind AS, all items of income and expense recognised in a period should be included in profit or loss for the period, unless a standard requires or permits otherwise. Items of income and expense that are not recognised in profit or loss but are shown in the statement of profit and loss as 'other comprehensive income' Includes remeasurement of defined benefit plans. The concept of other comprehensive income did not exist under previous GAAP.

43 Transfer pricing

The Company has established a comprehensive system of maintenance of information and documents as required by the transfer pricing legislation under Sections 92-92F of the Income-tax Act. Since the law requires existence of such information and documentation to be contemporaneous in nature, the Company is in the process of updating the documentation for the international as well as specified domestic transactions (if applicable) entered into with the associated enterprise during the financial year and expects such records to be in existence latest by the end of the stipulated timeline, as required by law. The Management is of the opinion that its international as well as specified domestic transactions (if any) are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expenses and that of provision for taxation.

(this space has been intentionally left blank)

44 Assets and liabilities relating to employee benefits

The Company operates post-employment defined benefit plan that provide gratuity. The gratuity plan entitles an employee, who has rendered at least five years of continuous service, to receive one-half month's salary for each year of completed service at the time of retirement/exit.

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | As at 31 March 2017 | As at 1 April 2016 |
|--|---------------------------|---------------------------|-----------------------|
| | | | |
| Net defined benefit liability, gratuity plan | 464.95 | 530.91 | 521.41 |
| Net defined benefit liability, Compensated absences/leave encashment | 192.32 | 224.56 | 231.78 |
| Total employee benefit liability | 657.27 | 755.47 | 753.19 |
| Current | 11.11 | 12.01 | 14.28 |
| Non-current | 646.16 | 743.46 | 738.92 |
| | 657.27 | 755.47 | 753.19 |

The Company does not have any assets relating to employee benefits. For details relating to employee benefit expenses, see note 44. The Company has a defined benefit gratuity plan in India, governed by the Payment of Gratuity Act, 1972. It entitles an employee, who has rendered at least five years of continuous service, to gratuity at the rate of fifteen days wages for every completed year of service or part thereof in excess of six months, based on the rate of wages last drawn by the employee concerned. These defined benefit plans expose the Company to actuarial risks, such as longevity risk, currency risk, interest rate risk and market (investment) risk.

A Reconciliation of net defined benefit liability

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability/assets and its components:

(Amount in INR lakhs, unless stated otherwise)

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | | As at 1 April 2016 | |
|--|------------------------|---------------|------------------------|---------------|-----------------------|---------------|
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| | | | | | | |
| Reconciliation of present value of defined benefit obligation | | | | | | |
| Obligation at the beginning of the year | 224.56 | 530.91 | 231.78 | 521.41 | 209.12 | 500.00 |
| Current service cost | 51.21 | 77.12 | 69.84 | 100.37 | 67.95 | 97.59 |
| Interest cost | 16.93 | 40.03 | 18.54 | 41.87 | 16.73 | 40.00 |
| Past service cost | - | 10.00 | - | - | - | - |
| Benefits settled | (86.14) | (80.62) | (74.38) | (77.53) | (61.25) | (83.01) |
| Actuarial (gains)/ losses recognised in other compreh | - | - | - | - | (0.77) | (33.17) |
| - Changes in experience adjustments | (6.41) | (94.88) | (36.70) | (89.29) | - | - |
| - Changes in demographic assumptions | - | - | - | - | - | - |
| - Changes in financial assumptions | (7.83) | (17.62) | 15.48 | 34.08 | - | - |
| Obligation at the end of the year | 192.32 | 464.95 | 224.56 | 530.91 | 231.78 | 521.41 |

B (i) Expense recognised in profit or loss

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | | | | | |
|--------------------------|--------------------|--------------|--------------------|---------------|--------------------|---------------|
| | 31 March 2018 | | 31 March 2017 | | 1 April 2016 | |
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| Current service cost | 51.21 | 77.12 | 69.84 | 100.37 | 67.95 | 97.59 |
| Interest cost | 16.93 | 0.00 | 18.54 | 41.87 | 16.73 | 40.00 |
| Past service cost | - | 10.00 | - | - | (0.77) | - |
| Net gratuity cost | 68.14 | 87.12 | 88.38 | 142.24 | 83.90 | 137.59 |

(ii) Remeasurement recognised in other comprehensive income

(Amount in INR lakhs, unless stated otherwise)

| Particulars | For the year ended | | | | | |
|--|--------------------|-----------------|--------------------|----------------|--------------------|----------------|
| | 31 March 2018 | | 31 March 2017 | | 1 April 2016 | |
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| Actuarial (gains) / losses on defined benefit obligation | (14.24) | (112.49) | (21.22) | (55.21) | (0.77) | (33.17) |
| | (14.24) | (112.49) | (21.22) | (55.21) | (0.77) | (33.17) |

C Defined benefit obligation - Benefits paid

| Particulars | For the year ended | | | | | |
|-------------------------|--------------------|----------|--------------------|----------|--------------------|----------|
| | 31 March 2018 | | 31 March 2017 | | 1 April 2016 | |
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| Actual Benefit Payments | 86.14 | 80.62 | 74.38 | 77.53 | 61.25 | 83.01 |

D Defined benefit obligation - Actuarial Assumptions

| Particulars | For the year ended | | | | | |
|----------------------|--------------------|----------|--------------------|----------|--------------------|----------|
| | 31 March 2018 | | 31 March 2017 | | 1 April 2016 | |
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| Discount rate | 7.80% | 7.80% | 7.54% | 7.54% | 8.00% | 8.00% |
| Future salary growth | 8.00% | 8.00% | 8.00% | 8.00% | 8.00% | 8.00% |

E Defined benefit obligation - bifurcation into current & non current

| Particulars | For the year ended | | | | | |
|-------------|--------------------|----------|--------------------|----------|--------------------|----------|
| | 31 March 2018 | | 31 March 2017 | | 1 April 2016 | |
| | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity | Leave Encashmen | Gratuity |
| Current | 3.33 | 7.78 | 3.77 | 8.24 | 4.22 | 10.06 |
| Non-current | 188.99 | 457.17 | 220.79 | 522.66 | 227.56 | 511.36 |

F Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

(Amount in INR lakhs, unless stated otherwise)

| | As at | |
|--------------------------------------|---------------|----------|
| | 31 March 2018 | |
| | Increase | Decrease |
| Discount rate (0.5% movement) | (46.41) | 50.92 |
| Future salary growth (0.5% movement) | 44.17 | (41.60) |

As per our report of even date

For MSA & Associates (Formerly known as MZSK & Associates)
Chartered Accountants
Firm Registration No.:105047W



Ananthakrishnan Govindan
Partner
Membership No: 205226

Place: Hyderabad, INDIA
Date: May 09, 2018

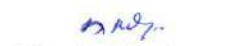
For and on behalf of the Board of Directors
Monster.com (India) Private Limited
CIN: U72200TG2000PTC035617



Abhijeet Mukherjee
Director
DIN: 08065972



Manoj Jain
Director
DIN: 03275058



Rajender Kalyani
Head of Finance
Place: Hyderabad, INDIA
Date: May 09, 2018



Audit • Tax • Legal • Advisory

INDEPENDENT AUDITOR'S REPORT

To The Members of

VEDANG CELLULAR SERVICES PRIVATE LIMITED

Report on the Financial Statements

We have audited the accompanying standalone financial statements of **VEDANG CELLULAR SERVICES PRIVATE LIMITED**, which comprise the Balance Sheet as at March 31, 2018, and the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder and the Order issued under section 143(11) of the Act.

Udyen Jain & Associates

Chartered Accountants

Corporate Office

201, Tower S4, W.T. Patil Marg, Opp. Dukes Factory,
Magarpatta Township, Hadapsar
Pune - 411 013, INDIA

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we

Mumbai

W.T. Patil Marg, Opp. Dukes Factory,
Chembur, Mumbai - 400 071, INDIA

Gurgaon

248, 2nd Floor, Tower - B
Spazedge Commercial Complex, Sector 47
Sohna Road, Gurugram - 122 001, INDIA

Bengaluru

Level -14 &15, Concorde Tower
UB City, 1 Vittal Mallya Road
Bengaluru - 560 001, INDIA

comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its profit, total comprehensive income, the changes in equity and its cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143(3) of the Act, based on our audit we report that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- c) the Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the books of account.
- d) in our opinion, the aforesaid financial statements comply with the Indian Accounting Standards prescribed under section 133 of the Act.
- e) on the basis of the written representations received from the directors of the Company as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the

adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.

- g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company does not have any pending litigations which would impact its financial position.
 - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts.
 - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B " a statement on the matters specified in paragraphs 3 and 4 of the Order.

For UDYEN JAIN & ASSOCIATES
Chartered Accountants
ICAI Reg. No. : 116336W

Sachin Gupta



Mr. Sachin Gupta
Partner
Mem. No. 180377

Place: Mumbai
Date: 9th May, 2018

Annexure-A" to the Independent Auditors' Report – 31st March 2018

Report on the Internal Financial Control s under clause (i) of sub – section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the Internal Financial Control over financial reporting of **VEDANG CELLULAR SERVICES PRIVATE LIMITED** ("the Company") as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Control over Financial Reporting issued by the ICAI. These responsibilities include the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of assets, the prevention and detection of fraud and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We have conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the standards on auditing, issued by ICAI and deemed to be prescribed under section 143 (10) of the Companies Act, 2013, to the extent applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those standards and the Guidance Note require that we comply with the ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



Meaning of Internal Financial Controls over Financial Reporting

A Company's Internal Financial Control over Financial Reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

- (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transaction and dispositions of the assets of the company;
- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made in accordance with authorizations of management and directors of the company; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of internal Financial Controls over Financial Reporting

Because of inherent limitations of internal controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatement due to error or fraud may occur and not to be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by Institute of Chartered Accounts of India.

For UDYEN JAIN & ASSOCIATES

Chartered Accountants

ICAI Reg. No. : 116336W

Sachin Gupta

Mr. Sachin Gupta

Partner

Mem. No. 180377



Place: Mumbai

Date: 9th May, 2018

ANNEXURE "B" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) In respect of company's fixed assets;
 - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) During the Year, fixed assets have been physically verified by the management and no material discrepancies were noticed on such verification. In our opinion, the periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
 - (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company does not hold title deed for immovable properties are held in the name of the Company.
- (ii) The Company is a service company primarily engaged in the business of Installation, Commissioning & Manpower supply service. Accordingly, it does not hold any physical inventories. Thus, paragraph 3(ii) of Order is not applicable.
- (iii) In our opinion and according to the information and explanations given to us, the company has granted unsecured loan to companies in the register maintained under section 189 of the Companies Act 2013.
 - a) In the respect of said loan & interest thereon, there are no overdue amounts.
- (iv) In our opinion and according to the information and explanations given to us, the company has neither granted any loans to directors, etc. nor made loan and investment under section 185 and 186 of the Companies Act, 2013 respectively. Hence, reporting under clause 3(iv) of the Order is not applicable to the company.
- (v) According to the information and explanations given to us, the Company has not accepted deposits within the meaning of section 73 to 76 or any other relevant provisions of the Act and rules framed there under.
- (vi) The Central Government has not prescribed the maintenance of cost records under sub-section (l) of section 148 of the Act, for any of activities of the Company.
- (vii) According to the information and explanations given to us and on the basis of the our examination of the records of the Company, in respect of statutory dues:
 - (a) The company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax,, service tax, Goods & Service Tax and any other statutory dues to the appropriate authorities.
 - (b) There are no materials dues of income tax or service tax or Goods & Service Tax which have not been deposited with appropriate authorities as at 31st March, 2018 on account of any pending dispute.

- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loan or borrowing to a financial institutions and bank. The company has not issued any debentures.
- (ix) According to the information and explanations provided to us and as per the records of the company examined by us, company has not raised funds by way of public issue/ follow-on offer (including debt instruments) and term loans. Therefore paragraph 3(ix) of the Order is not applicable to the company.
- (x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) In our opinion and according to the information and explanations given to us, the Company being a private limited company, provisions of section 197 read with Schedule V to the Act are not applicable. Accordingly, paragraph 3(xi) of the Order is not applicable.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made preferential allotment of Equity Share / private placement of shares or fully or partly convertible debenture. Therefore paragraph 3(xiv) not applicable to the company.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with director or person connected with them
- (xvi) In our opinion and according to information and explanation provide to us, Company is not required to be registered under section 45-IA of Reserve Bank of India Act, 1934. Therefore paragraph 3(xvi) of the Order is not applicable to the company.

For UDYEN JAIN & ASSOCIATES

Chartered Accountants

ICAI Reg. No. : 116336W

Sachin Gupta

Mr. Sachin Gupta

Partner

Mem. No. 180377



Place: Mumbai

Date: 01.11.2018

Vedang Cellular Services Private Limited

Register Address: 302, Evershine Mall Premises Co-Op Society LTD Chincholi Bunder Road, Link Road, Malad (West), Mumbai 400064

Company Identification Number : U32309MH2010PTC201638

BALANCE SHEET AS AT 31ST MAR 2018

| Balance Sheet | Note | (Amount in INR) As at 31 March 2018 | (Amount in INR) As at 31 March 2017 |
|--|------|---|---|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 3 | 6,98,03,319 | 5,17,23,134 |
| Financial assets | | | |
| Advance Income tax assets (net) | 4 | 1,92,99,941 | 1,45,13,238 |
| Total non-current assets | | 8,91,03,260 | 6,62,36,371 |
| Financial assets | | | |
| (i) Trade receivables | 5 | 22,09,10,543 | 22,62,58,343 |
| (ii) Cash and cash equivalents | 6 | 1,51,079 | 5,64,461 |
| (iii) Bank balances other than cash and cash equivalents above | 7 | 5,00,000 | 5,00,000 |
| (iv) Current loans | 8 | 38,73,649 | 26,04,907 |
| (v) Other current financial assets | 9 | 1,93,355 | 1,49,562 |
| (vi) Unbilled revenue | 10 | 13,07,63,155 | 5,63,60,633 |
| Other current assets | 11 | 5,31,45,364 | 75,41,890 |
| Total current assets | | 40,95,37,145 | 29,39,79,797 |
| Total Assets | | 49,86,40,405 | 36,02,16,168 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 12 | 18,20,830 | 17,25,000 |
| Other equity | 13 | 21,03,05,466 | 16,51,46,742 |
| Total equity | | 21,21,26,296 | 16,68,71,742 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Deferred tax liabilities (net) | 14 | 20,79,917 | 61,63,608 |
| Non-current provisions | 15 | 15,33,272 | 65,41,467 |
| Total non-current liabilities | | 36,13,189 | 1,27,05,075 |
| Current liabilities | | | |
| Financial liabilities | | | |
| (i) Current borrowings | 16 | 12,51,91,255 | 2,91,62,827 |
| (ii) Trade payables | 17 | 4,64,46,880 | 8,28,11,989 |
| (iii) Other current financial liabilities | 18 | 4,12,80,189 | 3,43,19,961 |
| Current provisions | 19 | 21,24,810 | 49,15,408 |
| Other current liabilities | 20 | 6,41,78,422 | 2,94,29,165 |
| Total current liabilities | | 28,29,00,920 | 18,06,39,351 |
| Total Liabilities | | 28,65,14,109 | 19,33,44,426 |
| Total Equity and Liabilities | | 49,86,40,405 | 36,02,16,168 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for

Chartered Accountants
Firm's Registration No.: 116336W

Sachin Gupta

Mr. Sachin Gupta
Partner
Membership No. 180377



for and on behalf of the Board of Directors of
Vedang Cellular Services Private Limited

Ashish Kapoor

Ashish Kapoor
DIN.0002752632



Satyakam Basu
DIN.0000274485

Place: Mumbai
Date: 09 May, 2018

Vedang Cellular Services Private Limited

Register Address: 302, Evershine Mall Premises Co-Op Society LTD Chincholi Bunder Road, Link Road, Malad (West), Mumbai 400064

Company Identification Number : U32309MH2010PTC201638

PROFIT & LOSS STATEMENT FOR THE YEAR ENDED 31ST MAR 2018

| | | (Amount in INR) | |
|--|------|---------------------|----------------------|
| Statement of Profit and Loss | | For the year ended | For the year ended |
| | Note | 31 March 2018 | 31 March 2017 |
| Income | | | |
| Revenue from operations | 21 | 99,52,94,332 | 78,18,10,800 |
| Other income | 22 | 48,659 | 1,25,561 |
| Total income | | 99,53,42,991 | 78,19,36,361 |
| Expenses | | | |
| Employee benefit expenses | 23 | 45,41,11,339 | 30,91,42,641 |
| Finance costs | 24 | 1,75,32,127 | 1,52,46,851 |
| Depreciation and amortisation expenses | 25 | 2,77,70,219 | 1,24,54,297 |
| Other expenses | 26 | 48,90,09,164 | 36,51,43,845 |
| Total expenses | | 98,84,22,850 | 70,19,87,634 |
| Profit before tax | | 69,20,141 | 7,99,48,727 |
| Tax expense | | | |
| Current tax | 27 | (36,79,364) | (2,48,01,359) |
| Adjustments relating to earlier years | | - | (66,081) |
| Deferred tax of previous years | | 50,59,915 | |
| Deferred tax | | 13,19,351 | (14,68,530) |
| Total tax expenses | | 26,99,902 | (2,63,35,970) |
| Profit for the year | | 96,20,043 | 5,36,12,757 |
| Other comprehensive income | | | |
| <i>Items that will not be reclassified to profit or loss</i> | | | |
| Remeasurement of the net defined benefit liability/ asset | | 69,48,709 | - |
| Income tax relating to items that will not be reclassified to profit or loss | | (22,95,576) | - |
| Other comprehensive income/(Expense) for the Year, net of tax | | 46,53,133 | - |
| Total comprehensive income for the year | | 1,42,73,177 | 5,36,12,757 |
| Earnings per equity share (face value of Rs 10 each) | | | |
| Basic | | 53 | 300 |
| Diluted | | 53 | 300 |

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached
for

Chartered Accountants

Firm's Registration No.: 116336W

Sachin Gupta

Mr. Sachin Gupta

Partner

Membership No. 180377



for and on behalf of the Board of Directors of
Vedang Cellular Services Private Limited

Ashish Kapoor

Ashish Kapoor
DIN.0002752632

Satyakam Basu
DIN.0000274485



Place: Mumbai

Date: 09 May, 2018

Vedang Cellular Services Private Limited

| | | (Amount in INR) |
|---|--|----------------------|
| Statement of Cash Flows | | For the year ended |
| | | 31 March 2018 |
| Cash flows from operating activities | | |
| Profit before tax | | 69,20,141 |
| Adjustments for: | | |
| Depreciation and amortisation expenses | | 2,77,70,219 |
| Finance costs | | 1,75,32,127 |
| Interest income | | (92,452) |
| Impairment loss on financial assets | | 10,93,098 |
| Operating cash flows before working capital changes | | 5,32,23,134 |
| Changes in inventories, trade receivables and unbilled revenue | | (6,91,66,443) |
| Changes in loans, other financial assets and other assets | | (4,68,72,216) |
| Changes in trade payables and other financial liabilities | | (2,94,04,881) |
| Changes in other liabilities and provisions | | 3,38,99,173 |
| Cash generated from operating activities | | (5,83,21,233) |
| Income taxes paid (net) | | (47,86,703) |
| Net cash provided by/ (used in) operating activities (A) | | (6,31,07,937) |
| Cash flows from investing activities | | |
| Acquisition of property, plant and equipment and intangibles | | (4,58,50,405) |
| Interest received on term deposits | | 48,659 |
| Net cash used in investing activities (B) | | (4,58,01,746) |
| Cash flows from financing activities | | |
| Current borrowings, net of repayments | | 9,60,28,427 |
| Proceeds from issue of equity shares | | 3,00,00,000 |
| Interest paid | | (1,75,32,127) |
| Net cash provided by financing activities (C) | | 10,84,96,300 |
| Net increase in cash and cash equivalents (A+B+C) | | (4,13,382) |
| Cash and cash equivalents at the beginning of the year | | 5,64,461 |
| Cash and cash equivalents at the end of the year (refer note 13) | | 1,51,079 |

The notes referred to above form an integral part of the consolidated financial statements.

As per our report of even date attached
for
Chartered Accountants
Firm's Registration No.: 116336W

Sachin Gupta
Mr. Sachin Gupta
Partner



Place: Mumbai
Date: 09 May, 2018

for and on behalf of the Board of Directors of
Vedang Cellular Services Private Limited

A Kapoor
Ashish Kapoor Satyakam Basu
DIN.0002752632 DIN.0000274485



Vedang Cellular Services Private Limited
Statement of Changes in Equity for the period 1 April 2017 to 31 March 2018

(A) Equity share capital

| Particulars | Note | (Amount in INR lakhs) 31 March 2018 |
|---------------------------------|------|--|
| Opening balance | 12 | 17,25,000 |
| Changes in equity share capital | 12 | 95,830 |
| Closing balance | | 18,20,830 |

(B) Other equity

(Amount in INR lakhs)

| (Amount in INR lakhs) | | | | |
|---|---------------------------------------|----------------------------------|---|--|
| Particulars | Attributable to owners of the Company | | | Total attributable to equity holders of the Company |
| | Other equity | | | |
| | Reserves and surplus | Other equity | Other comprehensive income | |
| | Retained earnings | Securities premium account | Remeasurement of the net defined benefit liability/ asset | |
| Balance as of 1 April 2017 | 16,51,46,742 | - | - | 16,51,46,742 |
| Add: Premium received on issue of equity shares | - | 2,99,04,170 | - | 2,99,04,170 |
| Add: Profit for the year | 96,20,043 | - | - | 96,20,043 |
| Add: Other comprehensive income (net of tax) | - | - | 46,53,133 | 46,53,133 |
| Balance as of 31st March 2018 | 17,47,66,786 | 2,99,04,170 | 46,53,133 | 20,93,24,089 |

The notes referred to above form an integral part of the consolidated financial statements.

As per our report of even date attached
for

Chartered Accountants

Firm's Registration No.: 116336W

Sachin Gupta

Mr. Sachin Gupta
Partner



for and on behalf of the Board of Directors of
Vedang Cellular Services Private Limited



A Kapoor

Ashish Kapoor Satyakam Basu
DIN.0002752632 DIN.0000274485

Place: Mumbai

Date: 09 May, 2018

Vedang Cellular Services Private Limited
Notes to the financial statements for the period 1 April 2017 to 31st March 2018

3 Property, plant and equipment

(Amount in INR)

| Particulars | Furniture and fixtures | Plant and machinery | Computer equipment | Total Property, plant and equipment |
|-----------------------------|------------------------|---------------------|--------------------|-------------------------------------|
| Balance as at 1 April 2017 | 23,14,497 | 52,64,433 | 4,41,44,695 | 5,17,23,626 |
| Additions during the year | 1,00,688 | 84,10,918 | 3,73,38,307 | 4,58,49,913 |
| Balance as at 31st Mar 2018 | 24,15,185 | 1,36,75,351 | 8,14,83,002 | 9,75,73,538 |
| Accumulated depreciation | | | | |
| Depreciation for the Period | 8,72,845 | 31,89,105 | 2,37,08,269 | 2,77,70,219 |
| Balance as at 31st Mar 2018 | 8,72,845 | 31,89,105 | 2,37,08,269 | 2,77,70,219 |
| Net carrying amount | | | | |
| As at 31st Mar 2018 | 15,42,340 | 1,04,86,246 | 5,77,74,733 | 6,98,03,319 |

There has been no impairment losses recognised during the year or previous year.

[Signature]



Vedang Cellular Services Private Limited

Register Address: 302, Evershine Mall Premises Co-Op Society LTD Chincholi Bunder Road, Link Road, Malad (West), Mumbai 400064

Company Identification Number : U32309MH2010PTC201638

Notes to the financial statements for the period ended 31st March 2018

4 Advance Income tax assets (net)

| Particulars | (Amount in INR) | (Amount in INR) |
|--|--------------------|--------------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Advance income tax | 1,92,99,941 | 7,38,70,836 |
| Provision for tax (net of advance tax) | - | (5,93,57,598) |
| | <u>1,92,99,941</u> | <u>1,45,13,238</u> |

5 Trade receivables

| Particulars | (Amount in INR) | (Amount in INR) |
|------------------------------------|---------------------|---------------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| <i>Unsecured</i> | | |
| Considered good | 22,19,41,580 | 22,72,39,720 |
| Considered doubtful | 62,062 | - |
| | <u>22,20,03,641</u> | <u>22,72,39,720</u> |
| <i>Loss allowance</i> | | |
| Unsecured considered good | (10,31,037) | (9,81,377) |
| Doubtful | (62,062) | - |
| | <u>(10,93,098)</u> | <u>(9,81,377)</u> |
| Net trade receivables | <u>22,09,10,543</u> | <u>22,62,58,343</u> |
| All trade receivables are current. | | |

For terms and conditions of trade receivables owing from related parties refer note 33.

The Company's exposure to credit and currency risk, and loss allowances related to trade receivables are disclosed in note 29.

6 Cash and cash equivalents

| Particulars | (Amount in INR) | (Amount in INR) |
|--|-----------------|-----------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| <i>Cash and cash equivalents</i> | | |
| Cash on hand | 32,130 | 4,14,256 |
| Balances with banks | | |
| In current accounts | 1,18,949 | 1,50,205 |
| Cash and cash equivalents in balance sheet | <u>1,51,079</u> | <u>5,64,461</u> |
| Bank overdraft used for cash management purpose | - | - |
| Cash and cash equivalents in the statement of cash flow | <u>1,51,079</u> | <u>5,64,461</u> |

7 Bank balances other than cash and cash equivalents above

| Particulars | (Amount in INR) | (Amount in INR) |
|--|-----------------|-----------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| In deposit accounts (due to mature within 12 months from the reporting date) | 5,00,000 | 5,00,000 |
| | <u>5,00,000</u> | <u>5,00,000</u> |

8 Current loans

| Particulars | (Amount in INR) | (Amount in INR) |
|-----------------------------------|------------------|------------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| <i>Unsecured, considered good</i> | | |
| Security deposits | 19,66,757 | 16,62,232 |
| <i>Other loans and advances</i> | | |
| Advances to employees | 19,06,891 | 9,42,675 |
| | <u>38,73,649</u> | <u>26,04,907</u> |

9 Other current financial assets

| Particulars | (Amount in INR) | (Amount in INR) |
|------------------------------|-----------------|-----------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Interest accrued but not due | 1,93,355 | 1,49,562 |
| | <u>1,93,355</u> | <u>1,49,562</u> |

10 Unbilled revenue

| Particulars | (Amount in INR) | (Amount in INR) |
|------------------|---------------------|--------------------|
| | As at | As at |
| | 31 March 2018 | 31 March 2017 |
| Unbilled revenue | 13,07,63,155 | 5,63,60,633 |
| | <u>13,07,63,155</u> | <u>5,63,60,633</u> |



[Handwritten signature]



11 Other current assets

| Particulars | (Amount in INR) | (Amount in INR) |
|-------------------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Prepaid expenses | 12,65,143 | 26,66,362 |
| Advances to suppliers | - | - |
| Travel advances to employees | - | - |
| Balance with Government Authorities | 4,03,886 | 47,96,715 |
| Advance income tax | 5,14,76,335 | - |
| Other Advance | - | 78,813 |
| | 5,31,45,364 | 75,41,890 |

12 Equity share capital

| Particulars | (Amount in INR) | (Amount in INR) |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Authorised | | |
| 250,000 (31 March 2017: 250,000) equity shares of par value of Rs 10 | 25,00,000 | 25,00,000 |
| | 25,00,000 | 25,00,000 |
| Issued, subscribed and paid-up | | |
| 182,083 (31 March 2017: 172,500) equity shares of par value of Rs 10 each, fully paid up | 18,20,830 | 17,25,000 |
| | 18,20,830 | 17,25,000 |

The Company has entered into a Share purchase agreement and Shareholder agreement dated 25 October 2017 with Quess Corp Ltd. (Quess) to allow Quess to acquire 100% equity stake. Till the year ended 31 March 2018, Quess has acquired 70% stake for a consideration of Rs. 300 lakhs. Accordingly Quess has become a holding company with effect from 10 November 2017.

12.1 Reconciliation of number of shares outstanding at the beginning and at the end of the reporting period

| Particulars | (Amount in INR) | (Amount in INR) |
|---------------------------------|-------------------------|-------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Equity shares | Number of shares | Number of shares |
| At the commencement of the year | 1,72,500 | 1,72,500 |
| Shares issued during the year | 9,583 | - |
| At the end of the year | 1,82,083 | 1,72,500 |

12.2 Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. On winding up of the Company, the holders of the equity shares will be entitled to receive the residual assets of the Company, after distribution of all preferential amounts (if any) in proportion to the number of equity shares held.

12.3 Shares held by Holding Company

| Particulars | (Amount in INR) | (Amount in INR) |
|--|-------------------------|-------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Equity shares | Number of shares | Number of shares |
| Equity shares of par value of Rs 10 each | | |
| Vedang Radio Technology Private Limited | - | 1,41,480 |
| Quess Corp Ltd | 1,27,458 | - |
| | 1,27,458 | 1,41,480 |

12.4 Details of shareholders holding more than 5% shares in the Company

| Particulars | As at 31 March 2018 | | As at 31 March 2017 | |
|---|------------------------|-------------|------------------------|-------------|
| | Number of shares | % Held | Number of shares | % Held |
| Equity shares | | | | |
| Equity shares of par value Rs 10 each | | | | |
| Quess Corp Ltd | 1,27,458 | 70% | - | 0% |
| Vedang Radio Technology Private Limited | 27,213 | 15% | 1,41,480 | 82% |
| Ashish Kapoor | 27,412 | 15% | 31,000 | 18% |
| | 1,82,083 | 100% | 1,72,480 | 100% |

12.5 The Company has not made any buy back of shares or issued any shares for consideration other than cash, during the period of five years immediately preceding the balance sheet date.

13 Other equity*

| Particulars | (Amount in INR) | (Amount in INR) |
|--|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Securities premium account (refer note 13.1) | 2,99,04,170 | - |
| Retained earnings | 17,57,48,162 | 16,51,46,742 |
| Other comprehensive income (refer note 13.2) | 46,53,133 | - |
| | 21,03,05,466 | 16,51,46,742 |

13.1 Securities premium account

Securities premium is used to record the premium received on issue of shares. It is utilised in accordance with the provisions of the Companies Act, 2013. The Company has issued 9,583 shares during the period to Quess Corp 'Holding Company' as Quess acquired 70% stake in the Company. The share was issued at the face value of Rs. 10 and security premium of Rs. 3121 per share.

13.2 Other comprehensive income

Remeasurement of defined benefit liability (asset) comprises actuarial gain and losses and return on plan assets (excluding interest income).

* For detailed movement of reserves refer Statement of Changes in Equity.

14 Deferred tax liabilities

| Particulars | (Amount in INR) | (Amount in INR) |
|--------------------------|------------------------|------------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Deferred tax liabilities | 20,79,917 | 61,63,608 |
| | 20,79,917 | 61,63,608 |

15 Non-current provisions

| (Amount in INR) | | |
|--|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity (refer note 35) | 15,33,272 | 65,41,467 |
| | <u>15,33,272</u> | <u>65,41,467</u> |

16 Current borrowings

| (Amount in INR) | | |
|--|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Loans from banks repayable on demand | | |
| Secured | | |
| Cash credit and overdraft facilities (refer note 16.1) | 12,51,91,255 | 2,72,26,653 |
| | <u>12,51,91,255</u> | <u>2,91,62,827</u> |

Information about the Company's exposure to interest rate and liquidity risk is included in note 29.

- 16.1 The Company has taken cash credit facilities having interest rate of 1.20%+3m MCLR. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the entire current assets of the Company on both present and future and collateral by way of pari passu first charge on the entire fixed assets of the Company including capital goods and capital work in progress excluding charge on vehicles both present and future of the Company.

17 Trade payables

| (Amount in INR) | | |
|---|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Dues to micro, small and medium enterprises (refer note 36) | | |
| Other trade payables | 4,64,46,880 | 8,28,11,989 |
| | <u>4,64,46,880</u> | <u>8,28,11,989</u> |

All trade payables are current.

The Company's exposure to currency and liquidity risk related to trade payables is disclosed in note 29.

18 Other current financial liabilities

| (Amount in INR) | | |
|-------------------------------|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Other payables | | |
| Accrued salaries and benefits | 4,12,80,189 | 3,43,19,961 |
| | <u>4,12,80,189</u> | <u>3,43,19,961</u> |

Income tax liabilities (net)

| (Amount in INR) | | |
|--|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Provision for tax (net of advance tax) | 36,79,364 | - |
| | <u>36,79,364</u> | <u>-</u> |

19 Current provisions

| (Amount in INR) | | |
|---|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Provision for employee benefits | | |
| Provision for gratuity (refer note 35) | 10,24,365 | - |
| Provision for compensated absences | 11,00,445 | 49,15,408 |
| Other provisions | | |
| Provision for Tax | - | - |
| Provision for onerous contracts (refer note 28.1) | - | - |
| | <u>21,24,810</u> | <u>49,15,408</u> |

20 Other current liabilities

| (Amount in INR) | | |
|--|------------------------|------------------------|
| Particulars | As at 31 March 2018 | As at 31 March 2017 |
| Balances payable to government authorities | 2,92,21,744 | 1,46,43,657 |
| Advance received from customers | - | - |
| Provision for expenses | 3,49,56,678 | 1,47,85,508 |
| Income received in advance | - | - |
| Bank overdraft | - | - |
| Provision for rent escalation | - | - |
| Amount payable to related parties | - | - |
| Control Accounts | - | - |
| | <u>6,41,78,422</u> | <u>2,94,29,165</u> |

The Company's exposure to currency and liquidity risk related to other current liabilities is disclosed in note 29.



Handwritten signature



Vedang Cellular Services Private Limited

Register Address: 302, Evershine Mall Premises Co-Op Society LTD Chincholi Bunder Road, Link Road, Malad (West), Mumbai 400064

Company Identification Number : U32309MH2010PTC201638

Notes to the financial statements for the period 1 April 2017 to 31st March 2018**21 Revenue from operations***(Amount in INR)*

| Particulars | For the year ended | For the year ended |
|--|---------------------|---------------------|
| | 31 March 2018 | 31 March 2017 |
| Sale of services | 92,08,91,810 | 76,93,39,131 |
| Unbilled Revenue (Net) * | 7,44,02,522 | 1,24,71,669 |
| | <u>99,52,94,332</u> | <u>78,18,10,800</u> |
| * Changes in Unbilled Revenue (Unbilled Revenue - Net) | | |
| Opening Unbilled Revenue | 5,63,60,633 | 4,38,88,964 |
| Closing Unbilled Revenue | 13,07,63,155 | 5,63,60,633 |
| | <u>7,44,02,522</u> | <u>1,24,71,669</u> |

22 Other income*(Amount in INR)*

| Particulars | For the year ended | For the year ended |
|---|--------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Interest income under the effective interest method on: | | |
| Deposits with banks | 48,659 | 1,25,561 |
| | <u>48,659</u> | <u>1,25,561</u> |

23 Employee benefit expenses*(Amount in INR)*

| Particulars | For the year ended | For the year ended |
|---|---------------------|---------------------|
| | 31 March 2018 | 31 March 2017 |
| Salaries and wages | 44,11,37,060 | 30,21,47,804 |
| Contribution to provident and other funds | 1,05,76,933 | 53,45,417 |
| Staff welfare expenses | 23,97,346 | 16,49,420 |
| | <u>45,41,11,339</u> | <u>30,91,42,641</u> |

24 Finance costs*(Amount in INR)*

| Particulars | For the year ended | For the year ended |
|------------------|--------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Interest expense | 1,75,32,127 | 1,52,46,851 |
| | <u>1,75,32,127</u> | <u>1,52,46,851</u> |

25 Depreciation and amortisation expenses*(Amount in INR)**(Amount in INR)*

| Particulars | For the year ended | For the year ended |
|--|--------------------|--------------------|
| | 31 March 2018 | 31 March 2017 |
| Depreciation of property, plant and equipment (Refer Note 3) | 2,77,70,219 | 1,24,54,297 |
| | <u>2,77,70,219</u> | <u>1,24,54,297</u> |



Vedang Cellular Services Private Limited

Register Address: 302, Evershine Mall Premises Co-Op Society LTD Chincholi Bunder Road, Link Road, Malad (West), Mumbai 400064

Company Identification Number : U32309MH2010PTC201638

Notes to the financial statements for the period 1 April 2017 to 31st March 2018**26 Other expenses**

| Particulars | (Amount in INR) For the year ended | (Amount in INR) For the year ended |
|--|---------------------------------------|---------------------------------------|
| | 31 March 2018 | 31 March 2017 |
| Sub-contractor charges | 2,47,77,548 | 2,00,21,343 |
| Installation charges | 14,76,61,559 | 10,42,71,924 |
| Rent | 48,03,300 | 38,46,604 |
| Power and fuel | 7,60,117 | 4,32,906 |
| Repairs & maintenance | | |
| - plant and machinery | 8,23,515 | 39,13,426 |
| - others | 20,93,967 | 43,40,435 |
| Legal and professional fees (refer note 26.1) | 3,45,20,295 | 49,54,145 |
| Impairment loss allowance on financial assets, net | 10,93,098 | 9,81,377 |
| Rates and taxes | 20,53,706 | 19,40,793 |
| Printing and stationery | 56,34,976 | 25,87,396 |
| Consumables | 67,26,682 | 1,12,75,610 |
| Travelling and conveyance | 19,77,55,876 | 13,29,39,646 |
| Communication expenses | 1,33,87,939 | 87,02,837 |
| Equipment hire charges | 4,29,72,118 | 6,26,66,260 |
| Insurance | 14,01,549 | 6,93,579 |
| Foreign exchange loss, net | 91,119 | - |
| Expenditure on corporate social responsibility | - | 300 |
| Miscellaneous expenses | 24,51,800 | 15,75,266 |
| | 48,90,09,164 | 36,51,43,845 |

26.1 Payment to auditors (net of service tax; included in legal and professional fees)

(Amount in INR)

| Particulars | For the period ended 31 March | For the period ended 31 March |
|----------------------|----------------------------------|----------------------------------|
| | 2018 | 2017 |
| Statutory audit fees | 1,50,000 | 35,000 |
| Tax audit fees | 50,000 | 15,000 |
| | 2,00,000 | 50,000 |




Vedang Cellular Services Private Limited
Notes to the financial statements for the period 1 April 2017 to 31st March 2018

27 Taxes

A Amount recognised in profit or loss

| (Amount in INR) | |
|--|-------------------------------------|
| Particulars | For the year ended 31 March 2018 |
| Current tax: | |
| In respect of the current period | 36,79,364 |
| Deferred tax: | |
| Attributable to: | |
| Origination and reversal of temporary differences | (13,19,351) |
| Deferred tax related to previous period | (50,59,915) |
| Income tax expense reported in the Statement of Profit and Loss | (26,99,902) |

B Income tax recognised in other comprehensive income

| (Amount in INR) | |
|---|-------------------------------------|
| Particulars | For the year ended 31 March 2018 |
| Remeasurement of the net defined benefit liability/ asset | |
| Before tax | 69,48,709 |
| Tax (expense)/ benefit | (22,95,576) |
| Net of tax | 46,53,133 |

C Reconciliation of effective tax rate

| (Amount in INR) | |
|--|-------------------------------------|
| Particulars | For the year ended 31 March 2018 |
| | Amount |
| Profit before tax | 69,20,141 |
| Tax using the Company's domestic tax rate | 22,88,006 |
| Effect of: | |
| Income tax relating to items that will not be reclassified to profit or loss | (22,95,576) |
| Effective tax rate | (7,569) |
| Less: Impact on account of MAT credit | 15,91,632.44 |
| Less: Impact of account of change in rate of MAT vs normal tax rate | 7,75,950.19 |
| Less: Excess provision related to prior years | (50,59,915) |
| Income tax expense reported in the Statement of Profit and Loss | (26,99,902) |

D The following tables provides the details of income tax assets and income tax liabilities as of 10 November 2017

Non-current tax assets (net)

| (Amount in INR) | |
|---|------------------------|
| Particulars | As at 31 March 2018 |
| Income tax assets | 1,92,99,941 |
| Income tax liabilities | - |
| Net income tax assets at the end of the year | 1,92,99,941 |

*For current tax liabilities above, there is no legally enforceable right to set off against the non-current tax assets and accordingly disclosed separately.

E Deferred tax assets, net

| As at 31 March 2018 | |
|--|--------------------|
| Particulars | |
| Deferred tax asset and liabilities are attributable to the following: | |
| Deferred tax: | |
| Provision on employee benefits- Gratuity | 8,44,020 |
| Provision on employee benefits- Compensated absences | 3,63,147 |
| Brought forward losses | - |
| Impairment on financial asset | 3,40,242.06 |
| Deferred tax on fixed assets | (36,27,326) |
| Net deferred tax liability | (20,79,917) |



Handwritten signature



Vedang Cellular Services Private Limited

Notes to the financial statements for the period 1 April 2017 to 31st March 2018

F Recognised deferred tax assets and liabilities

Movement of deferred tax assets / liabilities presented in the balance sheet

| For the year ended 31 March 2018 | Opening balance | Additions through business combinations | Recognized in profit or loss | Recognized in OCI |
|--|---------------------|---|---------------------------------|-----------------------|
| Deferred tax liability on: | | | | |
| Excess of depreciation provided for in the books over the depreciation allowed under the Income tax laws | (48,84,461) | - | (12,57,135) | |
| Gross deferred tax liability | (48,84,461) | | (12,57,135) | |
| Deferred tax assets on: | | | | |
| Provision for employee benefits, compensated absences | 37,80,768.75 | - | 2,78,026 | - |
| Impairment on financial asset | | - | (3,40,242.06) | - |
| Remeasurements gains / (losses) on defined benefit p | - | - | - | (22,95,575.51) |
| Brought forward losses | | - | - | - |
| Gross deferred tax assets | 37,80,768.75 | | (62,216) | (22,95,575.51) |
| Net deferred tax liability | (11,03,693) | | (13,19,351) | (22,95,575.51) |

G The Company does not have any on which deferred tax assets is created.



Handwritten signature



28 Financial instruments - fair value and risk management

Accounting classification and fair value

The following table shows the carrying amount and fair value of financial assets and financial liabilities:

Fair value hierarchy

The section explains the judgment and estimates made in determining the fair values of the financial instruments that are:

- recognised and measured at fair value.
- measured at amortised cost and for which fair values are disclosed in the financial statements.

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the Indian Accounting Standard.

| Particulars | Carrying amount | Fair value | | |
|---|---------------------|------------|----------|---------------------|
| | 31 March 2018 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 38,73,649 | - | - | 38,73,649 |
| Trade receivables | 22,09,10,543 | - | - | 22,09,10,543 |
| Cash and cash equivalents including other bank balances | 6,51,079 | - | - | 6,51,079 |
| Other financial assets | 1,93,355 | - | - | 1,93,355 |
| Unbilled revenue | 13,07,63,155 | - | - | 13,07,63,155 |
| Total financial assets | 35,63,91,781 | - | - | 35,63,91,781 |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 4,64,46,880 | - | - | 4,64,46,880 |
| Current borrowings | 12,51,91,255 | - | - | 12,51,91,255 |
| Other financial liabilities | 4,12,80,189 | - | - | 4,12,80,189 |
| Total financial liabilities | 21,29,18,324 | - | - | 21,29,18,324 |

| Particulars | Carrying amount | Fair value | | |
|---|---------------------|------------|----------|---------------------|
| | 31-Mar-17 | Level 1 | Level 2 | Level 3 |
| Financial assets measured at amortised cost | | | | |
| Loans | 26,04,907 | - | - | 26,04,907 |
| Trade receivables | 22,72,39,720 | - | - | 22,72,39,720 |
| Cash and cash equivalents | 10,64,461 | - | - | 10,64,461 |
| Other financial assets | 1,49,562 | - | - | 1,49,562 |
| Unbilled revenue | 5,63,60,633 | - | - | 5,63,60,633 |
| Total financial assets | 28,74,19,284 | - | - | 28,74,19,284 |
| Financial liabilities measured at amortised cost | | | | |
| Trade payables | 8,28,11,989 | - | - | 8,28,11,989 |
| Current borrowings | 2,91,62,827 | - | - | 2,91,62,827 |
| Other financial liabilities | 3,43,19,961 | - | - | 3,43,19,961 |
| Total financial liabilities | 14,62,94,778 | - | - | 14,62,94,778 |

* The fair value of these financial instruments is determined by using level 3 inputs of the fair value hierarchy.

Fair value hierarchy

Level 1: This hierarchy includes financial instruments measured using quoted prices. This includes investment in equity, preference shares, mutual funds and debentures that have quoted price.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the-counter derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for investment in unquoted preference shares included in level 3.

Fair valuation method

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values.

A Financial Assets:

Fair value of all these financial assets are measured at balance sheet date value, as most of them are settled within a short period and so their fair value are assumed to be almost equal to the balance sheet date value.

B Financial Liabilities:

Borrowings: It includes cash credit and overdraft facilities, working capital loan and bill discounting facilities. These short-term borrowings are classified and subsequently measured in the financial statements at amortized cost. Considering that the interest rate on the loan is reset on a monthly/quarterly basis, the carrying amount of the loan would be a reasonable approximation of its fair value.

Trade payables and other liabilities: Fair values of trade and other liabilities are measured at balance sheet value, as most of them are settled within a short period and so their fair values are assumed to be almost equal to the balance sheet values.

29 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk

The Company's principal financial liabilities comprise loans and borrowings, Provisions, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations. The Company's principal financial assets include loans, trade and other receivables, and cash and short-term deposits that derive directly from its operations.

The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The Company's exposure to credit risk is influenced mainly by the individual characteristic of each customer and the concentration of risk from the top few customers.

Risk management framework

The Company's has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

Board oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. Board is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans and current asset. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. The carrying amount of financial asset represent the maximum credit exposure.

The carrying amount of following financial assets represents the maximum credit exposure:

Trade receivables

The Company's exposure to credit risk is influenced mainly by its customer. However, the management also considers the factors that may influence the credit risk of its customer base. The Company has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and in some cases bank references.

The Company limits its exposure to credit risk from trade receivables by establishing a maximum payment period of one to three months for customers. The Company does not have trade receivables for which no loss allowance is recognised because of collateral.

At 31 March 2018, the maximum exposure to credit risk for trade and other receivables by geographic region was as follows.

| Particulars | Period ended | |
|-------------|---------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| India | 22,20,03,641 | 22,72,39,720 |
| | 22,20,03,641 | 22,72,39,720 |

At 31 March 2018, the Company's most significant customer, a Nokia Solutions Services Pvt Ltd, accounted for Rs 10,97,66,787/- of the trade and other receivables carrying amount (31 March 2017 : Rs 11,82,12,373/-).

Expected credit loss assessment for corporate customers as at 31 March 2018 are as follows:

The Company uses an allowance matrix to measure the expected credit loss of trade receivable from customers. Based on industry practices and the business environment in which the entity operates, the management considers that trade receivables are in default (credit impaired) if the payments are more than 360 days past due. Loss rates are based on actual credit loss experience over the last six quarters.

These rates have been adjusted to reflect the management's view of economic conditions over the expected lives of the receivables.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables from customers:
As at 31 March 2018

(Amount in INR)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 10,07,26,521 | 0.12% | 1,17,326.28 | No | 10,06,09,195 |
| Past due 1-90 days | 11,73,73,162 | 0.63% | 7,45,144.09 | No | 11,66,28,018 |
| Past due 91-180 days | 37,41,148 | 4.28% | 1,60,018.59 | No | 35,81,130 |
| Past due 181-270 days | 1,00,750 | 8.48% | 8,547.58 | No | 92,202 |
| Past due 271-360 days | - | 29.47% | - | No | - |
| Above 360 days | 62,062 | 100.00% | 62,061.70 | Yes | - |
| | 22,20,03,643 | | 10,93,098 | | 22,09,10,544 |

As at 31 March 2017

(Amount in INR)

| Particulars | Gross carrying amount | Expected credit loss rate | Expected credit losses | Whether receivable is credit impaired | Carrying amount of trade receivables |
|-----------------------|-----------------------|---------------------------|------------------------|---------------------------------------|--------------------------------------|
| Not due | 12,07,56,244 | 0.12% | 1,40,657 | No | 12,06,15,586.77 |
| Past due 1-90 days | 10,29,09,227 | 0.63% | 6,53,320 | No | 10,22,55,907.10 |
| Past due 91-180 days | 31,73,992 | 4.28% | 1,35,760 | No | 30,38,231.72 |
| Past due 181-270 days | 3,15,997 | 8.48% | 26,809 | No | 2,89,188.13 |
| Past due 271-360 days | 84,262 | 29.47% | 24,831 | No | 59,430.99 |
| Above 360 days | - | 100.00% | - | Yes | - |
| | 22,72,39,721.38 | | 9,81,377 | | 22,62,58,344.72 |



Signature



Movement in allowance for impairment in respect of trade receivables:

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

| Particulars | (Amount in INR) | |
|---|-----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Balance as at the beginning of the year | 9,81,377 | - |
| Additions through business combination | - | - |
| Impairment loss allowances recognised/ (reversed) | 1,11,722 | 9,81,377 |
| Less: Amounts written off | - | - |
| Balance as at the end of the year | 10,93,098 | 9,81,376.66 |

Credit risk on cash and cash equivalents is limited as we generally invest in deposits with banks and financial institutions with high credit ratings assigned by international and domestic credit rating agencies. Cash and cash equivalents includes investment in fixed deposits with banks.

ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors rolling forecast of the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's objective is to maintain a balance between cash outflow and inflow. Usually the excess of funds is invested in fixed deposit. This is generally carried out in accordance with practice and limits set by the Company. The limits vary to take into account the liquidity of the market in which the Company operates.

i) Financing arrangement

The Company maintains the following line of credit:

(i) The Company has taken cash credit having interest rate of 1.20%+3m MCLR. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the entire current assets of the Company on both present and future and collateral by way of pari passu first charge on the entire fixed assets of the Company including capital goods and capital work in progress excluding charge on vehicles both present and future of the Company.

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

| Particulars | (Amount in INR) | |
|---|-----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Expiring within one year (cash credit and overdraft facilities) | 12,51,91,255 | 2,72,26,653 |
| Expiring within one year (bill discounting facility) | - | - |

The table below provides details regarding the contractual maturities of significant financial liabilities as at 10 November 2017, 31 March 2017 and 1 April 2016. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:

As at 31 March 2018

| Particulars | (Amount in INR) | | | | |
|-----------------------------|-----------------|--------------|-----------|-----------|-------------------|
| | Carrying amount | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 12,51,91,255 | 12,51,91,255 | - | - | - |
| Trade payables | 4,64,46,880 | 4,64,46,880 | - | - | - |
| Other financial liabilities | 4,12,80,189 | 4,12,80,189 | - | - | - |

As at 31 March 2017

As disclosed in note 16.1 and note 16.2, the Company has a secured bank loan that contains a loan covenant. A future breach of covenant may require Company to repay the loan earlier than indicated in the above table. Except for these financial liabilities, it is not expected that cash flows included in maturity analysis could occur significantly earlier.

iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long-term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

i) Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are denominated only in Rupees.

ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowings includes cash credit facilities and bill discounting which carries variable rate of interest.

Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in INR) | |
|--------------------------|---------------------|---------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | 12,51,91,255 | 2,91,62,827 |
| Total borrowings | 12,51,91,255 | 12,51,91,255 |

(b) Sensitivity

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31-Mar-18 | | | | |
| Variable rate borrowings | (1,56,99,043) | 1,53,88,171 | (1,05,08,939) | 1,03,00,842 |
| 31-Mar-17 | | | | |
| Variable rate borrowings | (1,53,99,320) | 1,50,94,382 | (1,03,08,304) | 1,01,04,180 |

30 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of Non-current borrowing and current borrowing, less cash and cash equivalents.

The Company's policy is to keep the ratio below 2.50. The Company's adjusted net debt to equity ratio are as follows:

| Particulars | (Amount in INR) | |
|---------------------------------|---------------------|---------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Total liabilities | 28,45,97,733 | 19,33,44,426 |
| Less: Cash and cash equivalents | 1,51,079 | 5,64,461 |
| Adjusted net debt | 28,44,46,654 | 19,27,79,964 |
| Total equity | 21,21,99,740 | 16,78,53,119 |
| Total equity | 21,21,99,740 | 16,78,53,119 |
| Net debt to equity ratio | 1.34 | 1.15 |

Vedang Cellular Services Private Limited
Notes to the financial statements for the period 1 April 2017 to 31st March 2018

The Company maintains the following line of credit:

(i) The Company has taken cash credit having interest rate of 1.20%+3m MCLR. These facilities are repayable on demand and are secured primarily by way of pari passu first charge on the entire current assets of the Company on both present and future and collateral by way of pari passu first charge on the entire fixed assets of the Company including capital goods and capital work in progress excluding charge on vehicles both present and future of the Company.

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

| Particulars | (Amount in INR) | |
|---|-----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Expiring within one year (cash credit and overdraft facilities) | 12,51,91,255 | 2,72,26,653 |
| Expiring within one year (bill discounting facility) | - | - |

The table below provides details regarding the contractual maturities of significant financial liabilities as at 10 November 2017, 31 March 2017 and 1 April 2016. The amounts are gross and undiscounted contractual cash flows and includes contractual interest payment and exclude netting arrangements:

As at 31 March 2018

| Particulars | (Amount in INR) | | | | |
|-----------------------------|-----------------|------------------------|-----------|-----------|-------------------|
| | Carrying amount | Contractual cash flows | | | |
| | | 0-1 years | 1-2 years | 2-5 years | 5 years and above |
| Borrowings | 12,51,91,255 | 12,51,91,255 | - | - | - |
| Trade payables | 4,64,46,880 | 4,64,46,880 | - | - | - |
| Other financial liabilities | 4,12,80,189 | 4,12,80,189 | - | - | - |

As at 31 March 2017

As disclosed in note 16.1 and note 16.2, the Company has a secured bank loan that contains a loan covenant. A future breach of covenant may require Company to repay the loan earlier than indicated in the above table. Except for these financial liabilities, it is not expected that cash flows included in maturity analysis could occur significantly earlier.

iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long-term debt. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

i) Currency risk

The Company is not exposed to significant currency risk as the revenue and expenses are denominated only in Rupees.

ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's borrowings includes cash credit facilities and bill discounting which carries variable rate of interest.

Interest rate risk exposure

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

| Particulars | (Amount in INR) | |
|--------------------------|---------------------|---------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Variable rate borrowings | 12,51,91,255 | 2,91,62,827 |
| Total borrowings | 12,51,91,255 | 12,51,91,255 |

(b) Sensitivity

| Particulars | Profit and loss | | Equity, net of tax | |
|--------------------------|-----------------|-------------|--------------------|-------------|
| | 1% Increase | 1% decrease | 1% Increase | 1% decrease |
| 31-Mar-18 | | | | |
| Variable rate borrowings | (1,56,99,043) | 1,53,88,171 | (1,05,08,939) | 1,03,00,842 |
| 31-Mar-17 | | | | |
| Variable rate borrowings | (1,53,99,320) | 1,50,94,382 | (1,03,08,304) | 1,01,04,180 |

30 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company monitors the return on capital as well as the level of dividends on its equity shares. The Company's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The Company monitors capital using a ratio of 'adjusted net debt' to 'equity'. For this purpose, adjusted net debt is defined as aggregate of Non-current borrowing and current borrowing, less cash and cash equivalents.

The Company's policy is to keep the ratio below 2.50. The Company's adjusted net debt to equity ratio are as follows:

| Particulars | (Amount in INR) | |
|---------------------------------|---------------------|---------------------|
| | As at 31 March 2018 | As at 31 March 2017 |
| Total liabilities | 28,45,97,733 | 19,33,44,426 |
| Less: Cash and cash equivalents | 1,51,079 | 5,64,461 |
| Adjusted net debt | 28,44,46,654 | 19,27,79,964 |
| Total equity | 21,21,99,740 | 16,78,53,119 |
| Net debt to equity ratio | 1.34 | 1.15 |



Handwritten signature



Consolidated Financial Statements of

BRAINHUNTER SYSTEMS LTD.

Year ended March 31, 2018



KPMG LLP
Vaughan Metropolitan Centre
100 New Park Place, Suite 1400
Vaughan ON L4K 0J3
Canada
Tel 905-265-5900
Fax 905-265-6390

INDEPENDENT AUDITORS' REPORT

To the Shareholders of Brainhunter Systems Ltd.

We have audited the accompanying consolidated financial statements of Brainhunter Systems Ltd., which comprise the consolidated balance sheet as at March 31, 2018, the consolidated statements of operations and deficit and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for private enterprises, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Page 2

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Brainhunter Systems Ltd. as at March 31, 2018, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Canadian accounting standards for private enterprises.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

May 7, 2018
Vaughan, Canada

BRAINHUNTER SYSTEMS LTD.

Consolidated Balance Sheet

March 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|---|----------------------|----------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents (note 3) | \$ 1,099,637 | \$ 875,878 |
| Accounts receivable | 11,222,885 | 11,440,248 |
| Prepaid expenses (note 12) | 481,464 | 324,529 |
| | <u>12,803,986</u> | <u>12,640,655</u> |
| Non-current assets: | | |
| Deposits | 84,082 | 82,928 |
| Deposits with government authorities (note 12) | 347,391 | — |
| Future tax asset (note 8) | 550,872 | — |
| Property and equipment (note 4) | 517,448 | 622,863 |
| | <u>1,499,793</u> | <u>705,791</u> |
| Total assets | \$ 14,303,779 | \$ 13,346,446 |
| Liabilities and Shareholders' Deficiency | | |
| Current liabilities: | | |
| Bank indebtedness (note 5) | \$ 9,302,472 | \$ 8,047,672 |
| Accounts payable and accrued liabilities (note 6) | 7,018,594 | 7,064,276 |
| Due to related parties (note 7) | 4,410,764 | 4,014,389 |
| Deferred revenue | 373,557 | 384,591 |
| Income tax payable | 264,956 | — |
| | <u>21,370,343</u> | <u>19,510,928</u> |
| Non-current liabilities: | | |
| Bank indebtedness (note 5) | 706,860 | 2,002,000 |
| Total liabilities | 22,077,203 | 21,512,928 |
| Shareholders' deficiency: | | |
| Capital stock (note 9) | 4,514,502 | 4,514,502 |
| Deficit | (12,287,926) | (12,680,984) |
| | <u>(7,773,424)</u> | <u>(8,166,482)</u> |
| Economic dependence (note 1) | | |
| Commitments (note 10) | | |
| Total liabilities and shareholders' deficiency | \$ 14,303,779 | \$ 13,346,446 |

See accompanying notes to consolidated financial statements.

BRAINHUNTER SYSTEMS LTD.

Consolidated Statement of Operations and Deficit

Year ended March 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|---|-----------------|-----------------|
| Revenue | \$ 63,050,141 | \$ 68,487,622 |
| Cost of sales | 53,697,902 | 59,047,856 |
| Gross margin | 9,352,239 | 9,439,766 |
| Expenses: | | |
| Salaries and benefits | 6,000,076 | 6,837,250 |
| Office and general | 2,073,494 | 2,262,582 |
| | 8,073,570 | 9,099,832 |
| Income before the undernoted items | 1,278,669 | 339,934 |
| Other expenses: | | |
| Amortization of property and equipment (note 4) | 201,985 | 212,041 |
| Interest expense (notes 5 and 7) | 655,545 | 400,595 |
| Financing costs | 68,319 | 194,013 |
| Loss on foreign exchange | 45,861 | 33,929 |
| | 971,710 | 840,578 |
| Income (loss) before income taxes | 306,959 | (500,644) |
| Income taxes (recovery): | | |
| Current (note 8) | 464,773 | — |
| Future (note 8) | (550,872) | — |
| | (86,099) | — |
| Net income (loss) | 393,058 | (500,644) |
| Deficit, beginning of year | (12,680,984) | (12,180,340) |
| Deficit, end of year | \$ (12,287,926) | \$ (12,680,984) |

See accompanying notes to consolidated financial statements.

BRAINHUNTER SYSTEMS LTD.

Consolidated Statement of Cash Flows

Year ended March 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|--|--------------|--------------|
| Cash provided by (used in): | | |
| Operating activities: | | |
| Net income (loss) | \$ 393,058 | \$ (500,644) |
| Items not involving cash: | | |
| Amortization of property and equipment | 201,985 | 212,041 |
| Future tax recovery | (550,872) | — |
| Accrued interest on bank indebtedness | 36,860 | 33,351 |
| Accrued interest on loans from related parties | 101,414 | 58,698 |
| Change in non-cash operating working capital: | | |
| Accounts receivable | 217,363 | 1,113,069 |
| Prepaid expenses | (156,935) | (130,912) |
| Deposits | (1,154) | (9,802) |
| Accounts payable and accrued liabilities | (45,682) | (986,938) |
| Income tax payable | 264,956 | — |
| Deferred revenue | (11,034) | 211,477 |
| | 449,959 | 340 |
| Financing activities: | | |
| Decrease bank indebtedness | (77,200) | (731,455) |
| Loans from related parties | 294,961 | 2,037,826 |
| | 217,761 | 1,306,371 |
| Investing activities: | | |
| Purchase of property and equipment | (96,570) | (705,681) |
| Proceeds from maturity of term deposits | 45,000 | 45,000 |
| Investment in term deposits | (45,000) | (45,000) |
| Deposits with government authorities | (347,391) | — |
| | (443,961) | (705,681) |
| Increase in cash and cash equivalents | 223,759 | 601,030 |
| Cash and cash equivalents, beginning of year | 875,878 | 274,848 |
| Cash and cash equivalents, end of year | \$ 1,099,637 | \$ 875,878 |
| Supplemental cash flow information: | | |
| Interest paid on bank indebtedness | \$ 517,271 | \$ 308,546 |
| Income taxes paid | 199,731 | — |

See accompanying notes to consolidated financial statements.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements

Year ended March 31, 2018

Nature of operations:

The operations of Brainhunter Systems Ltd. (the "Company") primarily consists of staffing and consulting services in the information technology and engineering sectors. The Company was incorporated on October 2, 2009 under the Ontario Business Corporations Act.

Pursuant to a share purchase agreement dated September 17, 2014, Quess Corp Limited ("Quess" or the "Parent"), acquired 7,000,100 common shares of Zylog Systems (Canada) Ltd., representing all the issued and outstanding shares. Subsequent to the acquisition described above, the Company changed its legal name to Brainhunter Systems Ltd.

1. Economic dependence:

Quess has provided an unconditional commitment to provide financing to the Company during the period April 1, 2018 through March 31, 2019 to ensure that the Company will continue to have sufficient funding to satisfy its obligations as they come due and operate as a going concern during this period. As a result, these consolidated financial statements have been prepared on the basis that the Company will continue to be a going concern and has therefore continued to apply the going concern basis of accounting to the consolidated financial statements.

2. Significant accounting policies:

(a) Basis of presentation:

These consolidated financial statements have been prepared in accordance with Canadian accounting standards for private enterprises ("ASPE"), and are presented in Canadian dollars, which is the Company's functional currency. The consolidated financial statements include all the accounts of the Company and its wholly owned subsidiaries, Mindwire Systems Ltd. and Brainhunter Companies LLC. All intercompany transactions and balances have been eliminated upon consolidation.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

2. Significant accounting policies (continued):

(b) Property and equipment:

Property and equipment are recorded at cost. Amortization is provided annually on a straight-line basis over their estimated useful lives using the following annual rates:

| | |
|-------------------------------|---------------|
| Computer equipment | 30% |
| Office furniture and fixtures | 20% |
| Computer software | 100% |
| Leasehold improvements | Term of lease |

(c) Revenue recognition:

Revenue is generated from information technology and engineering staffing and consulting services.

Revenue from staffing services includes temporary and permanent placement fees. Revenue from temporary placement fees are recognized once the services have been rendered, collection is reasonably assured, and all significant obligations have been fulfilled. Revenue from permanent placement fees are based on a percentage of annual salaries and are recognized once the employees have been placed, collection is reasonably assured, and all significant obligations have been fulfilled.

The Company enters into contracts with customers to complete software consulting projects. Customer billings are prepared monthly based on hours worked and agreed rates, at which time revenue is recognized. To a significantly lesser degree, certain other contracts are fixed price, for which revenue is recorded monthly using the percentage-of-completion basis, whereby revenue is recorded at the estimated net realizable value of the work completed to date.

The Company earns revenue from software licenses for in-house developed software that is deferred and recognized over the term of the license. Software customization revenue is recognized in the year the customization is completed.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

2. Significant accounting policies (continued):

(d) Deferred financing costs:

Financing costs relating to the long-term debt and bank indebtedness are deferred and amortized using the effective interest method over the expected term of the corresponding loans. As the loans are repaid, the corresponding financial costs are charged to net income. Deferred financing costs are presented under bank indebtedness and long-term debt in the consolidated balance sheet and the related amortization under financing costs in the consolidated statement of operations and deficit.

(e) Income taxes:

The Company accounts for income taxes using the liability method of tax allocation. Under this method, future income tax assets and liabilities are determined by reference to the temporary differences between carrying values and the tax basis of assets and liabilities. The future income tax assets or liabilities are measured using the income tax rates and laws that are anticipated to apply when these differences are expected to be recovered or settled. Future income tax assets are recognized to the extent that realization of such benefits are considered more likely than not. The effect on future income tax assets and liabilities of a change in income tax rates is recognized into net income in the year that includes the enactment date.

(f) Use of estimates:

The preparation of consolidated financial statements in conformity with ASPE requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from these estimates.

(i) Allowance for doubtful accounts:

The Company makes a provision to allow for potentially uncollectible amounts owed from customers. The allowance is reviewed by management periodically based on an analysis of the age of the outstanding accounts receivable. At March 31, 2018, an allowance of \$57,630 (2017 - \$77,123) has been included in the consolidated balance sheet.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

2. Significant accounting policies (continued):

(ii) Accrued liabilities:

Accrued liabilities, including those pertaining to commissions, bonuses and professional fees are established by management based on their best estimate of the actual obligation. Management believes that the estimates used in establishing these accrued liabilities are accurate.

(iii) Impairment of assets:

Property and equipment, goodwill and intangible assets are tested for impairment for each business unit should an event or circumstance indicate that their fair value has fallen below their carrying value. Should any negative variances occur in the comparison, an impairment representing the excess is made to the goodwill and then to intangible assets.

(iv) Income taxes:

The Company estimates its Canadian federal income taxes based on interpretation of tax rules and regulations. The Company is also subject to audits from the Canada Revenue Agency and the outcome of such audits may differ from original estimates. Management believes that a sufficient amount has been accrued for income taxes.

(g) Foreign currency translation:

Monetary assets and liabilities of the Company that are denominated in foreign currencies are translated into Canadian dollars at the rates of exchange prevailing at the consolidated balance sheet date. Property and equipment and related amortization are translated at rates prevailing at the dates of acquisition. Revenue and expenses, other than amortization, are translated at the average rate of exchange in effect during the month that the transaction occurred. All exchange gains and losses are recognized in the current year's net income.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

2. Significant accounting policies (continued):

(h) Intangible assets and goodwill:

The Company classifies intangible assets, obtained through acquisitions or developed internally, as definite-lived and indefinite-lived intangible assets, as well as goodwill. Definite-lived intangibles are amortized on a straight-line basis over the asset's useful life while indefinite-lived intangibles and goodwill are not amortized but are tested for impairment annually, or more frequently, if events or circumstances indicate that they might be impaired. The impairment test consists of allocating indefinite-lived intangibles and goodwill to reporting units and then comparing the book value of the reporting units, including indefinite-lived intangibles and goodwill, to their fair values. The Company determines fair value by using discounted future cash flows for reporting units. The excess of carrying value over fair value, if any, is recorded as an impairment charge to the consolidated statement of operations and deficit in the year in which the impairment is determined. Subsequent reversals of impairment are prohibited.

(i) Cash and cash equivalents:

Cash and cash equivalents include cash on hand and short-term deposits which are highly liquid with original maturities of less than three months from the date of acquisition.

(j) Related party transactions:

Monetary-related party transactions and non-monetary related party transactions that have commercial substance are measured at the exchange amount when they are in the normal course of business, except when the transaction is an exchange of a product or property held for sale in the normal course of operations. Where the transaction is not in the normal course of operations, it is measured at the exchange amount when there is a substantive change in the ownership of the item transferred and there is independent evidence of the exchange amount.

All other related party transactions are measured at the carrying amount.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

3. Cash and cash equivalents:

| | 2018 | 2017 |
|--|---------------------|-------------------|
| Cash | \$ 1,054,637 | \$ 830,878 |
| Term deposits, bearing interest at 0.45% per annum | 45,000 | 45,000 |
| | \$ 1,099,637 | \$ 875,878 |

At year end, the carrying value of cash and cash equivalents approximated fair market value due to the short-term nature of the investments.

4. Property and equipment:

| | | 2018 | 2017 |
|-------------------------------|---------------------|--------------------------|-------------------|
| | Cost | Accumulated amortization | Net book value |
| Computer equipment | \$ 1,162,025 | \$ 1,076,364 | \$ 85,661 |
| Office furniture and fixtures | 413,305 | 327,353 | 85,952 |
| Computer software | 204,587 | 204,587 | — |
| Leasehold improvements | 723,942 | 378,107 | 345,835 |
| | \$ 2,503,859 | \$ 1,986,411 | \$ 517,448 |
| | | | \$ 622,863 |

The amortization of property and equipment totaled \$201,985 in 2018 (2017 - \$212,041).

5. Bank indebtedness:

| | 2018 | 2017 |
|---|-------------------|---------------------|
| ICICI Bank of Canada working capital credit facility, bearing interest at the Canadian Dealer Offered Rate ("CDOR") plus 3.00% (2017 - 2.25%) | \$ 7,970,472 | \$ 6,715,672 |
| ICICI Bank of Canada term loan, bearing interest at CDOR plus 3.75% (2017 - 2.50%) | 2,038,860 | 3,334,000 |
| | 10,009,332 | 10,049,672 |
| Less current portion | 9,302,472 | 8,047,672 |
| | \$ 706,860 | \$ 2,002,000 |

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

5. Bank indebtedness (continued):

On October 15, 2015, the Company completed the refinancing of its prior credit facility with ICICI Bank of Canada and signed an amendment to its working capital credit facility agreement. The outstanding bank indebtedness was refinanced to include the following two facilities: (a) a \$4,000,000 term loan facility and (b) a \$6,700,000 working capital facility. Interest on the term loan facility was payable quarterly at a rate of 2.50% plus CDOR per annum, increasing by 0.25% per annum commencing six months from the date of the refinancing and, thereafter, at the beginning of each subsequent three-month period. Quarterly principal repayments on the term loan facility of \$333,000 commenced on December 1, 2016. Interest on the working capital facility was payable monthly at a rate of 2.25% plus CDOR per annum, increasing by 0.25% per annum commencing six months from the date of the refinancing and, thereafter, at the beginning of each subsequent three-month period. The working capital facility must be repaid 12 months after the date of the refinancing unless extended by ICICI Bank of Canada.

On November 10, 2016, the Company amended its existing facility with ICICI Bank of Canada. As part of the amendment, the term for the working capital facility was extended to January 31, 2017. Under the amendment, interest on the working capital facility is payable monthly at a rate of 2.25% plus CDOR per annum and interest on the term loan is payable quarterly at a rate of 2.5% plus CDOR per annum.

On May 30, 2017, the Company amended its existing facility with ICICI Bank of Canada. As part of the amendment, the term for the working capital facility was extended from January 31, 2017 to January 31, 2018.

On July 25, 2017, the Company amended its existing facility with ICICI Bank of Canada. As part of the amendment, working capital facility limit was increased to \$8,800,000. Under the amendment, interest on the working capital facility is payable monthly at a rate of 3.00% plus CDOR per annum and interest on the term loan is payable quarterly at a rate of 3.75% plus CDOR per annum.

On January 31, 2018, the Company amended its existing facility with ICICI Bank of Canada. As part of the amendment, the term for the working capital facility was extended from January 31, 2018 to July 31, 2018.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

5. Bank indebtedness (continued):

On April 30, 2018, the Company signed a 'Temporary Waiver and Consent' (the "Waiver") with ICICI Bank of Canada. ICICI Bank of Canada agreed to temporarily relax the Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") to net financial charges ratio from greater than or equal to 3 to 1, to greater than or equal to 1.5 to 1 for the period from April 1, 2017 to September 30, 2018. Long-term debt to EBITDA ratio which should not exceed 2.5:1 remains unchanged and is not impacted by the Waiver. Following receipt of the Waiver, the Company was in compliance with all financial covenants as at March 31, 2018. The Waiver shall expire on December 31, 2018.

There have been no events of default under the ICICI Bank of Canada term loan and working capital facilities agreement as at March 31, 2018. Qess Corp Limited and Qess Corp (USA) Inc. are parent guarantors to the ICICI Bank of Canada arrangement.

During the year ended March 31, 2018, the Company recognized \$554,131 (2017 - \$341,897) in interest expense on the facilities.

6. Accounts payable and accrued liabilities:

| | 2018 | 2017 |
|----------------------------------|---------------------|---------------------|
| Trade and accrued liabilities | \$ 6,415,450 | \$ 3,646,304 |
| Salaries and commissions payable | 603,144 | 3,417,972 |
| | <u>\$ 7,018,594</u> | <u>\$ 7,064,276</u> |

Included in accounts payable and accrued liabilities as at March 31, 2018 are government remittances payable of \$55,046 (2017 - \$104,429) relating to federal and provincial sales taxes, payroll taxes, health taxes and workers' safety insurance.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

7. Due to (from) related parties:

The following balances are due on demand:

| | 2018 | 2017 |
|---|---------------------|---------------------|
| Fairfax Financial Holdings Ltd., bearing interest at 3.00% per annum (2017 - 3.00%) | \$ 1,049,591 | \$ 1,022,591 |
| Quess Corp (US) Inc., bearing interest between 2.42% and 7.54% per annum (2017 - 2.42%) | 2,752,297 | 2,452,027 |
| MFX, bearing interest at nil per annum (2017 - nil) | 663,139 | 597,742 |
| Quess Corp - India | (54,263) | (52,000) |
| Other | — | (5,971) |
| | <u>\$ 4,410,764</u> | <u>\$ 4,014,389</u> |

The balances payable to FairFax Financial Holdings Ltd. of \$1,049,591 (2017 - \$1,022,591), MFX of \$663,139 (2017 - \$597,742) and Quess Corp (US) Inc. of \$2,752,297 (2017 - \$2,452,027) represent funds received to support the Company's operating activities. The amounts receivable from Quess Corp - India in the amount of (\$54,263) (2017 - (\$52,000)), represent debit notes issued for the expenses incurred on behalf of Quess Corp - India. All of the related party balances are recorded at their carrying amounts.

During the year ended March 31, 2018, the Company recognized \$101,414 (2017 - \$58,698) in interest expense on the amounts due to related parties.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

8. Income taxes:

The Company pays income taxes at a statutory rate of 26.5% (2017 - 26.5%). The difference between the Company's reported income tax expense on operating income and the expense that would otherwise result with the application of the applicable rate is as follows:

| | 2018 | 2017 |
|---|-------------|--------------|
| Income (loss) before income taxes | \$ 306,959 | \$ (500,644) |
| Expected provision for (recovery of) income taxes | \$ 81,344 | \$ (132,031) |
| Increase (decrease) in income taxes resulting from: | | |
| Permanent differences | 10,132 | 12,113 |
| Impact of U.S. tax rate change on deferred tax assets | 325,533 | — |
| Change in valuation allowance | (726,421) | 333,920 |
| Book-to-return differences | 199,731 | (172,580) |
| Tax rate differential in foreign subsidiary | (27,247) | (48,948) |
| Other | 50,829 | 7,526 |
| Income tax recovery | \$ (86,099) | \$ — |

As at March 31, 2018, the Company has \$2,593,889 of future tax assets before any valuation allowance. As at March 31, 2018, the Company recognized a future tax asset of \$550,872 related to one of its subsidiaries, as it was determined to be more likely than not to recognize these future tax assets. The remaining balance of \$2,043,017 of future tax assets has not been recognized as the future realization of these income tax assets did not meet the test of being more likely than not to occur. A summary of the future tax assets at March 31, 2018 is as follows:

| | 2018 | 2017 |
|---|--------------|--------------|
| Future income tax assets (liabilities): | | |
| Non-capital losses | \$ 2,000,031 | \$ 2,711,410 |
| Property and equipment | 514,599 | (38,684) |
| Sub-lease inducement | 49,668 | 55,454 |
| Other temporary differences | 29,591 | 41,258 |
| | 2,593,889 | 2,769,438 |
| Less valuation allowance | 2,043,017 | 2,769,438 |
| Net future income tax asset | \$ 550,872 | \$ — |

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

8. Income taxes (continued):

As at March 31, 2018, the Company has non-capital losses in Canada and the U.S. which can be used to reduce taxable income of future years. The potential tax benefit of these losses/costs has not been recorded in the consolidated financial statements. These losses are set to expire as follows:

Canada:

| | |
|------|--------------|
| 2034 | \$ 964,489 |
| 2035 | 486,996 |
| 2036 | 2,619,897 |
| 2037 | 1,146,245 |
| 2038 | 403,531 |
| | <hr/> |
| | \$ 5,621,158 |

United States:

| | |
|------|--------------|
| 2033 | \$ 61,229 |
| 2034 | 267,246 |
| 2036 | 780,536 |
| 2037 | 780,362 |
| 2038 | 491,650 |
| | <hr/> |
| | \$ 2,381,023 |

9. Capital stock:

| | 2018 | 2017 |
|--------------------------|--------------|--------------|
| Authorized: | | |
| Unlimited common shares | | |
| Issued: | | |
| 14,300,100 common shares | \$ 4,514,502 | \$ 4,514,502 |

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

10. Commitments:

The Company has entered into leases for office space. As at March 31, 2018, the Company has contractual obligations for basic rent payments as follows:

| | |
|---------------------|---------------------|
| 2019 - 2022 | \$ 1,393,638 |
| 2023 and thereafter | 883,370 |
| | <u>\$ 2,277,008</u> |

11. Financial risks and concentration of risk:

Financial instruments are initially recorded at fair value. Financial instruments that are short-term investments are written down when their carrying amounts exceed their quoted market values. All other financial instrument assets are written down when their carrying amounts exceed their estimated market values and this condition is expected to be other than temporary.

The Company's financial instruments recognized in the consolidated balance sheet consist of cash and cash equivalents, accounts receivable, due to related parties, accounts payable and accrued liabilities and bank indebtedness. The fair values of cash and cash equivalents, accounts receivable, due to related parties, accounts payable and accrued liabilities approximate their recorded amounts due to the short-term receipt or payment of cash or determinable cash flow streams. The carrying value of the bank indebtedness approximates fair value because the interest rates approximate market rates.

(a) Credit risk:

The Company grants credit to its customers in the normal course of business. The consolidated financial statements take into account an allowance for bad debts. The Company is exposed to credit risk from their customers but the concentration of the risk is minimized because of the large customer base. There has been no change to the risk exposure from fiscal 2017.

(b) Interest rate risk:

The Company is financed through bank debt which bears interest at rates tied to the Canadian bankers' acceptance rates. Consequently, the Company is exposed to the risk of increases in the bankers' acceptance rates. There has been no change to the risk exposure from fiscal 2017.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

11. Financial risks and concentration of risk (continued):

(c) Foreign exchange risk:

The Company carries out some transactions in U.S. dollars and, as such, is exposed to fluctuations in exchange rates. Approximately 6% of the Company's sales and purchases are in U.S. dollars (2017 - 2%). The Company has not entered into derivative instruments to mitigate these risks. During the year ended March 31, 2018, the Company recorded a foreign exchange loss of \$45,861 (foreign exchange loss in 2017 - \$33,929). There has been no change to the risk exposure from fiscal 2017.

(d) Liquidity risk:

Liquidity risk is the risk that the Company will encounter difficulties in meeting obligations associated with financial liabilities. The Company is exposed to liquidity risk mainly with respect to its bank indebtedness. Refer to note 1 on the Company's economic dependence on Quess. There has been no change to the risk exposure from fiscal 2017.

12. Contingencies:

On November 10, 2016, the Company received a Notice of Assessment from the Canada Revenue Agency ("CRA") regarding its disagreement with amounts deducted by the Company within its October 22, 2014 income tax return of one of its subsidiaries. The Notice of Assessment, which includes imposed penalties, is for approximately \$386,000, including interest. In the opinion of management, this assessment was without substantial merit and the Company filed a notice of objection in relation to the assessment. No provision was recorded as at March 31, 2018 (2017 - nil). As required by the CRA upon filing the notice of objection, the Company made certain prepayments to the CRA totaling \$385,948 which has been recorded in prepaid expenses in the consolidated balance sheet at March 31, 2018. On April 17, 2018, subsequent to year-end, the Company was notified by the CRA that the notice of objection has been reviewed and the appeals division proposed to allow the Company's objection to the penalty provision in full. As a result, the amounts remitted will be refunded.

BRAINHUNTER SYSTEMS LTD.

Notes to Consolidated Financial Statements (continued)

Year ended March 31, 2018

12. Contingencies (continued):

On December 13, 2016, the Company received a Notice of Assessment from the Ontario Ministry of Finance regarding an employer health tax audit related to calendar years 2012 to 2015. The amount in the Notice of Assessment is \$576,118. In the opinion of management, this assessment is without substantial merit and the Company filed a Notice of Objection on June 7, 2017. Subsequent to filing the Notice of Objection, the Company entered into a compliance arrangement with the Ontario Ministry of Finance. Under this compliance agreement, the Company has agreed to remit the amount owing over an 18-month period while the objection is being reviewed. As at March 31, 2018, the Company has remitted payments totaling \$347,391 (2017 - nil), which has been recorded as a deposit with government authorities on the consolidated balance sheet. The Company believes on the likelihood of success on the appeal on a "more likely than not" basis and therefore no provision has been recorded at March 31, 2018.

COMTEL SOLUTIONS PTE. LTD.
(Co. Reg. No.: 199801439D)

DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018



1 Coleman Street #05-16 The Adelphi Singapore 179803
Tel: (65) 6837 0360 Fax: (65) 6837 0369
Email: enquiry@jdt.com.sg website: www.jdt.com.sg
Incorporated with Limited Liability Regn No. 200801266N

DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

C O N T E N T S

| | PAGES |
|--|--------------|
| Directors' Statement | 1 – 2 |
| Independent Auditors' report | 3 – 5 |
| Statement of Financial Position | 6 |
| Statement of Profit or Loss and Other Comprehensive Income | 7 |
| Statement of Changes in Equity | 8 |
| Statement of Cash Flows | 9 |
| Notes to the Financial Statements | 10 – 35 |

**DIRECTORS' STATEMENT
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

The directors are pleased to present their statement to the members together with the audited financial statements of Comtel Solutions Pte Ltd (the "Company") for the financial year ended 31 March 2018.

1. OPINION OF THE DIRECTORS

- (a) the accompanying financial statements are drawn up so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and the financial performance, changes in equity and cash flows of the Company for the financial year ended on that date; and
- (b) at the date of the statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

2. DIRECTORS

The directors of the Company in office at the date of this statement are:

Gopal Vasudev
Subrata Kumar Nag
Ajit Abraham Isaac

3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of the financial year nor at any time during the financial period was a company a party to any arrangement of which the object was to enable the directors of the Company to acquire benefits through the acquisition of share in, or debentures of, the Company or any other body corporate.

4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

The directors of the company holding office at the end of the financial year had no interest of the share capital or debentures of the company or of related corporations either at the beginning of the financial year, or date of appointment, if later, or at the end of the financial year as recorded in the register of directors' shareholdings kept by the company under section 164 of the Singapore Companies Act, Cap. 50, except as follows:

| <u>Name of directors and companies in which interest are held</u> | <u>Shareholdings in the name of directors</u> | |
|---|---|-----------------------------|
| | <u>As at 01.04.2017</u> | <u>As at 31.03.2018</u> |
| | <u>(No. of ordinary shares)</u> | |
| <u>The Company – Comtel Solutions Pte. Ltd.</u> | | |
| Gopal Vasudev | 180,000 | 180,000 |
| Subrata Kumar Nag | - | - |
| Ajit Abraham Isaac | - | - |
| <u>The Ultimate Holding Company – Quess Corp. Limited.</u> | | |
| Gopal Vasudev | - | - |
| Subrata Kumar Nag | - | - |
| Ajit Abraham Isaac | 18,585,960 | 17,585,960 |

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

DIRECTORS' STATEMENT - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

5. SHARES OPTIONS

There were no options granted by the Company during the financial year.


There were no shares issued during the financial year by virtue of any exercise of option to take up unissued shares of the Company.

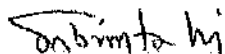
There were no unissued shares of the Company under shares option as at the end of the financial year.

6. INDEPENDENT AUDITORS

The auditors, **JOE TAN & ASSOCIATES PAC**, Public Accountants and Chartered Accountants, have expressed their willingness to accept re-appointment as Auditors.

On behalf of the Board of Directors,


.....
Gopal Vasudev
Director


.....
Subrata Kumar Nag
Director

Singapore

05 MAY 2018

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

COMTEL SOLUTIONS PTE LTD

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Comtel Solutions Pte Ltd (the "Company"), which comprise the statement of financial position of the Company as at 31 March 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the Directors' Statement [set out on pages 1 to 2].

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSS, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

JOE TAN & ASSOCIATES PAC
Public Accountants and
Chartered Accountants

Singapore

05 MAY 2018

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2018

| | <u>Note</u> | <u>2018</u> <u>S\$</u> | <u>2017</u> <u>S\$</u> |
|---|-------------|---------------------------|---------------------------|
| ASSETS | | | |
| Non-current assets: | | | |
| Investment in subsidiary | 4 | 1 | - |
| Plant and equipment | 5 | - | - |
| Total non-current assets | | <u>1</u> | <u>-</u> |
| Current assets: | | | |
| Trade and other receivables | 6 | 21,934,900 | 17,792,710 |
| Cash and cash equivalents | 7 | 8,516,368 | 7,681,267 |
| Total current assets | | <u>30,451,268</u> | <u>25,473,977</u> |
| TOTAL ASSETS | | <u>30,451,269</u> | <u>25,473,977</u> |
| EQUITY AND LIABILITIES | | | |
| Equity: | | | |
| Share capital | 8 | 500,000 | 500,000 |
| Retained earnings | | 21,235,038 | 15,345,252 |
| Equity attributable to owners of the company | | <u>21,735,038</u> | <u>15,845,252</u> |
| Current liabilities: | | | |
| Trade and other payables | 9 | 7,464,024 | 8,058,293 |
| Income tax payable | | 1,252,207 | 1,570,432 |
| Total current liabilities | | <u>8,716,231</u> | <u>9,628,725</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>30,451,269</u> | <u>25,473,977</u> |

The accompanying notes form an integral part of these financial statements.

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | Note | 2018 S\$ | 2017 S\$ |
|--|-------------|---------------------|---------------------|
| Revenue | 10 | 89,625,954 | 95,850,434 |
| Cost of services | | (79,884,919) | (83,610,807) |
| Gross Profit | | 9,741,035 | 12,239,627 |
| Other operating income | 11 | 336,613 | 282,935 |
| Administrative expenses | | (3,019,009) | (4,126,105) |
| Profit before income tax | 13 | 7,058,639 | 8,396,457 |
| Income tax expense | 14 | (1,168,853) | (1,393,434) |
| Profit after income tax | | 5,889,786 | 7,003,023 |
| Other comprehensive income/(loss): | | | |
| Items that may be reclassified subsequently to profit or loss:- | | | |
| - Foreign currency translation | | - | - |
| Items that will not be reclassified subsequently to profit or loss | | - | - |
| Other comprehensive income(loss), net of tax | | - | - |
| Total comprehensive income for the year | | 5,889,786 | 7,003,023 |

The accompanying notes form an integral part of these financial statements.

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | <u>Note</u> | <u>Share capital S\$</u> | <u>Retained earnings S\$</u> | <u>Total S\$</u> |
|--|-------------|----------------------------------|--------------------------------------|----------------------|
| Balance at 1 April 2017 | | 500,000 | 15,345,252 | 15,845,252 |
| Profit for the year, representing total comprehensive income for the year | | - | 5,889,788 | 5,889,788 |
| Balance at 31 March 2018 | | <u>500,000</u> | <u>21,235,038</u> | <u>21,735,038</u> |
| Balance at 1 April 2016 | | 500,000 | 9,812,229 | 10,312,229 |
| Profit for the year, representing total comprehensive income for the year | | - | 7,003,023 | 7,003,023 |
| Dividend | 15 | - | (1,470,000) | (1,470,000) |
| Balance at 31 March 2017 | | <u>500,000</u> | <u>15,345,252</u> | <u>15,845,252</u> |

The accompanying notes form an integral part of these financial statements.

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | <u>Note</u> | <u>2018</u> <u>S\$</u> | <u>2017</u> <u>S\$</u> |
|---|-------------|---------------------------|---------------------------|
| Cash flows from operating activities | | | |
| Profit after income tax | | 5,889,786 | 7,003,023 |
| <i>Adjustments for:</i> | | | |
| Depreciation of plant and equipment | | 38,570 | 11,534 |
| Income tax expense | | 1,168,853 | 1,393,434 |
| | | <u>7,097,209</u> | <u>8,407,991</u> |
| <i>Changes in working capital:</i> | | | |
| (Increase)/Decrease in trade and other receivables | | (4,142,191) | 1,303,161 |
| (Decrease)/Increase in trade and other payables | | (264,615) | 3,538,692 |
| Cash generated from from operations | | <u>2,690,403</u> | <u>13,249,844</u> |
| Income tax paid | | (1,497,078) | (738,076) |
| Income tax refund | | 10,000 | 131,833 |
| Net cash generated from from operating activities | | <u>1,203,325</u> | <u>12,643,601</u> |
| Cash flows from investing activity | | | |
| Purchase of plant and equipment | | (38,570) | (11,534) |
| Net cash used in investing activity | | <u>(38,570)</u> | <u>(11,534)</u> |
| Cash flows from financing activities | | | |
| Repayment of amount due to director | | (302,736) | (6,368,968) |
| Repayment of amount due to shareholder | | (26,918) | - |
| Repayment of amount due to related party | | - | (120,107) |
| Increase in banker's guarantee | | (18,732) | - |
| Dividend paid | | - | (1,470,000) |
| Net cash used in financing activities | | <u>(348,386)</u> | <u>(7,959,075)</u> |
| Net increase in cash and cash equivalents | | 816,369 | 4,672,992 |
| Cash and cash equivalents at the beginning of year | | <u>7,681,267</u> | <u>3,008,275</u> |
| Cash and cash equivalents at the end of year | 7 | <u><u>8,497,636</u></u> | <u><u>7,681,267</u></u> |

The accompanying notes form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

1. GENERAL

The Company is a private company limited by shares and is incorporated and domiciled in the Republic of Singapore.

The Company's immediate holding company is Quesscorp Holdings Pte. Ltd., incorporated in Singapore.

The Company's ultimate holding company is Quesscorp Holdings Limited, incorporated in India.

The registered office and principal place of business of the Company is located at 10 Hoe Chiang Road #15-02, Keppel Towers, Singapore 089315.

The principal activities of the Company are those of providing general (non IT) staffing services. There are no significant changes in the nature of these activities during the financial period.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements are prepared in accordance with the provision of Singapore Companies Act, Cap.50 and Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollars (S\$), which is the Company's functional currency.

ADOPTION OF NEW AND REVISED STANDARDS

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Company has adopted all the new and revised standards which are relevant to the Company and are effective for annual financial periods beginning on or after 1 April 2017. The adoption of these standards did not have any material effect on the financial statements.

STANDARDS ISSUED BUT NOT YET EFFECTIVE

A number of new standards, amendments to standards and interpretations are issued but effective for annual periods beginning after 1 January 2017, and have not been applied in preparing these financial statements. The Company does not plan to early adopt these standards.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

The following standards that have been issued but not yet effective are as follows:

| <u>Reference</u> | <u>Description</u> | <u>Effective for annual periods beginning on or after</u> |
|----------------------------------|---|---|
| FRS 115 | Revenue from Contracts with Customers | 1 Jan 2018 |
| Amendments to FRS 110 and FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Date to be determined |
| FRS 109 | Financial Instruments | 1 Jan 2018 |
| Amendments to FRS 7 | Disclosure Initiative | 1 Jan 2017 |
| Amendments to FRS 12 | Recognition of Deferred Tax Assets for Unrealised Losses | 1 Jan 2017 |
| Amendments to FRS 115 | Clarifications to FRS 115 Revenue from Contracts with Customers | 1 Jan 2018 |
| FRS 116 | Leases | 1 Jan 2019 |
| Amendments to FRS 102 | Classification and Measurement of Share-Based Payment Transactions | 1 Jan 2018 |
| Amendments to FRS 40 | Transfers of Investment Property | 1 Jan 2018 |
| Amendments to FRS 109 | Financial Instruments | 1 Jan 2018 |
| Amendments to FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | 1 Jan 2019 |
| INT FRS 122 | Foreign Currency Transactions and Advance Consideration | 1 Jan 2019 |

Except for FRS 115, FRS116 and FRS109, the directors expect that the adoption of the other standards above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of FRS 115, FRS116 and FRS109 are described below.

FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a five-step model that will apply to revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Key issues for the Company include identifying performance obligations, accounting for contract modifications, applying the constraint to variable consideration, evaluating significant financing components, measuring progress toward satisfaction of a performance obligation, recognising contract cost assets and addressing disclosure requirements.

The new standard will supersede all current revenue recognition requirements under FRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

FRS 116 Leases

FRS 116 was issued in June 2016 and it will supersede FRS 17 Leases and its associated interpretative guidance.

The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognised in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets). The Standard maintains substantially the lessor accounting approach under the predecessor FRS 17.

Management anticipates that the initial application of the new FRS 116 will likely result in changes to the accounting policies relating to the Company's leases. Management does not intend to early adopt FRS 116, which is effective from financial year beginning 1 January 2019 and will perform a detailed assessment of the possible impact of implementing FRS 116 before its implementation date.

FRS 109 Financial Instruments

FRS 109 supersedes FRS 39 *Financial Instruments: Recognition and Measurement* with new requirements for the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

Classification and measurement

Under FRS 109, financial assets are classified into financial assets measured at fair value or at amortised cost depending on the Company's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Fair value gains or losses will be recognised in profit or loss except for certain equity investments, for which the Company can elect to recognise the gains and losses in other comprehensive income. Debt instruments that meet the Solely Payments of Principal and Interest contractual cash flow characteristics test and where the Group is holding the debt instrument to both collect the contractual cash flows and to sell the financial assets can also be measured at fair value through other comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

FRS 109 Financial Instruments - continued

FRS 109 carries forward the recognition, classification and measurement requirements for financial liabilities from FRS 39, except for financial liabilities that are designated at fair value through profit or loss, where the amount of change in fair value attributable to change in credit risk of that liability is recognised in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, FRS 109 retains the requirements in FRS 39 for de-recognition of financial assets and financial liabilities.

FINANCIAL INSTRUMENTS

(a) Financial assets

Initial recognition and measurement

Financial assets are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The Company has the following non-derivative financial assets: loans and receivables.

Subsequent measurement

Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

Loans and receivables comprise trade and other receivables, and cash and cash equivalents.

Cash and cash equivalent comprise cash at banks and on hand.

De-recognition

A financial asset is derecognised when the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that has been recognised in other comprehensive income is recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

FINANCIAL INSTRUMENTS – CONTINUED

(b) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement

Financial liabilities at amortised cost

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

Such financial liabilities comprise trade and other payables.

De-recognition

A financial liability is de-recognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

EFFECTIVE INTEREST METHOD

The effective interest method is a method of calculating the amortised cost of a financial instrument and of allocating interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fee on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period. Income and expense is recognised on an effective interest basis for debt instruments other than those financial instruments "at fair value through profit or loss".

PLANT AND EQUIPMENT

All items of plant and equipment are initially recorded at cost. Subsequent to recognition, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. The cost of plant and equipment includes its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating the manner intended by management. Dismantlement, removal or restoration costs are included as part of the cost of plant and equipment if the obligation for dismantlement, removal or restoration is incurred as a consequence of acquiring or using the plant and equipment.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

PLANT AND EQUIPMENT – CONTINUED

Depreciation is calculated using straight-line method to allocate depreciable amounts over their estimated useful lives. The estimated useful lives are as follows:

| | <u>Useful lives</u> |
|------------------|---------------------|
| Office equipment | - 3 years |
| Computer | - 1 year |
| Renovation | - 1 year |

Fully depreciated assets are retained in the business until they are no longer in use. Newly acquired assets below S\$38,570, or a total of S\$38,570 are amortised in one year.

The carrying value of plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The useful lives, residual values and depreciation method are reviewed at the end of each reporting period, and adjusted prospectively, if appropriate.

An item of plant and equipment is derecognised upon disposal of when no future economic benefits are expected from its use or disposal. Any gain or loss on de-recognition of the asset is included in profit or loss in the year the asset is derecognised.

INVESTMENT IN SUBSIDIARY

The investment in subsidiary is carried at cost less any accumulated allowance for impairment. On disposal of investment in subsidiary, the difference between net disposal proceeds and the carrying amount of the investment is recognised in profit or loss.

CONSOLIDATION

The company did not consolidate the accounts of its subsidiary due to the exemption under FRS110 Consolidated Financial Statements as follows:

- a) it is wholly owned subsidiary of another entity;
- b) its debt or equity instruments are not traded in a public market (a domestic or foreign stock exchange or an over-the counter market, including local and regional markets);
- c) it did not file, nor is it in the process of filing, its financial statements with a securities commission or other regulatory organization for the purpose of issuing any class of instruments in a public market; and
- d) its ultimate produces consolidated financial statements that are available for public use.

IMPAIRMENT OF NON-FINANCIAL ASSETS

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment assessment for an asset is required, the Company makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

IMPAIRMENT OF NON-FINANCIAL ASSETS – CONTINUED

Impairment losses are recognised in profit or loss, except for assets that were previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss.

IMPAIRMENT OF FINANCIAL ASSETS

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes that asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial asset is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying amount of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

CASH AND CASH EQUIVALENTS

Cash and bank balances in the statement of financial position comprise cash on hand and bank which are subject to insignificant risk of changes in value.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

PROVISIONS

General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflected, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

EMPLOYEE BENEFITS

(a) **Defined contribution plans**

The Company makes contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

(b) **Short-term employee benefits**

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is made. Revenue is measured at the fair value of consideration received or receivable.

(a) **Rendering of services**

Revenue from services are recognised when consultancy services are rendered and accepted by the customers.

(b) **Government grants**

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statement of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual installments.

Where loans or similar assistance are provided by governments or related institutions with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as additional government grant.

**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES

(a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

(b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES – CONTINUED

(c) Sales tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

RELATED PARTIES

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Company if that person:
 - (i) Has control or joint control over the Company;
 - (ii) Has significant influence over the Company; or
 - (iii) Is a member of the key management personnel of the Company or of a parent of the Company.
- (b) An entity is related to the Company if any of the following conditions apply:
 - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint venture of the same third party.
 - (iv) One entity is a joint ventures of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company.
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

SHARE CAPITAL

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deduct against share capital.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

DIVIDENDS

Final dividends proposed by the directors are not accounted for in shareholders' equity as an appropriation of retained profits, until they have been approved by the shareholders in a general meeting when these dividends have been approved by the shareholders and declared, they are recognised as liability.

Interim dividends are simultaneously proposed and declared because the articles of association of the Company grant the directors the authority to declare interim dividends consequently interim dividends are recognised as a liability when they are proposed and declared.

OPERATING LEASES AS LESSEE

Finance leases which transfer to the Company substantially all the risks and rewards incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Any initial direct costs are also added to the amount capitalised. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss. Contingent rents, if any, are charged as expenses in the periods in which they are incurred.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

OPERATING LEASES AS LESSOR

Amounts due from lessees under finance leases are recorded as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

Rental income from operating leases (net of any incentives given to lessees) is recognised on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which user benefit derived from the leased asset is diminished. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

FOREIGN CURRENCY TRANSACTIONS AND BALANCES

Transactions in foreign currencies are measured in the functional currency of the Company and are recorded on initial recognition in the functional currency at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the reporting period are recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

3. ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

(a) Judgement made in applying accounting policies

(i) Determination of functional currency

In determining the functional currency of the Company, judgement is used by the Company to determine the currency of the primary economic environment in which the Company operates. Consideration factors include the current that mainly influences sales prices of goods and services and the currency of the country whose competitive forces and regulations mainly determines the sales prices of its goods and services.

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(b) Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(i) Useful lives of plant and equipment

The useful life of an item of plant and equipment is estimated at the time the asset is acquired and is based on historical experience with similar assets and takes into account anticipated technological or other changes. If changes occur more rapidly than anticipated or the asset experiences unexpected level of wear and tear, the useful life will be adjusted accordingly. The carrying amount of the Company's plant and equipment as at 31 March 2018 was S\$Nil (2017: S\$Nil).

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

3. ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS – CONTINUED

(b) Key sources of estimation uncertainty – continued

(ii) Impairment of plant and equipment

The plant and equipment are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired. The Company assesses impairment of these assets whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. If any such indication exists, the recoverable amount (i.e. higher of the fair value less cost to sell and value in use) of these assets is estimated to determine the impairment loss. The Company evaluates the recoverable amount of these assets based on the net present value of future cash flows (value in use) derived from such assets using cash flow projections which have been discounted at an appropriate rate.

As at 31 March 2018, no allowance for impairment loss of the plant and equipment was made as the recoverable amount was in excess of the carrying amount.

(iii) Allowance for trade and other receivables

The allowance for doubtful debts of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The carrying amounts of the Company's trade and other receivables as at 31 March 2018 were S\$21,987,821 (2017: S\$17,792,710).

(iv) Provision for income taxes

The Company recognises liabilities of expected tax issues based on their best estimates of the likely taxes due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax positions in the period in which such determination is made. The carrying amounts of the Company's income tax payable as at 31 March 2018 was S\$1,252,207 (2017: S\$1,570,432).

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

4. INVESTMENT IN SUBSIDIARY

Investment in subsidiary company

| | 2018 S\$ | 2017 S\$ |
|---|-------------|-------------|
| <u>Unquoted investments</u> | | |
| Equity shares, at cost | 1 | - |
| Accumulated impairment losses | - | - |
| | <u>1</u> | <u>-</u> |
| Movement in the allowance for impairment loss are as follows: | | |
| At beginning of financial year | - | - |
| Impairment made | - | - |
| At end of financial year | <u>-</u> | <u>-</u> |

The details of the subsidiary held by the Company are as follows:

| Name of subsidiary | Principal activities | Country of incorporation and place of business | Effective equity held by the Company | | Cost of investment | |
|-----------------------|------------------------------|--|--------------------------------------|-----------|--------------------|-------------|
| | | | 2018 % | 2017 % | 2018 S\$ | 2017 S\$ |
| Held by the Company: | | | | | | |
| Comtelink Sdn. Bhd. * | Provide consultancy services | Malaysia | 100% | - | 1 | - |

* Audited by Selva & Associates Chartered Accountants (Malaysia).

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

5. PLANT AND EQUIPMENT

| | Office Equipment S\$ | Computers and Software S\$ | Renovation S\$ | Total S\$ |
|----------------------------------|----------------------------|-------------------------------------|-------------------|--------------|
| Cost: | | | | |
| As at 01.04.2016 | 888 | 108,467 | - | 109,355 |
| Additions | - | 11,534 | - | 11,534 |
| As at 31.03.2017 | 888 | 120,001 | - | 120,889 |
| Additions | - | - | 38,570 | 38,570 |
| As at 31.03.2018 | 888 | 120,001 | 38,570 | 159,459 |
| Accumulated depreciation: | | | | |
| As at 01.04.2016 | 888 | 108,467 | - | 109,355 |
| Depreciation | - | 11,534 | - | 11,534 |
| As at 31.03.2017 | 888 | 120,001 | - | 120,889 |
| Depreciation | - | - | 38,570 | 38,570 |
| As at 31.03.2018 | 888 | 120,001 | 38,570 | 159,459 |
| Net carrying value: | | | | |
| As at 31.03.2018 | - | - | - | - |
| As at 31.03.2017 | - | - | - | - |

6. TRADE AND OTHER RECEIVABLES

| | 2018 S\$ | 2017 S\$ |
|-----------------------------------|-------------|-------------|
| Trade receivables: | | |
| - Fellow subsidiary | 147,192 | - |
| - Third party | 13,047,287 | 16,731,657 |
| Unbilled revenue | 7,971,864 | 423,819 |
| | 21,166,343 | 17,155,476 |
| Other receivables: | | |
| - Deposits with bank | - | 11,220 |
| - Deposits - others | 76,959 | 76,959 |
| - Prepayment | 61,805 | 90,408 |
| - Advances to employees | 314,639 | 271,289 |
| - Amount due from related parties | 220,469 | 112,913 |
| - MOM – Government grant | 90,365 | 74,447 |
| - Other receivables | 4,320 | - |
| | 768,557 | 637,234 |
| | 21,934,900 | 17,792,710 |

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

6. TRADE AND OTHER RECEIVABLES – CONTINUED

Trade receivables are unsecured, non-interest bearing and are generally settled on 30 to 90 (2017: 30 to 90) days term.

Unbilled revenue refers to services being rendered but not yet billed to customers.

The deposits with bank represents banker's guarantee to third parties and it is interest free.

Related parties comprise of companies which are controlled or significantly influenced by the Company's directors.

The other receivables are non-trade in nature, unsecured, interest free and has no fixed term of repayment.

The amount due from related parties and advances to employees are non-trade in nature, unsecured, interest free and has no fixed term of repayment.

There is no other class of financial assets that is past due and/or impaired except for trade receivable.

Trade receivables that are past due but not impaired

The Company had trade receivables amounting to S\$6,678,588 (2017: S\$8,643,686) that were past due at the reporting date but not impaired. These receivables were unsecured and the analysis of their aging at the reporting date was as follows:

| | 2018 S\$ | 2017 S\$ |
|--|------------------|------------------|
| Trade receivables past due but not impaired: | | |
| Lesser than 30 days | 3,795,102 | 4,641,904 |
| 31 – 60 days | 1,223,554 | 2,174,894 |
| More than 61 days | 1,659,932 | 1,826,888 |
| | <u>6,678,588</u> | <u>8,643,686</u> |

The carrying amounts of trade and other receivables approximate its fair value.

Trade and other receivables are denominated in Singapore dollar.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

7. CASH AND CASH EQUIVALENTS

| | 2018 S\$ | 2017 S\$ |
|--------------------|------------------|------------------|
| Cash in hand | 399 | 368 |
| Cash at bank | 8,497,237 | 7,680,899 |
| Banker's guarantee | 18,732 | - |
| | <u>8,516,368</u> | <u>7,681,267</u> |

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following at the end of the financial year:

| | 2018 S\$ | 2017 S\$ |
|----------------------------------|------------------|------------------|
| Cash in hand | 399 | 368 |
| Cash at bank | 8,497,237 | 7,680,899 |
| Banker's guarantee | 18,732 | - |
| | <u>8,516,368</u> | <u>7,681,267</u> |
| Less: banker's guarantee pledged | <u>(18,732)</u> | <u>-</u> |
| | <u>8,497,636</u> | <u>7,681,267</u> |

The banker's guarantee has a maturity term of 2 to 17 months (2017: Nil) from the end of the financial year and it is interest free.

The carrying amounts of cash and cash equivalents approximate their fair values.

The cash and cash equivalents are denominated in Singapore dollar.

8. SHARE CAPITAL

| | 2018 S\$ | 2017 S\$ |
|--|----------------|----------------|
| <u>Issued and fully paid, without par value:</u> | | |
| 500,000 (2017: 500,000) ordinary shares | <u>500,000</u> | <u>500,000</u> |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regards to the Company's residual assets.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

9. TRADE AND OTHER PAYABLES

| | 2018 S\$ | 2017 S\$ |
|----------------------------------|------------------|------------------|
| Trade payables: | | |
| - Third parties | - | - |
| Sub-Contractor payables | 670,864 | 406,785 |
| | <u>670,864</u> | <u>406,785</u> |
| Other payables: | | |
| - Salaries, CPF and FWL payables | 4,325,460 | 4,678,052 |
| - Deferred revenue | 913,706 | 539,223 |
| - Accruals | 33,167 | 36,285 |
| - Amount due to director | - | 329,655 |
| - Amount due to holding company | 1 | - |
| - Provision for incentives | 27,727 | - |
| - GST payables | 1,493,099 | 2,068,293 |
| | <u>6,793,160</u> | <u>7,651,508</u> |
| | <u>7,464,024</u> | <u>8,058,293</u> |

Trade payables are non-interest bearing and are generally settled on 30 to 90 (2017: 30 to 90) days' term.

Deferred revenue comprises amounts billed to customers in respect of services to be rendered in future periods.

Other payables are non-trade in nature, unsecured, interest-free and have no fixed term of repayment.

The amount due to director and holding company are unsecured, non-trade in nature, interest-free and repayable on demand.

The carrying amount of trade and other payables approximate their fair values.

Trade and other payables are denominated in the following currencies:

| | 2018 S\$ | 2017 S\$ |
|------------------|------------------|------------------|
| Hong Kong dollar | 109,779 | - |
| Singapore dollar | 7,354,245 | 8,058,293 |
| | <u>7,464,024</u> | <u>8,058,293</u> |

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

10. REVENUE

| | 2018 S\$ | 2017 S\$ |
|------------------|-------------|-------------|
| Service Rendered | 89,625,954 | 95,850,434 |

11. OTHER OPERATING INCOME

| | 2018 S\$ | 2017 S\$ |
|-------------------|-------------|-------------|
| Government grants | 254,903 | 282,635 |
| Other income | 9,710 | 300 |
| Rental income | 72,000 | - |
| | 336,613 | 282,935 |

12. EMPLOYEE BENEFITS

| | Note | 2018 S\$ | 2017 S\$ |
|-------------------------------------|------|-------------|-------------|
| Key management compensation: | | | |
| Director's remuneration & allowance | 17 | 360,000 | 533,602 |
| Staff costs: | | | |
| - Salaries and bonuses | | 2,125,587 | 2,485,173 |
| - Staff amenities | | 29,740 | 5,108 |
| - CPF contribution | | 87,854 | 78,484 |
| | | 2,243,181 | 2,568,765 |
| | | 2,603,181 | 3,102,367 |

13. PROFIT BEFORE INCOME TAX

| | Note | 2018 S\$ | 2017 S\$ |
|--|------|-------------|-------------|
| Profit before taxation has been arrived at after charging: | | | |
| Depreciation on plant and equipment | 5 | 38,570 | 11,534 |
| Employee benefits | 12 | 2,603,181 | 3,102,367 |
| Office rental | 16 | 216,976 | 240,190 |

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

14. INCOME TAX EXPENSE

The major components of income tax expense recognised in profit or loss for the financial period ended 31 March 2018 and 31 March 2017 were:

| | 2018 S\$ | 2017 S\$ |
|---------------------|-------------|-------------|
| Income tax expense: | | |
| - Current year | 1,168,853 | 1,393,434 |

Relationship between tax expense and accounting profit

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate for the financial period ended 31 March 2018 and 31 March 2017 were as follows:

| | 2018 S\$ | 2017 S\$ |
|--|-------------|-------------|
| Profit before income tax | 7,058,639 | 8,396,457 |
| Tax at the statutory tax rate at 17% (2017: 17%) | 1,199,968 | 1,427,398 |
| Tax effect on non-deductible expenses | 439 | 1,961 |
| Statutory stepped income exemption | (25,925) | (25,925) |
| Corporate tax rebate | (10,000) | (10,000) |
| Deferred tax asset not recognised | 4,371 | - |
| | 1,168,853 | 1,393,434 |

15. DIVIDEND

| | 2018 S\$ | 2017 S\$ |
|--|-------------|-------------|
| During the financial year, the following dividends were paid: | | |
| Interim tax exempt (one-tier) dividend of S\$Nil (2017: S\$2.94) per share on the issued and paid up ordinary shares in respect of the current financial year ended 31 March 2018 (2017: year ended 31 March 2017) | - | 1,470,000 |

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

16. OPERATING LEASE COMMITMENTS

Where Company is the lessee

At the end of reporting period, the Company was committed to making the following rental payments in respect of non-cancellable operating leases for office rental with an original term of more than one year:

| | | 2018 S\$ | 2017 S\$ |
|---|----|----------------|----------------|
| Not later than one year | 13 | 227,834 | 208,848 |
| Later than one year but not later than five years | | - | - |
| | | <u>227,834</u> | <u>208,848</u> |

Operating lease payments represent rents payable by the Company for office premises and other operating facilities. Leases are negotiated for an average term of 12 months and rentals are fixed for an average of 12 months with no provisions for contingent rent or upward revision of rent based on market price indices.

Where Company is the lessor

The Company has entered into property leases on its office premise. These non-cancellable leases have remaining lease terms of 12 months.

At the reporting date, the total of future minimum lease rental receivables under non-cancellable operating leases is as follows:

| | 2018 S\$ | 2017 S\$ |
|---|---------------|-------------|
| Not later than one year | 72,000 | - |
| Later than one year but not later than five years | - | - |
| | <u>72,000</u> | <u>-</u> |

17. SIGNIFICANT RELATED PARTIES TRANSACTIONS

In addition to information disclosed elsewhere in the financial statements, the following are significant related party transactions entered into by the Company with its related parties, at terms agreed between both parties.

| | Note | 2018 S\$ | 2017 S\$ |
|---|------|----------------|----------------|
| <u>Transactions with fellow subsidiary</u> | | | |
| Consultancy income charged to fellow subsidiary | | 147,797 | - |
| Sub-contractor fee charged by fellow subsidiary | | 36,283 | - |
| Rental income charged to fellow subsidiary | | 72,000 | - |
| Miscellaneous expenses paid on behalf of fellow subsidiary | | 100,559 | - |
| Director's remuneration paid on behalf of fellow subsidiary | | <u>47,910</u> | <u>-</u> |
| <u>Key management personnel compensation</u> | | | |
| Director's remuneration & allowance | 12 | <u>360,000</u> | <u>533,602</u> |

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

18. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks from its operation. The key financial risks include credit risk, liquidity risk and market risk (including foreign currency risk and interest rate risk).

The Board of Directors reviews and agrees policies and procedures for the management of these risks, which are executed by the management team. It is, and has been throughout the current and previous financial year, the Company's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Company's exposure to these financial risks or the manner in which it manages and measures the risks.

(a) Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in a loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company performs ongoing credit evaluation of its counterparties' financial condition and generally do not require a collateral.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Exposure to credit risk

The Company has no significant concentration of credit. The Company has credit policies and procedures in place to minimise and mitigate its credit risk exposure.

Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Company. Cash and cash equivalents are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 7.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

18. FINANCIAL RISK MANAGEMENT – CONTINUED

(b) Liquidity risk

Liquidity risk refers to the risk that the Company will encounter difficulties in meeting its short-term obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. It is managed by matching the payment and receipt cycles. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities. The Company's operations are financed mainly through equity. The directors are satisfied that funds are available to finance the operations of the Company.

Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Company's financial assets and liabilities at the reporting date based on contractual undiscounted repayment obligation.

| | Carrying amount S\$ | Contractual Cash flows S\$ | One year or less S\$ |
|---|---------------------------|----------------------------------|----------------------------|
| 2018 | | | |
| <u>Financial Assets</u> | | | |
| Cash and cash equivalents | 8,516,368 | 8,516,368 | 8,516,368 |
| Trade and other receivables (1) | 21,558,456 | 21,558,456 | 21,558,456 |
| | <u>30,074,824</u> | <u>30,074,824</u> | <u>30,074,824</u> |
| <u>Financial Liabilities</u> | | | |
| Trade and other payables (2) | 5,057,219 | 5,057,219 | 5,057,219 |
| | <u>5,057,219</u> | <u>5,057,219</u> | <u>5,057,219</u> |
| Total net undiscounted financial assets | <u>25,017,605</u> | <u>25,017,605</u> | <u>25,017,605</u> |
| | Carrying amount S\$ | Contractual Cash flows S\$ | One year or less S\$ |
| 2017 | | | |
| <u>Financial Assets</u> | | | |
| Cash and cash equivalents | 7,681,267 | 7,681,267 | 7,681,267 |
| Trade and other receivables (1) | 17,431,015 | 17,431,015 | 17,431,015 |
| | <u>25,112,282</u> | <u>25,112,282</u> | <u>25,112,282</u> |
| <u>Financial Liabilities</u> | | | |
| Trade and other payables (2) | 5,450,777 | 5,450,777 | 5,450,777 |
| | <u>5,450,777</u> | <u>5,450,777</u> | <u>5,450,777</u> |
| Total net undiscounted financial assets | <u>19,661,505</u> | <u>19,661,505</u> | <u>19,661,505</u> |

(1) The trade and other receivables in this note excludes prepayments and advance to employees.

(2) The trade and other payables in this note excludes deferred revenue and GST payable.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

18. FINANCIAL RISK MANAGEMENT – CONTINUED

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates will affect the Company's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

(i) Interest rate risk

The Company's exposure to interest rate risk arises primarily from cash and cash equivalents.

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk arises primarily from cash and cash equivalents.

(ii) Foreign currency risk

The Company's foreign exchange risk results mainly from cash flows from transactions denominated in foreign currencies. At present, the Company does not have any formal policy for hedging against currency risk. The Company ensures that the net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates, where necessary, to address short term imbalances.

The Company has transactional currency exposures arising from sales or purchases that are denominated in a currency other than the functional currency of the Company, primarily Hong Kong Dollar (HKD).

The Company's currency exposures to the HKD at the reporting date were as follows:

| | 2018 Hong Kong Dollar S\$ | 2017 Hong Kong Dollar S\$ |
|---------------------------------|------------------------------------|------------------------------------|
| Financial Assets: | | |
| Cash and cash equivalents | - | - |
| Trade and other receivables (1) | - | - |
| | - | - |
| Financial Liabilities: | | |
| Trade and other payables (2) | 109,779 | - |
| | 109,779 | - |
| Foreign currency exposure | (109,779) | - |

(1) The trade and other receivables in this note excludes prepayments and advance to employees.

(2) The trade and other payables in this note excludes deferred revenue and GST payable.

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

18. FINANCIAL RISK MANAGEMENT – CONTINUED

(c) Market risk – continued

(ii) Foreign currency risk – continued

A 10% strengthening of Singapore dollar against the foreign currencies denominated balances as at the reporting date would decrease profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

| | Profit or loss (after tax) | |
|------------------|----------------------------|------|
| | 2018 | 2017 |
| | S\$ | S\$ |
| Hong Kong Dollar | (9,112) | - |

A 10% weakening of Singapore dollar against the above currencies would have had equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

19. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and net current asset position in order to support its business and maximise shareholder value. The capital structure of the Company comprises issued share capital and retained earnings.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes during the financial year ended 31 March 2018 and 31 March 2017.

The Company is not subject to any externally imposed capital requirements. The Company's overall strategy remains unchanged from 2017.

20. FAIR VALUES

Fair value hierarchy

The Company categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1 – Quoted prices (unadjusted) in active market for identical assets or liabilities that the Company can access at the measurement date,
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3 – Unobservable inputs for the asset or liability

NOTES TO THE FINANCIAL STATEMENTS - CONTINUED
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

20. FAIR VALUES – CONTINUED

Fair values

The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction.

The following methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Cash and cash equivalents, other receivables and other payables

The carrying amounts of these balances approximate their fair value due to the short-term nature of their balances.

Trade receivables and trade payables

The carrying amounts of these receivables and payables approximate their fair values as they are subject to normal trade credit terms.

21. FINANCIAL INSTRUMENTS BY CATEGORY

At the reporting date, the aggregate carrying amounts of loans and receivables and financial liabilities at amortised cost were as follows:

| | Note | 2018 S\$ | 2017 S\$ |
|---|-------------|---------------------|---------------------|
| Loans and receivables | | | |
| Trade and other receivables (1) | 6 | 21,558,456 | 17,431,015 |
| Cash and cash equivalents | 7 | 8,516,368 | 7,681,267 |
| Total loans and receivables | | <u>30,074,824</u> | <u>25,112,282</u> |
| Financial liabilities measured at amortised cost | | | |
| Trade and other payables (2) | 9 | <u>5,057,219</u> | <u>5,450,777</u> |
| Total financial liabilities measured at amortised cost | | <u>5,057,219</u> | <u>5,450,777</u> |

(1) The trade and other receivables in this note excludes prepayments and advance to employees.

(2) The trade and other payables in this note excludes deferred revenue and GST payable.

22. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial year ended 31 March 2018 were authorised for issue in accordance with a resolution of the Board of Directors of the Company on

05 MAY 2018

COMTEL SOLUTIONS PTE LTD

(Co. Reg. No.: 199801439D)

**THE ACCOMPANYING SUPPLEMENTARY DETAILED STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME HAS BEEN PREPARED FOR MANAGEMENT
PURPOSES ONLY AND DOES NOT FORM PART OF THE AUDITED FINANCIAL STATEMENTS**

COMTEL SOLUTIONS PTE LTD

(Co. Reg. No.: 199801439D)

**DETAILED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018****Appendix A**

| | 2018 | 2017 |
|--------------------------------------|--------------|--------------|
| | S\$ | S\$ |
| Revenue | | |
| Consultancy income | 89,625,954 | 95,850,434 |
| | 89,625,954 | 95,850,434 |
| Less: Cost of services | | |
| Consultants salaries | 72,574,026 | 78,027,965 |
| CPF contribution | 2,860,538 | 2,326,141 |
| FWL & SDL | 773,256 | 403,809 |
| Medical insurance | 217,934 | 183,853 |
| Recruitment expenses | 189,447 | 300,558 |
| Sub-contractor fee | 3,226,255 | 2,322,706 |
| Travelling expenses - consultants | 32,313 | 16,025 |
| Staff amenities - consultants | 11,150 | 29,750 |
| | (79,884,919) | (83,610,807) |
| Gross profit | 9,741,035 | 12,239,627 |
| Other operating income | | |
| Government grant | 254,903 | 282,635 |
| Other income | 9,710 | 300 |
| Rental income | 72,000 | - |
| | 336,613 | 282,935 |
| | 10,077,648 | 12,522,562 |
| Less: | | |
| Administrative expenses (Appendix B) | (3,019,009) | (4,126,105) |
| Profit before income tax | 7,058,639 | 8,396,457 |

COMTEL SOLUTIONS PTE LTD
(Co. Reg. No.: 199801439D)

DETAILED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

Appendix B

| | 2018 | 2017 |
|---|------------------|------------------|
| | S\$ | S\$ |
| <u>Administrative expenses</u> | | |
| Accounting fee | - | - |
| Advertisement charges | - | 3,000 |
| Audit & accounting prior years | - | - |
| Bank charges | 10,173 | 10,414 |
| Cleaning charges | 10,526 | 11,634 |
| Corporate entertainment/gift to customers | 22,078 | 32,059 |
| Depreciation of plant and equipment | 38,570 | 11,534 |
| Legal & Professional fees | 42,922 | 587,960 |
| Licenses | 620 | 3,918 |
| Miscellaneous expenses | 368 | 9,630 |
| Office supplies | 28,477 | 29,955 |
| Postage & Delivery | 9,728 | 9,226 |
| Refreshment expenses | 339 | 3,893 |
| Office rental | 216,976 | 240,190 |
| Rental of copier | 2,922 | 3,740 |
| Repair and maintenance | 1,112 | 6,340 |
| Subscription | 10,712 | 18,975 |
| Tax fee | - | - |
| Telephone expenses | 14,051 | 17,906 |
| Travelling expenses - Internal | 917 | 11,623 |
| Transport expenses | 54 | 329 |
| Training expenses | - | 6,955 |
| Utilities | 5,283 | 4,457 |
| <u>Salaries and related costs</u> | | |
| Director remuneration & allowance | 360,000 | 533,602 |
| Staff salaries and bonuses | 2,125,587 | 2,485,173 |
| CPF contribution | 87,854 | 78,484 |
| Staff amenities - Internal | 29,740 | 5,108 |
| | 3,019,009 | 4,126,105 |

COMPANY NO.

| | |
|--------|---|
| 938724 | A |
|--------|---|

| |
|------------------------|
| DIRECTOR'S COPY |
|------------------------|

COMTELINK SDN. BHD.
(Incorporated in Malaysia)

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST MARCH 2018**

COMPANY NO.

| | |
|--------|---|
| 938724 | A |
|--------|---|

COMTELINK SDN. BHD.
(Incorporated in Malaysia)

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST MARCH 2018**

| CONTENTS | PAGE |
|-----------------------------------|-------------|
| CORPORATE INFORMATION | i |
| DIRECTORS' REPORT | 1-4 |
| STATEMENT BY DIRECTORS | 5 |
| STATUTORY DECLARATION | 5 |
| REPORT OF THE AUDITORS | 6-9 |
| STATEMENT OF FINANCIAL POSITION | 10 |
| STATEMENT OF COMPREHENSIVE INCOME | 11 |
| STATEMENT OF CHANGES IN EQUITY | 12 |
| CASH FLOW STATEMENT | 13 |
| NOTES TO THE FINANCIAL STATEMENTS | 14-25 |

COMTELINK SDN. BHD.
(Incorporated in Malaysia)

CORPORATE INFORMATION

BOARD OF DIRECTORS

GOPAL VASUDEV
SRI SHANTINI A/P BALAKRISHNAN

PRINCIPAL PLACE OF BUSINESS

SUITE 4.01, 4TH FLOOR MENARA RAI SURAI,
JALAN 15/48A,
SENTUL RAYA BOULEVARD,
51000 KUALA LUMPUR.

PRINCIPAL BANKER

UNITED OVERSEAS BANK (MALAYSIA) BHD

REGISTERED OFFICE

SUITE 11, 1ST FLOOR, MENARA TKSS ,
NO. 206 JALAN SEGAMBUT,
51200 KUALA LUMPUR.

AUDITORS

SELVA & ASSOCIATES
CHARTERED ACCOUNTANTS (MALAYSIA)
A MEMBER FIRM OF THE MALAYSIAN INSTITUTE OF ACCOUNTANTS

COMTELINK SDN. BHD.
(Incorporated in Malaysia)

DIRECTORS' REPORT

The Directors have pleasure in submitting their annual report together with the audited financial statements of the Company for the financial year ended 31st March, 2018.

PRINCIPAL ACTIVITY

The Company is principally engaged in the business of software development, hardware and technical infrastructure maintenance and support, e-commerce and mobile commerce development. There has no significant change in the principal activity during the year.

FINANCIAL RESULTS

| | |
|-----------------------------------|-----------|
| Net profit for the financial year | RM 21,674 |
|-----------------------------------|-----------|

SHARE CAPITAL

There were no changes in the issued and paid up capital of the Company during the financial year.

HOLDING COMPANY

On 22nd September 2017, the Company's entire paid up shares of RM 1,000,000 was transferred to Comtel Solutions Pte Ltd (Incorporated in Singapore). By virtue of this transfer, Comtel Solutions Pte Ltd is deemed to be the Holding Company. The Company is effectively a wholly owned subsidiary of the Holding Company.

RESERVES AND PROVISIONS

All material transfers to or from reserves and provisions during the financial year are shown in the financial statements.

ISSUE OF SHARES AND DEBENTURES

There were no issue of new shares or debentures during the financial year.

DIVIDENDS

No dividend has been paid, declared or proposed by the Company since the previous financial year and the Directors do not recommend any dividend in respect of the current financial year ended 31st March, 2018.

DIRECTORS' REMUNERATION

No directors' fees or remuneration was paid out during the year.

SHARE OPTIONS

No options have been granted by the Company to any parties during the financial year to take up unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of any option to take up unissued shares of the Company. As at the end of the financial year, there were no unissued shares of the Company under options.

OTHER STATUTORY INFORMATION

- (a) Before the financial statements of the Company were prepared, the directors took reasonable steps :
 - (i) to ascertain that proper action had been taken in relation to the writing off the bad debts and the making of provision for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate provision had been made for doubtful debts; and
 - (ii) to ensure that current assets, which were unlikely to be realised in the ordinary course of business including the values of current assets as shown in the accounting records of the Company had been written down to an amount which the current assets might be expected so to realise.
- (b) At the date of this report, the directors are not aware of any circumstances :
 - (i) which would render the amounts written off for bad debts or the amount of the provision for doubtful debts inadequate to any substantial extent; or
 - (ii) which would render the values attributed to the current assets in the financial statements of the Company misleading; or
 - (iii) which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Company misleading or inappropriate.
- (c) At the date of this report, there does not exist :
 - (i) any charge on the assets of the Company which has arisen since the end of the financial year which secures the liabilities of any other person ; or
 - (ii) any contingent liability of the Company which has arisen since the end of the financial year.

- (d) No contingent or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the directors, will or may affect the ability of the Company to meet its obligation when they fall due.
- (e) At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Company which would render any amount stated in the respective financial statements misleading.
- (f) In the opinion of the directors :
- (i) the results of the operations of the Company during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature ; and
 - (ii) there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely to affect substantially the results of the operations of the Company for the financial year in which this report is made.

AUDITORS' REMUNERATION

Details of the auditors' remuneration are set out in Note 11 to the financial statements.

INDEMNIFYING DIRECTORS, OFFICERS OR AUDITORS

No indemnities been given or insurance premium paid, during or since the end of the year, for any person who is or has been the director, officer or auditor of the Company.

DIRECTORS' SHAREHOLDINGS

The directors in office during the financial year and during the period from the end of the financial year to the date of the report are :

| | |
|-------------------------------|---|
| Gopal Vasudev | |
| Balasubramaniam a/l Mani | (Appointed on 29th October 2013, Resigned on 30th August 2017) |
| Ragini a/p Chandran (f) | (Appointed on 29th October 2013, Resigned on 30th August 2017) |
| Sri Shantini a/p Balakrishnan | (Appointed on 29th August 2017) |

According to the Register of Directors' Shareholding required to be kept under Section 59 of the Companies Act 2016, none of the directors who held office at the end of the financial year held any share or debentures in the Company during the financial year except as follows :-

| | Number of ordinary shares | | | |
|-------------------------------|---------------------------|--------|--------------------|---------------------|
| | As at 01.04.2017 | Bought | Sold 22.09.2017 | As at 31.03.2018 |
| Gopal Vasudev | 999,999 | - | 999,999 | - |
| Sri Shantini a/p Balakrishnan | - | - | - | - |

DIRECTORS' BENEFITS

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than the benefits shown under directors' remuneration) by reason of a contract made by the Company or by a related corporation with the director or with a firm of which the director is a member, or with a company on which the director has a substantial financial interest.

Neither during nor at the end of the financial year was the Company a party to any arrangement whose object was to enable the directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

AUDITORS

The Auditors, SELVA & ASSOCIATES, Chartered Accountants, have expressed their willingness to accept re-appointment as auditors.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors,



.....
Gopal Vasudev
Director



.....
Sri Shantini a/p Balakrishnan
Director

Petaling Jaya

Dated: 03 MAY 2018

938724 A

COMTELINK SDN. BHD.


(Incorporated in Malaysia)


STATEMENT BY DIRECTORS

(Pursuant to Section 251(2) of the Companies Act, 2016)

We, the undersigned, being two of the Directors of **COMTELINK SDN. BHD.**, do hereby state that, in the opinion of the board of Directors, the accompanying financial statements together with the notes attached thereto are drawn up in accordance with the Malaysian Private Entities Reporting Standards in Malaysia so as to give a true and fair view of the state of affairs of the Company as at 31st March 2018 and of its results and cash flows for the financial year ended on that date.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors,


Gopal Vasudev
Director


Sri Shantini a/p Balakrishnan
Director

Petaling Jaya

Dated: 03 MAY 2018

STATUTORY DECLARATION

(Pursuant to Section 251(1)(b) of the Companies Act, 2016)

I, Sri Shantini a/p Balakrishnan (NRIC: 920427-01-6020), being the Director primarily responsible for the financial management of **COMTELINK SDN. BHD.**, do solemnly and sincerely declare that, to the best of my knowledge and belief, the accompanying financial statements together with the notes attached thereto are correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960. Subscribed and solemnly declared by the above named **Sri Shantini a/p Balakrishnan** at Petaling Jaya in the state of Selangor Darul Ehsan on this 03 MAY 2018

Before me :



SAMSIAH BINTI ALI (No. W 589)
PESURUHJAYA SUMPAH
NO. 142B, TKT BAWAH,
BGN. UMNO SELANGOR
JALAN IPOH, 51200
KUALA LUMPUR W.P.


Sri Shantini a/p Balakrishnan

SELVA & ASSOCIATES (AF 1871)

CHARTERED ACCOUNTANTS

Firma Akauntan Bertauliah

A Member Firm of the Malaysian Institute of Accountants(MIA)

Website: www.selva-associates.com Email: selva@selva-associates.com

Suite 301, 3rd Floor, Block A4,
Leisure Commerce Square,
No.9 Jalan PJS 8/9
46150 Petaling Jaya,
Selangor Darul Ehsan,
Tel: 03 7490 2155
Fax: 03 7865 3414

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF COMTELINK SDN. BHD. (COMPANY NO: 938724 - A)

6

Report on the Financial Statements

We have audited the financial statements of COMTELINK SDN. BHD., which comprise the statement of financial position as at 31st March, 2018 and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 10 to 25.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31st March 2018, and of its financial performance and its cash flows for the year then ended in accordance with Malaysian Private Entities Reporting Standard and the requirement of the Companies Act, 2016 in Malaysia.

Basis for Opinion

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence and Other Ethical Responsibilities

We are independent of the Company in accordance with the By-Laws (on Professional Ethics, Conduct and Practice) of the Malaysian Institute of Accountants ("By-Laws) and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

Information Other than the Financial Statements and Auditors Report Thereon

The directors of the Company are responsible for the other information. The other information comprises the Directors' Report but does not include the financial statements of the Company and our auditors' report thereon.

Our opinion on the financial statements of the Company does not cover the Directors' Report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Company, our responsibility is to read the Directors' Report and, in doing so, consider whether the Directors' Report is materially inconsistent with the financial statements of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is no material misstatement of the Directors' Report, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Statements

The directors of the Company are responsible for the preparation of financial statements of the Company that give a true and fair view in accordance with Malaysian Private Entities Reporting Standard and the requirements of the Companies Act, 2016 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Company, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of the Company, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

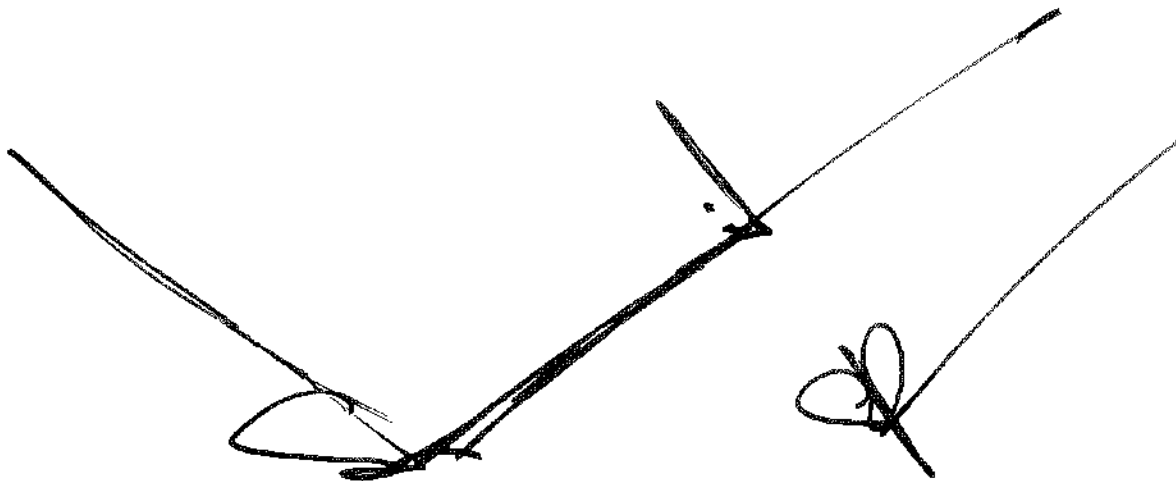
We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

In accordance with the requirements of the Companies Act, 2016 in Malaysia, we also report that in our opinion, the accounting and other records and the registers required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Other Matters

This report is made solely to the members of the Company, as a body, in accordance with Section 266 of the Companies Act, 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

The image shows two handwritten signatures in black ink. The signature on the left is for Selva & Associates, featuring a large, sweeping loop. The signature on the right is for Selva Rasan, consisting of a more compact, stylized script.

SELVA & ASSOCIATES
(No.AF: 001871)
Chartered Accountants

SELVA RASAN
C.A.(M),CTP,CFP,CPFA(UK),ASA(Aust),MIPA(Aust),
B.Acc(Hons)UKM,Dip.Acc.
No.02390/08/2018 J

Petaling Jaya, Malaysia

Dated: 03 MAY 2018

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH 2018

| | NOTE | 2018 RM | 2017 RM |
|-------------------------------------|------|------------------|------------------|
| CURRENT ASSETS | | | |
| Trade receivables | | 386,557 | 498,352 |
| Other receivables | | 20,525 | 909,342 |
| Tax recoverable | | 15,750 | 9,505 |
| Cash and cash equivalent | 7 | 781,311 | 75,376 |
| | | 1,204,143 | 1,492,575 |
| TOTAL ASSETS | | 1,204,143 | 1,492,575 |
| EQUITY AND LIABILITIES | | | |
| Capital and Reserves | | | |
| Share capital | 8 | 1,000,000 | 1,000,000 |
| Retained earnings | | 54,922 | 33,248 |
| | | 1,054,922 | 1,033,248 |
| CURRENT LIABILITIES | | | |
| Other payables and accruals | | 149,221 | 459,327 |
| | | 149,221 | 459,327 |
| TOTAL EQUITY AND LIABILITIES | | 1,204,143 | 1,492,575 |

The annexed notes form an integral part of these financial statements.

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

**STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED
31ST MARCH 2018**

| | NOTE | 2018 RM | 2017 RM |
|---|--------|----------------------|---------------------|
| Revenue | 9 & 10 | 1,543,082 | 1,219,022 |
| Less : Direct expenses | | (1,372,437) | (1,137,144) |
| Gross profit | | <u>170,645</u> | <u>81,878</u> |
| Other income | | 30 | 1,273 |
| Staff cost | | (111,995) | (58,209) |
| Administrative and other operating expenses | | (30,779) | (20,817) |
| Profit before operations | | <u>27,901</u> | <u>4,125</u> |
| Finance cost | | (755) | (100) |
| Profit before tax | 11 | <u>27,146</u> | <u>4,025</u> |
| Income tax expenses | 12 | (5,472) | (779) |
| Net profit for the year | | <u><u>21,674</u></u> | <u><u>3,246</u></u> |

The annexed notes form an integral part of these financial statements.

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

**STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED
31ST MARCH 2018**

| | Attributable to Equity Holders of the Company | | |
|--|--|--------------------|-----------|
| | Share capital | Accumulated profit | Total |
| | RM | RM | RM |
| <i>31 March 2018</i> | | | |
| Balance at 31 March 2017 | 1,000,000 | 33,248 | 1,033,248 |
| Net profit for the year | - | 21,674 | 21,674 |
| Total Comprehensive Income for the year | - | 21,674 | 21,674 |
| Balance at 31 March 2018 | 1,000,000 | 54,922 | 1,054,922 |
| <i>31 March 2017</i> | | | |
| Balance at 31 March 2016 | 1,000,000 | 30,002 | 1,030,002 |
| Net profit for the year | - | 3,246 | 3,246 |
| Total Comprehensive Income for the year | - | 3,246 | 3,246 |
| Balance at 31 March 2017 | 1,000,000 | 33,248 | 1,033,248 |

The annexed notes form an integral part of these financial statements.

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2018

| | 2018 | 2017 |
|---|----------------|------------------|
| | RM | RM |
| Cash flow from operating activities | | |
| Profit before tax | 27,146 | 4,025 |
| Operating profit before working capital changes | <u>27,146</u> | <u>4,025</u> |
| (Increase)/decrease in working capital: | | |
| Trade receivables | 111,795 | (372,894) |
| Other receivables | 888,817 | (250,241) |
| Other payables and accruals | (310,106) | 127,408 |
| Cash generated from/(used in) operating activities | <u>717,652</u> | <u>(491,702)</u> |
| Tax paid | (11,717) | (25,138) |
| Net cash generated from/(used in) operating activities | <u>705,935</u> | <u>(516,840)</u> |
| Net change in cash and cash equivalents | 705,935 | (516,840) |
| Cash and cash equivalents at 1st April | 75,376 | 592,216 |
| Cash and cash equivalents at 31st March | <u>781,311</u> | <u>75,376</u> |

The annexed notes form an integral part of these financial statements.

COMTELINK SDN. BHD.
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31ST MARCH 2018

1. PRINCIPAL ACTIVITIES AND GENERAL INFORMATION

The Company is principally engaged in the business of software development, hardware and technical infrastructure maintenance and support, e-commerce and mobile commerce development. There has no significant change in the principal activity during the year.

The financial statements are stated in Ringgit Malaysia.

The Company's registered office is at Suite 11, 1st Floor, Menara TKSS, No. 206 Jalan Segambut, 51200 Kuala Lumpur.

The financial statements were authorized for issue in accordance with a resolution of the Board of Directors on 3rd May 2018.

2. BASIS OF PREPARATION

The financial statements of the Company have been prepared in compliance with the Malaysian Private Entities Reporting Standards (MPERS) issued by the Malaysian Accounting Standards Board (MASB) and the provisions of the Malaysian Companies Act 2016.

3. SIGNIFICANT ACCOUNTING POLICIES

4.1) Property, Plant and Equipment (PPE)

Operating tangible assets that are used for more than one accounting period in the production and supply of goods and services, for administrative purpose or for rental to others are recognised as property, plant and equipment when the Company obtains control of the assets. The assets are classified into appropriate classes based on their nature. Any subsequent replacement of a significant component in an existing asset is capitalised as a new component in the asset and the old.

All property, plant and equipment are initially measured at cost. For a purchased asset, cost comprises purchase price plus all directly attributable costs incurred in bringing the assets to its present location and condition for management's intended use.

At the end of each reporting period, the residual values, useful life and depreciation methods for the property, plant and equipment are reviewed for reasonableness. Any change in estimated of the an item is adjusted prospectively over its remaining useful life, commencing in the current period. Gain or loss arising from disposal of property, plant and equipment is determined and recognized in the income statement.

4.2) Impairment of non-financial assets

An impairment loss arises when the carrying amount of a Company's asset exceeds its recoverable amount.

At the end of each reporting date, the Company assess whether there is any indication that a stand-alone asset or a cash-generating unit may be impaired by using external and internal sources of information. If any such indication exists, the Company estimates the recoverable amount of the asset or cash-generating unit.

If an individual asset generates independent cash inflows, it is tested for impairment as a stand alone asset. If an asset does not generate independent cash inflows, it is tested for impairment together with other assets in a cash-generating unit, at the lowest level in which independent cash inflows are generated and monitored for internal management purposes.

The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and value in use. The Company determines the fair value costs to sell an asset or a cash-generating unit in a hierarchy based on: (i) price in a binding sale agreement; (ii) market price traded in a active market; and (iii) estimate of market price using the best available information. The value in use is estimated by discounting the net cash inflows (by an appropriate discount rate) of the asset or unit, using reasonable and supportable management's budgets and forecasts of five years and extrapolation of cash inflows for periods beyond the five year forecast or budget.

For an asset measured on a cost-based model, any impairment loss is recognised in profit or loss. For a cash-generating unit, any impairment loss is allocated to the assets of the unit pro rata based on the relative carrying amount of the assets.

The Company reassesses the recoverable amount of an impaired asset or a cash-generating unit if there is any indication that an impairment loss recognised previously may have reversed. Any reversal of impairment loss for an asset carried at a cost-based model is recognised in profit loss, subject to the limit that the revised carrying amount does not exceed the amount that would have been determined had no impairment loss been recognised previously.

4.3) Financial instruments

a) Initial recognition and measurement

The Company recognizes a financial asset or financial liability (including derivative instruments) in the statement of financial position when, and only when, it become a party to a contractual provision of the instrument.

On initial recognition, all financial assets and financial liabilities are measured at fair value, which is generally the transaction price, plus transaction costs if the financial asset or financial liability is not measured at fair value through profit and loss. For instruments measured at fair value through profit or loss, transaction costs are expensed to profit and loss when incurred.

b) **Derecognition of Financial Instruments**

The financial asset is derecognised when, and only when, the contractual rights to receive the cash flows from the financial asset expire, or when the Company transfers the contractual rights to receive cash flows of the financial assets, including circumstances when the Company acts only as a collecting agent of the transferee, and retains no significant risk and rewards of ownership of the financial asset or no continuing involvement in the control of the financial asset transferred.

A financial liability is derecognised when, and only when, it is legal extinguished, which is either when the obligation specified in the contract is discharged or cancelled or expires. A substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. For this purpose, the Company considers a modification as substantial if the present value of the revised cash flows of the modified terms discounted at the original effective interest rate differs by 10% or more when compared with the carrying amount of the original liability.

c) **Subsequent Measurement of Financial Assets**

For the purpose of subsequent measurement, the Company classified financial asset into two categories namely; (i) financial assets at fair value through profit and loss and (ii) financial assets at amortised cost.

d) **Subsequent Measurement of Financial Liabilities**

After initial recognition, all financial liabilities are measured at amortised cost using the effective interest method.

e) **Fair value measurement of financial instruments**

The fair value of a financial asset or a financial liability is determined by reference to the quoted market price in an active market, and in the absence of an observable market price, by a valuation technique using reasonable and supportable assumptions.

f) **Recognition of gains and losses**

Fair value changes of financial assets and financial liabilities classified as at fair value through profit and loss are recognised in profit or loss when they arise.

For financial assets and financial liabilities carried at amortised cost, a gain and loss is recognised in profit or loss only when the financial asset or financial liability is derecognized or impaired, and through the amortization process of the instrument.

g) Impairment and uncollectibility of financial assets

At the end of each reporting period, the Company examines whether there is any objective evidence that a financial asset or a group of financial asset is impaired. Evidences of trigger loss events include: (i) significant difficulty of the issuer or obligor; (ii) a breach of contract, such as a default or delinquency in interest or principal payments; (iii) granting exceptional concession to a customer; (iv) it is probable that a customer will enter bankruptcy or other financial reorganization; (v) the disappearance of an active market for that financial assets because of financial difficulties; or (vi) any observable market data indicating that there may be a measurable decrease in the estimate future cash flows from a group of financial assets.

For a non-current loan and receivable carried at amortised cost, the revised estimated cash flows are discounted at the original effective interest rate. Any impairment loss is recognised in profit or loss and a corresponding amount is recorded in a loss allowance account, Any subsequent reversal of impairment loss of the financial asset is reversed in profit or loss with a corresponding adjustment to the loss allowance account, subject to the limit that the reversal should not result in the revised carrying amount of the financial asset exceeding the amount that would have been determined had no impairment loss been recognised previously.

For short-term trade and other receivables, where the effect of discounting is immaterial, impairment loss is tested for each individually significant receivable wherever there is an any indication of impairment. Individually significant receivables for which no impairment loss recognised are grouped together with all other receivables by classes based on credit risk characteristics for a class group based on the Company's experience of loss ratio in each class, taking into consideration current market conditions.

For an unquoted equity investment measured at cost less impairment, the impairment is the difference between the asset's carrying amount and the best estimate (which will necessarily be an approximation) of the amount (which might be zero) that the Company expects to receive for the asset if it were sold at the reporting date. The Company may estimate the recoverable amount using an adjusted net asset value approach.

4.4) Share capital and distributions

a) Share Capital

Ordinary shares issued that carry no put option and no mandatory contractual obligation; (i) to deliver cash or another financial assets; or (ii) to exchange financial assets of financial liabilities with another entity under conditions that are potentially unfavorable to the Company, are classified as equity instruments.

When ordinary shares and other equity instruments are issued in a private placement or in a rights issue to existing shareholders, they are recorded at the issue price. For ordinary shares and other equity instruments issued in exchange for non-monetary asset, they are measured by reference to the fair values of the assets received.

When ordinary shares and other equity instruments are issued as consideration transferred in a business combination or as settlement of an existing financial liability, they are measured at their fair value at the date of the exchange transaction.

Transaction costs of an entity transaction are accounted for as a deduction from equity, net of any related income tax effect.

b) Distributions

Distributions to holders of an equity instrument are recognised as equity transactions and are debited directly in equity, net of any related income tax effect.

A dividend declared is recognised as a liability only after it has been appropriately authorised, which is the date when the Board of Directors declares an interim dividend, or in the case of a proposes final dividend, the date of shareholders of the Company approve the proposed final dividend in an annual general meeting of shareholders. For a distribution of non-cash assets to owners, the Company measures the dividend payable at the fair value of the assets to be distributed.

4.5) Finance and operating leases

The Company recognizes a lease whenever there is an agreement, whether explicitly stated as a lease or otherwise, whereby the lessor conveys to the lessee in return for a payment or series of payments the right to use an asset for an agreed period of time. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. Title may or may not eventually be transferred. All other leases that do not meet this criterion are classified as operating leases.

Lease accounting

The Company capitalises the underlying leased asset and the related lease liability in a finance lease. The amount recognised at the commencement date is the fair value of the underlying leased asset or, if lower, the present value of the minimum lease payments, each determined at the inception of the lease. The discount rate implicit in the lease, if this is practicable to determine; if not, the lessee's incremental borrowing rate is used. Any initial direct costs of the lease are added to the amount recognised as an asset.

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent rents are charged as expenses in the periods in which they are incurred.

Capitalised leased assets are classified by nature and accounted for in accordance with the applicable Standards in MPERS. If there is no reasonable certainty that the lease will obtain ownership by the end the lease term, the asset is depreciated over the shorter of the lease term and its useful life.

4.6) Provision

The Company recognizes a liability as a provision if the outflows required to settle the liability are uncertain in timing or amount.

A provision for warranty costs, restoration costs, restructuring costs, onerous contracts or lawsuits claims is recognised when the Company has a present legal or constructive obligation as a result of a past event, and of which the outflows of resources on settlement are probable and a reliable estimate of the amount can be made. No provision is recognised if these condition are not met.

Any reimbursement attributable to a recognised provision from a counter-party (such as an insurer) is not off-set against the provision but recognised separately as an asset when, and only when, the reimbursement is virtually certain.

A provision is measured at the best estimate of the expenditure required to settle the present obligation at the end of the reporting period. For a warranty provision, a probability-weighted expected outcome of the resources required to settle the obligation is applied, taking into account the Company's experiences of similar transactions and supplemented with current facts and circumstances. For a restoration provision, where a single obligation is being measured, the Company uses the individual most likely future events that may effect the amount required to settle an obligation. For an onerous contract, a provision is measured based on the amount which costs to fulfill the contract exceed the benefits. For a lawsuit provision, a probability-weighted expected outcome is applied in the measurement, taking into account past court judgements made in similar cases and advices of legal experts.

A provision is measured at the present value of the expenditures expected to be required to settle the obligation using a discount rate that reflects the time value of money and the risk that the actual outcome might differ from the estimate made. The unwinding of the discount is recognised as an interest expense.

4.7) Tax assets and tax liabilities

A current tax for current and prior periods, to the extent unpaid, is recognised as a current tax liability. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess is recognised as a current tax asset. A current tax liability (asset) is measured at the amount the Company expects to pay (recover) using tax rates and laws that have been enacted or substantially enacted by the reporting date.

A deferred tax liability is recognised for all taxable temporary differences, except to the extent that the deferred tax liability arises from: (a) the initial recognition of goodwill; or (b) the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affect neither accounting profit nor taxable profit (or tax loss). The exceptions for initial recognition differences include items of property, plant and equipment that do not qualify for capital allowances and acquired intangible assets that are not deductible for tax purpose.

A deferred tax asset is recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised, unless the deferred tax asset arises from the initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affect neither accounting profit nor taxable profit (or tax loss). The exceptions for the initial recognition differences include non-taxable government grants received and reinvestment allowances and investment tax allowances on qualifying property, plant and equipment.

A deferred tax asset is recognised for the carrying-forward of unused tax losses and unused tax credit to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credit can be utilised. Unused tax credit do not include unabsorbed reinvestment allowances and unabsorbed investment tax allowances because the Company treats as part of initial recognition differences.

Deferred taxes are measured using tax rates (and tax laws) that have been enacted or substantially enacted by the end of the reporting period. The measurement of deferred taxes reflect the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets or liabilities. For an investment property measured at fair value, the Company does not have a business model to hold the property solely for rental income, and hence, the deferred tax liability on the fair value gain is measured based on the presumption that the property is recovered through sale at the end of the reporting period.

At the end of each reporting period, the carrying amount of a deferred tax asset is reviewed, and is reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of a part or all of that deferred tax asset to be utilised. Any such reduction will be reversed to the extent that it becomes probable that sufficient taxable profit will be available.

A current or deferred tax is recognised as income or expense in profit or loss for the period. For items recognised directly in equity, the related tax effect is also recognised directly in equity.

4.8) Revenue recognition and measurement

The Company measures revenue from a sale of goods or a service transaction at the fair value of the consideration received or receivable, which is usually the invoice print, net of any trade discounts and volume rebates given to a customer in a sale or service transaction. Revenue from a sale of goods is recognised when: (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods; (b) the Company retains neither continuing managerial involvement to the degree usually associated with the ownership nor effective control over the goods sold; (c) the amount of the revenue can be measured reliably; (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Rental income is recognised on the straight-line basis over the term of the relevant tenancy agreement. Interest received is recognised when the right to receive has been established. Other income is recognized on a receipt basis.

4.9) Borrowing Costs

Borrowing costs of the Company include interest on loans, finance lease liabilities and interest expense of other debt instruments calculated using the effective interest method. All borrowing costs are recognised as an expense when incurred.

4.10) Employee Benefits

The Company recognizes a liability when an employee has provided service in exchange for the employee benefits to be paid in the future and an expense when the Company consumes the economic benefit arising from service provided by an employee in exchange for employee benefits.

(a) Short-term Employee Benefits

Wages and salaries are accrued and paid on a monthly basis and recognised as an expense, unless they relate to cost of producing inventories or other assets.

Paid absences (annual leave, maternity leave, paternity leave, sick leave, etc) are accrued in each period if they are accumulating paid absences that can be carried forward, or in the case of non-accumulating paid absences, recognised as and when the absences occur.

(b) Post-Employment Benefits – Defined Contributions Plans

The Company makes statutory contributions to approved provident funds and the contributions made are charged to profit and loss in the period to which they relate. When the contributions have been paid, the Company has no further payment obligations.

4.11) Goods and Service Tax

Goods and Service Tax ("GST") is consumption tax based on value added concept. GST is imposed on goods and services at every production and distribution stage in the supply chain including importation of goods and services, at the applicable tax rate of 6%. Input GST that the Company paid on purchase of business inputs can be deducted from output GST.

Revenues, expenses and assets are recognized net of the amount of GST except :-

- Where the GST incurred in a purchase of assets or services is not recoverable from the authority, in which case the GST is recognised as part of the cost of acquisition of the assets or as part of the expenses item as applicable; and
- Receivables and payables that are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

5. CRITICAL JUDGEMENTS AND ESTIMATION UNCERTAINTY

There are no significant areas of estimation uncertainty and critical judgements in applying accounting policies that have significant effect on the amounts recognised in the financial statements.

6. FINANCIAL RISK MANAGEMENT POLICIES

The Company's financial risk management policy seeks to ensure that adequate financial resources are available for the development of the Company's businesses whilst managing its risks. The Company operates within guidelines that are approved by the Board and the Company's policy is not to engage in speculative transactions. The main areas of financial risks faced by the Company and the policies in respect of the major areas of treasury activities are set out as follows:-

a) Interest Rate Risk

If interest rate arises from the Company's borrowings, this is managed through the use of fixed and floating rate debt.

b) Credit Risk

The credit risk is controlled by the application of credit approvals, limits and monitoring procedures. An internal credit review is conducted if the credit risk is material.

c) **Liquidity Risk**

The Company practices prudent liquidity risk management to minimise the mismatch of financial assets and liabilities and to maintain sufficient credit facilities for contingent funding requirement of working capital.

d) **Cash Flow Risk**

The Company reviews its cash flow position regularly to manage its exposure to fluctuations in future cash flow as associated with its monetary financial instruments.

e) **Fair Value**

All items pertaining to non-current assets, financial assets, financial liabilities and other assets may be subjected to fair value practice in the event if it does not give arise to undue cost and effort.

f) **Currency Risk**

In the event, the Company's financial assets and financial liability are denominated in foreign currency, the Company ensures proper policies in place to mitigate significant fluctuation.

g) **Price Risk**

The Company does not foresee significant pricing fluctuations. In the event this occurs the Company ensures proper controls and safe guards.

7. **CASH AND CASH EQUIVALENTS**

The Company's cash management policy is to use cash and bank balances, money market instruments, bank overdrafts and short-term trade financings to manage cash flows to ensure sufficient liquidity to meet the Company's obligations. The components of cash and equivalent consist of:

| | 2018 RM | 2017 RM |
|--------------|----------------|---------------|
| Cash at bank | 781,311 | 75,376 |
| | <u>781,311</u> | <u>75,376</u> |

8. SHARE CAPITAL

| | 2018 No. of shares | 2018 Amount | 2017 No. of shares | 2017 Amount |
|---|--------------------------|----------------|--------------------------|----------------|
| <u>Authorised :-</u> | | | | |
| * Ordinary shares of RM 1 each: | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| <u>Issued and fully paid-up par value:</u> | | | | |
| Balance at 1 st April | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| Issue of shares for cash | - | - | - | - |
| Balance at 31 st March | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |

* The ordinary shares of the Company represents par value of RM 1 each in accordance with the Companies Act 1965. With effect from 31st January 2017, any newly issued share will no longer be tied with the nominal value (par value). The company may issue shares at a price depending on the factors affecting the current circumstances and needs of the company.

9. REVENUE

Revenue represents invoiced value from software and e-commerce consultancy rendered during the year.

10. RELATED PARTY TRANSACTION

Significant related party transaction during the year is as follows :-

| | 2018 RM | 2017 RM |
|-------------------------------------|------------|------------|
| Loan repayment from holding company | 610,570 | - |
| | 610,570 | - |

11. PROFIT BEFORE TAX

| | 2018 RM | 2017 RM |
|---|------------|------------|
| Profit before tax is arrived at after charging: | | |
| Auditor's remuneration | 4,100 | 4,100 |

12. INCOME TAX EXPENSES

| | 2018 RM | 2017 RM |
|------------------------|--------------|------------|
| Current year provision | 5,472 | 779 |
| | <u>5,472</u> | <u>779</u> |

A reconciliation of income tax expense applicable to profit before tax at the statutory income tax rate to the income tax expense at the effective income tax rate of the Company is as follows:

| | 2018 RM | 2017 RM |
|--|--------------|------------|
| Profit before tax | 27,142 | 4,025 |
| Tax at Malaysian statutory tax rate of 18% | 4,886 | 725 |
| Expenses not allowable for tax purpose | 586 | 54 |
| Tax expenses for the year | <u>5,472</u> | <u>779</u> |

13. GOODS AND SERVICE TAX (GST) COMPLIANCE

The Company is a GST registrant with a quarterly reporting cycle. The management has ensured total compliance to GST related matters in their operations.

14. EMPLOYEES' INFORMATION

The number of employees (including directors) as at 31st March, 2018 is 17.

15. RETAINED EARNINGS

The retained profits of the Company are available for distributions by way cash dividend or dividend in specie. Under the single-tier system of taxation, dividends payable to shareholders are deemed net of income taxes. There are no potential income tax consequences that would result from the payment of dividends to shareholders.

16. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current year's presentation.

Lodged by: **AVEREST MANAGEMENT SERVICES (001875127-T)**

Suite 11, 1st Floor, Menara TKSS,

No. 206 Jalan Segambut,

51200 Kuala Lumpur.

Tel : 603-6258 5877 Fax : 603-6257 0777

Mobile : 012-212 9344 / 016-218 1256

Email : averestms@yahoo.co.uk / raj@averestgroup.com

COMPANY NO.

938724

A

FOR MANAGEMENT PURPOSE ONLY

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

DETAILED INCOME STATEMENT FOR THE YEAR ENDED
31ST MARCH 2018

| | 2018 RM | 2017 RM |
|--|-------------|-------------|
| Revenue | 1,543,082 | 1,219,022 |
| Less: Direct expenses | (1,372,437) | (1,137,144) |
| Gross Profit | 170,645 | 81,878 |
| Add: <u>Other income</u> | | |
| Foreign currency exchange gain | - | 445 |
| Other creditor written off | 8 | - |
| GST adjustment | 22 | 828 |
| | 30 | 1,273 |
| Less: <u>Staff cost</u> | | |
| EPF and Socso contribution | 110,170 | 38,447 |
| Medical expenses | - | 100 |
| Staff insurance | 1,825 | 15,225 |
| Work permit and visa | - | 4,437 |
| | 111,995 | 58,209 |
| Administrative and other operating expenses as per schedule (Annexure 1) | 30,779 | 20,817 |
| <u>Finance cost</u> | | |
| Bank charges | 755 | 100 |
| | 755 | 100 |
| Total expenditure | 143,529 | 79,126 |
| Profit before tax | 27,146 | 4,025 |

COMTELINK SDN. BHD.

(Incorporated in Malaysia)

**SCHEDULE OF OPERATING EXPENSES FOR THE YEAR ENDED
31ST MARCH 2018**

| | 2018 | 2017 |
|--|---------------|---------------|
| | RM | RM |
| <u>Administrative and other operating expenses</u> | | |
| Accounting fee | 3,600 | 2,600 |
| Attestation fee | 55 | 55 |
| Auditor's remuneration | 4,100 | 4,100 |
| Filing fee | 150 | 300 |
| Postage and courier | 30 | 30 |
| Printing and stationery | 335 | 235 |
| Professional fee | 10,779 | - |
| Recruitment fee | 3,025 | 1,399 |
| Secretarial fee | 3,400 | 3,050 |
| Stamping fee | 3,105 | - |
| Tax submission fee | 2,150 | 2,150 |
| Telephone and fax | - | 430 |
| Travelling expenses | 50 | 6,468 |
| | <u>30,779</u> | <u>20,817</u> |

COMTELPRO PTE. LIMITED.
(Co. Reg. No 201715683K)

DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31
MARCH 2018



1 Coleman Street #05-16 The Adelphi Singapore 179803
Tel: (65) 6837 0360 Fax: (65) 6837 0369
Email: enquiry@jdt.com.sg website: www.jdt.com.sg
Incorporated with Limited Liability Regn No. 200801266N

COMTELPRO PTE. LIMITED.
(Co. Registration No.: 201715683K)

**DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

C O N T E N T S

| | PAGES |
|--|--------------|
| Directors' statement | 1 – 2 |
| Independent Auditors' Report | 3 – 5 |
| Statement of Financial Position | 6 |
| Statement of Profit or Loss and Other Comprehensive Income | 7 |
| Statement of Changes in Equity | 8 |
| Statement of Cash Flows | 9 |
| Notes to the Financial Statements | 10 – 29 |

COMTELPRO PTE. LIMITED.
(Co. Registration No.: 201715683K)

DIRECTORS' STATEMENT
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH 2018

The directors are pleased to present their statement to the member together with the audited financial statements of ComtelPro Pte. Limited. (the "Company") for the financial period from 6 June 2017 (date of incorporation) to 31 March 2018.

1. OPINION OF THE DIRECTORS

In the opinion of the directors,

- (a) the financial statements of the Company are drawn up so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and the financial performance, changes in equity and cash flows of the Company for the year then ended; and
- (b) at the date of this statement, having regard to the financial support from the holding company, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

2. DIRECTORS

The directors of the Company in office at the date of this statement are:

Mahaprashasta Anand
Gopal Vasudev
Subrata Kumar Nag
Ajit Abraham Isaac

3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of nor any time during the end of the financial year was the Company a party to any arrangement of which the object was to enable the directors of the Company to acquire benefits through the acquisition of shares in or debentures of the Company or any other corporate body.

4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

The directors of the Company holding office at the end of the financial year had no interest of the share capital or debentures of the Company or of related corporations as recorded in the Register of Director's Shareholdings kept by the Company under Section 164 of the Singapore Companies Act, Cap 50, except as follows:

COMTELPRO PTE. LIMITED.
(Co. Registration No.: 201715683K)

**DIRECTORS' STATEMENT
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES – CONTINUED

Shareholding registered in the name of directors
No. of ordinary shares

| <u>The Company</u> | <u>As at 06.06.2017</u> <u>(date of incorporation)</u> | <u>As at 31.3.2018</u> |
|-------------------------------------|---|------------------------|
| Mahaprashasta Anand | - | - |
| Gopal Vasudev | 2 | 98,000 |
| Subrata Kumar Nag | - | - |
| Ajit Abraham Isaac | - | - |
| <u>The Ultimate Holding Company</u> | <u>As at 06.06.2017</u> | <u>As at 31.3.2018</u> |
| <u>- Quess Corp Limited</u> | <u>(date of incorporation)</u> | |
| Ajit Abraham Isaac | 18,585,960 | 17,585,960 |

5. SHARES OPTIONS

There were no shares options granted by the Company during the financial year.

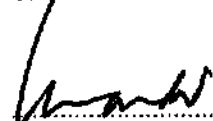
There were no shares issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under shares option as at the end of the financial year.

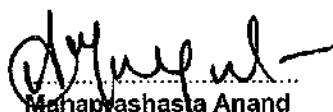
6. INDEPENDENT AUDITORS

The auditors, **Joe Tan & Associates PAC**, Public Accountants and Chartered Accountants, has expressed its willingness to accept the appointment as Auditors.

On behalf of the Board of Directors,



Gopal Vasudev
Director



Mahaprashasta Anand
Director

Singapore

05 MAY 2018

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF**COMTELPRO PTE. LIMITED.****Report on the Audit of Financial Statements***Opinion*

We have audited the accompanying financial statements of ComtelPro Pte. Limited., which comprise the statement of financial position of the Company as at 31 March 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 2 to the financial statements. The Company incurred a net loss of S\$294,026 and a capital deficit of S\$94,026 for the financial year. These conditions indicate a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. The financial statements have been prepared on a going concern basis on the assumption that the shareholders will give financial support to the Company. Our opinion is not modified in respect of this matter.

Other Information

Management is responsible for the other information. The other information comprises the Directors' Statement on pages 1 to 2.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibility of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Joe Tan & Associates PAC
Public Accountants and
Chartered Accountants

Singapore

05 MAY 2018

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2018

| | <u>Note</u> | <u>2018</u> <u>S\$</u> |
|---|-------------|---------------------------|
| ASSETS | | |
| Current assets: | | |
| Trade and other receivables | 4 | 302,154 |
| Cash and cash equivalents | 5 | 120,107 |
| Total Current assets | | <u>422,261</u> |
| TOTAL ASSETS | | <u><u>422,261</u></u> |
| EQUITY AND LIABILITIES | | |
| Equity | | |
| Share capital | 6 | 200,000 |
| Retained earnings | | <u>(294,027)</u> |
| Equity attributable to owners of the company | | <u>(94,027)</u> |
| Current liabilities: | | |
| Trade and other payables | 7 | 516,287 |
| Total Current liabilities | | <u>516,287</u> |
| TOTAL EQUITY AND LIABILITIES | | <u><u>422,260</u></u> |

See accompanying notes form an integral part of the financial statements

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION)
TO 31 MARCH 2018

| | | 6 June 2017 (date of incorporation) to 31 March 2018 S\$ |
|---|-------------|---|
| | Note | |
| Revenue | 8 | 314,250 |
| Cost of sales | | <u>(298,650)</u> |
| Gross profit | | 15,600 |
| Other income | 9 | 43 |
| Administrative expenses | | <u>(309,669)</u> |
| Loss before income tax | 11 | <u>(294,026)</u> |
| Income tax expense | 12 | <u>-</u> |
| Loss for the period, representing total comprehensive loss for the period | | <u><u>(294,026)</u></u> |

See accompanying notes form an integral part of the financial statements

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

**STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION)
TO 31 MARCH 2018**

| | Share capital S\$ | Retained earnings S\$ | Total Equity S\$ |
|--|-------------------------|-----------------------------|------------------------|
| Balance as at 06 June 2017 (date of incorporation) | 2 | - | 2 |
| Issue of shares | 199,998 | - | 199,998 |
| Loss for the period, representing total comprehensive loss for the period | - | (294,026) | (294,026) |
| Balance as at 31 March 2018 | <u>200,000</u> | <u>(294,026)</u> | <u>(94,026)</u> |

See accompanying notes form an integral part of the financial statements

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

STATEMENT OF CASH FLOWS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION)
TO 31 MARCH 2018

| | <u>Note</u> | <u>6 June 2017 (date of incorporation) to 31 March 2018 S\$</u> |
|---|-------------|---|
| Cash flows from operating activities | | |
| Loss after income tax | | (294,026) |
| Operating cash flow before working capital changes | | (294,026) |
| Changes in operating assets and liabilities | | |
| Increase in trade and other receivables | | (302,154) |
| Increase in trade and other payables | | 516,287 |
| Net cash used in operating activities | | (79,893) |
| Cash flows from financing activities | | |
| Proceeds from issuance of ordinary shares | | 200,000 |
| Net cash generated from financing activities | | 200,000 |
| Net increase in cash and cash equivalents | | 120,107 |
| Cash and cash equivalents at beginning of year | | - |
| Cash and cash equivalents at end of year | 5 | <u><u>120,107</u></u> |

See accompanying notes form an integral part of the financial statements

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

1. GENERAL

The Company is a private company limited by shares, and is incorporated and domiciled in the Republic of Singapore.

The registered office address of the Company is 10 Anson Road #21-07 International Plaza Singapore 079903.

The principal activities of the Company are those of providing consultancy services. There are no significant changes in the nature of these activities during the financial year.

The Company's immediate holding company is Quesscorp Holdings Pte. Ltd., incorporated in Singapore.

The Company's ultimate holding company is Quess Corp Limited, incorporated in India.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements are presented in Singapore dollar and are prepared in accordance with the provisions of the Singapore Companies Act, Cap. 50 and Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollar (S\$), which is the Company's functional currency. All financial information presented in Singapore Dollar, unless otherwise indicated.

GOING CONCERN

The Company has capital deficit of S\$94,026 for the financial year ended 31 March 2018. The accompanying financial statements have been prepared on a going concern basis on the assumption that the shareholder will provide continuing financial support to enable the Company to meet its liabilities as and when they fall due. The accompanying financial statements do not include any adjustments relating to the recoverability and classification of recovered assets amounts or the amounts and reclassification of liabilities that might be necessary should the Company be unable to operate as a going concern.

The ability of the Company to continue as a going concern is dependent on the undertaking of its holding company, Quess Corp Limited, to provide continuing financial support to enable the Company to meet its liabilities as and when they fall due.

If the Company were unable to continue in operational existence for the foreseeable future, the Company may be unable to discharge its liabilities in the normal course of business and adjustments may have to be made to reflect the situation that the assets may need to be realised other than in the normal course of business and at amounts which could differ significantly from the amounts at which they are currently recorded in the statement of financial position. In addition, the Company may have to reclassify non-current assets and liabilities as current assets and liabilities. No such adjustments have been made to these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH 2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

ADOPTION OF NEW AND REVISED STANDARDS

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Company has adopted all the new and revised standards which are relevant to the Company and are effective for annual financial periods beginning on or after 6 June 2017 (date of incorporation). The adoption of these standards did not have any material effect on the financial statements.

STANDARDS ISSUED BUT NOT YET EFFECTIVE

A number of new standards, amendments to standards and interpretations are issued but effective for annual periods beginning after 1 April 2018 and have not been applied in preparing these financial statements. The Company does not plan to early adopt these standards.

The following standards that have been issued but not yet effective are as follows:

| <u>Reference</u> | <u>Description</u> | <u>Effective for annual periods beginning on or after</u> |
|----------------------------------|---|---|
| FRS 115 | Revenue from Contracts with Customers | 1 Jan 2018 |
| Amendments to FRS 110 and FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Date to be determined |
| FRS 109 | Financial Instruments | 1 Jan 2018 |
| Amendments to FRS 7 | Disclosure Initiative | 1 Jan 2017 |
| Amendments to FRS 12 | Recognition of Deferred Tax Assets for Unrealised Losses | 1 Jan 2017 |
| Amendments to FRS 115 | Clarifications to FRS 115 Revenue from Contracts with Customers | 1 Jan 2018 |
| FRS 116 | Leases | 1 Jan 2019 |
| Amendments to FRS 102 | Classification and Measurement of Share-Based Payment Transactions | 1 Jan 2018 |
| Amendments to FRS 40 | Transfers of Investment Property | 1 Jan 2018 |
| Amendments to FRS 109 | Financial instruments | 1 Jan 2018 |
| Amendments to FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | 1 Jan 2019 |
| INT FRS 122 | Foreign Currency Transactions and Advance Consideration | 1 Jan 2019 |

Except for FRS 109, FRS 115 & FRS 116, the directors expect that the adoption of the other standards above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of FRS 109, FRS 115 & FRS 116 is described below.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a five-step model that will apply to revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Key issues for the Company include identifying performance obligations, accounting for contract modifications, applying the constraint to variable consideration, evaluating significant financing components, measuring progress toward satisfaction of a performance obligation, recognising contract cost assets and addressing disclosure requirements.

The new standard will supersede all current revenue recognition requirements under FRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted.

FRS 116 Leases

FRS 116 was issued in June 2016 and it will supersede FRS 17 *Leases* and its associated interpretative guidance.

The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognised in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets). The Standard maintains substantially the lessor accounting approach under the predecessor FRS 17.

Management anticipates that the initial application of the new FRS 116 will likely result in changes to the accounting policies relating to the Company's leases. Management does not intend to early adopt FRS 116, which is effective from financial year beginning 1 January 2019 and will perform a detailed assessment of the possible impact of implementing FRS 116 before its implementation date.

FRS 109 Financial Instruments

FRS 109 supersedes FRS 39 Financial Instruments: Recognition and Measurement with new requirements for the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

FRS 109 Financial Instruments – Continued

Classification and measurement

Under FRS 109, financial assets are classified into financial assets measured at fair value or at amortised cost depending on the Company's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Fair value gains or losses will be recognised in profit or loss except for certain equity investments, for which the Company can elect to recognise the gains and losses in other comprehensive income. Debt instruments that meet the Solely Payments of Principal and Interest contractual cash flow characteristics test and where the Group is holding the debt instrument to both collect the contractual cash flows and to sell the financial assets can also be measured at fair value through other comprehensive income.

FRS 109 carries forward the recognition, classification and measurement requirements for financial liabilities from FRS 39, except for financial liabilities that are designated at fair value through profit or loss, where the amount of change in fair value attributable to change in credit risk of that liability is recognised in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, FRS 109 retains the requirements in FRS 39 for de-recognition of financial assets and financial liabilities.

FINANCIAL INSTRUMENTS

a) Financial assets

Initial recognition and measurement

Financial assets are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The Company has the following non-derivative financial assets: loans and receivables.

Subsequent measurement

Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

Loans and receivables comprise trade and other receivables, and cash and cash equivalents.

Cash and cash equivalent comprise cash at banks.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

a) Financial assets - Continued

De-recognition

A financial asset is derecognised when the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that has been recognised in other comprehensive income is recognised in profit or loss.

b) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement

Financial liabilities at amortised cost

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

Such financial liabilities comprise trade and other payables, and bank borrowings.

De-recognition

A financial liability is de-recognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

EFFECTIVE INTEREST METHOD

The effective interest method is a method of calculating the amortised cost of a financial instrument and allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period, to the net carrying amount of the financial instrument. Income and expense are recognised on an effective interest basis for debt instruments other than those financial instruments at fair value through profit or loss.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

IMPAIRMENT OF FINANCIAL ASSETS

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial asset is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying amount of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

CASH AND CASH EQUIVALENTS

Cash and bank balances in the statement of financial position comprise cash at bank which is readily convertible to known amounts of cash and is subject to insignificant risk of changes in value.

PROVISIONS

General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

PROVISIONS – CONTINUED

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

EMPLOYEE BENEFITS

(a) Defined contribution plans

The Company makes contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

(b) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is made. Revenue is measured at the fair value of consideration received or receivable.

(a) Rendering of services

Revenue from services are recognised when consultancy services are rendered and accepted by the customers.

(b) Government grants

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statement of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual installments.

Where loans or similar assistance are provided by governments or related institutions with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as additional government grant.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES

(a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

(b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

(c) Sales tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

(c) Sales tax - Continued

- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

RELATED PARTIES

A related party is defined as follows:

- a) A person or a close member of that person's family is related to the Group and Company if that person:
 - (i) Has control or joint control over the Company;
 - (ii) Has significant influence over the Company; or
 - (iii) Is a member of the key management personnel of the Group or Company or of a parent of the Company.
- (b) An entity is related to the Group and the Company if any of the following conditions apply:
 - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint venture of the same third party.
 - (iv) One entity is a joint ventures of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company.
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

SHARE CAPITAL

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

OPERATING LEASES AS LESSEE

Finance leases which transfer to the Company substantially all the risks and rewards incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Any initial direct costs are also added to the amount capitalised. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss. Contingent rents, if any, are charged as expenses in the periods in which they are incurred.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

OPERATING LEASES AS LESSEE - CONTINUED

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

FOREIGN CURRENCY TRANSACTIONS AND BALANCES

Transactions in foreign currencies are measured in the functional currency of the Company and are recorded on initial recognition in the functional currency at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the reporting period are recognised in profit or loss.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could results in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

(a) Judgments made in applying accounting policies

Determination of functional currency

In determining the functional currency of the Company, judgment is used by the Company to determine the currency of the primary economic environment in which the Company operates. Consideration factors include the currency that mainly influences sales prices of goods and services and the currency of the country whose competitive forces and regulations mainly determines the sales prices of its goods and services.

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES - CONTINUED

(b) Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(i) Allowance for trade and other receivables

The allowance for doubtful debts of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The carrying amounts of the Company's trade and other receivables as at 31 March 2018 were S\$302,154.

(i) Provision for income taxes

The Company recognises liabilities of expected tax issues based on their best estimates of the likely taxes due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax positions in the period in which such determination is made. The carrying amounts of the Company's income tax payable as at 31 March 2018 is S\$Nil.

4. TRADE AND OTHER RECEIVABLES

| | 2018 S\$ |
|--------------------|----------------|
| Trade receivables | |
| - Related party | 20,804 |
| - External parties | 144,301 |
| Unbilled revenue | 136,781 |
| | <u>301,886</u> |
| Other receivables: | |
| Prepayments | 225 |
| Other receivables | 43 |
| | <u>268</u> |
| | <u>302,154</u> |

Trade receivables are non-interests bearing and are generally on 30 to 90 days' term.

Related parties comprise of companies which are controlled or significantly influenced by the Company's directors.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

4. TRADE AND OTHER RECEIVABLES - CONTINUED

Other receivables are non-trade in nature, unsecured, interest-free and have no fixed term of repayment.

The carrying amounts of trade and other receivables approximate their fair value.

Trade and other receivables are denominated in Singapore dollars.

There is no other class of financial assets that is past due and/or impaired except for trade receivable.

Receivables that are past due but not impaired

The Company had trade receivables amounting to S\$165,105 that were past due at the reporting date but not impaired. These receivables were unsecured and the analysis of their aging at the reporting date was as follows:

| | 2018 S\$ |
|--|---------------------------|
| Trade receivables past due but not impaired: | |
| Lesser than 30 days | - |
| 30 – 60 days | 93,405 |
| 61 – 90 days | 3,615 |
| More than 90 days | 68,085 |
| | <u>165,105</u> |

5. CASH AND CASH EQUIVALENTS

| | 2018 S\$ |
|--------------|---------------------------|
| Cash at bank | <u>120,107</u> |
| | <u>120,107</u> |

The carrying amounts of cash and cash equivalents approximate their fair values.

Cash and cash equivalents are in Singapore Dollar.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

6. SHARE CAPITAL

| | 2018 | |
|--|--|----------------|
| | Number of ordinary shares | S\$ |
| Issued and fully paid ordinary shares: As at 6 June 2017 (date of incorporation) and 31 March 2018 | <u>200,000</u> | <u>200,000</u> |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meeting. All shares rank equally with regards to the Company's residual assets.

The ordinary shares have no par value.

7. TRADE AND OTHER PAYABLES

| | 2018 S\$ |
|---------------------------------|---------------------|
| Trade payables | |
| - External parties | <u>251,108</u> |
| | 251,108 |
| Other payables: | |
| - Salaries and CPF payables | 30,803 |
| - Accruals | 3,500 |
| - Amount owing to related party | 220,469 |
| - GST payables | <u>10,407</u> |
| | 265,179 |
| | <u>516,287</u> |

Trade payables are unsecured and are normally settled on 30 to 90 days' term.

Other payables and accruals are non-trade in nature, unsecured, interest-free and have no fixed term of repayment.

The carrying amounts of trade and other payables approximate their fair value.

Trade and other payables are denominated in Singapore dollar.

8. REVENUE

| | 06.06.2017 (date of incorporation) to 31.03.2018 S\$ |
|--------------------|---|
| Consultancy income | <u>314,250</u> |
| | 314,250 |

COMTELPRO PTE. LIMITED.
(Co. Reg No.: 201715683K)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

9. OTHER INCOME

| | 06.06.2017 (date of incorporation) to 31.03.2018 S\$ |
|------------------|--|
| Government grant | 43 |
| | <u>43</u> |

10. EMPLOYEE BENEFITS

| | 06.06.2017 (date of incorporation) to 31.03.2018 S\$ |
|-------------------------------------|--|
| <u>Key management compensation:</u> | |
| Director's remuneration (Note 13) | 47,910 |
| <u>Staff costs:</u> | |
| - Salaries and related costs | 194,721 |
| - CPF | 5,398 |
| | <u>200,119</u> |
| | <u>248,029</u> |

11. LOSS BEFORE INCOME TAX

| | 06.06.2017 (date of incorporation) to 31.03.2018 S\$ |
|---|--|
| <i>This is arrived at after charging:</i> | |
| Professional fee | 5,112 |
| Rental of office | 72,000 |
| Employee Benefits (Note 10) | <u>248,029</u> |

12. INCOME TAX EXPENSE

The major components of income tax expense recognised in profit or loss for the financial period ended 31 March 2018 are:

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

12. INCOME TAX EXPENSE - CONTINUED

**06.06.2017
(date of
incorporation
) to
31.03.2018**

Income tax expense:
- Current year

-

Relationship between tax expense and accounting profit

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate for the financial period ended 31 March 2018 are:

**06.06.2017
(date of
incorporation
) to
31.03.2018**

Loss before income tax

(294,026)

Tax at the statutory tax rate at 17%

(49,984)

Deferred tax assets on temporary differences not recognised

49,984

-

Deferred income tax assets are recognised for tax losses and capital allowances carried forward to the extent that realisation of the related tax benefits through future taxable profits is probable. The Company has unrecognised tax losses of S\$Nil and capital allowances of S\$Nil at the reporting date which can be carried forward and used to offset against future taxable income subject to meeting certain statutory requirements.

13. SIGNIFICANT RELATED PARTY TRANSACTIONS

In addition to the information disclosed elsewhere in the financial statements, the following are significant related party transactions entered into by the Company with related parties, at terms agreed between the parties:

**06.06.2017
(date of
incorporation)
to 31.03.2018
S\$**

Transactions with fellow subsidiary:

Consultancy income charged to fellow subsidiary

36,283

Sub-contractor fee charged by fellow subsidiary

147,797

Office rental charged by fellow subsidiary

72,000

Miscellaneous expenses paid on behalf by fellow subsidiary

100,559

Director's remuneration paid on behalf by fellow subsidiary

47,910

Key management personnel compensation:

Director's remuneration paid on behalf by fellow subsidiary

47,910

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

14. OPERATING LEASE COMMITMENTS

Where Company is the lessee

At the end of reporting period, the Company was committed to making the following rental payments in respect of non-cancellable operating leases for office rental with an original term of more than one year:

| | 06.06.2017 (date of incorporation) to 31.03.2018 S\$ |
|--|--|
| Not later than one year | 72,000 |
| Later than one year but not later than five years | - |
| | <u>72,000</u> |

Operating lease payments represent rents payable by the Company for office premises and other operating facilities. Leases are negotiated for an average term of 12 months and rentals are fixed for an average of 12 months with no provisions for contingent rent or upward revision of rent based on market price indices.

15. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks from its operation. The key financial risks include credit risk, liquidity risk and market risk (including foreign currency risk and interest rate risk).

The Board of Directors reviews and agrees policies and procedures for the management of these risks, which are executed by the management team. It is, and has been throughout the current and previous financial year, the Company's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Company's exposure to these financial risks or the manner in which it manages and measures the risks.

(a) Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in a loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company performs ongoing credit evaluation of its counterparties' financial condition and generally do not require a collateral.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018

15. FINANCIAL RISK MANAGEMENT - CONTINUED

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Exposure to credit risk

The Company has no significant concentration of credit risk other than those balances with related companies comprising NIL% of trade receivables. The Company has credit policies and procedures in place to minimise and mitigate its credit risk exposure.

Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Company. Cash and cash equivalents are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 4.

(b) Liquidity risk

Liquidity risk refers to the risk that the Company will encounter difficulties in meeting its short-term obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. It is managed by matching the payment and receipt cycles. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities. The Company's operations are financed mainly through equity. The directors are satisfied that funds are available to finance the operations of the Company.

Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Company's financial assets and liabilities at the reporting date based on contractual undiscounted repayment obligations.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

15. FINANCIAL RISK MANAGEMENT - CONTINUED

| | Carrying Amount S\$ | Contractual Cash flows S\$ | One year or less S\$ |
|---|---------------------------|----------------------------------|----------------------------|
| 2018 | | | |
| <u>Financial assets</u> | | | |
| Trade and other receivables (1) | 301,929 | 301,929 | 301,929 |
| Cash and cash equivalents | 120,107 | 120,107 | 120,107 |
| | <u>422,036</u> | <u>422,036</u> | <u>422,036</u> |
| <u>Financial liabilities</u> | | | |
| Trade and other payables (2) | 505,880 | 505,880 | 505,880 |
| | <u>505,880</u> | <u>505,880</u> | <u>505,880</u> |
| Total net undiscounted financial liabilities | <u>(83,844)</u> | <u>(83,844)</u> | <u>(83,844)</u> |

(1) The trade and other receivables in this note have excluded prepayment.

(2) The trade and other payables in this note have excluded GST payables.

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates will affect the Company's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk arises primarily from cash and cash equivalents.

The Company does not expect any significant effect on the Company's profit or loss arising from the effects of reasonably possible changes to interest rates on interest-bearing financial instruments at the end of the financial year.

At the reporting date, if the interest rates had been 50 basis points higher/lower with all other variables held constant, the Company's profit before tax would have been S\$Nil higher/lower as the Company has no floating rate borrowings. The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment.

(i) Foreign currency risk

The Company is not exposed to foreign currency risk as it has no transactions denominated in foreign currencies.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

16. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and net current asset position in order to support its business and maximise shareholder value. The capital structure of the Company comprises issued share capital and retained earnings.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes during the financial year ended 31 March 2018.

The Company is not subject to any externally imposed capital requirements. The Company's overall strategy remains unchanged from 6 June 2017 (date of incorporation).

17. FAIR VALUES

Fair value hierarchy

The Company categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1 – Quoted prices (unadjusted) in active market for identical assets or liabilities that the Company can access at the measurement date,
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3 – Unobservable inputs for the asset or liability

Fair values

The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction.

The following methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Cash and cash equivalents, other receivables and other payables

The carrying amounts of these balances approximate their fair value due to the short-term nature of their balances.

Trade receivables and trade payables

The carrying amounts of these receivables and payables (including trade balances due from/to holding and related companies) approximate their fair values as they are subject to normal trade credit terms.

COMTELPRO PTE. LIMITED.
(Co. Reg No.: 201715683K)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION) TO 31 MARCH
2018**

18. FINANCIAL INSTRUMENTS BY CATEGORY

At the reporting date, the aggregate carrying amounts of loans and receivables and financial liabilities at amortised cost were as follows:

| | 2018 |
|---|----------------|
| | S\$ |
| Loans and receivables | |
| Trade and other receivables (Note 4) (a) | 301,929 |
| Cash and cash equivalents (Note 5) | <u>120,107</u> |
| Total loans and receivables | <u>422,036</u> |
| Financial liabilities measured at amortised cost | |
| Trade and other payables (Note 7) (b) | <u>505,880</u> |
| Total financial liabilities measured at amortised cost | <u>505,880</u> |

(a) This excludes the prepayment.

(b) This excludes GST payable.

19. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial period from 6 June 2017 (date of incorporation) to 31 March 2018 were authorised for issue in accordance with a resolution of the Board of Directors of the Company on

05 MAY 2018

COMTELPRO PTE. LIMITED.
(Co. Reg. No 201715683K)

**THE ACCOMPANYING SUPPLEMENTARY DETAILED STATEMENT OF
PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
HAS BEEN PREPARED FOR MANAGEMENT PURPOSES ONLY
AND DOES NOT FORM PART OF THE AUDITED FINANCIAL STATEMENTS**

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

**DETAILED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION)
TO 31 MARCH 2018**

Schedule A

**6 June 2017
(date of incorporation)
to
31 March 2018
S\$**

| | |
|--------------------------------------|-----------|
| Revenue | 314,250 |
| Less: | |
| Cost of sales | |
| Consultant salaries | 38,746 |
| Consultant CPF | 5,934 |
| Recruitment expenses | 2,862 |
| Sub Contractor - Contracts | 251,108 |
| | (298,650) |
| Gross profit | 15,600 |
| Other income | |
| Government grant | 43 |
| | 43 |
| Less: | |
| Administrative expenses (Schedule B) | 309,669 |
| | (309,669) |
| Loss before income tax | (294,026) |

COMTELPRO PTE. LIMITED.
(Co Reg No.: 201715683K)

DETAILED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL PERIOD FROM 6 JUNE 2017 (DATE OF INCORPORATION)
TO 31 MARCH 2018

Schedule B

6 June 2017
(date of incorporation)
to
31 March 2018
S\$

Administrative expenses

Advertising

Legal & Professional Fees

Bank Charges

Representation Expenses

Rent

Licenses

Office supplies

Staff cost:

Director's remuneration

Staff salaries

Staff CPF contribution

1,000

5,112

228

30,416

72,000

515

280

47,910

146,811

5,397

309,669

Consolidated Financial Statements

MTXCHANGE HOLDINGS, INC.

For The Years Ended March 31, 2018 and 2017

MTXCHANGE HOLDINGS, INC.
FINANCIAL STATEMENTS

INDEX

| | |
|---|---|
| Independent Auditor's Report | 1 |
| Consolidated Balance Sheets as of March 31, 2018 and 2017 | 2 |
| Consolidated Statements of Operations for the years ended March 31, 2018 and 2017 | 3 |
| Consolidated Statement of Stockholders' Deficit for the years ended March 31, 2018 and 2017 | 4 |
| Consolidated Statements of Cash Flows for the years ended March 31, 2018 and 2017 | 5 |
| Notes to the Consolidated Financial Statements | 6 |

Independent Auditor's Report

To the Board of Directors and Stockholders
of MFXchange Holdings, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated balance sheets of MFXchange Holdings, Inc. ("the Company") as of March 31, 2018 and 2017, and the related consolidated statements of operations, stockholder's deficit and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of MFXchange Holdings, Inc. as of March 31, 2018 and 2017 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Liggett & Webb P.A.

New York, New York
May 8, 2018

MFXCHANGE HOLDINGS, INC.
CONSOLIDATED BALANCE SHEETS
AS OF MARCH 31, 2018 AND 2017
(See Independent Auditor's Report)

| | 2018 | 2017 |
|---|----------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 3,172,340 | \$ 3,421,428 |
| Accounts receivable, net | 3,365,907 | 989,938 |
| Unbilled revenue | 1,060,636 | 1,375,140 |
| Prepaid expenses | 1,487,189 | 1,146,274 |
| Total current assets | 9,086,072 | 6,932,780 |
| Property and equipment, net | 3,579,272 | 3,692,792 |
| Software costs, net | 969,405 | 446,631 |
| Other assets | 786,613 | 732,362 |
| Total assets | <u>\$ 14,421,362</u> | <u>\$ 11,804,565</u> |
| LIABILITIES AND STOCKHOLDERS' DEFICIT | | |
| Current liabilities: | | |
| Accounts payable | \$ 5,719,686 | \$ 4,145,678 |
| Accrued expenses | 6,995,570 | 5,754,467 |
| Deferred revenue | 293,159 | 776,978 |
| Capital lease, current portion | 2,315,598 | 2,015,085 |
| Lines of credit | 4,000,000 | 4,000,000 |
| Total current liabilities | 19,324,013 | 16,692,208 |
| Capital lease, long term portion | 2,484,374 | 3,062,896 |
| Total liabilities | 21,808,387 | 19,755,104 |
| Commitments and Contingencies | - | - |
| Stockholders' deficit: | | |
| Common stock, unlimited authorized 1,095 shares issued and outstanding | 229,050 | 229,050 |
| Additional paid-in capital | 37,026,233 | 37,026,233 |
| Accumulated deficit | (44,642,308) | (45,205,822) |
| Total stockholders' deficit | (7,387,025) | (7,950,539) |
| Total liabilities and stockholders' deficit | <u>\$ 14,421,362</u> | <u>\$ 11,804,565</u> |

See the accompanying notes to the consolidated financial statements.

MFEXCHANGE HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017
(See Independent Auditor's Report)

| | <u>2018</u> | <u>2017</u> |
|--|--------------------------|--------------------------|
| Revenue, net | <u>\$ 40,020,270</u> | <u>\$ 37,386,524</u> |
| Operating costs: | | |
| Salaries and related benefits | 12,320,783 | 12,834,068 |
| Outside services | 14,828,330 | 11,577,779 |
| Hardware and software costs | 6,691,825 | 6,780,480 |
| Depreciation and amortization | 2,101,833 | 1,991,274 |
| General and administrative | 1,911,336 | 1,716,507 |
| Facility costs | <u>1,141,422</u> | <u>1,330,162</u> |
| Total operating expenses | <u>38,995,529</u> | <u>36,230,270</u> |
| Income from operations | 1,024,741 | 1,156,254 |
| Other income (expense): | | |
| Financing expenses, net | <u>(423,822)</u> | <u>(387,651)</u> |
| Income before provision for income taxes | 600,919 | 768,603 |
| Income taxes | <u>(37,405)</u> | <u>(31,364)</u> |
| Net income | <u><u>\$ 563,514</u></u> | <u><u>\$ 737,239</u></u> |

See the accompanying notes to the consolidated financial statements.

MFXCHANGE HOLDINGS, INC.
CONSOLIDATED STATEMENT OF STOCKHOLDERS' DEFICIT
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017
(See Independent Auditor's Report)

| | Common Stock Shares | Amount | Additional Paid-in Capital | Accumulated Deficit | Total |
|---|------------------------|-------------------|-------------------------------|------------------------|-----------------------|
| Balance, as of March 31, 2016 | 1,095 | \$ 229,050 | \$ 37,026,233 | \$ (45,943,061) | \$ (8,687,778) |
| Net income for the year ended March 31, 2017 | <u>-</u> | <u>-</u> | <u>-</u> | <u>737,239</u> | <u>737,239</u> |
| Balance, as of March 31, 2017 | 1,095 | 229,050 | 37,026,233 | (45,205,822) | (7,950,539) |
| Net income for the year ended March 31, 2018 | <u>-</u> | <u>-</u> | <u>-</u> | <u>563,514</u> | <u>563,514</u> |
| Balance, as of March 31, 2018 | <u>1,095</u> | <u>\$ 229,050</u> | <u>\$ 37,026,233</u> | <u>\$ (44,642,308)</u> | <u>\$ (7,387,025)</u> |

See the accompanying notes to the unaudited consolidated financial statements.

MFEXCHANGE HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017
(See Independent Auditor's Report)

| | <u>2018</u> | <u>2017</u> |
|---|----------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 563,514 | \$ 737,239 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 2,101,833 | 1,991,274 |
| Changes in Assets and Liabilities: | | |
| (Increase) Decrease in: | | |
| Accounts receivable | (2,375,969) | 77,856 |
| Unbilled revenue | 314,504 | (482,446) |
| Prepaid expenses | 351,715 | 679,960 |
| Other assets | (4,251) | (465,385) |
| Increase (Decrease) in: | | |
| Accounts payable | 1,574,008 | 71,678 |
| Accrued expenses | 1,241,103 | 506,817 |
| Deferred revenue | (483,819) | 30,029 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | <u>3,282,638</u> | <u>3,147,022</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Payments for property and equipment | (416,450) | (67,200) |
| Payments for software costs | (536,841) | (24,225) |
| Advances to related party, net | (50,000) | - |
| NET CASH USED IN INVESTING ACTIVITIES | <u>(1,003,291)</u> | <u>(91,425)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Principal payments on notes payable and capital lease obligations | (2,528,435) | (1,971,944) |
| NET CASH USED IN FINANCING ACTIVITIES | <u>(2,528,435)</u> | <u>(1,971,944)</u> |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (249,088) | 1,083,653 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | <u>3,421,428</u> | <u>2,337,775</u> |
| CASH AND CASH EQUIVALENTS, END OF YEAR | <u><u>\$ 3,172,340</u></u> | <u><u>\$ 3,421,428</u></u> |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | |
| Interest paid | <u>\$ 409,501</u> | <u>\$ 353,113</u> |
| Income taxes paid | <u>\$ 37,405</u> | <u>\$ 31,364</u> |
| SUPPLEMENTAL DISCLOSURES OF NON-CASH TRANSACTIONS | | |
| Capital lease obligations on software, equipment and prepaid maintenance | <u><u>\$ 2,250,426</u></u> | <u><u>\$ 2,567,396</u></u> |

See the accompanying notes to the consolidated financial statements.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements follows.

Business and organization

MFExchange Holdings, Inc., a Canadian corporation, was incorporated on December 17, 2001. The Company together with its subsidiaries (the “Company”) provides customized datacenter and infrastructure services including private cloud offerings, across various industries. In addition, the Company provides end-to-end commercial technology applications and business process outsourcing solutions to the property and casualty insurance industry.

Basis of presentation

The consolidated financial statements include the Company and its wholly-owned subsidiaries, and reflect all adjustments (all of which are normal and recurring in nature) that, in the opinion of management, are necessary for a fair presentation of the period presented. All inter-company balances and transactions have been eliminated in consolidation.

Use of estimates

The preparation of the accompanying consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions about future events that affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities, and reported amounts of revenues and expenses. Significant items subject to such estimates include revenue recognition, the useful lives of property and equipment, unbilled revenue, allowance for doubtful accounts, valuation allowance for deferred tax assets, capitalized software, investments, long lived assets, deferred revenue, commitments and contingencies. These estimates and assumptions are based on management’s best estimates and judgment. Management regularly evaluates its estimates and assumptions using historical experience and other factors; however, actual results could differ significantly from these estimates.

Revenue Recognition

The Company recognizes revenue in accordance with Accounting Standards Codification subtopic 605-10, Revenue Recognition (“ASC 605-10”) which requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred; (3) the selling price is fixed and determinable; and (4) collectability is reasonably assured. Determination of criteria (3) and (4) are based on management's judgments regarding the fixed nature of the selling prices of the products delivered and the collectability of those amounts. Provisions for discounts and rebates to customers, estimated returns and allowances, and other adjustments are provided for in the same period the related sales are recorded.

The Company derives a significant amount of its revenues from recurring revenue streams, consisting primarily of (1) colocation, which includes the licensing of cabinet space and power; (2) interconnection offerings; (3) managed infrastructure services and (4) application management services. The remainder of the Company’s revenues are from non-recurring revenue streams which primarily consists of professional services.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition (continued)

The Company's customers generally execute contracts with terms of one year or longer, which are referred to as recurring revenue contracts or long-term contracts. These contracts generally commit the customer to a minimum monthly level of usage with additional charges applicable for actual usage above the monthly minimum commitment. The Company defines usage as customer data sent or received using its content delivery service, or content that is hosted or cached by the Company at the request or direction of its customer. The Company recognizes the monthly minimum as revenue each month provided that an enforceable contract has been signed by both parties, the service has been delivered to the customer, the fee for the service is fixed or determinable, and collection is reasonably assured. Should a customer's usage of the Company's services exceed the monthly minimum commitment, the Company recognizes revenue for such excess in the period of the usage. For annual or other non-monthly period revenue commitments, the Company recognizes revenue monthly based upon the customer's actual usage each month of the commitment period and only recognizes any remaining committed amount for the applicable period in the last month thereof.

Revenue from bandwidth and equipment sales is recognized on a gross basis in accordance with the accounting standard related to reporting revenue gross as a principal versus net as an agent, primarily because the Company acts as the principal in the transaction, takes title to products and services and bears inventory and credit risk. To the extent the Company does not meet the criteria for recognizing bandwidth and equipment services as gross revenue, the Company records the revenue on a net basis.

The Company occasionally guarantees certain service levels, such as uptime, as outlined in individual customer contracts. To the extent that these service levels are not achieved, the Company reduces revenue for any credits given to the customer as a result. The Company generally has the ability to determine such service level credits prior to the associated revenue being recognized, and historically, these credits have generally not been significant. There were no significant service level credits issued during the years ended March 31, 2018 and 2017.

Deferred revenue consists of payments received in advance of revenue recognition and are recognized as the revenue recognition criteria are met. Amounts are recorded as deferred revenue and accounts receivable when the Company has a legal right to enforce the contract.

Cost of Revenue

Cost of revenues consists primarily of fees paid to network providers for bandwidth and backbone, costs incurred for non-settlement free peering and connection to Internet service provider networks and fees paid to data center operators for housing network equipment in third party network data centers, also known as co-location costs. Cost of revenues also includes leased warehouse space and utilities, depreciation of network equipment used to deliver the Company's content delivery services, payroll and related costs, and share-based compensation for its network operations, and professional services personnel.

The Company enters into contracts for bandwidth with third party network providers. These contracts generally commit the Company to pay minimum monthly fees plus additional fees for bandwidth usage above contracted minimums. A portion of the global computing platform traffic delivery is completed through direct connection to ISP networks, called peering.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash, cash equivalents and accounts receivable. The Company maintains its cash and cash equivalents with high quality financial institutions. The Company is exposed to credit risk for cash held in financial institutions in the event of a default to the extent that such amounts recorded on the balance sheet are in excess of amounts that are insured by the Federal Deposit Insurance Corporation ("FDIC").

Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers all highly liquid investments purchased with an original maturity date of three months or less to be cash equivalents.

Accounts Receivable and Allowance for Doubtful Accounts

The Company performs ongoing credit evaluations of its customers. Accounts receivable are recorded at invoiced amounts, net of the Company's estimated allowances for doubtful accounts. The allowance for doubtful accounts is estimated based on an assessment of the Company's ability to collect on customer accounts receivable. The Company regularly reviews the allowance by considering certain factors such as historical experience, industry data, credit quality, and age of accounts receivable balances and current economic conditions that may affect a customer's ability to pay. In cases where the Company is aware of circumstances that may impair a specific purchaser's ability to meet their financial obligations, the Company records a specific allowance against amounts due from the customer and thereby reduces the net recognized receivable to the amount the Company reasonably believes will be collected. There is judgment involved with estimating the Company's allowance for doubtful accounts and if the financial condition of its customers were to deteriorate, resulting in their inability to make the required payments, the Company may be required to record additional allowances or charges against revenues. The Company writes-off accounts receivable against the allowance when it determines a balance is uncollectible and no longer actively pursues collection of the receivable. The Company's accounts receivable are not collateralized by any security. Based upon the review of the outstanding accounts receivable, the Company has not recorded any reserve for allowance for doubtful accounts as of March 31, 2018 and 2017.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful lives of the related assets. Maintenance and repairs that do not extend the life or improve an asset are expensed in the period incurred. The estimated useful lives of property and equipment are as follows:

| | |
|------------------------|--|
| Computer hardware | 3 - 7 years |
| Software | 3 years |
| Furniture and fixtures | 5 - 7 years |
| Leasehold improvements | Shorter of the lease term or estimated useful life |

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair Value of Financial Instruments

The Company's short-term financial instruments, including cash, accounts receivable, unbilled revenue, prepaid expenses, other assets, accounts payable, accrued expenses and deferred revenue, consist primarily of instruments without extended maturities, the fair value of which, based on management's estimates, reasonably approximate their book value. The fair value of the Company's capital leases and other debt obligations are based on management estimates and reasonably approximates their book value.

Software Costs

In accordance with ASC 985-20, "*Accounting for the Costs of Computer Software to be Sold, Leased or Otherwise Marketed*," the Company capitalizes certain costs related to the development of new software products or the enhancement of existing software products for use in our product offerings. These costs are capitalized from the point in time that technological feasibility has been established, as evidenced by a working model or detailed working program design to the point in time that the product is available for general release to customers. Capitalized development and software purchased costs are amortized on a straight-line basis over the estimated economic lives of the products, beginning when the product is placed into service. The Company periodically evaluates whether events or circumstances have occurred that indicate that the remaining useful lives of the capitalized software development costs should be revised or that the remaining balance of such assets may not be recoverable.

Long-Lived Assets

The Company follows Accounting Standards Codification 360-10-15-3, "Impairment or Disposal of Long-lived Assets," which established a "primary asset" approach to determine the cash flow estimation period for a group of assets and liabilities that represents the unit of accounting for a long-lived asset to be held and used. Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Investments

The Company holds an investment in a privately held company which has no readily determinable fair value. Since the Company does not have significant influence, the investment is accounted for using the cost method. The Company assesses its long-term investments for other-than-temporary impairment by considering factors including, but not limited to, current economic and market conditions, operating performance of the companies, including current earnings trends and undiscounted cash flows, and other company-specific information. The fair value determination, particularly for investments in privately-held companies, requires significant judgment to determine appropriate estimates and assumptions. Changes in these estimates and assumptions could affect the calculation of the fair value of the investments and determination of whether any identified impairment is other-than-temporary. As of March 31, 2018 and 2017 the carrying value of this investment was \$266,977 and included in other assets. During the years ended March 31, 2018 and 2017, the Company did not impair this long-term investment.

MTXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Foreign Currency Translation

The Company translates the foreign currency financial statements of its foreign subsidiaries in accordance with the requirements of ASC 830-10, "Foreign Currency Translation." Assets and liabilities are translated at current exchange rates, and related revenue and expenses are translated at average exchange rates in effect during the period. Resulting translation adjustments are recorded as a separate component in stockholders' deficit. Foreign currency transaction gains and losses are included in the statement of operations.

Comprehensive Income (Loss)

The Company adopted ASC 220-10 "*Comprehensive Income*" ("ASC 220-10"), which establishes standards for the reporting and displaying of comprehensive income and its components. Comprehensive income is defined as the change in equity of a business during a period from transactions and other events and circumstances from non-owner sources. It includes all changes in equity during a period except those resulting from investments by and distributions to shareholders. ASC 220-10 requires other comprehensive income (loss) to include foreign currency translation adjustments and unrealized gains and losses on available for sale securities.

Income Taxes

The Company follows Accounting Standards Codification subtopic 740-10, Income Taxes ("ASC 740-10") for recording the provision for income taxes. Deferred tax assets and liabilities are computed based upon the difference between the financial statement and income tax basis of assets and liabilities using the enacted marginal tax rate applicable when the related asset or liability is expected to be realized or settled. Deferred income tax expenses or benefits are based on the changes in the asset or liability during each period. If available evidence suggests that it is more likely than not that some portion or all of the deferred tax assets will not be realized, a valuation allowance is required to reduce the deferred tax assets to the amount that is more likely than not to be realized. Future changes in such valuation allowance are included in the provision for deferred income taxes in the period of change. Deferred income taxes may arise from temporary differences resulting from income and expense items reported for financial accounting and tax purposes in different periods. Deferred tax assets and liabilities are classified as non-current.

On December 22, 2017, the Tax Cuts and Jobs Act (TCJA) was signed into law by the President of the United States. TCJA is a tax reform act that among other things, reduced corporate tax rates to 21 percent effective January 1, 2018. FASB ASC 740, *Income Taxes*, requires deferred tax assets and liabilities to be adjusted for the effect of a change in tax laws or rates in the year of enactment, which is the year in which the change was signed into law. Accordingly, the Company adjusted its deferred tax assets and liabilities at December 31, 2017, using the new corporate tax rate of 21 percent.

MTXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Recent Accounting Pronouncements

On May 28, 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"), which is effective for nonpublic entities for annual reporting periods beginning after December 15, 2018. The new revenue recognition standard provides a five-step analysis of transactions to determine when and how revenue is recognized. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 shall be applied retrospectively to each period presented or as a cumulative-effect adjustment as of the date of adoption. The Company is currently evaluating the impact of the pending adoption of ASU 2014-09 on the consolidated financial statements and has not yet determined the method by which the Company will adopt the standard in 2019.

In February 2016, the FASB issued ASU 2016-02, *Leases*, which is effective for nonpublic entities for annual reporting periods beginning after December 15, 2019, including interim periods. The new lease standard aims to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Early application of the amendments is permitted. The Company is currently evaluating the impact of the pending adoption of ASU 2016-02 on the consolidated financial statements.

There are various updates recently issued, most of which represented technical corrections to the accounting literature or application to specific industries and are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

NOTE 2 - SOFTWARE COSTS

Capitalized software costs primarily include third party software. As of March 31, 2018 and 2017 the carrying value of software costs was \$969,405 and \$446,631 which includes software under development amounting to \$417,081 and \$0, respectively. During the years ended March 31, 2018 and 2017, the Company recorded an amortization charge related to software assets totaling \$350,051 and \$263,057, respectively.

NOTE 3 – PROPERTY AND EQUIPMENT

As of March 31, 2018 and 2017, property and equipment consisted of the following:

| | 2018 | 2017 |
|--------------------------------|---------------------|---------------------|
| Leasehold improvements | \$ 2,746,156 | \$ 2,746,156 |
| Hardware costs | 9,394,029 | 7,959,726 |
| Furniture and equipment | 365,507 | 161,548 |
| Subtotal | 12,505,692 | 10,867,430 |
| Less, accumulated depreciation | (8,926,420) | (7,174,638) |
| Property and equipment, net | <u>\$ 3,579,272</u> | <u>\$ 3,692,792</u> |

Depreciation expense was \$1,751,782 and \$1,728,217 for the years ended March 31, 2018 and 2017.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 4 – ACCRUED EXPENSES

As of March 31, 2018 and 2017 accrued expenses consist of the following:

| | 2018 | 2017 |
|------------------------|---------------------|---------------------|
| Restructuring costs | \$ 155,585 | \$ 422,337 |
| Salaries and benefits | 2,610,392 | 2,479,516 |
| Other accrued expenses | 4,229,593 | 2,852,614 |
| Total | <u>\$ 6,995,570</u> | <u>\$ 5,754,467</u> |

NOTE 5 – LINE OF CREDIT, RELATED PARTY

On November 3, 2014, the Company entered into an Amended and Restated Revolving Line of Credit Agreement with Fairfax (US), Inc., a related party. The revolving credit facility contains a maximum borrowing limit of \$5,000,000. Borrowings under the revolving credit facility bear interest at 3% interest per annum for the first year and 4% per annum for the second year. If the termination date is extended by the Fairfax (US), Inc. then the interest shall increase to 5% per annum for the fourth anniversary of the closing date to the extended termination date. Overdue interest shall bear interest at a rate that is 2% per annum in excess of the then applicable interest rate. The obligations under the Revolving Facility shall rank pari-passu with all other senior indebtedness of MFXchange USA, Inc. As of March 31, 2018 and 2017, the balance outstanding under the revolving line of credit was \$4,000,000.

NOTE 6 – CAPITAL LEASE OBLIGATIONS

The Company has entered into several agreements to lease certain computer hardware and software that are classified as capital leases. As of March 31, 2018 and 2017, capital leases consist of the following:

| | 2018 | 2017 |
|---|---------------------|---------------------|
| Capital lease obligations | \$ 4,799,972 | \$ 5,077,981 |
| Less, current portion of capital leases | (2,315,598) | (2,015,085) |
| Long term portion of capital leases | <u>\$ 2,484,374</u> | <u>\$ 3,062,896</u> |

Debt maturity for the remaining term of the capital lease obligations is as follows:

| | |
|------------------------------|---------------------|
| <u>Year ending March 31,</u> | |
| 2019 | \$ 2,323,442 |
| 2020 | 1,790,949 |
| 2021 | 584,193 |
| 2022 | 63,185 |
| 2023 | 38,203 |
| Total | <u>\$ 4,799,972</u> |

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 7 – STOCKHOLDER EQUITY

The Company has an unlimited number of authorized common shares. As of March 31, 2018 and 2017, the Company has 1,095 shares of common stock issued and outstanding.

NOTE 8 – OTHER RELATED PARTY TRANSACTIONS

The Company uses a related party vendor MFX Infotech Private Limited to provide infrastructure and database technology services. As of March 31, 2018 and 2017, accounts payable and accrued expenses of \$4,378,416 and \$3,012,334, respectively, were outstanding amounts payable to the vendor.

As of March 31, 2018 and 2017, the Company also had other related party balances as follows:

| | 2018 | 2017 |
|--|-------------------|-------------------|
| Accounts receivable due from Quess Corp (USA) | \$ 53,195 | \$ 82,979 |
| Accounts receivable due from Brainhunter Systems | 250,300 | - |
| Accounts payable due to Brainhunter Systems | (59,252) | (62,365) |
| Accrued expenses due to Brainhunter Systems | (158,391) | (52,563) |
| Advance to Brainhunter | 514,300 | 464,300 |
| Due from related parties, net | <u>\$ 600,152</u> | <u>\$ 432,351</u> |

NOTE 9 – COMMITMENTS AND CONTINGENCIES

Concentrations

The Company had three and four customers that accounted for approximately 52% and 65% of the Company's revenues for the years ended March 31, 2018 and 2017, respectively. The Company had three customers that accounted for approximately 45% and 44% of total accounts receivable as of March 31, 2018 and 2017, respectively.

The Company utilized two major suppliers for outside services totaling approximately 44% and 59% of the Company's total expenditures for outside services for the years ended March 31, 2018 and 2017, respectively. The Company's two major suppliers accounted for approximately 51% and 50% of total accounts payable and accrued expenses as of March 31, 2018 and 2017, respectively.

Restructuring Charges

The Company accounts for restructuring activities in accordance with ASC 420, *Exit or Disposal Cost Obligations*. Under the guidance for the cost of restructuring activities that do not constitute a discontinued operation, the liability for the current fair value of expected future costs associated with such restructuring activity shall be recognized in the period in which the liability is incurred. The Company segregates the costs of restructuring activities taken pursuant to a management approved restructuring plan.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 9 – COMMITMENTS AND CONTINGENCIES (continued)

Restructuring Charges (continued)

During December 2014, the Company's management initiated a restructuring plan to restore sustainable profitability and to improve its competitive position. Expenses related to this plan have resulted in a charge of \$2,236,236 which primarily related to payroll severance expenses. The Company has a remaining reserve of \$155,585 and \$422,337 related to restructuring costs included in the accrued expenses on the balance sheet as of March 31, 2018 and 2017.

Operating leases

The Company leases certain of its properties under leases that expire on various dates through March 2024. In addition, the Company has entered into several agreements to lease office equipment and other software that are classified as operating leases that expire on various dates through year 2024. Rent expense incurred under the Company's operating leases amounted to \$1,609,345 and \$1,851,178 for the years ended March 31, 2018 and 2017, respectively.

The future minimum obligations under leases with non-cancelable terms in excess of one year is as follows:

| <u>Year ending March 31,</u> | |
|------------------------------|---------------------|
| 2019 | \$ 1,534,128 |
| 2020 | 1,238,054 |
| 2021 | 1,153,230 |
| 2022 | 299,511 |
| 2023 | 251,475 |
| Thereafter | 253,897 |
| Total | <u>\$ 4,730,295</u> |

Share Purchase Agreement

On November 3, 2014, Fairfax Financial Holdings, Limited ("Fairfax"), the Company's parent, entered into a Share Purchase Agreement ("SPA") to sell one hundred percent (100%) of the Company's common stock to an affiliate of Fairfax. In accordance with the SPA, Fairfax sold forty nine percent (49%) of the Company's equity as of the first closing date of November 3, 2014. The remaining fifty one percent (51%) of the Company's common stock was sold as of January 1, 2016. The purchase price for the one hundred percent (100%) interest will be paid based upon a defined earn out payments plus nominal upfront consideration. The earn out payments are based upon the Company's net income during a five year earn out period beginning January 1, 2016.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 9 – COMMITMENTS AND CONTINGENCIES (continued)

Share Purchase Agreement (continued)

In accordance with the SPA, the buyer may, at its sole discretion, elect to pay up to eighty percent (80%) of the earn out payments in the form of the Company's Preferred Shares with the remaining portion paid in cash. Until the buyer satisfies the final earn out payment, the Company shall not make any amendment to the charter documents of the MFX Group or any other transaction that would require the approval of the Company Preferred Shares as a class (as if Company Preferred Shares were outstanding at the time of such amendment or transaction, whether or not in fact Company Preferred Shares are outstanding) without the prior written consent of Fairfax. The Company is restricted from paying any dividends or other distributions and not to redeem any shares until such time as the Revolving Facility has been repaid in full and all outstanding Company Preferred Shares have been redeemed. The Preferred Stock will include a 5% Fixed, cumulative, preferential cash dividend payable quarterly on the last day of March, June, September and December in each year at an annual rate of \$0.50 per Series A Preferred Share (pro-rated for the first period after issuance). The quarterly dividends will relate to the quarterly period ending the last day of the respective month. So long as the Series A Preferred Shares are outstanding, the Company shall not without approval of the holders of a majority of the Series A Preferred Shares: (a) pay any dividend or other distribution on the Common Shares or any other shares ranking junior to the Series A Preferred Shares; (b) purchase, redeem or return capital in respect of any Common Shares or other shares ranking junior to the Series A Preferred Shares; or (c) sell, transfer, lease, exchange or otherwise dispose of a material portion of the assets of the Company and/or its subsidiaries, on a consolidated basis. The Series A Preferred Shares will rank prior to the Common Shares as to the payment of dividends and the distribution of assets on dissolution, liquidation or winding-up of the Company. The Series A Preferred Shares will be redeemable at the option of the Company at any time at a price of \$10.00 per share, plus accrued and unpaid dividends to the date of redemption and redeemable at the option of the holder at any time after the third anniversary of the date of issue of such shares at a price of \$10.00 per share, plus accrued and unpaid dividends to the date of redemption.

As of March 31, 2018, the Company has not amended the Articles of Incorporation to authorize the issuance of the above referenced Preferred Shares.

NOTE 10 -INCOME TAXES

For the years ended March 31, 2018 and 2017, the Company's effective tax rate was as follows:

| | 2018 | 2017 |
|--|---------|---------|
| Federal tax benefit at statutory rate | 25.00% | 30.00% |
| State tax benefit, net of Federal benefits | 5.00% | 5.00% |
| Net change in valuation allowance | -30.00% | -35.00% |
| Income taxes, net | 0.00% | 0.00% |

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 10 -INCOME TAXES (continued)

As of March 31, 2018 and 2017, the tax effects of temporary differences and carryforwards that gave rise to significant portions of the deferred tax assets and liabilities were as follows:

| | 2018 | 2017 |
|-----------------------------------|--------------|--------------|
| Net operating loss carry-forwards | \$ 3,348,000 | \$ 5,841,000 |
| Accrual and reserves | 5,055,000 | 6,524,000 |
| Total assets | 8,403,000 | 12,365,000 |
| Less, valuation allowance | (8,397,664) | (12,365,000) |
| Net deferred tax assets | \$ 5,336 | \$ - |

At March 31, 2018, MFExchange US, Inc. had net operating loss carryforwards (“NOL’s”) of approximately \$13,614,000 that will be available to reduce future taxable income, if any. At March 31, 2018, MFExchange Holdings, Inc. had NOL’s of \$1,970,000 and capital loss allowance deductions of \$12,319,000 available to reduce future taxable income, if any. The Company performs an analysis each year to determine whether the expected future income will more likely than not be sufficient to realize the deferred tax assets. The Company's recent operating results and projections of future income weighed heavily in the Company's overall assessment. No tax benefit has been reported in the March 31, 2018 and 2017 financial statements, since the potential tax benefit is offset by a valuation allowance of the same amount.

The change in valuation allowance for the year ended March 31, 2018, was a decrease of \$3,967,000 due to the continued likelihood that realization of any future benefit from deductible temporary differences and net operating loss carryforwards cannot be sufficiently assumed.

As of March 31, 2018, open tax years include the tax years ended December 31, 2011 through December 31, 2017.

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cut and Jobs Act (the “Tax Act”). The Tax Act establishes new tax laws that affects 2018 and future years, including a reduction in the U.S. federal corporate income tax rate to 21%, effective January 1, 2018. For certain deferred tax assets and deferred tax liabilities, we have recorded a provisional decrease of \$1,978,000, with a corresponding net adjustment to valuation allowance of \$1,978,000 as of March 31, 2018.

The Company applies the standard relating to accounting (ASC 740-10) for uncertainty in income taxes, which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company is required to recognize in the financial statements the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. There were no significant unrecognized tax benefits recorded as of March 31, 2018, and there was no change to the unrecognized tax benefits during the years ended March 31, 2018 and 2017.

MFEXCHANGE HOLDINGS, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 11 – FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Assets and liabilities that are measured at fair value are reported using a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date of identical, unrestricted assets or liabilities.
- Level 2 – Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability; and
- Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (supported by little or no market activity).

As of March 31, 2018 and 2017, the Company did not identify any non-recurring assets and liabilities that are required to be presented in the balance sheets at fair value in accordance with ASC Topic 825, *Financial instruments*.

NOTE 12 – SUBSEQUENT EVENTS

The Company has evaluated events and transactions for potential recognition or disclosure through May 8, 2018, which is the date the financial statements were available to be issued.

Company No:
723484 - U

MONSTER MALAYSIA SDN. BHD. (513480 - X)
(Incorporated in Malaysia)

DIRECTORS' REPORT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018

MONSTER MALAYSIA SDN. BHD.

(Incorporated in Malaysia)

| <u>CONTENTS</u> | <u>PAGE</u> |
|-----------------------------------|-------------|
| DIRECTORS' REPORT | 1 - 5 |
| STATEMENT BY DIRECTORS | 6 |
| STATUTORY DECLARATION | 6 |
| INDEPENDENT AUDITORS' REPORT | 7 - 10 |
| STATEMENT OF FINANCIAL POSITION | 11 |
| STATEMENT OF COMPREHENSIVE INCOME | 12 |
| STATEMENT OF CHANGES IN EQUITY | 13 |
| STATEMENT OF CASH FLOWS | 14 |
| NOTES TO THE FINANCIAL STATEMENTS | 15 - 32 |

MONSTER MALAYSIA SDN. BHD. (513480-X)

(Incorporated in Malaysia)

DIRECTORS' REPORT

The Directors have pleasure in submitting their report together and the audited financial statements of the Company for the financial period from 1 January 2017 to 31 March 2018.

PRINCIPAL ACTIVITY

The Company is principally engaged as an online service provider. There have been no significant changes in the nature of this activity during the financial period.

CHANGE OF FINANCIAL YEAR END

On 9 February 2018, the Company changed its financial year end from 31 December to 31 March to be coterminous with the financial year of the new ultimate holding company, Quess Corp Limited. Accordingly, the financial statements of the Company for the financial period ended 31 March 2018 cover a fifteen (15) months period as compared to the previous twelve (12) months period ended 31 December 2016.

RESULTS

| | RM |
|---------------------------------|------------------|
| Profit for the financial period | <u>1,126,378</u> |

DIVIDEND

Dividend paid, declared or proposed since the end of the previous financial year were as follows:

| | RM |
|---|------------------|
| In respect of the financial period ended 31 March 2018: Single tier dividend of approximately RM11.60 per ordinary share, paid on 29 January 2018 | <u>5,800,137</u> |

The Directors do not recommend the payment of any final dividend in respect of the current financial period.

RESERVES AND PROVISIONS

There were no material transfers to or from reserves or provisions during the financial period.

ISSUE OF SHARES AND DEBENTURES

The Company did not issue any new shares or debentures during the financial period.

OPTIONS GRANTED OVER UNISSUED SHARES

No options were granted to any person to take up unissued shares of the Company during the financial period.

DIRECTORS

The Directors who held office since the date of the last report are:

| | |
|----------------------------|--------------------------------|
| Vijay Sivaram | (Appointed on 8 February 2018) |
| Manoj Jin | (Appointed on 8 February 2018) |
| Abhijeet Mukherjee | (Appointed on 8 February 2018) |
| Muhunthan A/L Khrisnan | (Appointed on 8 February 2018) |
| Abdullah Suhaimi Bin Yacob | (Resigned on 8 February 2018) |
| John Joseph Kinsella Jr. | (Resigned on 8 February 2018) |
| Sanjay Modi | (Resigned on 8 February 2018) |

DIRECTORS' INTERESTS

The Directors holding office at the end of the financial period and their beneficial interests in ordinary shares of the Company during the financial period ended 31 March 2018 as recorded in the Register of Directors' Shareholdings kept by the Company under Section 59 of the Companies Act 2016 in Malaysia were as follows:-

| | Balance as at 1.1.2017 / Date of appointment | Acquired | Disposed | Balance as at 31.3.2018 |
|------------------------------|---|----------|----------|----------------------------|
| Shares in the Company | | | | |
| Abdullah Suhaimi Bin Yacob | 255,000 | - | 255,000 | - |
| Muhunthan A/L Khrisnan | - | 255,000 | - | 255,000 |

None of the other Directors holding office at the end of the financial period held any beneficial interests in ordinary shares of the Company and of its related corporations during the financial period ended 31 March 2018.

DIRECTORS' BENEFITS

Since the end of the previous financial year, none of the Directors have received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by the Directors as shown in the financial statements) by reason of a contract made by the Company or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest other than deemed benefits arising from related party transactions as disclosed in Note 19 to the financial statements.

There were no arrangements during and at the end of the financial year, to which the Company is a party, which had the object of enabling the Directors to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

DIRECTORS' REMUNERATION

The details of Directors' remuneration are disclosed in Note 17 to the financial statements.

INDEMNITY AND INSURANCE FOR DIRECTORS AND OFFICERS

There were no indemnity given to or insurance effected for the Directors and officers of the Company during the financial period.

OTHER STATUTORY INFORMATION REGARDING THE COMPANY

(I) AS AT THE END OF THE FINANCIAL PERIOD

- (a) Before the financial statements of the Company were prepared, the Directors took reasonable steps:
 - (i) to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of provision for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate provision had been made for doubtful debts; and
 - (ii) to ensure that any current assets other than debts, which were unlikely to realise their book values in the ordinary course of business had been written down to their estimated realisable values.
- (b) In the opinion of the Directors, the results of the operations of the Company during the financial period have not been substantially affected by any item, transaction or event of a material and unusual nature except for unrealised loss on foreign exchange of RM25,068 and reversal of impairment loss on trade receivables of RM71,232 as disclosed in Note 15 to the financial statements.

(II) FROM THE END OF THE FINANCIAL PERIOD TO THE DATE OF THIS REPORT

- (c) The Directors are not aware of any circumstances:
 - (i) which would render the amounts written off for bad debts or the amount of the provision for doubtful debts in the financial statements of the Company inadequate to any material extent;
 - (ii) which would render the values attributed to current assets in the financial statements of the Company misleading; and
 - (iii) which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Company misleading or inappropriate.
- (d) In the opinion of the Directors:
 - (i) there has not arisen any item, transaction or event of a material and unusual nature likely to affect substantially the results of the operations of the Company for the financial period in which this report is made; and
 - (ii) no contingent or other liability has become enforceable, or is likely to become enforceable, within the period of twelve (12) months after the end of the financial period which would or may affect the ability of the Company to meet its obligations as and when they fall due.

OTHER STATUTORY INFORMATION REGARDING THE COMPANY (continued)

(III) AS AT THE DATE OF THIS REPORT

- (e) There are no charges on the assets of the Company which have arisen since the end of the financial period to secure the liabilities of any other person.
- (f) There are no contingent liabilities of the Company which have arisen since the end of the financial period.
- (g) The Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements which would render any amount stated in the financial statements of the Company misleading.

HOLDING COMPANIES

The Directors regard Quess Corp Limited, a company incorporated in India and listed in the National Stock Exchange of India Limited, and Quesscorp Holdings Pte. Ltd., a company incorporated in Singapore, as the ultimate holding company and immediate holding company respectively.

In the previous financial year, the Directors regard Monster Worldwide Inc. and Monster Emerging Markets, LLC, both companies incorporated in the United States of America, as the ultimate holding company and immediate holding company respectively.

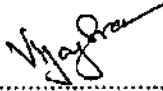
Following the disposal of Monster's business across India, South East Asia and the Middle East to Quess Corp Limited on 9 February 2018, Quess Corp Limited and Quesscorp Holdings Pte. Ltd. became the ultimate holding company and immediate holding company respectively.

AUDITORS

The auditors, BDO, have expressed their willingness to continue in office.

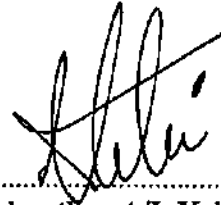
Auditors' remuneration of the Company for the financial period ended 31 March 2018 amounted to RM39,820.

Signed on behalf of the Board in accordance with a resolution of the Directors.



.....
Vijay Sivaram
Director

Kuala Lumpur
15 May 2018



.....
Muhunthan A/L Krishnan
Director

MONSTER MALAYSIA SDN. BHD.

(Incorporated in Malaysia)

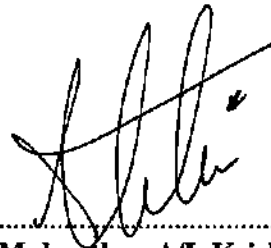
STATEMENT BY DIRECTORS

In the opinion of the Directors, the financial statements set out on pages 11 to 32 have been drawn up in accordance with Malaysian Private Entities Reporting Standard and the provisions of the Companies Act 2016 in Malaysia so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and of the financial performance and cash flows of the Company for the financial period then ended.

On behalf of the Board,



Vijay Sivaram
Director



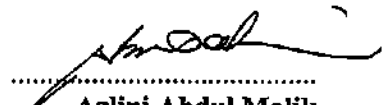
Muhunthan A/L Krishnan
Director

Kuala Lumpur
15 May 2018

STATUTORY DECLARATION

I, Azlini Abdul Malik, being the officer primarily responsible for the financial management of Monster Malaysia Sdn. Bhd., do solemnly and sincerely declare that the financial statements set out on pages 11 to 32 are, to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declaration Act, 1960.

Subscribed and solemnly
declared by the above named at
Kuala Lumpur this
15 May 2018


Azlini Abdul Malik
MIA: 38398

Before me:-





**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
MONSTER MALAYSIA SDN. BHD.
(Incorporated in Malaysia)**

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Monster Malaysia Sdn. Bhd., which comprise the statement of financial position as at 31 March 2018 of the Company, and the statement of comprehensive income, statement of changes in equity and statement of cash flows of the Company for the financial period from 1 January 2017 to 31 March 2018, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 11 to 32.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 March 2018, and of its financial performance and its cash flows for the financial period from 1 January 2017 to 31 March 2018 in accordance with Malaysian Private Entities Reporting Standard and the requirements of the Companies Act 2016 in Malaysia.

Basis for opinion

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence and Other Ethical Responsibilities

We are independent of the Company in accordance with the *By-Laws (on Professional Ethics, Conduct and Practice)* of the Malaysian Institute of Accountants ("By-Laws") and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

Information Other than the Financial Statements and Auditors' Report Thereon

The Directors of the Company are responsible for the other information. The other information comprises the Directors' Report but does not include the financial statements of the Company and our auditors' report thereon.

Our opinion on the financial statements of the Company does not cover the Directors' Report and we do not express any form of assurance or conclusion thereon.



**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
MONSTER MALAYSIA SDN. BHD.
(Incorporated in Malaysia) (continued)**

**Information Other than the Financial Statements and Auditors' Report Thereon
(continued)**

In connection with our audit of the financial statements of the Company, our responsibility is to read the Directors' Report and, in doing so, consider whether the Directors' Report is materially inconsistent with the financial statements of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the Directors' Report, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Statements

The Directors of the Company are responsible for the preparation of financial statements of the Company that give a true and fair view in accordance with Malaysian Private Entities Reporting Standard and the requirements of the Companies Act 2016 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Company, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
MONSTER MALAYSIA SDN. BHD.
(Incorporated in Malaysia) (continued)**

Auditors' Responsibilities for the Audit of the Financial Statements (continued)

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of the Company, including the disclosures, and whether the financial statements of the Company represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
MONSTER MALAYSIA SDN. BHD.
(Incorporated in Malaysia) (continued)**

Other Matters

This report is made solely to the members of the Company, as a body, in accordance with Section 266 of the Companies Act 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

BDO

BDO
AF : 0206
Chartered Accountants

Kuala Lumpur
15 May 2018

A handwritten signature in black ink, appearing to read 'Chan Wai Leng'.

Chan Wai Leng
02893/08/2019 J
Chartered Accountant

MONSTER MALAYSIA SDN. BHD. (513480-X)

(Incorporated in Malaysia)

STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2018

| | Note | 31.3.2018 RM | 31.12.2016 RM |
|---|------|------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 8 | 23,723 | - |
| Current assets | | | |
| Trade and other receivables | 9 | 2,481,437 | 5,658,315 |
| Current tax assets | | 311,399 | - |
| Cash and bank balances | 10 | 3,052,273 | 5,082,667 |
| | | <u>5,845,109</u> | <u>10,740,982</u> |
| TOTAL ASSETS | | 5,868,832 | 10,740,982 |
| EQUITY AND LIABILITIES | | | |
| Equity attributable to owners of the Company | | | |
| Share capital | 11 | 500,000 | 500,000 |
| Retained earnings | | <u>1,126,378</u> | <u>5,800,137</u> |
| TOTAL EQUITY | | 1,626,378 | 6,300,137 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Trade and other payables | 12 | 715,289 | 861,491 |
| Current tax liabilities | | - | 66,519 |
| Deferred revenue | 13 | 3,527,165 | 3,512,835 |
| TOTAL LIABILITIES | | <u>4,242,454</u> | <u>4,440,845</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>5,868,832</u> | <u>10,740,982</u> |

The accompanying notes form an integral part of the financial statements.

MONSTER MALAYSIA SDN. BHD. (513480-X)
(Incorporated in Malaysia)

STATEMENT OF COMPREHENSIVE INCOME
FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

| | Note | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|--|------|--------------------------------|---------------------------------|
| Revenue | 14 | 7,001,988 | 6,636,017 |
| Other income | | 1,034,855 | 308,814 |
| Administrative expenses | | (4,565,304) | (4,203,724) |
| Other expenses | | <u>(871,302)</u> | <u>(128,692)</u> |
| Profit before tax | 15 | 2,600,237 | 2,612,415 |
| Tax expense | 16 | <u>(1,473,859)</u> | <u>(645,582)</u> |
| Profit for the financial period/year | | 1,126,378 | 1,966,833 |
| Other comprehensive income, net of tax | | <u>-</u> | <u>-</u> |
| Total comprehensive income | | <u><u>1,126,378</u></u> | <u><u>1,966,833</u></u> |

The accompanying notes form an integral part of the financial statements.

MONSTER MALAYSIA SDN. BHD. (513480-X)
(Incorporated in Malaysia)

STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

| | Note | Share Capital RM | Distributable retained earnings RM | Total RM |
|--|------|------------------------|---|-------------|
| Balance as at 1 January 2016 | | 500,000 | 3,833,304 | 4,333,304 |
| Profit for the financial year | | - | 1,966,833 | 1,966,833 |
| Other comprehensive income, net of tax | | - | - | - |
| Total comprehensive income | | - | 1,966,833 | 1,966,833 |
| Balance as at 31 December 2016 | | 500,000 | 5,800,137 | 6,300,137 |
| Profit for the financial period | | - | 1,126,378 | 1,126,378 |
| Other comprehensive income, net of tax | | - | - | - |
| Total comprehensive income | | - | 1,126,378 | 1,126,378 |
| Dividend paid | 18 | - | (5,800,137) | (5,800,137) |
| Balance as at 31 March 2018 | | 500,000 | 1,126,378 | 1,626,378 |

The accompanying notes form an integral part of the financial statements.

MONSTER MALAYSIA SDN. BHD. (513480-X)
(Incorporated in Malaysia)

STATEMENT OF CASH FLOWS
FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

| | Note | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|--|------|--------------------------------|---------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Profit before tax | | 2,600,237 | 2,612,415 |
| Adjustments for: | | | |
| Impairment loss on trade receivables | | - | 99,787 |
| Reversal of impairment loss on trade receivables | | (71,232) | - |
| Bad debts written off | | 43,416 | 31,928 |
| Depreciation of property, plant and equipment | 8 | 7,333 | - |
| Interest income | | (173,175) | (87,751) |
| Unrealised loss/(gain) on foreign exchange | | 25,068 | (40,253) |
| Operating profit before working capital changes | | 2,431,647 | 2,616,126 |
| Changes in working capital: | | | |
| Trade and others receivables | | 3,190,293 | (1,050,065) |
| Trade and other payables | | (132,647) | (234,351) |
| Cash generated from operating activities | | 5,489,293 | 1,331,710 |
| Interest received | | 173,175 | 87,751 |
| Tax paid | | (1,938,649) | (471,456) |
| Tax refunded | | 86,872 | - |
| Net cash from operating activities | | 3,810,691 | 948,005 |
| CASH FLOWS FROM INVESTING ACTIVITY | | | |
| Purchase of property, plant and equipment | 8 | (31,056) | - |
| Net cash used in investing activity | | (31,056) | - |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| (Repayments to)/Advances from ultimate holding company | | (9,134) | 119,424 |
| Dividend paid | 18 | (5,800,137) | - |
| Net cash (used in)/from financing activities | | (5,809,271) | 119,424 |
| Net (decrease)/increase in cash and cash equivalents | | (2,029,636) | 1,067,429 |
| Effect of foreign exchange differences in cash and cash equivalent | | (758) | - |
| Cash and cash equivalents at beginning of financial period/year | | 5,082,667 | 4,015,238 |
| Cash and cash equivalents at end of financial period/year | 10 | 3,052,273 | 5,082,667 |

The accompanying notes form an integral part of the financial statements.

MONSTER MALAYSIA SDN. BHD. (513480-X)
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS
31 MARCH 2018

1. CORPORATE INFORMATION

The Company is a private limited liability company, incorporated and domiciled in Malaysia.

The registered office of the Company is located at Level 21, Suite 21.01, The Gardens South Tower, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur.

The principal place of business of the Company is located at A-25, NU Tower 1, 203 Jalan Tun Sambanthan, KL Sentral, 50470 Kuala Lumpur.

The Directors regard Quess Corp Limited, a company incorporated in India and listed in the National Stock Exchange of India Limited, and Quesscorp Holdings Pte. Ltd., a company incorporated in Singapore, as the ultimate holding company and immediate holding company respectively.

In the previous financial year, the Directors regard Monster Worldwide Inc. and Monster Emerging Markets, LLC, both companies incorporated in the United States of America, as the ultimate holding company and immediate holding company respectively.

Following the disposal of Monster's business across India, South East Asia and the Middle East to Quess Corp Limited on 9 February 2018, Quess Corp Limited and Quesscorp Holdings Pte. Ltd. became the ultimate holding company and immediate holding company respectively.

The financial statements are presented in Ringgit Malaysia.

These financial statements were authorised for issue in accordance with a resolution by the Board of Directors on 15 May 2018.

2. PRINCIPAL ACTIVITY

The Company is principally engaged as an online service provider. There have been no significant changes in the nature of this activity during the financial period.

3. CHANGE OF FINANCIAL YEAR END

On 9 February 2018, the Company changed its financial year end from 31 December to 31 March to be coterminous with the financial year of the new ultimate holding company, Quess Corp Limited. Accordingly, the financial statements of the Company for the financial period ended 31 March 2018 cover a fifteen (15) months period as compared to the previous twelve (12) months period ended 31 December 2016.

4. BASIS OF PREPARATION

The financial statements of the Company have been prepared in accordance with the Malaysian Private Entities Reporting Standard ("MPERS"), and the provisions of the Companies Act 2016 in Malaysia.

5. SIGNIFICANT ACCOUNTING POLICIES

5.1 Basis of accounting and going concern

The financial statements of the Company have been prepared under the historical cost convention except as otherwise stated in the financial statements.

The preparation of financial statements in conformity with MPERS requires the Directors to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent assets and contingent liabilities. In addition, the Directors are also required to exercise their judgement in the process of applying the accounting policies. The areas involving such judgements, estimates and assumptions are disclosed in Note 7 to the financial statements. Although these estimates and assumptions are based on the Directors' best knowledge of events and actions, actual results could differ from those estimates.

5.2 Property, plant and equipment and depreciation

All items of property, plant and equipment are initially measured at cost. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when the cost is incurred and it is probable that the future economic benefits associated with the subsequent costs would flow to the Company and the cost of the asset can be measured reliably. The carrying amount of parts that are replaced is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss in the period in which the costs are incurred. Cost also comprises the initial estimate of dismantling and removing the asset and restoring the site on which it is located for which the Company is obligated to incur when the asset is acquired, if applicable.

For major component of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the asset and which has a different useful life, is depreciated separately.

After initial recognition, property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is calculated to write off the cost of the assets to their residual values on a straight line basis over their estimated useful lives. The principal annual depreciation periods are as follows:

| | |
|------------------------|----------|
| Computer | 3 years |
| Computer software | 3 years |
| Furniture and fittings | 10 years |
| Office equipment | 5 years |

At the end of each reporting period, the carrying amount of an item of property, plant and equipment is assessed for impairment when events or changes in circumstances indicate that its carrying amount may not be recoverable. A write down is made if the carrying amount exceeds the recoverable amount.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.2 Property, plant and equipment and depreciation (continued)

The residual values, useful lives and depreciation method are reviewed at the end of each reporting period to ensure that the amount, method and period of depreciation are consistent with previous estimates and expected pattern of consumption of the future economic benefits embodied in the items of property, plant and equipment. If the expectations differ from previous estimates, the changes are accounted for as a change in accounting estimate.

The carrying amount of an item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. The difference between the net disposal proceeds, if any, and the carrying amount is included in profit or loss.

5.3 Impairment of non-financial assets

The carrying amount of assets, except for financial assets, are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

The recoverable amount of an asset is estimated for an individual asset. Where it is not possible to estimate the recoverable amount of the individual asset, the impairment test is carried out on the cash generating unit ('CGU') to which the asset belongs.

The recoverable amount of an asset or CGU is the higher of its fair value less cost to sell and its value in use.

In estimating value in use, the estimated future cash inflows and outflows to be derived from continuing use of the asset and from its ultimate disposal are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the future cash flow estimates have not been adjusted. An impairment loss is recognised in profit or loss when the carrying amount of the asset or the CGU, exceeds the recoverable amount of the asset or the CGU. The total impairment loss is allocated to reduce the carrying amount of the assets of the CGU on a pro-rata basis of the carrying amount of each asset in the CGU.

The impairment loss is recognised in profit or loss immediately.

All assets that suffered impairment loss are reviewed for possible reversal of the impairment at each reporting date.

An impairment loss for the assets is reversed if, and only if, there has been a change in the estimates used to determine the assets' recoverable amount since the last impairment loss was recognised.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Such reversals are recognised as income immediately in profit or loss.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.4 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial instruments are recognised on the statement of financial position when the Company has become a party to the contractual provisions of the instrument. At initial recognition, a financial instrument is recognised at transaction price, including transaction costs if the financial instrument is not measured at fair value through profit or loss, except a financing transaction. Financing transactions are measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

(a) Basic financial instruments

Basic financial instruments include cash, debt instruments (receivables and payables), commitments to receive loans that cannot be settled net in cash, investments in non-convertible preference shares and non-puttable ordinary or preference shares.

The financial instruments shall be measured at the end of each reporting period without any deduction for transaction costs that may be incurred on sale or other disposal.

Subsequent to initial recognition, debt instruments are measured at amortised cost using the effective interest method, whilst commitments to receive a loan are measured at cost less impairment.

A financial asset is derecognised when the contractual right to receive cash flows from the financial asset has expired or settled.

(b) Financial liabilities

A financial liability is derecognised only when it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires. An exchange between an existing borrower and lender of financial instruments with substantially different terms are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

Any difference between the carrying amount of a financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.5 Impairment of financial assets

The Company assesses whether there is any objective evidence that a financial asset is impaired at the end of each reporting period.

The Company collectively considers factors such as the probability of bankruptcy or significant financial difficulties of the receivable, and default or significant delay in payments by the receivable, to determine whether there is objective evidence that an impairment loss on loans and receivables has occurred. Other objective evidence of impairment include historical collection rates determined on an individual basis and observable changes in national or local economic conditions that are directly correlated with the historical default rates of receivables.

If any such objective evidence exists, the amount of impairment loss is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The impairment loss is recognised in profit or loss.

The carrying amount of loans and receivables are reduced through the use of an allowance account.

If in a subsequent period, the amount of the impairment loss decreases and it objectively relates to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of impairment reversed is recognised in profit or loss.

5.6 Operating leases

A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership.

Lease payments under operating leases are recognised as an expense on a straight-line basis over the lease term.

5.7 Income taxes

Income taxes include all domestic taxes on taxable profit. Income taxes also include other taxes, such as real property gains taxes payable on the disposal of properties, if any.

Taxes in the statement of comprehensive income comprise current tax and deferred tax.

(a) Current tax

Current tax for current and prior periods, to the extent unpaid, is recognised as a current tax liability. If the amount already paid in respect of current and prior periods exceeds the amount due for those periods, the excess is recognised as a current tax asset.

Current tax is measured at the amount the Company expects to pay or recover using the tax rates and laws that have been enacted or substantively enacted by the reporting date, and real property gains taxes payable on disposal of properties.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.7 Income taxes (continued)

(b) Deferred tax

Deferred tax is recognised for all temporary differences, unless the deferred tax arises from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of transaction, affects neither accounting profit nor taxable profit.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits would be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. The carrying amount of a deferred tax asset is reviewed at the end of each reporting period. If it is no longer probable that sufficient taxable profits would be available to allow the benefit of part or all of that recognised deferred tax asset to be utilised, the carrying amount of the deferred tax asset would be reduced accordingly. When it becomes probable that sufficient taxable profits would be available, such reductions would be reversed to the extent of the taxable profits.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on the tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Changes in current or deferred tax balances are recognised as an income tax expense or credit and are recognised in the same component of comprehensive income or equity as the transaction that resulted in the tax expense or credit.

Current tax assets and liabilities or deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same taxation authority.

5.8 Provisions

Provisions are recognised when there is an obligation, legal or constructive, as a result of a past event, and when it is probable that the entity will be required to transfer economic benefits in settlement and the amount of the obligation can be estimated reliably.

If the effect of the time value of money is material, the amount of a provision would be discounted to its present value at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

Provisions are not recognised for future operating losses. If the Company has a contract that is onerous, the present obligation under the contract shall be recognised and measured as a provision.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.9 Foreign currency transactions and balances

(a) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Ringgit Malaysia, which is the functional and presentation currency of the Company.

(b) Foreign currency transactions and balances

Transactions in foreign currencies are converted into functional currency at rates of exchange ruling at the transaction dates. Monetary assets and liabilities in foreign currencies at the end of each reporting period are translated into functional currency at rates of exchange ruling at that date. All exchange differences arising from the settlement of foreign currency transactions and from the translation of foreign currency monetary assets and liabilities are included in profit or loss in the period in which they arise. Non-monetary items initially denominated in foreign currencies, which are carried at historical cost, are translated using the historical rate as of the date of acquisition, and non-monetary items, which are carried at fair value are translated using the exchange rate that existed when the values were determined for presentation currency purposes.

5.10 Contingent liabilities and contingent assets

A contingent liability is either a possible but uncertain obligation, a present obligation that cannot be reliably measured or one where it is less likely than not (but not remote) that there will be an outflow of economic benefits.

A contingent liability is either a possible but uncertain obligation or a present obligation that is not recognised because it is not probable that the entity will be required to transfer economic benefits in settlement or the amount of the obligation cannot be estimated reliably. The Company does not recognise a contingent liability but discloses its existence in the financial statements unless the possibility of outflow of resources is remote.

The Company does not recognise a contingent asset but discloses its existence where the inflows of economic benefits are probable, but not virtually certain. When future economic benefits become virtually certain, the asset is no longer considered contingent and is recognised in the statement of financial position.

5.11 Employee benefits

(a) Short term employee benefits

Wages, salaries, social security contributions, paid annual leave, paid sick leave, bonuses and non-monetary benefits are measured on an undiscounted basis and are expensed when employees rendered their services to the Company.

Short term accumulating compensated absences such as paid annual leave are recognised as an expense when employees render services that increase their entitlement to future compensated absences. Short term non-accumulating compensated absences such as sick leave are recognised when the absences occur and they lapse if the current period's entitlement is not used in full and do not entitle employees to a cash payment for unused entitlement on leaving the Company.

5. SIGNIFICANT ACCOUNTING POLICIES (continued)

5.11 Employee benefits (continued)

(a) Short term employee benefits (continued)

Bonuses are recognised as an expense when there is a present, legal or constructive obligation to make such payments, as a result of past events and when a reliable estimate can be made.

(b) Defined contribution plan

The Company makes contributions to a statutory provident fund. The contributions are recognised as a liability after deducting any contributions already paid and as an expense in the period in which the employees render their services.

5.12 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, net of discounts and rebates.

Revenue is recognised to the extent that it is probable that the economic benefits associated with the transaction will flow to the Company, and the amount of revenue and the cost incurred or to be incurred in respect of the transaction can be reliably measured and specific recognition criteria have been met for each of the activities of the Company as follows:

(a) Services

Revenue represents fees generated from operations of an online career site.

(b) Other income

(i) Interest income

Interest income is recognised as it accrues, using the effective interest method.

5.13 Deferred revenue

Deferred revenue represents deferred fees and is recognised as revenue on a time apportionment basis over the remaining period of the respective agreements in line with the services to be rendered.

6. ADOPTION OF AMENDMENTS TO THE MPERS

6.1 Amendments to the MPERS that have been issued, but only effective for annual periods beginning on or after 1 January 2017

The Company adopted the following Standards of the MPERS Framework that were issued by the Malaysian Accounting Standards Board ("MASB") during the financial year:

Description

Amendments to Section 2 *Concepts and Pervasive Principles*
Amendments to Section 4 *Statement of Financial Position*
Amendments to Section 5 *Statement of Comprehensive Income and Income Statement*
Amendments to Section 6 *Statement of Changes in Equity and Statement of Income and Retained Earnings*
Amendments to Section 9 *Consolidated and Separate Financial Statements*
Amendments to Section 10 *Accounting Policies, Estimates and Errors*
Amendments to Section 11 *Basic Financial Instruments*
Amendments to Section 12 *Other Financial Instruments Issues*
Amendments to Section 17 *Property, Plant and Equipment*
Amendments to Section 18 *Intangible Assets other than Goodwill*
Amendments to Section 19 *Business Combinations and Goodwill*
Amendments to Section 20 *Leases*
Amendments to Section 22 *Liabilities and Equity*
Amendments to Section 26 *Share-based Payment*
Amendments to Section 27 *Impairment of Assets*
Amendments to Section 28 *Employee Benefits*
Amendments to Section 29 *Income Tax*
Amendments to Section 30 *Foreign Currency Translation*
Amendments to Section 33 *Related Party Disclosures*
Amendments to Section 34 *Specialised Activities*
Amendments to Section 35 *Transition to the MPERS*

The Company is in the process of assessing the impact of implementing these Amendments, since the effects would only be observable in future financial years.

7. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

7.1 Changes in estimates

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Directors are of the opinion that there are no significant changes in estimates during the reporting period and at the end of the reporting period.

7.2 Critical judgements made in applying accounting policies

There are no critical judgements made by the management in the process of applying the accounting policies of the Company that have a significant effect on the amounts recognised in the financial statements.

7. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

7.3 Key sources of estimation uncertainty

The following are key assumptions concerning the future and other key sources of estimation uncertainty at the end of each reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period.

(a) Impairment of receivables

The Company makes impairment of receivables based on an assessment of the recoverability of receivables. Impairment is applied to receivables where events or changes in circumstances indicate that the carrying amounts may not be recoverable. Management specifically analyses historical bad debt, customer concentration, customer creditworthiness, current economic trends and changes in customer payment terms when making a judgement to evaluate the adequacy of impairment of receivables. Where expectations differ from the original estimates, the differences would impact the carrying amount of receivables.

(b) Depreciation of property, plant and equipment

The Company estimates the useful lives of property, plant and equipment at the time the assets are acquired based on historical experience, the expected usage, wear and tear of the assets and technical obsolescence arising from changes in the market demands or service output of assets. The estimated useful lives of property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to changes in the factors mentioned above. Changes in these factors could impact the useful lives and the residual values of the assets, and therefore future depreciation charges could be revised.

(c) Income taxes

Significant judgement is required in determining the capital allowances and deductibility of certain expenses based on interpretation of tax laws and legislations during the estimation of the provision for income taxes. There are transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company recognised liabilities for tax based on estimates of assessment of the tax liability due. Where the final tax outcome is different from the amounts that were initially recorded, such differences would impact the income tax and deferred income tax provisions, where applicable, in the period in which such determination is made.

8. PROPERTY, PLANT AND EQUIPMENT

| 2018 | Balance as at 1.1.2017 RM | Additions RM | Written off RM | Balance as at 31.3.2018 RM |
|---------------------------------|--|---|-------------------------------|--|
| At cost | | | | |
| Computer | 66,725 | 31,056 | - | 97,781 |
| Computer software | 13,349 | - | - | 13,349 |
| Furniture and fittings | 850 | - | (850) | - |
| Office equipment | 5,033 | - | (3,554) | 1,479 |
| | <u>85,957</u> | <u>31,056</u> | <u>(4,404)</u> | <u>112,609</u> |
| | Balance as at 1.1.2017 RM | Charge for the financial period RM | Written off RM | Balance as at 31.3.2018 RM |
| Accumulated depreciation | | | | |
| Computer | 66,725 | 7,333 | - | 74,058 |
| Computer software | 13,349 | - | - | 13,349 |
| Furniture and fittings | 850 | - | (850) | - |
| Office equipment | 5,033 | - | (3,554) | 1,479 |
| | <u>85,957</u> | <u>7,333</u> | <u>(4,404)</u> | <u>88,886</u> |
| | Balance as at 1.1.2016 RM | Additions RM | Written off RM | Balance as at 31.12.2016 RM |
| 2016 | | | | |
| At cost | | | | |
| Computer | 66,725 | - | - | 66,725 |
| Computer software | 13,349 | - | - | 13,349 |
| Furniture and fittings | 850 | - | - | 850 |
| Office equipment | 5,033 | - | - | 5,033 |
| | <u>85,957</u> | <u>-</u> | <u>-</u> | <u>85,957</u> |
| | Balance as at 1.1.2016 RM | Charge for the financial year RM | Written off RM | Balance as at 31.12.2016 RM |
| Accumulated depreciation | | | | |
| Computer | 66,725 | - | - | 66,725 |
| Computer software | 13,349 | - | - | 13,349 |
| Furniture and fittings | 850 | - | - | 850 |
| Office equipment | 5,033 | - | - | 5,033 |
| | <u>85,957</u> | <u>-</u> | <u>-</u> | <u>85,957</u> |

8. PROPERTY, PLANT AND EQUIPMENT (continued)

| | 31.3.2018 RM | 31.12.2016 RM |
|------------------------|-------------------------|--------------------------|
| Net book value | | |
| Computer | 23,723 | - |
| Computer software | - | - |
| Furniture and fittings | - | - |
| Office equipment | - | - |
| | <u>23,723</u> | <u>-</u> |

9. TRADE AND OTHER RECEIVABLES

| | 31.3.2018 RM | 31.12.2016 RM |
|--|-------------------------|--------------------------|
| Trade receivables | | |
| Third parties | 609,512 | 1,048,301 |
| Less: Impairment loss on trade receivables | <u>(37,009)</u> | <u>(108,241)</u> |
| | 572,503 | 940,060 |
| Amounts owing by related companies | 1,731,073 | 3,494,176 |
| Amount owing by immediate holding company | <u>-</u> | <u>44,277</u> |
| | 2,303,576 | 4,478,513 |
| Other receivables, deposits and prepayments | | |
| Other receivables | 122,499 | 75,101 |
| Amount owing by a related company | - | 1,021,522 |
| Deposits | 22,360 | 26,360 |
| Prepayments | 33,002 | 56,819 |
| | <u>177,861</u> | <u>1,179,802</u> |
| | <u>2,481,437</u> | <u>5,658,315</u> |

- (a) Trade receivables are non-interest bearing and the normal trade credit terms granted by the Company ranges from 30 to 90 days (31.12.2016: 30 to 90 days). They are recognised at their original invoice amounts which represent their fair values on initial recognition.
- (b) Amount owing by immediate holding company represented balances arising from trade transactions, which were subjected to normal trade terms, and were unsecured, interest-free and payable on demand in cash and cash equivalents.
- (c) Amounts owing by related companies in trade receivables represent balances arising from trade transactions, which are subject to normal trade terms, and are unsecured, interest-free and payable upon demand in cash and cash equivalents.
- (d) Amount owing by a related company in other receivables is non-trade in nature, which is unsecured, interest-free and payable upon demand in cash and cash equivalents.

10. CASH AND BANK BALANCES

| | 31.3.2018 RM | 31.12.2016 RM |
|-------------------------------|------------------|------------------|
| Cash at bank | 3,052,273 | 782,667 |
| Deposits with a licensed bank | - | 4,300,000 |
| | <u>3,052,273</u> | <u>5,082,667</u> |

In the previous financial year, deposits with a licensed bank of the Company had a maturity period of two (2) weeks with an interest rate of 2.85% (31.12.2016: 3.00%) per annum.

11. SHARE CAPITAL

| | Number of ordinary shares | | Amount | |
|-------------------------------|------------------------------|----------------|-----------------|------------------|
| | 31.3.2018 | 31.12.2016 | 31.3.2018 RM | 31.12.2016 RM |
| Issued and fully paid: | | | | |
| As at 31 December | <u>500,000</u> | <u>500,000</u> | <u>500,000</u> | <u>500,000</u> |

The owners of ordinary shares of the Company is entitled to receive dividends as and when declared by the Company and is entitled to one (1) vote per ordinary share at general meeting of the Company as prescribed in the Articles of Association of the Company. All ordinary shares rank pari passu with regard to the residual assets of the Company.

With the introduction of the new Companies Act, 2016 (the 'Act') effective 31 January 2017, the concept of authorised share capital and par value of share capital has been abolished. The Company's share capital is not affected by Section 618 of the CA 2016 as there is no amount standing to the credit of the Company's share premium account and capital redemption reserve upon the enforcement of the CA 2016.

12. TRADE AND OTHER PAYABLES

| | 31.3.2018 RM | 31.12.2016 RM |
|--|-----------------|------------------|
| Trade payables | 84,561 | 76,825 |
| Other payables and accruals | | |
| Other payables | 173,684 | 184,553 |
| Accruals | 325,462 | 454,976 |
| Amounts owing to related companies | 131,582 | 10,394 |
| Amount owing to ultimate holding company | - | 134,743 |
| | <u>630,728</u> | <u>784,666</u> |
| | <u>715,289</u> | <u>861,491</u> |

- (a) Trade payables are non-interest bearing and the normal trade credit terms granted to the Company is 30 days (31.12.2016: 30 days) from the date of invoices.

12. TRADE AND OTHER PAYABLES (continued)

- (b) Amounts owing to related companies represent balances arising mainly from non-trade transactions, which are interest-free and payable on demand in cash and cash equivalents.
- (c) Amount owing to ultimate holding company represented balances arising mainly from non-trade transactions, which was interest-free and payable on demand in cash and cash equivalents.

13. DEFERRED REVENUE

Deferred revenue represents deferred fees and is recognised as revenue on a time apportionment basis over the remaining period of the respective agreements in line with the services to be rendered.

14. REVENUE

Revenue represents fees income generated from operation of an online career site.

15. PROFIT BEFORE TAX

| | Note | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|--|------|--------------------------------|---------------------------------|
| Profit before tax is arrived at after charging: | | | |
| Auditors' remuneration | | | |
| - current year | | 39,820 | 19,994 |
| Bad debts written off | | 43,416 | 31,928 |
| Depreciation of property, plant and equipment | 7 | 7,333 | - |
| Director's fees | | 30,000 | 24,000 |
| Impairment loss on trade receivables | | - | 99,787 |
| Rental of: | | | |
| - office | | 196,345 | 156,687 |
| - equipment | | 31,926 | 24,875 |
| Realised loss on foreign exchange | | 55,786 | 52,118 |
| Unrealised loss on foreign exchange | | 25,068 | - |
| And crediting: | | | |
| Reversal of impairment loss on trade receivables | | 71,232 | - |
| Interest income | | 173,175 | 87,751 |
| Unrealised gain on foreign exchange | | - | 40,253 |

16. TAX EXPENSE

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|---|--------------------------------|---------------------------------|
| Current tax expense based on profit for the financial period/year | | |
| - Current financial period | 652,408 | 643,770 |
| - Under-provision in prior years | 821,451 | 1,812 |
| | <u>1,473,859</u> | <u>645,582</u> |

Malaysian income tax is calculated at the statutory tax rate of 24% (31.12.2016: 24%) of the estimated taxable profits for the fiscal year.

The numerical reconciliation between the tax expense and the period of accounting profit multiplied by the applicable tax rate of the Company is as follows:

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|--|----------------------------------|---------------------------------|
| Profit before tax | <u>2,600,237</u> | <u>2,612,415</u> |
| Tax at Malaysian statutory tax rate of 24% (31.12.2016: 24%) | 624,057 | 626,980 |
| Tax effects in respect of: | | |
| Non-allowable expenses | <u>28,351</u> | <u>16,790</u> |
| Under-provision of tax expense in prior years | <u>652,408</u> <u>821,451</u> | <u>643,770</u> <u>1,812</u> |
| | <u>1,473,859</u> | <u>645,582</u> |

17. EMPLOYEE BENEFITS

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|----------------------------------|--------------------------------|---------------------------------|
| Salaries, bonuses and allowances | 2,401,399 | 2,010,103 |
| Defined contribution plan | 101,349 | 91,515 |
| Other employee benefits | <u>107,111</u> | <u>153,928</u> |
| | <u>2,609,859</u> | <u>2,255,546</u> |

18. DIVIDENDS

| | 1.1.2017 to 31.3.2018 | | 1.1.2016 to 31.12.2016 | |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | Dividend per share RM | Amount of dividend RM | Dividend per share RM | Amount of dividend RM |
| In respect of the financial period ended 31 March 2018: | | | | |
| Single tier dividend | 11.60 | 5,800,137 | - | - |

The Directors do not recommend the payment of any final dividend in respect of the current financial period.

19. RELATED PARTY DISCLOSURES

(a) Identities of related parties

Parties are considered to be related to the Company if the Company has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

The Company has controlling related party relationship with its holding companies.

Related parties of Company include:

- (i) Quess Corp Limited, the ultimate holding company;
- (ii) Quesscorp Holdings Pte. Ltd., the immediate holding company;
- (iii) Subsidiaries of the holding companies; and
- (iv) Key management personnel which comprises persons (including the Directors of the Company) having authority and responsibility for planning, directing and controlling the activities of the Company.

(b) Related party transactions

The Company had the following transactions with related parties during the financial period:

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|---|--------------------------------|---------------------------------|
| Operating expenses recharged by Monster Technologies Malaysia Sdn. Bhd., a former related company | 52,185 | 73,571 |
| Global revenue transferred from/(to): | | |
| - Monster Emerging Markets, LLC, former immediate holding company | 416,773 | 451,669 |
| - Monster Canada, a former related company | (1,162) | (3,255) |
| - Monster United Kingdom, a former related company | 97,531 | 40,656 |
| - Monster India, a related company | 969,131 | 668,909 |
| - Monster Singapore, a related company | 1,394,225 | 995,706 |

19. RELATED PARTY DISCLOSURES (continued)

(b) Related party transactions (continued)

The Company had the following transactions with related parties during the financial period (continued):

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|---|--------------------------------|---------------------------------|
| Global revenue transferred from/(to): | | |
| - Monster Hong Kong, a related company | (123,108) | (43,698) |
| - Monster Middle East, a related company | 12,025 | 39,131 |
| - Monster Korea, a related company | (157,986) | (112,440) |
| - Monster Philippines, a related company | (186,447) | 13,768 |
| - Monster France, a former related company | - | 4,035 |
| - Monster Germany, a former related company | - | 75 |
| - Monster Ireland, a former related company | - | 366 |
| - Monster Netherland, a former related company | - | 4,137 |
| - Monster Scandanavia, a former related company | - | 101 |
| - Monster Italy, a former related company | - | 422 |
| - Monster Spain, a former related company | - | 2,597 |
| - Monster Switzerland, a former related company | - | 1,724 |
| Global insurance transferred from Monster Worldwide, Inc, former ultimate holding company | - | 43,616 |
| Restricted stock award recharged from Monster Worldwide, Inc, former ultimate holding company | - | 1,336 |

The Directors of the Company are of the opinion that the above transactions were carried out based on negotiated terms and conditions and mutually agreed with the related parties.

Information regarding outstanding balances arising from related party transactions as at the end of each reporting period are disclosed in Notes 9 and 12 to the financial statements.

(c) Compensation of key management personnel

Key management personnel are those persons having the authority and responsibility for planning, directing and controlling the activities of the entity, directly and indirectly, including any Director (whether executive or otherwise) of the Company.

The remuneration of Directors and other key management personnel during the financial period was as follows:

| | 1.1.2017 to 31.3.2018 RM | 1.1.2016 to 31.12.2016 RM |
|----------------|--------------------------------|---------------------------------|
| Director's fee | 30,000 | 24,000 |

20. COMMITMENTS

Operating lease commitments

The Company had entered into non-cancellable lease agreements for office premises, resulting in future rental commitments which can, subject to certain terms in the agreements, be revised annually based on prevailing market rates.

| | 31.3.2018 RM | 31.12.2016 RM |
|---|-----------------|------------------|
| Not later than one (1) year | 101,760 | 105,828 |
| Later than one (1) year and not later than five (5) years | 16,960 | - |
| | <u>118,720</u> | <u>105,828</u> |

21. FINANCIAL INSTRUMENTS

(a) Categories of financial instruments

| | 31.3.2018 RM | 31.12.2016 RM |
|--|------------------|-------------------|
| Financial assets | | |
| Financial assets measured at cost less impairment | | |
| Trade and other receivables, net of prepayments | 2,448,435 | 5,601,496 |
| Cash and bank balances | 3,052,273 | 5,082,667 |
| | <u>5,500,708</u> | <u>10,684,163</u> |
| | 31.3.2018 RM | 31.12.2016 RM |
| Financial liabilities | | |
| Financial liabilities measured at amortised cost | | |
| Trade and other payables | 715,289 | 861,491 |

(b) Methods and assumptions used to estimate fair value

The carrying amounts of financial assets and financial liabilities, such as trade and other receivables and trade and other payables, are reasonable approximation of fair value due to their short-term nature.

MONSTER.COM.SG PTE LIMITED

Company Reg. No.: 200004227N

**DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018**



Joe Tan & Associates PAC
Chartered Accountants

1 Coleman Street #05-16 The Adelphi Singapore 179803
Tel: (65) 6837 0360 Fax: (65) 6837 0369
Email: enquiry@jdt.com.sg website: www.jdt.com.sg
Incorporated with Limited Liability Regn No. 200801266N



PrimeGlobal

*An Association of
Independent Accounting Firms*

DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018

C O N T E N T S

| | PAGES |
|--|--------------|
| Directors' Statement | 1 – 2 |
| Independent Auditors' Report | 3 – 5 |
| Statement of Financial Position | 6 |
| Statement of Profit or Loss and Other Comprehensive Income | 7 |
| Statement of Changes in Equity | 8 |
| Statement of Cash Flows | 9 |
| Notes to the Financial Statements | 10 - 34 |

DIRECTORS' STATEMENT
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018

The directors are pleased to present their statement to the member together with the audited financial statements of Monster.com.sg Pte Limited (the "Company") for the financial period from 1 January 2017 to 31 March 2018.

1. OPINION OF THE DIRECTORS

In the opinion of the directors,

- (a) the financial statements of the Company are drawn up so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and the financial performance, changes in equity and cash flows of the Company for the period then ended; and
- (a) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

2. DIRECTORS

The directors of the Company in office at the date of this statement are as follow:

| | |
|----------------------|-----------------------|
| Sandro Lang | Appointed on 8.2.2018 |
| Vijay Sivaram | Appointed on 8.2.2018 |
| Manoj Jain | Appointed on 8.2.2018 |
| Abhijeet Mukerjee | Appointed on 8.2.2018 |
| Keckeis Roman Werner | Appointed on 8.2.2018 |

3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of the financial period nor at any time during the financial period was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures in the Company or any other body corporate.

4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

The directors of the Company holding office at the end of the financial period had no interest of the share capital or debentures of the Company and its related corporation at the beginning and end of the financial period as recorded in the register of directors, shareholdings kept by the Company under section 164 of the Singapore Companies Act, Cap. 50.

5. **SHARES OPTIONS**

There were no shares options granted by the Company during the financial period.


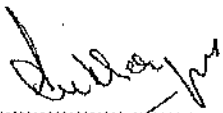
There were no shares issued during the financial period by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under shares option as at the end of the financial period.

6. **INDEPENDENT AUDITORS**

The independent auditors, JOE TAN & ASSOCIATES PAC, Public Accountants and Chartered Accountants, have expressed their willingness to accept appointment as Auditors.

On behalf of the board of directors,


.....
Manoj Jain
Director
.....
Abhijeet Mukherjee
Director

Singapore

09 MAY 2018

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF**MONSTER.COM.SG PTE LIMITED****Report on the Financial Statements***Opinion*

We have audited the financial statements of Monster.com.sg Pte Limited (the "Company"), which comprise the statement of financial position of the Company as at 31 March 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows of the Company for the period then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and of the financial performance, changes in equity and cash flows of the Company for the period ended on that date.

Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the Directors' Statement set out on pages 1 to 2.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Other matters

The financial statements of Monster.com.sg Pte Limited for the year ended 31 December 2016 was audited by another auditor who expressed an unqualified opinion on those financial statements on 8 June 2017.

Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSS, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



Joe Tan & Associates PAC
Chartered Accountants

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Joe Tan & Assoc PAC.

JOE TAN & ASSOCIATES PAC
Public Accountants and
Chartered Accountants

Singapore

09 MAY 2018



PrimeGlobal

Member of PrimeGlobal

*An Association of
Independent Accounting Firms*

5

1 Coleman Street #05-16 The Adelphi Singapore 179803

Tel: (65) 6837 0360

Fax: (65) 6837 0369

Email: enquiry@jdt.com.sg

website: www.jdt.com.sg

Incorporated with Limited Liability

Regn No. 200801266N

An Accredited Training Organisation for the CA (Singapore)

MONSTER.COM.SG PTE LIMITED
(Company Reg. No.:200004227N)

STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2018 (Note 21)

| | Note | 31 March 2018 S\$ | 31 December 2016 S\$ |
|---|-------------|------------------------------------|---------------------------------------|
| ASSETS | | | |
| Non-current assets: | | | |
| Plant and equipment | 4 | 32,616 | 18,675 |
| Total non-current assets | | <u>32,616</u> | <u>18,675</u> |
| Current assets: | | | |
| Trade and other receivables | 5 | 3,473,177 | 3,964,632 |
| Cash and cash equivalents | 6 | 3,472,369 | 10,012,122 |
| Total current assets | | <u>6,945,546</u> | <u>13,976,754</u> |
| TOTAL ASSETS | | <u>6,978,162</u> | <u>13,995,429</u> |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | 7 | 2 | 2 |
| Retained earnings | | 791,488 | 6,677,974 |
| Equity attributable to owners of the Company | | <u>791,490</u> | <u>6,677,976</u> |
| Current liabilities: | | | |
| Trade and other payables | 8 | 6,067,519 | 7,161,998 |
| Income tax payable | | 119,153 | 155,455 |
| Total current liabilities | | <u>6,186,672</u> | <u>7,317,453</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>6,978,162</u> | <u>13,995,429</u> |

The accompanying notes form an integral part of these financial statements.

MONSTER.COM.SG PTE LIMITED
(Company Reg. No.:200004227N)

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

| | Note | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|--|-------------|--|---|
| Revenue | 9 | 5,299,987 | 4,865,721 |
| Other income | 10 | 90,813 | 114,449 |
| | | <u>5,390,800</u> | <u>4,980,170</u> |
| <i>Items of expense:</i> | | | |
| Employee benefits | 11 | (3,009,856) | (2,418,194) |
| Depreciation of plant and equipment | 4 | (9,244) | (5,229) |
| Selling and distributions costs | | (743,267) | (686,503) |
| Administrative expenses | | (725,452) | (716,815) |
| | | <u></u> | <u></u> |
| Profit before tax | 12 | 902,981 | 1,153,429 |
| Income tax expense | 13 | (111,493) | (155,206) |
| | | <u></u> | <u></u> |
| Profit for the period, representing total comprehensive income for the period | | <u>791,488</u> | <u>998,223</u> |

The accompanying notes form an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

| | <u>Note</u> | <u>Share capital S\$</u> | <u>Retained earnings S\$</u> | <u>Total S\$</u> |
|--|-------------|----------------------------------|--------------------------------------|----------------------|
| Balance at 1 January 2017 | | 2 | 6,677,974 | 6,677,976 |
| Profit for the period, representing total comprehensive income for the period | | - | 791,488 | 791,488 |
| Dividend paid | 14 | - | (6,677,974) | (6,677,974) |
| Balance at 31 March 2018 | | <u>2</u> | <u>791,488</u> | <u>791,490</u> |
| Balance at 1 January 2016 | | 2 | 5,679,751 | 5,679,753 |
| Profit for the period, representing total comprehensive income for the period | | - | 998,223 | 998,223 |
| Balance at 31 December 2016 | | <u>2</u> | <u>6,677,974</u> | <u>6,677,976</u> |

The accompanying notes form an integral part of these financial statements.

STATEMENT OF CASH FLOWS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

| | | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|---|------|--|---|
| | Note | | |
| Cash flows from operating activities | | | |
| Profit after tax | | 791,488 | 998,223 |
| <i>Adjustments for:</i> | | | |
| Bad debts recoveries | | (17,686) | (9,005) |
| Bad debts written off | | 2,450 | 5,177 |
| Depreciation of plant and equipment | 4 | 9,244 | 5,229 |
| Interest income | | (14,735) | (80,452) |
| Income tax expense | | 111,493 | 155,206 |
| | | <u>882,254</u> | <u>1,074,378</u> |
| <i>Changes in working capital:</i> | | | |
| Decrease / (Increase) in trade and other receivables | | 506,691 | (1,354,418) |
| (Decrease) / Increase in trade and other payables | | <u>(1,093,998)</u> | <u>1,192,336</u> |
| Cash generated from operations | | 294,947 | 912,296 |
| Withholding tax paid | | (481) | 4,928 |
| Income tax refund | | 30,440 | - |
| Income tax paid | | <u>(178,235)</u> | <u>(238,934)</u> |
| Net cash generated from operating activities | | <u>146,671</u> | <u>678,290</u> |
| Cash flows from investing activities | | | |
| Acquisition of plant and equipment | 4 | <u>(23,185)</u> | <u>(7,228)</u> |
| Net cash used in investing activities | | <u>(23,185)</u> | <u>(7,228)</u> |
| Cash flows from financing activities | | | |
| Dividend paid | 14 | (6,677,974) | - |
| Interest income received | | 14,735 | 80,452 |
| Net cash (used in) / generated from financing activities | | <u>(6,663,239)</u> | <u>80,452</u> |
| Net (decrease) / increase in cash and cash equivalents | | (6,539,753) | 751,514 |
| Cash and cash equivalents at beginning of the period | | 10,012,122 | 9,260,608 |
| Cash and cash equivalents at end of the period | | <u>3,472,369</u> | <u>10,012,122</u> |

The accompanying notes form an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

1. GENERAL

The Company is a private company limited by shares, and incorporated and domiciled in the Republic of Singapore.

The registered office and principal place of business address is 100 Beach Road #27-08/13 Shaw Tower Singapore 189702.

The immediate holding and ultimate holding companies are Quesscorp Holdings Pte Ltd, a company incorporated in Singapore and Quess Corp Limited, a company incorporated in India, respectively.

In previous financial period, the immediate holding and ultimate holding companies are Monster.com Asia Limited, a company incorporated in Hong Kong and Randstad Holdings NV, a company incorporated in the Netherlands, respectively.

The principal activities of the Company are those of the business of a web-based employment placement and career services agency. There have been no significant changes in the nature of these activities during the financial period.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements are prepared in accordance with the provision of Singapore Companies Act, Cap.50 and Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollar (S\$), which is the Company's functional currency. All financial information is presented in Singapore Dollar (S\$) unless otherwise stated.

ADOPTION OF NEW AND REVISED STANDARDS

The accounting policies adopted are consistent with those of the previous financial period except in the current financial period, the Company has adopted all the new and revised standards which are relevant to the Company, and are effective for annual financial periods beginning on or after 1 January 2017. The adoption of these standards did not have any material effect on the financial statements, except for certain presentation improvements arising from *Amendments to FRS 7 Statement of Cash Flows: Disclosure Initiative*.

Amendments to FRS 7 Statement of Cash Flows: Disclosure Initiative

The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financial activities, including both changes arising from cash flows and non-cash changes.

The application of these amendments has had no impact on the Company's financial statements.

STANDARDS ISSUED BUT NOT YET EFFECTIVE

A number of new standards, amendments to standards and interpretations are issued but effective for annual periods beginning after 1 January 2018 and have not been applied in preparing these financial statements. The Company does not plan to early adopt these standards.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

The following standards that have been issued but not yet effective are as follows:

| <u>Reference</u> | <u>Description</u> | <u>Effective for annual periods beginning on or after</u> |
|----------------------------------|---|---|
| FRS 115 | Revenue from Contracts with Customers | 1 Jan 2018 |
| Amendments to FRS 110 and FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Date to be determined |
| FRS 109 | Financial Instruments | 1 Jan 2018 |
| Amendments to FRS 40 | Transfers of Investment Property | 1 Jan 2018 |
| Amendments to FRS 109 | Prepayment Features with Negative Compensation | 1 Jan 2019 |
| Amendments to FRS 28 | Long-term Interests in Associates and Joint Ventures | 1 Jan 2019 |
| INT FRS 122 | Foreign Currency Transactions and Advance Consideration | 1 Jan 2019 |
| Amendments to FRS 115 | Clarifications to FRS 115 Revenue from Contracts with Customers | 1 Jan 2018 |
| FRS 116 | Leases | 1 Jan 2019 |
| Amendments to FRS 102 | Classification and Measurement of Share-Based Payment Transactions | 1 Jan 2018 |

Except for FRS 109, FRS 115 & FRS 116, the directors expect that the adoption of the other standards above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of FRS 109, FRS 115 & FRS 116 are described below.

FRS 109 Financial Instruments

FRS 109 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Financial assets are classified according to their contractual cashflow characteristics and the business model under which they are held. The impairment requirements in FRS 109 are based on an expected credit loss model and replace the FRS 39 incurred loss model.

FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a five-step model that will apply to revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Key issues for the Company include identifying performance obligations, accounting for contract modifications, applying the constraint to variable consideration, evaluating significant financing components, measuring progress toward satisfaction of a performance obligation, recognising contract cost assets and addressing disclosure requirements.

The new standard will supersede all current revenue recognition requirements under FRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

FRS 116 Leases

FRS 116 was issued in June 2016 and it will supersede FRS 17 *Leases* and its associated interpretative guidance.

The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognised in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets). The Standard maintains substantially the lessor accounting approach under the predecessor FRS 17.

Management anticipates that the initial application of the new FRS 116 will likely result in changes to the accounting policies relating to the Company's leases. Management does not intend to early adopt FRS 116, which is effective from financial year beginning 1 January 2019 and will perform a detailed assessment of the possible impact of implementing FRS 116 before its implementation date.

CASH AND CASH EQUIVALENTS

Cash and bank balances in the statement of financial position comprise cash on hand, cash at bank and demand deposits which are readily convertible to known amounts of cash and are subject to insignificant risk of changes in value. For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand, cash at bank and fixed deposits.

FINANCIAL INSTRUMENTS

(a) Financial assets

Initial recognition and measurement

Financial assets are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The Company has the following non-derivative financial assets: loans and receivables.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

FINANCIAL INSTRUMENTS – CONTINUED

(a) Financial assets – Continued

Subsequent measurement

Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

Loans and receivables comprise trade and other receivables, and cash and cash equivalents.

Cash and cash equivalent comprise cash at bank, cash on hand and fixed deposits.

De-recognition

A financial asset is derecognised when the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that has been recognised in other comprehensive income is recognised in profit or loss.

(b) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement

Financial liabilities at amortised cost

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

Such financial liabilities comprise trade and other payables.

De-recognition

A financial liability is de-recognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

EFFECTIVE INTEREST METHOD

The effective interest method is a method of calculating the amortised cost of a financial instrument and allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period, to the net carrying amount of the financial instrument. Income and expense are recognised on an effective interest basis for debt instruments other than those financial instruments at fair value through profit or loss.

OPERATING LEASES - AS LESSEE

Rentals payable under operating leases (net of any incentives received from lessors) are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

PROVISIONS

General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

IMPAIRMENT OF FINANCIAL ASSETS

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in profit or loss.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

IMPAIRMENT OF FINANCIAL ASSETS – CONTINUED

Financial assets carried at amortised cost – Continued

When the asset becomes uncollectible, the carrying amount of impaired financial asset is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying amount of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

PLANT AND EQUIPMENT

All items of plant and equipment are initially recorded at cost. Subsequent to recognition, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. The cost of plant and equipment includes its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Dismantlement, removal or restoration costs are included as part of the cost of plant and equipment if the obligation for dismantlement, removal or restoration is incurred as a consequence of acquiring or using the plant and equipment.

Depreciation is calculated using the straight-line method to allocate depreciable amounts over their estimated useful lives. The estimated useful lives are as follows:

| | <u>Useful lives (years)</u> |
|-------------------------------|-----------------------------|
| Leasehold improvement | 3 |
| Computer and office equipment | 3 - 4 |
| Furniture & fittings | 3 |

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The useful lives, residual values and depreciation method are reviewed at the end of each reporting period, and adjusted prospectively, if appropriate.

An item of plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on de-recognition of the asset is included in profit or loss in the year the asset is derecognised.

IMPAIRMENT OF NON - FINANCIAL ASSETS

The Group and the Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment assessment for an asset is required, the Group and the Company makes an estimated of the asset's recoverable amount.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

IMPAIRMENT OF NON - FINANCIAL ASSETS – CONTINUED

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

Impairment losses are recognised in profit or loss, except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

SHARE CAPITAL

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

REVENUE RECOGNITION

Revenue is measured at the fair value of the consideration received or receivable for services rendered in the ordinary course of business. Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

(a) Service income

Service income is recognised over the period which the service term relates to. Service fee revenue received and relating to future periods is carried forward to future periods as deferred income.

(b) Interest income

Interest income is recognised on a time proportion basis using the effective interest method.

GOVERNMENT GRANT

Government grants are recognised when there is reasonable assurance that the grants will be received and all attaching conditions will be complied with. Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statement of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual instalments.

Where loans or similar assistance are provided by governments or related institution with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as additional government grant.

**NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

EMPLOYEE BENEFITS

(a) Defined contribution plans

The Company makes contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

(b) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

(c) Key management personnel

Key management personnel are those persons having the authority and responsibility for planning, directing, and controlling the activities of the entity.

Directors are considered key management personnel.

DIVIDENDS

Final dividends proposed by the directors are not accounted for in shareholders' equity as an appropriation of retained profits, until they have been approved by the shareholders in general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

Interim dividends are simultaneously proposed and declared, because the Articles of Association of the Company grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised directly as a liability when they are proposed and declared.

RELATED PARTIES

A related party is defined as follows:

(a) A person or a close member of that person's family is related to the Company if that person:

- (i) Has control or joint control over the Company;
- (ii) Has significant influence over the Company; or
- (iii) Is a member of the key management personnel of the Company or of a parent of the Company.

(b) An entity is related to the Company if any of the followings conditions apply:

- (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or jointly venture of the other entity (or an associate or joint ventures of an member of a group of which the other entity is a member).
- (iii) Both entities are joint venture of the same third party.
- (iv) One entity is a joint ventures of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefits plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company.
- (vi) The entity is controlled or jointly controlled by a person identified in (a)
- (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES

(a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

(b) Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each financial year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the financial year.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects to recover or settle its assets and liabilities, except for investment properties at fair value which are presumed to be recovered through sale.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred tax is recognised in profit or loss, except when it relates to items recognised outside profit or loss, in which case the tax is also recognised either in other comprehensive income or directly in equity.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES – CONTINUED

(c) Sales tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency are recorded at the rate of exchange prevailing on the date of the transaction. At the end of each financial year, monetary items denominated in foreign currencies are retranslated at the rates prevailing as of the end of the financial year. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in equity. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in equity.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

(a) Judgement made in applying accounting policies

(i) Determination of functional currency

In determining the functional currency of the Company, judgment is used by the Company to determine the currency of the primary economic environment in which the Company operates. Consideration factors include the currency that mainly influences sales prices of goods and services and the currency of the country whose competitive forces and regulations mainly determines the sales prices of its goods and services.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES – CONTINUED

(b) Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(i) Impairment of loans and receivables

The impairment of trade and other receivables of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The carrying amount of the Company's trade and other receivables as at 31 March 2018 was S\$3,473,177 (31 December 2016: S\$3,964,632) and during the period a reversal impairment loss of S\$17,686 (31 December 2016: S\$9,005) was recognised. Further information is disclosed in Note 5.

(ii) Useful lives of plant and equipment

The useful life of an item of plant and equipment is estimated at the time the asset is acquired and is based on historical experience with similar assets and takes into account anticipated technological or other changes. If changes occur more rapidly than anticipated or the asset experiences unexpected level of wear and tear, the useful life will be adjusted accordingly. The carrying amount of the Company's plant and equipment as at 31 March 2018 was S\$32,616 (31 December 2016: S\$18,675).

(iii) Income tax payable

The Company recognises liabilities of expected tax issues based on their best estimates of the likely taxes due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax positions in the period in which such determination is made. The provision for the Company's income tax as at 31 March 2018 was S\$119,153 (31 December 2016: S\$155,455).

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

4. PLANT AND EQUIPMENT

| | Leasehold improvement S\$ | Computers & Office equipment S\$ | Furniture & Fittings S\$ | Total S\$ |
|---------------------------------|---------------------------------|---|--------------------------------|--------------|
| Costs | | | | |
| As at 31.12.2015 | 172,449 | 111,141 | 40,183 | 323,773 |
| Additions | - | 5,218 | 2,010 | 7,228 |
| As at 31.12.2016 | 172,449 | 116,359 | 42,193 | 331,001 |
| Additions | - | 23,185 | - | 23,185 |
| As at 31.3.2018 | 172,449 | 139,544 | 42,193 | 354,186 |
| Accumulated depreciation | | | | |
| As at 31.12.2015 | 172,449 | 94,465 | 40,183 | 307,097 |
| Charge for the period | - | 5,051 | 178 | 5,229 |
| As at 31.12.2016 | 172,449 | 99,516 | 40,361 | 312,326 |
| Charge for the period | - | 9,244 | - | 9,244 |
| As at 31.3.2018 | 172,449 | 108,760 | 40,361 | 321,570 |
| Net carrying value | | | | |
| As at 31.3.2018 | - | 30,784 | 1,832 | 32,616 |
| As at 31.12.2016 | - | 16,843 | 1,832 | 18,675 |

5. TRADE AND OTHER RECEIVABLES

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|------------------------------------|----------------------|-------------------------|
| Current assets: | | |
| Trade receivables: | | |
| - Third parties | 1,810,017 | 1,486,876 |
| Less: Allowance of impairment loss | - | (17,686) |
| | 1,810,017 | 1,469,190 |
| - Fellow subsidiaries | 1,427,753 | - |
| - Related companies | - | 2,083,528 |
| | 3,237,770 | 3,552,718 |
| Deposits | 71,380 | 81,204 |
| Prepayments | 10,216 | 29,734 |
| Deferred commission | 153,811 | 300,976 |
| | 3,473,177 | 3,964,632 |

Third party trade receivables are non-interest bearing and generally on 30 to 120 (31 December 2016: 30 - 120) days' term.

Commission expenses incurred and relating to future periods are carried forward to future periods as deferred commission.

The carrying amounts of trade and others receivables approximated their fair value.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

5. TRADE AND OTHER RECEIVABLES – CONTINUED

There is no other class of financial assets that is past due and/or impaired except for trade receivables mentioned below.

Receivables that are past due but not impaired

The Company had trade receivables amounting to S\$333,217 (31 December 2016: S\$209,526) that were past due at the reporting date but not impaired. These receivables were unsecured and the analysis of their aging at the reporting date was as follows:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|--|----------------------|-------------------------|
| Trade receivables past due but not impaired: | | |
| - Past due 1 to 90 days | 333,217 | 196,579 |
| - Past due for 91 to 180 days | - | 12,947 |
| | <u>333,217</u> | <u>209,526</u> |

Receivables that were impaired

The Company's trade receivables that was impaired at the reporting date and the movements of the allowance accounts used to record the impairment were as follows:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|---|----------------------|-------------------------|
| Trade receivables - nominal amount | - | 17,686 |
| Less: Allowance for impairment loss | - | (17,686) |
| | <u>-</u> | <u>-</u> |
| Movements in the allowance for impairment loss on trade receivables are as follows: | | |
| At beginning of financial period | 17,686 | 26,691 |
| Allowance credited to profit or loss | (17,686) | (9,005) |
| At end of financial period | <u>-</u> | <u>17,686</u> |

Trade and other receivables are denominated in the following currencies:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|----------------------|----------------------|-------------------------|
| Singapore Dollar | 3,457,647 | 3,895,059 |
| United States Dollar | 15,530 | 69,573 |
| | <u>3,473,177</u> | <u>3,964,632</u> |

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

6. CASH AND CASH EQUIVALENTS

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|----------------|----------------------|-------------------------|
| Cash on hand | 19 | - |
| Cash at banks | 721,762 | 1,469,471 |
| Fixed deposits | 2,750,588 | 8,542,651 |
| | <u>3,472,369</u> | <u>10,012,122</u> |

The fixed deposits have maturity term of 6 months (31 December 2016: 3 months) from the end of the financial period. The average interest rate of the fixed deposits is 1.30% (31 December 2016: 0.46%) per annum. The weighted average effective rate on fixed deposit is 1.30% (31 December 2016: 0.46%) per annum.

The carrying amounts of cash and cash equivalents approximate their fair values.

The cash and cash equivalents are denominated in the followings currencies:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|----------------------|----------------------|-------------------------|
| Singapore Dollar | 3,354,394 | 9,972,599 |
| United States Dollar | 117,975 | 39,523 |
| | <u>3,472,369</u> | <u>10,012,122</u> |

7. SHARE CAPITAL

| | 31 March 2018 | | 31 December 2016 | |
|--|------------------------|----------|------------------------|----------|
| | Number of shares | S\$ | Number of shares | S\$ |
| Issued and fully paid ordinary shares | | | | |
| Beginning / Ending of the period | <u>2</u> | <u>2</u> | <u>2</u> | <u>2</u> |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meeting. All shares rank equally with regards to the Company's residual assets.

The ordinary shares have no par value.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

8. TRADE AND OTHER PAYABLES

| | 31 March 2018 | 31 December 2016 |
|-------------------------------|----------------------|-------------------------|
| | S\$ | S\$ |
| Current liabilities: | | |
| Trade payables | | |
| - Third party | 63,422 | - |
| - Fellow subsidiaries | 2,115,963 | - |
| - Penultimate holding company | - | 261,412 |
| - Related companies | - | 3,145,500 |
| | <u>2,179,385</u> | <u>3,406,912</u> |
| Accruals | 899,987 | 780,670 |
| Deferred income | 2,905,860 | 2,907,707 |
| GST payables | 82,287 | 66,709 |
| | <u>6,067,519</u> | <u>7,161,998</u> |

The trade amounts due to third party, fellow subsidiaries, penultimate holding company, and related companies are unsecured, non-interest bearing and are repayable on demand.

Service revenue received and relating to future periods are carried forward to future periods as deferred income.

The carrying amounts of trade and other payables approximate their fair value.

Trade and other payables are denominated in the following currencies:

| | 31 March 2018 | 31 December 2016 |
|----------------------|----------------------|-------------------------|
| | S\$ | S\$ |
| Singapore Dollar | 3,799,711 | 6,614,114 |
| United States Dollar | 76,898 | 418,462 |
| Indian Rupee | 1,514,066 | - |
| Hong Kong Dollar | 72,107 | 75,191 |
| Malaysian Ringgit | 604,737 | - |
| Sterling Pound | - | 26,784 |
| Euro Dollar | - | 11,955 |
| Canadian Dollar | - | 14,314 |
| Others | - | 1,178 |
| | <u>6,067,519</u> | <u>7,161,998</u> |

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

9. REVENUE

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|----------------|--|---|
| Service income | 5,299,987 | 4,865,721 |
| | <u>5,299,987</u> | <u>4,865,721</u> |

10. OTHER INCOME

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|--------------------------------|--|---|
| Other income | 8,451 | 24,992 |
| Bad debts recoveries | 17,686 | 9,005 |
| Fixed deposits interest income | 14,735 | 80,452 |
| Loan interest income | 49,941 | - |
| | <u>90,813</u> | <u>114,449</u> |

11. EMPLOYEE BENEFITS

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|--|--|---|
| Director's remuneration (Note 15) | 294,755 | 302,510 |
| Directors' CPF contribution (Note 15) | 18,361 | 17,341 |
| Staffs' salaries and other short-term employee benefits | 2,556,944 | 1,959,352 |
| Staffs' CPF contribution | 139,796 | 138,991 |
| | <u>3,009,856</u> | <u>2,418,194</u> |

12. PROFIT BEFORE TAX

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|---|--|---|
| Profit before tax has been arrived at after charging: | | |
| Communication expenses | 83,499 | 87,666 |
| Depreciation of plant and equipment (Note 4) | 9,244 | 5,299 |
| Employee benefits (Note 11) | 3,009,856 | 2,418,194 |
| IT related expenses | 89,399 | 84,879 |
| Rental of office premises | 327,989 | 248,089 |
| Royalty & IT Service | 76,778 | 98,202 |
| Travel expenses | 25,902 | 45,799 |

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

13. INCOME TAX EXPENSE

The major components of income tax expense recognised in profit or loss for the financial period ended 31 March 2018 and 31 December 2016 were:

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|--|--|---|
| Current income tax: | | |
| - Current period | 119,153 | 150,000 |
| - (Over) / Under provision for prior years | (7,660) | 5,206 |
| | <u>111,493</u> | <u>155,206</u> |

Relationship between tax expense and accounting profit

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate for the financial period ended 31 March 2018 and 31 December 2016 were as follows:

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|---|--|---|
| Profit before income tax | <u>902,981</u> | <u>1,153,429</u> |
| Tax at the statutory tax rate 17% (31 December 2016: 17%) | 153,507 | 196,083 |
| Tax effect on non-deductible expenses | 1,571 | - |
| Tax effect on enhanced allowance | - | (2,661) |
| Statutory stepped income exemption | (25,925) | (25,925) |
| Corporate income tax rebate | (10,000) | (25,000) |
| (Over) / Under provision of income tax in respect of prior years | (7,660) | 5,206 |
| Others | - | 7,503 |
| | <u>111,493</u> | <u>155,206</u> |

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

14. DIVIDEND PAID

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|--|--|---|
| Dividend on ordinary shares: | | |
| <u>Declared and paid during the financial period</u> | | |
| Interim exempt (one-tier) dividend for the financial period ended 31 March 2018 at S\$3,338,987 (31 December 2016: S\$NIL) per share | 6,677,974 | - |
| | <u>6,677,974</u> | <u>-</u> |

15. OPERATING LEASE COMMITMENTS

The Company leases the office premise under non-cancellable operating lease agreement. This lease has varying terms, escalation clauses and renewal rights.

The future minimum rental payable under non-cancellable operating lease contracted for at the reporting date but not recognised as liabilities, are as follows:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|---|----------------------|-------------------------|
| As lessee: | | |
| Not later than one year | 23,858 | 143,147 |
| Later than one year but not later that five years | - | 59,645 |
| | <u>23,858</u> | <u>202,792</u> |

Operating lease payments represent rent payable by the Company for the office premise. Lease is negotiated for a term of 2 years and rentals are fixed for a term of 2 years with no option to renew the lease and no provisions for contingent rent or upwards revision of rent based on market price indices.

Minimum lease payments recognised as an expense in profit or loss for the financial period ended 31 March 2018 amounted to S\$190,862 (31 December 2016: S\$135,896)

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

16. SIGNIFICANT RELATED PARTY TRANSACTIONS

In addition to the related party information disclosed elsewhere in the financial statements, the following transactions with related parties took place at terms agreed between the parties during the financial period:

| | 1 January 2017 to 31 March 2018 S\$ | 1 January 2016 to 31 December 2016 S\$ |
|---|--|---|
| Sales transferred from fellow subsidiaries | 1,440,951 | - |
| Sales transferred to fellow subsidiaries | (2,082,121) | - |
| Sales transferred from the penultimate holding company | - | 307,363 |
| Sales transferred from related companies | - | 355,425 |
| Sales support fees payable to fellow subsidiaries | (58,441) | - |
| Sales support fees recoverable from fellow subsidiaries | 122,197 | - |
| Sales support fees payable to the penultimate holding company | - | (23,668) |
| Sales support fees recoverable from related companies | - | 30,243 |
| Sales from fellow subsidiary | 308,009 | - |
| Restricted stock option payable to the penultimate holding company | - | (3,445) |
| Other income recoverable from a fellow subsidiary | 8,105 | - |
| Payment on behalf for fellow subsidiaries | 111,948 | - |
| Payment received on behalf by a fellow subsidiary | 33,628 | - |
| Staffs costs payable to a fellow subsidiary | (1,213,287) | - |
| Brand and IT service fee payable to the penultimate holding company | - | (93,274) |
| Communication expense payable to a related company | - | (50,111) |
| Rental expense payable to a related company | - | (97,176) |
| <u>Key management personnel compensation: (Note 11)</u> | | |
| Director's remuneration | 294,755 | 302,510 |
| Director's CPF contribution | 18,361 | 17,341 |

Related parties comprise of companies which are controlled or significantly influenced by the Companies' directors.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

17. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks from its operation. The key financial risks include credit risk, liquidity risk and market risk (including foreign currency risk and interest rate risk).

The Board of Directors reviews and agrees policies and procedures for the management of these risks, which are executed by the management team. It is, and has been throughout the current and previous financial period, the Company's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Company's exposure to these financial risks or the manner in which it manages and measures the risks.

(a) Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in a loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company performs ongoing credit evaluation of its counterparties' financial condition and generally do not require collateral.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the financial period in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Exposure to credit risk

The Company has no significant concentration of credit risk. The Company has credit policies and procedures in place to minimise and mitigate its credit risk exposure.

Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Company. Cash and cash equivalents are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

Financial assets that are either past due or impaired

The financial assets that are either past due or impaired are disclosed in Note 5.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

17. FINANCIAL RISK MANAGEMENT – CONTINUED

(b) Liquidity risk

Liquidity risk refers to the risk that the Company will encounter difficulties in meeting its short-term obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. It is managed by matching the payment and receipt cycles. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand- by credit facilities. The Company's operations are financed mainly through equity. The directors are satisfied that funds are available to finance the operations of the Company.

Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Company's financial assets and liabilities at the reporting date based on contractual undiscounted repayment obligations.

| | Carrying amount S\$ | Contractual cash flows S\$ | One year or less S\$ |
|---|---------------------------|----------------------------------|----------------------------|
| 31 March 2018 | | | |
| <u>Financial assets</u> | | | |
| Trade and other receivables ⁽ⁱ⁾ | 3,309,150 | 3,309,150 | 3,309,150 |
| Cash and cash equivalents | 3,472,369 | 3,489,509 | 3,489,509 |
| Total undiscounted financial assets | 6,781,519 | 6,798,659 | 6,798,659 |
| <u>Financial liabilities</u> | | | |
| Trade and other payables ⁽ⁱⁱ⁾ | 3,079,372 | 3,079,372 | 3,079,372 |
| Total undiscounted financial liabilities | 3,079,372 | 3,079,372 | 3,079,372 |
| Total net undiscounted financial assets | 3,702,147 | 3,719,287 | 3,719,287 |
| 31 December 2016 | | | |
| <u>Financial assets</u> | | | |
| Trade and other receivables ⁽ⁱ⁾ | 3,633,922 | 3,633,922 | 3,633,922 |
| Cash and cash equivalents | 10,012,122 | 10,026,270 | 10,026,270 |
| Total undiscounted financial assets | 13,646,044 | 13,660,192 | 13,660,192 |
| <u>Financial liabilities</u> | | | |
| Trade and other payables ⁽ⁱⁱ⁾ | 4,187,582 | 4,187,582 | 4,187,582 |
| Total undiscounted financial liabilities | 4,187,582 | 4,187,582 | 4,187,582 |
| Total net undiscounted financial assets | 9,458,462 | 9,472,610 | 9,472,610 |

⁽ⁱ⁾ The amounts excluded prepayments and deferred commission.

⁽ⁱⁱ⁾ The amounts excluded GST payables and deferred income.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

17. FINANCIAL RISK MANAGEMENT – CONTINUED

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates will affect the Company's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk arises primarily from the cash and cash equivalents.

The Company does not expect any significant effect on the Company's profit or loss arising from the effects of reasonably possible changes to interest rates on interest bearing financial instruments at the end of the financial period.

At the reporting date, if the interest rates had been 50 basis points higher/lower with all other variables held constant, the Company's profit before tax would have been S\$NIL (31 December 2016: S\$NIL) higher/lower, arising mainly as a result of higher/lower interest income/expense on floating rate cash at banks and fixed deposits. The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment.

At the reporting date, the interest rate profile of the Company's interest-bearing financial instruments was as follows:

| | 31 March 2018 | 31 December 2016 |
|-------------------------|---------------|------------------|
| Fixed rate instruments: | S\$ | S\$ |
| <u>Financial assets</u> | | |
| <i>Within one year</i> | | |
| Fixed deposits | 2,750,588 | 8,542,651 |

Interests on fixed deposits at fixed rates are fixed until the maturity of the instruments. The other financial instruments of the Company that are not included in the above table are not subject to interest rate risks.

(ii) Foreign currency risk

The Company's foreign exchange risk results mainly from cash flows from transactions denominated in foreign currencies. At present, the Company does not have any formal policy for hedging against currency risk. The Company ensures that the net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates, where necessary, to address short term imbalances.

The Company has transactional currency exposures arising from sales or purchases that are denominated in a currency other than the functional currency of the Company, primarily United States Dollar, Indian Rupee, Hong Kong Dollar, Malaysian Ringgit, Sterling Pound, Canadian Dollar and Euro Dollar.

The Company's currency exposure to the United States Dollar, Indian Rupee, Hong Kong Dollar, Malaysian Ringgit, Sterling Pound, Canadian Dollar and Euro Dollar at the reporting date were as follows:

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

17. FINANCIAL RISK MANAGEMENT – CONTINUED

(c) Market risk – Continued

(ii) Foreign currency risk – Continued

| | United States Dollar S\$ | Indian Rupee S\$ | Hong Kong Dollar S\$ | Malaysian Ringgit S\$ | |
|--|-----------------------------------|-------------------------------|-------------------------------|-----------------------------|---------------------------|
| 31 March 2018 | | | | | |
| <u>Financial assets</u> | | | | | |
| Trade and other receivables ⁽ⁱ⁾ | 15,530 | - | - | - | |
| Cash and cash equivalents | 117,975 | - | - | - | |
| | <u>133,505</u> | <u>-</u> | <u>-</u> | <u>-</u> | |
| <u>Financial liabilities</u> | | | | | |
| Trade and other payables ⁽ⁱⁱ⁾ | 76,898 | 1,514,066 | 72,107 | 604,737 | |
| | <u>76,898</u> | <u>1,514,066</u> | <u>72,107</u> | <u>604,737</u> | |
| Currency exposure | <u>56,607</u> | <u>(1,514,066)</u> | <u>(72,107)</u> | <u>(604,737)</u> | |
| | | | | | |
| | United States Dollar S\$ | Hong Kong Dollar S\$ | Sterling Pound S\$ | Euro Dollar S\$ | Canadian Dollar S\$ |
| 31 December 2016 | | | | | |
| <u>Financial assets</u> | | | | | |
| Trade and other receivables ⁽ⁱ⁾ | 69,573 | - | - | - | - |
| Cash and cash equivalents | 39,523 | - | - | - | - |
| | <u>109,096</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| <u>Financial liabilities</u> | | | | | |
| Trade and other payables ⁽ⁱⁱ⁾ | 418,462 | 75,191 | 26,784 | 11,955 | 14,314 |
| | <u>418,462</u> | <u>75,191</u> | <u>26,784</u> | <u>11,955</u> | <u>14,314</u> |
| Currency exposure | <u>(309,366)</u> | <u>(75,191)</u> | <u>(26,784)</u> | <u>(11,955)</u> | <u>(14,314)</u> |

⁽ⁱ⁾ The amounts excluded prepayments and deferred commission.

⁽ⁱⁱ⁾ The amounts excluded GST payables and deferred income.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

17. FINANCIAL RISK MANAGEMENT – CONTINUED

(c) Market risk – Continued

(ii) Foreign currency risk – Continued

A 10% strengthening of Singapore Dollar against the foreign currencies denominated balances as at the reporting date would decrease profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

| | Profit after tax | |
|----------------------|----------------------|-------------------------|
| | 31 March 2018 S\$ | 31 December 2016 S\$ |
| United States Dollar | 4,698 | (25,677) |
| Indian Rupee | (125,867) | - |
| Hong Kong Dollar | (5,985) | (6,241) |
| Malaysian Ringgit | (50,193) | - |
| Sterling Pound | - | (2,223) |
| Euro Dollar | - | (992) |
| Canadian Dollar | - | (1,188) |

A 10% weakening of Singapore Dollar against the above currencies would have had equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

18. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and net current asset position in order to support its business and maximize shareholder value. The capital structure of the Company comprises issued share capital and retained earnings.

The Company manages their capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes during the financial period ended 31 March 2018 and 31 December 2016.

The Company is not subject to any externally imposed capital requirements. The Company's overall strategy remains unchanged from 31 December 2016.

19. FAIR VALUE

Fair value hierarchy

The Company categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1 - Quoted prices (unadjusted) in active market for identical assets or liabilities that the Company can access at the measurement date,
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3 - Unobservable inputs for the asset or liability.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2017 TO 31 MARCH 2018 (Note 21)

19. FAIR VALUE – CONTINUED

Fair values

The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction.

The followings methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Cash and cash equivalents, other receivables and other payables

The carrying amounts of these balances approximate their fair value due to the short-term nature of these balances.

Trade receivables and trade payables

The carrying amounts of these receivables and payables (including trade balances due to from/to holding and related companies) approximate their fair values as they are subject to normal trade credit terms.

20. FINANCIAL INSTRUMENTS BY CATEGORY

At the reporting date, the aggregate carrying amounts of loans and receivables and financial liabilities at amortised cost were as follows:

| | 31 March 2018 S\$ | 31 December 2016 S\$ |
|---|----------------------|-------------------------|
| Loans and receivables: | | |
| Trade and other receivables (Note 5) ⁽ⁱ⁾ | 3,309,150 | 3,633,922 |
| Cash and cash equivalents (Note 6) | 3,472,369 | 10,012,122 |
| Total loans and receivables | 6,781,519 | 13,646,044 |
| Financial liabilities measured at amortised costs: | | |
| Trade and other payables (Note 8) ⁽ⁱⁱ⁾ | 3,079,372 | 4,187,582 |
| Total financial liabilities measured at amortised cost | 3,079,372 | 4,187,582 |

⁽ⁱ⁾ The amounts excluded prepayments and deferred commission.

⁽ⁱⁱ⁾ The amounts excluded GST payables and deferred income.

21. COMPARATIVE INFORMATION

The current financial period comprises 15 months from 1 January 2017 to 31 March 2018 as the Company changed its financial period end from 31 December to 31 March to coincide with the financial period end of the holding company.

The audited comparative figures presented in the financial statements are not entirely comparable as they cover a period from 1 January 2016 to 31 December 2016.

22. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial period from 1 January 2017 to 31 March 2018 were authorised for issue in accordance with a resolution of the Board of Directors of the Company on

09 MAY 2018

QUESS CORP LANKA (PRIVATE) LIMITED

FINANCIAL STATEMENTS - 31 MARCH 2018

QUESS CORP LANKA (PRIVATE) LIMITED

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018**



QUESS CORP LANKA (PRIVATE) LIMITED

FINANCIAL STATEMENTS

FOR THE PERIOD FROM 1 APRIL 2017 TO 31 MARCH 2018

| | PAGE |
|-----------------------------------|-------------|
| Independent auditor's report | 1 - 2 |
| Statement of comprehensive income | 3 |
| Statement of financial position | 4 |
| Statement of changes in equity | 5 |
| Statement of cash flows | 6 |
| Notes to the financial statements | 7 - 24 |



Independent auditor's report

To the board of directors of Quess Corp Lanka (Private) Limited

1 We have audited the accompanying financial statements of Quess Corp Lanka (Private) Limited, which comprise the statement of financial position as at 31 March 2018, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information as set out on pages 3 to 24.

Management's Responsibility for the Financial Statements

2 Management is responsible for the preparation of these special purpose financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards and as per requirement of the board of directors of Quess Corp Lanka (Private) Limited for purposes of providing information to Quess Corp Limited to enable it to prepare consolidated financial statements of the group, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

3 Our responsibility is to express an opinion on these special purpose financial statements based on our audit. We conducted our audit in accordance with Sri Lanka Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

4 An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the special purpose financial statements.

5 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent auditor's report continued on page 2

PricewaterhouseCoopers, P. O. Box 918, 100 Braybrooke Place, Colombo 2, Sri Lanka
T: +94 (11) 771 9700, 771 9838, F: +94 (11) 230 3197, www.pwc.com/lk

Partners D.T.S.H. Mudalige FCA, C.S. Manoharan FCA
S. Gajendran FCA, Ms. S. Hadgie FCA, Ms. S. Perera ACA, T.U. Jayasinghe ACA

PricewaterhouseCoopers is a member firm of PricewaterhouseCoopers International Limited, each member firm of which is a separate legal entity.

Independent auditor's report

To the board of directors of Quess Corp Lanka (Private) Limited

Opinion

6 In our opinion, the special purpose financial statements give a true and fair view of the financial position of Quess Corp Lanka (Private) Limited as at 31 March 2018, and its financial performance and its cash flows for the year ended 31 March 2018 in accordance with Sri Lanka Accounting Standards.

Basis of preparation and restriction on distribution and use

Without modifying our opinion, we draw attention to Note 2.1 to the special purpose financial statements, which describes the basis of accounting. This special purpose financial statements have been prepared for purposes of providing information to Quess Corp Limited to enable it to prepare the consolidated financial statements of the group as at 31 March 2018. As a result, the special purpose financial statements may not be suitable for another purpose. Our report is intended solely for the board of directors of Quess Corp Lanka (Private) Limited and Quess Corp Limited and should not be distributed to or used by parties other than the board of directors of Quess Corp Lanka (Private) Limited and Quess Corp Limited.

04 May 2018

COLOMBO



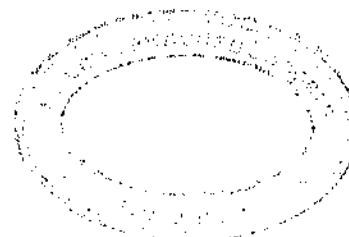
CHARTERED ACCOUNTANTS



QUESS CORP LANKA (PRIVATE) LIMITED**Statement of comprehensive income**

(all amounts in Sri Lanka Rupees)

| | Note | 1 April to 31 March 2018 | 27 April to 31 March 2017 |
|---|------|--------------------------------|---------------------------------|
| Revenue | 7 | 117,245,383 | 72,864,305 |
| Administrative expenses | 8 | (59,122,774) | (39,403,692) |
| Operating profit | | 58,122,609 | 33,460,613 |
| Other Operating Income | 9 | Nil | 43,802,493 |
| Net finance income | 10 | 3,404,576 | 985,136 |
| Profit before income tax | | 61,527,185 | 78,248,242 |
| Income tax expense | 11 | (590,969) | (12,608,539) |
| Profit for the year / period | | 60,936,216 | 65,639,703 |
| Other comprehensive income/(loss) | | Nil | Nil |
| Total comprehensive income/(expense) | | 60,936,216 | 65,639,703 |
| Earnings per share | 12 | 50.10 | 53.97 |



The notes on pages 7 to 24 form an integral part of these financial statements.

Independent auditor's report - pages 1 and 2

QUESS CORP LANKA (PRIVATE) LIMITED**Statement of financial position**

(all amounts in Sri Lanka Rupees)

| | Note | As at | |
|-------------------------------------|------|--------------------|--------------------|
| | | 31 March 2018 | 31 March 2017 |
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 13 | 2,707,223 | 778,903 |
| Intangible assets | 14 | Nil | Nil |
| Deferred income tax assets | 19 | 4,116,892 | 6,878,848 |
| | | 6,824,115 | 7,657,751 |
| Current assets | | | |
| Trade and other receivables | 15 | 239,918,761 | 122,394,427 |
| Cash and cash equivalents | 16 | 40,093,154 | 64,064,979 |
| | | 280,011,915 | 186,459,406 |
| Total assets | | 286,836,031 | 194,117,157 |
| EQUITY AND LIABILITIES | | | |
| Capital and reserves | | | |
| Stated capital | 18 | 12,162,840 | 12,162,840 |
| Retained earnings | | 177,769,157 | 116,832,941 |
| | | 189,931,997 | 128,995,781 |
| Non-current liabilities | | | |
| Defined benefit obligations | 20 | 16,102,344 | 17,650,218 |
| | | 16,102,344 | 17,650,218 |
| Current liabilities | | | |
| Trade and other payables | 21 | 78,862,892 | 32,286,704 |
| Current income tax payable | 22 | 1,938,797 | 15,184,454 |
| | | 80,801,689 | 47,471,158 |
| Total liabilities | | 96,904,033 | 65,121,376 |
| Total equity and liabilities | | 286,836,031 | 194,117,157 |

I certify that these financial statements have been prepared and presented in accordance with Sri Lanka Accounting Standards.

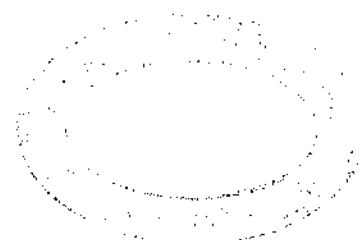

Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these financial statements. The financial statements were authorised for issue by Board of Directors on 04 May 2018.

 } Directors

The notes on pages 7 to 24 form an integral part of these financial statements.

Independent auditor's report - pages 1 and 2



QUESS CORP LANKA (PRIVATE) LIMITED**Statement of changes in equity**

(all amounts in Sri Lanka Rupees)

| | Stated capital | Retained earnings | Total |
|---------------------------------|-----------------------|--------------------------|--------------------|
| Balance at 27 April 2016 | 12,162,840 | 51,193,238 | 63,356,078 |
| Profit for the period | Nil | 65,639,703 | 65,639,703 |
| Other comprehensive income | Nil | Nil | Nil |
| Total comprehensive expense | Nil | 65,639,703 | 65,639,703 |
| Balance at 31 March 2017 | 12,162,840 | 116,832,941 | 128,995,781 |
| Balance at 1 April 2017 | 12,162,840 | 116,832,941 | 128,995,781 |
| Profit for the year | Nil | 60,936,216 | 60,936,216 |
| Other comprehensive income | Nil | Nil | Nil |
| Total comprehensive income | Nil | 60,936,216 | 60,936,216 |
| Balance at 31 March 2018 | 12,162,840 | 177,769,157 | 189,931,997 |



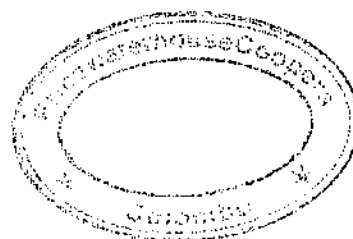
The notes on pages 7 to 24 form an integral part of these financial statements.

Independent auditor's report - pages 1 and 2

QUESS CORP LANKA (PRIVATE) LIMITED**Statement of cash flows**

(all amounts in Sri Lanka Rupees)

| | Note | 1 April to 31 March 2018 | 27 April to 31 March 2017 |
|---|------|--------------------------------|---------------------------------|
| Cash flows from operating activities | | | |
| Cash (used in) / generated from operations | 23 | (6,011,125) | 20,910,878 |
| Net finance income received | 10 | 3,404,576 | 985,136 |
| Income tax paid | | (11,074,670) | (1,220,353) |
| Retirement benefit obligation paid | | (7,547,874) | (619,974) |
| Net cash (used in) / generated from operating activities | | (21,229,094) | 20,055,687 |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment | 13 | (2,742,732) | (534,172) |
| Net cash used in investing activities | | (2,742,732) | (534,172) |
| (Decrease) /increase in cash and cash equivalents | | (23,971,826) | 19,521,515 |
| Movement in cash and cash equivalents | | | |
| At beginning of the year | | 64,064,979 | 44,543,464 |
| (Decrease) /increase | | (23,971,826) | 19,521,515 |
| At end of the year | 16 | 40,093,153 | 64,064,979 |



The notes on pages 7 to 24 form an integral part of these financial statements.

Independent auditor's report - pages 1 and 2

QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements

(In the notes all amounts are shown in Sri Lanka Rupees unless otherwise stated)

1 General information

The Company is a limited liability company incorporated in Sri Lanka and approved under section 16 of the BOI law. The company has been incorporated on 09 February 2004 and has its registered office at 7th Floor, BOC Merchant Tower, 28 St. Michael's Road, Colombo 03. The Company was formerly known as Randstad Lanka (Private) Limited and was acquired by Quess Corp Holdings PTE Ltd with effect from 26 April 2016. The company is engaged in the business of providing human resource services to clients.

Quess Corp Lanka (Private) Limited is a 100% subsidiary company of Quess Corp Holdings PTE Ltd, a company incorporated in Singapore while Ultimate Parent of the company is Quess Corp Limited, a company incorporated in India.

2 Summary of significant accounting policies

The principle accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

The financial statements are prepared by the management for purposes of providing information to Quess Corp Limited to enable it to prepare the consolidated financial statements of the group. The financial statements cover the year from 1 April 2017 to 31 March 2018. Comparative figures are for the period from 27 April 2016 to 31 March 2017 and, therefore, the amounts presented in the financial statements are not entirely comparable.

The financial statements are prepared in accordance with and comply with Sri Lanka Accounting Standards (LKASs and SLFRSs). The financial statements are prepared under the historical cost basis.

The preparation of financial statements in conformity with SLFRS/LKAS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

2.2 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Sri Lankan Rupees, which is the Company's functional and presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

2.3 Property, plant and equipment

All property, plant and equipment is initially recorded at cost and stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation begins when an item of property, plant and equipment is available for use and will continue until it is derecognised, even if during that period the item is idle.

Each part of an item of property, plant and equipment with a cost that is significant in relation to the total cost of the item shall be depreciated separately.

Depreciation is calculated on a straight line method to write off the cost of each asset to their residual values over their estimated useful lives or the lease term, whichever is lower.

| | % |
|------------------------|----|
| Office equipment | 25 |
| Furniture and fittings | 25 |
| Computer equipment | 25 |

Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds with the carrying amount and are recognised within 'other operating income' in the income statement.

2.4 Intangible assets

Intangible assets wholly consist of computer software. Acquisition cost of computer software is capitalised and amortised using the straight-line method over the useful life of three years.

2.5 Impairment of non financial assets

Assets that have an indefinite useful life that intangible assets not ready to use – are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets are reviewed for possible reversal of the impairment at each reporting date.

2.6 Financial assets

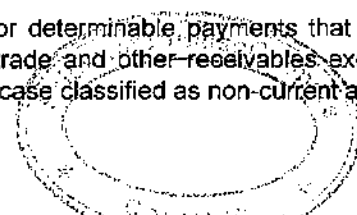
2.6.1 Classification

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity investments and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

There were no financial assets other than loans and receivables at the balance sheet date.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets as trade and other receivables except for maturities greater than 12 months after the balance sheet date in which case classified as non-current assets.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

2.6.2 Recognition and measurement of financial asset

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the statement of comprehensive income. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Loans and receivables are carried at amortised cost using the effective interest method.

During the reporting period, the Company did not record any financial assets that were available for sale or fair value through profit or loss or held to maturity.

2.7 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

2.8 Impairment of financial assets

Assets carried at amortised cost

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or a group of financial assets that can be reliably estimated.

The criteria that the Company uses to determine that there is objective evidence of an impairment loss include:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Company, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:
 - (i) adverse changes in the payment status of borrowers in the portfolio; and
 - (ii) national or local economic conditions that correlate with defaults on the assets in the portfolio.

The Company first assesses whether objective evidence of impairment exists.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Company may measure impairment on the basis of an instrument's fair value using an observable market price.

QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

2.8 Impairment of financial assets (Contd)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the statement of comprehensive income.

2.9 Financial liabilities

The Company's financial liabilities include trade and other payables. All other financial liabilities except for financial liabilities at fair value through profit or loss are recognised initially at their fair values and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

2.10 Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the income statement within 'administrative expenses'. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against 'administrative expenses' in the income statement.

2.11 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

2.12 Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

2.13 Employee benefits

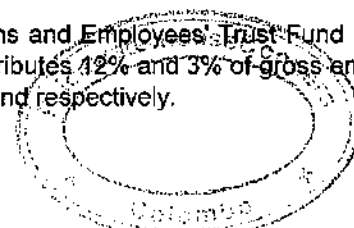
(a) *Defined benefit plan - gratuity*

Provision has been made for retirement gratuities from the first year of services for all employees in conformity with LKAS 19. However, under the payment of Gratuity Act No.12 of 1983, the liability to an employee arises only on completion of 5 years of continued service.

The liability has not been externally funded nor actuarially valued.

(b) *Defined contribution plan*

Employees are eligible for Employees' Provident Fund contributions and Employees' Trust Fund contributions in line with respective statutes and regulations. The Company contributes 12% and 3% of gross emoluments of employees to Employees' Provident Fund and Employees' Trust Fund respectively.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

2.14 Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.15 Revenue recognition

The revenue represents all billings made during the accounting period. The company is not in the practice of accounting for work-in-progress.

Revenue is recognised upon performance of service. Revenue comprises the fair value of the consideration received or receivable for the sale of services in the ordinary course of the Company's activities. Revenue is shown net of value added tax and discounts.

The Company recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Company's activities. The Company bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

In agency relationships, the gross inflows of economic benefits include amounts collected on behalf of the principal and which do not result in increases in equity for the entity. The amounts collected on behalf of the principal are not revenue. Instead, revenue is the amount of commission.

2.16 Current and deferred income taxes

The provision for income tax is based on the elements of income and expenditure as reported in the financial statements and computed in accordance with the provisions of the Inland Revenue Act.

Deferred income tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates are used to determine deferred income tax.

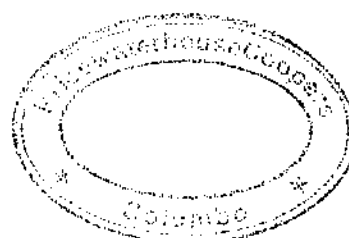
2.17 Stated capital

The Ordinary shares are classified under the stated capital.

2.18 Contingent liabilities and contingent assets

The Company does not recognise a contingent liability but discloses its existence in the financial statements. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in the extremely rare circumstance where there is a liability that cannot be recognised because it cannot be measured reliably.

A contingent asset is a possible asset that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Company. The Company recognises contingent assets but discloses its existence where inflows of economic benefits are probable, but not virtually certain.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

3 Financial risk management

3.1 Financial risk factors

The Company is exposed to a variety of financial risks. These include foreign exchange risks, credit risks, interest rate risks, liquidity risks and investment risks. Based on our economic outlook and the Company's exposure to these risks, the Board of the Company approves various risk management strategies from time to time.

(a) Market risk

(i) Foreign exchange risk

The company is sensitive to the fluctuations in exchange rates and is principally exposed to fluctuations in the value of the Sri Lankan Rupee (LKR) against the US Dollar (USD). The company's functional currency is LKR in which most of the transactions are denominated, and all other currencies are considered foreign currencies for reporting purposes. Certain bank balances and trade and other payables are denominated in foreign currencies.

The Company's Financial Statements which are presented in Sri Lankan Rupees, are affected by foreign exchange fluctuations through both translation risk and transaction risk. Changes in foreign currency exchange rates may affect the company's pricing of services rendered and cost incurred in foreign currencies. In particular, weakening of the Sri Lankan Rupee against the US Dollar can have adverse effects on the company's operating results through its impact on overheads incurred in Sri Lanka .

The table below shows the Company's sensitivity to reasonable possible change in exchange rate of LKR against USD, assessed by the Company, while all other variables are held constant. The USD is the major currency in which Company's financial instruments are denominated after the Company's presentation and document currency - LKR. The impact of the movement in exchange rates on equity is given in the table below.

| | Increase in income LKR 2017 | Increase in income LKR 2016 |
|--|--------------------------------------|--------------------------------------|
| 10% depreciation (2016 - 10% depreciation) of the LKR against USD | 46,308 | 42,098 |
| Net decrease in income | <u>46,308</u> | <u>42,098</u> |

(ii) Interest rate risk

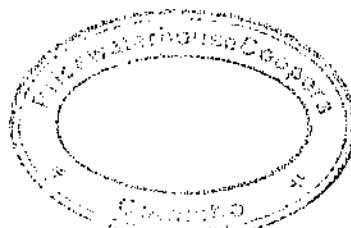
The Company's interest rate risk arises from short - term borrowings. Borrowings issued at variable rates expose the company to interest rate risk which is determined by the Government Bond rate of the country in which the lender is domiciled.

(b) Credit risk

The credit risk arises from trade and other receivables. Refer Note 17(b) for further disclosures on credit risk.

(c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

3 Financial risk management (Contd)

3.1 Financial risk factors (Contd)

The table below analyses the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. Derivative financial liabilities are included in the analysis if their contractual maturities are essential for an understanding of the timing of the cash flows. The amounts disclosed in the table are the contractual undiscounted cash flows.

| At 31 March 2018 | Less than 1 year | Between 1 to 3 years | Total |
|---|-----------------------------|---------------------------------|-------------------|
| Trade and other payables (excluding statutory liabilities) | 42,016,805 | Nil | 42,016,805 |
| | 42,016,805 | Nil | 42,016,805 |
| At 31 March 2017 | Less than 1 year | Between 1 to 3 years | Total |
| Trade and other payables (excluding statutory liabilities) | 16,621,869 | Nil | 16,621,869 |
| | 16,621,869 | Nil | 16,621,869 |

3.2 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. The company assesses solvency prior to declaration of dividend to maintain the dividend ratio. In addition the Company may adjust intercompany receivables and payables in managing capital and solvency.

3.3 Fair value estimation

The Company had no financial instruments measured at fair value.

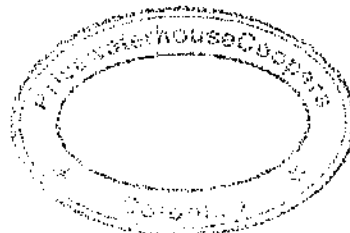
4 Critical accounting estimates and judgments

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below:

(a) Impairment of trade receivable

The Company assesses at the date of the balance sheet whether there is objective evidence that trade receivables have been impaired. Impairment loss is calculated based on a review of current status of existing receivable and historical collection experience. Such provisions are adjusted periodically to reflect the actual and anticipated impairment.



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

4 Critical accounting estimates and judgments (Contd)

(b) Provisions

The Company recognises provisions when it has a present legal or constructive obligation arising as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. The recording of provisions requires the application of judgments about the ultimate resolution of these obligations. As a result, provisions are reviewed at each balance sheet date and adjusted to reflect the Company's current best estimate.

5 Changes in comparatives

Where necessary, comparative figures have been re-classified since management believes such reclassification gives a fairer presentation and conforms with the current year's presentation. Comparative figures are for the period from 27 April 2017 to 31 March 2018.

6 Going concern

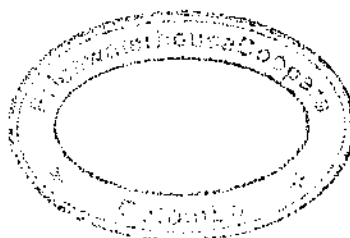
The Directors have made an assessment of the Company's ability to continue as a going concern and they do not intend either to liquidate or to cease operations.

7 Revenue

| | 2018 | 2017 |
|-----------------------------|--------------------|-------------------|
| Recruitment fee | 5,875,862 | 5,881,284 |
| Contract staffing | 109,297,094 | 66,920,990 |
| Facility management service | 2,072,426 | 62,031 |
| | 117,245,383 | 72,864,305 |

8 Expenses by nature

| | 2018 | 2017 |
|---|-------------------|-------------------|
| Directors' emoluments | Nil | Nil |
| Auditors' remuneration - audit fee | 600,000 | 700,000 |
| - non-audit fee | Nil | Nil |
| Depreciation on property, plant and equipment (Note 13) | 814,411 | 399,366 |
| Amortisation on intangible assets (Note 14) | Nil | Nil |
| Staff costs (Note 8.1) | 39,527,873 | 27,906,256 |
| Consultancy charges | 185,370 | 89,169 |
| Rent - Office | 5,148,230 | 3,276,486 |
| Provision/(release) for impairment of trade receivables | 29,775 | 200,751 |
| Utilities | 2,159,741 | 1,557,476 |
| Rates and taxes | 986,035 | 219,706 |
| Travelling expenses - Local | 2,399,779 | 1,345,219 |
| Travelling expenses - Foreign | 526,533 | Nil |
| Advertisement | 13,500 | 854,511 |
| Printing and stationery | 888,779 | 405,432 |
| Database login charges | 1,447,852 | Nil |
| Insurance | 2,997,916 | 1,672,091 |
| Maintenance expenses | 456,027 | 474,935 |
| Other expenses | 940,952 | 302,294 |
| Total administrative expenses | 59,122,774 | 39,403,692 |



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****8.1 Staff costs**

| | 2018 | 2017 |
|---------------------------------------|-------------------|-------------------|
| Salaries and wages | 29,049,681 | 19,372,711 |
| Defined contribution plans | 2,121,417 | 1,312,827 |
| Defined benefit obligations (Note 20) | 6,000,000 | 5,947,261 |
| Staff incentive | 1,042,856 | 879,195 |
| Staff welfare | 1,313,919 | 394,262 |
| | 39,527,873 | 27,906,256 |

Average monthly number of persons employed by the Company during the period:

| | | |
|-----------|----|----|
| Full time | 17 | 17 |
|-----------|----|----|

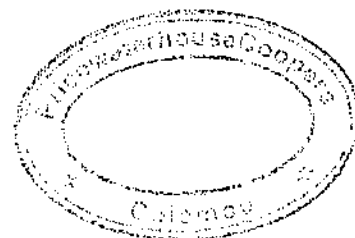
9 Other operating income

| | 2018 | 2017 |
|----------------------------|------------|-------------------|
| Reversal of trade payables | Nil | 43,802,493 |
| | Nil | 43,802,493 |

2018 - Nil (2017 - Other operating income includes amounts arising due to reversal of trade payables pertaining to Company's related party under former ownership, Randstad India (Pvt) Ltd).

10 Net finance (income)/costs

| | 2018 | 2017 |
|--------------------------|--------------------|------------------|
| Bank charges | 841,183 | 648,902 |
| Net exchange loss/(gain) | (4,863,418) | (1,688,736) |
| Interest expenses | 617,659 | 54,698 |
| | (3,404,576) | (985,136) |



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****11 Income tax expense**

| | 2018 | 2017 |
|--|----------------|-------------------|
| Current income tax | 6,720,489 | 16,823,324 |
| Over provision in respect of previous year | (12,041,559) | Nil |
| Under provision of deemed dividend tax in respect of previous year | 3,150,083 | 1,077,864 |
| Deferred income tax charge / (credit) (Note 19) | 2,761,956 | (5,292,649) |
| Income tax expense | 590,969 | 12,608,539 |

The tax on the Company's profit before income tax differs from the theoretical amount that would arise using the basic rate of the Company as follows:

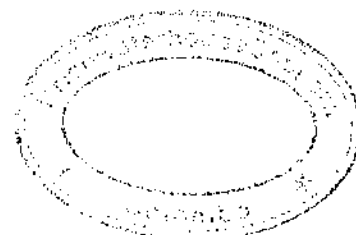
| | 2018 | 2017 |
|--|----------------|-------------------|
| Profit before income tax | 61,527,185 | 78,248,242 |
| Tax calculated at tax rate of 10% (2016 - 12%) | 5,583,558 | 3,163,612 |
| Tax calculated at tax rate of 28% (2016 - 12%) | 1,136,931 | 13,051,395 |
| Tax effects of: | | |
| - Expenses not deductible for tax purposes | 379 | 3,422 |
| - Recognition of previously unrecognized deferred taxes | 2,761,578 | (4,687,754) |
| - Adjustment in respect of prior periods | | Nil |
| - Over provision of income tax | (12,041,559) | Nil |
| - Deemed dividend tax | | Nil |
| - Under provision of deemed dividend tax in respect of previous year | 3,150,083 | 1,077,864 |
| Income tax expense | 590,969 | 12,608,539 |

The tax rate applicable to profits and income on taxable profit from supply of labour is 10% (2016- 10%).

12 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of shares in issue during the year, as follows:

| | 2018 | 2017 |
|---|--------------|--------------|
| Net profit attributable to shareholders | 60,936,216 | 65,639,703 |
| Weighted average number of ordinary shares in issue | 1,216,284 | 1,216,284 |
| Earnings per share | 50.10 | 53.97 |



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****13 Property, plant and equipment**

| | Office equipment | Furniture and fittings | Computer equipment | Total |
|-----------------------------------|---------------------|---------------------------|-----------------------|------------------|
| At 27 April 2016 | | | | |
| Cost | 705,783 | 332,465 | 2,680,311 | 3,718,559 |
| Accumulated depreciation | (626,644) | (298,461) | (2,149,357) | (3,074,462) |
| Net book amount | 79,139 | 34,004 | 530,954 | 644,097 |
| Period ended 31 March 2017 | | | | |
| Opening net book amount | 79,139 | 34,004 | 530,954 | 644,097 |
| Additions | Nil | Nil | 534,172 | 534,172 |
| Depreciation charge (Note 8) | (79,139) | (17,052) | (303,175) | (399,366) |
| Closing net book amount | Nil | 16,952 | 761,951 | 778,903 |
| At 31 March 2017 | | | | |
| Cost | 705,783 | 332,465 | 3,214,483 | 4,252,731 |
| Accumulated depreciation | (705,783) | (315,513) | (2,452,532) | (3,473,828) |
| Net book amount | Nil | 16,952 | 761,951 | 778,903 |
| Year ended 31 March 2018 | | | | |
| Opening net book amount | Nil | 16,952 | 761,951 | 778,903 |
| Additions | Nil | 1,151,895 | 1,590,837 | 2,742,732 |
| Depreciation charge (Note 8) | Nil | (278,029) | (536,383) | (814,412) |
| Closing net book amount | Nil | 890,819 | 1,816,406 | 2,707,223 |
| At 31 March 2018 | | | | |
| Cost | 705,783 | 1,484,360 | 4,805,320 | 6,995,463 |
| Accumulated depreciation | (705,783) | (593,541) | (2,988,915) | (4,288,240) |
| Net book amount | Nil | 890,819 | 1,816,406 | 2,707,223 |

Cost and accumulated depreciation include fully depreciated office equipment of Rs 705,783, furniture and fittings of Rs 332,465, and computer equipment of Rs 2,121,107 at at 31 March 2018.



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****14 Intangible assets**

| | Computer software | Total |
|-----------------------------------|--------------------------|--------------|
| At 27 April 2016 | | |
| Cost | 677,633 | 677,633 |
| Accumulated amortisation | (677,633) | (677,633) |
| Net book amount | Nil | Nil |
| Period ended 31 March 2017 | | |
| Opening net book amount | Nil | Nil |
| Amortisation charge (Note 8) | Nil | Nil |
| Closing net book amount | Nil | Nil |
| At 31 March 2017 | | |
| Cost | 677,633 | 677,633 |
| Accumulated amortisation | (677,633) | (677,633) |
| Net book amount | Nil | Nil |
| Year ended 31 March 2018 | | |
| Opening net book amount | Nil | Nil |
| Amortisation charge (Note 8) | Nil | Nil |
| Closing net book amount | Nil | Nil |
| At 31 March 2018 | | |
| Cost | 677,633 | 677,633 |
| Accumulated amortisation | (677,633) | (677,633) |
| Net book amount | Nil | Nil |

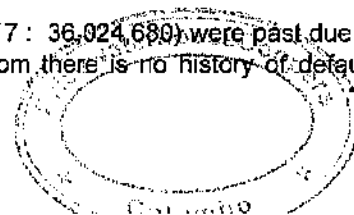
Net book value consists of 'Sage UBS HRM System' for employee data management amounting to cost Rs 163,710 and accumulated depreciation Rs 163,710; and 'Sage UBS Payroll System' for employee salary recording amounting to cost Rs 96,390 and accumulated depreciation Rs 96,390. Cost and accumulated depreciation include fully depreciated computer software amounting to Rs 677,633.

15 Trade and other receivables

| | 2018 | 2017 |
|---|--------------------|--------------------|
| Trade receivables | 262,098,578 | 147,793,581 |
| Less: provision for impairment of trade receivables | (25,035,452) | (27,711,315) |
| Trade receivables - net | 237,063,126 | 120,082,266 |
| Prepayments | 248,230 | 828,381 |
| Deposits | 1,488,780 | 1,483,780 |
| Other receivables | 1,118,625 | Nil |
| | 239,918,761 | 122,394,427 |

As of 31 March 2018, trade receivables of Rs 153,985,686 (31 March 2017 : 84,057,586) were fully performing.

As of 31 March 2018, trade receivables of Rs 83,077,440 (31 March 2017 : 36,024,680) were past due but not impaired. These relate to a number of independent customers for whom there is no history of default. The aging analysis of these trade receivables is as follows:



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****15 Trade and other receivables (Contd)**

| | 2018 | 2017 |
|----------------|-------------------|-------------------|
| Up to 3 months | Nil | Nil |
| 3 to 6 months | 83,077,440 | 36,024,680 |
| | 83,077,440 | 36,024,680 |

As of 31 March 2018, trade receivables of Rs 25,035,452 (26 April 2016 : Rs 27,711,315) were fully impaired. The amount of the provision was Rs 25,035,452 as of 31 March 2016 (31 March 2017 : Rs 27,711,315). The individually impaired receivables mainly relate to invoices outstanding more than 182 days. (31 March 2017 - more than 182 days). The aging of these receivables is as follows:

| | 2018 | 2017 |
|--------------------|-------------------|-------------------|
| Up to 3 months | Nil | Nil |
| 3 to 6 months | Nil | Nil |
| More than 6 months | 25,035,452 | 27,711,315 |
| | 25,035,452 | 27,711,315 |

The directors consider the carrying amount of the balance approximates its fair value. The carrying amounts of trade and other receivables are denominated in Sri Lanka Rupees.

Movement of the provision for impairment of trade receivables are as follows:

| | 2018 | 2017 |
|---|-------------------|-------------------|
| At period beginning | 27,715,315 | 27,715,315 |
| Write off during the year / period | (2,709,638) | Nil |
| Provision/(release) for the year / period | 29,775 | Nil |
| At period end | 25,035,452 | 27,715,315 |

The creation and release of the provision for impaired receivables have been included in 'administrative expenses' in the income statement. Amounts charged to the allowance account are generally written off, when there is no expectation of recovering additional cash.

The other classes within trade and other receivables do not contain impaired assets.

Deposits mainly consist of refundable deposit made on building rent amounting to Rs 1,066,000 (31 March 2017 - Rs 1,066,000). Further information in this regard is disclosed in Note 26(c).

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivables mentioned above. The Company does not hold any collateral as security.



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****16 Cash and cash equivalents**

| | 2018 | 2017 |
|--------------------------|-------------------|-------------------|
| Cash at bank | 40,093,154 | 64,064,979 |
| Cash in hand | Nil | Nil |
| Cash at bank and in hand | 40,093,154 | 64,064,979 |

For the purposes of the statement of cash flows, the year-end cash and cash equivalents comprise of the following:

| | 2018 | 2017 |
|--------------------------|-------------------|-------------------|
| Cash at bank and in hand | 39,593,154 | 64,064,979 |
| Short term deposits | 500,000 | Nil |
| | 40,093,154 | 64,064,979 |

17 (a) Financial instruments by category

| | Loans and receivables | Total |
|---|----------------------------------|--------------------|
| 31 March 2018 | | |
| Assets as per balance sheet | | |
| Trade and other receivables (excluding prepayments) | 239,670,531 | 239,670,531 |
| Cash and cash equivalents (Note 16) | 40,093,154 | 40,093,154 |
| | 279,763,685 | 279,763,685 |

| | Other financial liabilities | Total |
|--|--|-------------------|
| 31 March 2018 | | |
| Liabilities as per balance sheet | | |
| Trade and other payables (excluding statutory liabilities) | 42,016,805 | 42,016,805 |
| | 42,016,805 | 42,016,805 |

| | Loans and receivables | Total |
|---|----------------------------------|--------------------|
| 31 March 2017 | | |
| Assets as per balance sheet | | |
| Trade and other receivables (excluding prepayments) | 121,566,046 | 121,566,046 |
| Cash and cash equivalents (Note 16) | 64,064,979 | 64,064,979 |
| | 185,631,025 | 185,631,025 |

| | Other financial liabilities | Total |
|--|--|-------------------|
| 31 March 2017 | | |
| Liabilities as per balance sheet | | |
| Trade and other payables (excluding statutory liabilities) | 16,621,869 | 16,621,869 |
| | 16,621,869 | 16,621,869 |



QUESS CORP LANKA (PRIVATE) LIMITED

Notes to the financial statements (Contd)

17 (b) Credit quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates:

| | 2018 | 2017 |
|--|--------------------|--------------------|
| Trade receivables | | |
| <i>Counterparties without external credit rating</i> | | |
| Group 1 | 153,985,686 | 84,057,586 |
| Group 2 | 83,077,440 | 36,024,680 |
| Total unimpaired trade receivables | 237,063,126 | 120,082,266 |
| | | |
| Cash at bank | | |
| AA(Ika) | 40,093,154 | 37,696,548 |
| AAA(Ika) | Nil | 26,368,431 |
| Total | 40,093,154 | 64,064,979 |

- Group 1 - Fully performing trade receivables (T to T + 3)
- Group 2 - Past due and not impaired (More than T to T + 3 but not impaired)

18 Stated capital

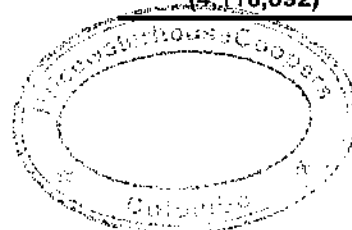
| | Ordinary shares | |
|------------------------------|-------------------------|-------------------|
| | Number of shares | Value |
| Issued and fully paid | | |
| At 31 March 2017 | 1,216,284 | 12,162,840 |
| At 31 March 2018 | 1,216,284 | 12,162,840 |

19 Deferred income tax assets

Deferred income taxes are calculated on all temporary differences under the liability method using a weighted average tax rate of 15% (2016 - 10%).

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The offset amounts are as follows :

| | 2018 | 2017 |
|--|--------------------|--------------------|
| Deferred tax assets | | |
| - Deferred tax asset to be recovered after more than 12 months | (4,116,892) | (6,903,714) |
| - Deferred tax asset to be recovered within 12 months | Nil | Nil |
| Deferred tax liabilities | | |
| - Deferred tax liability to be recovered after more than 12 months | Nil | 14,761 |
| - Deferred tax liability to be recovered within 12 months | Nil | 10,105 |
| Deferred tax liabilities / (assets) - net | (4,116,892) | (6,878,848) |



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****19 Deferred income tax assets (Contd)**

The gross movement of the deferred tax account is as follows:

| | 2018 | 2017 |
|--------------------------------------|--------------------|--------------------|
| At 1 April 2017 / 27 April 2016 | (6,878,848) | (1,586,199) |
| Credit to income statement (Note 11) | 2,761,956 | (5,292,649) |
| At 31 March | (4,116,892) | (6,878,848) |

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

| Deferred tax liabilities/(assets) | Accelerated tax depreciation | Retirement benefit obligations | Provision for impairment of receivables | Total |
|---|------------------------------|--------------------------------|---|--------------------|
| At 27 April 2016 | 32,679 | (959,111) | (659,767) | (1,586,199) |
| Charge/(credit) to the income statement | (7,813) | (1,727,131) | (3,557,705) | (5,292,649) |
| At 31 March 2017 | 24,866 | (2,686,242) | (4,217,472) | (6,878,848) |
| At 1 April 2017 | 24,866 | (2,686,242) | (4,217,472) | (6,878,848) |
| Charge/(credit) to the income statement | (27,978) | 1,076,008 | 1,713,926 | 2,761,956 |
| At 31 March 2018 | (3,112) | (1,610,234) | (2,503,546) | (4,116,892) |

20 Defined benefit obligations

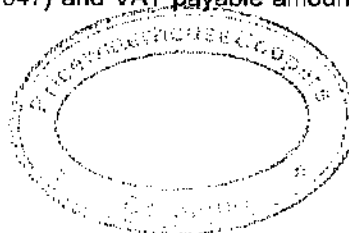
The amounts recognised in the balance sheet are determined as follows:

| | 2018 | 2017 |
|---------------------------------|-------------------|-------------------|
| At 1 April 2017 / 27 April 2016 | 17,650,218 | 12,322,931 |
| Payments made during the year | (7,547,874) | (619,974) |
| Charge for the year | 6,000,000 | 5,947,261 |
| At 31 March | 16,102,344 | 17,650,218 |

21 Trade and other payables

| | 2018 | 2017 |
|--|-------------------|-------------------|
| Trade payables | 87,069 | 2,919,963 |
| Payables to related parties (Note 26(d)) | 41,929,736 | 13,701,906 |
| Accrued expenses and other payables | 36,846,087 | 15,664,835 |
| | 78,862,892 | 32,286,704 |

Other payables mainly consist of Salary payable amounting to Rs 12,927,298 (31 March 2017 - Rs 638,094), EPF payable amounting to Rs 9,328,177 (31 March 2017 - Rs 7,087,347) and VAT payable amounting to Rs 6,513,414 (31 March 2017 - Rs 2,753,636).



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****22 Current income tax liabilities / (receivables)**

| | 2018 | 2017 |
|---|------------------|-------------------|
| Balance at 1 April 2017 / 27 April 2016 | 15,184,454 | (1,496,380) |
| Provision during the year / period | 6,720,489 | 16,823,324 |
| Over provision in respect of previous year | (12,041,559) | Nil |
| Under provision of deemed dividend tax in respect of previous years | Nil | 1,077,864 |
| TDS claimed against tax payable | (1,839,535) | Nil |
| Income tax paid | (6,085,052) | (1,220,353) |
| Balance at 31 March | 1,938,797 | 15,184,454 |

23 Cash generated from operations

Reconciliation of profit before income tax to cash (used in) / generated from operations:

| | 2018 | 2017 |
|--|--------------------|-------------------|
| Profit before income tax | 61,527,185 | 78,248,242 |
| Adjustments for: | | |
| Net finance (income)/costs (Note 10) | (3,404,576) | (985,136) |
| Depreciation (Note 13) | 814,412 | 399,366 |
| Defined benefit obligations | 6,000,000 | 5,947,261 |
| Changes in working capital | | |
| - (Increase)/decrease in trade and other receivables | (117,524,334) | (32,004,690) |
| - Increase/(decrease) in trade and other payables | 46,576,188 | (30,694,165) |
| Cash (used in) / generated from operations | (6,011,125) | 20,910,878 |

24 Contingent liabilities

There were no material contingent liabilities outstanding at the balance sheet date.

25 Commitments**Capital commitments**

There were no material capital commitments outstanding at the balance sheet date.

Financial commitments

There were no material financial commitments outstanding at the balance sheet date.

26 Directors' interests in contracts and related party transactions

(a) The directors' interests in the shares of the Company on the balance sheet date were as follows:

| | Number of shares | |
|------------------------------|------------------|------|
| | 2018 | 2017 |
| Name of the directors | | |
| Mr. Vijay Sivaram | Nil | Nil |
| Mr. Guruprasad Srinivasan | Nil | Nil |
| Mr. Amitabh Jaipuria | Nil | Nil |



QUESS CORP LANKA (PRIVATE) LIMITED**Notes to the financial statements (Contd)****26 Directors' interests in contracts and related party transactions (Contd)****(b) Key management compensation**

Key management includes directors (executive and non executive), and other key management personnel. The compensation paid or payable to key management for employee services is shown here.

| | 2018 | 2017 |
|--|------|------|
| | Nii | Nii |

Salaries and other short term employee benefits

(c) Receivable from related parties

| | 2018 | 2017 |
|---------------------------------|------------------|------------------|
| Receivable from General Manager | 1,066,000 | 1,066,000 |
| | 1,066,000 | 1,066,000 |

(d) Payable to related parties

| | 2018 | 2017 |
|--------------------------------------|-------------------|-------------------|
| Quess Holdings PTE Ltd - Loan amount | 41,260,029 | 13,647,208 |
| - Interest payable | 669,707 | 54,698 |
| | 41,929,736 | 13,701,906 |

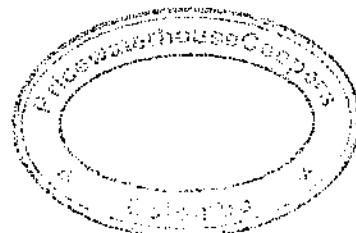
Loan is repayable within a period not exceeding twelve (12) months from the date of disbursement. Interest is payable monthly at the Government Bond rate of the country in which the lender is domiciled.

(e) Transactions with related parties

| | 2018 | 2017 |
|--|-------------------|-------------------|
| Quess Holdings PTE Ltd | | |
| Proceeds from short term loan | 24,582,515 | 13,020,582 |
| Translation of short term loan - Exchange loss | 3,030,306 | 626,626 |
| Provision for Interest on short term loan facility | 615,009 | 54,698 |
| | 28,227,830 | 13,701,906 |

27 Events after the reporting period

No significant events have occurred since the balance sheet date, which would require adjustments to, or disclosure in the financial statements.



Company No: 1127063 A

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**REPORTS AND AUDITED FINANCIAL
STATEMENTS FOR THE YEAR ENDED
31ST MARCH 2018**

CONTENTS

| | PAGE NO. |
|-----------------------------------|-----------------|
| DIRECTORS' REPORT | 1-5 |
| STATEMENT OF FINANCIAL POSITION | 6 |
| STATEMENT OF COMPREHENSIVE INCOME | 7 |
| STATEMENT OF CHANGES IN EQUITY | 8 |
| STATEMENT OF CASH FLOWS | 9 |
| NOTES TO THE FINANCIAL STATEMENTS | 10-22 |
| STATEMENT BY DIRECTORS | 23 |
| STATUTORY DECLARATION | 23 |
| AUDITORS' REPORT | 24-27 |

Company No: 1127063 A

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

DIRECTORS' REPORT

The directors hereby submit their report and the audited financial statements of the Company for the financial year ended 31st March 2018.

DIRECTORS

The directors in office during the financial year and during the period from the end of the financial year to date of the report are:-

Vijay Sivaram

Abhinandan Raghuthaman

(Resigned: 16.11.2017)

Amitabh Jaipuria

Guruprasad Srinivasan

(Appointed: 16.11.2017)

PRINCIPAL ACTIVITIES

The principal activities of the Company are providing services and consultancy and secondment of staff in information technology solutions and software development.

There have been no significant changes in these activities during the financial year.

RESULTS OF OPERATIONS

| | |
|---|-------------------------|
| | RM |
| Net profit for the financial year after income taxation | <u><u>1,799,258</u></u> |

DIVIDENDS

The directors did not propose any final dividends for the financial year ended 31st March 2018.

RESERVES AND PROVISIONS

There were no material transfers to or from reserves or provisions during the financial year under review.

ISSUE OF SHARES

The Company did not issue any new shares during the financial year.

OTHER FINANCIAL INFORMATION

Before the financial statements of the Company were made out, the directors took reasonable steps:

- (a) to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts, and have satisfied themselves that all known bad debts have been written off and adequate allowance had been made for doubtful debts; and
- (b) to ensure that any current assets which were unlikely to realise their book values in the ordinary course of business have been written down to their estimated realisable values.

At the date of this report, the directors are not aware of any circumstances:

- (a) which would render the amount written off for bad debts or the amount of allowance for doubtful debts in the financial statements of the Company inadequate to any substantial extent; or
- (b) which would render the values attributed to current assets in the financial statements of the Company misleading; or
- (c) which have arisen which render adherence to the existing method of valuation of assets or liabilities of the Company misleading or inappropriate; or
- (d) not otherwise dealt with in this report or financial statements which would render any amount stated in the financial statements of the Company misleading.

At the date of this report, there does not exist:

- (a) any charge on the assets of the Company which has arisen since the end of the financial year which secures the liability of any other person; or
- (b) any contingent liability in respect of the Company which has arisen since the end of the financial year.

No contingent liability or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the directors, will or may substantially affect the ability of the Company to meet its obligations as and when they fall due.

In the opinion of the directors:

- (a) the results of the Company's operations during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature; and
- (b) there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely to affect substantially the results of the operations of the Company for the financial year in which this report is made.

DIRECTORS' BENEFITS

During and at the end of the financial year, no arrangement subsisted to which the Company is a party, with the object or objects of enabling directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

Since the end of the previous financial year, no director has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the financial statements, or the fixed salary of a full time employee of the Company) by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest.

DIRECTORS' INTERESTS

According to the register of directors' shareholdings, required to be kept under Section 59 of the Companies Act 2016, the interests of directors in office at the end of the financial year in shares of the Company and its related corporations were as follows:-

| | Number of Ordinary Shares | | | |
|----------------------------------|---------------------------|--------|-----------|-----------------|
| | As at 1.4.2017 | Bought | Sold | As at 31.3.2018 |
| Ultimate holding company- | | | | |
| Quess Corp Limited | | | | |
| Vijay Sivaram | | | | |
| -Direct interest | 91,293 | 38,525 | (44,409) | 85,409 |
| Guruprasad Srinivasan | | | | |
| -Direct interest | 125,319 | 46,900 | (112,520) | 59,699 |
| Amitabh Jaipuria | | | | |
| -Direct interest | - | 200 | (65) | 135 |

All the above directors have interest in shares of the Company to the extent of their shareholdings in ultimate holding company, Quess Corp Limited.

DIRECTORS REMUNERATIONS

The amounts of the remunerations of the directors of the Company comprising remuneration received from the Company during the year are as follows :

| | 2017 |
|--------------|--------------|
| | RM |
| Directors:- | |
| - Emoluments | 437,112 |
| - Fees | <u>5,720</u> |

None of the directors of the Company have received any other benefits otherwise than in cash from the Company during the year.

No payment has been paid to or payable to any third party in respect of the services provided to the Company by the directors of the Company during the year.

INDEMNIFYING DIRECTORS, OFFICERS OR AUDITORS

No indemnities have been given or insurance premiums paid, during the year, for any person who is the director, officer or auditors of the Company.

ULTIMATE HOLDING COMPANY

The directors regard Quess Corp Limited(Company No: U74140KA2007PLC043909), a company incorporated in India as the ultimate holding company.

HOLDING COMPANY

The directors regard Quessglobal Holdings Pte Ltd(Company No: 201526129N), a company incorporated in Singapore as the holding company.

AUDITORS REMUNERATIONS

Total amount paid to or receivable by the auditors as remuneration for their service as auditors is disclosed in Note 13 to the financial statements.

AUDITORS

The auditors, Messrs HALS & Associates have expressed their willingness to accept re-appointment as auditors.

This report was approved by the Board of Directors on **12 MAY 2018**

Signed in accordance with a resolution of the directors:



VIJAY SIVARAM

Directors



GURUPRASAD SRINIVASAN

KUALA LUMPUR

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH 2018

| | Note | 2018 RM | 2017 RM |
|-------------------------------------|------|--------------------------|-------------------------|
| ASSETS | | | |
| NON-CURRENT ASSET | | | |
| Property, plant and equipment | 7 | 124,936 | 126,406 |
| Total non-current asset | | <u>124,936</u> | <u>126,406</u> |
| CURRENT ASSETS | | | |
| Trade and other receivables | 8 | 7,353,219 | 5,017,081 |
| Deposits and prepayments | | 185,002 | 132,916 |
| Cash and cash equivalents | 9 | 3,258,927 | 808,618 |
| Total current assets | | <u>10,797,148</u> | <u>5,958,615</u> |
| TOTAL ASSETS | | <u><u>10,922,084</u></u> | <u><u>6,085,021</u></u> |
| EQUITY | | | |
| Share capital | 10 | 500,000 | 500,000 |
| Retained profit | | <u>2,561,114</u> | <u>761,856</u> |
| Total equity | | <u>3,061,114</u> | <u>1,261,856</u> |
| CURRENT LIABILITIES | | | |
| Other payables | 11 | 7,255,970 | 4,589,165 |
| Tax provision | | <u>605,000</u> | <u>234,000</u> |
| Total current liabilities | | <u>7,860,970</u> | <u>4,823,165</u> |
| TOTAL LIABILITIES | | <u>7,860,970</u> | <u>4,823,165</u> |
| TOTAL EQUITY AND LIABILITIES | | <u><u>10,922,084</u></u> | <u><u>6,085,021</u></u> |

The above statement is to be read in conjunction with the notes to the financial statements on pages 10 to 22.

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31ST MARCH 2018**

| | | 2018 RM | 2017 RM |
|---|----|---------------------|--------------------|
| REVENUE | 12 | 25,959,926 | 12,400,537 |
| Less: COST OF SALES | | <u>(21,102,166)</u> | <u>(9,543,690)</u> |
| GROSS PROFIT | | 4,857,760 | 2,856,847 |
| Administrative expenses | | <u>(2,345,894)</u> | <u>(1,793,389)</u> |
| Profit from operations | 13 | 2,511,866 | 1,063,458 |
| Finance cost | 14 | <u>(90,825)</u> | <u>(51,313)</u> |
| Profit before taxation | | 2,421,041 | 1,012,145 |
| Taxation | 15 | <u>(621,783)</u> | <u>(233,600)</u> |
| Profit for the year | | 1,799,258 | 778,545 |
| Other Comprehensive income | | - | - |
| Total other comprehensive income for the year | | - | - |
| Total comprehensive income for the year | | <u>1,799,258</u> | <u>778,545</u> |

The above statement is to be read in conjunction with the notes to the financial statements on pages 10 to 22.

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31ST MARCH 2018**

| | Share Capital RM | Retained Earnings RM | Total equity RM |
|-----------------------------|---------------------------------|-------------------------------------|--------------------------------|
| Balance at 1st April 2016 | 500,000 | (16,689) | 483,311 |
| Non-owner changes in equity | | | |
| Profit for the year | - | 778,545 | 778,545 |
| Total comprehensive income | | | |
| for the year | - | 778,545 | 778,545 |
| Balance at 31st March 2017 | 500,000 | 761,856 | 1,261,856 |
| Non-owner changes in equity | | | |
| Profit for the year | - | 1,799,258 | 1,799,258 |
| Total comprehensive income | | | |
| for the year | - | 1,799,258 | 1,799,258 |
| Balance at 31st March 2018 | 500,000 | 2,561,114 | 3,061,114 |

The above statement is to be read in conjunction with the notes to the financial statements on pages 10 to 22.

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31ST MARCH 2018

| | 2018 RM | 2017 RM |
|--|-------------------------|-----------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Profit before taxation | 2,421,041 | 1,012,145 |
| Adjustments for: | | |
| Allowance for doubtful debts | - | 4,470 |
| Bad debt written off | 94,020 | - |
| Depreciation | <u>35,657</u> | <u>28,660</u> |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES | 2,550,718 | 1,045,275 |
| Increase in receivables | (2,482,244) | (4,125,108) |
| Increase in payables | <u>2,666,805</u> | <u>3,939,888</u> |
| CASH GENERATED FROM OPERATIONS | 2,735,279 | 860,055 |
| Tax paid | <u>(250,783)</u> | - |
| NET CASH GENERATED FROM OPERATING ACTIVITIES | <u>2,484,496</u> | <u>860,055</u> |
| CASH FLOW FROM INVESTING ACTIVITY | | |
| Purchase of property, plant and equipment | <u>(34,187)</u> | <u>(142,251)</u> |
| NET CASH USED IN INVESTING ACTIVITY | <u>(34,187)</u> | <u>(142,251)</u> |
| Net increase in cash and cash equivalents | 2,450,309 | 717,804 |
| Cash and cash equivalents at beginning of the year | <u>808,618</u> | <u>90,814</u> |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR | <u><u>3,258,927</u></u> | <u><u>808,618</u></u> |

The above statement is to be read in conjunction with the notes to the financial statements on pages 10 to 22.

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31ST MARCH 2018

1. GENERAL

The financial statements of the Company are presented in Ringgit Malaysia (RM) which is the Company's functional currency. All financial information is presented in RM.

The Company was incorporated and domiciled in Malaysia as a private company limited by shares. It is resident in Malaysia with its registered office at Level 15-2, Bangunan Faber Imperial Court, Jalan Sultan Ismail, 50250 Kuala Lumpur and the principal place of business at Unit 17-11, Level 17, Q Sentral, Jalan Stesen Sentral 2, KL Sentral, 50470 Kuala Lumpur.

2. PRINCIPAL ACTIVITIES

The principal activities of the Company are providing services and consultancy and secondment of staff in information technology solutions and software development. There have been no significant changes in these activities during the financial year.

3. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The financial statements of the Company have been prepared in accordance with Malaysian Private Entities Reporting Standard ("MPERS") issued by Malaysian Accounting Standards Board's ("MASB") and the provisions of the Companies Act 2016.

4. AUTHORISATION FOR ISSUE OF FINANCIAL STATEMENTS

The financial statements of the Company have been approved by the Board of Directors for issuance on... **12 MAY 2018**...

5. BASIS OF PREPARATION

5.1 Basis of Measurement

The financial statements of the Company have been prepared using cost bases (which include historical cost, amortised cost, and lower of cost and net realizable value).

5.2 Critical Judgements and Estimates Uncertainty

The preparation of the financial statements in conformity with MPERS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised in any future periods affected.

There are no significant areas of estimation uncertainty and critical judgements in applying accounting policies that have significant effect on the amounts recognized in the financial statements other than as disclosed below:-

A. Estimation Uncertainty

(a) Loss Allowance of Financial Assets

The Company recognizes impairment losses for loans and receivables using the incurred loss model. Individually significant loans and receivables are tested for impairment separately by estimating the cash flows expected to be recoverable. All others are grouped into credit risk classes and tested for impairment collectively, using the Company's past experience of loss statistics, ageing of past due amounts and current economic trends. The actual eventual losses may be different from the allowance made and this may affect the Company's financial position and results.

(b) Depreciation of Property, Plant and Equipment

The cost of an item of property, plant and equipment is depreciated on the straight line method or another systematic method that reflects the consumption of the economic benefits of the asset over its useful life. Estimates are applied in the selection of the depreciation method, the useful lives and the residual value. The actual consumption of the economic benefits of the property, plant and equipment may differ from the estimates applied and this may lead to a gain or loss on an eventual disposal of an item of property, plant and equipment.

(c) Measurement of Income Taxes

Significant judgement is required in determining the Company's provision for current and deferred taxes because the ultimate tax liability for the Company as a whole is uncertain. When the final outcome of the taxes payable is determined with the tax authorities in each jurisdiction, the amounts might be different for the initial estimates of the taxes payables. Such differences may impact the current and deferred taxes in the period where such determination is made. The Company will adjust for the differences as over or under provision of current or deferred taxes in the current period in which those differences arise.

6. SIGNIFICANT ACCOUNTING POLICIES

(a) Property, Plant and Equipment

(i) Recognition and Measurement

All property, plant and equipment are initially measured at cost.

Cost includes expenditures that are directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the asset to working condition for its intended use, and the cost of dismantling and removing the items and restoring the site on which they are located. The cost of self constructed assets also includes the cost of direct and indirect cost of construction.

For an exchange of non-monetary assets that has a commercial substance, cost is measured by reference to the fair value of the asset received.

All property, plant and equipment are subsequently measured at cost less any accumulated depreciation and any accumulated impairment losses.

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amounts of property, plant and equipment and is recognized net within "other income" or "other expenses" respectively in profit or loss.

(ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized to profit or loss. The costs of the day to day servicing of property, plant and equipment are recognized in profit or loss as incurred.

(iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed, and if a component has a useful life that is different from the remainder of that asset, then that component is depreciated separately.

Depreciation is recognized in profit or loss on a straight line basis over the estimated useful lives of each component of an item of property, plant and equipment from the date that they are available for use. The annual rates used are as follows:-

| | % |
|------------------------|----|
| Computer | 20 |
| Software | 20 |
| Furniture and fittings | 20 |

At the end of each reporting period, the residual values, useful life and depreciation method for the property, plant and equipment are reviewed for reasonableness. Any change in estimate of an item is adjusted prospectively over its remaining useful life, commencing in the current period.

(b) Impairment of non-financial assets

The carrying amounts of non-financial assets (ie. property, plant and equipment) are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

If an individual asset generates independent cash inflows, it is tested for impairment as a stand-alone asset, if an asset does not generate independent cash inflows, it is tested for impairment together with other assets in a cash-generating unit, at the lowest level in which independent cash inflows are generated and monitored for internal management purposes.

The recoverable amount of an asset or a cash generating unit is the higher of its fair value less costs to sell and the value in use. The Company determines the fair value less costs to sell of an asset or a cash-generating unit in a hierarchy based on: (i) price in a sale agreement, (ii) market price traded in an active market; and (iii) estimate of market price using the best information available. The value in use is estimated by discounting the net cash inflows (by an appropriate pre-tax discount rate) of the asset or unit, using reasonable and supportable management's budgets and forecast cash flows.

An impairment loss is recognized if the carrying amount of an asset or its related cash-generating unit exceeds its estimated recoverable amount.

For an asset measured on a cost-based model, any impairment loss is recognized in profit or loss. For a property, plant and equipment measured on the revaluation model, any impairment loss is treated as a revaluation decrease.

The Company reassesses the recoverable amount of an impaired asset or a cash-generating unit if there is any indication that an impairment loss recognized previously may have reversed.

Any reversal of impairment loss for an asset carried at a cost-based model is recognized in profit or loss, subject to the limit that the revised carrying amount does not exceed the amount that would have been determined had no impairment loss been recognized previously.

(c) Financial instruments

(i) Initial recognition and measurement

A financial asset or financial liability is recognised in the statement of financial position when, and only when the Company becomes a party to the contractual provisions of the instruments.

A financial instrument is recognised initially at the transaction price (including transaction costs except in the initial measurement of a financial asset or financial liability that is measured at fair value through profit or loss, transaction cost are expensed to profit or loss when incurred) unless the arrangement constitutes, in effect, a financing transaction. If the arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instruments.

(ii) Subsequent measurement

For the purpose of subsequent measurement, the Company classifies financial assets into two categories, namely: (i) financial assets at fair value through profit or loss, and (ii) financial assets at amortised costs.

Other than financial assets measured at fair value through profit or loss, all other financial assets are subject to review for impairment in accordance with Note 6c(v).

After initial recognition, the Company measures all financial liabilities at amortised cost using the effective interest method.

(iii) Fair Value Measurement of Financial Instruments

All other financial assets or liabilities not measured at amortised cost or cost less impairment are measured at fair value with changes recognised in profit or loss.

The fair value is determined by reference to the quoted market price in an active market, and in the absence of an observable market price, by a valuation technique.

(iv) Recognition of Gains and Losses

Fair value changes of financial assets and financial liabilities classified as at fair value through profit or loss are recognized in profit or loss when they arise.

For financial assets and financial liabilities carried at amortised cost, a gain or loss is recognized in profit or loss only when the financial asset or financial liability is derecognized or impaired, and through the amortization process of the instruments.

(v) Impairment and Uncollectibility of Financial Assets

The Company applies the incurred loss model to recognise impairment losses of financial assets. At the end of each reporting period, the Company examines whether there is any objective evidence that a financial asset (except for financial assets measured at fair value through profit or loss) or a group of financial assets is impaired.

An impairment loss is measured as follows:-

- * For an instrument measured at amortised cost, the impairment loss is the difference between the asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate.
- * For an instrument measured at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at the reporting date.

(vi) **Derecognition**

A financial asset or part of it is derecognized when, and only when, the contractual rights to the cash flows from the financial asset expire or are settled, or control of the asset is not retained or substantially all of the risks and rewards of ownership of the financial asset are transferred to another party. On derecognition of financial asset, the difference between the carrying amount of the financial asset derecognized and the consideration received, including any newly created rights, and obligations, is recognized in profit or loss.

A financial liability or part of it is derecognized when, and only when, the obligation specified in the contract is discharged, cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

(d) **Equity instruments**

Ordinary shares classified as equity are measured at cost on initial recognition and are not remeasured subsequently.

(e) **Revenue Recognition**

Revenue from services rendered is recognized in profit or loss upon services rendered and acceptance by customers.

(f) **Income Tax**

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to business combination or items recognized directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous financial years.

Deferred tax is provided by the balance sheet liability method based on all taxable temporary differences by comparing carrying amounts of assets and liabilities and their corresponding tax bases. Deferred tax is not recognized if the temporary differences arises from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time the transaction, affects neither accounting profit nor taxable profits.

Deferred tax is measured at the tax rates that is expected to be applied to the temporary differences when they reverse, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognized for all deductible temporary differences, unused tax losses and unused tax credits to the extent that is probable that taxable profit will be available against which the deductible temporary differences, unused tax losses and unused tax credit can be utilized.

Deferred tax assets are reviewed at the end of each reporting period and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax assets and liabilities on a net basis or their tax assets and liabilities will be realized simultaneously.

(g) **Cash and Cash Equivalents**

Cash and cash equivalents consists of cash in hand, bank balances, deposits with bank and highly liquid investments with maturing within three months from the date of acquisition which are readily convertible to known amount of cash which are subject to an insignificant risk of change in value. For the purpose of statement of cash flows, cash and cash equivalents are presented net of bank overdrafts and pledged deposits.

(h) **Employee Benefits**

(i) **Short term employee benefits**

Short term employee benefits in respect of wages, salaries, social security contributions, paid annual leaves, paid sick leaves, bonuses and non-monetary benefits are measured on an undiscounted basis and are expensed in the financial period when employees have rendered their services to the Company.

Bonuses are recognised as an expense when there is a present, legal or constructive obligations to make such payments, as a result of past services provided by employees and when a reliable estimate can be made of the amount of the obligations.

(ii) **Defined contribution plan**

The Company makes contributions to a statutory provident fund and recognise the contribution payable as an expense in the financial year in which the employees render their services. Once the contributions have been paid, the Company have no further payment obligations.

(i) **Currency Conversion**

Transactions denominated in foreign currencies are translated and recorded at the exchange rates prevailing at the transaction dates. At the end of each reporting period, monetary items denominated in foreign currency are retranslated at the rates prevailing at the end of the period (ie. closing rate). Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the dates the fair value were determined. Non-monetary items that are measured at their historical costs amounts continue to be translated at their respective historical rates and are not retranslated.

All exchange gain or losses, including those arising from translation, are taken up in profit or loss.

7. PROPERTY, PLANT AND EQUIPMENT

The details of property, plant and equipment are:-

| Cost: | At 1st April 2017 RM | Addition RM | At 31st March 2018 RM | | |
|--------------------------------------|---|---|--|--|--|
| Computer | 31,916 | 23,182 | 55,098 | | |
| Software | 13,000 | 7,670 | 20,670 | | |
| Furniture and fittings | 111,810 | 3,335 | 115,145 | | |
| Total | 156,726 | 34,187 | 190,913 | | |
| | | | | Carrying amount at 31st March 2018 RM | Carrying amount at 31st March 2017 RM |
| | At 1st April 2017 RM | Charge for the year RM | At 31st March 2018 RM | | |
| Accumulated Depreciation: | | | | | |
| Computer | 6,658 | 8,275 | 14,933 | 40,165 | 25,258 |
| Software | 1,767 | 3,060 | 4,827 | 15,843 | 11,233 |
| Furniture and fittings | 21,895 | 24,322 | 46,217 | 68,928 | 89,915 |
| Total | 30,320 | 35,657 | 65,977 | 124,936 | 126,406 |

8. **TRADE AND OTHER RECEIVABLES**

| | 2018 RM | 2017 RM |
|------------------------------------|------------------|------------------|
| Current: | | |
| Trade receivables | 7,156,864 | 4,802,807 |
| Other receivables | 196,355 | 83,369 |
| Amount due from related company | - | 135,375 |
| Total at cost | 7,353,219 | 5,021,551 |
| Less: | | |
| Accumulated impairment losses (**) | - | 4,470 |
| | <u>7,353,219</u> | <u>5,017,081</u> |

**** Movement of impairment losses:**

| | 2018 RM | 2017 RM |
|---|------------|--------------|
| Balance at beginning of the year | 4,470 | - |
| (Reversal)/Allowance for doubtful debts recognised in profit or loss | (4,470) | 4,470 |
| Balance at end of the year | <u>-</u> | <u>4,470</u> |

Other receivables and related company's balances represent non trade advances/loan made and are unsecured, interest free and payable on demand.

9. **CASH AND CASH EQUIVALENTS**

| | 2018 RM | 2017 RM |
|---------------------------------------|------------------|----------------|
| Cash and bank balances | 2,959,492 | 808,618 |
| Short term deposit with licensed bank | 299,435 | - |
| | <u>3,258,927</u> | <u>808,618</u> |

10. **SHARE CAPITAL**

| | 2018 RM | 2017 RM |
|-------------------------|----------------|----------------|
| Issued and fully paid: | | |
| 500,000 Ordinary shares | <u>500,000</u> | <u>500,000</u> |

11. **OTHER PAYABLES**

| | 2018 RM | 2017 RM |
|-------------------------------|------------------|------------------|
| Other payables and accruals | 1,860,788 | 1,003,979 |
| Amount due to holding company | <u>5,395,182</u> | <u>3,585,186</u> |
| | <u>7,255,970</u> | <u>4,589,165</u> |

The directors regard Quess Corp Limited(Company No: U74140KA2007PLCO43909), a company incorporated in India as the ultimate holding company.

The directors regard Quessglobal Holdings Pte Ltd(Company No. 201526129N), a company incorporated in Singapore as the holding company.

Amount due to holding company represent loan/advances made and are unsecured, bears interest rate of 2.25% and payable on demand.

12. **REVENUE**

Revenue represents the invoiced value of services rendered net of discounts.

13. PROFIT FROM OPERATIONS

| | 2018 RM | 2017 RM |
|---|-------------------|-------------------|
| Profit from operations before taxation is stated after charging:- | | |
| Audit fee | | |
| - current year | 20,400 | 7,497 |
| - underprovision in prior year | 6,503 | 1,500 |
| Bad debts written off | 94,020 | - |
| Contribution to defined plan ("EPF") | 1,428,768 | 728,441 |
| Directors fees | 5,720 | 10,625 |
| Directors emoluments | 437,112 | 398,993 |
| Realised loss on foreign exchange | 1,841 | 5,317 |
| | <u> </u> | <u> </u> |

14. FINANCE COST

| | 2018 RM | 2017 RM |
|------------------|---------------|---------------|
| Interest charges | <u>90,825</u> | <u>51,313</u> |

15. TAXATION

| | 2018 RM | 2017 RM |
|-------------------------------------|----------------|----------------|
| Current year's provision | 605,000 | 234,000 |
| Under/(Over)provision in prior year | <u>16,783</u> | <u>(400)</u> |
| | <u>621,783</u> | <u>233,600</u> |

The Company has been granted Multimedia Supercorridor (MSC) status by the authority during the financial year. However, the commencement date of the tax incentive has not been fixed yet.

A reconciliation of income tax expense applicable to profit before taxation at the statutory income tax rate to income tax expense at the effective income tax rate of the Company is as follows:-

| | 2018 RM | 2017 RM |
|---|------------------|------------------|
| Profit before taxation | <u>2,421,041</u> | <u>1,012,145</u> |
| Taxation at Malaysian Statutory tax rate at 24% (2017: 24%) | 581,050 | 242,915 |
| Expenses not deductible for tax purposes | 21,632 | 3,864 |
| Under/(Over)provision in prior year | 16,783 | (400) |
| Deferred tax asset/(liability) not recognised on property, plant and equipment | <u>2,318</u> | <u>(12,779)</u> |
| Tax expense for the year | <u>621,783</u> | <u>233,600</u> |

The above are subject to the approval of the tax authorities.

16. FINANCIAL INSTRUMENTS

16.1 Categories of financial instruments

The table below provides an analysis of financial instruments categorized as follows:-

(a) Financial assets and financial liabilities measured at amortised cost ("AC").

| 2018 Financial assets | Carrying Amount RM | AC RM |
|-----------------------------|--------------------------|-------------------|
| Trade and other receivables | 7,353,219 | 7,353,219 |
| Deposit | 79,840 | 79,840 |
| Cash and cash equivalents | <u>3,258,927</u> | <u>3,258,927</u> |
| | <u>10,691,986</u> | <u>10,691,986</u> |
| Financial liability | | |
| Other payables | <u>7,255,970</u> | <u>7,255,970</u> |

| 2017 | Carrying | AC |
|-----------------------------|------------------|------------------|
| Financial assets | Amount | RM |
| | RM | |
| Trade and other receivables | 5,017,081 | 5,017,081 |
| Deposit | 36,625 | 36,625 |
| Cash and cash equivalents | 808,618 | 808,618 |
| | <u>5,862,324</u> | <u>5,862,324</u> |
| Financial liability | | |
| Other payables | <u>4,589,165</u> | <u>4,589,165</u> |

17. RELATED PARTIES

The significant related parties transactions of the Company are disclosed below:-

| | 2018 | 2017 |
|---|----------------|----------------|
| | RM | RM |
| Key management personnel | | |
| Directors:- | | |
| - Emoluments | <u>437,112</u> | <u>398,993</u> |
| Quessglobal Holdings Pte Ltd, holding company | | |
| - Interest charges | <u>90,825</u> | <u>51,313</u> |

The related parties balances are disclosed in Note 8 and 11 to the financial statements.

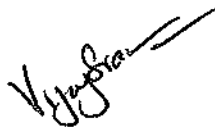
QUESSGLOBAL (MALAYSIA) SDN.BHD.
(Incorporated in Malaysia)

**STATEMENT BY DIRECTORS PURSUANT TO SECTION 251(2)
OF THE COMPANIES ACT 2016**

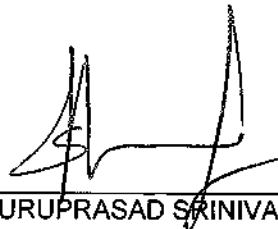
We, VIJAY SIVARAM and GURUPRASAD SRINIVASAN, being two of the directors of QUESSGLOBAL (MALAYSIA) SDN. BHD., do hereby state that in our opinion, the financial statements set out on pages 6 to 22 are drawn up so as to give a true and fair view of the financial position of the Company as at 31st March 2018 and financial performance of the Company for the financial year ended 31st March 2018 in accordance with the Malaysian Private Entities Reporting Standard and the requirements of the Companies Act 2016 in Malaysia.

Signed on behalf of the Board of Directors in accordance with a resolution of the directors dated

11 2 MAY 2018



VIJAY SIVARAM



GURUPRASAD SRINIVASAN

KUALA LUMPUR

**STATUTORY DECLARATION PURSUANT TO SECTION 251(1)
OF THE COMPANIES ACT 2016**

I, VIJAY SIVARAM, Passport No.Z3290208, being the director primarily responsible for the accounting records and financial management of QUESSGLOBAL (MALAYSIA) SDN. BHD., do solemnly and sincerely declare that the financial statements set out on pages 6 to 22 of the Company are to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the same to be true by virtue of the provisions of the Statutory Declarations Act 1960.

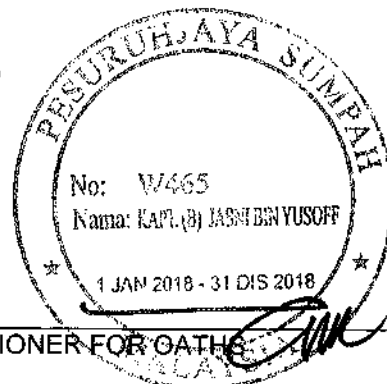
Subscribed and solemnly declared by the abovenamed at Kuala Lumpur in Wilayah Persekutuan on

1 2 MAY 2018



VIJAY SIVARAM

Before me,



COMMISSIONER FOR OATHS

Lot 1.02, Tingkat 1,
Bangunan KWSP, Jln Raja Laut,
50350 Kuala Lumpur.
Tel: 019-6680745



**INDEPENDENT AUDITORS' REPORT
TO THE MEMBERS OF
QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)**

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Quessglobal (Malaysia) Sdn. Bhd. which comprise the statement of financial position as at 31st March 2018 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 6 to 22.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31st March 2018 and of its financial performance and its cash flows for the year then ended in accordance with Malaysian Private Entities Reporting Standard and the requirements of the Companies Act 2016 in Malaysia.

Basis for Opinion

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence and Other Ethical Responsibilities

We are independent of the Company in accordance with the By-Laws (*on Professional Ethics, Conduct and Practice*) of the Malaysian Institute of Accountants ('By-Laws') and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ('IESBA Code') and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

Information Other than the Financial Statements and Auditors' Report Thereon

The directors of the Company are responsible for the other information. The other information comprises the Directors' Report but does not include the financial statements of the Company and our auditors' report thereon.

Our opinion on the financial statements of the Company does not cover the Directors' Report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Company, our responsibility is to read the Directors' Report and, in doing so, consider whether the Directors' Report is materially inconsistent with the financial statements of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the Directors' Report, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Statements

The directors of the Company are responsible for the preparation of financial statements of the Company that give a true and fair view in accordance with Malaysian Private Entities Reporting Standard and the requirements of the Companies Act 2016 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Company, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- * Identify and assess the risks of material misstatement of the financial statements of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- * Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- * Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- * Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- * Evaluate the overall presentations, structure and content of the financial statements of the Company, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Company No: 1127063 A

HALS & Associates
AF 0755

Other Matters

This report is made solely to the members of the Company, as a body, in accordance with Section 266 of the Companies Act 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.



HALS & ASSOCIATES
A.F. 0755
CHARTERED ACCOUNTANTS



Subramaniam Sankar
BII 00925/05/2020 J
Partner

KUALA LUMPUR

DATE: 12 MAY 2018

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**The pages which follow do not
form part of the Statutory
financial statements of the Company**

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST MARCH 2018**

| | 2018 RM | 2017 RM |
|--------------------------------------|-------------------------|-------------------------|
| REVENUE | 25,959,926 | 12,400,537 |
| Less: COST OF SALES | | |
| Contract salary and wages | <u>(21,102,166)</u> | <u>(9,543,690)</u> |
| GROSS PROFIT | 4,857,760 | 2,856,847 |
| Less: | | |
| ADMINISTRATIVE EXPENSES (Schedule I) | <u>(2,345,894)</u> | <u>(1,793,389)</u> |
| FINANCE COST (Schedule II) | <u>(90,825)</u> | <u>(51,313)</u> |
| | <u>(2,436,719)</u> | <u>(1,844,702)</u> |
| PROFIT BEFORE TAXATION | <u><u>2,421,041</u></u> | <u><u>1,012,145</u></u> |

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

**ADMINISTRATIVE EXPENSES
FOR THE YEAR ENDED 31ST MARCH 2018**

| | 2018 RM | 2017 RM |
|-----------------------------------|------------------|------------------|
| Allowance for doubtful debt | - | 4,470 |
| Bad debts written off | 94,020 | - |
| Accounting fee | 1,887 | 10,776 |
| Advertisement | 3,352 | 855 |
| Audit fee | | |
| - current year | 20,400 | 7,497 |
| - underprovision in prior period | 6,503 | 1,500 |
| Bank charges | 3,724 | 2,169 |
| Courier and postage | 5,105 | 3,841 |
| Depreciation | 35,657 | 28,660 |
| Directors emoluments | 437,112 | 398,993 |
| Directors' fee | 5,720 | 10,625 |
| Electricity | 4,168 | 2,542 |
| Employee verification | - | 2,500 |
| Entertainment | - | (19) |
| EPF, Socso and EIS | 122,875 | 73,888 |
| General expenses | 919 | 2,655 |
| GST not claimable | 10,205 | 5,804 |
| Insurance | - | 13,116 |
| Login cost | 218,907 | 202,759 |
| Maintenance | 11,786 | 6,910 |
| Office internet connection | - | 5,310 |
| Office refreshment | 5,260 | 4,155 |
| Office rental | 98,826 | 125,358 |
| Office team service charges | - | 1,360 |
| Penalty | - | 2,205 |
| Printing and stationery | 17,551 | 8,156 |
| Professional fee | 10,862 | 11,118 |
| Recruiter incentive | | |
| - current year | 4,626 | 91,224 |
| - overprovided in prior year | (63,000) | - |
| Realised loss on foreign exchange | 1,841 | 5,317 |
| Salary | 1,119,339 | 650,607 |
| Secretarial fee | 18,030 | 4,529 |
| Staff welfare | 23,351 | 2,601 |
| Staff claim | 28,742 | 36,562 |
| Telephone | 71,226 | 40,581 |
| Travelling expenses | 23,690 | 9,823 |
| Upkeep of office | 618 | 3,012 |
| Work permit | 2,592 | 11,930 |
| | <u>2,345,894</u> | <u>1,793,389</u> |

Schedule II

QUESSGLOBAL (MALAYSIA) SDN. BHD.
(Incorporated in Malaysia)

FINANCE COST
FOR THE YEAR ENDED 31ST MARCH 2018

| | 2018 | 2017 |
|------------------|---------------|---------------|
| | RM | RM |
| Interest charges | <u>90,825</u> | <u>51,313</u> |

COMPILATION REPORT

To the Management

QUESS (PHILIPPINES) CORP.

(A Wholly-Owned Subsidiary of Quess Corp. Limited)

6th Floor Salustiana D. Ty Tower Condominium,

104 Paseo de Roxas corner Perea Street,

Leqaspi Village, Makati City, Metro Manila

I have compiled the accompanying financial statements of **Quess (Philippines) Corp. (the Company)** based on information you have provided. These financial statements comprise the statement of financial position of the Company as at March 31, 2018, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

I performed this compilation engagement in accordance with *Philippine Standard on Related Services 4410 (Revised), Compilation Engagements*.

I have applied my expertise in accounting and financial reporting to assist you in the preparation and presentation of these financial statements in accordance with *Philippine Financial Reporting Standards (PFRS)*. I have complied with relevant ethical requirements, including principles of integrity, objectivity, professional competence and due care.

These financial statements and the accuracy and completeness of the information used to compile them are the responsibility of the management.

Since a compilation engagement is not an assurance engagement, I am not required to verify the accuracy or completeness of the information you provided to compile these financial statements. Accordingly, I do not express an audit opinion or a review conclusion on whether these financial statements are prepared in accordance with PFRS.



Jennifer C. Cadiz

CPA Certificate No. 134400

Tax Identification No. 297-187-552-0000

PTR No. 6636977, issued on January 17, 2018, Makati City

PRC/BOA Accreditation No. 7854, issued on August 10, 2017,
effective until January 25, 2020

May 15, 2018

Makati City, Philippines

**STATEMENT OF MANAGEMENT'S RESPONSIBILITY
FOR FINANCIAL STATEMENTS**

The management of **Quess (Philippines) Corp.** (the "Company") is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the fiscal years ended March 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

Roxas Cruz Tagle and Co. (formerly Alba Romeo & Co.), the independent auditors, appointed by the stockholders for the fiscal years ended March 31, 2018 and 2017, respectively, have audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their reports to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.



Signature

(Ajit Isaac)

Chairman of the Board



Signature

(Subrata Nag)

President/Chief Executive Officer



Signature

(Vijay Sivaram)

Treasurer

Signed this 15 day of May, 2018

Quess (Philippines) Corp

6 / F Salustiana D Ty Tower Paseo De Roxas Corner .PereaSt.Legaspi Village , Makati City -1223 Makati ,

Philippines Tel:+02 7282582 Connect@quesscorp.com

www.quessapac.com

INDEPENDENT AUDITORS' REPORT

The Shareholders and the Board of Directors
Quess (Philippines) Corp.
(Formerly Magna Ilya Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)
6th Floor Salustiana D. Ty Tower Condominium
104 Paseo de Roxas cor. Perea Street
Legaspi Village, Makati City

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Quess (Philippines) Corp. (the "Company"), which comprise the statements of financial position as at March 31, 2018 and 2017, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the fiscal years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2018 and 2017, and its financial performance and its cash flows for the fiscal years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

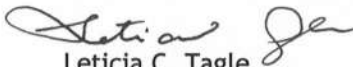
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on the Supplementary Information Required by the Bureau of Internal Revenue

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Note 21 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

ROXAS CRUZ TAGLE AND CO.
(Formerly Alba Romeo & Co.)



Leticia C. Tagle

Partner

CPA Certificate No. 0017358

Tax Identification No. 123-048-280

PTR No. 6643556, issued on January 17, 2018, Makati City

BOA/PRC Registration No. 0005, issued on December 1, 2015,
effective until December 31, 2018

SEC Accreditation No. 1583-A (Individual), Group A, issued on September 6, 2016,
effective until September 6, 2019

SEC Accreditation No. 0007-FR-4 (Firm), Group A, issued on July 16, 2015,
effective until July 15, 2018

BIR Accreditation No. 08-001682-6-2018, issued on January 26, 2018,
effective until January 25, 2021

Makati City
May 15, 2018

QUESS (PHILIPPINES) CORP.
(Formerly Magna Ikyo Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)

STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2018 AND 2017

| | Note | 2018 | 2017 |
|--------------------------------------|------|---------------------------|---------------------------|
| ASSETS | | | |
| Current assets | | | |
| Cash on hand and in banks | 7 | P1,465,553 | P4,876,910 |
| Trade and other receivables | 8 | 87,049,113 | 48,312,402 |
| Due from a related party | 19 | 1,381,362 | 1,413,921 |
| Prepayments and other current assets | 9 | 1,465,585 | 943,490 |
| Total current assets | | <u>91,361,613</u> | <u>55,546,723</u> |
| Noncurrent assets | | | |
| Investment in an associate | 10 | 250,000 | - |
| Property and equipment, net | 11 | 824,964 | 506,501 |
| Deferred tax assets | 18 | 1,217,936 | 147,565 |
| Total noncurrent assets | | <u>2,292,900</u> | <u>654,066</u> |
| TOTAL ASSETS | | <u><u>P93,654,513</u></u> | <u><u>P56,200,789</u></u> |
| LIABILITIES AND EQUITY | | | |
| Current liabilities | | | |
| Trade and other payables | 12 | P7,834,114 | P7,014,737 |
| Due to related parties | 19 | 60,921,822 | 26,530,722 |
| Income tax payable | 18 | 613,464 | 475,984 |
| Total liabilities | | <u>69,369,400</u> | <u>34,021,443</u> |
| Equity | | | |
| Share capital | 13 | 8,600,000 | 8,600,000 |
| Retained earnings | | 15,685,113 | 13,579,346 |
| Total equity | | <u>24,285,113</u> | <u>22,179,346</u> |
| TOTAL LIABILITIES AND EQUITY | | <u><u>P93,654,513</u></u> | <u><u>P56,200,789</u></u> |

(The notes on pages 5 to 40 are an integral part of these financial statements.)

QUESS (PHILIPPINES) CORP.
(Formerly Magna Ilya Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)

STATEMENTS OF COMPREHENSIVE INCOME
FOR THE FISCAL YEARS ENDED MARCH 31, 2018 AND 2017

| | Note | 2018 | 2017 |
|-------------------------------------|------|--------------------------|--------------------------|
| Revenue | 14 | P122,173,978 | P86,923,434 |
| Cost of services | 15 | <u>(89,615,560)</u> | <u>(57,342,476)</u> |
| Gross income | | 32,558,418 | 29,580,958 |
| General and administrative expenses | 16 | <u>(21,461,388)</u> | <u>(17,668,620)</u> |
| Income from operations | | 11,097,030 | 11,912,338 |
| Other operating expenses, net | 17 | <u>(7,925,092)</u> | <u>(1,840,560)</u> |
| Income before income tax | | 3,171,938 | 10,071,778 |
| Provision for income tax | 18 | | |
| Current | | 2,136,542 | 3,178,375 |
| Deferred | | <u>(1,070,371)</u> | <u>(80,412)</u> |
| | | <u>1,066,171</u> | <u>3,097,963</u> |
| Net income | | 2,105,767 | 6,973,815 |
| Other comprehensive income | | <u>-</u> | <u>-</u> |
| Total comprehensive income | | <u><u>P2,105,767</u></u> | <u><u>P6,973,815</u></u> |

(The notes on pages 5 to 40 are an integral part of these financial statements.)

QUESS (PHILIPPINES) CORP.
(Formerly Magna Ilya Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)

STATEMENTS OF CHANGES IN EQUITY
FOR THE FISCAL YEARS ENDED MARCH 31, 2018 AND 2017

| | Share capital (Note 13) | Retained earnings | Total |
|-----------------------------------|----------------------------|---------------------------|---------------------------|
| Balances at March 31, 2016 | P8,600,000 | P6,605,531 | P15,205,531 |
| Net income for the year | - | 6,973,815 | 6,973,815 |
| Balances at March 31, 2017 | 8,600,000 | 13,579,346 | 22,179,346 |
| Net income for the year | - | 2,105,767 | 2,105,767 |
| Balances at March 31, 2018 | <u>P8,600,000</u> | <u>P15,685,113</u> | <u>P24,285,113</u> |

(The notes on pages 5 to 40 are an integral part of these financial statements.)

QUESS (PHILIPPINES) CORP.
(Formerly Magna Ikyo Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)

STATEMENTS OF CASH FLOWS
FOR THE FISCAL YEARS ENDED MARCH 31, 2018 AND 2017

| | Notes | 2018 | 2017 |
|---|-------|--------------------------|--------------------------|
| Cash flows from operating activities | | | |
| Income before income tax | | P3,171,938 | P10,071,778 |
| Adjustments for: | | | |
| Provision for bad debts | 8,16 | - | 269,831 |
| Depreciation | 11,16 | 317,820 | 248,747 |
| Unrealized foreign exchange loss | 17 | 3,567,903 | - |
| Interest income | 17 | (53) | (1) |
| Interest expense | 17 | 968,922 | 939,588 |
| Operating income before working capital changes | | <u>8,026,530</u> | <u>11,529,943</u> |
| Changes in working capital accounts | | | |
| Decrease (increase) in: | | | |
| Trade and other receivables | | (38,736,711) | (21,274,245) |
| Due from a related party | | 32,559 | (1,413,921) |
| Prepayments and other current assets | | (522,095) | (98,774) |
| Increase in: | | | |
| Trade and other payables | | 819,377 | 2,108,109 |
| Due to related parties | | 31,374,435 | 16,364,175 |
| Net cash provided by operating activities | | <u>994,095</u> | <u>7,215,287</u> |
| Interest received | 17 | 53 | 1 |
| Interest paid | 16 | (968,922) | (939,588) |
| Income taxes paid | 18 | <u>(1,999,062)</u> | <u>(3,649,895)</u> |
| Net cash provided by (used in) operating activities | | <u>(1,973,836)</u> | <u>2,625,805</u> |
| Cash flows from investing activities | | | |
| Acquisition of investment in an associate | 10 | (250,000) | - |
| Acquisition of property and equipment | 11 | <u>(636,283)</u> | <u>(171,307)</u> |
| Net cash used in investing activities | | <u>(886,283)</u> | <u>(171,307)</u> |
| Effect of foreign exchange rate changes on cash | | <u>(551,238)</u> | <u>-</u> |
| Net increase (decrease) in cash on hand and in banks | | <u>(3,411,357)</u> | <u>2,454,498</u> |
| Cash on hand and in banks, April 1 | | <u>4,876,910</u> | <u>2,422,412</u> |
| Cash on hand and in banks, March 31 | | <u><u>P1,465,553</u></u> | <u><u>P4,876,910</u></u> |

(The notes on pages 5 to 40 are an integral part of these financial statements.)

QUESS (PHILIPPINES) CORP.
(Formerly Magna Ilya Infotech, Inc.)
(A Wholly-Owned Subsidiary of Quess Corp. Limited)

NOTES TO FINANCIAL STATEMENTS
AS AT AND FOR THE FISCAL YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - GENERAL INFORMATION

1.1 Corporate information

Quess (Philippines) Corp. *(Formerly Magna Ilya Infotech, Inc.)* (the "Company") was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on March 13, 2013 per SEC Registration No. CS201305088.

Its principal activities are to carry on or undertake activities relating to computer software, namely: system study and software feasibility analysis, including analysis of existing systems, business analysis, project definition, conceptual design and prototyping and designing; development and implementation of customized software, including collection and analysis of client requirements, development and implementation of the system to the client's satisfaction and design; and set up and administration of database, including understanding client data procedures, designing of tables using structured methodology like entity-relationship diagram, installation, performance tuning and database administration.

On August 14, 2015, 99% of the Company's shareholdings held by foreign nationals were assigned to Quess Corp. Limited, an entity incorporated under the laws of India. As at March 31, 2018, the Company is 99.97% owned by Quess Corp. Limited and 0.03% owned by Filipino nationals.

On October 21, 2015, SEC approved the change of its corporate name from Magna Ilya Infotech, Inc. to Quess (Philippines) Corp., and its business address from 23/F GT Tower International, 6813 Ayala Avenue, corner H.V. Dela Costa St., Salcedo Village, Makati City to its current address at 6th Floor, Salustiana D. Ty Tower Condominium, 104 Paseo de Roxas corner Perea Street, Legaspi Village, Makati City, Philippines.

In December 2017, the Company subscribed to 10,000 shares with par value of P100 each, or equivalent to 25% of the common capital stock of Quess Recruit, Inc. Out of the subscribed amount, the Company paid P250,000 in cash.

1.2 Approval of financial statements

The financial statements were approved and authorized for issuance by the Company's Board of Directors (BOD) on May 15, 2018. The Company's Treasurer, Mr. Vijay Sivaram, was authorized by the BOD to sign for, approve and cause the issuance of the audited financial statements on its behalf.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The principal accounting policies applied in the preparation of these financial statements are set out below and on succeeding pages. The policies have been consistently applied to the years presented, unless otherwise stated.

Statement of compliance

The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs). The term PFRSs in general includes all applicable PFRS, Philippine Accounting Standards (PAS) and interpretations of Philippine Interpretations committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Philippine Financial Reporting Standards Council (PFRSC) and adopted by the SEC.

Basis of adoption

The Company qualifies as a small and medium-sized entity (SME) based on the criteria set by the SEC for mandatory adoption of PFRS for SMEs. However, the Company, being part of a group that is reporting under full International Financial Reporting Standards, has availed of the exemption for mandatory adoption.

Presentation of financial statements

The financial statements are presented in accordance with PAS 1 (Revised), *Presentation of Financial Statements*. The Company presents all items of income and expense in a single statement of comprehensive income, with profit or loss and other comprehensive income (OCI) presented in two sections. It is required to present a statement of financial position as at the beginning of the earliest comparative period when the Company applies an accounting policy retrospectively, makes a retrospective restatement of items in its financial statements, or reclassifies items in the financial statements and said retrospective application, retrospective restatement or reclassification has a material effect on such third statement of financial position. The related notes to the third statement of financial position are not required to be disclosed.

The accompanying financial statements are presented in Philippine Peso (P), which is also the Company's functional currency and all values are rounded to the nearest Peso.

Basis of measurement

The Company's financial statements have been prepared on a historical cost basis, except as disclosed in the accounting policies below.

Use of judgments and estimates

The preparation of financial statements in compliance with PFRSs requires the use of certain critical accounting estimates. It also requires the Company's management to exercise its judgment in applying the Company's accounting policies. The areas where significant judgments and estimates have been made in preparing the financial statements and their effects are disclosed in Note 3.

2.2 Changes in accounting policies and disclosures

a. New amendments issued and effective from January 1, 2017

The accounting policies applied are consistent with those of the previous year, except for the following amendments which were adopted as of April 1, 2017. Except as otherwise indicated, the adoption of these amendments did not have significant impact on the Company's financial statements.

- **Amendments to PAS 7, *Disclosure Initiatives*:** The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both cash and non-cash changes. The Company applied these amendments for the first time in the current year. The Company has provided the information for both the current and the comparative period in Note 19.
- **Amendments to PAS 12, *Recognition of Deferred Tax Assets for Unrealized Losses*:** The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of deductible temporary difference related to unrealized losses. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.
- **Amendments to PFRS 12, *Disclosure of Interests in Other Entities: Clarification of the scope of disclosure*.** The amendments clarify that the disclosure requirements in PFRS 12, other than those in paragraphs B10-B16, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

b. New standards, amendments and interpretation to existing standards but not yet effective and with mandatory adoption on or after January 1, 2018

Standards and amendments to existing standards issued but not yet effective up to the date of issuance of the financial statements are listed below. This listing is of standards and amendments issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt those standards when they become effective. Except when specified, these new standards, amendments and interpretations do not have significant impact in the Company's financial statements.

- **PFRS 9, *Financial Instruments*:** In July 2014, the final version of PFRS 9, *Financial Instruments*, was issued. The final version reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement* and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting.

PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required but comparative information is not compulsory.

The adoption of PFRS 9 would result in changes in the Company's accounting process specifically in the method of calculating allowance for impairment - the exact quantum of which is currently being assessed.

- **PFRS 16, Leases:** PFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard (finance or operating lease).

PFRS 16 replaces existing leases guidance including PAS 17, *Leases*, IFRIC 4, *Determining whether an Arrangement contains a Lease*, SIC-15, *Operating Leases - Incentives* and SIC-27, *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

The standard is effective for annual periods beginning on or after January 1, 2019. Early adoption is permitted for entities that apply PFRS 15, *Revenue from Contracts with Customers*, at or before the initial application of PFRS 16.

The adoption of PFRS 16 will not have a significant impact on the financial statements because the Company's operating leases are low-value and short-term.

- **IFRIC 22, Foreign Currency Transaction and Advance Consideration:** IFRIC 22 addresses how to determine the 'date of transaction' for the purpose of determining the exchange rate to use on initial recognition of an asset, expense or income, when consideration for that item has been paid or received in advance in a foreign currency which resulted in the recognition of a non-monetary asset or non-monetary liability (e.g. a non-refundable deposit or deferred revenue).

The interpretation specifies that the date of transaction is the date on which the entity initially recognizes the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. If there are multiple payments or receipts in advance, the Interpretation requires an entity to determine the date of transaction for each payment or receipt of advance consideration.

IFRIC 22 is effective for annual periods beginning on or after January 1, 2018 with earlier application permitted. Entities can apply the interpretation either retrospectively or prospectively. Specific transition provisions apply to prospective application.

- **PFRS 15, Revenue from Contracts with Customer** (effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted). PFRS 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. PFRS 15 will supersede the current revenue recognition guidance including PAS 18, *Revenue*, PAS 11, *Construction Contracts*, and the related interpretations when it becomes effective. The core principle of PFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the PFRS 15 introduces a five-step model approach to revenue recognition:
 - a) Step 1: Identify the contracts(s) with a customer
 - b) Step 2: Identify the performance obligations in the contract
 - c) Step 3: Determine the transaction price
 - d) Step 4: Allocate the transaction price to the performance obligations in the contract
 - e) Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

Under PFRS 15, an entity recognizes revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in PFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by PFRS 15.

In April 2016, the IASB issued clarifications to PFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

- **Amendments to PFRS 2, *Classification and Measurement of Share-based Payment Transactions*** (effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted). The IASB issued amendments to PFRS 2, *Share-based Payment*, that address three main areas:
 - a) the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction;
 - b) the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and
 - c) accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.
- **Amendments to PFRS 4, *Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts*** (effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted). The amendments address concerns arising from implementing the new financial instruments standard, PFRS 9, before implementing PFRS 17, Insurance Contracts, which replaces PFRS 4.

The amendments introduce two options for entities issuing insurance contracts: i) a temporary exemption from applying IFRS 9, and ii) an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after January 1, 2018. An entity may elect the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

- **Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*** (effective date has yet to be set by the IASB; however, earlier application of the amendments is permitted). The amendments to PFRS 10 and PAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognized in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture. Similarly, gains and losses resulting from the remeasurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognized in the former parent's profit or loss only to the extent of the unrelated investors' interests in the new associate or joint venture.
- **Amendments to PAS 40, *Transfers of Investment Property*** (effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted). The amendments clarify that a transfer to, or from, investment property necessitates an assessment of whether a property meets, or has ceased to meet, the definition of investment property, supported by observable evidence that a change in use has occurred.

The amendments further clarify that situations other than the ones listed in PAS 40 may evidence a change in use, and that a change in use is possible for properties under construction (i.e. a change in use is not limited to completed properties).

The application of these amendments may have an impact on the financial statements in future periods should there be a change in use of any of its properties.

Annual Improvements Cycle - 2014-2016

- **Amendments to PFRS 1, *First-time Adoption of International Financial Reporting Standards* - *Deletion of short-term exemptions for first-time adopters.*** Short-term exemptions in paragraphs E3-E7 of IFRS 1 were deleted because they have now served their intended purpose. The amendments are effective for annual periods beginning on or after January 1, 2018, with early application permitted.
- **Amendments to PAS 28, *Investments in Associates and Joint Ventures* - *Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice.*** The amendments clarify that:
 - a) An entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss.
 - b) If an entity, that is not itself an investment entity, has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which: (i) the investment entity associate or joint venture is initially recognized; (ii) the associate or joint venture becomes an investment entity; and (iii) the investment entity associate or joint venture first becomes a parent.

The amendments should be applied retrospectively and are effective from 2018, with earlier application permitted. If an entity applies those amendments for an earlier period, it must disclose that fact.

2.3 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- (a) In the principal market for the asset or liability, or
- (b) In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

2.4 Foreign currency transactions and translation

Transactions in foreign currencies are initially recorded by the Company at the respective functional currency rates prevailing at the date of the transaction.

Monetary assets and monetary liabilities denominated in foreign currencies are retranslated at the functional currency using the prevailing exchange rate at the financial reporting date.

All differences are taken to the statements of comprehensive income with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These are recognized in other comprehensive income (OCI) until the disposal of the net investment, at which time these are recognized in profit or loss. Tax charges and credits applicable to exchange differences on these monetary items are also recorded in OCI.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

2.5 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

i. Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss (FVPL), loans and receivables, held to maturity (HTM) investments, available for sale (AFS) financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial assets that are not classified as FVPL are recognized initially at fair value, plus directly attributable transaction costs. Financial assets carried at FVPL are initially recorded at fair value and the related transaction costs are recognized in profit or loss.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as described below:

(a) Financial assets at FVPL

Financial assets at FVPL include financial assets held for trading and financial assets designated upon initial recognition at FVPL.

Financial assets are classified as held for trading if these are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives are also classified as held for trading unless these are designated as effective hedging instruments as defined by PAS 39. Financial assets at FVPL are carried in the statements of financial position at fair value with net changes in fair value presented as finance costs (negative net changes in fair value) or finance income (positive net changes in fair value) in the statements of comprehensive income.

The Company has not designated any financial assets at FVPL.

(b) Loans and receivables

This category is the most relevant to the Company. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the statements of comprehensive income. The losses arising from impairment are recognized in the statements of comprehensive income in finance costs for loans and in other operating expenses for receivables.

Financial assets under this category are disclosed in Note 4.

(c) HTM investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as HTM when the Company has the positive intention and ability to hold them to maturity. After initial measurement, HTM investments are measured at amortized cost using the EIR, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance income in the statements of comprehensive income. The losses arising from impairment are recognized in the statements of comprehensive income in finance costs.

The Company does not have any asset under this category.

(d) AFS financial assets

AFS financial assets include equity investments and debt securities. Equity investments classified as AFS are those that are neither classified as held for trading nor designated at FVPL. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value with unrealized gains or losses recognized as OCI and credited in the AFS reserve until the investment is derecognized, at which time, the cumulative gain or loss is recognized in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the AFS reserve to the statements of comprehensive income in finance costs. Interest earned while holding AFS financial assets is reported as finance income using the EIR method.

The Company evaluates whether the ability and intention to sell its AFS financial assets in the near term is still appropriate. When, in rare circumstances, the Company is unable to trade these financial assets due to inactive markets, the Company may elect to reclassify these financial assets if the Company management has the ability and intention to hold the assets for foreseeable future of until maturity.

For a financial asset reclassified from the AFS category, the fair value carrying amount at the date of reclassification becomes its new amortized cost and any previous gain or loss on the asset that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the maturity value is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the statements of comprehensive income.

The Company does not have any asset under this category.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognized when:

- a) the rights to receive cash flows from the asset have expired, or
- b) the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Company has transferred substantially all the risks and rewards of the ownership of the asset, or (ii) the Company has neither transferred nor retained substantially all the risks and rewards of the ownership of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership of the asset. When it has neither transferred nor retained substantially all of the risks and rewards of the ownership of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

ii. Impairment of financial assets

Assessment of impairment

The Company assesses at each financial reporting date whether a financial asset or group of financial assets is impaired.

It assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as payment history, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Company to reduce any difference between loss estimates and actual loss experience.

The determination of impairment losses for financial assets is inherently subjective because it requires material estimates, including the amount and timing of expected recoverable future cash flows. These estimates may change significantly from time to time, depending on available information.

Evidence of impairment

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Company on terms that it would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults.

Impairment on assets carried at amortized cost

If there is objective evidence that an impairment loss on financial assets carried at amortized cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original EIR (i.e. the EIR computed at initial recognition). The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of loss shall be recognized in the statements of comprehensive income.

Impairment on assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an asset carried at cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Impairment on AFS financial assets

For AFS financial assets, the Company assesses at each financial reporting date whether there is objective evidence that a financial asset is impaired.

In the case of equity securities classified as AFS financial assets, indicators of impairment would include a significant or prolonged decline in the fair value of the securities below cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on the equity securities previously recognized in profit or loss, is removed from equity and recognized in profit or loss for the period.

In the case of debt instruments classified as AFS financial assets, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recognized in profit or loss as part of interest income.

Reversal of impairment loss

If, in a subsequent period, the amount of the impairment loss decreases or the fair value of a debt instrument increases and the said decrease or increase can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its cost or amortized cost at the reversal date.

Impairment losses on equity securities are not reversed to profit or loss but are recognized directly in equity as part of OCI.

iii. Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at FVPL and other financial liabilities. All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Subsequent measurement

The measurement of financial liabilities depends on their classification as described below:

(a) *Financial liabilities at FVPL*

Financial liabilities at FVPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVPL.

Financial liabilities are classified as held for trading if these are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by PAS 39. Separated embedded derivatives are also classified as held for trading unless these are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognized in the statements of comprehensive income. Financial liabilities designated upon initial recognition at FVPL are designated at the initial date of recognition, and only if the criteria in PAS 39 are satisfied.

The Company does not have any financial liabilities held for trading nor has it designated any financial liability as being at FVPL.

(b) Other financial liabilities

This is the category most relevant to the Company. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statements of comprehensive income.

Financial liabilities classified under this category are disclosed in Note 4.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statements of comprehensive income.

iv. Classification of financial instruments between debt and equity

Financial instruments are classified as liability or equity in accordance with the substance of contractual arrangement. The Company designates a financial instrument as equity instrument when it represents a residual interest in the net assets of the issuer.

A financial instrument is classified as debt if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets of financial liabilities with another entity under conditions that are potentially unfavorable to the Company;
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue

Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability is reported as an expense or income.

v. Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the asset and settle the liability simultaneously.

2.6 Cash on hand and in banks

Cash includes cash on hand and in banks. Cash in banks earns interest at the respective bank deposit rates. For the purpose of reporting cash flows, cash in banks is unrestricted and available for use in current operations.

2.7 Trade and other receivables, net

Trade receivables represent amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less (or within the normal operating cycle of the business if longer), these are classified as current assets. If not, these are presented as noncurrent assets.

Trade and other receivables are recognized initially at the transaction price and are subsequently measured at amortized cost using the EIR method, less allowance for impairment loss. An allowance for impairment loss on trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables.

2.8 Prepayments and other current assets

Prepayment represents expenses not yet incurred but already paid in cash. Prepayment is initially recorded as an asset and measured at the amount of cash paid and subsequently charged to the statements of comprehensive income as these are consumed in operations or expire within the passage of time.

Prepayments and other current assets are recognized when the Company expects to receive future economic benefit from those and the amount can be measured reliably.

Prepayments and other current assets are classified in the statements of financial position as current assets when the cost of goods or services related to the prepayment are expected to be incurred within one year or the Company's normal operating cycle, whichever is longer. Otherwise, prepayments and other assets are classified as noncurrent assets.

Rental deposit represents payment made in relation to the lease entered into by the Company. This is carried at cost and will be returned to the Company only upon the expiration of the lease contract.

Rental deposits are recognized as noncurrent assets when the Company expects to receive future economic benefit from them for more than one year, otherwise these are recognized under current assets.

2.9 Investment in an associate

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

Under PAS 28, *Investment in Associates and Joint Ventures*, an entity need not use the equity method if all of the following four conditions are met:

- i. The investor is a wholly-owned subsidiary, or is a partially-owned subsidiary of another entity and its other owners, including those not otherwise entitled to vote, have been informed about, and do not object to, the investor not applying the equity method;
- ii. The investor's debt or equity instruments are not traded in a public market (a domestic or foreign stock exchange or an over-the-counter market, including local and regional markets);
- iii. The investor did not file, nor is it in the process of filing, its financial statements with a securities commission or other regulatory organization, for the purpose of issuing any class of instruments in a public market; and
- iv. The ultimate or any intermediate parent of the investor produces consolidated financial statements available for public use that comply with IFRS.

The above mentioned criteria were all met by the Company in its acquisition of investment in associate, hence the exemption was applied.

2.10 Property and equipment, net

Property and equipment are initially measured at cost. At the end of each financial reporting period, items of property and equipment are measured at cost less any subsequent accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset and the estimated present value of any future unavoidable costs of dismantling and removing items. The corresponding liability is recognized within provisions.

Subsequent expenditures relating to an item of property and equipment that have already been recognized are added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Company. All other subsequent expenditures are recognized as expense in the period in which those are incurred.

Depreciation and amortization is charged so as to allocate the costs of assets less residual values, if any, over their estimated lives using the straight-line method. Below are the estimated useful lives of property and equipment:

| | Years |
|------------------------|-------|
| Furniture and fixtures | 3 |
| Office equipment | 4 |
| Computer equipment | 4 |

Depreciation and amortization of these assets, on the same basis as other property assets, commences at the time the assets are ready for their intended use.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further depreciation is charged to the statements of comprehensive income.

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment. The lease term includes assumption of lease renewals when such have been determined to be reasonably assured. The lease renewal is reasonably assured when failure to renew the lease imposes a penalty to the lessee.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss arising on the disposal or retirement of an asset, determined as the difference between sales proceeds and the carrying amount of the asset, is recognized in the statements of comprehensive income.

2.11 Impairment of non-financial assets

Assets that have indefinite useful lives are not subject to amortization and are tested annually for impairment and more frequently if there are indicators of impairment. Assets that have definite useful lives are subject to amortization and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognized for the amount which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill, if any, that suffered impairment are reviewed for possible reversal of impairment at each reporting date.

2.12 Trade and other payables

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business, if longer); otherwise these are presented as noncurrent liabilities.

Trade and other payables are recognized initially at the transaction price and subsequently measured at amortized cost using the EIR method.

Taxes and government dues include withholding income taxes which represent taxes for an item of income required to be retained by the Company and remitted to the Bureau of Internal Revenue (BIR) on or before the tenth (10th) day of the following month. The obligation of the Company to deduct and withhold the taxes arises at the time an income payment is paid or payable, or the income payment is accrued or recorded as an expense or asset, whichever comes first. The term payable refers to the date the obligation becomes due, demandable or legally enforceable.

Unearned revenues are liabilities to deliver goods or render services to respective customers whose payments have been already received. The deferred amount is reversed and taken to the statements of comprehensive income in the period in which the related service is rendered.

2.13 Employee benefits

(a) *Pension obligations*

The liability or asset recognized in the statements of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds, or in the absence of deep market for such bonds, the market rates of government bonds.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in the retirement benefits expense in the statement of comprehensive income.

Remeasurement gains or losses arising from experience adjustment and changes in actuarial assumptions are recognized in the period in which they occur, directly in OCI, net of deferred tax. The cumulative balance is presented as "remeasurement of retirement benefits obligation" in the statement of changes in equity and in the statement of financial position.

(b) *Profit-sharing and bonuses*

The Company recognizes a liability and expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognizes a provision where contractually obliged or where there is a practice that has created a constructive obligation.

(c) *Employee leave entitlements*

Employee entitlements to annual leaves are recognized when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the financial year.

As at March 31, 2018, the Company did not set up retirement benefit plan for its employees. The Company has 186 employees, of whom the maximum service rendered as of financial reporting date was 3 years. Furthermore, it was incorporated only in March 2013.

2.14 Provisions and contingencies

Provisions are recognized when: (a) the Company has a present legal or constructive obligation as a result of past events, (b) it is probable that an outflow of resources will be required to settle the obligation and (c) the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligation may be small.

Provisions are measured at the value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognized as finance cost.

Contingent liabilities are not recognized in the financial statements. These are disclosed in the notes unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized in the financial statements but disclosed in the notes to financial statements when an inflow of economic benefits is probable.

2.15 Share capital

Share capital is measured at par value for all shares issued. When the shares are sold at a premium, the difference between the proceeds and the par value is credited to the "Share premium" account. When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Company, the shares shall be measured either at the fair value of the shares issued or fair value of the liability settled, whichever is more reliably determinable.

Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of tax, from the proceeds.

2.16 Retained earnings

Retained earnings

Retained earnings represent the cumulative balance of periodic net income or loss, dividend distribution, prior period adjustments, effect of changes in accounting policy and other capital adjustments. When retained earnings account has a debit balance, it is called "deficit", and presented as a deduction from equity.

2.17 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, excluding taxes and represents amounts receivable for goods and services provided in the normal course of business.

Revenue from rendering of services is recognized when all of the following conditions are met:

- a. the amount of revenue can be measured reliably;
- b. it is probable that the economic benefits associated with the service contract will flow to the Company;
- c. the stage of completion of the service contract can be measured reliably; and
- d. the costs incurred for the service contract and the costs to complete the service contract can be measured reliably.

Finance income

Finance income is recognized when accrued. The interest rate applied is the prevailing market rate at the end of the reporting period taking into account the effective yield on the asset or the EIR.

2.18 Costs and expense recognition

Costs and expenses are recognized in the statements of comprehensive income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably. Expenses are recognized in the statement of comprehensive income on the basis of a direct association between the costs incurred and the earning of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify, or cease to qualify, for recognition in the statements of financial position as an asset.

Costs and expenses in the statements of comprehensive income are presented using the function of expense method. Costs of services are expenses incurred that are directly associated with the services rendered and include labor and overhead. General and administrative expenses are costs attributable to administrative and other business activities of the Company.

2.19 Operating lease

The Company as lessee

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except when another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which these are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognized as a liability. The aggregate benefit of incentives is recognized as a reduction of rental expense on a straight-line basis, except when another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

2.20 Taxes

Current income tax

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute for the amount are those that are enacted or substantively enacted at the financial reporting date.

Current income tax relating to items directly recognized in equity is recognized in equity and not in the statements of comprehensive income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred tax

Deferred tax is provided using the liability method on all temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of transaction, affects neither the accounting profit nor the taxable profit or loss and
- in respect of taxable temporary differences associated with investment in subsidiaries, associates and interest in joint ventures, when timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry-forward of unused tax credits from excess minimum corporate income tax (MCIT) and net operating loss carry-over (NOLCO), and any unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits from MCIT and NOLCO and unused tax losses can be utilized, except:

- when the deferred tax asset arises from the initial recognition of an asset or liability in a transaction that is not a business combination; and at the time of transaction, affects neither accounting profit nor taxable profit (or loss).
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously.

2.21 Related parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if these are subject to common control. Related parties may be individuals or corporate entities. The key management personnel of the Company and post-employment benefit plans for the benefit of the Company's employees are also considered to be related parties.

2.22 Events after the end of the financial reporting date

Post year-end events up to the date when the financial statements were authorized for issuance by BOD that provide additional information about the Company's position at financial reporting date (adjusting events) are reflected in the financial statements. Non-adjusting post year-end events are disclosed in the notes to the financial statements when material.

There were no material transactions or events subsequent to the financial reporting date that would require adjustment to or disclosure in the financial statements.

NOTE 3 - SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the financial statements in conformity with PFRSs requires the Company's management to make estimates, assumptions and judgments that affect the amounts reported in the financial statements.

The estimates and associated assumptions are based on historical experiences and other various factors that are believed to be reasonable under the circumstances including expectations of related future events, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates, assumptions and judgments are reviewed and evaluated on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments

Going concern

The Company's management has made an assessment on the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue its business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt on the Company's ability to continue as going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

Determination of functional currency

Based on the economic substance of the underlying circumstances relevant to the Company, the functional currency is determined to be the Philippine Peso (P). It is the currency that mainly influences the Company's operations.

Classification of financial instruments

The Company classifies a financial instrument, or its component parts, on initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual agreement and the guidelines set by PAS 32 on the definitions of a financial asset, a financial liability or an equity instrument. In addition, the Company also determines and evaluates its intention and ability to keep the investments until its maturity date.

The substance of a financial instrument, rather than its legal form, and the management's intention and ability to hold the financial instrument to maturity generally governs its classification in the statements of financial position.

The classification of financial assets and liabilities is presented in Note 4.

Determination of whether an arrangement contains a lease

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is assessed for whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in the arrangement.

The Company has entered into operating lease arrangement as a lessee. The Company, as a lessee, has determined that the lessor retains substantial risks and rewards of ownership of these properties, which are on operating lease agreements.

Estimates

Impairment of financial assets

The Company assesses impairment on financial assets whenever events or changes in circumstances indicate that the carrying amount of financial asset may not be recoverable. The determination of impairment losses for financial assets requires material estimates, including the amount and timing of expected recoverable future cash flows. These estimates may change significantly from time to time, depending on available information.

The carrying amounts of financial assets as at March 31, 2018 and 2017 are disclosed in Note 5.

Management believes that the carrying amounts of financial assets approximate their recoverable amounts.

Estimation of useful lives of property and equipment

The useful lives of the Company's assets with definite life are estimated based on the period over which the assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the Company's assets. In addition, the estimation of the useful lives is based on the Company's collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

The estimated useful lives of property and equipment are discussed in Note 2.10 to the financial statements which showed no change during the fiscal years ended March 31, 2018 and 2017.

Realizability of deferred tax assets

Management reviews the carrying amount of deferred tax assets at each reporting date. Management believes that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Revenue recognition

The Company's revenue recognition policies on services rendered require the use of estimates and assumptions that may affect the reported amounts of revenues and receivables. Differences between the amounts initially recognized and actual settlements are taken up in the accounts upon reconciliation. However, there is no assurance that such use of estimates may not result in material adjustments in future periods.

Impairment of non-financial assets

The Company assesses at the end of each reporting date whether there is an indication that the carrying amounts of all non-financial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. At the end of each reporting date, the Company assesses whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated.

Management has reviewed the carrying values of the Company's non-financial assets as at March 31, 2018 and 2017 for impairment. Based on the management's assessment, there were no indications that the non-financial assets were impaired, thus no impairment loss needs to be recognized for the fiscal years ended March 31, 2018 and 2017.

NOTE 4 - FINANCIAL INSTRUMENTS

The following table summarizes the carrying values of the Company's financial assets and financial liabilities at December 31:

| | <u>2018</u> | <u>2017</u> |
|--------------------------------------|--------------------|--------------------|
| Financial assets | | |
| <i>Loans and receivables</i> | | |
| Cash on hand and in banks (Note 7) | P1,465,553 | P4,876,910 |
| Trade and other receivables (Note 8) | 87,049,113 | 48,312,402 |
| Due from a related party (Note 19) | 1,381,362 | 1,413,921 |
| Rental deposits (Note 9) | 322,572 | 211,860 |
| | <u>P90,218,600</u> | <u>P54,815,093</u> |
| Financial liabilities | | |
| <i>Other financial liabilities</i> | | |
| Trade and other payables (Note 12)* | P5,191,155 | P3,291,543 |
| Due to related parties (Note 19) | 60,921,822 | 26,530,722 |
| | <u>P66,112,977</u> | <u>P29,822,265</u> |

**Exclusive of government liabilities and value-added taxes*

The fair values of the financial assets and liabilities are included at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation sale.

The carrying amounts of cash on hand and in banks, trade and other receivables, trade and other payables, and related party balances approximate their fair values due to the relatively short-term maturities of the financial instruments.

The carrying amount of refundable security deposit approximates its fair value as management believes that any difference from measuring such assets at its amortized cost using the effective interest method is not considered material to the Company's financial position or performance.

Fair value measurement

In accordance with PFRS 13, the fair value of financial assets and liabilities which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRSs, are categorized into three levels based on the significance of inputs used to measure at the fair value as disclosed in Note 2.3.

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing, service, or regulatory agency, and those prices represent actual and regularly occurring market transaction on an arm's length basis. The fair values of the financial instruments included in Level 3 which are not traded in an active market is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument. Management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determined their impact on the total fair value.

The Company has neither financial instruments measured at fair value, nor financial instruments measured at amortized cost for which fair values are disclosed as at March 31, 2018 and 2017.

NOTE 5 - FINANCIAL AND CAPITAL RISK MANAGEMENT OBJECTIVES AND POLICIES

General objectives, policies and processes

The Management has the overall responsibility and authority for the determination of the Company's risk management objectives and policies and designing and operating processes that ensure the effective implementation of such objectives and policies. It establishes a forum of discussion of the Company's approach to risk issues in order to make relevant decisions.

Financial risk management objectives and policies

The Company is exposed through its operations to market risk, credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

There have been no substantive changes in the Company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

The policies for managing specific risks are summarized below:

(a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks comprise three types of risk: interest rate risk, foreign currency risk and commodity price risk. Financial instruments affected by market risk include cash in banks, trade receivables, trade payables, and dues to/from related parties.

i. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company has interest-bearing financial liabilities primarily on due to related parties. However, the interest rates on such advances were fixed throughout the life of the loan. The Management foresees no significant interest rate risk.

ii. Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to due to related parties, cash in banks, trade receivables and trade payables that are denominated in a currency different from the Company's functional currency. The Management forecasts that there are no significant foreign currency risk in the future.

iii. Commodity price risk

Commodity price risk is the risk related to volatility of price of certain commodities. The Company is not exposed to this risk as its operations do not constitute goods which prices are volatile.

(b) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is mainly exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and foreign exchange transactions.

Customer credit risk is managed by managing and analyzing the credit risk for each new customer before standard payment and delivery terms and conditions are offered. Outstanding receivables are regularly monitored. The credit quality of the Company's financial assets that are neither past due nor impaired is considered to be good quality and expected to be collectible without incurring any credit losses.

Credit risk from balances with banks is managed by ensuring that the Company's deposit arrangements are with reputable and financially sound counterparties.

The following table provides information regarding the maximum credit risk exposure of the Company as at March 31:

| | 2018 | 2017 |
|--------------------------------------|--------------------|--------------------|
| Cash in banks (Note 7) | P1,455,553 | P4,866,910 |
| Trade and other receivables (Note 8) | 87,049,113 | 48,312,402 |
| Due from a related party (Note 19) | 1,381,362 | 1,413,921 |
| Rental deposit (Note 9) | 322,572 | 211,860 |
| | <u>P90,208,600</u> | <u>P54,805,093</u> |

The Company does not hold any collateral as security or other enhancements attached to its financial assets.

Aging analyses of financial assets

The aging analyses of the Company's financial assets as at March 31 are as follow:

| | 2018 | | | | | | |
|--|--------------------|-------------------------------------|---------------------------|--------------------|--------------------|--------------------|-----------------------------|
| | Total | Neither impaired nor past due | Past due but not impaired | | | | Past due and impaired |
| | | | < 30 days | 31-60 days | 61-90 days | > 90 days | |
| Cash in banks (Note 7) | P1,455,553 | P1,455,553 | P- | P- | P- | P- | P- |
| Trade and other receivables (Note 8) | 87,049,113 | 58,031,751 | 8,410,721 | 910,537 | 1,048,245 | 18,647,859 | - |
| Due from a related party (Note 19) | 1,381,362 | 1,381,362 | - | - | - | - | - |
| Rental deposit (Note 9) | 322,572 | 322,572 | - | - | - | - | - |
| | <u>P90,208,600</u> | <u>P61,191,238</u> | <u>P8,410,721</u> | <u>P910,537</u> | <u>P1,048,245</u> | <u>P18,647,859</u> | <u>P-</u> |
| | 2017 | | | | | | |
| | Total | Neither impaired nor past due | Past due but not impaired | | | | Past due and impaired |
| | | | < 30 days | 31-60 days | 61-90 days | > 90 days | |
| Cash in banks (Note 7) | P4,866,910 | P4,866,910 | P- | P- | P- | P- | P- |
| Trade and other receivables (Note 8) | 48,312,402 | 472,502 | 12,307,144 | 10,512,404 | 10,422,275 | 14,328,246 | 269,831 |
| Due from a related party (Note 19) | 1,413,921 | 1,413,921 | - | - | - | - | - |
| Rental deposit (Note 9) | 211,860 | 211,860 | - | - | - | - | - |
| | <u>P54,805,093</u> | <u>P6,965,193</u> | <u>P12,307,144</u> | <u>P10,512,404</u> | <u>P10,422,275</u> | <u>P14,328,246</u> | <u>P269,831</u> |

Credit quality per class of financial assets

The Company's bases in grading its financial assets are as follow:

High grade - These are receivables which have a high probability of collection (the counterparty has the apparent ability to satisfy its obligation and the security on the receivables are readily enforceable).

Standard grade - These are receivables where collections are probable due to the reputation and the financial ability of the counterparty to pay but have been outstanding for a certain period of time.

Substandard grade - These are receivables that can be collected provided the Company makes persistent effort to collect them.

The following table shows the credit quality by class of financial assets of the Company based on their historical experience with the corresponding third parties as at March 31:

| | 2018 | | | | | |
|--------------------------------------|------------------------------------|--------------------|-------------------|---------------------------|-----------|--------------------|
| | Neither impaired nor High grade | Standard grade | Substandard grade | Past due but not impaired | Impaired | Total |
| Cash in banks (Note 7) | P1,455,553 | | P- | P- | P- | P1,455,553 |
| Trade and other receivables (Note 8) | - | 58,031,751 | - | 29,017,362 | - | 87,049,113 |
| Due from a related party (Note 19) | 1,381,362 | - | - | - | - | 1,381,362 |
| Rental deposit (Note 9) | 322,572 | - | - | - | - | 322,572 |
| | P3,159,487 | P58,031,751 | P- | P29,017,362 | P- | P90,208,600 |

| | 2017 | | | | | |
|--------------------------------------|------------------------------------|-----------------|-------------------|---------------------------|-----------------|--------------------|
| | Neither impaired nor High grade | Standard grade | Substandard grade | Past due but not impaired | Impaired | Total |
| Cash in banks (Note 7) | P4,866,910 | | P- | P- | P- | P4,866,910 |
| Trade and other receivables (Note 8) | - | 472,502 | - | 47,570,069 | 269,831 | 48,312,402 |
| Due from a related party (Note 19) | 1,413,921 | - | - | - | - | 1,413,921 |
| Rental deposit (Note 9) | 211,860 | - | - | - | - | 211,860 |
| | P6,492,691 | P472,502 | P- | P47,570,069 | P269,831 | P54,805,093 |

(c) Liquidity risk

This represents the risk or difficulty in raising funds to meet the Company's commitment associated with financial obligation and daily cash flow requirement. The Company is exposed to the possibility that adverse exchanges in the business environment and/or its operations would result to substantially higher working capital requirements and the subsequent difficulty in financing additional working capital.

The Company's approach to manage its liquidity profile are: (a) to ensure that adequate funding is available at all times; (b) to meet commitments as these arise without incurring unnecessary costs; and (c) to be able to access funding when needed. Also, the Company addresses liquidity concerns primarily through cash flows from operations and short-term borrowings, if necessary. The Company likewise regularly evaluates other financing instruments to broaden the Company's range of financing sources.

The following tables show the Company's liquidity gap analysis of its financial assets as at March 31:

| | 2018 | | | |
|--------------------------------------|--------------------|--------------------|--------------------|---------------|
| | Total | On demand | Within 1 year | Beyond 1 year |
| Cash in banks (Note 7) | P1,465,553 | P1,465,553 | P- | P- |
| Trade and other receivables (Note 8) | 87,049,113 | 29,017,362 | 58,031,751 | - |
| Due from a related party (Note 19) | 1,381,362 | 1,381,362 | - | - |
| Rental deposit (Note 9) | 322,572 | - | 322,572 | - |
| | P90,218,600 | P31,864,277 | P58,354,323 | P- |

| | 2017 | | | |
|--------------------------------------|--------------------|--------------------|-----------------|---------------|
| | Total | On demand | Within 1 year | Beyond 1 year |
| Cash in banks (Note 7) | P4,876,910 | P4,876,910 | P- | P- |
| Trade and other receivables (Note 8) | 48,042,571 | 47,570,069 | 472,502 | - |
| Due from a related party (Note 19) | 1,413,921 | 1,413,921 | - | - |
| Rental deposit (Note 9) | 211,860 | - | 211,860 | - |
| | <u>P54,545,262</u> | <u>P53,860,900</u> | <u>P684,362</u> | <u>P-</u> |

Capital risk management

The capital of the Company comprises of funds invested by the Parent and local shareholders.

The Company's BOD has the overall responsibility for monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Company's external environment and the risks underlying the Company's business operations and industry.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions.

The Company through the Finance function sets operational targets and performance indicators in order to assure that the capital and returns requirements are achieved. Appropriate monitoring and reporting systems accompany these targets and indicators to assess the achievement of Company goals and institute appropriate action.

There were no changes in the Company's approach to capital management during the year.

NOTE 7 - CASH ON HAND AND IN BANKS

The account consists of:

| | 2017 | 2016 |
|-----------------|-------------------|-------------------|
| Petty cash fund | P10,000 | P10,000 |
| Cash in banks | <u>1,455,553</u> | <u>4,866,910</u> |
| | <u>P1,465,553</u> | <u>P4,876,910</u> |

Cash in banks consists of savings and current deposit accounts earning interest at an annual rate of 0.25%.

Interest income earned on these deposits amounted to P53 and P1 for the fiscal years ended March 31, 2018 and 2017, respectively, as disclosed in Note 17.

NOTE 8 - TRADE AND OTHER RECEIVABLES

The account consists of:

| | 2018 | 2017 |
|------------------------------------|--------------------|--------------------|
| Trade receivables | P86,349,204 | P48,114,852 |
| Advances to officers and employees | <u>699,909</u> | <u>197,550</u> |
| | <u>P87,049,113</u> | <u>P48,312,402</u> |

Trade receivables represent uncollected service revenue amounting to P86,349,204 and P48,114,852 as at March 31, 2018 and 2017, respectively, which are unsecured, non-interest bearing and usually due within 30 days from invoice date.

There were no trade receivables pledged as collateral.

The Company has directly written-off trade receivables in the amount of nil and P269,831 as at March 31, 2018 and 2017, respectively. Provision for bad debts amounting to nil in 2018 and P269,831 in 2017 were recognized, as disclosed in Note 16.

In determining the recoverability of trade receivables, the Company considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated.

Cash advances made to officers and employees is for working capital expenditures, non-interest bearing and are subject to liquidation upon utilization.

As at March 31, 2018 and 2017, the Management has assessed that its total outstanding receivables is collectible within the next twelve months from the financial reporting date.

NOTE 9 - PREPAYMENTS AND OTHER CURRENT ASSETS

The account consists of:

| | <u>2018</u> | <u>2017</u> |
|--------------------|-------------------|-----------------|
| Prepaid expenses | P777,485 | P552,948 |
| Rental deposit | 322,572 | 211,860 |
| Input VAT | 270,504 | 83,658 |
| Deferred input VAT | 95,024 | 95,024 |
| | <u>P1,465,585</u> | <u>P943,490</u> |

Prepaid expenses include services paid by the Company in advance for its advertisement, payroll software and health insurance plan of employees.

Rental deposit pertain to the non-interest bearing rental deposit that is not pledged as security for any liability, paid to the lessor, which will be refunded at the end of the lease contract.

Input VAT refers to the tax passed on to the Company by its suppliers, for acquisition of goods and services, which may be applied against its output VAT.

Deferred input VAT arises from accrual of professional fees.

NOTE 10 - INVESTMENT IN AN ASSOCIATE

In December 2017, the Company subscribed to 10,000 shares with par value of P100 each, or equivalent to 25% of the common capital stock of Qess Recruit, Inc. Out of the subscribed amount, the Company paid P250,000 in cash.

The Company accounted for the investment in an associate using the cost method in compliance with the requirements set forth in Note 2.10.

A summary of financial information of Quess Recruit, Inc. is as follows:

| | 2018 | 2017 |
|----------------------------|------------|-----------|
| Total assets | P2,416,349 | 1,114,409 |
| Total liabilities | 1,658,011 | 381,362 |
| Total equity | 758,338 | 733,047 |
| Total revenue | 1,507,918 | - |
| Net income | 25,291 | (266,953) |
| Total comprehensive income | 25,291 | (266,953) |

Management has reviewed the carrying value of the Company's investment in an associate as at March 31, 2018 for impairment. Based on the results of its evaluation, there were no indications that the investment is impaired.

NOTE 11 - PROPERTY AND EQUIPMENT, NET

The details of and movements in this account are as follow:

| | Furniture and fixtures | Office equipment | Computer equipment | Total |
|---------------------------------|---------------------------|---------------------|-----------------------|-----------|
| Cost | | | | |
| At April 1, 2016 | P277,053 | P3,393 | P526,523 | P806,969 |
| Additions | 13,612 | 44,756 | 112,939 | 171,307 |
| At March 31, 2017 | 290,665 | 48,149 | 639,462 | 978,276 |
| Additions | 220,191 | 13,728 | 402,364 | 636,283 |
| At March 31, 2018 | 510,856 | 61,877 | 1,041,826 | 1,614,559 |
| Accumulated depreciation | | | | |
| At April 1, 2016 | 44,614 | 848 | 177,566 | 223,028 |
| Depreciation (Note 16) | 96,132 | 6,235 | 146,380 | 248,747 |
| At March 31, 2017 | 140,746 | 7,083 | 323,946 | 471,775 |
| Depreciation (Note 16) | 134,794 | 12,351 | 170,675 | 317,820 |
| At March 31, 2018 | 275,540 | 19,434 | 494,621 | 789,595 |
| Carrying amount | | | | |
| At March 31, 2017 | P149,919 | P41,066 | P315,516 | P506,501 |
| At March 31, 2018 | P235,316 | P42,443 | P547,205 | P824,964 |

There are no restrictions on title, contractual commitments or property and equipment pledged as security for liabilities as at March 31, 2018 and 2017, respectively.

Management sees no condition of impairment and believes that the net carrying amount of property and equipment can be recovered through use in operations.

NOTE 12 - TRADE AND OTHER PAYABLES

The account consists of:

| | 2018 | 2017 |
|------------------------|-------------------|-------------------|
| Trade payables | P1,112,236 | P803,777 |
| Accrued expenses | 4,078,919 | 2,487,766 |
| Government liabilities | 1,534,564 | 1,666,302 |
| Output VAT | 432,504 | 303,235 |
| Deferred output VAT | 675,891 | 1,753,657 |
| | <u>P7,834,114</u> | <u>P7,014,737</u> |

Trade payables pertain to outstanding obligations to suppliers, which are normally payable within 30 days from billing.

Accrued expenses, which are normally settled within 30 days, includes utilities, payroll and other expenses incurred by the Company that are not yet paid during the financial period.

Government liabilities pertain to SSS, PHIC and HDMF premium contributions to be remitted on the respective government agencies the following month.

Output VAT refers to the tax on the Company's sales of services to customers. Output VAT could be offset against input VAT to determine the net VAT due and payable.

Deferred output VAT arises from service revenues accrued but not yet collected by the Company.

NOTE 13 - SHARE CAPITAL

The account consists of:

| | 2018 | | 2017 | |
|--|------------------|--------------------|------------------|--------------------|
| | Number of shares | Amount | Number of shares | Amount |
| Authorized share capital at P100 par value per share | <u>344,000</u> | <u>P34,400,000</u> | <u>344,000</u> | <u>P34,400,000</u> |
| Issued and outstanding share capital at P100 par value per share | <u>86,000</u> | <u>P8,600,000</u> | <u>86,000</u> | <u>P8,600,000</u> |

NOTE 14 - REVENUE

The Company's revenue from rendering IT consultancy and services amounted to P122,173,978 and P86,923,434 for the fiscal years ended March 31, 2018 and 2017, respectively.

NOTE 15 - COST OF SERVICES

The account consists of:

| | 2018 | 2017 |
|---------------------------------|--------------------|--------------------|
| Salaries and wages | P75,892,032 | P48,312,637 |
| 13th month pay | 3,113,122 | 2,760,998 |
| SSS/PHIC and HDMF contributions | 2,316,082 | 1,945,404 |
| Transportation and travel | 2,025,600 | 99,127 |
| Other employee benefits | 6,268,724 | 4,224,310 |
| | <u>P89,615,560</u> | <u>P57,342,476</u> |

Other employee benefits include de minimis benefits and other bonuses.

NOTE 16 - GENERAL AND ADMINISTRATIVE EXPENSES

The account consists of:

| | 2018 | 2017 |
|--|--------------------|--------------------|
| Salaries and wages | P10,038,992 | P7,681,917 |
| 13th month pay and other employee benefits | 1,947,910 | 1,941,631 |
| Rent (Note 20) | 1,243,907 | 937,410 |
| Transportation and travel | 1,159,276 | 681,185 |
| Professional fees | 1,137,728 | 1,784,037 |
| Communication, light and water | 1,003,492 | 893,303 |
| Software and log in fees | 994,236 | 974,314 |
| Taxes and licenses | 667,881 | 555,607 |
| Advertising | 475,752 | 233,548 |
| SSS, PHIC and HDMF contributions | 454,353 | 375,505 |
| Penalties | 396,090 | - |
| Recruitment | 385,950 | 93,717 |
| Depreciation (Note 11) | 317,820 | 248,747 |
| Supplies | 170,844 | 98,344 |
| Association dues and membership fees | 146,815 | 100,800 |
| Bank charges | 122,163 | 144,268 |
| Training and allowances | 103,663 | 72,972 |
| Repairs and maintenance | 43,068 | 39,920 |
| Representation | 26,517 | 13,879 |
| Provision for bad debts (Note 8) | - | 269,831 |
| Miscellaneous | 624,931 | 527,685 |
| | <u>P21,461,388</u> | <u>P17,668,620</u> |

NOTE 17 - OTHER OPERATING EXPENSES, NET

The account consists of:

| | 2018 | 2017 |
|----------------------------------|-------------------|-------------------|
| Unrealized foreign exchange loss | P3,567,903 | P- |
| Realized foreign exchange loss | 3,388,320 | P900,973 |
| Interest expense (Note 19) | 968,922 | 939,588 |
| Interest income (Note 7) | (53) | (1) |
| | <u>P7,925,092</u> | <u>P1,840,560</u> |

Realized foreign exchange loss arose from foreign currency-denominated revenue and purchase transactions made by the Company, as well as related party advances.

Unrealized foreign exchange loss arose from translation of outstanding foreign currency denominated related party loans, as disclosed in Note 19.

NOTE 18 - INCOME TAXES

a) The components of the Company's provision for income tax are as follow:

| | 2018 | 2017 |
|----------|-------------------|-------------------|
| Current | P2,136,542 | P3,178,375 |
| Deferred | (1,070,371) | (80,412) |
| | <u>P1,066,171</u> | <u>P3,097,963</u> |

b) A reconciliation of the provision for income tax computed at the statutory income tax rate and the provision for income tax shown in the profit or loss are as follow:

| | 2018 | 2017 |
|---|-------------------|--------------------|
| Income before tax | <u>P3,171,938</u> | <u>P10,071,778</u> |
| Income tax expense at statutory rate of 30% | 951,581 | 3,021,533 |
| Add (deduct) tax effect of: | | |
| Non-taxable income | (16) | - |
| Non-deductible expenses | <u>114,606</u> | <u>76,430</u> |
| | <u>P1,066,171</u> | <u>P3,097,963</u> |

c) The movements in deferred taxes during the year are as follow:

| | 2018 | | | |
|----------------------------------|-----------------|--|----------------------|-------------------|
| | Beginning | Charged (credited) to net income | Charged to equity | Ending |
| Provision for bad debts | P80,949 | P- | P- | P80,949 |
| Unrealized foreign exchange loss | 66,616 | 1,070,371 | - | 1,136,987 |
| | <u>P147,565</u> | <u>P1,070,371</u> | <u>P-</u> | <u>P1,217,936</u> |
| | 2017 | | | |
| | Beginning | Charged (credited) to net income | Charged to equity | Ending |
| Provision for bad debts | P- | P80,949 | P- | P80,949 |
| Unrealized foreign exchange loss | 67,153 | (537) | - | 66,616 |
| | <u>P67,153</u> | <u>P80,412</u> | <u>P-</u> | <u>P147,565</u> |

d) The movements in income tax payable are as follow:

| | 2018 | 2017 |
|---------------------------|-------------|-------------|
| Balance at April 1 | P475,984 | P947,504 |
| Charged to profit or loss | 2,136,542 | 3,178,375 |
| Income taxes paid | (1,999,062) | (3,649,895) |
| Balance at March 31 | P613,464 | P475,984 |

NOTE 19 - RELATED PARTY TRANSACTIONS

Transactions with related parties consist of services rendered to affiliates and advances for various expenses. Both are to be settled through cash payment.

| Related party | Relationship | Country of incorporation |
|---|-----------------------------|--------------------------|
| Quess Corp. Limited | Parent | India |
| Quess Corp. Holding Pte. Ltd. (Singapore) | Entity under common control | Singapore |
| Quess Corp. (USA), Inc. | Entity under common control | USA |
| Quess Global (Malaysia) | Entity under common control | Malaysia |
| Quess Recruit, Inc. | Associate | Philippines |

Due from a related party includes receivable from Quess Recruit, Inc. for the expenses paid by the Company for the former's operation amounting to P1,381,362 and P1,413,921 as at March 31, 2018 and 2017, respectively, as shown in the statements of financial position.

No provision for bad debts expense was recognized on due from related party as the Company believes that the amount can be recovered in full in the near future.

Due to related parties amounting to P60,921,822 and P21,530,722 as at March 31, 2018 and 2017, respectively include interest-bearing advances from Quess Corp. Holding Pte. Ltd. (Singapore) and Quess Corp. (USA), Inc. and non-interest-bearing advances from Quess Global (Malaysia) for payment of salaries and operating expenses of the Company. Those advances are unsecured, unguaranteed, expected to be settled in cash and are payable on demand; thus, those are all classified as current liabilities.

The details showing the nature and amount of transactions under each category for the years ended March 31, 2018 and 2017 are as follow:

| 2018 | | | | | |
|--|-----------------------------|---------------------------|------------------------|----------------------|---|
| Related party | Relationship | | Due from related party | Due to related party | Terms and conditions |
| Quess Corp. Holdings Pte. Ltd. (Singapore) | Entity under common control | Balance at April 1, 2017 | P- | P19,908,709 | 2.25% interest annually, unsecured, payable on demand |
| | | Advances | - | 36,867,578 | |
| | | Interest | - | 577,611 | |
| | | Translation | - | 3,567,924 | |
| | | Balance at March 31, 2018 | - | 60,921,822 | |
| Quess Corp. (USA), Inc. | Entity under common control | Balance at April 1, 2017 | - | 5,144,363 | 8% interest annually, unsecured, payable on demand |
| | | Interest | - | 391,311 | |
| | | Payments | - | (5,760,084) | |
| | | Translation | - | 224,410 | |
| | | Balance at March 31, 2018 | - | - | |
| Quess Global (Malaysia) | Entity under common control | Balance at April 1, 2017 | - | 1,477,650 | Non-interest bearing unsecured, payable on demand |
| | | Advances | - | 16,817,818 | |
| | | Payments | - | (21,087,723) | |
| | | Translation | - | 2,792,255 | |
| | | Balance at March 31, 2018 | - | - | |
| Quess Recruit, Inc. | Associate | Balance at April 1, 2017 | 1,413,921 | - | Non-interest bearing unsecured, payable on demand |
| | | Advances | 1,233,291 | - | |
| | | Payments | (1,265,850) | - | |
| | | Balance at March 31, 2018 | 1,381,362 | - | |
| | | | <u>P1,381,362</u> | <u>P60,921,822</u> | |
| 2017 | | | | | |
| Related party | Relationship | | Due from related party | Due to related party | Terms and conditions |
| Quess Corp. Holdings Pte. Ltd. (Singapore) | Entity under common control | Balance at April 1, 2016 | P- | P5,336,070 | 2.25% interest annually, unsecured, payable on demand |
| | | Advances | - | 14,411,107 | |
| | | Interest | - | 161,532 | |
| | | Balance at March 31, 2017 | - | 19,908,709 | |
| | | | | | |
| Quess Corp. (USA), Inc. | Entity under common control | Balance at April 1, 2016 | - | 4,830,477 | 8% interest annually, unsecured, payable on demand |
| | | Interest | - | 381,063 | |
| | | Translation | - | (67,177) | |
| | | Balance at March 31, 2017 | - | 5,144,363 | |
| | | | | | |
| Quess Global (Malaysia) | Entity under common control | Balance at April 1, 2016 | - | - | Non-interest bearing unsecured, payable on demand |
| | | Advances | - | 1,477,650 | |
| | | Balance at March 31, 2017 | - | 1,477,650 | |
| | | | | | |
| | | | | | |
| Quess Recruit Inc. | Associate | Balance at April 1, 2016 | - | - | Non-interest bearing unsecured, payable on demand |
| | | Advances | 1,413,921 | - | |
| | | Balance at March 31, 2017 | 1,413,921 | - | |
| | | | <u>1,413,921</u> | <u>P26,530,722</u> | |
| | | | | | |

The compensation of key management personnel for the fiscal years ended March 31, 2018 and 2017 amounted to P4,041,581 and P3,552,790, respectively.

NOTE 20 - CONTINGENCIES AND COMMITMENTS

Operating lease commitment - Company as lessee

The Company leases its office space with a term of one (1) year and is renewable thereafter under the same terms and conditions upon agreement. Rental expense incurred by the Company for the fiscal years ended March 31, 2018 and 2017 amounted to P1,243,907 and P937,410, respectively, as disclosed in Note 16.

Rental deposits amounting to P322,572 and P211,860 as at March 31, 2018 and 2017, respectively, are refundable at the end of lease term, as disclosed in Note 9.

Contingencies

There are no significant contingencies in relation to any legal action or claims involving the Company as at and for the fiscal years ended March 31, 2018 and 2017.

NOTE 21 - SUPPLEMENTARY INFORMATION REQUIRED BY THE BIR

Presented below is the supplementary information which is required by the BIR under its existing Revenue Regulations (RR) to be disclosed as part of the notes to financial statements in addition to the disclosures mandated under PFRS.

A. REVENUE REGULATIONS NO. 15-2010

In compliance with the requirements of RR No. 15-2010 issued on November 25, 2010, hereunder are the information on taxes, duties and license fees paid or accrued during the taxable fiscal year ended March 31, 2018:

1. The amount of output VAT declared during the year and the account title and amount/s upon which the same was based

The details of the Company's gross sales/receipts and output VAT are as follow:

| Type of revenue | Gross receipts | Output VAT |
|------------------|--------------------|-------------------|
| Vatable sales | P25,044,500 | P3,005,340 |
| Zero-rated sales | 51,835,154 | - |
| | <u>P76,879,654</u> | <u>P3,005,340</u> |

Total revenues per book for the fiscal year ended March 31, 2018 amounted to P122,173,978. The difference from the total sales per VAT returns amounting to P45,294,324 is due to uncollected sales.

2. The amount of input VAT

| | |
|--|------------------|
| Balance at beginning of year | P- |
| Domestic purchases of goods other than capital goods | 29,445 |
| Domestic purchases of services | 526,327 |
| VAT paid | <u>(285,268)</u> |
| Balance at end of year | <u>P270,504</u> |

3. The amount of withholding taxes paid/accrued for the year

| | |
|----------------------------------|--------------------|
| Tax on compensation and benefits | P10,891,213 |
| Creditable withholding taxes | 985,444 |
| Expanded withholding taxes | 550,660 |
| | <u>P12,427,317</u> |

4. Taxes and licenses

| | |
|-------------------|-----------------|
| Mayor's permit | P5,000 |
| Other local taxes | 662,881 |
| | <u>P667,881</u> |

5. Deficiency tax assessments and tax cases

As at March 31, 2018, the Company has no pending tax court cases and has not received any tax assessment notice from the BIR.

B. REVENUE REGULATIONS NO. 19-2011

RR No. 19-2011 issued on December 9, 2011 requires the disclosure of the schedules of taxable revenues, cost of sales/services, non-operating and taxable other income, itemized deductions, taxes and licenses and other significant tax information in the notes to financial statements.

The Company's transactions are subject only to regular/normal tax rate. It does not have transactions exempt from tax or subject to special rate.

Following are the required schedules in compliance with the said revenue issuances:

1. Revenues

| | |
|------------------|---------------------|
| | <u>2018</u> |
| Sale of services | <u>P122,173,978</u> |

2. Cost of services

| | |
|---|--------------------|
| | <u>2018</u> |
| Direct charges - salaries, wages and benefits | |
| Salaries and wages | P75,892,032 |
| 13th month pay | 3,113,122 |
| SSS/PHIC and HDMF contributions | 2,316,082 |
| Transportation and travel | 2,025,600 |
| Other employee benefits | 6,268,724 |
| | <u>P89,615,560</u> |

3. Ordinary allowable itemized deductions

| | | |
|---|-----------|--------------------|
| Salaries and allowances | | P11,986,902 |
| Rental | | 1,243,907 |
| Transportation and travel | | 1,159,276 |
| Professional fees | | 1,137,728 |
| Communication, light and water | | 1,003,492 |
| Interest | | 968,922 |
| Taxes and licenses | | 667,881 |
| Advertising and promotion | | 475,752 |
| SSS, GSIS, Philhealth, HDMF and other contributions | | 454,353 |
| Depreciation | | 317,820 |
| Office supplies | | 170,844 |
| Training and seminars | | 103,663 |
| Repairs and maintenance - (Materials/supplies) | | 43,068 |
| Representation and Entertainment | | 26,517 |
| Others | | |
| Realized foreign exchange loss | 3,388,320 | |
| Software | 994,236 | |
| Recruitment | 385,950 | |
| Association dues and membership fees | 146,815 | |
| Bank charge | 122,163 | |
| Miscellaneous | 639,002 | |
| | | <u>5,676,486</u> |
| | | <u>P25,436,611</u> |

4. Taxes and licenses

The details of the Company's taxes and licenses are disclosed in section A of this note.

QUESSCORP HOLDINGS PTE. LTD.

Company Reg. No.: 201526129N

**DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

**DIRECTORS' STATEMENT AND AUDITED FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

C O N T E N T S

| | PAGES |
|--|--------------|
| Directors' Statement | 1 – 2 |
| Independent Auditors' Report | 3 – 5 |
| Statement of Financial Position | 6 |
| Statement of Profit or Loss and Other Comprehensive Income | 7 |
| Statement of Changes in Equity | 8 |
| Statement of Cash Flows | 9 |
| Notes to the Financial Statements | 10 – 38 |

QUESSCORP HOLDINGS PTE. LTD.
(Company Reg. No.: 201526129N)

**DIRECTORS' STATEMENT
FOR THE FINANCIAL YEAR EDNED 31 MARCH 2018**

The directors are pleased to present the statement to the members together with the audited financial statements of Quesscorp Holdings Pte. Ltd. (the "Company") for the financial year ended 31 March 2018.

1. OPINION OF THE DIRECTORS

In the opinion of the directors,

- (a) the financial statements of the Company are drawn up so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and the financial performance, changes in equity and cash flows of the Company for the year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

2. DIRECTORS

The directors of the Company in office at the date of this statement are:

Subrata Kumar Nag
Ajit Abraham Isaac
Jur Keckeis Roman Werner
Sandro Lang

3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE OF SHARES OR DEBENTURES

Neither at the end nor at any time during the financial year was the Company a party to any arrangement whose object are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of the Company or any other body corporate.

4. DIRECTORS' INTEREST IN SHARES OR DEBENTURES

The directors of the company holding office at the end of the financial year had no interest of the share capital or debentures of the company or of related corporations either at the beginning of the financial year, or date of appointment, if later, or at the end of the financial year as recorded in the register of directors' shareholdings kept by the company under section 164 of the Singapore Companies Act, Chapter 50 (the "Act"), except as follows:

| | <u>Shareholdings in the name of the directors</u> | |
|----------------------------|---|-------------------------|
| | <u>As at 01.04.2017</u> | <u>As at 31.03.2018</u> |
| <u>The Holding Company</u> | <u>(No. of ordinary shares)</u> | |
| Ajit Abraham Isaac | 18,585,960 | 17,585,960 |
| Subrata Kumar Nag | 12,102 | 55,128 |

QUESSCORP HOLDINGS PTE. LTD.
(Company Reg. No.: 201526129N)

**DIRECTORS' STATEMENT
FOR THE FINANCIAL YEAR EDNED 31 MARCH 2018**

5. SHARES OPTIONS

There were no shares options granted during the financial year to subscribe for unissued shares of the Company or any corporation in the group.

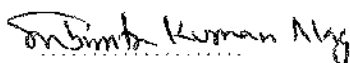
There were no shares issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or any corporation in the group.

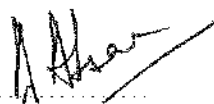
There were no unissued shares of the Company or any corporation in the group under shares option at the end of the financial year.

6. AUDITORS

JOE TAN & ASSOCIATES PAC, Public Accountants and Chartered Accountants, has expressed its willingness to accept appointment as Auditors.

On behalf of the Board of Directors


Subrata Kumar Nag
Director


Ajit Abraham Isaac
Director

Singapore

14 MAY 2018



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

QUESSCORP HOLDINGS PTE. LTD.

Report on the Financial Statements

Qualified Opinion

We have audited the financial statements of Quesscorp Holdings Pte. Ltd. (the "Company"), which comprise the statement of financial position of the Company as at 31 March 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the financial position of the Company as at 31 March 2018 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

Basis for Qualified Opinion

Included under Other Investment of S\$280,496 in 2018 and of S\$424,222 in 2017 in the statement of financial position at reporting date are the Company's investments in a sole establishment (two sole establishments in 2017) in which the Company has 100% interest. However, it was disclosed in Note 6 to these accounts that the Company has neither control nor significance influence and hence the Company did not combine the accounts of these establishments with those of the Company for both financial years. We are unable to satisfy ourselves that the Company has neither control nor significant influences in these sole establishments.

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.



Other Information

Management is responsible for the other information. The other information comprises the Directors' Statement on pages 1 to 2.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Other Matter

The financial statements of Quesscorp Holdings Pte. Ltd. for the financial year ended 31 March 2017 were audited by another firm of auditors who expressed an unqualified opinion on those financial statements on 15 May 2017.

Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:



- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

JOE TAN & ASSOCIATES PAC
Public Accountants and
Chartered Accountants

Singapore

14 MAY 2018

5

1 Coleman Street #05-16 The Adelphi Singapore 179803

Tel: (65) 6837 0360

Fax: (65) 6837 0369

Email: enquiry@jdt.com.sg

website: www.jdt.com.sg

Incorporated with Limited Liability

Regn No. 200801266N

An Accredited Training Organisation for the CA (Singapore)



PrimeGlobal

*An Association of
Independent Accounting Firms*

Member of PrimeGlobal

STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2018

| | Note | 2018 S\$ | 2017 S\$ |
|--------------------------------------|------|-------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Investment in subsidiaries | 4 | 65,006,105 | 54,199,520 |
| Investment in joint venture | 5 | 15,868 | 15,868 |
| Other investment | 6 | 280,496 | 424,222 |
| Plant and equipment | 7 | - | - |
| Total non-current assets | | <u>65,302,469</u> | <u>54,639,610</u> |
| Current assets | | | |
| Trade and other receivables | 8 | 12,315,696 | 6,359,683 |
| Cash and cash equivalents | 9 | 2,102,134 | 880,840 |
| Total current assets | | <u>14,417,830</u> | <u>7,240,523</u> |
| TOTAL ASSETS | | <u>79,720,299</u> | <u>61,880,133</u> |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | 10 | 34,480,433 | 12,332,075 |
| Retained earnings | | (1,071,299) | (119,500) |
| Capital reserve | | 88,580 | - |
| Total equity | | <u>33,497,714</u> | <u>12,212,575</u> |
| Non-current liabilities | | | |
| Trade and other payables | 11 | 23,903,905 | 23,903,905 |
| Bank borrowings | 12 | 17,599,782 | 20,277,734 |
| Total non-current liabilities | | <u>41,503,687</u> | <u>44,181,639</u> |
| Current liabilities | | | |
| Trade and other payables | 11 | 1,782,238 | 2,585,069 |
| Bank borrowings | 12 | 2,936,660 | 2,900,850 |
| Total current liabilities | | <u>4,718,898</u> | <u>5,485,919</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>79,720,299</u> | <u>61,880,133</u> |

The accompanying notes form an integral part of these financial statements

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | | 2018 | 2017 |
|---|------|-------------------------|------------------------|
| | Note | S\$ | S\$ |
| Revenue | 13 | 452,592 | - |
| Cost of services | | (360,475) | - |
| Gross Profit | | <u>92,117</u> | <u>-</u> |
| Add: | | | |
| Other income | 14 | 185,684 | 63,419 |
| Less : | | | |
| Administrative costs | | (289,202) | (27,459) |
| Finance costs | 15 | (940,398) | (123,073) |
| Loss before income tax | 16 | <u>(951,799)</u> | <u>(87,113)</u> |
| Income tax expense | 17 | - | - |
| Loss for the year | | <u>(951,799)</u> | <u>(87,113)</u> |
| Other comprehensive income after tax:- | | | |
| Item that will not be recognised subsequently to profit/ (loss) | | - | - |
| Item that will not be recognised subsequently to profit/ (loss) | | | |
| - Surplus arising from acquisition of net assets of a sole establishment for formation of Company's branch in Dubai | | 88,580 | - |
| Other comprehensive income for the year, net of tax | | <u>88,580</u> | <u>-</u> |
| Total comprehensive loss for the year | | <u><u>(863,219)</u></u> | <u><u>(87,113)</u></u> |

The accompanying notes form an integral part of these financial statements

QUESSCORP HOLDINGS PTE. LTD.
(Company Reg. No.: 201526129N)

STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | Note | Share Capital S\$ | Retained Earnings S\$ | Capital Reserve S\$ | Total S\$ |
|--|------|-------------------------|-----------------------------|---------------------------|-------------------|
| Balance as at 1 April 2016 | | 2,308,450 | (32,387) | - | 2,276,063 |
| Issue of shares during the year | 10 | 10,023,625 | - | - | 10,023,625 |
| Loss for the year, representing total comprehensive loss for the year | | - | (87,113) | - | (87,113) |
| Balance as at 31 March 2017 | | <u>12,332,075</u> | <u>(119,500)</u> | <u>-</u> | <u>12,212,575</u> |
| Issue of shares during the year | 10 | 22,148,358 | - | - | 22,148,358 |
| Other comprehensive income | | - | - | 88,580 | 88,580 |
| Loss for the year, representing total comprehensive loss for the year | | - | (951,799) | - | (951,799) |
| Balance as at 31 March 2018 | | <u>34,480,433</u> | <u>(1,071,299)</u> | <u>88,580</u> | <u>33,497,714</u> |

The accompanying notes form an integral part of these financial statements

STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

| | | 2018 | 2017 |
|--|-------------|---------------------|---------------------|
| | Note | S\$ | S\$ |
| Cash flows from operating activities | | | |
| Loss before income tax | | (951,799) | (87,113) |
| <i>Adjustments for :</i> | | | |
| Foreign exchange (gain)/loss | | 75,339 | (1,082) |
| Surplus arising from acquisition of net assets of a sole establishment for formation of Company's branch in Dubai | | 88,580 | - |
| Interest expense | | 940,398 | 123,073 |
| Interest income | | (185,480) | (62,337) |
| Operating cash flows before working capital changes | | (32,962) | (27,459) |
| <i>Working capital changes:</i> | | | |
| (Increase)/ Decrease in trade and other receivables | | (6,046,905) | - |
| (Decrease)/ Increase in trade and other payables | | (782,036) | 1,000 |
| Cash generated from operations | | (6,861,903) | (26,459) |
| Income tax paid | | - | - |
| Net cash generated from operating activities | | (6,861,903) | (26,459) |
| Cash flows from investing activities | | | |
| Acquisition of subsidiaries | | (10,806,585) | (27,640,758) |
| Acquisition of joint venture | | - | (15,868) |
| Decrease in other investments | | 143,726 | - |
| Interest received | | 185,480 | - |
| Loan receivables | | - | (4,755,761) |
| Net cash used in investing activities | | (10,477,379) | (32,412,387) |
| Cash flows from financing activities | | | |
| Loan Interests paid | | (940,398) | (23,004) |
| (Decrease) / Increase in pledged of bank balances | | 611,739 | (811,822) |
| Repayment of bank borrowings | 9 | (2,642,142) | 23,107,871 |
| Proceeds from issuance of shares | | 22,148,358 | 10,023,598 |
| Net cash (used in) financing activities | | 19,177,557 | 32,296,643 |
| Net (decrease)/ increase in cash and cash equivalents | | 1,838,275 | (142,203) |
| Effect of exchange rate changes in cash and cash equivalents | | (5,242) | 140,934 |
| Cash and cash equivalents at beginning of the year | | 69,018 | 70,287 |
| Cash and cash equivalents at end of the year | 9 | 1,902,051 | 69,018 |

The accompanying notes form an integral part of these financial statements

**NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

1. General

The Company is a private company limited by shares and incorporated and domiciled in the Republic of Singapore.

The registered office address of the Company is 8 Temasek Boulevard, #32-01 Suntec Tower Three, Singapore 038988.

The principal activities of the Company are those of investment holding and providing other information service activities and IT support service and trading. The principal activities of the subsidiaries are disclosed in Notes 5 to the financial statements. During the financial year, the Company also operates a branch in Dubai.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements are presented in the Singapore dollar and are prepared in accordance with the provisions of the Singapore Companies Act, Cap. 50 and Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollar (S\$), which is the Company's functional currency. All financial information presented in Singapore Dollar, unless otherwise indicated.

ADOPTION OF NEW AND REVISED STANDARDS

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Company has adopted all the new and revised standards which are relevant to the Company and are effective for annual financial periods beginning on or after 1 April 2017. The adoption of these standards did not have any material effect on the financial statements, except for certain presentation improvements arising from Amendments to FRS 7 Statement of Cash Flows: Disclosure Initiative.

Amendments to FRS 7 Statement of Cash Flows: Disclosure Initiative

The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financial activities, including both changes arising from cash flows and non-cash changes.

The company's liabilities arising from financing activities and a reconciliation between the opening and closing balances of these liabilities are set out in Note 9 in Notes to financial statements. Consistent with the transition provisions of the amendments, the Company has not disclosed comparative information for the prior period. Apart from the additional disclosure, the application of these amendments has had no impact on the Company's financial statements.

STANDARDS ISSUED BUT NOT YET EFFECTIVE

A number of new standards, amendments to standards and interpretations are issued but effective for annual periods beginning after 1 January 2018 and have not been applied in preparing these financial statements. The Company does not plan to early adopt these standards.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

The following standards that have been issued but not yet effective are as follows:

| <u>Reference</u> | <u>Description</u> | <u>Effective for annual periods beginning on or after</u> |
|----------------------------------|---|---|
| FRS 115 | Revenue from Contracts with Customers | 1 Jan 2018 |
| Amendments to FRS 110 and FRS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Date to be determined |
| FRS 109 | Financial Instruments | 1 Jan 2018 |
| Amendments to FRS 40 | Transfers of Investment Property | 1 Jan 2018 |
| Amendments to FRS 109 | Prepayment Features with Negative Compensation | 1 Jan 2019 |
| Amendments to FRS 28 | Long-term Interests in Associates and Joint Ventures | 1 Jan 2019 |
| INT FRS 122 | Foreign Currency Transactions and Advance Consideration | 1 Jan 2019 |
| Amendments to FRS 115 | Clarifications to FRS 115 Revenue from Contracts with Customers | 1 Jan 2018 |
| FRS 116 | Leases | 1 Jan 2019 |
| Amendments to FRS 102 | Classification and Measurement of Share-Based Payment Transactions | 1 Jan 2018 |

Except for FRS 109, FRS 115 and FRS 116, the directors expect that the adoption of the other standards above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of FRS 109, FRS 115 and FRS 116 is described below.

FRS 109 Financial Instruments

FRS 109 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Financial assets are classified according to their contractual cashflow characteristics and the business model under which they are held. The impairment requirements in FRS 109 are based on an expected credit loss model and replace the FRS 39 incurred loss model.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

STANDARDS ISSUED BUT NOT YET EFFECTIVE – CONTINUED

FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a five-step model that will apply to revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Key issues for the Company include identifying performance obligations, accounting for contract modifications, applying the constraint to variable consideration, evaluating significant financing components, measuring progress toward satisfaction of a performance obligation, recognising contract cost assets and addressing disclosure requirements.

The new standard will supersede all current revenue recognition requirements under FRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted.

FRS 116 Leases

FRS 116 was issued in June 2016 and it will supersede FRS 17 *Leases* and its associated interpretative guidance.

The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognised in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets). The Standard maintains substantially the lessor accounting approach under the predecessor FRS 17.

Management anticipates that the initial application of the new FRS 116 will likely result in changes to the accounting policies relating to the Company's leases. Management does not intend to early adopt FRS 116, which is effective from financial year beginning 1 January 2019 and will perform a detailed assessment of the possible impact of implementing FRS 116 before its implementation date.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

BASIS OF CONSOLIDATION

The company did not consolidate the accounts of its subsidiary due to the exemption under FRS110 Consolidated Financial Statements as follows:

- a) it is wholly owned subsidiary of another entity;
- b) its debt or equity instruments are not traded in a public market (a domestic or foreign stock exchange or an over-the counter market, including local and regional markets);
- c) it did not file, nor is it in the process of filing, its financial statements with a securities commission or other regulatory organization for the purpose of issuing any class of instruments in a public market; and
- d) its ultimate produces consolidated financial statements that are available for public use.

FINANCIAL INSTRUMENTS

a) **Financial assets**

Initial recognition and measurement

Financial assets are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The Company has the following non-derivative financial assets: loan and receivables.

Subsequent measurement

Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

Loans and receivables comprise trade and other receivables, and cash and cash equivalents.

Cash and cash equivalent comprise cash at banks and fixed deposits.

De-recognition

A financial asset is derecognised when the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that has been recognised in other comprehensive income is recognised in profit or loss.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

FINANCIAL INSTRUMENTS – CONTINUED

b) Financial liabilities

Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement

Financial liabilities at amortised cost

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

Such financial liabilities comprise trade and other payables, and bank borrowings.

De-recognition

A financial liability is de-recognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

EFFECTIVE INTEREST METHOD

The effective interest method is a method of calculating the amortised cost of a financial instrument and allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period, to the net carrying amount of the financial instrument. Income and expense are recognised on an effective interest basis for debt instruments other than those financial instruments at fair value through profit or loss.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

IMPAIRMENT OF FINANCIAL ASSETS

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial asset is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying amount of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

INVESTMENT IN SUBSIDIARY

The investment in subsidiary is carried at cost less any accumulated allowance for impairment. On disposal of investment in subsidiary, the difference between net disposal proceeds and the carrying amount of the investment is recognised in profit or loss.

INVESTMENT IN JOINT VENTURE

A joint arrangement is a contractual arrangement whereby two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

A joint arrangement is classified either as joint operation or joint venture, based on the rights and obligations of the parties to the arrangement.

The Company recognises its interest in joint venture as an investment. Investment in joint venture is carried at cost less accumulated impairment losses in the Company's statement of financial position. On disposal of such investment, the difference between disposal proceeds and the carrying amount of the investment are recognised in profit or loss.

**NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash at bank and fixed deposits that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value. For the purpose of the statement of cash flows, the cash and cash equivalents at the reporting date represents cash at banks and any fixed deposits pledged.

IMPAIRMENT OF NON-FINANCIAL ASSETS

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment assessment for an asset is required, the Company makes an estimated of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

Impairment losses are recognised in the statement of comprehensive income except for assets that are previously revalued where the revaluation was taken to equity. In this case the impairment is also recognised in equity up to the amount of any previous revaluation.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

OTHER FINANCIAL LIABILITIES

Trade and other payables

Trade and other payables, excluding advances received, are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, where applicable, using the effective interest method.

Borrowings

Interest-bearing bank loans and overdrafts are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost, using the effective interest method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in accordance with the Company's accounting policy for borrowing costs (see above).

**NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

RELATED PARTIES

A related party is defined as follows:

- a) A person or a close member of that person's family is related to the Company if that person:
 - (i) Has control or joint control over the Company;
 - (ii) Has significant influence over the Company; or
 - (iii) Is a member of the key management personnel of the Company or of a parent of the Company.
- (b) An entity is related to the Company if any of the following conditions apply:
 - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint venture of the same third party.
 - (iv) One entity is a joint ventures of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company.
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

PROVISIONS

General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

SHARE CAPITAL

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

LEASES

Operating leases

Rentals payable under operating leases (net of any incentives received from lessors) are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

REVENUE RECOGNITION

Sales comprise the fair value of the consideration received or receivable for the rendering of services in the ordinary course of the Company's activities. Sales are presented, net of value-added tax, rebates and discounts.

The Company recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that the collectability of the related receivables is reasonably assured and when the specific criteria for the Company's activities are met as follows:

Rendering of services

Revenue from rendering of services is recognised when services are rendered and upon customers' acceptance. Where services are provided in stages, revenue is recognised using the percentage-of-completion method based on the actual service provided as a proportion of the total services to be performed.

Interest income

Interest income is recognised on a time proportion basis using the effective interest method.

GOVERNMENT GRANTS

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statement of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual installments.

Where loans or similar assistance are provided by governments or related institutions with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as additional government grant.

EMPLOYEE BENEFITS

(a) Defined contribution plans

The Company makes contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

(b) Employee leave entitlements

Employee entitlements to annual leave are recognised as a liability when they accrue to employees. The undiscounted liability for leave expected to be settled wholly within twelve months from the reporting date is recognised for annual leave as a result of services rendered by employees up to the end of the reporting period. The Company allows employee leave entitlements to carry forward for a maximum period of twelve months.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

BORROWING COSTS

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Borrowing costs on general borrowings are capitalised by applying a capitalisation rate to construction or development expenditures that are financed by general borrowings. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred using the effective interest method.

TAXES

(a) **Current Income Tax**

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

(b) **Deferred Tax**

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax are recognised for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

TAXES- CONTINUED

(c) Sales Tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- (i) Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- (ii) Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

FOREIGN CURRENCY TRANSACTIONS AND BALANCES

Transactions in foreign currencies are measured in the functional currency of the Company and are recorded on initial recognition in the functional currency at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the reporting period are recognised in profit or loss.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

(a) Judgments made in applying accounting policies

(i) Determination of functional currency

In determining the functional currency of the Company, judgment is used by the Company to determine the currency of the primary economic environment in which the Company operates. Consideration factors include the currency that mainly influences sales prices of goods and services and the currency of the country whose competitive forces and regulations mainly determines the sales prices of its goods and services.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES- CONTINUED

(a) Judgments made in applying accounting policies – Continued

(ii) De-facto control

De-facto control exists when the size of an entity's own voting rights relative to the size and dispersion of other vote holders, give the entity the practical ability unilaterally to direct the relevant activities of the investee.

The Company holds 49% of voting rights in Monster Malaysia Sdn. Bhd. with the remaining 51% of voting rights being held by an unrelated individual shareholder.

(b) Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(i) Impairment of loans and receivables

The impairment of trade and other receivables of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The carrying amounts of the Company's trade and other receivables as at 31 March 2018 were S\$ 12,315,696 (2017: S\$ 6,359,683).

(ii) Provision for income taxes

The Company has exposure to income taxes in several jurisdictions of which a portion of these taxes arose from certain transactions and computations for which ultimate tax determination is uncertain during the ordinary course of business. The Company recognises liabilities of expected tax issues based on their best estimates of the likely taxes due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax positions in the period in which such determination is made. The carrying amounts of the Company's income tax payable as at 31 March 2018 was S\$ NIL (2017: S\$ NIL).

(iii) Estimated impairment of subsidiaries

When a subsidiary is in net equity deficit and has suffered operating losses, a test is made whether the investment in the investee has suffered any impairment in accordance with the stated accounting policy. This determination requires significant judgement. An estimate is made of the future probability of the investee, including factors such as industry and sector performance, and operational and financial cash flow.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

4. INVESTMENT IN SUBSIDIARIES

| | 2018 S\$ | 2017 S\$ |
|--|-------------------|-------------------|
| Unquoted equity shares, at cost | 65,006,105 | 54,199,520 |
| Less: Allowance for impairment of investment in subsidiaries | - | - |
| | <u>65,006,105</u> | <u>54,199,520</u> |

Details of the subsidiaries are as follows:

| Name of subsidiary | Country of incorporation/ Place of business | Percentage of equity held | | Cost of investment | | Principal activities |
|---|--|---------------------------|-----------|--------------------|-------------------|----------------------------------|
| | | 2018 % | 2017 % | 2018 S\$ | 2017 S\$ | |
| Comtel Solutions Pte. Ltd. ⁽¹⁾ | Singapore | 64 | 64 | 53,233,505 | 53,233,505 | Staffing |
| Comtelpro Pte. Limited | Singapore | 51 | 51 | 102,000 | - | Staffing |
| MFXchange Holdings, Inc. ⁽²⁾ | Canada | 51 | 51 | 388,278 | 72 | Information Technology |
| Quessglobal Malaysia Sdn. Bhd. | Malaysia | 100 | 100 | 180,086 | 180,086 | Staffing |
| Ranstad Lanka (Private) Limited | Sri Lanka | 100 | 100 | 785,857 | 785,857 | IT Staffing |
| Monster.Com. HK Limited | Hong Kong | 100 | - | 353,690 | - | web-based career services agency |
| Monster. Com. Sg Pte Limited | Singapore | 100 | - | 7,493,092 | - | web-based career services agency |
| Monster Malaysia Sdn. Bhd. ⁽³⁾ | Malaysia | 49 | - | 2,469,597 | - | web-based career services agency |
| | | | | <u>65,006,105</u> | <u>54,199,520</u> | |

⁽¹⁾ Shares in this subsidiary is pledged to a bank for bank loan. (Note 12)

⁽²⁾ 49% equity interest in subsidiary is held by a related company.

⁽³⁾ The Company has direct holding of 49% in the investee company with the remaining 51% held by a third party whom the Company has significant influence. Hence, the Company has de-facto control over this investee company.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

4. INVESTMENT IN SUBSIDIARIES – CONTINUED

The holding company has undertaken to provide continuing financial support to all the above subsidiaries in the event that the investments in these subsidiaries are impaired. As a result of no impairment allowance is made for the following subsidiaries whose total equities are lower than that of the company's cost of investments in the subsidiaries.

5. INVESTMENT IN JOINT VENTURE

| | 2018 S\$ | 2017 S\$ |
|---------------------------------|---------------------------|---------------------------|
| Unquoted equity shares, at cost | 15,868 | 15,868 |
| | <u>15,868</u> | <u>15,868</u> |

Details of the joint venture are as follows:

| Name of joint venture | Country of incorporation/ Place of business | Percentage of equity held | | Cost of investment | | Principal activities |
|--|--|----------------------------------|-------------------------|---------------------------|---------------------------|-----------------------------|
| | | 2018 % | 2017 % | 2018 S\$ | 2017 S\$ | |
| Himmer Industrial (Malaysia) Sdn. Bhd. | Malaysia | 49 | 49 | 15,868 | 15,868 | IT Engineering |

6. OTHER INVESTMENTS

| | 2018 S\$ | 2017 S\$ |
|-----------------------------------|---------------------------|---------------------------|
| Investment in sole establishments | 280,496 | 424,222 |
| | <u>280,496</u> | <u>424,222</u> |

This relates to an interest in sole establishments established in Dubai (one entity in 2018 and two entities in 2017), in which the Company has neither control nor significant influence.

Other investments are stated at cost less accumulated impairment loss, if any.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

7. PLANT AND EQUIPMENT

| | Furniture & fittings S\$ | Office Equipment S\$ | Total S\$ |
|----------------------------------|--------------------------------|----------------------------|--------------|
| Cost: | | | |
| At 31.03.2017 | 98,967 | 27,778 | 126,745 |
| At 31.03.2018 | 98,967 | 27,778 | 126,745 |
| Accumulated depreciation: | | | |
| At 31.03.2017 | 98,967 | 27,778 | 126,745 |
| At 31.03.2018 | 98,967 | 27,778 | 126,745 |
| Net carrying value: | | | |
| At 31.03.2017 | - | - | - |
| At 31.03.2018 | - | - | - |

8. TRADE AND OTHER RECEIVABLES

| | 2018 S\$ | 2017 S\$ |
|---|-------------|-------------|
| Trade receivables | | |
| - Third parties | 299,404 | - |
| Unbilled revenue | 172,774 | - |
| | 472,178 | - |
| Loan receivables from subsidiaries | 2,177,374 | 1,255,828 |
| Loan receivables from related companies | 6,801,739 | 5,096,623 |
| Loan receivables from third party | 2,588,708 | - |
| Amount due from related companies | 57,213 | 132 |
| Interest receivables | 7,100 | 7,100 |
| Deposits | 25,866 | - |
| Prepayments | 12,045 | - |
| Other receivables | 173,473 | - |
| | 12,315,696 | 6,359,683 |

Trade receivables are non-interest bearing and are generally on 30 to 60 days' term.

Unbilled revenue refers to services rendered but not yet billed to customers.

Related companies comprise of companies which are controlled or significantly influenced by the Company's directors.

Loan receivable from third party is unsecured, bear interest at 5% per annum and is repayable on demand.

Loan receivables from subsidiaries and related companies are unsecured, bear interest at 2.25% (2017: 2.25%) per annum and are repayable on demand.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

8. TRADE AND OTHER RECEIVABLES - CONTINUED

Amount due from related companies and other receivables are non-trade in nature, unsecured, interest free and has no fixed term of repayment.

Trade and other receivables are denominated in following currencies:

| | 2018 S\$ | 2017 S\$ |
|-----------------------|-------------------|------------------|
| Singapore dollars | 4,550,296 | 2,497,507 |
| Malaysia Ringgit | 1,826,649 | 1,134,123 |
| United States dollar | 5,668,666 | 2,728,053 |
| Arab Emirates Dirhams | 266,859 | - |
| Vietnamese dong | 3,226 | - |
| | <u>12,315,696</u> | <u>6,359,683</u> |

Receivables that are not past due and not impaired

These trade receivables were unsecured and the analysis of their aging at the reporting date was as follows:

| | 2018 S\$ | 2017 S\$ |
|-------------------------------|----------------|-------------|
| Not past due and not impaired | 299,404 | - |
| | <u>299,404</u> | <u>-</u> |

9. CASH AND CASH EQUIVALENTS

| | 2018 S\$ | 2017 S\$ |
|---------------|------------------|----------------|
| Cash at banks | 302,134 | 880,840 |
| Fixed deposit | 1,800,000 | - |
| | <u>2,102,134</u> | <u>880,840</u> |

The cash and cash equivalents are denominated in the following currencies:

| | 2018 S\$ | 2017 S\$ |
|-----------------------|------------------|----------------|
| Singapore dollars | 1,883,383 | 67,778 |
| Sri Lanka rupee | 1,240 | 1,240 |
| United States dollar | 200,083 | 811,822 |
| Arab Emirates Dirhams | 17,428 | - |
| | <u>2,102,134</u> | <u>880,840</u> |

Cash at banks of S\$ 200,083 (2017: S\$ 811,822) are pledged in connection of bank loan obtained. (Notes 12).

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

9. CASH AND CASH EQUIVALENTS – CONTINUED

The fixed deposit in 2018 matures within 3 months from the end of financial year and bears interest at 1.10 % per annum.

For the purpose of the statement of cash flows, cash and cash equivalents comprise the following at the end of the reporting period:

| | 2018 S\$ | 2017 S\$ |
|-----------------------------|------------------|---------------|
| Cash at banks | 2,102,134 | 880,840 |
| Less: Pledged bank balances | (200,083) | (811,822) |
| Cash and cash equivalents | <u>1,902,051</u> | <u>69,018</u> |

Reconciliation of liabilities arising from financing activities

| | 2016 S\$ | Cash Flows S\$ | 2017 S\$ |
|-----------------|-------------------|--------------------|-------------------|
| Bank borrowings | <u>23,178,584</u> | <u>(2,642,142)</u> | <u>20,536,442</u> |
| | <u>23,178,584</u> | <u>(2,642,142)</u> | <u>20,536,442</u> |

10. SHARE CAPITAL

| | 2018 | | 2017 | |
|--|-------------------|-------------------|-------------------|-------------------|
| | No. of shares | S\$ | No. of shares | S\$ |
| <u>Issued and fully paid ordinary shares</u> | | | | |
| At beginning of financial year | 12,332,075 | 12,332,075 | 2,308,450 | 2,308,450 |
| Issue of shares during the year | <u>22,148,358</u> | <u>22,148,358</u> | <u>10,023,625</u> | <u>10,023,625</u> |
| At end of financial year | <u>34,480,433</u> | <u>34,480,433</u> | <u>12,332,075</u> | <u>12,332,075</u> |

On 23 June 2017, the Company issued 2,704,017 ordinary shares for a total consideration of S\$2,704,017 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

On 21 August 2017, the Company issued 424,517 ordinary shares for a total consideration of S\$424,517 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

On 25 September 2017, the Company issued 414,069 ordinary shares for a total consideration of S\$414,069 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

On 15 November 2017, the Company issued 312,739 ordinary shares for a total consideration of S\$312,739 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

On 18 January 2018, the Company issued 3,925,200 ordinary shares for a total consideration of S\$3,925,200 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

10. SHARE CAPITAL - CONTINUED

On 21 February 2018, the Company issued 14,367,816 ordinary shares for a total consideration of S\$14,367,816 in cash to provide funds for investment in subsidiaries and loans to subsidiaries and related companies.

The newly issued ordinary shares ranked pari passu in all respects with the existing ordinary shares.

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

11. TRADE AND OTHER PAYABLES

| | 2018 S\$ | 2017 S\$ |
|--|-------------------|-------------------|
| <u>Current Liabilities</u> | | |
| Trade payables – Related Company | 161,539 | - |
| | 161,539 | - |
| Accruals | 205,935 | 5,000 |
| Bank interest payables | 85,072 | 100,069 |
| Contingent consideration ⁽¹⁾ | - | 2,480,000 |
| Deferred purchase consideration ⁽²⁾ | 857,643 | - |
| GST payable | 19,587 | - |
| Loan payable to related company | 391,866 | - |
| Other payables | 60,596 | - |
| | <u>1,782,238</u> | <u>2,585,069</u> |
| <u>Non-Current Liabilities</u> | | |
| Contingent Consideration ⁽¹⁾ | <u>23,903,905</u> | <u>23,903,905</u> |

⁽¹⁾ During the financial year 2017, the Company entered into share purchase agreement to acquire the share capital of Comtel Solutions Pte. Ltd. ("Comtel"), a Singapore-based company engages mainly in consultancy service, from a third party ("Vendor") in 4 tranches as follows:

First tranche

320,000 shares (64% of equity interest) to be acquired on 14 February 2017.

Second tranche

55,000 shares (11% of equity interest) to be acquired on 31 March 2018.

Third tranche

55,000 shares (11% of equity interest) to be acquired on 31 March 2019.

Fourth tranche

70,000 shares (14% of equity interest) to be acquired at the option of the Vendor, on a date between 1 April 2019 to 31 March 2022.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

11. TRADE AND OTHER PAYABLES - CONTINUED

⁽²⁾ Deferred purchase consideration is payable for the acquisition of Monster. Com. Sg Pte Limited and Monster.Com. HK Limited.

Trade payables are non-interest bearing and are generally settled on 30 days' term.

Other payables are non-trade in nature, unsecured, interest free and have no fixed term of repayment.

Loan payable to related company in 2018 is unsecured, bear interest at range of 6.62% to 7.54% per quarter and is repayable on demand.

The trade and other payables are denominated in the following currencies:

| | 2018 S\$ | 2017 S\$ |
|--------------------------------|-------------------|-------------------|
| <u>Current Liabilities</u> | | |
| Singapore dollars | 884,230 | 2,485,000 |
| United States dollars | 837,412 | 100,069 |
| Arab Emirates Dirhams | 60,596 | - |
| | <u>1,782,238</u> | <u>2,585,069</u> |
| <u>Non-Current Liabilities</u> | | |
| Singapore dollars | <u>23,903,905</u> | <u>23,903,905</u> |

12. BANK BORROWINGS

| | 2018 S\$ | 2017 S\$ |
|-----------------|-------------------|-------------------|
| Bank borrowings | <u>20,536,442</u> | <u>23,178,584</u> |

The present value of bank loans are analysed as follows:

| | 2018 S\$ | 2017 S\$ |
|--------------------------------|-------------------|-------------------|
| <u>Current liabilities</u> | | |
| - Repayable within one year | 2,936,660 | 2,900,850 |
| <u>Non-current liabilities</u> | | |
| - Repayable more than one year | <u>17,599,782</u> | <u>20,277,734</u> |
| | <u>20,536,442</u> | <u>23,178,584</u> |

**NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

12. BANK BORROWINGS - CONTINUED

Bank borrowings bear interest at 3 months Libor rate plus 2.50% per annum and is repayable in 8 instalments. The bank borrowings are secured by:

- (i) Fixed and current assets of the Company excluding long-term investment;
- (ii) Undertaking from its holding company for non-disposal of shares of the Company;
- (iii) Investment in a subsidiary acquired during the financial year 2017. (Note 4);
- (iv) Bank accounts maintained with the bank (Note 9); and
- (v) Corporate guarantee from its holding company.

Bank borrowings are denominated in United States dollar.

13. REVENUE

| | 2018 | 2017 |
|-----------------------|----------------|-------------|
| | S\$ | S\$ |
| Rendering of services | <u>452,592</u> | <u>-</u> |

14. OTHER INCOME

| | 2018 | 2017 |
|--|----------------|---------------|
| | S\$ | S\$ |
| Foreign exchange gain | - | 1,082 |
| Interest income from subsidiaries | 35,820 | 36,074 |
| Interest income from related companies | 130,303 | 26,263 |
| Interest income from third party | 18,310 | - |
| Interest on fixed deposit | 1,047 | - |
| Other income | 204 | - |
| | <u>185,684</u> | <u>63,419</u> |

15. FINANCE COSTS

| | 2018 | 2017 |
|--------------------|----------------|----------------|
| | S\$ | S\$ |
| Bank loan interest | 940,398 | 123,073 |
| | <u>940,398</u> | <u>123,073</u> |

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

16. LOSS BEFORE INCOME TAX

| | 2018 S\$ | 2017 S\$ |
|--|-------------|-------------|
| Loss before taxation has been arrived at after charging: | | |
| Professional fees | 161,408 | 20,803 |

There are no staff costs, directors' remuneration or key management personnel remuneration for the financial year ended 31 March 2018 and 31 March 2017.

17. INCOME TAX EXPENSE

| | 2018 S\$ | 2017 S\$ |
|--------------------|-------------|-------------|
| Current income tax | - | - |

The income tax expense varied from the amount of income tax expense determined by applying the Singapore income tax rate to loss before income tax as a result of the following differences:

| | 2018 S\$ | 2017 S\$ |
|--|-------------|-------------|
| Loss before income tax | (951,799) | (87,113) |
| Tax at the statutory tax rate at 17% (2017: 17%) | (161,806) | (14,809) |
| Tax effect on non-deductible expenses | 193,338 | 25,590 |
| Tax effect on non-taxable income | (31,532) | (10,781) |
| | - | - |

18. SIGNIFICANT RELATED PARTY TRANSACTIONS

Other than the related party information disclosed elsewhere in the financial statements, the following are significant related party transactions entered into by the Company with related parties as follows:

| | 2018 S\$ | 2017 S\$ |
|---|-------------|-------------|
| <u>With subsidiaries</u> | | |
| Expenses paid on behalf of a subsidiary | 412,594 | 257,062 |
| Interest income from loans to subsidiaries | 35,820 | 36,074 |
| <u>With related companies</u> | | |
| Expenses paid on behalf of a related company | 3,226 | 132 |
| Interest income from loans to related companies | 130,303 | 26,263 |

There are no staff costs, directors' remuneration or key management personnel remuneration for the financial year ended 31 March 2018 and 31 March 2017.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks from its operation. The key financial risks include credit risk, liquidity risk and market risk (including foreign currency risk and interest rate risk).

The Board of Directors reviews and agrees policies and procedures for the management of these risks, which are executed by the management team. It is, and has been throughout the current and previous financial year, the Company's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Company's exposure to these financial risks or the manner in which it manages and measures the risks.

(a) Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in a loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company performs ongoing credit evaluation of its counterparties' financial condition and generally do not require a collateral.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Exposure to credit risk

The Company has significant concentration of credit risk arising from loan receivables totally S\$ 8,979,113 (2017: S\$ 6,352,451) from its subsidiaries and related companies. The Company has credit policies and procedures in place to minimise and mitigate its credit risk exposure.

Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Company. Cash and cash equivalents are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES – CONTINUED

(a) Credit risk - Continued

Financial assets that are either past due or impaired

There is no information regarding financial assets that are either past due or impaired.

(b) Liquidity risk

Liquidity risk refers to the risk that the Company will encounter difficulties in meeting its short-term obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. It is managed by matching the payment and receipt cycles. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities. The Company's operations are financed mainly through equity. The directors are satisfied that funds are available to finance the operations of the Company.

The age analysis of trade receivables is as follows:

Analysis of financial instruments by remaining contractual maturities

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES – CONTINUED

(b) Liquidity risk - Continued

The table below summarises the maturity profile of the Company's financial assets and liabilities at the reporting date based on contractual undiscounted repayment obligations.

| | 2018 | | | |
|---|------------------------|-------------------------------|-------------------------|--------------------------|
| | Carrying amount S\$ | Contractual cash flows S\$ | One year or less S\$ | Two to five years S\$ |
| Financial assets | | | | |
| Trade and other receivables (a) | 12,303,651 | 12,303,651 | 12,303,651 | - |
| Cash and cash equivalents | 2,102,134 | 2,102,134 | 2,102,134 | - |
| Total undiscounted financial assets | 14,405,785 | 14,405,785 | 14,405,785 | - |
| Financial liabilities | | | | |
| Trade and other payables (b) | 25,666,556 | 25,666,556 | 1,762,651 | 23,903,905 |
| Bank borrowings - secured | 20,536,442 | 22,459,334 | 3,037,975 | 19,421,359 |
| Total undiscounted financial liabilities | 46,202,998 | 48,125,890 | 4,800,626 | 43,325,264 |
| Total net undiscounted financial assets/ (liabilities) | (31,797,213) | (33,720,105) | 9,605,159 | (43,325,264) |
| | | | | |
| | 2017 | | | |
| | Carrying amount S\$ | Contractual cash flows S\$ | One year or less S\$ | Two to five years S\$ |
| Financial assets | | | | |
| Trade and other receivables | 6,359,683 | 6,359,683 | 6,359,683 | - |
| Cash and cash equivalents | 880,840 | 880,840 | 880,840 | - |
| Total undiscounted financial assets | 7,240,523 | 7,240,523 | 7,240,523 | - |
| Financial liabilities | | | | |
| Trade and other payables | 26,488,974 | 26,488,974 | 2,585,069 | 23,903,905 |
| Bank borrowings - secured | 23,178,584 | 26,076,990 | 3,000,929 | 23,076,061 |
| Total undiscounted financial liabilities | 49,667,558 | 52,565,964 | 5,585,998 | 46,979,966 |
| Total net undiscounted financial assets/ ((liabilities) | (42,427,035) | (45,325,441) | 1,654,525 | (46,979,966) |

(a) The amounts exclude prepayment.

(b) The amounts exclude GST payable.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES - CONTINUED

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates will affect the Company's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to interest rate risk arises primarily from their loan to holding company, cash and cash equivalents and bank borrowings.

The Company does not expect any significant effect on the Company's profit or loss arising from the effects of reasonably possible changes to interest rates on interest bearing financial instruments at the end of the financial year.

At the reporting date, if the interest rates had been 100 (2017: 100) basis points higher/ lower with all other variables held constant, the Company's loss before tax would have been S\$ 76,156 (2017: S\$142,000) higher/ lower, arising mainly as a result of higher/ lower interest income/ expenses on floating rate cash at bank and floating rate bank borrowings. The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment.

At the reporting date, the interest rate profile of the Company's interest bearing financial instruments was as follows:

| | 2018 S\$ | 2017 S\$ |
|----------------------------------|-------------|-------------|
| <i>Fixed rate instruments</i> | | |
| Financial assets | 13,367,821 | 6,352,451 |
| | | |
| | 2018 S\$ | 2017 S\$ |
| <i>Variable rate instruments</i> | | |
| Financial liabilities | 20,536,442 | 23,178,584 |

Interest on financial instruments subject to floating interest rates is repriced regularly. Interests on financial instruments at fixed rates are fixed until the maturity of the instruments. The other financial instruments of the Company that are not included in the above table are not subject to interest rate risk.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES - CONTINUED

- (c) Market risk - Continued
(ii) Foreign currency risk

The Company's foreign exchange risk results mainly from cash flows from transactions denominated foreign currencies. At present, the Company does not have any formal policy for hedging against currency risk. The Company ensures that the net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates, where necessary, to address short term imbalances.

The Company has transactional currency exposures arising from sales or purchases that are denominated in a currency other than the functional currency of the Company, primarily United States Dollar (USD), Malaysia ringgit (RM), Sri Lanka rupee (LKR), Arab Emirates Dirhams (AED) and Vietnamese Dong (DONG).

The Company's currency exposures to the USD, RM and LKR at the reporting date were as follows:

| | 2018 | | | | 2017 | |
|------------------------------|---------------------|------------------|--------------|----------------|--------------|---------------------|
| | USD S\$ | RM S\$ | LKR S\$ | AED S\$ | DONG S\$ | USD S\$ |
| Financial assets | | | | | | |
| Trade and other receivables | 5,668,666 | 1,826,649 | - | 254,814 | 3,226 | 2,728,053 |
| Cash and cash equivalents | 200,083 | - | 1,240 | 17,428 | - | 811,822 |
| | <u>5,868,749</u> | <u>1,826,649</u> | <u>1,240</u> | <u>272,242</u> | <u>3,226</u> | <u>3,539,875</u> |
| | | | | | | <u>1,134,123</u> |
| | | | | | | <u>1,240</u> |
| Financial liabilities | | | | | | |
| Trade and other payable (b) | 837,412 | - | - | 60,596 | - | 100,069 |
| Bank borrowings | 20,536,442 | - | - | - | - | 23,178,584 |
| | <u>21,373,854</u> | <u>-</u> | <u>-</u> | <u>60,596</u> | <u>-</u> | <u>23,278,653</u> |
| | | | | | | <u>-</u> |
| Foreign currency exposure | <u>(15,505,105)</u> | <u>1,826,649</u> | <u>1,240</u> | <u>211,646</u> | <u>3,226</u> | <u>(19,738,778)</u> |
| | | | | | | <u>1,134,123</u> |
| | | | | | | <u>1,240</u> |

A 10% strengthening of Singapore dollar against the foreign currencies denominated balances as at the reporting date would decrease profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

19. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES - CONTINUED

(c) Market risk - Continued

(ii) Foreign currency risk - Continued

| | Loss (after tax) | |
|-----------------------|------------------|-------------|
| | 2018 | 2017 |
| | S\$ | S\$ |
| United States Dollar | (1,286,924) | (1,638,319) |
| Malaysia Ringgit | 151,612 | 94,132 |
| Sri Lanka Rupee | 103 | 103 |
| Arab Emirates Dirhams | 17,567 | - |
| Vietnamese Dong | 268 | - |

A 10% weakening of Singapore Dollar against the above currencies would have had equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

20. FAIR VALUES

Fair value hierarchy

The Company categories fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1 – Quoted prices (unadjusted) in active market for identical assets or liabilities that the Company can access at the measurement date,
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3 – Unobservable inputs for the asset or liability

Fair values

The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction.

The following methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Cash and cash equivalents, other receivables and other payables

The carrying amounts of these balances approximate their fair value due to the short-term nature of their balances.

Trade receivables and trade payables

The carrying amounts of these receivables and payables (including trade balances due from/to holding and related companies) approximate their fair values as they are subject to normal trade credit terms.

Bank borrowings

The carrying amounts of bank borrowings approximate their fair values as they are subject to interest rates close to market rate of interests for similar arrangements with financial institutions.

NOTES TO FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

21. FINANCIAL INSTRUMENTS BY CATEGORY

At the reporting date, the aggregate carrying amounts of loans and receivables and financial liabilities at amortised cost were as follows:

| | 2018 S\$ | 2017 S\$ |
|---|-------------------|-------------------|
| Loans and receivables | | |
| Trade and other receivables (Note 8) (a) | 12,303,651 | 6,359,683 |
| Cash and cash equivalents (Note 9) | 2,102,134 | 880,840 |
| Total loans and receivables | <u>14,405,785</u> | <u>7,240,523</u> |
| Financial liabilities measured at amortised cost | | |
| Trade and other payables (Note 11) (a) | 25,666,556 | 26,488,974 |
| Bank borrowings (Note 12) | 20,536,442 | 23,178,584 |
| Total financial liabilities measured at amortised cost | <u>46,202,998</u> | <u>49,667,558</u> |

(a) This excludes the prepayment.

(b) This excludes the GST payables.

22. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and net current asset position in order to support its business and maximise shareholder value. The capital structure of the Company comprises issued share capital and retained earnings.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes during the financial year ended 31 March 2018 and 31 March 2017.

The Company is not subject to any externally imposed capital requirements. The Company's overall strategy remains unchanged from 2017.

23. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial year ended 31 March 2018 were authorised for issue in accordance with a resolution of the Board of Directors of the Company on 14th May 2018.

Financial Statements

QUESS CORP (USA), INC.

For the years ended March 31, 2018 and 2017

**QUESS CORP (USA), INC.
FINANCIAL STATEMENTS**

INDEX

| | |
|---|---|
| Independent Auditor's Report | 1 |
| Balance Sheets as of March 31, 2018 and 2017 | 3 |
| Statements of Operations for the years ended March 31, 2018 and 2017 | 4 |
| Statement of Stockholder's (Deficit) Equity for the years ended March 31, 2018 and 2017 | 5 |
| Statements of Cash Flows for the years ended March 31, 2018 and 2017 | 6 |
| Notes to the Financial Statements | 7 |

Independent Auditor's Report

To the Board of Directors and Stockholders'
Of Quess Corp (USA), Inc.

Report on the Financial Statements

We have audited the accompanying balance sheets of Quess Corp (USA), Inc. ("the Company" and wholly-owned subsidiary of Quess Corp Limited India) as of March 31, 2018 and 2017, and the related statements of operations, stockholders' (deficit) equity and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Adverse Opinion

As more fully described in Note 1 to the accompanying financial statements, Investment in Unconsolidated Subsidiary, the Company has not consolidated Brainhunter Systems Limited and its subsidiaries (a wholly owned subsidiary). In our opinion, accounting principles generally accepted in the United States of America require such investment to be consolidated in these financial statements. The investment in Brainhunter Systems Limited is accounted for on a cost basis. Had Brainhunter Systems Limited been consolidated, many elements in the accompanying financial statements would have been materially affected. The effects on the financial statements of the failure to consolidate have not been determined.

Adverse Opinion

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion paragraph, the financial statements referred to above do not present fairly, in all material respects, the financial position of Quess Corp (USA), Inc. as of March 31, 2018 and 2017 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company is a holding company with limited operations and is dependent upon shareholder funding to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty

Liggett & Webb P.A.

New York, New York
May 8, 2018

QUESS CORP (USA), INC.
BALANCE SHEETS
AS OF MARCH 31, 2018 AND 2017
(See Independent Auditors' Report)

| | <u>2018</u> | <u>2017</u> |
|--|----------------------------|----------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 11,008 | \$ 20,566 |
| Total current assets | <u>11,008</u> | <u>20,566</u> |
| Investment in unconsolidated subsidiaries | 357,677 | 87,877 |
| Due from affiliates | <u>2,434,126</u> | <u>1,944,000</u> |
| Total assets | <u><u>\$ 2,802,811</u></u> | <u><u>\$ 2,052,443</u></u> |
| LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 7,100 | \$ - |
| Accrued expenses | 8,500 | - |
| Due to affiliates | <u>2,949,766</u> | <u>2,085,514</u> |
| Total current liabilities | <u>2,965,366</u> | <u>2,085,514</u> |
| Commitments and Contingencies | - | - |
| Stockholders' (deficit) equity: | | |
| Common stock, 200 shares authorized, 1 share issued and outstanding, no par value | 100,000 | 100,000 |
| Accumulated deficit | <u>(262,555)</u> | <u>(133,071)</u> |
| Total stockholders' (deficit) equity | <u>(162,555)</u> | <u>(33,071)</u> |
| Total liabilities and stockholders' (deficit) equity | <u><u>\$ 2,802,811</u></u> | <u><u>\$ 2,052,443</u></u> |

See the accompanying notes to the financial statements.

QUESS CORP (USA), INC.
STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017
(See Independent Auditors' Report)

| | <u>2018</u> | <u>2017</u> |
|--|----------------------------|----------------------------|
| Revenue | <u>\$ -</u> | <u>\$ -</u> |
| Operating expenses: | | |
| General and administrative | 18,180 | 41,149 |
| Professional fees | <u>101,739</u> | <u>139,438</u> |
| Total operating expenses | <u>119,919</u> | <u>180,587</u> |
| Loss from operations | (119,919) | (180,587) |
| Other (expense) income: | | |
| Interest income | 84,472 | 28,999 |
| Financing expenses | <u>(94,037)</u> | <u>(25,230)</u> |
| Net other (expense) income | <u>(9,565)</u> | <u>3,769</u> |
| Loss before provision for income taxes | (129,484) | (176,818) |
| Income taxes | <u>-</u> | <u>-</u> |
| Net loss | <u><u>\$ (129,484)</u></u> | <u><u>\$ (176,818)</u></u> |

See the accompanying notes to the financial statements.

QUESS CORP (USA), INC.
STATEMENT OF STOCKHOLDERS' (DEFICIT) EQUITY
FOR THE YEAR ENDED MARCH 31, 2018 AND 2017
(See Independent Auditors' Report)

| | <u>Common Stock</u> | <u>Accumulated (Deficit) Equity</u> | <u>Total</u> |
|---|--------------------------|---|----------------------------|
| Balance, as of March 31, 2016 | \$ 100,000 | \$ 43,747 | \$ 143,747 |
| Net loss for the year ended March 31, 2017 | <u>-</u> | <u>(176,818)</u> | <u>(176,818)</u> |
| Balance, as of March 31, 2017 | 100,000 | (133,071) | (33,071) |
| Net loss for the year ended March 31, 2018 | <u>-</u> | <u>(129,484)</u> | <u>(129,484)</u> |
| Balance, as of March 31, 2018 | <u><u>\$ 100,000</u></u> | <u><u>\$ (262,555)</u></u> | <u><u>\$ (162,555)</u></u> |

See the accompanying notes to the financial statements.

QUESS CORP (USA), INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017
(See Independent Auditors' Report)

| | <u>2018</u> | <u>2017</u> |
|---|------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net loss | \$ (129,484) | \$ (176,818) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Changes in Assets and Liabilities: | | |
| (Increase) Decrease in: | | |
| Other asset | - | 1,200 |
| Increase (Decrease) in: | | |
| Accounts payable | 7,100 | - |
| Accrued expenses | 8,500 | - |
| Income taxes payable | - | (6,500) |
| NET CASH USED IN OPERATING ACTIVITIES | <u>(113,884)</u> | <u>(182,118)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Investment in unconsolidated subsidiary | (269,800) | - |
| Advances paid to affiliates | (490,126) | (1,225,587) |
| NET CASH USED IN INVESTING ACTIVITIES | <u>(759,926)</u> | <u>(1,225,587)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Advances received from affiliates | 864,252 | 1,425,464 |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | <u>864,252</u> | <u>1,425,464</u> |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIV | (9,558) | 17,759 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | <u>20,566</u> | <u>2,807</u> |
| CASH AND CASH EQUIVALENTS, END OF YEAR | <u>\$ 11,008</u> | <u>\$ 20,566</u> |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | |
| Interest paid | <u>\$ -</u> | <u>\$ -</u> |
| Income taxes paid | <u>\$ -</u> | <u>\$ 6,500</u> |

See the accompanying notes to the financial statements.

**QUESS CORP (USA), INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying unaudited financial statements follows.

Business and organization

Quess Corp (USA,) Inc., formerly known as Magna InfoTech Inc., (“the Company”), a Delaware corporation and wholly owned subsidiary of Quess Corp Limited (India), was incorporated on November 19, 2013. On March 23, 2015, the Company changed its name to Quess Corp (USA), Inc.

Investment in Unconsolidated Subsidiary

Effective April 15, 2015, the Company acquired a fifty-one percent (51%) interest in Brainhunter Systems Limited. As of March 31, 2018 and 2017, the carrying value of this investment was \$87,828.

The Company owns a forty-nine percent (49%) interest in MFX Holdings, Inc. The acquisition price was \$49 plus earn out payments based upon forty percent (40%) of the Company’s net income during a five year earn out period beginning January 1, 2015. On April 24, 2017, the Company made an earn out payment of \$550,613 based on MFXchange Holdings, Inc.’s net income for the twelve months ended December 31, 2016. This payment included 51% of the earn out payment that the company paid on behalf of Quess Corp Pte (Singapore). As of March 31, 2018 and 2017, the carrying value of this investment was \$269,849 and \$49, respectively.

Accounting principles generally accepted in the United States requires that, typically majority-owned subsidiaries should be consolidated in the financial statements. The Company has not consolidated Brainhunter Systems Limited and its subsidiaries. The investment in Brainhunter Systems Limited is accounted for on a cost basis. Had Brainhunter Systems Limited been consolidated, many elements in the accompanying financial statements would have been materially affected. The effects on the financial statements of the failure to consolidate have not been determined.

Use of estimates

The preparation of the accompanying financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions about future events that affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities, and reported amounts of revenues and expenses. These estimates and assumptions are based on management’s best estimates and judgment. Management regularly evaluates its estimates and assumptions using historical experience and other factors; however, actual results could differ significantly from these estimates.

Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers all highly liquid investments purchased with an original maturity date of three months or less to be cash equivalents.

QUESS CORP (USA), INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition

For revenue from services, the Company recognizes revenue in accordance with FASB's Accounting Standards Codification, or ASC, 605-10, and ASC Topic 13 guidelines that require that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred; (3) the selling price is fixed and determinable; and (4) collectability is reasonably assured. Determination of criteria (3) and (4) are based on management's judgments regarding the fixed nature of the selling prices of the products delivered and the collectability of those amounts.

Income Taxes

The Company follows Accounting Standards Codification subtopic 740-10, Income Taxes ("ASC 740-10") for recording the provision for income taxes. Deferred tax assets and liabilities are computed based upon the difference between the financial statement and income tax basis of assets and liabilities using the enacted marginal tax rate applicable when the related asset or liability is expected to be realized or settled. Deferred income tax expenses or benefits are based on the changes in the asset or liability during each period. If available evidence suggests that it is more likely than not that some portion or all of the deferred tax assets will not be realized, a valuation allowance is required to reduce the deferred tax assets to the amount that is more likely than not to be realized. Future changes in such valuation allowance are included in the provision for deferred income taxes in the period of change. Deferred income taxes may arise from temporary differences resulting from income and expense items reported for financial accounting and tax purposes in different periods.

On December 22, 2017, the Tax Cuts and Jobs Act (TCJA) was signed into law by the President of the United States. TCJA is a tax reform act that among other things, reduced corporate tax rates to 21 percent effective January 1, 2018. FASB ASC 740, *Income Taxes*, requires deferred tax assets and liabilities to be adjusted for the effect of a change in tax laws or rates in the year of enactment, which is the year in which the change was signed into law. Accordingly, the Company adjusted its deferred tax assets and liabilities at December 31, 2017, using the new corporate tax rate of 21 percent.

NOTE 2 –LIQUIDITY AND GOING CONCERN

Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company is a holding company with limited operations and is dependent upon shareholder funding to continue as a going concern. The financial statements do not include any adjustments that might result from the countcome of this uncertainty.

QUESS CORP (USA), INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

NOTE 3 – RELATED PARTY TRANSACTIONS

The Company is primarily a holding company that does not have any significant operating activities. Accordingly, the Company has incurred numerous transactions with related parties.

As of March 31, 2018 and 2017, the balances due from/to affiliates were as follows:

| | 2018 | 2017 |
|-------------------------------------|---------------------|---------------------|
| Due from affiliates: | | |
| Brainhunter Systems Limited, Canada | \$ 2,134,557 | \$ 1,841,400 |
| Quess Philippines Corp | - | 102,600 |
| Quess Corp Holdings Pte Ltd. | 299,569 | - |
| Total | <u>\$ 2,434,126</u> | <u>\$ 1,944,000</u> |
| Due to affiliates: | | |
| Quess Corp Holdings Pte Ltd. | \$ 1,994,624 | \$ 1,951,254 |
| Brainhunter Systems Limited, Canada | 51,281 | 51,281 |
| Quess Corp Ltd. India | 850,666 | - |
| MFExchange US, Inc. | 53,195 | 82,979 |
| Total | <u>\$ 2,949,766</u> | <u>\$ 2,085,514</u> |

NOTE 4 – STOCKHOLDER’S EQUITY

The Company has 200 shares of common stock authorized to be issued at no par value. As of March 31, 2018 and 2017, the Company has one share of common stock issued and outstanding.

NOTE 5 – SUBSEQUENT EVENTS

The Company has evaluated events and transactions for potential recognition or disclosure through May 8, 2018, which is the date the financial statements were available to be issued.